#### DRAFT RED HERRING PROSPECTUS

Dated: March 29, 2019 Please read Section 32 of the Companies Act, 2013 (The Draft Red Herring Prospectus will be updated upon registering with the RoC)
100% Book Built Offer



#### **Gensol Engineering Limited**

Our Company was originally incorporated as Gensol Engineering Private Limited at Chandigarh as a Private Limited company under the provisions of Companies Act, 1956 vide Certificate of Incorporation dated September 25, 2012, bearing Corporate Identification Number U74210CH2012PTC034105, issued by the Registrar of Companies, Punjab and Chandigarh. Subsequently, our Company was converted into Public Limited Company pursuant to a special resolution passed by members in Extra-Ordinary General Meeting of Company held on February 08, 2019 and the name of our company was changed to Gensol Engineering Limited vide a fresh Certificate of Incorporation dated February 26, 2019, issued by the Registrar of Companies, Punjab and Chandigarh. The Corporate Identification Number of our Company is U74210CH2012PLC034105.

Registered Office: SCO: 156-157, Sector 9C, Madhya Marg, Chandigarh - 160031, India; Tel: 0172 - 4140004;

Corporate Office: A-2, 12th Floor, Palladium Building, Opp. Vodafone House Corporate Road, Prahladnagar, Ahmedabad - 380015, Gujarat, India

Tel: 079 – 40068236; E-mail: communications@gensol.in; Website: www.gensolsolar.com

Contact Person: Rajesh Parmar, Company Secretary and Compliance officer; Email ID: cs@gensol.in

#### PROMOTERS OF OUR COMPANY: ANMOL SINGH JAGGI AND PUNEET SINGH JAGGI

#### THE OFFER

INITIAL PUBLIC OFFER OF UPTO 24,16,000\* EQUITY SHARES OF FACE VALUE OF ₹ 10 EACH ("EQUITY SHARES") OF GENSOL ENGINEERING LIMITED ("COMPANY" OR "OFFERER") FOR CASH AT A PRICE OF ₹ [♠] PER EQUITY SHARE (INCLUDING A SHARE PREMIUM OF ₹ [♠] PER EQUITY SHARE) AGGREGATING UPTO ₹ [•]\*\* LAKHS (THE "OFFER") CONSISTING OF A FRESH ISSUE OF UPTO 20.14.400 EQUITY SHARES AGGREGATING UPTO ₹ [•] LAKHS ("FRESH ISSUE") AND AN OFFER FOR SALE OF UPTO 4,01,600 EQUITY SHARES BY PUNEET SINGH JAGGI ("THE SELLING SHAREHOLDER") AGGREGATING UPTO ₹ [●] LAKHS ("OFFER FOR SALE"). THE OFFER INCLUDES A RESERVATION OF UPTO [●] EQUITY SHARES OF FACE VALUE ₹ 10/- EACH AT A PRICE OF ₹ [●] PER EQUITY SHARE AGGREGATING ₹ |•| LAKHS FOR SUBSCRIPTION BY THE MARKET MAKER TO THE OFFER (THE "MARKET MAKER RESERVATION PORTION") AND UPTO [⊕] EQUITY SHARES OF FACE VALUE ₹ 10/- EACH AT A PRICE OF ₹ [♠] PER EQUITY SHARE AGGREGATING UPTO ₹ [♠] LAKHS FOR SUBSCRIPTION BY ELIGIBLE EMPLOYEES (THE"EMPLOYEES RESERVATION PORTION"). THE OFFER LESS MARKET MAKER RESERVATION PORTION AND EMPLOYEES RESERVATION PORTION LE. NET OFFER OF UPTO [•] EQUITY SHARES OF FACE VALUE OF ₹ 10/- EACH FOR CASH AT A PRICE OF ₹ |•]/- PER EQUITY SHARE, AGGREGATING ₹ [•] LAKHS IS HEREINAFTER REFERRED TO AS THE "NET OFFER". THE OFFER AND THE NET OFFER WILL CONSTITUTE [•] % AND [•] % RESPECTIVELY OF THE POST OFFER PAID UP EQUITY SHARE CAPITAL OF OUR COMPANY.

THE FACE VALUE OF THE EQUITY SHARES IS ₹ 10 EACH. THE PRICE BAND AND THE MINIMUM BID LOT WILL BE DECIDED BY OUR COMPANY AND SELLING SHAREHOLDERS IN CONSULTATION WITH THE BOOK RUNNING LEAD MANAGER ("BRLM") AND WILL BE ADVERTISED IN [•] EDITIONS OF THE ENGLISH NATIONAL NEWSPAPER AND ALL EDITIONS OF THE REGIONAL NEWSPAPER, EACH WITH WIDE CIRCULATION, AT LEAST 5 (FIVE) WORKING DAYS PRIOR TO THE BID / OFFER OPENING DATE WITH THE RELEVANT FINANCIAL RATIOS CALCULATED AT THE FLOOR PRICE AND THE CAP PRICE AND SHALL BE MADE AVAILABLE TO THE BSE LIMITED ("BSE", REFERRED TO AS THE "STOCK EXCHANGE") FOR THE PURPOSE OF UPLOADING ON THEIR WEBSITE.

IN CASE OF ANY REVISIONS IN THE PRICE BAND OR FORCE MAJEURE, BANKING STRIKE OR SIMILAR CIRCUMSTANCES, THE ISSUER MAY, FOR REASONS TO BE RECORDED IN WRITING, MAY EXTEND THE BID / OFFER PERIOD NOT EXCEEDING 10 WORKING DAYS. ANY REVISION IN THE PRICE BAND AND THE REVISED BID OFFER PERIOD, WILL BE WIDELY DISSEMINATED BY NOTIFICATION TO THE STOCK EXCHANGE, BY ISSUING A PRESS RELEASE, AND ALSO BY INDICATING THE CHANGE ON THE WEBSITE OF THE BRLM AND THE TERMINALS OF THE SYNDICATE MEMBER(S) AND SPONSOR BANK.

In terms of Rule 19(2)(b)(i) of the Securities Contracts (Regulation) Rules, 1957, as amended (the "SCRR") the Issue is being made for at least 25% of the post- issue paid-up Equity Share capital of our Company. The Issue is being made through the Book Building Process, in compliance with Chapter IX of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended the ("SEBI ICDR Regulations") and allocation in the net issue to the public will be made in terms of regulation 253 of the SEBI (ICDR) Regulations, as amended. In terms of SEBI Circular No. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 and the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018, all investors shall participate in this Issue mandatorily through the Applications Supported by Blocked Amount ("ASBA") process by providing details of their respective bank accounts which will be blocked by SCSBs. Further, pursuant to SEBI Circular No. SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 01, 2018, Retail Individual Investors applying in public issue may use either Application Supported by Blocked Amount (ASBA) process or UPI payment mechanism by providing UPI ID in the Bid Cum Application Form which is linked from Bank Account of the investor. For details, see "Issue Procedure" on page 190 of this Draft Red Herring Prospectus.

#### RISK IN RELATION TO FIRST OFFER

This being the first public Offer of Equity Shares of our Company, there has been no formal market for the Equity Shares. The face value of the Equity Shares is ₹ 10 each. The Floor Price is [•] times the face value and the Cap Price is [•] times the face value of the Equity Shares of our Company. The Offer Price (determined and justified by our Company and Selling Shareholders in consultation with the BRLM as stated in "Basis for Offer Price" on page 75 of this DRHP) should not be taken to be indicative of the market price of the Equity Shares after the Equity Shares are listed on SME Platform of BSE Limited. No assurance can be given regarding an active or sustained trading in the Equity Shares or regarding the price at which the Equity Shares will be traded after listing.

#### GENERAL RISKS

Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in this Offer unless they can afford to take the risk of losing their entire investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Offer. For taking an investment decision, investors must rely on their own examination of our Company and the Offer including the risks involved. The Equity Shares issued in the Offer have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of the Draft Red Herring Prospectus. Specific attention of the investors is invited to the section "Risk Factors" beginning on page 25 of this Draft Red Herring Prospectus.

#### COMPANY'S AND SELLING SHAREHOLDERS ABSOLUTE RESPONSIBILITY

Our Company, having made all reasonable inquiries, accepts responsibility for and confirms that this Draft Red Herring Prospectus contains all information with regard to our Company and the Offer, which is material in the context of the Offer; that the information contained in this Draft Red Herring Prospectus is true and correct in all material aspects and is not misleading in any material respect; that the opinions and intentions expressed herein are honestly held; and that there are no other facts, the omission of which makes this Draft Red Herring Prospectus as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect. Further, each of the Selling Shareholder, severally and jointly, accept responsibility only for the statements made expressly by such Selling Shareholders in this Draft Red Herring Prospectus as Selling Shareholders in connection with the Offer for Sale and the Equity Shares offered by such Selling Shareholder in the Offer for Sale and that statements are true and correct in all material respects and are not misleading in any material respect.

#### LISTING

The Equity Shares of our Company offered through this Draft Red Herring Prospectus are proposed to be listed on the SME Platform of BSE Limited ("BSE SME"). In terms of the Chapter IX of the SEBI (ICDR) Regulations, 2018 as amended from time to time, our Company has received an approval letter dated [•] from BSE Limited for using its name in the Offer document for listing of our shares on the BSE SME. For the purpose of this Offer, BSE Limited shall be the Designated Stock Exchange



#### PANTOMATH CAPITAL ADVISORS PRIVATE LIMITED 406-408, Keshava Premises, Behind Family Court, Bandra Kurla

Complex, Bandra East, Mumbai – 400 051, Maharashtra, India **Tel:** +91-22 6194 6700: **Fax:** +91-22 2659 8690

Website: www.pantomathgroup.com Email: ipo@pantomathgroup.com

**BOOK RUNNING LEAD MANAGER** 

Investor Grievance Id: ipo@pantomathgroup.com

Contact Person: Unmesh Zagade SEBI Registration No: INM000012110

# **LINK**Intime

#### LINK INTIME INDIA PRIVATE LIMITED

C-101, 1st Floor, 247 Park, L.B.S. Marg, Vikhroli (West), Mumbai – 400 083, Maharashtra, India Tel: +91 22 4918 6200; Fax: +91 22 4918 6195

Website: www.linkintime.co.in

REGISTRAR TO THE OFFER

Email: gensol.ipo@linkintime.co.in

Investor Grievance Id: gensol.ipo@linkintime.co.in Contact Person: Shanti Gopalkrishnan SEBI Registration Number: INR000004058

#### OFFER PROGRAMME

BID / OFFER OPENS ON: [●] BID / OFFER CLOSES ON: [•]

<sup>\*</sup>Number of shares may need to be adjusted for lot size upon determination of offer price.

\*\* Subject to finalization of basis of Allotment.

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The Equity Shares have not been and will not be registered under the U.S Securities Act of 1933, as amended ("U.S. Securities Act") or any state securities laws in the United States of America and may not be offered or sold within the United States or to, or for the account or benefit of, "U.S. Persons (as defined in Regulation S), except pursuant to exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities laws. Accordingly the Equity Shares are being offered and sold only outside the United States in offshore transaction in reliance on Regulation S under the U.S Securities Act and the applicable laws of the jurisdiction where those offers and sale occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and application may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.



#### **SECTION I – GENERAL**

#### **DEFINITIONS AND ABBREVIATIONS**

Unless the context otherwise indicates, requires or implies, the following terms shall have the following meanings in this DRHP. References to statutes, rules, regulations, guidelines and policies will be deemed to include all amendments, modifications or reenactments notified thereto.

Notwithstanding the foregoing, terms in "Main Provisions of the Articles of Association", "Statement of Special Tax Benefits", "Industry Overview", "Key Industry Regulations and Policies", "Financial Statements", Outstanding Litigation and Other Material Developments", will have the meaning ascribed to such terms in these respective sections.

Term	Description
"Gensol Engineering	Gensol Engineering Limited, a public limited company incorporated under
Limited", "our Company",	the Companies Act, 1956 and having its registered office at SCO: 156-157,
"the Company", "the Issuer	Sector 9C Madhya Marg, Chandigarh-160031, India.
Company", and "the Issuer"	
"We", "our", "us" or	Unless the context otherwise indicates or implies, refers to our Company
"Group"	together with its Subsidiaries and Joint Venture.

#### COMPANY AND SELLING SHAREHOLDER RELATED TERMS

Term	Description
AOA/Articles / Articles of	The Articles of Association of our Company, as amended from time to time
Association	
Audit Committee	The Audit Committee of our Board constituted vide the Board meeting held on March 12, 2019 in accordance with Section 177 of the Companies Act and as described in the chapter titled "Our Management" beginning on page 121 of this DRHP.
Banker to the Company	Such banks which are disclosed as bankers to the Company in the chapter titled "General Information" on page 49 of this Draft Red Herring Prospectus.
Board of Directors / the Board / Our Board / Directors	The Board of Directors of our Company, as duly constituted from time to time, or committee(s) thereof.
Chairman/ Chairperson	The Chairman / Chairperson of Board of Directors of Gensol Engineering Limited being Anmol Singh Jaggi.
Chief Financial Officer / CFO	The Chief Financial Officer of our Company being Jabir Mahendi
CIN	Corporate Identification Number of our Company U74210CH2012PLC034105
Company Secretary and	The Company Secretary and Compliance Officer of our Company being
Compliance Officer / (CS)	Rajesh Parmar.
Corporate Office(s)	A-2, 12th Floor, Palladium Building, Opp. Vodafone House Corporate Road, Prahladnagar, Ahmedabad – 380015, Gujarat, India
Director(s)	The Director(s) of our Company, unless otherwise specified
Equity Shares/Shares	The equity shares of our Company of face value of ₹ 10/- each fully paid up
Equity	The holders of the Equity Shares of the Company
Shareholders/Shareholders	
EPC	Engineering, Procurement and Construction
Executive Director	An Executive Director of our Company
Group Companies/Entities	Such companies as are included in the chapter titled "Our Group Companies" beginning on page 137 of this Draft Red Herring Prospectus.
Independent Director	A non-executive, Independent Director as per the Companies Act, 2013 and
	the Listing Regulations
IPO Committee	The IPO committee constituted by our Board on vide Board resolution dated March 12, 2019
ISIN	International Securities Identification Number, in this case being INE06H201014
Joint venture /JV	Solarig Gensol Utilities Private Limited ("SGUPL")



Term	Description
Key Management Personnel	Key management personnel of our Company in terms of Section 2(51) of the
/ KMP	Companies Act, 2013 and Regulation 2(1)(bb) of the SEBI (ICDR)
	Regulations. and as identified in chapter titled "Our Management" on page
M. ( 1 ( . D. 1 )	121 of this Draft Red Herring Prospectus
Materiality Policy	The policy adopted by our Board on March 12, 2019 for identification of Group Companies, material outstanding litigation and material dues
	outstanding to creditors in respect of our Company, pursuant to the
	disclosure requirements under the SEBI ICDR Regulations.
MD or Managing Director	The managing director of our Company being Mr. Anmol Singh Jaggi
MoA/ Memorandum	The Memorandum of Association of our Company, as amended from time
of Association	to time
Nomination &	The Nomination and Remuneration Committee as constituted on March 12,
Remuneration Committee	2019 in accordance with Regulation 19 of the SEBI Listing Regulations and
	Section 178 of the Companies Act, 2013.
Offered shares	Up to 4,01,600 equity shares being offered by the selling shareholder
O & M	Operation & Maintenance
PV	Photovoltaics
Person or Persons	Any Individual, Sole Proprietorship, Unincorporated Association,
	Unincorporated Organization, Body Corporate, Corporation, Company, Partnership Firm, Limited Liability Partnership Firm, Joint Venture, or Trust
	or any other Entity or Organization validly constituted and/or incorporated
	in the jurisdiction in which it exists and operates, as the context requires.
	The Peer Reviewed Auditor of our Company means an, Independent Auditor
Peer Reviewed Auditor	having a valid Peer Review Certificate in our case being K. C. Parikh &
	Associates, Chartered Accountants, Chartered Auditors
"Promoter", "Promoters" or	Unless the context otherwise requires, refers to Anmol Singh Jaggi and
"our Promoters"	Puneet Singh Jaggi
Promoter Group	Individuals, Companies and entities forming part of our Promoter Group as
	per clause 2(1)(pp) the SEBI Regulations. For details please see chapter
	titled "Our Promoters and Promoter Group" beginning on page 134 of this
Pagistrar of Companies/	DRHP.  Paginters of Companies Corporate Phayan, Let Floor, Plot No. 4, P. Medhya
Registrar of Companies/ RoC	Registrar of Companies, Corporate Bhavan, 1st Floor, Plot No. 4-B, Madhya Marg, Sector 27B Chandigarh – 160019
Registered Office	The registered office of our Company situated at SCO:156-157, Sector 9C
	Madhya Marg, Chandigarh-160031, India
Selling shareholder(s)	Selling shareholder of our company being Puneet Singh Jaggi offering upto 4,01,600 no of shares to public.
Selling Shareholder	Letter dated March 16, 2019 granting consent for offering Selling
Transmittal Letter	Shareholder Offered Shares as part of the Offer Sale in the Offer.
Stakeholders' Relationship	The Stakeholders Relationship Committee as constituted vide the Board
Committee	meeting held on March 12, 2019 in accordance with the Regulation 20 of the
Grand A. III	SEBI Listing Regulations and Section 178 of the Companies Act, 2013.
Statutory Auditors or	The Statutory Auditors of our Company being M/s K C Parikh & Associates
Auditors Subsidiary company	holding a valid peer review certificate dated May 18, 2017.  Gensun Renwables Private Limited
"you", "your" or "yours"	Prospective Investors in this Offer
you, your or yours	1 10 spective investors in this Office

### OFFER RELATED TERMS

Term	Description
Acknowledgement Slip	The acknowledgement slips or document issued by the Designated
	Intermediary to a Bidder as proof of registration of Bid.
Allocation/ Allocation of	The Allocation of Equity Shares of our Company pursuant to Offer of Equity
Equity Shares	Shares to the successful Applicants
Allot / Allotment /Allotted	Unless the context otherwise requires, allotment of the Equity Shares
	pursuant to the Offer of Equity Shares to the successful Bidders.
Allottee(s)	A successful Bidders to whom the Equity Shares are being Allotted



Term	Description
Allotment Advice	Note or advice or intimation of Allotment sent to each successful Bidder who
	has been or is to be Allotted the Equity Shares after approval of the Basis of
	Allotment by the Designated Stock Exchange
Application Amount	The amount at which the Applicant makes an application for Equity Shares
Application Amount	of our Company in terms of the Red Herring Prospectus
	a SCSB with whom the bank account to be blocked, is maintained
	a syndicate member (or sub-syndicate member) If any
	a stock broker registered with a recognized stock exchange (and whose name
Application Collecting	is mentioned on the website of the stock exchange as eligible for this
Intermediaries	activity)('broker') if any
	a depository participant ('DP') (whose name is mentioned on the website of
	the stock exchange as eligible for this activity)
	a registrar to an offer and share transfer agent ('RTA') (whose name is
Application Composted by	mentioned on the website of the stock exchange as eligible for this activity)
Application Supported by Blocked Amount/ ASBA	Account maintained with an SCSB and specified in the Application Form which will be blocked by such SCSB or account of the RIIs blocked upon
Blocked Allioulity ASBA	acceptance of UPI Mandate request by RIIs using the UPI mechanism to the
	extent of the appropriate Bid Amount in relation to a Bid by an ASBA Bidder.
ASBA Account	Account maintained with an SCSB and specified in the Application Form
	which will be blocked by such SCSB to the extent of the appropriate Bid
	Amount in relation to a Bid by an ASBA Bidder.
ASBA Application	Locations at which ASBA Applications can be uploaded by the SCSBs,
Location(s) / Specified Cities	namely Mumbai, New Delhi, Chennai, Kolkata and Ahmedabad.
ASBA Bidders	Any Bidder except Anchor Investor
ASBA form/ Bid cum	An Application form (with or without UPI ID, as applicable), weather
Application	physical or electronic, used by Bidders which will be considered as the
	application for Allotment in terms of the Red Herring Prospectus or the
Banker to the Offer/ Refund	Prospectus.  The banks which are clearing members and registered with SEBI as Banker
Banker/ Public Offer Bank /	to an Offer with whom the Public Offer Account and Refund Account will be
Escrow collection bank	opened and in this case being [•].
Bankers to the Offer	Banker to the Offer Agreement entered on [•] amongst our Company, Selling
Agreement / Cash Escrow	shareholder, Book Running Lead Manager, the Registrar to the Offer and
Agreement / Escrow	Public Offer Bank/ Banker to the Offer and Sponsor Bank for collection of
Agreement	the Bid Amount on the terms and conditions thereof.
Basis of Allotment	The basis on which the Equity Shares will be allotted to successful Bidders
	under the Offer, described in "Offer Procedure" on page 190 of this Draft
D' I	Red Herring Prospectus
Bid	An indication to make an application during the Bid/ Offer Period by a Bidder
	pursuant to submission of the Bid cum Application Form, to subscribe to or
	purchase the Equity Shares at a price within the Price Band, including all revisions and modifications thereto
Bid Amount	In relation to each Bid shall mean the highest value of optional Bids indicated
	in the Bid cum Application Form blocked in the ASBA Account upon
	submission of the Bid, which shall be net of Employee Discount for Eligible
	Employees.
	However, for Eligible Employees applying in the Employee Reservation
	Portion and the Retail Individual Investors applying at the Cut-Off, the Bid
	Amount shall be Cap Price multiplied by the number of Equity Shares Bid for
	by such Eligible Employees / Retail Individual Bidders and mentioned in the
	Bid cum Application Form, net of Employee Discount in the case of Eligible
Didding	Employees.,. The process of making a Rid
Bidding Bid Lot	The process of making a Bid.
Bid cum Application Form	[●] equity shares and in multiples of [●] equity shares thereafter  The ASBA Form where the context so requires, in terms of which a Bidder
Dia cam rippiication Form	makes a Bid in terms of the Red Herring Prospectus which will be considered
	as an application for Allotment.
	1 **



Term	Description
Bid/ Offer Closing Date	The date after which the Syndicate, the Designated Branches and the
	Registered Brokers shall not accept the Bids, which shall be notified in All edition of the English national newspaper $[\bullet]$ , All edition of the Hindi national newspaper $[\bullet]$ , and $[\bullet]$ edition of the Regional newspaper $[\bullet]$ , each with wide circulation, and in case of any revision, the extended Bid/ Offer closing Date also to be notified on the website and terminals of the Syndicate and members of the syndicate and Sponsor bank, as required under the SEBI
Did/Offer Onesia - Dete	ICDR Regulations
Bid/ Offer Opening Date	The date on which the Syndicate, the Designated Branches and the Registered Brokers shall start accepting Bids, which shall be notified in All edition of the English national newspaper [●], All edition of the Hindi national newspaper [●], and [●] edition of the Regional newspaper [●], each with wide circulation, and in case of any revision, the extended Bid/ Offer Opening Date also to be notified on the website and terminals of the Syndicate and SCSBs, as required under the SEBI ICDR Regulations
Bid/ Offer Period	The period between the Bid/ Offer Opening Date and the Bid/ Offer Closing Date, inclusive of both days, during which Bidders can submit their Bids, including any revisions thereof. Provided however that the Bidding/ Offer Period shall be kept open for a minimum of three Working Days for all categories of Bidders.
Bidder	Any prospective investor who makes a Bid pursuant to the terms of the Red Herring Prospectus and the Bid cum Application Form and unless otherwise stated or implied, includes an ASBA Bidder and Anchor Investor
Bidding/Collection Centres	Centres at which the Designated intermediaries shall accept the ASBA Forms, i.e Designated SCSB Branch for SCSBs, specified locations for syndicate, broker centre for registered brokers, designated RTA Locations for RTAs and designated CDP locations for CDPs
Book Building Process/Book Building Method	The book building route as provided under Schedule XIII of the SEBI (ICDR) Regulations, 2018 in terms of which this Offer is being made
Book Running Lead Manager/ BRLM	Book Running Lead Manager to the Offer in this case being Pantomath Capital Advisors Private Limited SEBI Registered Category I Merchant Banker.
Broker Centers	Broker centers notified by the Stock Exchanges, where the Applicants can submit the Application Forms to a Registered Broker. The details of such broker centers, along with the name and contact details of the Registered Brokers, are available on the website of the BSE Limited on the following link- <a href="https://www.bseindia.com">www.bseindia.com</a>
CAN/ Confirmation of Allocation Note	The note or advice or intimation sent to each successful Bidder indicating the Equity Shares which will be Allotted/ transferred, after approval of Basis of Allotment by the Designated Stock Exchange.
Cap Price	The higher end of the price band above which the Offer Price will not be finalized and above which no Bids (or a revision thereof) will be accepted
Client ID	Client identification number of the Applicant's beneficiary account
Collecting Depository Participant	A depository participant as defined under the Depositories Act, 1996, registered with SEBI and who is eligible to procure applications at the Designated CDP Locations in terms of circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 issued by SEBI
Collecting Registrar and Share Transfer Agent	Registrar to an offer and share transfer agents registered with SEBI and eligible to procure Bids at the Designated RTA Locations in terms of circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 issued by SEBI
Controlling Branches of the SCSBs	Such branches of the SCSBs which coordinate with the Book Running Lead Manager, the Registrar to the Offer and the Stock Exchange and a list of which is available at <a href="www.sebi.gov.in">www.sebi.gov.in</a> or at such other website as may be prescribed by SEBI from time to time
Cut Off Price	The Offer Price, which shall be any price within the Price band as finalized by our Company and the Selling Shareholder in consultation with the BRLM.  Only Retail Individual Investors, Eligible Employees Bidding under



Term	Description
	Employee Reservation Portion were are entitled to Bid at the Cut-off Price.
	QIBs (including Anchor Investors) and Non-Institutional Investors are not entitled to Bid at the Cut-off Price.
Demographic Details	The details of the Bidders including the Bidders address, names of the Bidders father/husband, investor status, occupations and bank account details
Depository / Depositories	A depository registered with SEBI under the SEBI (Depositories and Participants) Regulations, 1996
Depository Participant / DP	A depository participant as defined under the Depositories Act.
Depositories Act	The Depositories Act, 1996 as amended from time to time
Designated CDP Locations	Such centres of the CDPs where Bidders can submit the Bid cum Application
	Forms. The details of such Designated CDP Locations, along with names and
	contact details of the Collecting Depository Participants eligible to accept Bid cum Application Forms are available on the website of the Stock Exchange
	(www.bseindia.com) and updated from time to time
Designated Date	The date on which the funds from the Anchor Escrow Accounts the funds
	blocked by the SCSBs and Sponsor bank are transferred from the ASBA Accounts specified by the ASBA Bidders to the Public Offer Account and/or
	Refund Account and /or are unblocked, as applicable, in terms of RHP.
Designated Intermediaries /	An SCSB with whom the bank account to be blocked, is maintained, a
Collecting Agent	syndicate member (or sub-syndicate member), a Registered Broker,
	Designated CDP Locations for CDP, a Registrar to an Offer and Share
	Transfer Agent (RTA) (whose names are mentioned on website of the stock exchange as eligible for this activity).
Designated RTA Locations	Such locations of the RTAs where Applicants can submit the Application
	Forms to RTAs. The details of such Designated RTA Locations, along with
	names and contact details of the RTAs eligible to accept Application Forms
	are available on the website of the Stock Exchange ( <u>www.bseindia.com</u> )
Designated SCSB Branches	Such branches of the SCSBs which shall collect the Application Forms, a list
	of which is available on the website of SEBI at http://www.sebi.gov.in/ or at
Designated Stock Exchange/	such other website as may be prescribed by SEBI from time to time  SME Platform of BSE Limited
Stock Exchange	
Draft Red Herring Prospectus / DRHP	This Draft Red Herring Prospectus dated March 29, 2019 filed with SME Platform of BSE Limited
Eligible Employee	A permanent employee, working in India or outside India, of the Issuer or of
	the promoters or subsidiary company of the Issuer, or a director of the Issuer,
	whether whole-time or not as of the date of registering the Red Herring
	Prospectus with the RoC and does not include (i) promoters, (ii) a person
	belonging to the promoter group; or (iii) a director who either himself or
	through their relatives or through any body corporate, directly or indirectly, holds more than 10% of the outstanding equity capital of the Issuer.
	The maximum Bid Amount under the Employee Reservation Portion by an
	Eligible Employee shall not exceed ₹500,000 (which will be less the
	Employee Discount). However, the initial Allotment to an Eligible Employee
	in the Employee Reservation Portion shall not exceed ₹200,000 (which will
	be less Employee Discount). Only in the event of an under-subscription in the
	Employee Reservation Portion post the initial allotment, such unsubscribed
	portion may be Allotted on a proportionate basis to Eligible Employees
	Bidding in the Employee Reservation Portion, for a value in excess of
	₹200,000, subject to the total Allotment to an Eligible Employee not exceeding ₹500,000 (which will be less Employee Discount).
Eligible NRI	NRIs from jurisdictions outside India where it is not unlawful to make an
	Offer or invitation under the Offer and in relation to whom the Red Herring
	Prospectus constitutes an invitation to subscribe to the Equity Shares offered
Elizible OEL	herein
Eligible QFIs	QFIs from such jurisdictions outside India where it is not unlawful to make
	an offer or invitation under the Offer and in relation to whom the Red Herring Prospectus constitutes an invitation to purchase the Equity Shares offered
	1 rospectus constitutes an invitation to purchase the Equity shares offered



Term	Description
-	thereby and who have opened demat accounts with SEBI registered qualified
	depository participants.
Employee Reservation	Reservation of up to [•] Equity Shares, available for allocation to Eligible
Portion	Employees on a proportionate basis aggregating to ₹ [•] Lakhs.
Equity Shares or Ordinary	The ordinary shares of our Company having a face value of ₹ 10/-, unless
Shares	otherwise specified in the context thereof
Escrow Account	Account opened with the Escrow Collection Bank(s) and in whose favour the
	Investors will transfer money through direct credit/NEFT/RTGS in respect of
	the Bid Amount when submitting a Bid.
First Bidder/ Applicant	Bidder whose name shall be mentioned in the Bid cum Application Form or
	the Revision Form and in case of joint bids, whose name shall also appear as
EII/Eausian Institutional	the first holder of the beneficiary account held in joint names
FII/Foreign Institutional	Foreign Institutional Investor (as defined under SEBI (Foreign Institutional
Investors	Investors) Regulations, 1995, as amended) registered with SEBI under
Floor Price	applicable laws in India  The lowest end of the Price Band, subject to any revision thereto, at or above
Floor Filee	which the Offer Price will be finalized and below which no Bids (or revisions
	thereof) will be accepted
Fresh Issue	Fresh issue of up to upto 20,14,400 Equity Shares aggregating up to ₹ [•]
Tresh issue	lakhs to be issued by company pursuant to the Offer.
	An individual who is declared a fugitive economic offender under section 12
Fugitive economic offender	of the Fugitive Economic Offenders Act, 2018 (17 of 2018)
General Information	The General Information Document for investing in public issues prepared
Document	and issued in accordance with the circulars (CIR/CFD/DIL/12/2013) dated
	October 23, 2013, notified by SEBI and updated pursuant to the circular
	(CIR/CFD/POLICYCELL/11/2015) dated November 10, 2015 and
	(SEBI/HO/CFD/DIL/CIR/P/2016/26) dated January 21, 2016 notified by the
	SEBI and included in "Offer Procedure" on page 190 of this Draft Red
	Herring Prospectus
Indian GAAP	Generally Accepted Accounting Principles in India
IFRS	International financial reporting standard
Listing Agreement	Unless the context specifies otherwise, this means the Listing Agreement to
37.1.37.11	be signed between our Company and the BSE Limited
Market Making Agreement	Market Making Agreement dated [●] between our Company, Selling
N. 1 (N. 1	shareholder, Book Running Lead Manager and Market Maker
Market Maker	Market Maker appointed by our Company from time to time, in this case
	being Pantomath Stock Brokers Private Limited who has agreed to receive or deliver the specified securities in the market making process for a period of
	three years from the date of listing of our Equity Shares or for any other period
	as may be notified by SEBI from time to time
Market Maker Reservation	Up to [•] Equity Shares of ₹ 10/- each at ₹ [•]/- per Equity Share aggregating
Portion	to ₹ [•] Lakhs reserved for subscription by the Market Maker
NIF	National Investment Fund set up by resolution F. No. 2/3/2005-DD-II dated
	November 23, 2005 of Government of India published in the Gazette of India
Net Offer	The Offer less the Market Maker reservation portion and the Employee
	reservation portion
Net Proceeds	Proceeds from the Fresh Issue after deduction of Offer expenses.
Non-Institutional Investors /	All Bidders (including Category III FPIs which are foreign corporates or
NIIs	foreign individuals but not including NRIs, other than Eligible NRIs) that are
	not QIBs (including Anchor Investor) or Retail Individual Bidders or Eligible
	Employees Bidding under the Employee Reservation Portion, who have Bid
	for an amount more than ₹ 200,000.
Non-Institutional Portion	The portion of the Offer being not more than 50% of the Net Offer consisting
	of up to [●] Equity Shares, available for allocation to Non-Institutional
	Bidders, on a proportionate basis.
Non Resident	A person resident outside India, as defined under FEMA Regulations
Non-Resident Indian/ NRI	A person resident outside India, who is a citizen of India or a Person of Indian
	Origin as defined under FEMA Regulations, as amended



Term	Description
National Payments	NPCI, a Reserve Bank of India (RBI) initiative, is an umbrella organization
Corporation of India (NPCI)	for all retail payments in India. It has been set up with the guidance and
, ,	support of the Reserve Bank of India (RBI) and Indian Banks Association
	(IBA).
OCB/Overseas Corporate	A company, partnership, society or other corporate body owned directly or
Body	indirectly to the extent of at least 60% by NRIs, including overseas trusts in
	which not less than 60% of beneficial interest is irrevocably held by NRIs
	directly or indirectly as defined under the Foreign Exchange Management
	(Deposit) Regulations, 2000, as amended from time to time. OCBs are not
Offer for Sale	allowed to invest in this Offer  The offer for sale of up to 4,01,600 Equity Shares by the Selling Shareholder
Offer for Sale	aggregating upto [●] lakhs, pursuant to the terms of the DRHP. For further
	details in relation to Selling Shareholder, please refer to the chapter titled
	"The Offer" beginning on page 47 of this DRHP.
Offer / Offer Size/ Public	Initial public offer of up to 24,16,000 equity shares of face value of ₹10/- each
Offer	of the Company for cash at a price of ₹[•] per equity share (including a
	premium of ₹ [•] per equity share) aggregating up to ₹ [•] lakhs consisting of
	a fresh issue of up to 20,14,400 equity shares by our Company aggregating to
	₹ [•] lakhs and an offer for sale of up to 4,01,600 Equity Shares by the Selling
	Shareholder aggregating up to ₹ [•] lakhs. The Offer comprises a reservation
	of up to [•] Equity Shares aggregating up to ₹ [•] lakhs for market maker
	("the market maker reservation portion") and of reservation of up to [•]
	equity shares aggregating to ₹[•] lakhs for eligible employees ("the employee reservation portion"). The Offer and the Net Offer constituted [•] % and [•]
	% of the post-Offer paid-up Equity Share capital of our Company,
	respectively.
Offer Agreement	The agreement dated March 15, 2019 between our Company, Selling
	shareholder and the Book Running Lead Manager, pursuant to which certain
	arrangements are agreed to in relation to the Offer
Offer Price	The final price at which the Equity Shares will be Allotted in terms of the Red
	Herring Prospectus and the Prospectus, as determined by our Company in
	consultation with and Selling Shareholder and in consultation with the BRLM
	on the Pricing Date in accordance with the Book-building Process and the
	Red Herring Prospectus. Unless otherwise stated or the context otherwise
	implies, the term Offer Price refers to the Offer Price applicable to investors other than Anchor Investors, and with respect to Eligible Employees, shall
	mean the Offer Price net of the Employee Discount.
Offer Proceeds	The proceeds of the Offer. For further information about use of the Offer
offer Freeceds	Proceeds refer to the chapter titled "Objects of the Offer" beginning on page
	69 of this DRHP.
Pay-in-Period	The period commencing on the Bid/ Offer Opening Date and extending until
	the closure of the Anchor Investor Pay-in Date
Payment through electronic	Payment through NECS, NEFT or Direct Credit, as applicable
transfer of funds	
Person/ Persons	Any individual, sole proprietorship, unincorporated association,
	unincorporated organization, body corporate, corporation, company,
	partnership, limited liability company, joint venture, or trust or any other entity or organization validly constituted and/or incorporated in the
	jurisdiction in which it exists and operates, as the context requires
Price Band	Price Band of a minimum price (Floor Price) of ₹ [•] and the maximum price
	(Cap Price) of ₹ [•] and includes revisions thereof. The Price Band will be
	decided by our Company and Selling shareholder in consultation with the
	BRLM and advertised in two national daily newspapers (one each in English
	and in Hindi) with wide circulation and one daily regional newspaper with
	wide circulation at least two working days prior to the Bid/ Offer Opening
	Date
Pricing Date	The date on which our Company and the Selling shareholder in consultation
	with the BRLM, will finalize the Offer Price



Term	Description
Prospectus	The Prospectus to be filed with RoC on or after Pricing Date in accordance with Section 26 and 32 of the Companies Act, 2013, and the SEBI ICDR Regulations containing inter alia, the Offer Price, the size of the Offer and certain other information
Public Offer Account(s)	The account to be opened with the Banker to the Offer under Section 40 of the Companies Act, 2013 to receive monies from the ASBA Accounts and from the Escrow Accounts, in case of Anchor Investor(s), on the Designated Date on the Designated Date
Public Offer/ Offer size/ Initial Public Offer / Initial Public Offering/IPO/Present Offer	The Initial Public Offer of up to 24,16,000 Equity Shares of ₹10 each for cash at a price of ₹ [•] per equity share including a premium of ₹ [•] per equity share aggregating up to ₹ [•] Lakhs
Qualified Institutional Buyers / QIBs	A qualified institutional buyer as defined under Regulation 2(1) (ss) of the SEBI ICDR Regulations
Red Herring Prospectus / RHP	The Red Herring Prospectus to be issued in accordance with Section 32 of the Companies Act, 2013 and the provisions of the SEBI ICDR Regulations, which will not have complete particulars of the price at which the Equity Shares will be offered and the size of the Offer, including any addenda or corrigenda thereto
Refund Account	Account to which Application monies to be refunded to the Applicants in case of failure of the Offer
Refund Bank(s)/Refund Banker(s)	The Bankers to the Offer with whom the Refund Accounts will be opened, in this case being [●].
Refund through electronic transfer of funds	Refunds through NECS, direct credit, RTGS or NEFT, as applicable
Registered Brokers	Individuals or companies registered with SEBI as "Trading Members" (except Syndicate/Sub-Syndicate Members) who hold valid membership of BSE having right to trade in stocks listed on Stock Exchanges, through which investors can buy or sell securities listed on stock exchanges, a list of which is available on <a href="http://www.bseindia.com/membership/dynaContent/findabroker.html">http://www.bseindia.com/membership/dynaContent/findabroker.html</a>
Registrar Agreement	The Agreement between the Registrar to the Offer, the Issuer Company and the Selling shareholder dated March 15, 2019 in relation to the responsibilities and obligations of the Registrar to the Offer pertaining to the Offer
Registrar and Share Transfer Agents or RTAs	Registrar and share transfer agents registered with SEBI and eligible to procure Applications at the Designated RTA Locations in terms of circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 issued by SEBI
Registrar/ Registrar to the Offer/ RTI	Registrar to the offer, in this case being Link Intime India Private Limited.
Restated Financial Information/ Restated Consolidated Financial Information/ Restated Financial Statements/ Restated Consolidated Financial Statements	Restated consolidated financial statements of assets and liabilities as at September 30, 2018, March 31, 2018, 2017 and 2016 and statement of profit and loss and cash flows at and for each of the years ended March 31, 2018, 2017 and 2016 and for the period ended on September 30, 2018, for our Group in accordance with SEBI ICDR Regulations and other applicable laws.
Retail Individual Bidders / RIBs / Retail Individual Investors/ RIIs	Individual Bidders, submitting Bids, who have Bid for Equity Shares for an amount not more than ₹ 200,000 in any of the bidding options in the Net Offer (including HUFs applying through their Karta and Eligible NRIs and does not include NRIs other than Eligible NRIs).
Retail Portion	The portion of the Offer being not less than 50% of the Net Offer, consisting of [●] Equity Shares, available for allocation to Retail Individual Bidders.
Revision Form	The form used by the Bidders to modify the quantity of Equity Shares or the Bid Amount in any of their Bid Cum Application Forms or any previous Revision Form(s), as applicable. QIBs and Non-Institutional Investors are not allowed to withdraw or lower their Bids (in terms of quantity of Equity Shares or the Bid Amount) at any stage.



Term	Description
Reservation Portion	The portion of the offer reserved for category of eligible Bidders as provided
Reserved Category /	under the SEBI (ICDR) Regulations, 2018  Categories of persons eligible for making Bids under reservation portion.
Categories	Categories of persons engine for making blus under reservation portion.
	Shall mean a Banker to an Offer registered under SEBI (Bankers to an Offer)
	Regulations, 1994, as amended from time to time, and which offer the service
SCSB/ Self Certified	of making Application/s Supported by Blocked Amount including blocking
Syndicate Banker	of bank account and a list of which is available on
	http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised Intermediaries or at such other website as may be prescribed by SEBI from
	time to time
SEBI (Foreign Portfolio	Securities and Exchange Board of India (Foreign Portfolio Investor)
Investor) Regulations	Regulations, 2014
Securities Law	The Securities Contracts (Regulation) Act, 1956, the Depositories Act, 1996
	and the rules and regulations made thereunder and the general or special
	orders, guidelines or circulars made or issued by the Board thereunder and the provisions of the Companies Act, 2013 or any previous company law and
	any subordinate legislation framed thereunder, which are administered by the
	Board
Self-Certified Syndicate	Banks registered with SEBI, offering services in relation to ASBA, a list of
Banks/SCSB's/SCSB	which is available on the website of SEBI at <a href="www.sebi.gov.in">www.sebi.gov.in</a> and updated
	from time to time and at such other websites as may be prescribed by SEBI
SEBI Listing Regulations	from time to time  Securities and Exchange Board of India (Listing Obligations and Disclosure
SLDI Listing Regulations	Requirements) Regulations, 2015 as amended from time to time
Share Escrow Agent	The share escrow agent appointed pursuant to the Share Escrow Agreement
_	namely, [•].
Share Escrow Agreement	Agreement to be entered into among the Selling shareholder, our Company
	and a share escrow agent in connection with the transfer of the Offered Shares by the Selling Shareholder in the Offer for Sale and credit of such Offered
	Shares to the demat account of the Allottees in accordance with Basis of
	Allotment.
	A trading platform of a recognized stock exchange having nationwide trading
SME Exchange	terminals permitted by SEBI to list the specified securities issued in
	accordance with the SEBI ICDR Regulations and includes a stock exchange
	granted recognition for this purpose but does not include the Main Board.  The SME platform of BSE Limited, approved by SEBI as an SME Exchange
SME Platform of BSE	for listing of equity shares offered under Chapter IXB of the SEBI ICDR
	Regulations
Specified Locations	Collection centres where the SCSBs shall accept application form, a list of
	which is available on the website of the SEBI ( <u>www.sebi.gov.in</u> ) and updated
Specified securities	from time to time  The equity shares Offered through this Draft Red Herring Prospectus/ Red
Specifica securities	Herring Prospectus/ Prospectus
Sponsor Bank	The Banker(s) to the Offer registered with SEBI which is appointed by our
	Company to act as a conduit between the Stock Exchanges and the NPCI in
	order to push the mandate collect requests and/ or payment instructions of the
Cub Crindicate Manulani	RIBs into the UPI, the sponsor bank in this case being [•].
Sub Syndicate Member	A SEBI Registered member of BSE appointed by the BRLM and/or syndicate member to act as a Sub Syndicate Member in the Offer
Syndicate	Includes the BRLM, Syndicate Members and Sub Syndicate Members
Syndicate Agreement	The agreement dated [•] entered into amongst our Company, the Selling
	shareholder, the BRLM and the Syndicate Members, in relation to the
Comdingto ACD A D' 11'	collection of Bids in this Offer
Syndicate ASBA Bidding Locations	Bidding Centres where an ASBA Bidder can submit their Bid in terms of SEBI Circular no CIR/CFD/DIL/1/2011 dated April 29, 2011, namely
Locations	Mumbai, Chennai, Kolkata, Delhi, Ahmedabad and Chandigarh



Term	Description			
Syndicate	Intermediaries registered with the SEBI eligible to act as syndicate member			
Members/Members of the	and who is permitted to carry on the activity as an underwriter, in this case			
Syndicate	being Pantomath Stock Brokers Private Limited			
Transaction Registration	The slip or document issued by the Syndicate or SCSB (only on demand), to			
Slip/TRS	the Bidder as proof of registration of the Bid			
Underwriter	Pantomath capital Advisors Private Limited			
Underwriting Agreement	The agreement dated [●] entered into between the Underwriters, our			
	Company and the Selling shareholder.			
US GAAP	Generally accepted accounting principal (United states)			
	UPI is an instant payment system developed by the NPCI. It enables merging			
Unified Payments Interface	several banking features, seamless fund routing & merchant payments into			
(UPI)	one hood. UPI allows instant transfer of money between any two persons'			
(011)	bank accounts using a payment address which uniquely identifies a person's			
	bank a/c.			
	ID created on Unified Payment Interface (UPI) for single-window mobile			
UPI ID	payment system developed by the National Payments Corporation of India			
	(NPCI).			
	A request (intimating the RII by way of a notification on the UPI application			
	and by way of a SMS directing the RII to such UPI application) to the RII			
UPI Mandate Request	initiated by the Sponsor Bank to authorise blocking of funds on the UPI			
	application equivalent to Bid Amount and subsequent debit of funds in case of			
	Allotment			
	The bidding mechanism that may be used by an RII to make a Bid in the			
UPI mechanism	Offer in accordance with SEBI circular			
	(SEBI/HO/CFD/DIL2/CIR/P/2018/138) dated November 1, 2018			
UPI PIN	Password to authenticate UPI transaction			
Wilful defaulter	A wilful defaulter, as defined under Regulation 2(1)(lll) of the SEBI ICDR			
,, iii di defaditei	Regulations			
	In accordance with Regulation 2(1)(mmm) of SEBI ICDR Regulations,			
	working days means, all days on which commercial banks in the city as			
	specified in the Prospectus are open for business			
	1. However, in respect of announcement of price band and bid/ Offer period,			
	working day shall mean all days, excluding Saturdays, Sundays and public			
Working Days	holidays, on which commercial banks in the city as notified in the Prospectus			
	are open for business			
	2. In respect to the time period between the bid/ Offer closing date and the			
	listing of the specified securities on the stock exchange, working day shall			
	mean all trading days of the stock exchange, excluding Sundays and bank			
	holidays in accordance with circular issued by SEBI.			

### TECHNICAL / INDUSTRY RELATED TERMS

Term	Description
IMF	International Monetary Fund
WEO	World Economic Outlook
PMI	Purchasing Managers' Index
TFA	Trade Facilitation Agreement
SEIS	Services Exports from India Scheme
DIPP	Department of Industrial Policy and Promotion
MNRE	Ministry of New and Renewable Energy
NBMMP	National Biogas and Manure Management Programme
IEA	International Energy Agency
JNNSM	Jawaharlal Nehru National Solar Mission
SECI	Solar Energy Corporation of India
RESCO	Renewable Energy Service Company

### CONVENTIONAL AND GENERAL TERMS AND ABBREVIATIONS

Term	Description	
ACS	Associate Company Secretary	



Term	Description			
A.Y./AY	Assessment Year			
AGM	Annual General Meeting			
AGW AIF(s)	Alternative Investment Funds as defined in and registered with SEBI under			
	SEBI AIF Regulations			
Air Act	The Air (Prevention and Control of Pollution) Act, 1981			
AS	Accounting Standards as issued by the Institute of Chartered Accountants of India			
ASBA	Applications Supported by Blocked Amount			
Associate	A person who is an associate of the issuer and as defined under the Companies Act, 2013			
Authorised Dealers	Authorised Dealers registered with RBI under the Foreign Exchange Management (Foreign Currency Accounts) Regulations, 2000			
AY	Assessment Year			
Bn	Billion			
BRLM	Book Running Lead Manager			
CAGR	Compounded Annual Growth Rate			
Category I Foreign Portfolio Investor(s)	FPIs registered as Category I Foreign Portfolio Investors under the SEBI FPI Regulations.			
Category II Foreign Portfolio Investor(s)	An FPI registered as a Category II Foreign Portfolio Investor under the SEBI FPI Regulations			
Category III Foreign Portfolio Investor(s)	FPIs registered as category III FPIs under the SEBI FPI Regulations, which shall include all other FPIs not eligible under category I and II foreign portfolio investors, such as endowments, charitable societies, charitable trusts, foundations, corporate bodies, trusts, individuals and family offices.			
CC	Cash Credit			
CCI	The Competition Commission of India			
CDSL	Central Depository Services (India) Limited			
CFO	Chief Financial Officer			
CGST	Central GST			
CIN	Corporate Identification Number			
CIT	Commissioner of Income Tax			
COPRA	The Consumer Protection Act, 1986			
CST	Central Sales Tax			
Companies Act	Companies Act, 1956 (without reference to the provisions thereof that have ceased to have effect upon notification of the Notified Sections) and the Companies Act, 2013, to the extent in force pursuant to the notification of the Notified Sections, read with the rules, regulations, clarifications and modifications thereunder			
Companies Act, 1956	Companies Act, 1956 (without reference to the provisions thereof that have ceased to have effect upon notification of the Notified Sections)			
Companies Act, 2013	Companies Act, 2013, to the extent in force pursuant to the notification of the Notified Sections, read with the rules, regulations, clarifications and modifications thereunder			
Consolidated FDI Policy	The current consolidated FDI Policy, effective from August 28, 2017, issued by the Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Government of India, and any modifications thereto or substitutions thereof, issued from time to time			
Contract Act	The Indian Contract Act, 1872			
CSR	Corporate Social Responsibility			
Depositories Act	The Depositories Act, 1996			
DIN	Director Identification Number			
DIPP	Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, GoI			
DP	Depository Participant			
DP ID	Depository Participant's identity number			
DTC	Direct Tax Code, 2013			
EBITDA	Revenue from operations (net) less total expenses (expenses other than finance cost, and depreciation and amortization).			



Term	Description			
EBITDA Margin	EBITDA divided by revenue from operations (net).			
ECS	Electronic Clearing System			
EGM	Extraordinary General Meeting			
Electricity Act	The Electricity Act, 2003			
EPA	The Environment Protection Act, 1986			
EPF Act	The Employees' Provident Funds and Miscellaneous Provisions Act, 1952			
EPS	Earnings per share			
ER Act	The Equal Remuneration Act, 1976			
ESI Act	The Employees' State Insurance Act, 1948			
ESIC	Employee State Insurance Corporation			
ESOP	Employee Stock Option Plan			
ESPS	Employee Stock Purchase Scheme			
FCNR Account	Foreign Currency Non Resident (Bank) account established in accordance with the FEMA			
FDI	Foreign direct investment			
FEMA	The Foreign Exchange Management Act, 1999 read with rules and			
	regulations there under			
FEMA 2000	The Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations, 2000			
FII(s)	Foreign Institutional Investors as defined under SEBI FPI Regulations			
Financial Year / Fiscal Year /	The period of 12 months commencing on April 1 of the immediately			
FY	preceding calendar year and ending on March 31 of that particular calendar year			
FIPB	Foreign Investment Promotion Board			
Foreign Portfolio Investor or	A foreign portfolio investor, as defined under the SEBI FPI Regulations and			
FPIs	registered with SEBI under applicable laws in India.			
Fugitive economic offender	An individual who is declared a fugitive economic offender under section 12			
	of the Fugitive Economic Offenders Act, 2018			
FVCI	Foreign Venture Capital Investors (as defined under the Securities and Exchange Board of India (Foreign Venture Capital Investors) Regulations, 2000) registered with SEBI			
GAAP	Generally Accepted Accounting Principles			
GIR Number	General Index Registry Number			
GoI/Government	Government of India			
Gratuity Act	The Payment of Gratuity Act, 1972			
GST Act	The Central Goods and Services Tax Act, 2017			
Hazardous Wastes Rules	Hazardous Wastes (Management, Handling and Transboundary Movement) Rules, 2008			
ICAI	The Institute of Chartered Accountants of India			
ICDR/ ICDR Regulations/	The Securities and Exchange Board of India (Issue of Capital and Disclosure			
SEBI ICDR/ SEBIs (ICDR)	Requirements) Regulations, 2018, as amended, including instructions and			
Regulations	clarifications issued by SEBI from time to time			
ICSI	The Institute of Company Secretaries of India			
ID Act	The Industrial Disputes Act, 1947			
IDRA	The Industrial (Development and Regulation) Act, 1951			
IE Act	The Indian Easements Act, 1882			
IEM	Industrial Entrepreneurs Memorandum			
IFRS	International Financial Reporting Standards			
IFSC	Indian Financial System Code			
IGST	Integrated GST			
IT Act	Income Tax Act, 1961			
Indian GAAP	Generally Accepted Accounting Principles in India			
INR or Rupee or ₹ or ₹	Indian Rupee, the official currency of the Republic of India			
Insider Trading Regulations	The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015, as amended.			
IPO	Initial Public Offering			
KMP	Key Managerial Personnel			



Term	Description		
Ltd.	Limited		
Maternity Benefit Act	Maternity Benefit Act, 1961		
M. A	Master of Arts		
M.B.A	Master of Business Administration		
MCA	The Ministry of Corporate Affairs, GoI		
M. Com	Master of Commerce		
MCI	Ministry of Commerce and Industry, GoI		
MSME	Micro, Small and Medium Enterprise		
MWA	Minimum Wages Act, 1948		
Mn	Million		
MoEF	Ministry of Environment and Forests		
MoF	Ministry of Finance, Government of India		
MOU	Memorandum of Understanding		
Mutual Funds	Mutual funds registered with the SEBI under the Securities and Exchange		
	Board of India (Mutual Funds) Regulations, 1996		
NA	Not Applicable		
NAV	Net asset value		
NI Act	The Negotiable Instruments Act, 1881		
No.	Number		
Noise Regulation Rules	The Noise Pollution (Regulation & Control) Rules 2000		
Notified Sections	The sections of the Companies Act, 2013 that have been notified by the MCA		
	and are currently in effect		
NPV	Net Present Value		
NRE Account	Non-Resident External Account established and operated in accordance with		
	the FEMA		
NRO Account	Non-Resident Ordinary Account established and operated in accordance with		
	the FEMA		
NSDL	National Securities Depository Limited		
OCB	Overseas Corporate Bodies		
p.a.	per annum		
Pcs	Pieces		
P/E Ratio	Price/Earnings Ratio		
PAN	Permanent account number		
PAT	Profit after Tax		
PIL	Public Interest Litigation		
POB Act	Payment of Bonus Act, 1965		
Public Liability Act/PLI Act	The Public Liability Insurance Act, 1991		
Pvt./(P)	Private		
QFI(s)	Qualified Foreign Investor(s) as defined under the SEBI FPI Regulations		
QIB	Qualified Institutional Buyer		
RBI	The Reserve Bank of India		
R&D	Research & Development		
	•		
Registration Act	The Indian Registration Act, 1908		
RoC or Registrar of	The Registrar of Companies		
Companies	Detum on Equity		
ROE	Return on Equity		
RONW	Return on Net Worth		
RTGS	Real Time Gross Settlement		
Rule 144A	Rule 144A under the U.S. Securities Act, 1933		
SCRA	Securities Contracts (Regulation) Act, 1956, as amended from time to time		
SCRR	Securities Contracts (Regulation) Rules, 1957, as amended from time to time.		
SEBI	The Securities and Exchange Board of India constituted under the SEBI Act		
SEBI (LODR) Regulations	Securities and Exchange Board of India (Listing Obligations and Disclosure		
	Requirements) Regulations, 2015, as amended, including instructions and		
	clarifications issued by SEBI from time to time		
SEBI Act	The Securities and Exchange Board of India Act, 1992		



Term	Description				
SEBI AIF Regulations	Securities and Exchange Board of India (Alternate Investment Funds)				
	Regulations, 2012				
SEBI FPI Regulations	Securities and Exchange Board of India (Foreign Portfolio Investors)				
	Regulations, 2014				
SEBI FVCI Regulations	Securities and Exchange Board of India (Foreign Venture Capital Investors)				
	Regulations, 2000				
SEBI SBEB Regulations	Securities and Exchange Board of India (Share Based Employee Benefits)				
	Regulations, 2014.				
SEBI VCF Regulations	Securities and Exchange Board of India (Venture Capital Funds) Regulations,				
	1996 as amended from time to time.				
SGST	State GST				
SHWW/SHWW Act	The Sexual Harassment of Women at Workplace (Prevention, Prohibition				
	and Redressal) Act, 2013				
SICA	Sick Industrial Companies (Special Provisions) Act, 1985				
SME	Small and Medium Enterprise				
STT	Securities Transaction Tax				
SEBI Takeover Regulations	The Securities and Exchange Board of India (Substantial Acquisition of				
	Shares and Takeovers) Regulations, 2011, as amended from time to time.				
TM Act	The Trademarks Act, 1999				
U.S. GAAP	Generally Accepted Accounting Principles in the United States of America				
U.S. Securities Act	The United States Securities Act, 1933				
US\$ or USD or US Dollars	United States Dollar, the official currency of the United States of America				
USA or U.S. or US	United States of America				
VAT	Value Added Tax				
Wages Act	Payment of Wages Act, 1936				
Water Act	The Water (Prevention and Control of Pollution) Act, 1974				
WCA	The Workmen's Compensation Act, 1923				
Wilful defaulter	A wilful defaulter, as defined under Regulation 2(1)(III) of the SEBI ICDR				
	Regulations, means a person who or which is categorized as a wilful defaulter				
	by any bank or financial institution (as defined under Companies Act, 2013)				
	or consortium thereof, in accordance with the guideline on wilful defaulter				
	issued by the RBI.				
YoY	Year over year				

#### Notwithstanding the following: -

- i. In the section titled "Main Provisions of the Articles of Association" beginning on page 265 of this Draft Red Herring Prospectus, defined terms shall have the meaning given to such terms in that section;
- ii. In the section titled "Financial Statements" beginning on page 145 of this Draft Red Herring Prospectus, defined terms shall have the meaning given to such terms in that section;
- iii. In the section titled "*Risk Factor*" beginning on page 25 of this Draft Red Herring Prospectus, defined terms shall have the meaning given to such terms in that section;
- iv. In the chapter titled "Statement of Possible Tax Benefits" beginning on page 78 of this Draft Red Herring Prospectus, defined terms shall have the meaning given to such terms in that chapter; and
- v. In the chapter titled "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on page 147 of this Draft Red Herring Prospectus, defined terms shall have the meaning given to such terms in that chapter.



#### PRESENTATION OF FINANCIAL, INDUSTRY AND MARKET DATA

All references to "India" are to the Republic of India and all references to the "Government" are to the Government of India.

#### FINANCIAL DATA

Unless stated otherwise, the financial data included in this Draft Red Herring Prospectus are extracted from the restated financial statements of our Company, prepared in accordance with the applicable provisions of the Companies Act, Indian GAAP and restated in accordance with SEBI (ICDR) Regulations, as stated in the report of our Peer Reviewed Auditors, set out in the section titled 'Financial Statements' beginning on page 145 of this Draft Red Herring Prospectus. Our restated financial statements are derived from our audited financial statements prepared in accordance with Indian GAAP and the Companies Act, and have been restated in accordance with the SEBI (ICDR) Regulations.

Our fiscal year commences on April 1st of each year and ends on March 31st of the next year. All references to a particular fiscal year are to the 12 month period ended March 31st of that year. In this Draft Red Herring Prospectus, any discrepancies in any table between the total and the sums of the amounts listed are due to rounding-off. All decimals have been rounded off to two decimal points.

There are significant differences between Indian GAAP, IFRS and US GAAP. The Company has not attempted to quantify their impact on the financial data included herein and urges you to consult your own advisors regarding such differences and their impact on the Company's financial data. Accordingly to what extent, the financial statements included in this Draft Red Herring Prospectus will provide meaningful information is entirely dependent on the reader's level of familiarity with Indian accounting practices / Indian GAAP. Any reliance by persons not familiar with Indian Accounting Practices on the financial disclosures presented in this Draft Red Herring Prospectus should accordingly be limited.

Any percentage amounts, as set forth in "Risk Factors", "Our Business", "Management's Discussion and Analysis of Financial Condition and Results of Operations" and elsewhere in this Draft Red Herring Prospectus unless otherwise indicated, have been calculated on the basis of the Company's restated financial statements prepared in accordance with the applicable provisions of the Companies Act, Indian GAAP and restated in accordance with SEBI (ICDR) Regulations, as stated in the report of our Peer Reviewed Auditor, set out in the section titled 'Financial Statements' beginning on page 145 of this Draft Red Herring Prospectus.

#### **CURRENCY OF PRESENTATION**

In this Draft Red Herring Prospectus, references to "Rupees" or "Rs." or "INR" or "₹" are to Indian Rupees, the official currency of the Republic of India. All references to "\$", "US\$", "USD", "U.S. \$"or "U.S. Dollars" are to United States Dollars, the official currency of the United States of America.

All references to 'million' / 'Million' / 'Mn' refer to one million, which is equivalent to 'ten lacs' or 'ten lakhs', the word 'Lacs / Lakhs / Lac' means 'one hundred thousand' and 'Crore' means 'ten million' and 'billion / bn./ Billions' means 'one hundred crores'.

#### **INDUSTRY & MARKET DATA**

Unless otherwise stated, Industry & Market data used throughout this Draft Red Herring Prospectus has been obtained from publically available information and Industry publications inter alia Planning Commission of India, Economic Survey, Industry Chambers and Associations etc. Industry publications generally state that the information contained in those publications has been obtained from sources believed to be reliable but their accuracy and completeness are not guaranteed and their reliability cannot be assured. Although we believe that industry data used in this Draft Red Herring Prospectus is reliable, it has not been independently verified by the Book Running Lead Manager or our Company or any of their affiliates or advisors. Such data involves risks, uncertainties and numerous assumptions and is subject to change based on various factors, including those discussed in the section – "Risk Factors" on page 25 of this Draft Red Herring Prospectus. Accordingly, investment decisions should not be based solely on such information. Similarly, internal Company reports, while believed by us to be reliable, have not been verified by any independent sources.

Further the extent to which the market and industry data presented in this Draft Red Herring Prospectus is meaningful depends on the reader's familiarity with and understanding of the methodologies used in compiling such data. There are no standard data gathering methodologies in the industry in which we conduct our business, and methodologies and assumptions may vary widely among different industry sources.

#### **Exchange Rates**



This Draft Red Herring Prospectus contains conversions of certain other currency amounts into Indian Rupees that have been presented solely to comply with the SEBI ICDR Regulations. These conversions should not be construed as a representation that these currency amounts could have been, or can be converted into Indian Rupees, at any particular rate or at all.

The following table sets forth, for the dates indicated, information with respect to the exchange rate between the Rupee and respective foreign currencies:

Currency	Exchange rates at						
	March 28, 2018 <sup>(1)</sup> March 31, 2016         March 31, 2015         March 28, 2014 <sup>(2)</sup>						
1USD	65.04	64.84	66.33	62.59	60.10		

(Source: www.rbi.org)

- (1) The reference rate is not available for March 31, 2018 being a Saturday and March 30, 2018 and March 29, 2018 being public holidays.
- (2) The reference rate is not available for March 31, 2014, March 30, 2014 and March 29, 2014, being a public holiday, Sunday and Saturday, respectively



#### FORWARD LOOKING STATEMENT

This Draft Red Herring Prospectus contains certain "forward-looking statements". These forward looking statements can generally be identified by words or phrases such as "aim", "anticipate", "believe", "expect", "estimate", "intend", "objective", "plan", "project", "shall", "will", "will continue", "will pursue" or other words or phrases of similar meaning. Similarly, statements that describe our strategies, objectives, plans or goals are also forward-looking statements. All forward looking statements are subject to risks, uncertainties and assumptions about us that could cause actual results and property valuations to differ materially from those contemplated by the relevant forward looking statement.

Important factors that could cause actual results to differ materially from our expectations include, but are not limited to the following:-

- General economic and business conditions in the markets in which we operate and in the local, regional, national and international economies;
- Changes in laws and regulations relating to the sectors/areas in which we operate;
- Increased competition in industry which we operate;
- Factors affecting the industry in which we operate;
- Our ability to meet our capital expenditure requirements;
- Fluctuations in operating costs;
- Our ability to attract and retain qualified personnel;
- Changes in political and social conditions in India, the monetary and interest rate policies of India and other countries:
- Inflation, deflation, unanticipated turbulence in interest rates, equity prices or other rates or prices;
- The performance of the financial markets in India and globally;
- Any adverse outcome in the legal proceedings in which we are involved;
- Our failure to keep pace with rapid changes in technology;
- The occurrence of natural disasters or calamities;
- Other factors beyond our control;
- Our ability to manage risks that arise from these factors; and
- Changes in government policies and regulatory actions that apply to or affect our business.

For a further discussion of factors that could cause our actual results to differ, refer to section titled "Risk Factors" and chapter titled "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on pages 25 and 147 respectively of this Draft Red Herring Prospectus. By their nature, certain market risk disclosures are only estimates and could be materially different from what actually occurs in the future. As a result, actual future gains or losses could materially differ from those that have been estimated.

Future looking statements speak only as of the date of this Draft Red Herring Prospectus. Neither we, our Directors, Book Running Lead Manager, Underwriters nor any of their respective affiliates have any obligation to update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition. In accordance with SEBI requirements, the BRLM and our Company will ensure that investors in India are informed of material developments until the grant of listing and trading permission by the Stock Exchange.



#### SECTION II - SUMMARY OF OFFER DOCUMENT

#### OVERVIEW OF INDUSTRY

The Indian renewable energy sector is the fourth most attractive renewable energy market in the world as per the Renewable Energy Attractiveness Index 2018. Installed renewable power generation capacity has increased at a fast pace over the past few years, posting a CAGR of 19.78 per cent between FY14–18. Power generation from renewable energy sources in India reached 101.84 billion units in FY18 and 73.33 billion units between Apr-Sep 2018. As India looks to meet its energy demand on its own, which is expected to reach 15,820 TWh by 2040, renewable energy is set to play an important role.

For further details please see the chapter titled "Our Industry" beginning on page 81 of this DRHP.

#### **OVERVIEW OF BUSINESS**

Our principal component of revenue from operations is generated from Solar engineering, procurement and construction (EPC) contracts whereby we mainly install solar power plant on the roof tops and rendering of solar advisory services which majorly includes commissioning solar advisory, design review & engineering, execution and operations services. We also offer comprehensive O&M services for solar power plants through our joint venture. Further we have invested in 2018 in our subsidiary for offering of RESCO services. Our revenue from operations also includes subsidy income.

Our Company is promoted by Anmol Singh Jaggi and Puneet Singh Jaggi.

For, further details regarding risk involved in Business of the Company and risk in relation to the offer, refer to chapter titled "Risk Factor" beginning on page 25 of this Draft Red Herring Prospectus.

#### DETAILS OF THE OFFER

Initial public offer of upto 24,16,000 equity shares of face value of  $\mathbb{Z}$  10 each ("equity shares") of Gensol Engineering Limited ("company" or "offerer") for cash at a price of  $\mathbb{Z}$  [ $\bullet$ ] per equity share (including a share premium of  $\mathbb{Z}$  [ $\bullet$ ] per equity share) aggregating upto  $\mathbb{Z}$  [ $\bullet$ ] lakhs (the "offer") consisting of a fresh issue of upto 20,14,400 equity shares agregating upto  $\mathbb{Z}$  [ $\bullet$ ] lakhs ("fresh issue") and an offer for sale of upto 4,01,600 equity shares by Puneet Singh Jaggi ("the selling shareholder") aggregating upto  $\mathbb{Z}$  [ $\bullet$ ] lakhs ("offer for sale"). The offer includes a reservation of upto [ $\bullet$ ] equity shares of face value  $\mathbb{Z}$  10/- each at a price of  $\mathbb{Z}$  [ $\bullet$ ] per equity share aggregating  $\mathbb{Z}$  [ $\bullet$ ] lakhs for subscription by the market maker to the offer (the "market maker reservation portion"). The offer less market maker reservation portion i.e. Net offer of upto [ $\bullet$ ] equity shares of face value of  $\mathbb{Z}$  10/- each for cash at a price of  $\mathbb{Z}$  [ $\bullet$ ]/- per equity share, aggregating  $\mathbb{Z}$  [ $\bullet$ ] lakhs is hereinafter referred to as the "net offer". The offer and the net offer will constitute [ $\bullet$ ] % and [ $\bullet$ ] % respectively of the post offer paid up equity share capital of our company.

#### **OBJECTS OF THE OFFER**

Selling Shareholder will be entitled to their proceeds from the Offer for Sale. Our Company will not receive any proceeds from the Offer for Sale. All expenses in relation to the Offer other than listing fees (which shall be borne by our Company) shall be shared between our Company and the Selling shareholder in accordance with applicable laws. Selling Shareholder shall reimburse our Company for all expenses incurred by our Company in relation to the Offer for Sale on behalf of such Selling Shareholder.

Our Company intends to utilize the Net Proceeds of the Fresh Issue (offer proceeds of the Fresh Issue less Company's part of the Offer Expenses) towards the following Objects:

Sr. No.	Particulars	Amount to be funded from the Net Proceeds (Rs. in lakhs)	Percentage of the net proceeds
1.	Funding the working capital requirements of the Company	1300.00	[●]%
2.	General Corporate Purpose	[•]	[•]%
	Total	[•]	[ <b>•</b> ]%

# PRE-OFFER SHAREHOLDING OF PROMOTER, PROMOTER GROUP AND SELLING SHAREHOLDER

Our Promoter, Promoter Group and Selling shareholder are collectively holding 58,01,165 equity shares of our Company aggregating to 96.00% of the pre-offer paid-up share capital of our Company. Following are the details of shareholding of Promoters, promoter group and Selling shareholder:



		Pre-	offer	Post offer	
Sr. No.	Name of Shareholders	No of Equity Shares	% of Pre- offer Capital	No of Equity Shares	% of Pre- offer Capital
(I)	(II)	(III)	(IV)	(V)	(VI)
	Promoter				
1.	Anmol Singh Jaggi	19,64,000	32.50%	[•]	[•]
2.	Puneet Singh Jaggi*	17,22,428	28.50%	[•]	[•]
	Subtotal (A)	36,86,428	61.01%	[•]	[•]
	Promoter Group				
3.	Gensol Ventures Private Limited	21,14,737	35.00%	[•]	[•]
	Subtotal (B)	21,14,737	35.00%	[•]	[•]
	Total (A+B)	58,01,165	96.00%	[•]	[•]

<sup>\*</sup>Puneet Singh Jaggi is the selling shareholder.

#### SUMMARY OF FINANCIAL INFORMATION

Following are details as per the restated consolidated financial statements for the period ended September 30, 2018 and financial years ended on March 31, 2018, 2017 and 2016:

(Amount in Lakhs)

Particulars	September 30, 2018*	March 31, 2018	March 31, 2017	March 31, 2016
Share Capital	1.23	1.23	1.23	1.23
Net Worth	951.05	642.67	133.52	14.62
Revenue	4877.30	7006.01	6231.77	1215.68
Profit after tax	308.38	509.15	118.90	36.49
Earnings per share (in Rs.)	5.10	8.43	1.97	0.60
NAV per share (in Rs.)	15.74	10.64	2.21	0.24
Total borrowings (as per balance sheet)	787.64	124.12	38.74	0.05

<sup>\*</sup>Not annualised

### **AUDITOR QUALIFICATIONS**

There are no Auditor qualification which have not been given effect to in the Restated Financial Statements.

#### SUMMARY OF OUTSTANDING LITIGATIONS

Our Company, Subsidiaries, Promoters and Directors are currently involved in certain litigation which is currently pending at various stages, the details of the same are summarised in the table set forth below:

Name of En tity/Person	Criminal Proceedings	Actions by Regulatory Authorities	Tax Proceedings	Other Material Proceedings	Aggregate amount involved (Rs. In lakhs)
By the Company	1	N.A.	Nil	1	Not Ascertainable
Against the Company	1	Nil	2	2	10.08
By the Promoter	1	N.A.	Nil	Nil	Not Ascertainable
Against the Promoter	Nil*	Nil	11	Nil*	23.81
By the Directors	Nil*	N.A.	Nil	Nil	Nil
Against the Directors	Nil*	Nil	1	Nil*	0.49
By Group Companies	Nil	N.A.	Nil	Nil	Nil



Against	3	N.A.	1	2	0.11
Group					
Companies					
By the	Nil	N.A.	Nil	Nil	Nil
Subsidiaries					
Against the	Nil	Nil	Nil	Nil	Nil
Subsidiaries					

For further details in relation to legal proceedings involving our Company, Subsidiaries, Promoters and Directors, refer chapter titled "Outstanding Litigation and Material Developments" on page 164 of this Draft Red Herring Prospectus.

#### **RISK FACTORS**

Please see the chapter "Risk factors" beginning on page 25.

#### SUMMARY OF CONTINGENT LIABILITIES

Following is the summary of the Contingent Liabilities of the Company for the period ended September 30, 2018 and financial years ended on March 31, 2018, 2017 and 2016:

(Amount in Lakhs)

	For the Period	For the Year ended on				
Particulars	ended on September 30, 2018	March 31, 2018	March 31, 2017	March 31, 2016		
Outstanding Bank Guarantee	86.23	55.98	52.98	6.61		
Total	86.26	55.98	52.98	6.61		

For further details regarding the same, refer the Chapter titled "Financial Statement as Restated" beginning on page 145 of this Draft Red Herring Prospectus.

#### SUMMARY OF RELATED PARTY TRANSACTIONS

Following is the summary detail of the related party transactions entered by the Company for the period ended September 30, 2018 and financial year ended on March 31, 2018, 2017 and 2016:

(Amount in Lakhs)

Nature of transactions	For the year/Per iod	Remunera tion	Consulta ncy fees	sale of goods/ser vices	Purchase of goods/ser vices	Rent Inco me	Loan & Adva nce Recei ved	Loan & Advan ces Given
Anmol Singh	Sep-18	5.00	-	-	-	-	-	1.93
Jaggi	2017-18	-	19.00	-	-	-	-	10.92
	2016-17	-	-	-	-	-	-	38.10
	2015-16	=	9.00	=	=	-	=	0.46
Gensol	Sep-18	=	8.19	=	=	-	31.24	-
Consultants Private Limited	2017-18	=	360.75	490.52	=	-	-	160.42
Tilvate Limited	2016-17	=	=	58.76	=	-	41.36	-
	2015-16	-	-	196.50	-	-	117.51	-
Jasminder	Sep-18	10.49	=	=	=	-	=	0.10
Kaur	2017-18	17.22	=	=	=	-	=	-
	2016-17	15.96	=	=	=	-	=	-
	2015-16	9.00	-	-	-	-	-	-
	Sep-18	=	ı	ı	=	0.07	-	20.73
	2017-18	-	-	5.37	30.04	0.05	-	-



Nature of transactions	For the year/Per iod	Remunera tion	Consulta ncy fees	sale of goods/ser vices	Purchase of goods/ser vices	Rent Inco me	Loan & Adva nce Recei ved	Loan & Advan ces Given
Prescinto	2016-17	-	-	-	-	-	-	-
Technologies Private Limited	2015-16	-	-	-	-	-	-	-
Shalmali Kaur	Sep-18	-	-	-	-	-	-	-
	2017-18	10.00	-	-	-	-	-	-
	2016-17	-	1	-	-	1	I	-
	2015-16	-	-	-	-	-	-	-
Gosolar	Sep-18	-	-	-	-	-	1	0.40
Ventures Private Limited	2017-18	-	-	-	-	-	-	-
Tilvate Limited	2016-17	-	1.41	-	-	-	-	0.99
	2015-16	=	=	=	=	-	2.55	-
Puneet Singh	Sep-18	5.00	=	=	=	-	-	56.74
Jaggi	2017-18	=		=	=	-	-	45.31
	2016-17	-	=	-	-	-	-	58.77
	2015-16	0.21	1	1	-	-	2.27	-
Solarig Gensol	Sep-18	=	=	3.50	=	8.50	-	-
Utilities Private Ltd *	2017-18	=	=	81.55	=	5.66	-	1.29
Filvate Ltd	2016-17	=	6.87	=	=	-	5.16	-
	2015-16	-	1	1.94	-	-	ı	-
Gensun	Sep-18	-	-	686.77	-	1	-	121.62
Renewables Private Limited	2017-18	-	-	-	-	ı	1	-
*	2016-17	-	-	-	-	1	-	ı
	2015-16	-	-	-	-	-	ı	-
Gensol	Sep-18	-	-	-	-	ı	1	42.89
Industries Private Limited	2017-18	=	=	=	=	-	0.13	-
Tivate Limited	2016-17	-	1	-	-	-	1	-
	2015-16	=	=	=	=	-	-	-
Gensol	Sep-18	=	=	=	-	-	=	3.37
Venture Private Limited	2017-18	=	=	=	-	-	=	22.65
1 IIvaic Limited	2016-17	-	-	-	-	-	-	-
	2015-16	-	-	-	-	-	-	-

For further details of the same refer the Annexure – XXXVII under Chapter titled "Financial Statement as Restated" beginning on page 145 of this Draft Red Herring Prospectus.

#### **DETAILS OF FINANCING ARRANGEMENTS**

There are no financing arrangements whereby the Promoters, member of Promoter Group, the Directors of the Company which a Promoter of the Issuer, the Director of our company and their relatives have financed the purchase by any other person of securities of our Company other than in the normal course of the Business of the financing entity during the period of six months immediately preceding the date of filing of this Draft Red Herring Prospectus.

WEIGHTED AVERAGE PRICE AT WHICH THE EQUITY SHARES ACQUIRED BY EACH OF OUR PROMOTERS AND SELLING SHAREHOLDER IN THE LAST ONE YEAR PRECEDING THE DATE OF THIS DRHP



During the preceding one year from the date of filing of this DRHP, our Promoter and Selling Shareholder, Puneet Singh Jaggi acquired 17,18,920 equity shares and our Promoter Anmol Singh Jaggi acquired 19,60,000 equity shares pursuant to Bonus Issue on January 21, 2019. Since the bonus allotment did not involve any consideration, the weighted average price of Equity Shares is Nil.

#### AVERAGE COST OF ACQUISITION OF SHARES

The average cost of acquisition of or subscription to Equity Shares by our Promoters and Selling shareholder is set forth in the table below:

Name of promoter	No. of Shares held	Average Cost of Acquisition (In ₹)
Anmol Singh Jaggi	19,64,000	0.02
Puneet Singh Jaggi*	17,22,428	0.02

<sup>\*</sup>Puneet Singh Jaggi is the Selling Shareholder.

#### DETAILS OF PRE-IPO PLACEMENT

Our Company does not contemplate any issuance or placement of Equity Shares from the date of the Draft Red Herring Prospectus till the listing of the Equity Shares.

#### EQUITY SHARES ISSUED FOR CONSIDERATION OTHER THAN CASH IN LAST ONE YEAR

Except as mentioned below, we have not issued any Equity Shares for consideration other than cash during last one year from the date of this Draft Red Herring Prospectus:

Sr. No	Date of allotment	Number of equity shares	Face Value (₹)	Issue Price (₹)	Reasons for allotment	No. of Allottees	Benefits accrued to our Company
1.	January 21, 2019	60,30,430	10	-	Bonus Issue	7	Nil

#### SPLIT / CONSOLIDATION OF EQUITY SHARES IN THE LAST ONE YEAR

Our Company has not undertaken any split or consolidation of Equity Shares during the last one year from the date of this Draft Red Herring Prospectus.



#### SECTION III - RISK FACTORS

An investment in Equity Shares involves a high degree of risk. You should carefully consider all the information in this Draft Red Herring Prospectus, including the risks and uncertainties described below, before making an investment in our Equity Shares. In making an investment decision, prospective investors must rely on their own examination of our Company and the terms of this offer including the merits and risks involved. Any potential investor in, and subscriber of, the Equity Shares should also pay particular attention to the fact that we are governed in India by a legal and regulatory environment in which some material respects may be different from that which prevails in other countries. The risks and uncertainties described in this section are not the only risks and uncertainties we currently face. Additional risks and uncertainties not known to us or that we currently deem immaterial may also have an adverse effect on our business. If any of the following risks, or other risks that are not currently known or are now deemed immaterial, actually occur, our business, results of operations and financial condition could suffer, the price of our Equity Shares could decline, and you may lose all or part of your investment. Additionally, our business operations could also be affected by additional factors that are not presently known to us or that we currently consider as immaterial to our operations.

Unless otherwise stated in the relevant risk factors set forth below, we are not in a position to specify or quantify the financial or other implications of any of the risks mentioned herein. Unless otherwise stated, the financial information of our Company used in this section is derived from our restated financial statements prepared in accordance with Indian GAAP and the Companies Act and restated in accordance with the SEBI ICDR Regulations. To obtain a better understanding, you should read this section in conjunction with the chapters titled "Our Business" beginning on page 98, "Our Industry" beginning on page 81 and "Management's Discussion and Analysis of Financial Position and Results of Operations" beginning on page 147 of this Draft Red Herring Prospectus as well as other financial information contained herein.

#### **Materiality:**

The Risk Factors have been determined on the basis of their materiality. The following factors have been considered for determining the materiality of Risk Factors:

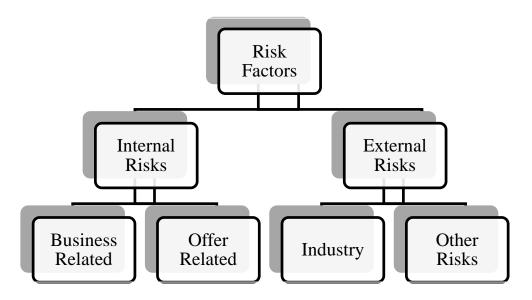
- Some events may not be material individually but may be found material collectively;
- Some events may have material impact qualitatively instead of quantitatively;
- Some events may not be material at present but may have material impact in future.

The financial and other related implications of risks concerned, wherever quantifiable, have been disclosed in the risk factors mentioned below. However, there are risk factors where the impact may not be quantifiable and hence the same has not been disclosed in such risk factors. Unless otherwise stated, we are not in a position to specify or quantify the financial or other risks mentioned herein. For capitalized terms used but not defined in this chapter, refer to the chapter titled "Definitions and Abbreviation" beginning on page 3 of this Draft Red Herring Prospectus. The numbering of the risk factors has been done to facilitate ease of reading and reference and does not in any manner indicate the importance of one risk factor over another.

In this Draft Red Herring Prospectus, any discrepancies in any table between total and sums of the amount listed are due to rounding off.

The risk factors are classified as under for the sake of better clarity and increased understanding:





#### **INTERNAL RISKS**

#### **Business Related Risks**

1. Our Company, its Promoters-Directors and one of its Group Companies are involved in certain litigations viz criminal, civil and tax proceedings which are currently pending at various stages. Any adverse decision in these proceedings may render us liable to various penalties and/or monetary compensation and may adversely affect our business and results of operations.

A classification of legal proceedings is mentioned below:

Also, there is no assurance that in future, we, our promoters, our directors or group/subsidiary companies may not face legal proceedings and any adverse decision in such legal proceedings may impact our business. For further details in relation to legal proceedings involving our Company, Promoters, Directors, Group Companies and Subsidiaries, kindly refer the chapter titled "Outstanding Litigation and Material Developments" on page 164 of this Draft red herring Prospectus.

Name of En tity/Person	Criminal Proceedings	Actions by Regulatory Authorities	Tax Proceedings	Other Material Proceedings	Aggregate amount involved (Rs. In lakhs)
By the Company	1	N.A.	Nil	1	Not Ascertainable
Against the Company	1	Nil	2	2	10.08
By the Promoter	1	N.A.	Nil	Nil	Not Ascertainable
Against the Promoter	Nil*	Nil	11	Nil*	23.81
By the Directors	Nil*	N.A.	Nil	Nil	Nil
Against the Directors	Nil*	Nil	1	Nil*	0.49
By Group Companies	Nil	N.A.	Nil	Nil	Nil
Against Group Companies	3	N.A.	1	2	0.11
By the Subsidiaries	Nil	N.A.	Nil	Nil	Nil
Against the Subsidiaries	Nil	Nil	Nil	Nil	Nil



"N.A." shall mean that the category of proceeding is not applicable on the entity.

"\*" shall mean that the matters/proceedings have already been covered under matters/proceedings of some other entity/person. For details of the matters, kindly refer the chapter titled "Outstanding Litigation and Material Developments"

An overview of material litigation matters involving our Company and its Promoters-Directors is stated below. For details of matters involving our Group Company, kindly refer the chapter titled "Outstanding Litigation and Material Developments".

A Criminal Complaint under section 138 of the Negotiable Instruments Act, 1881 ("NI Act") has been filed against our Company and its Promoter-Director Anmol Singh Allagh. The matter relates to dishonour of cheques amounting to INR 5 crore. For further details on the matter, kindly refer the heading "Litigations filed against our Company" in the chapter titsled "Outstanding Litigation and Material Developments".

Future implications of the matter:

It shall be noted that a person convicted under section 138 of the N.I. Act may be punished with imprisonment for a term which may be extended to two years or with fine which may extend to twice the amount of the cheque, or with both. In an event Anmol Singh Jaggi is convicted in the above matter, he shall be debarred from becoming director of our Company as per section 164 (1) (d) of the Companies Act 2013.

It shall also be noted that our Company has also filed Petitions for quashing of the Criminal Complaints mentioned above. For further details on the matter, kindly refer the heading "Litigations filed by our Company" in the chapter titled "Outstanding Litigation and Material Developments".

A Section 9 Application under Arbitration and Conciliation Act, 1996 was filed against our Company seeking interim reliefs before the City Civil Court of Bangalore under one wrap agreement between the parties. For further details on the matter, kindly refer the heading "Litigations filed against our Company" in the chapter titled "Outstanding Litigation and Material Developments".

A Civil Miscellaneous Petition was filed against our Company before the High Court of Karnataka for appointment of arbitrator under Section 11(6) of the Arbitration and Conciliation Act, 1996. For further details on the matter, kindly refer the heading "Litigations filed against our Company" in the chapter titled "Outstanding Litigation and Material Developments".

Our Company has filed a Special Civil Suit valued at INR 99 lakhs for recovery of damages. For further details on the matter, kindly refer the heading "Litigations filed by our Company" in the chapter titled "Outstanding Litigation and Material Developments".

Our Promoter-Director, Anmol Singh Jaggi has filed a Criminal Miscellaneous Application against the State of Gujarat and one Rajubhai Datla under Section 406, 420, 465, 467, 468, 471, 120B and 114 of the Indian Penal Code, 1860. For further details on the matter, kindly refer the heading "Litigations filed by our Promoters" in the chapter titled "Outstanding Litigation and Material Developments".

Our Promoters-Directors, Anmol Singh Jaggi and Puneet Singh Jaggi are involved in two Criminal Litigations that were filed against our Group Company, Gensol Consultants Private Limited under Section 138 of the Negotiable Instruments Act, 1881 for dishonour of two cheques involving an amount of INR 6,28,06,121 in the one matter and dishonour of one cheque involving an amount of INR 4,00,000, in the second matter. For further details on the matter, kindly refer the heading "Litigations filed against our Group Companies" in the chapter titled "Outstanding Litigation and Material Developments".

#### **Future implications of the matter:**

It shall be noted that a person convicted under section 138 of the N.I. Act may be punished with imprisonment for a term which may be extended to two years or with fine which may extend to twice the amount of the cheque, or with both. In an event Anmol Singh Jaggi and Puneet Singh Jaggi are convicted in the above matter, they shall be debarred from becoming directors of our Company as per section 164 (1) (d) of the Companies Act 2013.

Our Promoters-Directors, Anmol Singh Jaggi and Puneet Singh Jaggi are also involved in a Civil Recovery Suit filed against our Group Company, Gensol Consultants Private Limited, valued at INR 6, 57,36,427. For



further details on the matter, kindly refer the heading "Litigations filed against our Group Companies" in the chapter titled "Outstanding Litigation and Material Developments".

 An inability to effectively manage project execution may lead to project delays which may affect our business and results of operations.

Our business is dependent on our ability to effectively manage the execution of our projects. An inability to effectively manage our operations, including ineffective or inefficient project management procedures could increase our costs and expenses, result in project delays and thereby affect our profitability. The effectiveness of our project management processes and our ability to execute projects in a timely manner may be affected by various factors. Additionally, in some projects, in case of delay due to our fault or because of defective work done by us, clients have the right to rectify the defective work, or engage a third party to complete the work and deduct additional costs or charges incurred for completion of the work from the project price payable to us. Such factors would have an effect on our results of operations and financial condition.

3. Increase in costs or a shortfall in availability of the materials we purchase could have a material adverse effect on our Company's sales, profitability and results of operations.

Our Company is dependent on third party suppliers for procuring the materials which we use in executing our solar EPC projects. We are exposed to fluctuations in the prices of these materials as well as its unavailability, particularly as we typically do not enter into any long term supply agreements with our suppliers and our major requirement is met in the spot market. Further we are dependent on few suppliers as our top 10 suppliers contributed 59.77 % and 98.95% of our total consolidated purchases for the year ended March 31, 2018 and for the period ended September 30, 2018. The cost and availability of such materials are subject to a variety of factors and any increase in their cost and their availability at a reasonable price or at all, could adversely affect our margins, sales and results of operations. There can be no assurance that strong demand, capacity limitations or other problems experienced by our suppliers will not result in occasional shortages or delays in their supply of materials. If we were to experience a significant or prolonged shortage of such materials from any of our suppliers, and we cannot procure the products from other sources, we would be unable to meet our execution schedules and to deliver such products to our customers in timely fashion, which would adversely affect our sales, margins and customer relations. We cannot assure you that a particular supplier will continue to supply the required materials to us in the future. Any change in the supplying pattern of our products can adversely affect our business and profits. Though we enjoy favourable terms from the suppliers both in prices as well as in supplies, our inability to obtain high quality materials in a timely and cost-effective manner would cause delays in our execution cycles and delivery schedules, which may result in the loss of our customers and revenues.

4. The nature of our business exposes us to liability claims and contract disputes and our indemnities may not adequately protect us. Any liability in excess of our reserves or indemnities could result in additional costs, which would reduce our profits.

Time is often of the essence in our projects. We typically enter into contracts which provide for liquidated damages for time overruns. In the event there are delays in our current or future orders and we are unable to receive extensions from our customers, we may be exposed to liquidated damages and termination apart from entailing significant cost and time overruns. Additionally, in some contracts, in case of delay due to deficiency in services or because of defective work done by us, clients may have the right to complete the work at our risk and cost by engaging a third party. We are generally required to furnish performance guarantees in the form of bank guarantees. In the event we fail to perform under the terms of a contract, a bank guarantee may be called upon by our customer, which could adversely affect our financial condition and results of operations. In addition, our operations are subject to hazards inherent in providing fabrication services, such as risk of work accidents, fire or explosion, including hazards that may cause injury and loss of life, severe damage to and destruction of property and environmental damage. We may also be subject to claims resulting from defects arising from fabrication services provided by us within the warranty periods extended by us. Failure to effectively cover ourselves against any of these reasons could expose us to substantial costs and potentially lead to material losses. Faults in design and execution might also require repair work, which may not be foreseen. In addition, if there is a customer dispute regarding our performance or workmanship, the customer may delay or withhold payment to us.

5. Our success depends on our ability to attract and retain key employees, and our failure to do so could harm our ability to grow our business and execute our business strategies.

We rely on the skills, expertise and experience of our employees to provide quality services to our customers. Our performance and success substantially depends on the ability to attract and retain our key employees,



including our management team and experienced engineers. Although some of the members of our senior management have been with us for a long period of time, there can be no assurance that any member of our senior management or other key employees will not leave us in the future. Our success is also highly dependent on our continuous ability to identify, hire, train, retain and motivate highly qualified management, technical, sales and marketing personnel. In particular, the recruitment of skilled engineers and experienced sales personnel remains critical to our success. Further, if we fail to identify suitable replacements of our departed staff, our business and operation could be adversely affected and our future growth and expansions may be inhibited.

6. Our Company has not complied with certain statutory provisions under Companies Act and FEMA. Such non-compliances/lapses may attract penalties.

In the past, our controls and compliances for managing our secretarial records have been inadequate as a result of which there have been non-compliances with certain provisions of the Companies Act, 1956 and Companies Act, 2013, and failure in maintaining certain corporate and regulatory records by our Company. We have not complied with the following provisions of Companies Act as applicable:

- section 185 of the Companies Act, 2013
- section 129 of the Companies Act, 2013 by not preparing consolidated financial statements for FY 2015-16 and FY 2016-17. However the Company has as on date complied with such section and have prepared its consolidated financials for such years.

Further in the past, there have been some instances of non-filings or incorrect filings or delays in filing statutory forms with the RoC, which have subsequently been filed along with the payment of additional fees, as specified by RoC.

In addition to above our Company has received foreign inward remittance but have filed form FC-GPR for issue of shares to the non resident investors with delay of 2039 days. We made compounding application with RBI dated January 1, 2019 in terms of FEMA rules which stands disposed as on date. Our company shall ensure in future that we do not have this type of delay in compliance.

While no legal proceedings or regulatory action has been initiated against our Company in relation to the aforementioned non-compliances as of the date of this Draft Red Herring Prospectus, we cannot assure you that no legal proceedings or regulatory actions will be initiated against us in the future in relation to these. Further we have appointed Company Secretary to look after such compliances on February 27, 2019 and shall ensure we do not make any lapses.

7. Our pricing structures may not accurately anticipate the cost and complexity of performing our work and if we are unable to manage costs successfully, then certain of our contracts could be or become unprofitable

We negotiate pricing terms with our clients utilizing a range of pricing structures and conditions. Depending on the particular contract, we may use time-and-materials pricing, pursuant to which we typically invoice on periodical basis for the services that we provide to our client. In certain instances, we enter into time-and-materials pricing arrangements, but with the inclusion of fixed-price elements for certain specified services.

Our ability to improve or maintain our profitability is dependent on managing our costs successfully. Our cost management strategies include maintaining appropriate alignment between the demand for our services and our resource capacity, optimizing the costs of service delivery through business process digitalization and deployment of tools, and effectively leveraging our sales and marketing and general and administrative costs. Our contracts could yield lower profit margins than anticipated, if we do not accurately estimate the resources required, costs and timing for completing projects, future rates of wage inflation and currency exchange rates, or if we fail to complete our contractual obligations within the contracted timeframe. In particular, any increased or unexpected costs, or wide fluctuations compared to our original estimates or delays, or unexpected risks we encounter in connection with the performance of this work, including those caused by factors outside of our control, could make these contracts less profitable or unprofitable, which could adversely impact our profit margin. However our contracts usually provides for escalation and delay charges clause to minimise such risks.

8. Our company is engaged in providing service of installation of roof top projects and receives subsidy from State/Central Government for Institutional Segment. Any reduction or discontinuation of such subsidy will results in reduction in number of potential consumers.



We provide services of installation of solar roof top projects to Industrial, Commercial & Institutional customers for their captive purpose out of which solar roof top projects for institutional purposes are eligible for claiming subsidy from State/Central Government.

We directly claims subsidy from Solar Energy Corporation of India (SECI) upon successful installation of solar roof top projects. For seeking subsidy, the project needs to be registered first before competent authority and only after receipt of registration the same shall be implemented. Any delay in getting the subsidy amount from state government will affect our working capital cycle.

In addition, if there is any reduction or any discontinuance of subsidy from State/Central Government, we may require to charge total cost of project from customers which will ultimately results higher cost to the customer. As a result number of potential consumer of our services may reduce which will ultimately affect our potential revenue in future to that extent.

9. Our top 10 customers contribute majority of our revenues from operations for the year ended March 31, 2018 and for the period ended September 30, 2018. Any loss of business from one or more of them may adversely affect our revenues and profitability.

Our top 10 and top 5 customers contributed 66.19 % and 57.49 % of our consolidated revenues for the year ended March 31, 2018 and contributed 73.24 % and 62.59 % of our consolidated revenues for the period ended September 30, 2018. As we operate on contract basis also, our revenue from operations for a particular period may be concentrated in few clients or may be dependent on some large contracts. Larger contracts from few customers may represent a larger part of our portfolio, increasing the potential volatility of our results and exposure to individual contract risks. We may be vulnerable to accepting onerous contractual terms with regard to change in scope of work or inclusion of additional work within the scope of an existing contract. Such concentration of our business on a few projects or clients may have an adverse effect on our results of operations and result in a significant reduction in the award of contracts which could also adversely affect our business if we do not achieve our expected margins or suffer losses on one or more of these large contracts, from such clients. We cannot assure that we shall generate the same quantum of business, or any business at all, and the loss of business from one or more of them may adversely affect our revenues and results of operations. However, the composition and revenue generated from these customers might change as we continue to add new customers in the normal course of business. While we be believe that we shall not face challenges in finding new customers in the ordinary course of business, our results of operations and financial condition may be adversely affected if we remain dependent on few customers.

10. Our industry is labour intensive and our business operations may be materially adversely affected by strikes, work stoppages or increased wage demands by our employees or those of our suppliers.

We believe that the industry in which we operate faces competitive pressures in recruiting and retaining skilled and unskilled labour. Our industry being labour intensive is highly dependent on labour force for carrying out its business operations. Shortage of skilled/unskilled personnel or work stoppages caused by disagreements with employees could have an adverse effect on our business and results of operations. We have not experienced any major disruptions to our business operations due to disputes or other problems with our work force in the past; there can be no assurance that we will not experience such disruptions in the future. Such disruptions may adversely affect our business and results of operations and may also divert the management's attention and result in increased costs. India has stringent labour legislation that protects the interests of workers, including legislation that sets forth detailed procedures for the establishment of unions, dispute resolution and employee removal and legislation that imposes certain financial obligations on employers upon retrenchment. We are also subject to laws and regulations governing relationships with employees, in such areas as minimum wage and maximum working hours, overtime, working conditions, hiring and terminating of employees and work permits. Although our employees are not currently unionized, there can be no assurance that they will not unionize in the future. If our employees unionize, it may become difficult for us to maintain flexible labour policies, and we may face the threat of labour unrest, work stoppages and diversion of our management's attention due to union intervention, which may have a material adverse impact on our business, results of operations and financial condition.

11. We require a number of approvals, NOCs, licenses, registrations and permits in the ordinary course of our business. Some of the approvals are required to be transferred in the name of Gensol Engineering Limited from Gensol Engineering Private Limited pursuant to name change of our company and any failure or delay in obtaining the same in a timely manner may adversely affect our operations.

We require several statutory and regulatory approvals, licenses, registrations and permits to operate our business, some of which our Company has either received or is likely to receive in due course. Some of these



approvals, licenses, registration and permits are subject to several conditions and we cannot provide any assurance that we will be able to continuously meet such conditions or be able to prove compliance with such conditions to the statutory authorities, which may lead to cancellation, revocation or suspension of relevant approvals, licenses, registrations and permits. Any failure to renew the approvals, license, registrations and permits that may have been issued to us, could result in delaying the operations of our business, which may adversely affect our business, financial conditions, results of operations and prospects. We cannot assure you that the approvals, licenses, registrations and permits issued to us would not be suspended or revoked due to any regulatory actions. Also, our Company is required to obtain the Udhyog Aadhar Memorandum issued under the Micro, Small and Medium Enterprises Development Act, 2006 by the Ministry of Micro, Small and Medium Enterprises. Furthermore, most of our licenses are in the name of Gensol Engineering Private Limited.

For more information, please refer to chapter titled "Government and Other Statutory Approvals" beginning on page 171 of this Draft Red Herring Prospectus.

### 12. Our results of operations and cash flows could be adversely affected, if we are unable to collect our dues and receivables from, or invoice our unbilled services to, our clients.

Our business depends on our ability to successfully obtain payment from our clients of the amounts they owe us for work performed. We evaluate the financial condition of our clients and usually bill and collect on relatively short cycles. There is no guarantee that we will accurately assess the creditworthiness of our clients. Such conditions could cause clients to delay payment, request modifications of their payment terms, or default on their payment obligations to us, all of which could increase our receivables. Timely collection of fees for client services also depends on our ability to complete our contractual commitments and subsequently bill for and collect our contractual service fees. If we are unable to meet our contractual obligations, we might experience delays in the collection of, or be unable to collect, our client balances, and if this occurs, our results of operations and cash flows could be adversely affected. Our results of operations and cash flows could be adversely affected, if we are unable to meet our contractual obligations, we might experience delays in the collection of, or be unable to collect, our client balances. In addition, if we experience delays in billing and collection for our services, our cash flows could be adversely affected

### 13. Our Company requires significant amounts of working capital for a continued growth. Our inability to meet our working capital requirements may have an adverse effect on our results of operations.

Our business is working capital intensive. Summary of our working capital position as per our Restated Standalone Financial Information is given below:-

Amount (Rs. in lakhs)

Doutloulous	For the period ended	As	at March 31,			
Particulars	September 30, 2018	2018	2017	2016		
A. Current Assets						
Trade Receivables	1,329.59	1,398.72	591.27	336.48		
Cash and Cash Equivalents	122.71	125.61	64.30	43.27		
Short Term Loans & Advances	630.69	215.57	209.60	24.37		
Other Current Assets	468.25	485.93	-	60.00		
B. Current Liabilities						
Trade Payables	519.73	913.50	228.73	131.53		
Other Current Liabilities	1,115.39	728.57	532.13	375.77		
Short Term Provisions	119.86	77.89	24.41	13.34		
Working Capital (A-B)	796.26	505.88	79.91	(56.53)		

We intend to continue growing by expanding our business operations. This may result in increase in the quantum of our current assets. Our inability to maintain sufficient cash flow, credit facility and other sources of fund, in a timely manner, or at all, to meet the requirement of working capital could adversely affect our financial condition and result of our operations. For further details regarding working capital requirement, please refer to the chapter titled "Objects of the Offer" beginning on page 69 of this Draft Red Herring Prospectus.

#### 14. We have a substantial level of sundry debtors.



As of September 30, 2018 the aggregate amount owed to us by our debtors was Rs. 1,734.37 lakhs and debtors month was around 2.61 months as per Restated Consolidated Financial Information. In view of our management, generally the average debtors period in the industry which we operate is quite high. Of the above trade receivables, Rs. 351.91 lakhs has been outstanding for more than 6 months. Customer concentration coupled with high debt increase the credit risk of our business. General economic conditions may adversely affect the financial conditions of our debtors, and may result in defaults by some of these debtors. Further we have subsidy receivable of Rs. 220.24 lakhs as at September 30, 2018. In the event of defaults by our debtors or non-receipt of any subsidy amount due, we may suffer a liquidity shortfall and incur additional costs, including legal expenses, in recovering the sums due and payable to us. Further, we may be subject to working capital shortages due to delays or defaults in payments by customers. If buyers default in their payments on an assignment for which we have devoted significant resources or if an order or assignment in which we have invested significant resources is delayed, cancelled or curtailed, it could have a material adverse effect on our business, financial condition, results of operations and cash flows.

### 15. We have certain contingent liabilities that have not been provided for in our financials which if materialized, could adversely affect our financial condition.

Our contingent liabilities as on September 30, 2018 as per our Restated Consolidated Financial Information is as under:

(Amount Rs. in lakhs)

Particulars	Amount Outstanding as on September
	30, 2018
Outstanding bank guarantees	85.87
Outstanding bank guarantees - Share of Joint Venture	0.36
Total	86.23

Further our Company has given Corporate guarantees to financial institution / bank on behalf of subsidiaries for facilities availed by them for Rs. 397.79 lakhs as on September 30, 2018.

In the event any such contingencies mentioned above were to materialize or if our contingent liabilities were to increase in the future, our financial condition could be adversely affected. For further details, see the section entitled "Financial Statements" on page 145 of this Draft Red Herring Prospectus.

### 16. We have certain long pending statutory dues as per our Restated Consolidated Financial Statements as at September 30, 2018.

As on September 30, 2018, we have following long pending statutory dues which are outstanding for more than 6 months, as per our Restated Consolidated Financial Statements:

Name of Statute	Amount Involved (Rs. in lakhs)
Central Sales Tax Act	22.33
Service Tax Act	201.13
Swachh Bharat Cess	6.31
Value Added Tax Act	3.23
Income Tax Act	22.82
State Commercial Tax	9.60

Since these are delayed payment of taxes, our cash flow from operations will be adversely affected to the extent we have to pay interest and penalties on the same.

## 17. Our inability to maintain inventory of stock in trade for execution of our EPC project for our business may impact our operations adversely.

The results of operations of our business is dependent on our ability to effectively manage our inventory and stocks. As per our statutory auditor, our Company has not maintained stock register as the inventory is directly shipped from vendor's site to customers on site and risk for the same is passed on to customers on the installation of the project. However our management believes that to respond to customer demand effectively, we must maintain such records going forward and they are in the process of implementing such process.

18. We operate in a highly competitive environment and face competition in our business from organized and unorganized players, which may adversely affect our business operations and financial condition.



The industry in which the Company operates is highly and increasingly competitive and our results of operations and financial condition are sensitive to, and may be materially adversely affected by competitive pricing and other factors. Competition may result in pricing pressures, reduced profit margins, lost market share or a failure to grow our market share, any of which could substantially harm our business and results of operations. The domestic segment which we cater to is fragmented and competitive.. We compete primarily on the basis of quality of our services, customer satisfaction and marketing. Further, some of our competitors are large domestic and international companies. Thus some of our competitors may have certain other advantages over us, including established track record, superior service offerings, larger portfolio of services, technology and greater market penetration, which may allow our competitors to better respond to market trends. They may also have the ability to spend more aggressively on marketing initiatives and may have more flexibility to respond to changing business and economic conditions than we do.

We believe that in order to compete effectively, we must continue to maintain our reputation, be flexible and prompt in responding to rapidly changing market demands and customer preferences, and offer customer quality services at competitive prices. There can be no assurance that we can effectively compete with our competitors in the future, and any such failure to compete effectively may have a material adverse effect on our business, financial condition and results of operations.

### 19. We depend on certain brand names and our corporate name and logo that we may not be able to protect and/or maintain.

Our ability to market and sell our products depends upon the recognition of our brand names and associated consumer goodwill. Currently, our Company is using two trademarks registered with its Group Company vide an assignment deed dated March 14, 2019. However, these trademarks are subject to renewal in ten years from the date of their application. In case of failure to renew the said trademarks in time, it may adversely affect our business operations.

Our failure to comply with existing or increased regulations, or the introduction of changes to existing regulations, could adversely affect our business, financial condition, results of operations and prospects.

The material approvals, licences or permits required for our business include trade licence, excise and tax laws, environment laws and shops and establishment licences, among others. See "Government and other Statutory Approvals" on page 171 of this Draft Red Herring Prospectus for further details on the required material approvals for the operation of our business.

## 20. Failure to anticipate and develop new products & services and enhance existing execution capabilities in order to keep pace with rapid changes in technology and industry may suffer our business

The solar industry is characterized by rapid technological changes, evolving industry standards, changing client preferences, and new product and service introductions that could result in product obsolescence and short product life cycles. Our success depends on our ability to anticipate these advances, enhance our existing offerings or develop new service offerings to meet client needs, in a timely manner. We may not be successful in anticipating or responding to these advances on a timely basis. It may also happen that the services or technologies we develop may not be successful in the marketplace. We may also be unsuccessful in stimulating customer demand for new and upgraded products & services, or seamlessly manage to introduce new service or transitions. If we fail to address the demands of the rapidly evolving IT environment, particularly with respect to emerging technologies, and technological obsolescence, it could have a material adverse effect on our business, results of operations and financial condition.

### 21. We generally do business with our customers on purchase order basis and do not enter into long term contracts with most of them.

Our business is dependent on our continuing relationships with our customers. Our Company neither has any long-term contract with any of customers. Any change in the consumption pattern of our end users or disassociation of major customers can adversely affect the business of our Company. The loss of or interruption of work by, a significant customer or a number of significant customers or the inability to procure new orders on a regular basis or at all may have an adverse effect on our revenues, cash flows and operations.

### 22. Our solar power industry is vulnerable to seasonal and weather fluctuations. This could result in fluctuations in power generation and demand which will adversely affect our sales and profitability.

Solar power generation is depended on weather and sun light. During raining season, sun light and weather are not favorable for solar power generation. Solar Power generated during the said period is less as compared to other seasons/months during the year as a result power transmitted to grid will be less which



consequently affect our revenue from operations and profitability. Thus, we are subject to seasonal and weather factors, which make our operating results relatively uncertain. In the event of natural calamities such as drought, insufficient rainfall or floods, which may adversely affect our business operations and profitability.

# 23. For our RESCO services, any constraints in the availability of the electricity grid, including our inability to obtain access to transmission lines in a timely and cost-efficient manner, could adversely affect our business, results of operations and cash flows.

We rely on transmission grids and other transmission and distribution facilities that are owned and operated by the respective state governments or public sector entities who are our customers. Where we do not have access to available transmission networks, we have to build transmission lines and other related infrastructure. In such a case, we will be exposed to additional costs and risks associated with developing transmission lines and other related infrastructure, such as the ability to obtain right of way from land owners for the construction of our transmission grids, which may delay and increase the costs of our solar power projects. We may not be able to secure access to the available transmission and distribution networks at reasonable prices, in a timely manner or at all.

India's physical infrastructure, including its electricity grid, is less developed than that of many developed countries. As a result of grid constraints, such as grid congestion and restrictions on transmission capacity of the grid, the transmission and dispatch of the full output of our projects may be curtailed. We may have to stop producing electricity during the period when electricity cannot be transmitted, for instance, when the transmission grid fails to work. Such events out of our control could reduce the net power generation of our solar power projects and adversely affect our revenues. To the extent that any of the foregoing affects our ability to sell electricity, our business, financial condition and results of operations could be adversely affected.

#### 24. Our PPAs may expose us to certain risks that may affect our future results of operations and cash flows

Under long-term PPAs entered into by our subsidiary, we typically sell solar power generated from our solar power project to Private Parties at pre-determined tariffs. Accordingly, if we seek an extension of the term of a PPA, we are not likely to be able to renegotiate the terms of the PPA to include a higher tariff rate. In addition, in the event of increased operating costs as a result of changes in applicable laws, we may not have the ability to obtain corresponding increases in our tariffs. For instance, changes in applicable tax regulations may increase our costs without any likelihood of us getting corresponding revenue increases from our off-takers. Therefore, the prices at which we supply power may have little or no relationship to the costs incurred in generating power, which may lead to fluctuations in our margins. The above factors may limit our business flexibility, expose us to an increased risk of unforeseen business and industry changes and could have an adverse effect on our business, results of operations and cash flows. Our profitability is largely a function of our ability to manage our costs during the terms of our PPAs and operate our solar power projects at optimal levels. If we are unable to manage our costs effectively or operate our solar power projects at optimal levels, our business and results of operations may be adversely affected.

## 25. Our Group Companies i.e. Prescinto Technologies Private Limited, Gosolar Ventures Private Limited, has incurred losses in the previous financial years.

Sustained financial losses by our Group Company may not be perceived positively by external parties such as customers, bankers, suppliers, etc., which may affect our credibility and business operations. Our Group Companies Prescinto Technologies Private Limited and Gosolar Ventures Private Limited, has incurred losses in previous years.

#### Financial Performance of Prescinto Technologies Private Limited

(Amount in Rs. Lakhs)

Particulars	2017-18	2016-17
Paid Up Equity Capital	15.00	15.00
Reserves and Surplus (excluding revaluation reserve if any)	(148.20)	(20.05)
Sales and Other Income	32.41	-
Profit After Tax	(128.15)	(20.05)

#### Financial Performance of Gosolar Ventures Private Limited

(Amount in Rs. Lakhs)



Particulars	2017-18	2016-17	2015-16
Paid Up Equity Capital	2.25	2.25	2.15
Reserves and Surplus (excluding revaluation reserve if any)	(235.42)	(103.20)	4.06
Sales	19.16	13.63	-
Profit After Tax	(132.22)	(127.15)	(95.37)

There can be no assurance that our Group Companies, will not incur losses in any future periods, or that there will not be an adverse effect on our reputation or business as a result of such losses.

#### 26. We have in the past entered into related party transactions and may continue to do so in the future.

We have entered into various transactions with our Promoters, Directors and their relatives and Group Companies. While we believe that all such transactions are conducted on arm's length basis, there can be no assurance that we could not have achieved more favourable terms had such transactions were not entered into with related parties. Furthermore, it is likely that we will enter into related party transactions in future. There can be no assurance that such transactions, individually or in aggregate, will not have an adverse effect on our financial condition and results of operation. For details on the transactions entered by us, please refer to chapter "Related Party Transactions" beginning on page 143 of the Draft Red Herring Prospectus.

### 27. There may be potential conflict of interests between our Company and other venture or enterprises promoted by our promoter or directors.

The main business object/activities of one of our group company, Gensol Consultant Private Limited permit it to undertake similar business to that of our business, which may create a potential conflict of interest and which in turn, may have an implication on our operations and profits. Conflicts of interests may arise in allocating business opportunities between our Company and our Group Company in circumstances where our respective interests diverge. Further, our Promoters, are also directors on the board of our Group Companies. This may be a potential source of conflict of interest in addressing business opportunities, strategies, implementing new plans and affixing priorities. In cases of conflict, our Promoters may favour other companies in which our Promoters have interest. However, our Company has entered into separate non-compete agreement, with our group company Gensol Consultant Private Limited in order to avoid the conflict of interest envisaged above.

# 28. We are subject to foreign currency exchange rate fluctuations which could have a material and adverse effect on our results of operations and financial conditions.

We derive a part of our revenue from international operations also. Further we also import some of our input materials like inverters and modules required in our project execution. Changes in value of currencies with respect to the Rupee may cause fluctuations in our operating results expressed in Rupees. The exchange rate between the Rupee and other currencies is variable and may continue to fluctuate in future. Fluctuations in the exchange rates may affect us to the extent of cost of goods and sales in foreign currency terms. Any adverse or unforeseen fluctuations with respect to the unhedged exchange rate of any foreign currency for Indian Rupees may affect our results of operations.

#### 29. Our Company will not receive certain portion of proceeds of this Offer.

The Offer includes a Fresh Issue of up to 20,14,400 Equity Shares by our Company aggregating to Rs. [●] Lakhs and an Offer for Sale of up to 4,01,600 Equity Shares by Selling shareholder aggregating to Rs. [●] Lakhs. As on the date of this Draft Red Herring Prospectus, Puneet Singh Jaggi have specifically confirmed that they hold 17,22,428 Equity Shares, and he has consented to offer up to 4,01,600 Equity Shares for sale in the Offer for Sale. The proceeds for this portion will be remitted to the Selling Shareholder and our Company will not benefit from such proceeds. For further details, please refer to chapter titled – "The Offer" and the "Objects of Offer" beginning on page 69 of this Draft Red Herring Prospectus.

### 30. Our Company does not own the land on which our Registered office, Corporate office and Branch offices are located which we have taken on lease/rent.

Our Company does not own the land on which our Registered office, Corporate office and Branch offices are located. We have taken the same on lease from third parties. If we are unable to renew the lease or if the lease is not renewed on favourable conditions, it may affect our operations adversely. Also if we do not comply with certain conditions of the lease agreement, it may lead to termination of the lease. In the event of non-renewal or termination of the lease, we may have to vacate our current premises and shift to new premises. There can be no assurance that we shall be able to find a suitable location, or one at present terms and conditions. Any additional burden due to shifting of premises, or increased capital expenditure, may adversely affect our business operations and financial conditions. For details on properties taken on lease by



our Company please refer to the heading titled "Land & Property" in chapter titled "Our Business" beginning on page 98 of this Draft Red Herring Prospectus.

#### 31. We are subject to risks associated with expansion into new geographic regions.

Expansion into new geographic regions, including different states in India, subjects us to various challenges, including those relating to our lack of familiarity with the culture, legal regulations and economic conditions of these new regions, language barriers, difficulties in staffing and managing such operations, and the lack of brand recognition and reputation in such regions. The risks involved in entering new geographic markets and expanding operations, may be higher than expected, and we may face significant competition in such markets. By expanding into new geographical regions, we could be subject to additional risks associated with establishing and conducting operations, including, laws and regulations, uncertainties and customer's preferences, political and economic stability. By expanding into new geographical regions, we may be exposed to significant liability and could lose some or all of our investment in such regions, as a result of which our business, financial condition and results of operations could be adversely affected.

## 32. If we are unable to source business opportunities effectively, we may not achieve our financial objectives.

Our ability to achieve our financial objectives will depend on our ability to identify, evaluate and accomplish business opportunities. To grow our business, we will need to hire, train, supervise and manage new employees and to implement systems capable of effectively accommodating our growth. However, we cannot assure you that any such employees will contribute to the success of our business or that we will implement such systems effectively. Our failure to source business opportunities effectively could have a material adverse effect on our business, financial condition and results of operations. It also is possible that the strategies used by us in the future may be different from those presently in use. No assurance can be given that our analyses of market and other data or the strategies we use or plans in future to use will be successful under various market conditions.

#### 33. We may not be successful in implementing our business strategies.

The success of our business depends substantially on our ability to implement our business strategies effectively. Even though we have successfully executed our business strategies in the past, there is no guarantee that we can implement the same on time and within the estimated budget going forward, or that we will be able to meet the expectations of our targeted clients. Changes in regulations applicable to us may also make it difficult to implement our business strategies. Failure to implement our business strategies would have a material adverse effect on our business and results of operations.

# 34. We could be harmed by employee misconduct or errors that are difficult to detect and any such incidences could adversely affect our financial condition, results of operations and reputation.

Employee misconduct or errors could expose us to business risks or losses, including regulatory sanctions and cause serious harm to our reputation and goodwill of our Company. There can be no assurance that we will be able to detect or deter such misconduct. Moreover, the precautions we take to prevent and detect such activity may not be effective in all cases. Our employees and agents may also commit errors that could subject us to claims and proceedings for alleged negligence, as well as regulatory actions on account of which our business, financial condition, results of operations and goodwill could be adversely affected.

# 35. Our lenders have charge over our movable and immovable properties in respect of finance availed by us.

We have secured our lenders by creating a charge over our movable and immovable properties in respect of loans / facilities availed by us from banks and financial institutions. The total amounts outstanding and payable by us as secured loans were Rs. 437.74 lakhs as on September 30, 2018 as per Restated Consolidated Financial Statements. In the event we default in repayment of the loans / facilities availed by us and any interest thereof, our properties may be forfeited by lenders, which in turn could have significant adverse effect on business, financial condition or results of operations. For further information on the "Financial Indebtedness" please refer to page 160 of this Draft Red Herring Prospectus.

36. Our lenders have imposed certain restrictive conditions on us under our financing arrangements. Further as on the date of the Draft Red Herring Prospectus our Company has not received "No-objection" certificate from some of our lenders to undertake this offer. Non receipt of such "No-Objection" certificate could lead to noncompliance of the terms of loan agreements entered into by our Company with said lenders.



Under our financing arrangements, we are required to obtain the prior, written lender consent for, among other matters, changes in our capital structure, formulate a scheme of amalgamation or reconstruction and entering into any other borrowing arrangement. Further, we are required to maintain certain financial ratios.

There can be no assurance that we will be able to comply with these financial or other covenants or that we will be able to obtain the consents necessary to take the actions we believe are necessary to operate and grow our business. Our level of existing debt and any new debt that we incur in the future has important consequences. Any failure to comply with these requirements or other conditions or covenants under our financing agreements that is not waived by our lenders or is not otherwise cured by us, may require us to repay the borrowing in whole or part and may include other related costs. Our Company may be forced to sell some or all of its assets or limit our operations. This may adversely affect our ability to conduct our business and impair our future growth plans. For further information, see the chapter titled "Financial Indebtedness" on page 160 of the Draft Red Herring Prospectus. Though these covenants are restrictive to some extent for us, however it ensures financial discipline, which would help us in the long run to improve our financial performance.

Further, as on the date of the Draft Red Herring Prospectus, we have not received "No Objection" certificates from some of our lenders. We cannot assure you that such lenders will grant us the "No-Objection" certificate for this Offer. Non-receipt of such "No-Objection" certificate could lead to non-compliance of the terms of loan agreements entered into by our Company with the lenders.

37. The deployment of funds raised through this Offer shall not be subject to any Monitoring Agency and shall be purely dependent on the discretion of the management of our Company.

Since, the Proceeds from Fresh Issue is less than Rs.10,000 lakh, there is no mandatory requirement of appointing an Independent Monitoring Agency for overseeing the deployment of utilization of funds raised through this Offer. The deployment of these funds raised through this Offer, is hence, at the discretion of the management and the Board of Directors of our Company and will not be subject to monitoring by any independent agency. Any inability on our part to effectively utilize the Offer proceeds could adversely affect our financials.

38. Within the parameters as mentioned in the chapter titled 'Objects of this Offer' beginning on page 69 of this Draft Red Herring Prospectus, our Company's management will have flexibility in applying the proceeds of the Fresh Issue. The fund requirement and deployment mentioned in the Objects of this Fresh Issue have not been appraised by any bank or financial institution.

We intend to use Net Proceeds towards meeting the funding the working capital requirements of the Company and General corporate purposes. We intend to deploy the Net Proceeds in financial year 2019-20 and such deployment is based on certain assumptions and strategy which our Company believes to implement in future. The funds raised from the Offer may remain idle on account of change in assumptions, market conditions, strategy of our Company, etc., For further details on the use of the Net Proceeds, please refer chapter titled "Objects of the Offer" beginning on page 69 of this Draft Red Herring Prospectus.

The deployment of funds for the purposes described above is at the discretion of our Company's Board of Directors. The fund requirement and deployment is based on internal management estimates and has not been appraised by any bank or financial institution. Accordingly, within the parameters as mentioned in the chapter titled 'Objects of the Offer' beginning on page 69 of this Draft Red Herring Prospectus, the Management will have significant flexibility in applying the proceeds received by our Company from the Offer. Our Board of Directors will monitor the proceeds of this Fresh Issue.

However, Audit Committee will monitor the utilization of the proceeds of this Fresh Issue and prepare the statement for utilization of the proceeds of this Fresh Issue. However in accordance with Section 27 of the Companies Act, 2013, and relevant provisions of SEBI ICDR Regulations, 2018, a company shall not vary the objects of the Offer without our Company being authorise to do so by our shareholders by way of special resolution and other compliances in this regard. Our Promoters and controlling shareholders shall provide exit opportunity to such shareholders who do not agree to the proposal to vary the objects, at such price, and in such manner, as may be prescribed by SEBI, in this regard.

39. We have not made any alternate arrangements for meeting our capital requirements for the Objects of the Offer. Further we have not identified any alternate source of financing the 'Objects of the Offer'. Any shortfall in raising / meeting the same could adversely affect our growth plans, operations and financial performance.

As on date, we have not made any alternate arrangements for meeting our capital requirements for the Objects of the Offer. We meet our capital requirements through our bank finance, owned funds and internal



accruals. Any shortfall in our net owned funds, internal accruals and our inability to raise debt in future would result in us being unable to meet our capital requirements, which in turn will negatively affect our financial condition and results of operations. Further, we have not identified any alternate source of funding and hence any failure or delay on our part to raise money from this Offer or any shortfall in the Offer proceeds may delay the implementation schedule and could adversely affect our growth plans. For further details please refer to the chapter titled "Objects of the Offer" beginning on page 69 of this Draft Red Herring Prospectus.

#### 40. Our insurance coverage may not be adequate.

Our Company has obtained insurance coverage in respect of certain risks. We maintain insurance policies in respect of our business, operations, and workforce. We have taken marine cargo insurance policy, office and protector policies and workmen's compensation policy. While we believe that we maintain insurance coverage in adequate amounts consistent with size of our business, our insurance policies do not cover all risks, specifically risks like housebreaking, terrorism, etc. There can be no assurance that our insurance policies will be adequate to cover the losses in respect of which the insurance has been availed. If we suffer a significant uninsured loss or if insurance claim in respect of the subject-matter of insurance is not accepted or any insured loss suffered by us significantly exceeds our insurance coverage, our business, financial condition and results of operations may be materially and adversely affected. For further details, please refer chapter titled "Our Business" beginning on page 98 of this Draft Red Herring Prospectus.

41. Our Promoter and members of the Promoter Group will continue jointly to retain majority control over our Company after the Offer, which will allow them to determine the outcome of matters submitted to shareholders for approval.

After completion of the Offer, our Promoters and Promoter Group will collectively own [•] % of the Equity Shares. As a result, our Promoter together with the members of the Promoter Group will be able to exercise a significant degree of influence over us and will be able to control the outcome of any proposal that can be approved by a majority shareholder vote, including, the election of members to our Board, in accordance with the Companies Act and our AoA. Such a concentration of ownership may also have the effect of delaying, preventing or deterring a change in control of our Company.

In addition, our Promoter will continue to have the ability to cause us to take actions that are not in, or may conflict with, our interests or the interests of some or all of our creditors or minority shareholders, and we cannot assure you that such actions will not have an adverse effect on our future financial performance or the price of our Equity Shares.

42. We have unsecured loans which are repayable on demand. Any demand from lenders for repayment of such unsecured loans, may adversely affect our cash flows.

As on September 30, 2018, we have unsecured loans amounting to Rs. 190.00 lakhs from M/s. Sunridge Green Ventures Private Limited that are repayable on demand to the relevant lender. Further, these loans are not repayable in accordance with any agreed repayment schedule and may be recalled by the relevant lender at any time. Any such unexpected demand or accelerated repayment may have a material adverse effect on the business, cash flows and financial condition of the borrower against which repayment is sought. Any demand from lenders for repayment of such unsecured loans, may adversely affect our cash flows. For further details of our unsecured loans, please refer the chapter titled "Financial Statements as Restated" beginning on page 145 of this Draft Red Herring Prospectus.

43. Our future funds requirements, in the form of issue of capital or securities and/or loans taken by us, may be prejudicial to the interest of the shareholders depending upon the terms on which they are eventually raised.

We may require additional capital from time to time depending on our business needs. Any issue of shares or convertible securities would dilute the shareholding of the existing shareholders and such issuance may be done on terms and conditions, which may not be favourable to the then existing shareholders. If such funds are raised in the form of loans or debt, then it may substantially increase our interest burden and decrease our cash flows, thus prejudicially affecting our profitability and ability to pay dividends to our shareholders.

44. Our ability to pay dividends in the future will depend upon our future earnings, financial condition, cash flows, working capital requirements, capital expenditure and restrictive covenants in our financing arrangements.



We may retain all our future earnings, if any, for use in the operations and expansion of our business. As a result, we may not declare dividends in the foreseeable future. Any future determination as to the declaration and payment of dividends will be at the discretion of our Board of Directors and will depend on factors that our Board of Directors deem relevant, including among others, our results of operations, financial condition, cash requirements, business prospects and any other financing arrangements. Accordingly, realization of a gain on shareholders investments may largely depend upon the appreciation of the price of our Equity Shares. There can be no assurance that our Equity Shares will appreciate in value. For details of our dividend history, see "Dividend Policy" on page 144 of this Draft Red Herring Prospectus.

45. In addition to normal remuneration or benefits and reimbursement of expenses, some of our Directors and key managerial personnel are interested in our Company to the extent of their shareholding and dividend entitlement in our Company.

Our Directors and Key Managerial Personnel ("KMP") are interested in our Company to the extent of remuneration paid to them for services rendered and reimbursement of expenses payable to them. In addition, some of our Directors and KMP may also be interested to the extent of their shareholding and dividend entitlement in our Company. For further information, see "Capital Structure" and "Our Management" on pages 59 and 121, respectively, of this Draft Red Herring Prospectus.

46. We have taken guarantees from Promoters, directors and members of Promoter Group in relation to debt facilities provided to us.

We have taken guarantees from Promoters, directors and members of Promoter Group in relation to our secured debt facilities availed from our Bankers. In an event any of these persons withdraw or terminate its/their guarantees, the lender for such facilities may ask for alternate guarantees, repayment of amounts outstanding under such facilities, or even terminate such facilities. We may not be successful in procuring guarantees satisfactory to the lender and as a result may need to repay outstanding amounts under such facilities or seek additional sources of capital, which could adversely affect our financial condition. For more information please see the chapter titled "Financial Indebtedness" beginning on page 160 of this Draft Red Herring Prospectus.

47. Certain agreements may be inadequately stamped or may not have been registered as a result of which our operations may be adversely affected.

Few of our agreements may not be stamped adequately or registered. The effect of inadequate stamping is that the document is not admissible as evidence in legal proceedings and parties to that agreement may not be able to legally enforce the same, except after paying a penalty for inadequate stamping. The effect of non-registration, in certain cases, is to make the document inadmissible in legal proceedings. Any potential dispute due to non-compliance of local laws relating to stamp duty and registration may adversely impact the operations of our Company.

48. Industry information included in this Draft Red Herring Prospectus has been derived from industry reports. There can be no assurance that such third-party statistical, financial and other industry information is either complete or accurate.

We have relied on the reports of certain independent third party for purposes of inclusion of such information in this Draft Red Herring Prospectus. These reports are subject to various limitations and based upon certain assumptions that are subjective in nature. We have not independently verified data from such industry reports and other sources. Although, we believe that the data may be considered to be reliable, their accuracy, completeness and underlying assumptions are not guaranteed and their dependability cannot be assured. While we have taken reasonable care in the reproduction of the information, the information has not been prepared or independently verified by us, or any of our respective affiliates or advisors and, therefore, we make no representation or warranty, express or implied, as to the accuracy or completeness of such facts and statistics. Due to possibly flawed or ineffective collection methods or discrepancies between published information and market practice and other problems, the statistics herein may be inaccurate or may not be comparable to statistics produced for other economies and should not be unduly relied upon. Further, there is no assurance that they are stated or compiled on the same basis or with the same degree of accuracy as may be the case elsewhere. Statements from third parties that involve estimates are subject to change, and actual amounts may differ materially from those included in this Draft Red Herring Prospectus.

49. The average cost of acquisition of Equity Shares by our Promoters could be lower than the floor price.

Our Promoters average cost of acquisition of Equity Shares in our Company may be lower than the Floor Price of the Price Band as may be decided by the Company in consultation with the BRLM. For further details regarding average cost of acquisition of Equity Shares by our Promoters in our Company and build-



up of Equity Shares by our Promoters in our Company, please refer chapter title "Capital Structure" beginning on page 59 of this Draft Red Herring Prospectus.

50. We have issued Equity Shares during the last 12 months at a price which may be below the Offer price.

We have issued certain Equity shares in the last twelve months at a price which may be lower than the Offer Price. Details of such issuances are given in the table below:

Date of Allotment	No. of Equity Shares	Face Value (Rs.)	Issue Price (Rs.)	Nature of Consideration	Nature of allotment
January 21, 2019	60,30,430	10	NIL	Other than Cash	Bonus Issue

For further details of equity shares issued, please refer to the section titled "Capital Structure" beginning on page 59 of the Draft Red Herring Prospectus.

#### OFFER SPECIFIC RISKS

51. The Equity Shares have never been publicly traded, and, after the Offer, the Equity Shares may experience price and volume fluctuations, and an active trading market for the Equity Shares may not develop. Further, the price of the Equity Shares may be volatile, and you may be unable to resell the Equity Shares at or above the Offer Price, or at all.

Prior to the Offer, there has been no public market for the Equity Shares, and an active trading market on the Stock Exchanges may not develop or be sustained after the Offer. Listing and quotation does not guarantee that a market for the Equity Shares will develop, or if developed, the liquidity of such market for the Equity Shares. The Offer Price of the Equity Shares is proposed to be determined through a book-building process in accordance with the SEBI ICDR Regulations and may not be indicative of the market price of the Equity Shares at the time of commencement of trading of the Equity Shares or at any time thereafter. The market price of the Equity Shares may be subject to significant fluctuations in response to, among other factors, variations in our operating results of our Company, market conditions specific to the industry we operate in, developments relating to India, volatility in securities markets in jurisdictions other than India, variations in the growth rate of financial indicators, variations in revenue or earnings estimates by research publications, and changes in economic, legal and other regulatory factors.

52. The Offer price of our Equity Shares may not be indicative of the market price of our Equity Shares after the Offer and the market price of our Equity Shares may decline below the Offer price and you may not be able to sell your Equity Shares at or above the Offer Price.

The Offer Price of our Equity Shares will be determined by Book Built method. This price is based on numerous factors (For further information, please refer chapter titled "Basis for Offer Price" beginning on page 75 of this Draft Red Herring Prospectus) and may not be indicative of the market price of our Equity Shares after the Offer. The market price of our Equity Shares could be subject to significant fluctuations after the Offer, and may decline below the Offer Price. We cannot assure you that you will be able to sell your Equity Shares at or above the Offer Price. Among the factors that could affect our share price include without limitation. The following:

- Half yearly variations in the rate of growth of our financial indicators, such as earnings per share, net income and revenues;
- Changes in revenue or earnings estimates or publication of research reports by analysts;
- Speculation in the press or investment community;
- General market conditions; and
- Domestic and international economic, legal and regulatory factors unrelated to our performance.
- 53. QIB and Non-Institutional Investors are not permitted to withdraw or lower their Bids (in terms of quantity of Equity Shares or the Bid Amount) at any stage after submitting a Bid.

Pursuant to the SEBI ICDR Regulations, QIBs and Non-Institutional Investors are not permitted to withdraw or lower their Bids (in terms of quantity of Equity Shares or the Bid Amount) at any stage after submitting a Bid. Retail Individual Investors can revise their Bids during the Bid Period and withdraw their Bids until Bid Closing Date. While our Company is required to complete Allotment pursuant to the Offer within six Working Days from the Bid Closing Date, events affecting the Bidders' decision to invest in the Equity Shares, including material adverse changes in international or national monetary policy, financial, political or economic conditions, our business, results of operations or financial condition may arise between the date



of submission of the Bid and Allotment. Our Company may complete the Allotment of the Equity Shares even if such events occur, and such events may limit the Bidders ability to sell the Equity Shares Allotted pursuant to the Offer or cause the trading price of the Equity Shares to decline on listing.

54. Rights of shareholders under Indian laws may be more limited than under the laws of other jurisdictions.

Indian legal principles related to corporate procedures, directors' fiduciary duties and liabilities, and shareholders' rights may differ from those that would apply to a company in another jurisdiction. shareholders' rights including in relation to class actions, under Indian law may not be as extensive as shareholders' rights under the laws of other countries or jurisdictions. Investors may have more difficulty in asserting their rights as shareholder in an Indian company than as shareholder of a corporation in another jurisdiction.

55. Fluctuation in the exchange rate between the Indian Rupee and foreign currencies may have an adverse effect on the value of our Equity Shares, independent of our operating results.

On listing, our Equity Shares will be quoted in Indian Rupees on the Stock Exchanges. Any dividends in respect of our Equity Shares will also be paid in Indian Rupees and subsequently converted into the relevant foreign currency for repatriation, if required. Any adverse movement in currency exchange rates during the time that it takes to undertake such conversion may reduce the net dividend to foreign investors. In addition, any adverse movement in currency exchange rates during a delay in repatriating outside India the proceeds from a sale of Equity Shares, for example, because of a delay in regulatory approvals that may be required for the sale of Equity Shares may reduce the proceeds received by equity shareholders. For example, the exchange rate between the Rupee and the U.S. dollar has fluctuated substantially in recent years and may continue to fluctuate substantially in the future, which may have an adverse effect on the trading price of our Equity Shares and returns on our Equity Shares, independent of our operating results.

56. Holders of Equity Shares may be restricted in their ability to exercise pre-emptive rights under Indian law and thereby suffer future dilution of their ownership position.

Under the Companies Act, a company incorporated in India must offer its equity shareholders pre-emptive rights to subscribe and pay for a proportionate number of equity shares to maintain their existing ownership percentages prior to issuance of any new equity shares, unless the pre-emptive rights have been waived by the adoption of a special resolution by shareholders of such company.

However, if the law of the jurisdiction that you are in does not permit the exercise of such pre-emptive rights without our filing an offering document or registration statement with the applicable authority in such jurisdiction, you will be unable to exercise such pre-emptive rights, unless we make such a filing. To the extent that you are unable to exercise pre-emptive rights granted in respect of the Equity Shares, your proportional interests in our Company may be reduced.

57. Sale of Equity Shares by our Promoters or other significant shareholder(s) may adversely affect the trading price of the Equity Shares.

Any instance of disinvestments of equity shares by our Promoters or by other significant shareholder(s) may significantly affect the trading price of our Equity Shares. Further, our market price may also be adversely affected even if there is a perception or belief that such sales of Equity Shares might occur.

#### EXTERNAL RISK FACTORS

### **INDUSTRY RISKS**

58. Changes in government regulations or their implementation could disrupt our operations and adversely affect our business and results of operations.

Our business and industry is regulated by different laws, rules and regulations framed by the Central and State Government. These regulations can be amended/ changed on a short notice at the discretion of the Government. If we fail to comply with all applicable regulations or if the regulations governing our business or their implementation change adversely, we may incur increased costs or be subject to penalties, which could disrupt our operations and adversely affect our business and results of operations.

#### **OTHER RISKS**

59. Significant differences exist between Indian GAAP and other accounting principles, such as U.S. GAAP and IFRS, which may be material to the financial statements prepared and presented in accordance with SEBI ICDR Regulations contained in this Draft Red Herring Prospectus.



As stated in the reports of the Auditor included in this Draft Red Herring Prospectus under chapter "Financial Statements as restated" beginning on page 145, the financial statements included in this Draft Red Herring Prospectus are based on financial information that is based on the audited financial statements that are prepared and presented in conformity with Indian GAAP and restated in accordance with the SEBI ICDR Regulations, and no attempt has been made to reconcile any of the information given in this Draft Red Herring Prospectus to any other principles or to base it on any other standards. Indian GAAP differs from accounting principles and auditing standards with which prospective investors may be familiar in other countries, such as U.S. GAAP and IFRS. Significant differences exist between Indian GAAP and U.S. GAAP and IFRS, which may be material to the financial information prepared and presented in accordance with Indian GAAP contained in this Draft Red Herring Prospectus. Accordingly, the degree to which the financial information included in this Draft Red Herring Prospectus will provide meaningful information is dependent on familiarity with Indian GAAP, the Companies Act and the SEBI ICDR Regulations. Any reliance by persons not familiar with Indian GAAP on the financial disclosures presented in this Draft Red Herring Prospectus should accordingly be limited.

#### 60. You may be subject to Indian taxes arising out of capital gains on the sale of the Equity Shares.

Under the Income-tax Act, 1961, capital gains arising from the sale of equity shares in an Indian company are generally taxable in India except any gain realised on the sale of shares on a stock exchange held for more than 12 months will not be subject to capital gains tax in India if the Securities Transaction Tax ("STT") has been paid on the transaction. The STT will be levied on and collected by an Indian stock exchange on which equity shares are sold. Any gain realised on the sale of shares held for more than 12 months to an Indian resident, which are sold other than on a recognised stock exchange and as a result of which no STT has been paid, will be subject to long term capital gains tax in India. Further, any gain realised on the sale of shares on a stock exchange held for a period of 12 months or less will be subject to short term capital gains tax. Further, any gain realised on the sale of listed equity shares held for a period of 12 months or less which are sold other than on a recognised stock exchange and on which no STT has been paid, will be subject to short term capital gains tax at a relatively higher rate as compared to the transaction where STT has been paid in India.

In Finance Bill 2017, Section 10(38) was amended to provide that exemption under this section for income arising on transfer of equity share acquired on or after 1st day of October 2004 shall be available only if the acquisition of share is chargeable to STT under Chapter VII of the Finance (No 2) Act, 2004. In this case, this provision becomes effective, sale shares acquired on or after 1st day of October 2004 on which STT was not charged will attract tax under provisions of Long Term Capital Gains.

As per Finance Bill 2018, exemption under section 10(38) for income arising from long term gains on transfer of equity share shall not be available on or after 1st day of April 2018 if the long term capital gains exceeds Rs. 1,00,000/- p.a. Such income arising from long term gains on transfer of equity share on or after 1st day of April 2018 in excess of Rs. 1,00,000/- p.a. shall be chargeable at the rate of 10%.

Capital gains arising from the sale of shares will be exempt from taxation in India in cases where an exemption is provided under a tax treaty between India and the country of which the seller is a resident. Generally, Indian tax treaties do not limit India's ability to impose tax on capital gains. As a result, residents of other countries may be liable for tax in India as well as in their own jurisdictions on gains arising from a sale of the shares subject to relief available under the applicable tax treaty or under the laws of their own jurisdiction.

# 61. Changing laws, rules and regulations and legal uncertainties, including adverse application of tax laws, may adversely affect our business and financial performance.

Our business and financial performance could be adversely affected by unfavourable changes in or interpretations of existing, or the promulgation of new laws, rules and regulations applicable to us and our business. Please refer to "Key Industry Regulations and Policies" on page 108 for details of the laws currently applicable to us. There can be no assurance that the Government of India may not implement new regulations and policies which will require us to obtain approvals and licenses from the Government of India and other regulatory bodies or impose onerous requirements and conditions on our operations. Any such changes and the related uncertainties with respect to the applicability, interpretation and implementation of any amendment to, or change to governing laws, regulation or policy in the jurisdictions in which we operate may have a material adverse effect on our business, financial condition and results of operations. In addition, we may have to incur expenditures to comply with the requirements of any new regulations, which may also materially harm our results of operations. Any unfavourable changes to the laws and regulations applicable to us could also subject us to additional liabilities.



GST has been implemented with effect from July 1, 2017 and has replaced the indirect taxes on goods and services such as central excise duty, service tax, central sales tax, state VAT and surcharge currently being collected by the central and state governments. The GST is expected to increase tax incidence and administrative compliance. Given the limited availability of information in the public domain concerning the GST, we are unable to provide any assurance as to the tax regime following implementation of the GST. The implementation of this new structure may be affected by any disagreement between certain state Governments, which could create uncertainty. Any future amendments may affect our overall tax efficiency, and may result in significant additional taxes becoming payable.

Further, the general anti avoidance rules ("GAAR") provisions have been made effective from assessment year 2018-19 onwards, i.e.; financial Year 2017-18 onwards and the same may get triggered once transactions are undertaken to avoid tax. The consequences of the GAAR provisions being applied to an arrangement could result in denial of tax benefit amongst other consequences. In the absence of any precedents on the subject, the application of these provisions is uncertain.

The application of various Indian tax laws, rules and regulations to our business, currently or in the future, is subject to interpretation by the applicable taxation authorities. If such tax laws, rules and regulations are amended, new adverse laws, rules or regulations are adopted or current laws are interpreted adversely to our interests, the results could increase our tax payments (prospectively or retrospectively) and/or subject us to penalties. Further, changes in capital gains tax or tax on capital market transactions or sale of shares could affect investor returns. As a result, any such changes or interpretations could have an adverse effect on our business and financial performance.

# 62. Financial instability in Indian financial markets could adversely affect our Company's results of operations and financial condition.

In this globalized world, the Indian economy and financial markets are significantly influenced by worldwide economic, financial and market conditions. Any financial turmoil, say in the United States of America, Europe, China or other emerging economies, may have a negative impact on the Indian economy. Although economic conditions differ in each country, investors' reactions to any significant developments in one country can have adverse effects on the financial and market conditions in other countries. A loss in investor confidence in the financial systems, particularly in other emerging markets, may cause increased volatility in Indian financial markets. Indian financial markets have also experienced the contagion effect of the global financial turmoil. Any prolonged financial crisis may have an adverse impact on the Indian economy, thereby resulting in a material and adverse effect on our Company's business, operations, financial condition, profitability and price of its Shares. Stock exchanges in India have in the past experienced substantial fluctuations in the prices of listed securities.

# 63. Political instability or a change in economic liberalization and deregulation policies could seriously harm business and economic conditions in India generally and our business in particular.

The GoI has traditionally exercised and continues to exercise influence over many aspects of the economy. Our business and the market price and liquidity of our Equity Shares may be affected by interest rates, changes in Government policy, taxation, social and civil unrest and other political, economic or other developments in or affecting India. The rate of economic liberalization could change, and specific laws and policies affecting the information technology sector, foreign investment and other matters affecting investment in our securities could change as well. Any significant change in such liberalization and deregulation policies could adversely affect business and economic conditions in India, generally, and our business, prospects, financial condition and results of operations, in particular.

# 64. Global economic, political and social conditions may harm our ability to do business, increase our costs and negatively affect our stock price.

Global economic and political factors that are beyond our control, influence forecasts and directly affect performance. These factors include interest rates, rates of economic growth, fiscal and monetary policies of governments, inflation, deflation, foreign exchange fluctuations, consumer credit availability, fluctuations in commodities markets, consumer debt levels, unemployment trends and other matters that influence consumer confidence, spending and tourism. Increasing volatility in financial markets may cause these factors to change with a greater degree of frequency and magnitude, which may negatively affect our stock prices.

65. Foreign investors are subject to foreign investment restrictions under Indian law that limits our ability to attract foreign investors, which may adversely impact the market price of the Equity Shares.



Under the foreign exchange regulations currently in force in India, transfers of shares between non-residents and residents are freely permitted (subject to certain exceptions) if they comply with the pricing guidelines and reporting requirements specified by the RBI. If the transfer of shares, which are sought to be transferred, is not in compliance with such pricing guidelines or reporting requirements or fall under any of the exceptions referred to above, then the prior approval of the RBI will be required. Additionally, shareholders who seek to convert the Rupee proceeds from a sale of shares in India into foreign currency and repatriate that foreign currency from India will require a no objection/ tax clearance certificate from the income tax authority. There can be no assurance that any approval required from the RBI or any other government agency can be obtained on any particular terms or at all.

# 66. The extent and reliability of Indian infrastructure could adversely affect our Company's results of operations and financial condition.

India's physical infrastructure is in developing phase compared to that of many developed nations. Any congestion or disruption in its port, rail and road networks, electricity grid, communication systems or any other public facility could disrupt our Company's normal business activity. Any deterioration of India's physical infrastructure would harm the national economy, disrupt the transportation of goods and supplies, and add costs to doing business in India. These problems could interrupt our Company's business operations, which could have an adverse effect on its results of operations and financial condition.

# 67. Any downgrading of India's sovereign rating by an independent agency may harm our ability to raise financing.

Any adverse revisions to India's credit ratings for domestic and international debt by international rating agencies may adversely impact our ability to raise additional financing, and the interest rates and other commercial terms at which such additional financing may be available. This could have an adverse effect on our business and future financial performance, our ability to obtain financing for capital expenditures and the trading price of our Equity Shares.

# 68. Natural calamities could have a negative impact on the Indian economy and cause our Company's business to suffer.

India has experienced natural calamities such as earthquakes, tsunami, floods etc. in recent years. The extent and severity of these natural disasters determine their impact on the Indian economy. Prolonged spells of abnormal rainfall or other natural calamities could have a negative impact on the Indian economy, which could adversely affect our business, prospects, financial condition and results of operations as well as the price of the Equity Shares.



69. Terrorist attacks, civil unrests and other acts of violence or war involving India or other countries could adversely affect the financial markets, our business, financial condition and the price of our Equity Shares.

Any major hostilities involving India or other acts of violence, including civil unrest or similar events that are beyond our control, could have a material adverse effect on India's economy and our business. Incidents such as the terrorist attacks, other incidents such as those in US, Indonesia, Madrid and London, and other acts of violence may adversely affect the Indian stock markets where our Equity Shares will trade as well the global equity markets generally. Such acts could negatively impact business sentiment as well as trade between countries, which could adversely affect our Company's business and profitability. Additionally, such events could have a material adverse effect on the market for securities of Indian companies, including the Equity Shares.



# SECTION IV – INTRODUCTION

# SUMMARY OF FINANCIAL STATEMENTS

Particulars	Page No.
Summary of Restated Financial Statements	A1 – A3

# GENSOL ENGINEERING LIMITED CONSOLIDATED STATEMENT OF ASSETS AND LIABILITIES AS RESTATED

(All Amount in INR, unless otherwise stated)

ANNEXURE - I

(Amt. in Lacs)

Sr. No.	Particulars	Ref	As at Sept 30, 2018	As At	As At	As At
	EQUITY AND LIABILITIES		Sept 30, 2018	31st March, 2018	31st March, 2017	31st March, 2016
1)	Shareholders Funds					
	a. Share Capital	3	1.23	1.23	1.23	1.23
	b. Reserves & Surplus	4	949.82	641.44	132.29	13.39
	b. reserves & surplus		951.05	642.67	133.52	14.62
			731.03	042.07	100.52	14.02
	Minority Interest		0.38	0.51	_	
	initionity interest		0.50	0.51		
2)	Non Current Liabilities					
-,	a. Long Term Borrowings	5	657.90	51.17	15.96	0.05
	b. Deferred Tax Liabilities		-	-	-	-
	c. Long Term Provisions	6	31.78	27.86	20.96	10.48
	c. Long Term Trovisions	0	689.68	79.03	36.92	10.53
3)	Current Liabilities		007.00	77.00	50.72	10.50
- 3)	a. Short Term Borrowings	7	6.96	19.59	15.48	
	b. Trade Payables	8	655.47	952.26	230.17	132.13
	c. Other Current Liabities	9	1,293.49	838.65	558.06	379.26
	d. Short Term Provisions	10	124.09	148.12	24.41	13.34
	d. Short Term Hovisions	10	2,080.01	1,958.62	828.12	524.73
			2,000.01	1,550.02	020.12	324170
	TOTAL	1+2+3)	3,721.12	2,680.83	998.56	549.88
	ASSETS					
4)	Non Current Assets					
	a. Fixed Assets					
	i. Tangible Assets		779.93	104.79	29.25	20.10
	Less: Accumulated Depreciation		(43.04)	(26.45)	(14.97)	(3.19)
	ii. Intangible Assets		11.87	9.74	-	-
	Net Block	11	748.76	88.08	14.28	16.91
	b. Deferred Tax Assets (Net)	12	40.60	38.35	46.59	42.01
	c. Long Term Loans & Advances	13	26.02	22.65	0.12	-
	d. Other non-current assets	14	43.86	34.53	9.60	9.28
			859.24	183.61	70.59	68.20
5)	Current Assets					
	a. Trade Receivables	15	1,734.37	1,629.68	640.14	349.20
	b. Cash and Cash Equivalents	16	153.13	191.76	70.99	45.13
	c. Short Term Loans & Advances	17	547.63	223.17	215.67	25.80
	d. Other Current Assets	18	426.75	452.61	1.17	61.55
			2,861.88	2,497.22	927.97	481.68
	ТОТА	L (4+5)	3,721.12	2,680.83	998.56	549.88

# GENSOL ENGINEERING LIMITED CONSOLIDATED STATEMENT OF PROFIT AND LOSS AS RESTATED (All Amount in INR, unless otherwise stated)

ANNEXURE - II
(Amt. in Lacs)

Sr. No.	Particulars	REF	For the Six Month period ended Sept 30, 2018	For the year ended 31st March, 2018	For the year ended 31st March, 2017	For the year ended 31st March, 2016
A	INCOME					
	Revenue from Operations	19	4,836.28	6,943.81	6,217.08	1,211.93
	Other Income	20	41.02	62.20	14.69	3.75
	Total Income (A)		4,877.30	7,006.01	6,231.77	1,215.68
В	EXPENDITURE					
	Cost of materials consumed	21	-	-	-	-
	Purchase of stock-in-trade	21	2,708.77	3,226.88	4,179.19	472.15
	Changes in inventories of finished goods,	21	-	-	-	-
	traded goods and work-in-progress					
	Employee benefit expenses	22	700.05	1,085.22	604.01	330.70
	Finance costs	23	20.75	27.75	4.32	1.72
	Depreciation and amortisation expense	24	17.57	11.64	11.78	1.05
	Other Expenses	25	1,001.85	1,941.68	1,266.11	358.03
	Total Expenses (B)		4,448.99	6,293.17	6,065.41	1,163.65
С	Profit before tax ( A-B)		428.31	712.84	166.36	52.03
	Prior period items (Net)					
	Profit before exceptional, extraordinary items and tax (A-B)		428.31	712.84	166.36	52.03
	Exceptional items			-	-	_
	Profit before extraordinary items and tax		428.31	712.84	166.36	52.03
	Extraordinary items		420.31	/12.04	100.50	
D	Profit before tax		428.31	712.84	166.36	52.03
	Tax expense:	26	420.51	/12.04	100.50	32.03
	(i) Current tax	20	122.31	195.18	52.16	12.90
	(ii) Deferred tax		(2.25)	8.24	(4.58)	2.64
	(iii) MAT credit		(2.20)	0.25	(0.12)	2.01
E	Total Tax Expense		120.06	203.67	47.46	15.54
E	Total Tax Expense		120.00	203.07	47.40	13.34
F	Profit for the year before Minority					
	Interest (D-E)		308.25	509.17	118.90	36.49
G	Minority Interest		0.13	(0.02)	-	-
Н	Profit for the year after Minority Interest (F + G)		308.38	509.15	118.90	36.49
	ACTUAL					
	Earning per equity share(face value of	27	5.10	8.43	1.97	0.60
	Rs. 10/- each): Basic and Diluted Adjusted Earning per equity share(face					
	value of Rs. 10/- each): Basic and					
	Diluted		5.10	8.43	1.97	0.60

# GENSOL ENGINEERING LIMITED CONSOLIDATED STATEMENT OF CASH FLOW AS RESTATED

(All Amount in INR, unless otherwise stated)

ANNEXURE - III

(Amt. in Lacs)

Particulars	As at	As At 31st March,	As At 31st March,	As At 31st
Cash flow from operating activities:	Sept 30, 2018	2018	2017	March, 2016
Net Profit before tax as per Profit And Loss A/c	428.31	712.84	166.36	52.05
Adjusted for:	420.51	/12.04	100.30	32.03
Depreciation & Amortisation	17.57	11.64	11.78	1.05
Interest & Finance Cost	20.75	27.75	4.32	1.72
Interest income	(4.95)	(6.25)	(1.76)	-
Operating Profit Before Working Capital Changes	461.68	745.98	180.70	54.82
Adjusted for (Increase)/ Decrease:	101.00	7 13.50	100.70	31.02
Trade Receivables	(104.69)	(989.54)	(290.94)	(243.44)
Other Current assets	16.53	(476.37)	60.06	(54.78)
Loans and advances and other assets	(327.83)	(30.28)	(189.87)	4.65
Trade payables	(296.79)	722.09	98.04	102.64
Other Current Liabilities & Provisions	355.64	356.76	200.57	170.30
Cash Generated From Operations	104.54	328.64	58.56	34.19
Direct Tax Paid	(43.22)	(140.74)	(52.38)	(18.87)
Net Cash Flow from/(used in) Operating Activities: (A)	61.32	187.90	6.18	15.32
Cash Flow From Investing Activities:				
Purchase of Fixed Assets	(678.25)	(85.44)	(9.15)	(16.96)
Bank Deposit Matured	(53.57)	(7.47)	(47.62)	(1.63)
Interest Income	4.95	6.25	1.76	-
Net Cash Flow from/(used in) Investing Activities: (B)	(726.87)	(86.66)	(55.01)	(18.59)
Cash Flow from Financing Activities:				
(Payment)/ Proceeds From Share Capital/Minority Interest Holders	_	0.49	_	-
Proceeds from long term borrowings	606.73	35.21	15.91	-
(Repayments)/ Proceeds from short term borrowings (Net)	(12.63)	4.11	15.48	-
Interest & Financial Charges	(20.75)	(27.75)	(4.32)	(1.72)
Net Cash Flow from/(used in) Financing Activities ( C)	573.35	12.06	27.07	(1.72)
				· · · ·
Net Increase/(Decrease) in Cash & Cash Equivalents (A+B+C)	(92.20)	113.30	(21.76)	(4.99)
Cash & Cash Equivalents As At Beginning of the Year	129.61	16.31	38.07	43.06
Cash & Cash Equivalents As At End of the Year	37.41	129.61	16.31	38.07
	0.00	0.00	0.00	0.00

### Notes:

1 Cash and bank balances at the end of the year comprises:

Particulars	As at Sept 30, 2018	As At 31st March, 2018	As At 31st March, 2017	As At 31st March, 2016
(A) Cash & Cash Equivalents				
Cash on hand	3.40	6.98	8.17	0.29
Balances with banks				
(i) In current accounts	34.01	122.63	8.14	37.78
Total Cash & Cash Equivalents	37.41	129.61	16.31	38.07
(B) Other Bank Balances				
(i) In deposit accounts	115.72	62.15	54.68	7.06
Total Other Bank Balances	115.72	62.15	54.68	7.06
TOTAL	153.13	191.76	70.99	45.13



#### THE OFFER

The following table summarizes the Offer details:

Particulars	Details of Equity Shares
Public Offer of Equity Shares by Our Company	Offer of Upto 24,16,000* Equity Shares of face value of Rs. 10/- each fully paid up of the Company for cash at a price of Rs. [●]/- per Equity share aggregating to Rs. [●] Lakhs.
Of Which:	
Fresh Issue <sup>(1)</sup>	Upto 20,14,400* Equity Shares of face value of Rs. 10/- each fully paid up of the Company for cash at a price of Rs. [●] /- per Equity share aggregating to Rs. [●] Lakhs.
Offer for sale <sup>(2)</sup>	Upto 4,01,600* Equity Shares of face value of Rs. 10/- each fully paid of the Company for cash at a price of Rs. [●]/- per Equity Share aggregating to Rs. [●] lakhs.
The Offer Consists of:	
Market Maker Reservation Portion	Upto [•] Equity Shares of face value of Rs. 10/- each fully paid up of the Company for cash at a price of Rs. [•] /- per Equity share aggregating to Rs. [•] Lakhs.
Employee Reservation Portion	Upto [●] Equity Shares of face value of Rs. 10/- each fully paid up of the Company for cash at a price of Rs. [●]/- per Equity share not exceeding 5% of the Post Offer Equity Share Capital of our Company
Net Offer to the Public	Upto [●] Equity Shares of face value of Rs. 10/- each fully paid of the Company for cash at a price of Rs. [●] /- per share aggregating to Rs. [●] Lakhs.
Of Which:	
Retail Portion	Upto [●] Equity Shares of face value of Rs. 10/- each fully paid of the Company at a cash price of Rs. [●]/- per Equity share aggregating Rs. [●] Lakhs will be available for allocation to Investors up to Rs. 2.00 Lakhs.
Non-Institutional Portion	Upto [●] Equity Shares of face value of Rs. 10/- each fully paid of the Company for cash at price of [●]/- per Equity Share aggregating Rs. [●] lakhs will be available for allocation to investors above Rs. 2.00 Lakhs.
Pre and Post Offer Equity Shares	
Equity Shares outstanding prior to the Offer	60,42,737 Equity Shares of face value of Rs.10/- each
Equity Shares outstanding after the Offer	Up to [●] Equity Shares of face value of Rs.10/- each
Use of proceeds of this Offer	For further details please refer chapter titled "Objects of the Offer" beginning on page 69 of this Draft Red Herring Prospectus for information on use of Offer Proceeds.

<sup>\*</sup>Number of shares may need to be adjusted for lot size upon determination of the Offer Price.

#### **Notes:**

- 1. The fresh issue has been authorized by the Board of Directors *vide* a resolution passed at its meeting held on February 27, 2019 and by the shareholders of our Company *vide* a special resolution passed pursuant to section 62(1)(c) of the Companies Act, 2013 at the Extra Ordinary General Meeting held on February 27, 2019.
- 2. The selling shareholder specifically confirm that the Offered Shares are eligible for being offered in the Offer for Sale in terms of the SEBI ICDR Regulations. the Offer for Sale has been authorized by the Selling shareholder by way of consent letters, the details of which are as follows:



Sr. No.	Name of the Selling shareholder	No. of Equity Shares Offered	Date of consent letter
1)	Puneet Singh Jaggi	Upto 4,01,600# Equity Shares	March 16, 2019

#Number of shares may need to be adjusted for lot size upon determination of the Offer Price.

- 3. This Offer is being made in terms of Chapter IX of the SEBI (ICDR) Regulations, 2018, as amended from time to time. The present Offer is being made by our Company in terms of Regulation 229(1) of SEBI ICDR Regulations read with Rule 19(2)(b)(i) of SCRR wherein not less than 25% of the post-Offer paid-up equity share capital of our Company are being offered to the public for subscription.
- 4. Allocation to investors in all categories, except the Retail Portion, shall be made on a proportionate basis subject to valid bids received at or above the Offer Price. The allocation to each Retail Individual Investor shall not be less than the minimum Bid Lot, and subject to availability of Equity Shares in the Retail Portion, the remaining available Equity Shares, if any, shall be allocated on a proportionate basis. Also, pursuant to the SEBI ICDR Regulations in case if the Retail Individual Investors category is entitled to more than the allocated portion on proportionate basis, the Retail category shall be allotted that higher percentage.
- 5. Subject to valid Bids being received at or above the Offer Price, under-subscription, if any, in any category, would be allowed to be met with spill-over from other categories or a combination of categories at the discretion of our Company, in consultation with the BRLM, Selling shareholder and the Designated Stock Exchange. However, under-subscription, if any, in the QIB Portion will not be allowed to be met with spill-over from other categories or a combination of categories.
- 6. The Employee Discount, if any, will be determined by the Company in consultation with the BRLM and will be offered to Eligible Employees, at the time of making a Bid. Eligible Employees bidding at a price within the Price Band can make payment at the Bid Amount (which will be less Employee Discount, if any), at the time of making a Bid. Eligible Employees bidding at the Cut-Off Price have to ensure payment at the Cap Price, less Employee Discount, if any, at the time of making a Bid. Retail Individual Bidders and Eligible Employees must ensure that the Bid Amount, does not exceed Rs. 500,000. However, the initial allotment to an eligible employee in the employee reservation portion shall not exceed ₹ 200,000 (which will be less Employee Discount). Only in the event of an under-subscription in the Employee Reservation Portion post the initial allotment, such unsubscribed portion may be Allotted on a proportionate basis to Eligible Employees Bidding in the Employee Reservation Portion, for a value in excess of ₹ 200,000 subject to the total Allotment to an Eligible Employee not exceeding ₹ 500,000 (which will be less Employee Discount). Retail Individual Bidders and Eligible Employees should note that while filling the "SCSB/Payment Details" block in the Bid cum Application Form, Retail Individual Bidders and Eligible Employees must mention the Bid Amount.

For further details please refer to section titled 'Offer Information' beginning on page 182 of this Draft Red Herring Prospectus.



#### **GENERAL INFORMATION**

Our Company was originally incorporated as Gensol Engineering Private Limited at Chandigarh as a Private Limited company under the provisions of Companies Act, 1956 *vide* Certificate of Incorporation dated September 25, 2012, bearing Corporate Identification Number U74210CH2012PTC034105, issued by the Registrar of Companies, Punjab and Chandigarh. Subsequently, our Company was converted into Public Limited Company pursuant to a special resolution passed by members in Extra-Ordinary General Meeting of Company held on February 08, 2019 and the name of our company was changed to Gensol Engineering Limited vide a fresh Certificate of Incorporation dated February 26, 2019, issued by the Registrar of Companies, Punjab and Chandigarh. The Corporate Identification Number of our Company is U74210CH2012PLC034105.

For details of Incorporation, Change of Name and Registered Office of our Company, please refer to chapter titled 'Our Business' and 'Our History and Certain Other Corporate Matters' beginning on page 98 and 116 of this Draft Red Herring Prospectus.

#### REGISTERED OFFICE OF OUR COMPANY

#### **GENSOL ENGINEERING LIMITED**

SCO: 156-157, Sector 9C, Madhya Marg,

Chandigarh – 160031, India **Tel:** 0172 - 4140004

Email: communications@gensol.in
Website: www.gensolsolar.com /

Corporate Identification Number: U74210CH2012PLC034105

\*Note: All correspondence should be directed to Corporate Office, details of which are given below.

### CORPORATE OFFICE OF OUR COMPANY

#### **GENSOL ENGINEERING LIMITED**

A-2, 12th Floor, Palladium Building,

Opp. Vodafone House Corporate Road, Prahladnagar,

Ahmedabad – 380015, Gujarat, India

**Tel:** 079 - 40068236 **Fax:** 079 - 40068235

Email: <a href="mailto:communications@gensol.com">communications@gensol.com</a>
Website: <a href="mailto:www.gensolsolar.com">www.gensolsolar.com</a>

Corporate Identification Number: U74210CH2012PLC034105

# REGISTRAR OF COMPANIES

#### Registrar of Companies, Chandigarh, Punjab

ROC Corporate Bhavan,

1st Floor, Plot 4-B, Madhya Marg, Sector 27B

Chandigarh - 160019

Punjab, India

Website: www.mca.gov.in

## DESIGNATED STOCK EXCHANGE

#### **SME Platform of BSE Limited**

25th Floor, P.J. Towers, Dalal Street,

Fort, Mumbai-400001, Maharashtra, India

Website: www.bseindia.com

#### BOARD OF DIRECTORS OF OUR COMPANY

Sr. No.	Name	DIN	Address	Designation
1.	Anmol Singh Jaggi	01293305	304, Samarthya Heights, 100 Feet Road, Satellite, Ahmedabad – 380015, Gujarat, India	Managing Director
2.	Puneet Singh Jaggi	02479868	304, Samarthya Heights, 100 Feet Road, Satellite, Ahmedabad – 380015, Gujarat, India	Whole Time Director



Sr. No.	Name	DIN	Address	Designation
3.	Jasminder Kaur	01441131	545, Sector - 6, Panchkula, Panchkula, Sector 8 Panchkula – 134109, Haryana, India	Non - Executive Director
4.	Ashish Swarup	01144344	C-604, Raheja Nest CHS, Chandivali Road, Powai Mumbai-400072, Maharashtra, India	Independent Director
5.	Harish Kaushik	08191765	Flat:- 1904, Floor - 19, Sapphire Regency Tower, Ghod Bunder Road, Anand Nagar, Near Saraswati School, Thane (West) – 400607, Maharashtra, India	Independent Director

For further details of our Directors, please refer to the chapter titled "Our Management" beginning on page 121 of this Draft Red Herring Prospectus.

#### COMPANY SECRETARY & COMPLIANCE OFFICER

#### **RAJESH PARMAR**

A/2 12th Floor, Palladium Building,

Opp. Vodafone House Corporate Road, Prahladnagar,

Ahmedabad – 380015, Gujarat, India

**Tel:** 079 - 40068236 **Fax:** 079 - 40068235 **Email:** cs@gensol.in

Website: www.gensolsolar.com

### **CHIEF FINANCIAL OFFICER**

#### JABIR MAHENDI M AGA

A/2 12th Floor, Palladium Building,

Opp. Vodafone House Corporate Road, Prahladnagar,

Ahmedabad – 380015, Gujarat, India

**Tel:** 079 - 40068236 **Fax:** 079 - 40068235 **Email:** cfo@gensol.in

Website: www.gensolsolar.com

Investors can contact the Company Secretary and Compliance Officer, the BRLM or the Registrar to the Offer in case of any pre-Offer or post-Offer related problems, such as non-receipt of letters of Allotment, non-credit of Allotted Equity Shares in the respective beneficiary account, non-receipt of refund orders and non-receipt of funds by electronic mode.

All grievances relating to the ASBA process including UPI may be addressed to the Registrar to the Offer with a copy to the relevant Designated Intermediary with whom the ASBA Form was submitted. The Applicant should give full details such as UPI IDs, name of the sole or first Applicant, ASBA Form number, Applicant DP ID, Client ID, PAN, date of the ASBA Form, address of the Applicant, number of Equity Shares applied for and the name and address of the Designated Intermediary where the ASBA Form was submitted by the ASBA Applicant.

Further, the investor shall also enclose the Acknowledgment Slip from the Designated Intermediaries in addition to the documents/information mentioned hereinabove.

For all offer related queries and for redressal of complaints, Applicant may also write to the Book Running Lead Manager. All complaints, queries or comments received by Stock Exchange/ SEBI shall be forwarded to the Book Running Lead Manager, who shall respond to the same.

#### STATUTORY AND PEER REVIEWED AUDITOR

#### K. C. PARIKH & ASSOCIATES

**Chartered Accountants** 

104, Shail, B/h.Girish Coldrinks, Opp. Madhusudan House,

C.G.Road, Ahmedabad - 380 009.

Tele No.: (079) 3061 2441

Email: <a href="mailto:kcparikh@kcparikh.com">kcparikh@kcparikh.com</a>

Contact Person: Mr. Chintan Doshi



Firm Registration No.: 107550W

K. C. Parikh & Associates, Chartered Accountant holds a peer reviewed certificate dated May 18th 2017 issued

by the Institute of Chartered Accountants of India

#### **BOOK RUNNING LEAD MANAGER**

#### PANTOMATH CAPITAL ADVISORS PRIVATE LIMITED

406-408, Keshava Premises, Behind Family Court,

Bandra Kurla Complex, Bandra (East) Mumbai- 400051, Maharashtra, India

**Tel:** +91 22 6194 6700 **Fax:** + 91 22 2659 8690

Email: <u>ipo@pantomathgroup.com</u>
Website: www.pantomathgroup.com

Contact Person: Hardik Bhuta / Unmesh Zagade

**SEBI Registration No:** INM000012110

### REGISTRAR TO THE OFFER

#### LINK INTIME INDIA PRIVATE LIMITED

C 101, 1st Floor, 247 Park, L.B.S. Marg, Vikhroli (W),

Mumbai-400083, Maharashtra, India.

Tel: +91-022-49186200 Fax: +91-022-49186195 Website: www.linkintime.co.in

Investor Grievance E-mail: gensol.ipo@linkintime.co.in

**Contact Person:** Ms. Shanti Gopalkrishnan **SEBI Registration Number:** INR000004058

CIN: U67190MH1999PTC118368

#### LEGAL ADVISOR TO THE OFFER

#### M V KINI, LAW FIRM

Kini House, 216/263, Near Citi Bank,

D.N. Road, Fort, Mumbai - 400 001, Maharashtra, India

Tel: +91 22 22612527/28/29
Fax: +91 22 22612530
E-mail: vidisha@mvkini.com
Contact Person: Vidisha Krishan
Website: www.mvkini.com

#### BANKER TO THE COMPANY

### **ICICI Bank Limited**

Shop No 6 & 7 Safal Pegasus, Opp. Reliance Petrol Pump,

100ft Road, Prahladnagar, Ahmedabad -: 380015

Tel: 9033010629

Email: manish.gajjar@icicibank.com Website: www.icicibank.com

Contact Person: Mr. Manish Gajjar

#### PUBLIC OFFER BANK / BANKER TO THE OFFER/ REFUND BANKER

# [●]

# SPONSOR BANK

# **[●**]

#### SYNDICATE MEMBER

#### PANTOMATH STOCK BROKERS PRIVATE LIMITED

108, Madhava Premises, Behind Family Court,

Bandra Kurla Complex, Bandra (East), Mumbai 400 051,

Maharashtra, India

**Tel:** - +91 22 42577000 **Fax:** - +91 22 2659 8690



E-mail: <a href="mailto:broking@pantomathgroup.com">broking@pantomathgroup.com</a>
Contact Person: Mahavir Toshniwal
Website: <a href="mailto:www.pantomathbroking.com">www.pantomathbroking.com</a>
SEBI Registration Number: INZ000068338

#### **DESIGNATED INTERMEDIARIES**

#### **Self-Certified Syndicate Banks**

The lists of banks that have been notified by SEBI to act as SCSB for the Applications Supported by Blocked Amount (ASBA) Process are provided on the website of SEBI on <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</a>. For details on Designated Branches of SCSBs collecting the Bid Cum Application Forms, please refer to the above mentioned SEBI link.

#### **Investors Banks or Issuer Banks for UPI**

The list of Self Certified Syndicate Banks that have been notified by SEBI to act as Investors Bank or Issuer Bank for UPI mechanism are provide on the website of SEBI on https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=40. For details on Designated Branches of SCSBs collecting the Bid Cum Application Forms, please refer to the above mentioned SEBI link.

#### **Registered Brokers**

Bidders can submit Bid cum Application Forms in the Offer using the stock brokers network of the Stock Exchanges, i.e., through the Registered Brokers at the Broker Centres. The list of the Registered Brokers, including details such as postal address, telephone number and e-mail address, is provided on the website of the SEBI (<a href="www.sebi.gov.in">www.sebi.gov.in</a>) and updated from time to time. For details on Registered Brokers, please refer <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</a>.

#### Registrar to Offer and Share Transfer Agents

The list of the RTAs eligible to accept Bid cum Applications forms at the Designated RTA Locations, including details such as address, telephone number and e-mail address, are provided on the website of the SEBI on <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</a>, as updated from time to time.

#### **Collecting Depository Participants**

The list of the CDPs eligible to accept Bid cum Application Forms at the Designated CDP Locations, including details such as name and contact details, are provided on the website of Stock Exchange. The list of branches of the SCSBs named by the respective SCSBs to receive deposits of the Bid cum Application Forms from the Designated Intermediaries will be available on the website of the SEBI (<a href="www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes">www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</a> and updated from time to time.

#### **CREDIT RATING**

This being an offer of Equity Shares, credit rating is not required.

#### **IPO GRADING**

Since the offer is being made in terms of Chapter IX of the SEBI (ICDR) Regulations, 2018 there is no requirement of appointing an IPO Grading agency.

#### INTER-SE ALLOCATION OF RESPONSIBILITIES

Since Pantomath Capital Advisors Private Limited is the sole Book Running Lead Manager to this offer, a statement of inter se allocation of responsibilities among Book Running Lead Manager is not applicable.

#### APPRAISAL AND MONITORING AGENCY

As per regulation 41(1) of the SEBI ICDR Regulations, the requirement of Monitoring Agency is not mandatory if the offer size is below Rs. 10,000 Lakhs. Since the offer size is only of Rs. [•] lakhs, our Company has not appointed any monitoring agency for this offer. However, as per Section 177 of the Companies Act, 2013, the Audit Committee of our Company, would be monitoring the utilization of the proceeds of the offer.

#### **EXPERT OPINION**

Except the report of the Peer Reviewed Auditor on statement of tax benefits and report on restated financials for the year ended March 31, 2016, 2017, 2018 and for the period ended on September 30, 2018 as included in this Draft Red Herring Prospectus, our Company has not obtained any expert opinion.



#### **DEBENTURE TRUSTEE**

Since this is not a debenture issue, appointment of debenture trustee is not required.

#### FILING OF OFFER DOCUMENT

The Draft Red Herring Prospectus has not been filed with SEBI, nor has SEBI issued any observation on the Offer Document in terms of Regulation 246 of SEBI (ICDR), 2018. However, pursuant to sub regulation (5) of regulation 246, the copy of Draft Red Herring Prospectus shall also be furnished to the board in a soft copy. Pursuant to SEBI Circular Number SEBI/HO/CFD/DIL1/CIR/P/2018/011 dated January 19, 2018, a copy of the Red Herring Prospectus and Prospectus will be filed online through SEBI Intermediary Portal at <a href="https://siportal.sebi.gov.in">https://siportal.sebi.gov.in</a>. A copy of the Red Herring Prospectus along with the documents required to be filed under Section 32 of the Companies Act, 2013 will be delivered to the Registrar of Company, Chandigarh, situated at Corporate Bhavan, 1st Floor, Plot No. 4-B, Madhya Marg, Sector 27B, Chandigarh – 160019, India.

#### BOOK BUILDING PROCESS

Book building, with reference to the Offer, refers to the process of collection of Bids on the basis of the Red Herring Prospectus within the Price Band. The Price Band shall be determined by our Company and Selling shareholder in consultation with the BRLM in accordance with the Book Building Process, and advertised in all editions of a widely circulated English Newspaper, all editions of a widely circulated Hindi Newspaper and a widely circulated in Chandigarh Newspaper, Hindi being the regional language of New Delhi, where our registered office is situated at least five working days prior to the Bid/ Offer Opening date. The Offer Price shall be determined by our Company and Selling shareholder, in consultation with the BRLM in accordance with the Book Building Process after the Bid/Offer Closing Date. Principal parties involved in the Book Building Process are:-

- Our Company;
- Selling Shareholder
- The Book Running Lead Manager in this case being Pantomath Capital Advisors Private Limited, the Syndicate Member(s) who are intermediaries registered with SEBI/ registered as brokers with BSE Limited and eligible to act as Underwriters. The Syndicate Member(s) will be appointed by the BRLM;
- The Registrar to the Offer and;
- The Designated Intermediaries and Sponsor Bank

The SEBI ICDR Regulations have permitted the Offer of securities to the public through the Book Building Process, wherein 50% of the Net Offer shall be available for allocation on a proportionate basis to QIBs, provided that our Company and Selling shareholder, in consultation with the BRLM may allocate upto 60% of the QIB Portion to Anchor Investors on a discretionary basis. One-third of the Anchor Investor Portion shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the Anchor Investor Allocation Price. In the event of under-subscription in the Anchor Investor Portion, the remaining Equity Shares shall be added to the QIB Portion. 5% of the QIB Portion shall be available for allocation on a proportionate basis to Mutual Funds only, and the remainder of the QIB Portion shall be available for allocation on a proportionate basis to all QIB Bidders, including Mutual Funds, subject to valid Bids being received at or above the Offer Price. In the event the aggregate demand from Mutual Funds is less than as specified above, the balance Equity Shares available for Allotment in the Mutual Fund Portion will be added to the QIB Portion and allocated proportionately to the QIB Bidders in proportion to their Bids. Further, not less than 15% of the Net Offer shall be available for allocation on a proportionate basis to Non-Institutional Bidders and not less than 35% of the Net Offer shall be available for allocation on a proportionate basis to Retail Individual Bidders, subject to valid Bids being received at or above the Offer Price.

Subject to valid Bids being received at or above the Offer Price, allocation to all categories in the Net Offer, shall be made on a proportionate basis, except for Retail Portion where allotment to each Retail Individual Bidders shall not be less than the minimum bid lot, subject to availability of Equity Shares in Retail Portion, and the remaining available Equity Shares, if any, shall be allotted on a proportionate basis. Under-subscription, if any, in any category, would be allowed to be met with spill-over from any other category or a combination of categories at the discretion of our Company and Selling shareholder in consultation with the BRLM and the Stock Exchange. However, under-subscription, if any, in the QIB Portion will not be allowed to be met with spill over from other categories or a combination of categories.

All Bidders can participate in the Offer only through the ASBA process. In accordance with the SEBI Regulations, QIBs and Non-Institutional Bidders are not allowed to withdraw or lower the size of their Bids (in terms of the



quantity of the Equity Shares or the Bid Amount) at any stage. Retail Individual Bidders can revise or withdraw their Bids prior to the Bid/Offer Closing Date. Anchor Investors are not allowed to withdraw their Bids after the Anchor Investors Bidding Date.

The process of Book Building under the SEBI ICDR Regulations is subject to change from time to time and the investors are advised to make their own judgment about investment through this process prior to making a Bid or application in the Offer.

For further details on the method and procedure for Bidding, please see section entitled "Offer Procedure" on page 190 of this Draft Red Herring Prospectus.

Illustration of Book Building and Price Discovery Process (Investors should note that this example is solely for illustrative purposes and is not specific to the Offer) Bidders can bid at any price within the price band. For instance, assume a price band of Rs.20.00 to Rs.24.00 per equity share, Offer size of 3,000 equity shares and receipt of five bids from bidders, details of which are shown in the table below. A graphical representation of the consolidated demand and price would be made available at the bidding centres during the bidding period. The illustrative book below shows the demand for the equity shares of the issuer company at various prices and is collated from bids received from various investors.

Bid Quantity	Bid Price (Rs.)	<b>Cumulative Bid Quantity</b>	Subscription
500	24	500	16.67%
1,000	23	1,500	50.00%
1,500	22	3,000	100.00%
2,000	21	5,000	166.67%
2,500	20	7,500	250.00%

The price discovery is a function of demand at various prices. The highest price at which the issuer is able to issue the desired number of shares is the price at which the book cuts off, i.e., Rs. 22/- in the above example. The issuer and Selling shareholder, in consultation with the Book Running Lead Manager will finalize the Offer price at or below such cut-off price, i.e., at or below Rs.22/-. All bids at or above this Offer price and cut-off bids are valid bids and are considered for allocation in the respective categories.

#### Steps to be taken by the Bidders for Bidding:

- 1. Check eligibility for making a Bid (see section titled "Offer Procedure" on page 190 of this Draft Red Herring Prospectus);
- 2. Ensure that you have a demat account and the demat account details are correctly mentioned in the Bid cum Application Form;
- 3. Ensure correctness of your PAN, DP ID and Client ID mentioned in the Bid cum Application Form. Based on these parameters, the Registrar to the Offer will obtain the Demographic Details of the Bidders from the Depositories.
- 4. Except for Bids on behalf of the Central or State Government officials, residents of Sikkim and the officials appointed by the courts, who may be exempt from specifying their PAN for transacting in the securities market, for Bids of all values ensure that you have mentioned your PAN allotted under the Income Tax Act in the Bid cum Application Form. The exemption for Central or State Governments and officials appointed by the courts and for investors residing in Sikkim is subject to the Depositary Participant's verification of the veracity of such claims of the investors by collecting sufficient documentary evidence in support of their claims
- 5. Ensure that the Bid cum Application Form is duly completed as per instructions given in this Draft Red Herring Prospectus and in the Bid cum Application Form;

#### **BID / OFFER PROGRAMME**

An indicative timetable in respect of the Offer is set out below:

Event	Indicative Date
Bid/Offer Opening Date	[•]
Bid/Offer Closing Date	[•]
Finalization of Basis of Allotment with the Designated Stock Exchange	[•]
Initiation of Refunds	[•]
Credit of Equity Shares to Demat Accounts of Allottees	[•]
Commencement of trading of the Equity Shares on the Stock Exchange	[•]



The above timetable is indicative and does not constitute any obligation on our Company or the Book Running Lead Manager. Whilst our Company shall ensure that all steps for the completion of the necessary formalities for the listing and the commencement of trading of the Equity Shares on the Stock Exchange are taken within 6 Working Days of the Offer Closing Date, the timetable may change due to various factors, such as extension of the Offer Period by our Company, or any delays in receiving the final listing and trading approval from the Stock Exchange. The Commencement of trading of the Equity Shares will be entirely at the discretion of the Stock Exchange and in accordance with the applicable laws.

Bids and any revision to the same shall be accepted only between 10.00 a.m. and 5.00 p.m. (IST) during the Offer Period. On the Offer Closing Date, the Bids and any revision to the same shall be accepted between 10.00 a.m. and 5.00 p.m. (IST) or such extended time as permitted by the Stock Exchanges, in case of Bids by Retail Individual Bidders after taking into account the total number of bids received up to the closure of timings and reported by the Book Running Lead Manager to the Stock Exchanges. It is clarified that Bids not uploaded on the electronic system would be rejected. Bids will be accepted only on Working Days. Neither our Company nor the Book Running Lead Manager is liable for any failure in uploading the Bids due to faults in any software/hardware system or otherwise.

Non-Retail Bidders shall not be allowed to either withdraw or lower the size of their Bid at any stage. Non-Retail Bidders may revise their Bids upwards (in terms of quantity of Equity Shares) during the Offer Period. Such upward revision must be made using the Revision Form.

In case of discrepancy in the data entered in the electronic book vis-à-vis the data contained in the physical or electronic Bid cum Application Form, for a particular Bidder, the Registrar to the Offer shall ask the relevant SCSBs / RTAs / DPs / Stock Brokers, as the case may be, for rectified data.

#### WITHDRAWAL OF THE OFFER

Our Company, in consultation with the Book Running Lead Manager, reserves the right not to proceed with the Offer at any time before the Offer Opening Date without assigning any reason thereof.

If our Company withdraws the Offer any time after the Offer Opening Date but before the allotment of Equity Shares, a public notice will be issued by our Company within two (2) Working Days of the Offer Closing Date, providing reasons for not proceeding with the Offer. The notice of withdrawal will be issued in the same newspapers where the Pre-Offer advertisements have appeared and the Stock Exchange will also be informed promptly.

The Book Running Lead Manager, through the Registrar to the Offer, will instruct the SCSBs to unblock the ASBA Accounts within one (1) working Day from the day of receipt of such instruction. If our Company withdraws the Offer after the Offer Closing Date and subsequently decides to proceed with an Offer of the Equity Shares, our Company will file a fresh Draft Red Herring Prospectus with the stock exchange where the Equity Shares may be proposed to be listed. Notwithstanding the foregoing, the Offer is subject to obtaining (i) the final listing and trading approvals of the Stock Exchange with respect to the Equity Shares offered through the Draft Red Herring Prospectus, which our Company will apply for only after Allotment; and (ii) the final RoC approval of the Prospectus.

### UNDERWRITER

Our Company and Book Running Lead Manager to the Offer hereby confirm that the Offer is 100% Underwritten. The Underwriting Agreement is dated March 15, 2019 and pursuant to the terms of the Underwriting Agreement; obligations of the underwriter are subject to certain conditions specified therein. The underwriter has indicated their intention to underwrite following number of specified securities being offered through this Offer.

	Indicative	Amount	% of the
Name and Address of the Underwriters	Number of	Underwritte	Total Offer
	Equity shares to	n (Rupees In	Size
	be Underwritten	Lakhs)	Underwritten
PANTOMATH CAPITAL ADVISORS PRIVATE			
LIMITED			
406-408, Keshava Premises, Behind Family Court,			
Bandra Kurla Complex, Bandra East,			
Mumbai – 400051, Maharashtra, India	[•]	[•]	[•]
<b>Tel:</b> +91 22 61946700			
Fax: +91 22 26598690			
Email: <u>ipo@pantomathgroup.com</u>			
Contact Person: Hardik Bhuta / Unmesh Zagade			



	Indicative	Amount	% of the
Name and Address of the Underwriters	Number of	Underwritte	Total Offer
Name and Address of the Underwriters	Equity shares to	n (Rupees In	Size
	be Underwritten	Lakhs)	Underwritten
SEBI Registration Number: INM000012110			
Total	[•]	[•]	[•]

<sup>\*</sup>Includes [•] Equity shares of the Market Maker Reservation Portion which are to be subscribed by the Market Maker in order to claim compliance with the requirements of Regulation 261 of the SEBI (ICDR) Regulations, 2018, as amended

In the opinion of the Board of Directors of the Company, the resources of the above mentioned underwriters are sufficient to enable them to discharge their respective underwriting obligations in full.

#### CHANGES IN AUDITORS DURING LAST THREE FINANCIAL YEARS

Except as mentioned below, there have been no change in the Auditors in last three financial years preceding the date of this Draft Red Herring Prospectus.

No.	Particulars of previous auditor	Particulars of new auditor	Effective Date	Reason
1.	KAMLESH BHOJANI &	K. C. PARIKH &	September	Appointment
	ASSOCIATES	ASSOCIATES	29, 2018	of new auditor
	Chartered Accountants	Chartered Accountants		in place of
	D-412, Titanium City Centre,	104, Shail, B/H. Girish Cold		retiring
	Near IOC Petrol Pump, 100 Ft	Drinks, Opp. Madhusudan		auditor
	Road, Satellite, Ahmedabad-	House, C.G.Road, Ahmedabad -		
	380015, Gujarat, India	380009, Gujarat, India		
	Email:	<b>Tele No.:</b> 079 3061 2441		
	bhojanikamlesh@gmail.com	Email: kcparikh@kcparikh.com		
	Contact Person: Kamlesh	Contact Person: Mr. Chintan		
	Bhojani	Doshi		
	Firm Registration No.:	Firm Registration No.:		
	127505W	107550W		
	Membership No.: 119808	Membership No: 118298		
	Peer Review Number: NA	Peer Review No: RE01895916		

#### DETAILS OF THE MARKET MAKING ARRANGEMENT

Our Company and the Book Running Book Running Lead Manager has entered into an agreement dated March 15, 2019, with the following Market Maker, duly registered with SME Platform of BSE Limited to fulfil the obligations of Market Making:-

## PANTOMATH STOCK BROKERS PRIVATE LIMITED

108, Madhava Premises, Behind Family Court,

Bandra Kurla Complex, Bandra East Mumbai 400051, Maharashtra, India

**Tel:** +91 22 4257 7000 **Fax:** +91 22 2659 8692

Email: <a href="mailto:broking@pantomathgroup.com">broking@pantomathgroup.com</a> Contact Person: Mahavir Toshniwal

**SEBI Registration Number:** INZ000068338

Pantomath Stock Brokers Private Limited registered with SME Platform of BSE Limited will act as the Market Maker and has agreed to receive or deliver the specified securities in the market making process for a period of three years from the date of listing of our Equity Shares or for a period as may be notified by any amendment to SEBI (ICDR) Regulations.

The Market Maker shall fulfil the applicable obligations and conditions as specified in the SEBI ICDR Regulations, as amended from time to time and the circulars issued by BSE Limited and SEBI in this matter from time to time.

Following is a summary of the key details pertaining to the Market Making arrangement:

1. The Market Maker(s) (individually or jointly) shall be required to provide a 2-way quote for 75% of the time in a day. The same shall be monitored by the Stock Exchange. The spread (difference between the sell and



- the buy quote) shall not be more than 10% or as specified by the stock exchange. Further, the Market Maker(s) shall inform the Exchange in advance for each and every black out period when the quotes are not being offered by the Market Maker(s).
- 2. The minimum depth of the quote shall be Rs. 1,00,000/-. However, the investors with holdings of value less than Rs. 1,00,000/- shall be allowed to offer their holding to the Market Maker(s) (individually or jointly) in that scrip provided that he sells his entire holding in that scrip in one lot along with a declaration to the effect to the selling broker. Based on the IPO price of Rs. [●] the minimum lot size is [●] Equity shares thus minimum depth of the quote shall be Rs. [●] Lakhs until the same, would be revised by BSE Limited.
- 3. After a period of three (3) months from the market making period, the Market Maker would be exempted to provide quote if the Shares of Market Maker in our Company reaches to 25% of Offer Size (including the upto [•] Equity Shares out to be allotted under this Offer). Any Equity Shares allotted to Market Maker under this Offer over and above 25% Equity Shares would not be taken in to consideration of computing the threshold of 25% of Offer Size. As soon as the Shares of Market Maker in our Company reduce to 24% of Offer Size, the Market Maker will resume providing 2-way quotes.
- 4. There shall be no exemption/threshold on downside. However, in the event the Market Maker exhausts his inventory through market making process, BSE Limited may intimate the same to SEBI after due verification.
- 5. Execution of the order at the quoted price and quantity must be guaranteed by the Market Maker(s), for the quotes given by him.
- 6. There would not be more than five Market Makers for the Company's Equity Shares at any point of time and the Market Makers may compete with other Market Makers for better quotes to the investors. At this stage, Pantomath Stock Brokers Private Limited is acting as the sole Market Maker.
- 7. On the first day of the listing, there will be pre-opening session (call auction) and there after the trading will happen as per the equity market hours. The circuits will apply from the first day of the listing on the discovered price during the pre-open call auction.
- 8. The shares of the company will be traded in continuous trading session from the time and day the company gets listed on SME Platform of BSE Limited and market maker will remain present as per the guidelines mentioned under BSE and SEBI circulars.
- 9. There will be special circumstances under which the Market Maker may be allowed to withdraw temporarily/fully from the market for instance due to system problems, any other problems. All controllable reasons require prior approval from the Exchange, while force-majeure will be applicable for controllable reasons. The decision of the Exchange for deciding controllable and non-controllable reasons would be final.
- 10. The Market Maker(s) shall have the right to terminate said arrangement by giving one month notice or on mutually acceptable terms to the Book Running Lead Manager, who shall then be responsible to appoint a replacement Market Maker(s).
- 11. In case of termination of the above mentioned Market Making agreement prior to the completion of the compulsory Market Making period, it shall be the responsibility of the Book Running Lead Manager to arrange for another Market Maker(s) in replacement during the term of the notice period being served by the Market Maker but prior to the date of releasing the existing Market Maker from its duties in order to ensure compliance with the requirements of regulation 106V of the SEBI (ICDR) Regulations. Further the Company and the Book Running Lead Manager reserves the right to appoint other Market Maker(s) either as a replacement of the current Market Maker or as an additional Market Maker subject to the total number of Designated Market Makers does not exceed 5 (five) or as specified by the relevant laws and regulations applicable at that particulars point of time. The Market Making Agreement is available for inspection at our Corporate Office from 11.00 a.m. to 5.00 p.m. on working days.
- 12. SME Platform of BSE Limited will have all margins which are applicable on the BSE Main Board viz., Markto-Market, Value-At-Risk (VAR) Margin, Extreme Loss Margin, Special Margins and Base Minimum Capital etc. BSE Limited can impose any other margins as deemed necessary from time-to-time.
- 13. SME Platform of BSE Limited will monitor the obligations on a real time basis and punitive action will be initiated for any exceptions and/or non-compliances. Penalties / fines may be imposed by the Exchange on the Market Maker, in case he is not able to provide the desired liquidity in a particular security as per the specified guidelines. These penalties / fines will be set by the Exchange from time to time. The Exchange will impose a penalty on the Market Maker(s) in case he is not present in the market (offering two way quotes) for at least 75% of the time. The nature of the penalty will be monetary as well as suspension in market making activities / trading membership.



The Department of Surveillance and Supervision of the Exchange would decide and publish the penalties/ fines/ suspension for any type of misconduct/ manipulation/ other irregularities by the Market Maker from time to time.

14. Pursuant to SEBI Circular number CIR/MRD/DSA/31/2012 dated November 27, 2012, limits on the upper side for Market Makers during market making process has been made applicable, based on the offer size and as follows:

Offer size	Buy quote exemption threshold (including mandatory initial inventory of 5% of the Offer Size)	Re-Entry threshold for buy quote (including mandatory initial inventory of 5% of the Offer Size)
Up to Rs. 20 Crores	25%	24%
Rs. 20 crores to Rs. 50 crores	20%	19%
Rs. 50 to Rs. 80 crores	15%	14%
Above Rs. 80 crores	12%	11%

The Market Making arrangement, trading and other related aspects including all those specified above shall be subject to the applicable provisions of law and/or norms issued by SEBI/BSE from time to time.



#### **CAPITAL STRUCTURE**

The Equity Share capital of our Company, as on date of this Draft Red Herring Prospectus and after giving effect to the Offer is set forth below:

(Amount ₹ in lakhs except share data)

	Particulars	Aggregate Nominal value	Aggregate Value at Offer Price
A.	Authorised Share Capital		
	90,00,000 Equity Shares of face value of ₹ 10/- each	900.00	
В.	Issued, Subscribed and paid-up Share Capital before the Offer		
	60,42,737 Equity Shares of face value of ₹ 10/- each	604.27	
C.	Present Offer in terms of this Draft Red Herring Prospectus		
	Offer of upto 24,16,000 Equity Shares of face value of ₹ 10/- each at a price of ₹ [•] each aggregating upto ₹ [•] lakhs	Up to 241.60	[•]
	Consisting of:		
	Fresh Issue of upto 20,14,400 Equity shares of face value of ₹ 10/-each at a price of ₹ [•] per Equity Share aggregating up to ₹ [•] lakhs (1)	Upto 201.44	[•]
	Offer for Sale of upto 4,01,600 Equity Shares of face value of ₹ 10/- each at a price of ₹ [•] per Equity Share aggregating up to ₹ [•] lakhs (2)	Upto 40.16	[•]
	Which comprises:		
	Market maker reservation portion — upto [•] Equity shares of face value of ₹ 10/- each at a price of ₹ [•] per Equity Share aggregating up to ₹ [•] lakhs	Upto [●]	[•]
	Employee Reservation Portion – upto [•] Equity Shares of face value of ₹ 10/- each at a price of ₹ [•] per Equity Share not exceeding 5% of the Post Offer Equity Share Capital of our Company.	Upto [●]	[•]
	Net Offer to Public of upto [•] Equity Shares of face value of ₹ 10/- each at a price of ₹ [•] per Equity Share aggregating up to ₹ [•] lakhs	Upto [●]	[•]
	Of which:	Upto [●]	
	Non-Institutional Portion of not more than 50% of the Net Offer aggregating to not more than [●] Equity Share	Upto [●]	[•]
	Retail Portion of not less than 50% of the Net Offer aggregating to not less than [•] Equity Shares	Upto [●]	[•]
D.	Issued, Subscribed And Paid-Up Share Capital After The Offer		
	Up to [•] Equity Shares of face value of ₹ 10/- each		Upto [●]
Ε.	Securities Premium Account		
	Before the Offer		Nil
	After the Offer		[•]

<sup>(1)</sup> The Offer has been authorized by the Board of Directors of our Company vide a resolution passed at its meeting held on February 27, 2019 and by the shareholders of our Company vide special resolution passed at its Extra-Ordinary General meeting held on February 27, 2019 pursuant to Section 62(1)(c) of Companies Act, 2013.

The Equity Shares offered by the Selling Shareholder have been held for a period of more than one year prior to the date of filing of the Draft Red Herring Prospectus and, hence, are eligible for being offered for sale in the Offer.

The Company has only one class of share capital i.e. Equity Shares of face value of ₹ 10 each only. All Equity Shares issued are fully paid-up. Our Company has no outstanding convertible instruments as on the date of this Draft Red Herring Prospectus.

<sup>(2)</sup> Puneet Singh Jaggi vide a consent letter dated March 16, 2019, conveyed his consent for inclusion on up to 4,01,600 equity shares in the Offer for Sale.



### NOTES TO THE CAPITAL STRUCTURE

### 1. Details of changes in Authorized Share Capital:

Since incorporation of our Company, the authorized share capital of our Company has been altered in the manner set forth below:

Particulars	Date of shareholder's Meeting	AGM/EGM	
Increased / Reclassified from	Increased / Reclassified to		
The authorized share capital of comprised of ₹ 40,00,000 divided in each and 3,50,000 Cumulative Conveach	nto 50,000 Equity Shares of ₹ 10	On incorporation	-
₹ 40,00,000 divided into 50,000 Equity Shares of ₹ 10 each and 3,50,000 Cumulative Convertible Preference Shares of ₹ 10 each	₹ 40,00,000 divided into 4,00,000 Equity Shares of ₹ 10 each	January 05, 2019	EGM
₹ 40,00,000 divided into 4,00,000 Equity Shares of ₹ 10 each	₹ 9,00,00,000 divided into 90,00,000 Equity Shares of ₹ 10 each	January 05, 2019	EGM

# 2. History of Equity Share Capital of our Company

Date of allotment /fully paid up	No. of Equity Shares allotted	Face value (₹)	Issue price (₹)	Nature of considera tion	Nature of allotment	Cumulati ve no. of Equity Shares	Cumulative Paid-up capital(₹)
On	10,000	10	10	Cash	Subscription to	10,000	1,00,000
Incorporation					the MOA (1)		
January 20,	2,307	10	621	Cash	Further	12,307	1,23,070
2013					Allotment(2)		
January 21,	60,30,430	10	NIL	Other than	Bonus Issue <sup>(3)</sup>	60,42,737	6,04,27,370
2019				Cash			

(1) Initial Subscribers to Memorandum of Association subscribed 10,000 Equity Shares of face value of ₹ 10 each fully paid at par as per the details given below:

Sr. No.	Name of Allottees	No. of Shares Subscribed
1.	Anmol Singh Jaggi	4,000
2.	Puneet Singh Jaggi	4,000
3.	Navneet Singh Gosal	2,000
	Total	10,000

(2) Further allotment of 2,307 Equity Shares of face value of ₹ 10 each fully paid up at a premium of ₹ 611 per equity share on January 20, 2013, as per the details given below:

Sr. No	Name of Allottee	No. of Shares Allotted
1.	Indian Ventures Partnership Limited	2,307
	Total	2,307

(3) Bonus Issue in the ratio of 490 equity shares for every 1 equity shares held by the existing shareholders of the Company, aggregating to 60,30,430 Equity Shares of face value of ₹ 10 each, on January 21, 2019 as per the details given below:

Sr. No	Name of Allottee	No. of Shares Allotted
1.	Anmol Singh Jaggi	19,60,000
2.	Puneet Singh Jaggi	17,18,920
3.	Gensol Ventures Private Limited	21,10,430
4.	Ali Imran Viqar Ahmad Naqvi	60,270
5.	Shivya Singhal	60,270
6.	Gurpreet Singh Walia	60,270
7.	Pranay Mundra	60,270



Sr. No	Name of Allottee	No. of Shares Allotted
	Total	60,30,430

**3.** Except as mentioned below, our Company has not issued any Equity Shares for consideration other than cash.

Date of allotment	Number of equity shares	Face Value (₹)	Issue Price (₹)	Reasons for allotment	Name of Allottees	Shares	Benefits accrued to our company
January 21, 2019	60,30,430	10	Nil	Bonus Issue	Anmol Singh Jaggi	19,60,000	NIL
					Puneet Singh Jaggi	17,18,920	
					Gensol Ventures Private Limited	21,10,430	
					Ali Imran Viqar Ahmad Naqvi	60,270	
					Shivya Singhal	60,270	
					Gurpreet Singh Walia	60,270	
					Pranay Brijratan Mundra	60,270	

- **4.** As on the date of this Draft Red Herring Prospectus, our Company has not allotted any Equity Shares pursuant to any scheme approved under sections 391-394 of the Companies Act, 1956 or sections 230-234 of the Companies Act, 2013.
- **5.** Our Company has not issued any equity shares pursuant to any Employee Stock Option Scheme.
- **6.** Our Company has not revalued its assets since incorporation and have not issued any Equity Shares (including bonus shares) by capitalizing any revaluation reserves.

**7.** Except as mentioned below, we have not issued any equity shares at price below Offer price within last one year from the date of this Draft Red Herring Prospectus:

Date of allotment	Number of equity	Face Value	Issue Price	Reasons for allotment	Name of Allottees	
	shares	(₹)	(₹)			
January 21,		10	Nil	Bonus Issue	Anmol Singh	19,60,000
2019					Jaggi	19,00,000
	60,30,430				Puneet Singh	17,18,920
	00,30,430				Jaggi	17,10,920
					Gensol Ventures	21,10,430
					Private Limited	21,10,430
					Ali Imran Viqar	60,270
					Ahmad Naqvi	00,270
					Shivya Singhal	60,270
					Gurpreet Singh	60,270
					Walia	00,270
					Pranay Brijratan	60.270
					Mundra	60,270

**8.** As on the date of this Draft Red Herring Prospectus, our Company does not have any preference Share Capital.



# 9. Build-up of Promoters' shareholding, Promoters' contribution and lock-in

# i. Built up of Promoter's shareholdings:

As on the date of this Draft Red Herring Prospectus, our Promoters, Anmol Singh Jaggi and Puneet Singh Jaggi hold 36,86,428, Equity Shares of our Company which is 61.01% of our pre-Offer paid-up capital. None of the Equity shares held by our promoters are subject to any pledge.

### 1) Anmol Singh Jaggi

Date of Allotment/ Transfer/ when made fully paid up	No. of Equity Shares	Face valu e per shar e (₹)	Issue/ Acquisitio n/ Transfer price (₹)*	Nature of consideratio	Nature of transactio n	% Pre-offer shareholdin	% Post- offer shareholdin g
Incorporatio n	4,000	10	10	Cash	Subscriptio n to MOA	0.07%	[•]
April 01, 2016	(4,000)	10	NA	NA	Transfer by way of gift	(0.07%)	[•]
April 28, 2017	4,000	10	NA	NA	Transfer by way of gift	0.07%	[•]
January 21, 2019	19,60,00 0	10	NIL	Other than Cash	Bonus Issue	32.44%	[•]
Total	19,64,00 0					32.50%	[•]

<sup>\*</sup>Cost of acquisition excludes Stamp Duty and the shares were made fully paid on the date of allotment

## 2) Puneet Singh Jaggi

Date of Allotment/ Transfer/ when made fully paid up	No. of Equity Shares	Face valu e per shar e (₹)	Issue/ Acquisitio n/ Transfer price (₹)*	Nature of consideratio n	Nature of transactio n	% Pre-offer shareholdin g	% Post- offer shareholdin g
Incorporatio n	4,000	10	10	Cash	Subscriptio n to MOA	0.07%	[●]
January 16, 2019	(123)	10	10	Cash	Transfer	Negligible	[•]
January 16, 2019	(123)	10	10	Cash	Transfer	Negligible	[•]
January 16, 2019	(123)	10	10	Cash	Transfer	Negligible	[•]
January 16, 2019	(123)	10	10	Cash	Transfer	Negligible	[•]
January 21, 2019	17,18,92 0	10	NIL	Other than Cash	Bonus Issue	28.45%	[•]
Total	17,22,42 8					28.50%	[•]

<sup>\*</sup>Cost of acquisition excludes Stamp Duty and the shares were made fully paid on the date of allotment

Of the above 4,01,600 Equity shares are offered for sale by Puneet Singh and same shall not be subject to lock in .



#### **Details of Promoters Contribution locked in for three years**

Pursuant to Regulation 236 and 238 of SEBI ICDR Regulations, an aggregate of 20% of the post-offer capital held by our Promoters shall be considered as Promoter's Contribution ("Promoters Contribution") and shall be locked-in for a period of three years from the date of allotment of equity shares issued pursuant to this offer. The lock-in of the Promoters' Contribution would be created as per applicable law and procedure and details of the same shall also be provided to the Stock Exchange before listing of the Equity Shares.

As on the date of this Draft Red Herring Prospectus, our Promoters collectively hold 36,86,428 Equity Shares (including Equity Shares held through its nominees) constituting [•]% of the Post-offer issued, subscribed and paid-up Equity Share capital of our Company, of the above 4,01,600 Equity shares are offered for sale by Puneet Singh and same shall not be subject to lock in and eligible for the Promoters' Contribution.

Our Promoters have given written consent to include such number of Equity Shares held by them and subscribed by them as a part of Promoters' Contribution constituting [•]% of the post offer Equity Shares of our Company and have agreed not to sell or transfer or pledge or otherwise dispose of in any manner, the Promoters Contribution, for a period of three years from the date of allotment in the offer.

Date of Allotment/ transfer/ made fully paid up	No. of Equity shares locked- in	Face Value	Issue/ Acquisition Price	Nature of transaction	Nature of consideration	% of Post offer shareholding	Lock in Period
Anmol Singh .	Jaggi						
[•]	[•]	[•]	[•]	[•]	[•]	[•]	[•]
[•]	[•]	[•]	[•]	[•]	[•]	[•]	[•]
Total (A)	[•]		[•]		[•]	[•]	[•]
Puneet Singh	Jaggi						
[•]	[•]	[•]	[•]	[•]	[•]	[•]	[•]
[•]	[•]	[•]	[•]	[•]	[•]	[•]	[•]
Total (B)	[•]		[•]		[•]	[•]	[•]
Total (A+B)	[•]		[•]		[•]	[•]	[•]

The above table will be updated in the RHP to be filed with ROC

The Minimum Promoters' Contribution has been brought in to the extent of not less than the specified minimum lot and from the persons defined as 'promoter' under the SEBI ICDR Regulations. The Equity Shares that are being locked in are not ineligible for computation of Promoters' Contribution in terms of Regulation 237 of the SEBI ICDR Regulations. In connection, we confirm the following:

- a) The Equity Shares offered for minimum 20 % Promoters' Contribution have not been acquired in the three years preceding the date of this Draft Red Herring Prospectus for consideration other than cash and revaluation of assets or capitalization of intangible assets nor resulted from a bonus issue out of the revaluation reserves or unrealized profits of the Company or against Equity Shares which are otherwise ineligible for computation of Promoters' contribution;
- b) The minimum Promoters' Contribution does not include Equity Shares acquired during the one year preceding the date of this Draft Red Herring Prospectus at a price lower than the Offer Price;
- c) No equity shares have been issued to our promoter upon conversion of a partnership firm during the preceding one year at a price less than the offer price.
- d) The Equity Shares held by the Promoters and offered for minimum Promoters' contribution are not subject to any pledge;
- e) All the Equity Shares of our Company held by the Promoters are in the process of being dematerialized; and



f) The Equity Shares offered for Promoter's Contribution do not consist of Equity Shares for which specific written consent has not been obtained from the Promoter for inclusion of its subscription in the Promoter's Contribution subject to lock-in.

## ii. Details of Share Capital locked in for one year

Pursuant to regulation 238(b) and 239 of the SEBI (ICDR) Regulations, 2018, other than the above Equity Shares that are locked in for three years, the entire pre-offer Equity Share capital of our Company shall be locked-in for a period of one year from the date of allotment in the Public offer.

#### iii. Other requirements in respect of lock-in:

Pursuant to Regulation 242 of the SEBI ICDR Regulations, the locked-in Equity Shares held by the Promoters, as specified above, can be pledged only with scheduled commercial banks or public financial institutions as collateral security for loans granted by such scheduled commercial banks or public financial institution, provided that the pledge of the Equity Shares is one of the terms of the sanction of the loan.

Provided that securities locked in as Promoters' Contribution for 3 years under Regulation 242(a) of the SEBI ICDR Regulations may be pledged only if, in addition to fulfilling the above requirement, the loan has been granted by such scheduled commercial bank or public financial institution for the purpose of financing one or more of the objects of the offer.

Provided that such lock-in shall continue pursuant to the invocation of the pledge and such transferee shall not be eligible to transfer the specified securities till the lock-in period stipulated in these regulations has expired.

The Equity Shares held by our Promoters which are locked-in may be transferred to and amongst the Promoter Group entities or to any new promoter or persons in control of our Company, subject to continuation of the lock-in in the hands of the transferees for the remaining period and compliance with the Takeover Regulations, as applicable.

Further, pursuant to Regulation 243 of the SEBI ICDR Regulations, the Equity Shares held by persons other than the Promoters prior to the offer may be transferred to any other person holding the equity shares which are locked-in as per Regulation 239 of the SEBI ICDR Regulations, along with the equity shares proposed to be transferred, provided that lock-in on such equity shares will continue for the remaining period with the transferee and such transferee shall not be eligible to transfer such Equity Shares till the lock-in period stipulated under the SEBI ICDR Regulations has ended and in compliance with the Takeover Code, as applicable.

We further confirm that our Promoters' Contribution of [●]% of the post offer Equity Share capital does not include any contribution from Alternative Investment Fund, foreign venture capital investors, scheduled commercial banks, public financial institutions or insurance companies registered with Insurance Regulatory and Development Authority of India.

**10.** Except as mentioned below, there were no shares purchased/sold by the Promoter(s) and Promoter Group, directors of our Company and their relatives during last six months from the date of this Draft Red Herring Prospectus.

Date of transfer	Name of Transfero r	Name of Transferee	Party Category	Number of Shares Transferred	Face Value	Transfer Price	Reason
		Ali Imran Viqar Ahmad Naqvi	Transfero r is Promoter	123	10	10	Transfer
January 16, 2019	Puneet Singh	Pranay Mundra	Transfero r is Promoter	123	10	10	Transfer
2019	Jaggi	Gurpreet Singh Walia	Transfero r is Promoter	123	10	10	Transfer
		Shivya Singhal	Transfero r is Promoter	123	10	10	Transfer



# 11. Our Shareholding Pattern

The table below presents the shareholding pattern of our company as per regulation 31 of the SEBI (LODR) Regulations, 2015:

# i. Summary of shareholding pattern as on the date of this Draft Red Herring Prospectus:

Categor y	Category of shareholde r	Number of shareholder s	No. of fully paid up equity shares held	No. of Partl y paid- up equit	No. of shares underlyin g Depositor y Receipts	Total nos. shares held	Shareholdin g as a % of total no. of shares (calculated as per	Class Equity	class of securities  No of Voting Rights  class Class Total Total a quity Other a a % of		No of Voting Rights  Class Class Total Total as Equity Other a % of		securities ting Rights  Total Total as a % of		Shareholdin g, as a % assuming full conversion of	Loc	mber of cked in hares	pleo oth	nber of hares lged or erwise mbered	Number of equity shares held in dematerialise d form
				y share s held			SCRR, 1957)				)	securities (including Warrant)	convertible securities (a s a percentage of diluted share capital)	No . (a)	As a % of total Share s held (b)	No (a)	As a % of total Share s held(b)			
(I)	(II)	(III)	(IV)	(V)	(VI)	(VII) = (IV)+(V) + (VI)	(VIII)As a % of (A+B+ C2)		(IX)			(X)	(XI)= (VII)+(X) As a % of (A+B+C2)	(	(XII)	(.	XIII)	(XIV)		
(A)	Promoter & Promoter Group	3	58,01,16 5	1	-	58,01,165	96.00%	58,01,16 5	-	58,01,16 5	96.00%	-	96.00%	-	-	-	-	[•]		
(B)	Public	4	2,41,572	-	-	2,41,572	4.00%	2,41,572	-	2,41,572	4.00%	-	4.00%	-	-	-	-	[●]		
(C)	Non Promoter - Non Public	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
(C1)	Shares Underlying DRs	-	-	1	-	-	-	-	-	-	-	-	-	-	-	1	-	-		
(C2)	Shares Held By Employee Trust	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
	Total	7	60,42,73 7	-	•	60,42,737	100%	60,42,73 7	-	60,42,73 7	100%	•	100%	-	-	-	-	[•]		



As on the date of filing of this Draft Red Herring Prospectus 1 equity Share holds 1 vote.

All Pre-IPO Equity Shares of our Company will be locked in as mentioned above prior to listing of Equity Shares on BSE SME except 4,01,600 Equity shares which are offered for sale by Puneet Singh.

Note: PAN of shareholders will be provided to the Stock Exchange by our Company prior to listing of its Equity Shares on the Stock Exchange.

Our Company will file the shareholding pattern of our Company, in the form prescribed under Regulation 31 of the SEBI Listing Regulations, one day prior to the listing of the Equity shares. The Shareholding pattern will be uploaded on the website of BSE SME before commencement of trading of such Equity Shares.

In terms of SEBI Listing Regulations, our Company shall ensure that the Equity Shares held by the Promoters / members of the Promoter Group shall be dematerialized prior to listing of Equity shares.

# 12. The details of the holding of securities (including shares, warrants, convertible securities) of persons belonging to the category Promoter and Promoter Group, are as under:

		Pre-	offer	Pos	t offer
Sr. No.	Name of Shareholders	No of Equity Shares	% of Pre- offer Capital	No of Equity Shares	% of Pre- offer Capital
(I)	(II)	(III)	(IV)	(V)	(VI)
	Promoter				
1.	Anmol Singh Jaggi	19,64,000	32.50%	[•]	[●]
2.	Puneet Singh Jaggi*	17,22,428	28.50%	[•]	[●]
	Subtotal (A)	36,86,428	61.01%	[•]	[●]
	Promoter Group				
3.	Gensol Ventures Private Limited	21,14,737	35.00%	[•]	[•]
	Subtotal (B)	21,14,737	35.00%	[•]	[●]
	Total (A+B)	58,01,165	96.00%	[•]	[●]

<sup>\*</sup>Puneet Singh Jaggi is the Selling Shareholder.

# 13. The list of the shareholders of the Company holding 1% or more of the paid up share capital aggregating to 80% or more of the paid up share capital of the company:

a. as on the date of this Draft Red Herring Prospectus:

Sr. No.	Name of Shareholders	Number of Equity Shares	% of the total Pre Offer Paid-up Share Capital
1.	Gensol Ventures Private Limited	21,14,737	35.00%
2.	Anmol Singh Jaggi	19,64,000	32.50%
3.	Puneet Singh Jaggi	17,22,428	28.50%
4.	Ali Imran Viqar Ahmad Naqvi	60,393	1.00%
5.	Pranay Mundra	60,393	1.00%
6.	Gurpreet Singh Walia	60,393	1.00%
7.	Shivya Singhal	60,393	1.00%
	Total	60,42,737	100.00%

b. ten days prior to the date of the Draft Red Herring Prospectus:

Sr. No.	Name of Shareholders	Number of Equity Shares	% of the then existing Paid-up Share Capital
1.	Gensol Ventures Private Limited	21,14,737	35.00%
2.	Anmol Singh Jaggi	19,64,000	32.50%
3.	Puneet Singh Jaggi	17,22,428	28.50%
4.	Ali Imran Viqar Ahmad Naqvi	60,393	1.00%
5.	Pranay Mundra	60,393	1.00%
6.	Gurpreet Singh Walia	60,393	1.00%
7.	Shivya Singhal	60,393	1.00%
	Total	60,42,737	100.00%

c. One year prior to the date of the Draft Red Herring Prospectus:

Sr. No.	Name of Shareholders	Number of Equity	% of the then existing	
Sr. No.	Name of Shareholders	Shares	Paid-up Share Capital	



	Total	12,307	100.00%
4.	Gensol Ventures Private Limited	2,000	16.25%
3.	Indian Ventures Partnership Limited	2,307	18.75%
2.	Puneet Singh Jaggi	4,000	32.50%
1.	Anmol Singh Jaggi	4,000	32.50%

d. Two years prior to the date of the Draft Red Herring Prospectus:

Sr. No.	Name of Shareholders	Number of Equity Shares	% of the then existing Paid-up Share Capital
1.	Puneet Singh Jaggi	4,000	32.50%
2.	Jasmindar Kaur Jaggi	4,000	32.50%
3.	Indian Ventures Partnership Limited	2,307	18.75%
4.	Navneet Singh Gosal	2,000	16.25%
	Total	12,307	100.00%

- 14. Our Company does not have any Employee Stock Option Scheme / Employee Stock Purchase Plan for our employees and we do not intend to allot any shares to our employees under Employee Stock Option Scheme / Employee Stock Purchase Plan from the proposed offer. As and when, options are granted to our employees under the Employee Stock Option Scheme, our Company shall comply with the SEBI (Share Based Employee Benefits) Regulations, 2014.
- **15.** Neither the Book Running Lead Manager viz. Pantomath Capital Advisors Private Limited, nor their associates hold any Equity Shares of our Company as on the date of this Draft Red Herring Prospectus.
- 16. The BRLM, Syndicate Members and any persons related to the BRLM and Syndicate Members (other than Mutual Funds sponsored by entities related to the BRLM) cannot apply in the offer under the Anchor Investor Portion. However, the associates and affiliates of the BRLM and the Syndicate Members, if any, may subscribe the Equity Shares in the Offer, in the Non-Institutional Category as may be applicable to such Bidders, where the allocation is on a proportionate basis and such subscription may be on their own account or on behalf of their clients.
- 17. There will be no further issue of capital, whether by way of issue of bonus shares, preferential allotment, rights issue or in any other manner during the period commencing from the date of the Draft Red Herring Prospectus until the Equity Shares have been listed. Further, our Company does not intend to alter its capital structure within six months from the date of opening of the offer, by way of split / consolidation of the denomination of Equity Shares. However, our Company may further issue Equity Shares (including issue of securities convertible into Equity Shares) whether preferential or otherwise after the date of the listing of equity shares to finance an acquisition, merger or joint venture or for regulatory compliance or such other scheme of arrangement or any other purpose as the Board may deem fit, if an opportunity of such nature is determined by its Board of Directors to be in the interest of our Company
- 18. There are no Equity Shares against which depository receipts have been issued.
- 19. Up to [•] Equity Shares have been reserved for allocation to Eligible Employees on a proportionate basis, subject to valid bids being received at or above the offer Price and subject to the maximum bid amount by each eligible employee not exceeding ₹ 5,00,000. However, the initial allotment to an eligible employee in the employee reservation portion shall not exceed ₹ 200,000 (which will be less Employee Discount). Only in the event of an under-subscription in the Employee Reservation Portion post the initial allotment, such unsubscribed portion may be Allotted on a proportionate basis to Eligible Employees Bidding in the Employee Reservation Portion, for a value in excess of ₹ 200,000 subject to the total Allotment to an Eligible Employee not exceeding ₹ 500,000 (which will be less Employee Discount). Only Eligible Employees are eligible to apply in this offer under the Employee Reservation Portion. Bids by Eligible Employees bidding under the Employee Reservation Portion may also be made in the Net Offer and such Bids will not be treated as multiple Bids. If the aggregate demand in the Employee Reservation Portion is greater than [•] Equity Shares at the Offer Price, allocation will be made on a proportionate basis.
- **20.** None of the persons/entities comprising our Promoter Group, the directors of company which is our promoter or our Directors or their relatives or our Company have financed the purchase by any other person of securities of our Company other than in the normal course of the business of any such entity/individual or otherwise during the period of six months immediately preceding the date of filing of this Draft Red Herring Prospectus.
- 21. We shall ensure that transactions in Equity Shares by the Promoter and members of the Promoter Group, if any, between the date of filing the Draft Red Herring Prospectus and the Offer Closing Date shall be reported to the Stock Exchanges within 24 hours of such transactions being completed. The Selling shareholder shall not transfer their Equity Shares during the period commencing from submission of the Draft Red Herring



Prospectus with Stock Exchange until the final approval on Basis of Allotment has been obtained from the Stock Exchange for the Equity Shares Allotted/ to be Allotted pursuant to the Offer except for transfer the Equity Shares held by them to demat escrow account as mutually agreed between our Company, Selling Shareholder and the Book Running Lead Manager.

- **22.** Our Company, our Directors and the Book Running Lead Manager have not entered into any buy back or standby or similar arrangements for the purchase of Equity Shares being offered through the offer from any person.
- 23. As on date of this Draft Red Herring Prospectus there are no outstanding warrants, options or rights to convert debentures loans or other financial instruments into our Equity Shares.
- **24.** All the Equity Shares of our Company are fully paid up as on the date of the Draft Red Herring Prospectus. Further, since the entire offer price in respect of the Offer is payable on application, all the successful applicants will be issued fully paid-up equity shares and thus all shares offered through this offer shall be fully paid-up.
- **25.** As per RBI regulations, OCBs are not allowed to participate in this Offer.
- **26.** Our Company has not raised any bridge loans against the proceeds of the Offer.
- **27.** Our Company undertakes that at any given time, there shall be only one denomination for our Equity Shares, unless otherwise permitted by law.
- 28. Our Company shall comply with such accounting and disclosure norms as specified by SEBI from time to
- **29.** An applicant cannot make an application for more than the number of Equity Shares being issued through this Offer, subject to the maximum limit of investment prescribed under relevant laws applicable to each category of investors
- **30.** No payment, direct or indirect in the nature of discount, commission, and allowance or otherwise shall be made either by us or our Promoters to the persons who receive allotments, if any, in this offer other than to the Eligible Employees who shall be eligible for Employee Discount, if any.
- **31.** Our Company has 7 shareholders as on the date of filing of this Draft Red Herring Prospectus
- **32.** Except for the equity shares offered by our promoter(s), our Promoters and the members of our Promoter Group will not participate in this Offer.
- **33.** Our Company has not made any public issue since its incorporation.
- **34.** For the details of transactions by our Company with our Promoter Group, Group Companies during the financial years ended March 31, 2018, 2017 and 2016, and for the period ended September 30, 2018 please refer to paragraph titled *Details of Related Parties Transactions* as restated in the chapter titled *Financial Statements* as restated on page 145 of this Draft Red Herring Prospectus.
- 35. None of our Directors or Key Managerial Personnel holds Equity Shares in our Company, except as stated in the chapter titled Our Management beginning on page 121 of this Draft Red Herring Prospectus.



### **OBJECTS OF THE OFFER**

The Offer comprises of Fresh Issue by our Company and an Offer for Sale by the Selling Shareholder.

### The Offer for sale

Our Company will not receive any proceeds of the Offer for Sale by the Selling Shareholder. The Selling Shareholder will be entitled to the proceeds of the Offer for Sale after deducting its portion of the Offer related expenses. All expenses in relation to the Offer other than listing fees (which shall be borne by our Company) shall be shared between our Company and the Selling Shareholder in accordance with applicable laws. Selling Shareholder shall reimburse our Company for all expenses incurred by our Company in relation to the Offer for Sale on behalf of such Selling Shareholder.

#### The Fresh Issue

Our Company proposes to utilise the Net Proceeds from the Fresh Issue ("Net Proceeds") towards the following objects:

- 1. Funding the working capital requirements of the Company; and
- 2. General corporate purposes.

The main objects clause of our Memorandum of Association and the objects incidental and ancillary to the main objects enables us to undertake the activities for which funds are being raised in the Offer. The existing activities of our Company are within the objects clause of our Memorandum of Association.

Also, we believe that the listing of Equity Shares will enhance our Company's corporate image, brand name and create a public market for our Equity Shares in India.

### FRESH ISSUE PROCEEDS

The details of the proceeds of the Fresh Issue are set out in the following table:

(Rs in lakhs)

Particulars	Estimated amount <sup>(1)</sup>
Gross Proceeds to be raised through the Fresh Issue	[•]
Less: Offer Related Expenses (only those apportioned to our Company)	[•]
Net Proceeds of the Fresh Issue ("Net Proceeds")	[•]

<sup>(1)</sup>To be finalized on determination of the Offer Price and updated in the Prospectus prior to filing with the ROC.

# UTILISATION OF NET PROCEEDS

The Net Proceeds are proposed to be used in the manner set out in in the following table:

(Rs in lakhs)

Sr. No.	Particulars	Estimated Amount	Percentage of Gross Proceeds	Percentage of Net Proceeds
1.	Funding the working capital requirements of the Company	1,300.00	[●]%	[●]%
2.	General corporate purposes <sup>(1)</sup>	[•]	[•]%	[●]%

<sup>(1)</sup>To be finalized on determination of the Offer Price and updated in the Prospectus prior to filing with the RoC.

# **Proposed Schedule of Implementation and Deployment of Funds**

We propose to deploy the Net Proceeds for the aforesaid purposes in accordance with the estimated schedule of implementation and deployment of funds set forth in the table below. As on the date of this Draft Red Herring Prospectus, our Company has not deployed any funds towards the Objects of the Fresh Issue.

(Rs. in lakhs)

Sr. No.	Particulars	Amount to be funded from the Net Proceeds	Estimated Utilization of Net Proceeds (Financial Year 2019-20)
1.	Funding the working capital requirements of the Company	1,300.00	1,300.00



2. General corporate purposes (*)	2.	General corporate purposes <sup>(1)</sup>	[•]	[•]
-----------------------------------	----	---	-----	-----

(1)To be finalized on determination of the Offer Price and updated in the Prospectus prior to filing with the RoC.

In the event of the estimated utilisation of the Net Proceeds in a scheduled Fiscal being not undertaken in its entirety, the remaining Net Proceeds shall be utilised in subsequent Fiscals, as may be decided by our Company, in accordance with applicable laws. Further, if the Net Proceeds are not completely utilised for the objects during the period stated above due to factors such as (i) economic and business conditions; (ii) increased competition; (iii) timely completion of the Offer; (iv) market conditions outside the control of our Company; and (v) any other commercial considerations, the remaining Net Proceeds shall be utilised (in part or full) in subsequent periods as may be determined by our Company, in accordance with applicable laws.

The fund requirements mentioned above are based on the internal management estimates of our Company, and have not been verified by the Book Running Lead Manager or appraised by any bank, financial institution or any other external agency. The fund requirements are based on current circumstances of our business and our Company may have to revise its estimates from time to time on account of various factors beyond its control, such as market conditions, competitive environment, costs of commodities and interest or exchange rate fluctuations. Consequently, the fund requirements of our Company are subject to revisions in the future at the discretion of the management. In the event of any shortfall of funds for the activities proposed to be financed out of the Net Proceeds as stated above, our Company may re-allocate the Net Proceeds to the activities where such shortfall has arisen, subject to compliance with applicable laws. Further, in case of a shortfall in the Net Proceeds or cost overruns, our management may explore a range of options including utilising our internal accruals or seeking debt financing.

#### Means of Finance

The fund requirements set out for the aforesaid object of the Fresh Issue are proposed to be met entirely from the Net Proceeds and internal accruals/networth.

(Rs. in lakhs)

	Sr. No.	Object of the Offer	Amount Required	IPO Proceeds	Internal Accrual/Netw orth	Bank Borrowings
	1.	Funding the working capital requirements of the Company	2319.57	1300.00	1019.57	-
Ī	2.	General Corporate purposes	[•]	[•]	[•]	[•]

Accordingly, we confirm that we are in compliance with the requirement to make firm arrangements of finance under Regulation 7 (1) (e) of the SEBI ICDR Regulations through verifiable means towards at least 75% of the stated means of finance, excluding the amount to be raised through the Net Proceeds and existing identifiable internal accruals.

# **Details of the Objects of the Fresh Issue**

The details of the objects of the Fresh Issue are set out below.

# 1. Funding the working capital requirements of the Company

We fund the majority of our working capital requirements in the ordinary course of our business from our internal accruals, net worth, financing from various banks and financial institutions and unsecured loans. As on March 31, 2018, the amount outstanding on our Company's fund based working capital facility was Rs. 19.59 lakhs respectively as per restated standalone financial statements. As on the date of the DRHP, we have not availed any working capital facilities. For further details, please refer to the chapter titled "Financial Indebtedness" beginning on page 160 of this DRHP.

Our Company's existing working capital requirement and funding on the basis of Restated Standalone Statements for fiscal 2018 and estimated for fiscal 2019 are as stated below:

(Rs in Lakhs)

Particulars	Fiscal 2018 (Restated)	Fiscal 2019 (Estimated)
Current Assets		
Trade Receivables	1,398.72	1902.05
Cash and Bank Balance	125.61	131.99
Short term loans & advances & Other Current Assets	701.50	991.56
Total (A)	2,225.83	3025.60



Current Liabilities		
Trade Payables	913.50	1137.66
Other Current Liabilities and provisions	806.46	914.91
Total (B)	1,719.96	2052.57
Total Working Capital (A)-(B)	505.88	973.03
<b>Existing Funding Pattern</b>		
Short-term borrowings from banks	19.59	-
Internal Accrual/Networth	486.29	973.03

# Basis of estimation of working capital requirement

On the basis of our existing working capital requirements and the projected working capital requirements, our Board pursuant to its resolution dated March 22, 2019 has approved the business plan for the two year period for Fiscals 2020, 2021 and 2022. The projected working capital requirement for Fiscal 2020 is stated below:

(Rs in Lakhs)

(Ks in Lakits)
Fiscal 2020 (Estimated)
2802.27
149.48
1114.85
4066.60
956.03
791.00
1747.03
2319.57
1019.57
-
1300.00

Assumptions for Holding Levels

(In months)

Particulars	Holding Level for Fiscal 2018	Holding Level for Fiscal 2019 (Estimated)	Holding Level for Fiscal 2020 (Estimated)
Current Assets			
Trade Receivables	2.61	2.87	3.26
<b>Current Liabilities</b>			
Trade Payables	3.40	2.84	1.84

Justification for "Holding Period" levels

The justifications for the holding levels mentioned in the table above are provided below:

<b>Assets- Current Assets</b>	
Trade receivables	Our Company shall give credit facility of around 3.26 months to our debtors as compared to 2.87 months and 2.61 months for the fiscal 2018-19 and 2017-18. Going forward our Company intends to provide liberal credit facility to our debtors for expanding our sales.
Liabilities—Current Liabilities	



Trade Payables	Our Company have assumed trade payables period of 1.84 months for the fiscal 2019-20 as against estimated credit period of 2.84 months and actual credit period of 3.40 months for fiscal 2019 and fiscal 2018; as we intend to prune our creditor days by usage of funds proposed to be raised through the Fresh Issue,
	so as to achieve better negotiating terms viz: bulk discount, price offering etc. from creditors.

Pursuant to the certificate dated March 27, 2019, M/s. K.C. Parikh & Associates, Chartered Accountants have compiled the working capital estimates from the restated standalone financial statements and the working capital projections of the Company as approved by its Board of Directors pursuant to resolution dated March 22, 2019.

Our Company proposes to utilize Rs. 1,300.00 lakhs of the Net Proceeds in Fiscal 2019-20 towards our working capital requirements. The balance portion of our working capital requirement for the Fiscal 2019-20 will be arranged from existing internal accruals and networth.

# 2. General Corporate Purpose

The Net Proceeds will be first utilized towards the Objects as mentioned above. The balance is proposed to be utilized for general corporate purposes, subject to such utilization not exceeding 25% of the Net Proceeds, in compliance with the SEBI ICDR Regulations. Our Company intends to deploy the balance Net Proceeds, if any, for general corporate purposes, subject to above mentioned limit, as may be approved by our management, including but not restricted to, the following:

- strategic initiatives
- brand building and strengthening of marketing activities; and
- Ongoing general corporate exigencies or any other purposes as approved by the Board subject to compliance with the necessary regulatory provisions.

The quantum of utilization of funds towards each of the above purposes will be determined by our Board of Directors based on the permissible amount actually available under the head "General Corporate Purposes" and the business requirements of our Company, from time to time. We, in accordance with the policies of our Board, will have flexibility in utilizing the Net Proceeds for general corporate purposes, as mentioned above.

### OFFER RELATED EXPENSES

The total expenses of the Offer are estimated to be approximately Rs [•] lakhs. The expenses of this Offer include, among others, underwriting and management fees, printing and distribution expenses, advertisement expenses, legal fees and listing fees. The estimated Offer expenses are as follows.

Expenses	Expenses (Rs in lakhs) <sup>1</sup>	Expenses (% of total Offer expenses)	Expenses (% of Gross Offer Proceeds)
Fees payable to the Book Running Lead Manager (including Underwriting commission)	[•]	[•]	[•]
Advertising and marketing expenses	[•]	[•]	[•]
Fees payable to the Legal Advisors	[•]	[•]	[•]
Fees payable to the Registrar to the Offer	[•]	[•]	[•]
Fees payable to the to the Regulators including stock exchanges	[•]	[•]	[•]
Printing and distribution of offer stationary	[•]	[•]	[•]
Brokerage and selling commission payable to Syndicate <sup>2</sup>	[•]	[•]	[•]
Brokerage and selling commission payable to Registered Brokers <sup>3</sup>	[•]	[•]	[•]
Processing fees to SCSBs for ASBA Applications procured by the members of the Syndicate or Registered Brokers and submitted with the SCSBs <sup>4</sup>	[•]	[•]	[•]
Processing fees to Issuer banks for UPI Mechanism w.r.t application Forms procured by the members of the Syndicate, Registered Brokers, RTAs or the CDPs and submitted to them <sup>5</sup>	[•]	[•]	[•]
Others (bankers to the Offer, auditor's fees etc.)	[•]	[•]	[•]



Expenses	Expenses (Rs in lakhs) <sup>1</sup>	Expenses (% of total Offer expenses)	Expenses (% of Gross Offer Proceeds)
Total estimated Offer expenses	[•]	[•]	[•]

<sup>&</sup>lt;sup>1</sup>Will be incorporated at the time of filing of the Prospectus.

Portion for RIIs [●]% ^ (exclusive of GST)

Portion for NIIs [●]% ^ (exclusive of GST)

^Percentage of the amounts received against the Equity Shares Allotted (i.e. the product of the number of Equity Shares Allotted and the Offer Price).

Further, the Members of Syndicate, RTAs and CDPs will be entitled to bidding charges of Rs. 10 (plus applicable GST) per valid ASBA Form. The terminal from which the Bid has been uploaded will be taken into account in order to determine the total bidding charges payable to the relevant RTA/CDP.

<sup>3</sup>Registered Brokers, will be entitled to a commission of Rs. 10 (plus GST) per Bid cum Application Form, on valid Bids, which are eligible for allotment, procured from RIIs and NIIs and submitted to the SCSB for processing. The terminal from which the bid has been uploaded will be taken into account in order to determine the total processing fees payable to the relevant Registered Broker.

<sup>4</sup>SCSBs would be entitled to a processing fee of Rs. 10 (plus GST) for processing the Bid cum Application Forms procured by the members of the Syndicate, Registered Brokers, RTAs or the CDPs and submitted to SCSBs.

<sup>5</sup>Issuer banks for UPI Mechanism as registered with SEBI would be entitled to a processing fee of Rs. 10 (plus GST) for processing the Bid cum Application Forms procured by the members of the Syndicate, Registered Brokers, RTAs or the CDPs and submitted to them.

### **Deployment of Funds**

The amount spent by our Company as on March 25, 2019 towards issue expenses are Rs. 11.21 lakhs as per the certificate dated March 27, 2019, by M/s. K.C. Parikh & Associates, Chartered Accountants

# **BRIDGE FINANCING**

We have not entered into any bridge finance arrangements that will be repaid from the Net Proceeds. However, we may draw down such amounts, as may be required, from an overdraft arrangement / cash credit facility with our lenders, to finance our fund requirements towards the objects of the Offer until the completion of the Offer. Any amount that is drawn down from the overdraft arrangement / cash credit facility during this period to finance our fund requirements towards the objects of the Offer will be repaid from the Net Proceeds.

# INTERIM USE OF FUNDS

Pending utilization of the Net Proceeds for the Objects of the Offer described above, our Company shall deposit the funds only in Scheduled Commercial Banks included in the Second Schedule of Reserve Bank of India Act, 1934.

In accordance with Section 27 of the Companies Act, 2013, our Company confirms that, pending utilisation of the Net Proceeds of the Offer as described above, it shall not use the funds from the Net Proceeds for any investment in equity and/or real estate products and/or equity linked and/or real estate linked products.

# MONITORING UTILIZATION OF FUNDS

Since the size of Fresh Issue does not exceed Rs. 10,000 lakhs, we are not required to appoint a monitoring agency to monitor the utilization of the proceeds of the Fresh Issue. Our Board will monitor the utilization of the proceeds of the Fresh Issue and will disclose the utilization of the Net Proceeds under a separate head in our balance sheet along with the relevant details, for all such amounts that have not been utilized. Our Company will indicate investments, if any, of unutilized Net Proceeds in the balance sheet of our Company for the relevant Fiscal subsequent to receipt of listing and trading approvals from the Stock Exchanges.

Pursuant to Regulation 32(5) of the Listing Regulations, our Company shall disclose to the Audit Committee the uses and applications of the Net Proceeds. Our Company shall prepare an annual statement of funds utilized for purposes other than those stated in this Red Herring Prospectus, certified by the statutory auditors of our Company and place it before the Audit Committee, as required under applicable laws. Such disclosure shall be made only until such time

<sup>&</sup>lt;sup>2</sup>Selling commission payable to the members of the Syndicate, CDPs, RTA and SCSBs, on the portion for RIIs and NIIs, would be as follows:



that all the Net Proceeds have been utilized in full. Furthermore, in accordance with the Regulation 32(1) of the Listing Regulations, our Company shall furnish to the Stock Exchanges on a quarterly basis, a statement indicating (i) deviations, if any, in the utilization of the Net Proceeds of the Fresh Issue from the objects of the Offer as stated above; and (ii) details of category wise variations in the utilization of the Net Proceeds of the Fresh Issue from the objects of the Offer as states above. This information will also be published in newspapers simultaneously with the interim or annual financial results, after placing the same before the Audit Committee.

### **VARIATION IN OBJECTS**

In accordance with Section 13(8) and Section 27 of the Companies Act, 2013 and applicable rules, our Company shall not vary the objects of the Fresh Issue without our Company being authorised to do so by the Shareholders by way of a special resolution through postal ballot. In addition, the notice issued to the Shareholders in relation to the passing of such special resolution (the "Postal Ballot Notice") shall specify the prescribed details as required under the Companies Act and applicable rules. The Postal Ballot Notice shall simultaneously be published in the newspapers, one in English and one in the vernacular language of the jurisdiction where the Registered Office is situated. Our Promoters or controlling Shareholders will be required to provide an exit opportunity to such Shareholders who do not agree to the proposal to vary the objects, at such price, and in such manner, as may be prescribed by SEBI, in this regard.

### **OTHER CONFIRMATIONS**

No part of the Net Proceeds will be paid by us to the Promoters and Promoter Group, the Directors, Associates, Key Management Personnel or Group Companies except in the normal course of business and in compliance with the applicable law.



### **BASIS FOR OFFER PRICE**

The price band/ Offer Price will be determined by our Company and the Selling shareholder in consultation with the Book Running Lead Manager on the basis of an assessment of market demand for the Equity Shares through the Book Building Process and on the basis of qualitative and quantitative factors as described below. Investors should also refer to the sections "Risk Factors" and "Restated Financial Information" and chapters titled "Our Business" beginning on pages 25, 145 and 98 respectively of this Draft Red Herring Prospectus, to have a more informed view before making an investment decision. The trading price of the Equity Shares of our Company could decline due to these risk factors and you may lose all or part of your investments.

### **QUALITATIVE FACTORS**

Some of the qualitative factors, which form the basis for computing the price are:

- Our experienced management and dedicated employee base;
- Marquee client base and repeat orders;
- Diverse service offerings;
- Designing and execution capability;
- Timely completion of projects

For further details, refer to heading "Our Competitive Strengths" under chapter titled "Our Business" beginning on page 98 of this Draft Red Herring Prospectus.

# **QUANTITATIVE FACTORS**

The information presented below relating to the Company is based on the restated consolidated financial statements of the Company for the period ended September 30, 2018 and financial years ended March 31, 2018, 2017 and 2016 prepared in accordance with Indian GAAP, the Companies Act and restated in accordance with SEBI ICDR Regulations. Some of the quantitative factors, which may form the basis for computing the Offer Price, are as follows:

### 1. Basic and Diluted Earnings per Share (EPS):

Year/Period Ended	Basic & Diluted EPS (Rs.)	Weight
March 31, 2018	8.43	3
March 31, 2017	1.97	2
March 31, 2016	0.60	1
Weighted Average	4.97	
For the period ended September 30, 2018*	5.10	

<sup>\*</sup>Not Annualised

# Notes:

- 1. Basic EPS and Diluted EPS calculations are in accordance with Accounting Standard 20 (AS-20) 'Earnings per Share', notified under Section 133 of Companies Act, 2013 read together along with paragraph 7 of the Companies (Accounts) Rules, 2014.
- 2. Basic Earnings per share = Net profit/ (loss) after tax, as restated attributable to equity shareholders /Weighted average number of shares outstanding during the year/period.
- 3. Diluted Earnings per share = Net profit after tax, as restated / Weighted average number of diluted equity shares outstanding during the year/period.
- 4. Weighted average EPS = Aggregate of year-wise weighted EPS divided by the aggregate of weights i.e. [(EPS x Weight) for each fiscal] / [Total of weights].
- 5. The above ratios has been adjusted for issuance of bonus of 60,30,430 Equity Shares on January 21, 2019.
- 6. The figures disclosed above are based on the Restated Consolidated Financial Statements of our Company.

# 2. Price to Earnings (P/E) ratio in relation to Price Band of Rs. [●] to Rs. [●] per Equity Share of face value Rs. 10 each fully paid up.

Particulars	P/E at the lower end of the Price Band (no. of times)	P/E at the higher end of the Price Band (no. of times)
P/E ratio based on Basic & Diluted consolidated EPS for FY 2017-18	[•]	[•]
Industry P/E Ratio*		
Highest	4	.46



Particulars	P/E at the lower end of the Price Band (no. of times)	P/E at the higher end of the Price Band (no. of times)		
Lowest	4.46			
Average	4.46			

<sup>\*</sup>Industry composite comprises of Zodiac Energy Limited.

### 3. Return on Net worth (RoNW):

Year/Period Ended	RoNW (%)	Weight	
March 31, 2018	79.23%	3	
March 31, 2017	89.05%	2	
March 31, 2016	249.59%	1	
Weighted Average	110.90%		
For the period ended September 30, 2018*	32.41%		

<sup>\*</sup>Not Annualised

#### Notes:

- 1. Return on Net Worth (%) = Net Profit after tax attributable to owners of the Group, as restated / Net worth as restated as at year end.
- 2. Weighted average = Aggregate of year-wise weighted RoNW divided by the aggregate of weights i.e. (RoNW x Weight) for each year/Total of weights.
- 3. Net worth is aggregate value of the paid-up share capital of the Company and reserves and surplus, excluding revaluation reserves and attributable to equity holders of the Holding Company, if any, as per Restated Consolidated Financial Information
- 4. The figures disclosed above are based on the Restated Consolidated Financial Statements of our company.

# 4. Net Asset Value (NAV) per Equity Share of face value of Rs. 10 each:

Particulars	<b>Amount Per Share</b>
Net Asset Value per Equity Share as of September 30, 2018 as per Restated Consolidated Financial Statements	15.74
Net Asset Value per Equity Share as of March 31, 2018 as per Restated Consolidated Financial Statements	10.64
Net Asset Value per Equity Share after the Offer - At Floor Price	[•]
Net Asset Value per Equity Share after the Offer - At Cap Price	[•]
Offer Price per equity share	[•]

# Notes:

- 1. Net Asset Value Per Equity Share = Restated net worth, attributable to equity holders of the Holding Company at the end of the year/period. / Number of equity shares outstanding as at the end of year/period.
- 2. Net worth is aggregate value of the paid-up share capital of the Company and reserves and surplus, excluding revaluation reserves and attributable to equity holders of the Holding Company, if any, as per Restated Consolidated Financial Statements.
- 3. The above ratios has been adjusted for issuance of bonus of 60,30,430 Equity Shares on January 21, 2019.
- 4. Offer Price per equity share will be determined on conclusion of Book Building Process and will be updated in the final prospectus to be filed with the Registrar of Companies (ROC).

# 5. Comparison with listed industry peers:

Name of the Company	CMP*	Basic EPS	Diluted EPS	PE Rati o	RONW (%)	NAV (per share)	Face Value (per share)	Total Income (Rs. in Lakhs)
Gensol Engineering Limited	[•]	8.43	8.43	[•]	79.23%	10.64	10.00	7,006.01
Peer Group								
Zodiac Energy Limited**	17.00	3.81	3.81	4.46	11.49%	23.75	10.00	3,846.23



\* CMP for our Company is considered as Offer Price

\*\*Source: www.nseindia.com

#### Notes:

- 1. Considering the nature and size of business of the Company, the peers are not strictly comparable. However the same has been included for broad comparison. Except of the peer stated above, we believe that there are no comparable listed companies of our size in India, which are engaged in provision of solar advisory services and solar EPC contracts. There are large listed companies whose business segments include services offered by us but their business also includes activities other than such services. Hence, their accounting ratios are not considered for comparing with industry peers.
- 2. The figures for Gensol Engineering Limited is based on the restated consolidated financial statements for the year ended March 31, 2018.
- 3. The figures for the peers are based on the standalone financial statements for the year ended March 31, 2018.
- 4. Current Market Price (CMP) for Zodiac Energy Limited is their respective closing market price as on March 26, 2019 on National Stock Exchange of India Limited.
- 5. NAV per share is computed as the closing net worth divided by the closing outstanding number of paid up equity shares. Net worth has been computed as the aggregate of share capital and reserves and surplus (excluding Revaluation Reserve less miscellaneous expenditure not written off if any) and as attributable to the owners of the Company.
- 6. P/E Ratio for Zodiac Energy Limited has been computed based on their respective closing market price on March 26, 2018 on National Stock Exchange of India Limited as divided by the Basic EPS provided.
- 7. RoNW has been computed as net profit after tax, as attributable to the owners of the Company divided by closing net worth. Net worth has been computed as the aggregate of share capital and reserves and surplus (excluding Revaluation Reserve less miscellaneous expenditure not written off) and as attributable to the owners of the Company.

Gensol Engineering Limited is a Book Built Offer and price band for the same shall be published 2 working days before opening of the Offer in English and Hindi National newspapers and one regional newspaper with wide circulation.

The price band/floor price/Offer Price shall be determined by the Company and Selling Shareholder in consultation with the BRLM on the basis of assessment of market demand from investors for the equity shares by way of Book Building and is justified based on the above qualitative and quantitative parameters.

For further details see section titled "Risk Factors" beginning on page 25 of this Draft Red Herring Prospectus and the financials of the Company including profitability and return ratios, as set out in the section titled "Restated Financial Information" beginning on page 145 of this Draft Red Herring Prospectus for a more informed view.



#### STATEMENT OF POSSIBLE TAX BENEFITS

To,
The Board of Directors,
Gensol Engineering Limited
12<sup>th</sup> Floor (A-2), Palladium Building,
Corporate Road,
Prahalad Nagar, Ahmedabad - 15

Dear Sir/Ma'am,

Sub: Proposed Initial Public Offering (IPO) of the Equity Shares of the Gensol Engineering Limited, (the "Company"), pursuant to Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 ("SEBI Regulations") and the Companies Act, 2013, as amended (the "Act").

- 1. This report is issued in accordance with the terms of our engagement letter dated September 29, 2018.
- 2. The accompanying Statement of Special Tax Benefits available to the Company and its Shareholders (hereinafter referred to as "the Statement") under the Income Tax Act, 1961 (read with Income Tax Rules, Circulars and Notifications) as amended by the Finance Act, 2018 (hereinafter referred to as the "Income Tax Regulations") and under the Goods And Service Tax Act, 2017 (read with Goods And Service Tax Rules, Circulars and Notifications) has been prepared by the management of the Company in connection with the proposed Offer, which we have initialled for identification purposes.

### Management's responsibility

3. The preparation of this Statement as of the date of our report which is to be included in the Draft Red Herring Prospectus/ Red Herring Prospectus/ Prospectus (the "Offer Document") is the responsibility of the management of the Company and has been approved by the Board of Directors of the Company at its meeting held on March 22, 2018, for the purpose set out in paragraph 12 below. The management's responsibility includes designing, implementing and maintaining internal control relevant to the preparation and presentation of the Statement, and applying an appropriate basis of preparation; and making estimates that are reasonable in the circumstances. The Management is also responsible for identifying and ensuring that the Company complies with the laws and regulations applicable to its activities.

# Auditor's responsibility

- 4. Our work has been carried out in accordance with the 'Guidance Note on Reports or Certificates for Special Purposes' (Revised 2016) and other applicable authoritative pronouncements issued by the Institute of Chartered Accountants of India.
- 5. Pursuant to the SEBI Regulations and the Act, it is our responsibility to report whether the Statement prepared by the Company, presents, in all material respects, the special tax benefits available as of September 30, 2018 to the Company and the shareholders of the Company, in accordance with the Income Tax Regulations as at the date of our report.
- 6. Our work was performed solely to assist you in meeting your responsibilities in relation to your compliance with the Act and the SEBI Regulations in connection with the Offering.
- 7. We have complied with the relevant applicable requirements of the Standard on Quality Control (SQC) 1, 'Quality Control for Firms that Perform Audits and Reviews of Historical



Financial Information, and Other Assurance and Related Services Engagements,' issued by the ICAI **Inherent Limitations** 

- 8. We draw attention to the fact that the Statement includes certain inherent limitations that can influence the reliability of the information
- 9. Several of the benefits mentioned in the accompanying statement are dependent on the Company or its shareholders fulfilling the conditions prescribed under the relevant provisions of the tax laws. Hence, the ability of the Company or its shareholders to derive the tax benefits is dependent upon fulfilling such conditions, which may or may not be fulfilled. The benefits discussed in the accompanying statement are not exhaustive.
- 10. The Statement is only intended to provide general information to the investors and is neither designed nor intended to be a substitute for professional tax advice. In view of the individual nature of the tax consequences and the changing tax laws, each investor is advised to consult his or her own tax consultant with respect to the specific tax implications arising out of their participation in the Issue

Further, we give no assurance that the income tax authorities/ other indirect tax authorities/courts will concur with our views expressed herein. Our views are based on the existing provisions of law and its interpretation, which are subject to change from time to time. We do not assume responsibility to update the views consequent to such changes.

# **Opinion**

11. In our opinion, the Statement prepared by the Company presents, in all material respects, the special tax benefits available as of September 30, 2018, to the Company and the shareholders of the Company, in accordance with the Income Tax Regulations & other Indirect Tax Regulations as at the date of our report.

Considering the matter referred to in paragraph 5 above, we are unable to express any opinion or provide any assurance as to whether:

- (i) The Company or its shareholders will continue to obtain the benefits as per the Statement in future; or
- (ii) The conditions prescribed for availing the benefits as per the Statement have been/ would be met with.

# **Restriction on Use**

12. This report is addressed to and is provided to enable the Board of Directors of the Company to include this report in the Offer Document, prepared in connection with the Offer to be filed by the Company with the BSE.

For, K C Parikh & Associates Chartered Accountants Firm Regn. No. 107550W

sd/-

CA. Chintan M. Doshi Partner Membership No.: 118298 Ahmedabad, March 22, 2019



#### ANNEXURE TO THE STATEMENT OF POSSIBLE TAX BENEFITS

### A) Direct Taxation:

The information provided below sets out the possible special tax benefits available to the Company and the Equity Shareholders under the Income Tax Act 1961 presently in force in India. It is not exhaustive or comprehensive and is not intended to be a substitute for professional advice. Investors are advised to consult their own tax consultant with respect to the tax implications of an investment in the Equity Shares particularly in view of the fact that certain recently enacted legislation may not have a direct legal precedent or may have a different interpretation on the benefits, which an investor can avail.

YOU SHOULD CONSULT YOUR OWN TAX ADVISORS CONCERNING THE INDIAN TAX IMPLICATIONS AND CONSEQUENCES OF PURCHASING, OWNING AND DISPOSING OF EQUITY SHARES IN YOUR PARTICULAR SITUATION.

#### a. Special tax benefits to the company

There are no special tax benefits to the company.

#### b. Special tax benefit to the shareholder

There are no special tax benefits to the shareholders of the company.

Note:

- 1. All the above benefits are as per the current tax laws and will be available only to the sole / first name holder where the shares are held by joint holders.
- 2. The above statement covers only certain relevant direct tax law benefits and does not cover any indirect tax law benefits or benefit under any other law.
- 3. No assurance is given that the revenue authorities/courts will concur with the views expressed herein. Our views are based on the existing provisions of law and its interpretation, which are subject to changes from time to time. We do not assume responsibility to update the views consequent to such changes. We do not assume responsibility to update the views consequent to such changes. We shall not be liable to any claims, liabilities or expenses relating to this assignment except to the extent of fees relating to this assignment, as finally judicially determined to have resulted primarily from bad faith or intentional misconduct. We will not be liable to any other person in respect of this statement.

#### **B)** Indirect Taxation:

1) Benefits available under the Goods And Service Tax Act, 2017 (read with Goods And Service Tax Rules, Circulars and Notifications) (together referred to as "GST Regime "or "GST Law")

# 1.1. Special tax benefits to the company

There are no special tax benefits to the company.

# 1.2. Special tax benefit to the shareholder

There are no special tax benefits to the shareholders of the company.



#### SECTION V – ABOUT THE COMPANY

#### **OUR INDUSTRY**

The information in this section is derived from extracts from publicly available information, data and statistics and has been derived from various government publications and industry sources. The information has not been independently verified by us, the BRLM, or any of our or their respective affiliates or advisors. The data may have been re-classified by us for the purposes of presentation. Industry sources and publications generally state that the information contained therein has been obtained from sources generally believed to be reliable, but that their accuracy, completeness and underlying assumptions are not guaranteed and their reliability cannot be assured.

Industry sources and publications are also prepared based on information as of specific dates and may no longer be current or reflect current trends. Industry sources and publications may also base their information on estimates, projections, forecasts and assumptions that may prove to be incorrect and, accordingly, investment decisions should not be based on such information. You should read the entire Draft Red Herring Prospectus, including the information contained in the sections titled "Risk Factors" and "Financial Statements" and related notes beginning on page 25 and 145 respectively of this Draft Red Herring Prospectus before deciding to invest in our Equity Shares.

### INTRODUCTION TO THE INDIAN SERVICE INDUSTRY

Services sector is the biggest one in India and contributes more than half of Gross Value Added (GVA). As of 2017, 33 per cent of India's employed population was working in the services sector. India ranked as the eighth largest exporter of commercial services globally in 2017. The sector is a major contributor to the country's FDI Inflows.

The services sector is not only the dominant sector in India's GDP, but has also attracted significant foreign investment flows, contributed significantly to exports as well as provided large-scale employment. India's services sector covers a wide variety of activities such as trade, hotel and restaurants, transport, storage and communication, financing, insurance, real estate, business services, community, social and personal services, and services associated with construction.

Services exports comprise a major part of the total exports of India. Net Services exports from India stood at US\$ 18.7 billion in Q1 2018-19 (P). India is the export hub for software services. It has a 55 per cent share in the US\$ 185-190 billion global sourcing market in 2017.

The services sector with a share of 55.2 per cent in India's gross value added continued to be the key driver of India's economic growth contributing almost 72.5 per cent of gross value added growth in 2017-18. While the growth of this sector in 2017-18 is expected to be at 8.3 per cent, the growth in services exports and net services were robust at 16.2 per cent and 14.6 per cent respectively in H1 of 2017-18. The Government has taken many initiatives in the different services which include digitization, e-visas, infrastructure status to Logistics, Start-up India, schemes for the housing sector, etc. which could give a further fillip to this sector.

(Source: Indian Services Industry Analysis -India Brand Equity Foundation- www.ibeg.org)

### INTRODUCTION TO THE INDIAN RENEWABLE ENERGY INDUSTRY

The Indian renewable energy sector is the fourth most attractive renewable energy market in the world as per the Renewable Energy Attractiveness Index 2018. Installed renewable power generation capacity has increased at a fast pace over the past few years, posting a CAGR of 19.78 per cent between FY14–18. Power generation from renewable energy sources in India reached 101.84 billion units in FY18 and 73.33 billion units between Apr-Sep 2018.

As of September 2018, total renewable power installed capacity (excluding large hydro) in the country stood at 72.01 GW, which is 20.81 per cent of the total installed capacity of 346.08 GW. Overall, India is expected to add up to 8.5 GW of renewable energy capacity in 2018-19. Large hydro projects form the largest source of renewable energy. Around 1,739.14 MW of wind power capacity was added in 2017-18.

The Ministry of New and Renewable Energy, Government of India, has formulated an action plan to achieve a total capacity of 60 GW from hydro power and 175 GW from other RES by March, 2022, which includes 100 GW of Solar power, 60 GW from wind power, 10 GW from biomass power and 5 GW from small hydro power. This has been proving to be the major thrust for the sector in India as the market players have sufficient incentives to move to clean source. As of June 2018, Government of India is aiming to achieve 225 GW of renewable energy capacity by 2022, much ahead of its target of 175 GW as per the Paris Agreement. Under Union Budget 2018-19,

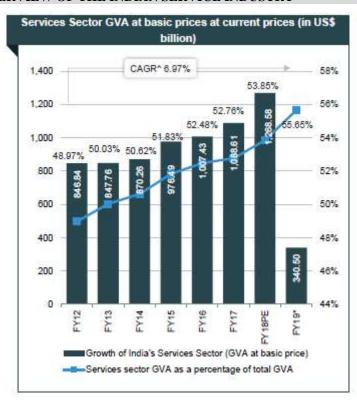


Rs 3,762 crore (US\$ 581.09 million) has been allocated for grid-interactive renewable energy schemes and projects.

As India looks to meet its energy demand on its own, which is expected to reach 15,820 TWh by 2040, renewable energy is set to play an important role. By 2030, renewable sources are expected to help meet 40 per cent of India's power needs. New investments in clean energy in the country reached US\$ 11 billion in 2017. In the first half of 2018, investments in clean energy in India reached US\$ 7.4 billion. The non-conventional energy sector has received a total FDI equity inflow of US\$ 6.84 billion between April 2000 and June 2018.

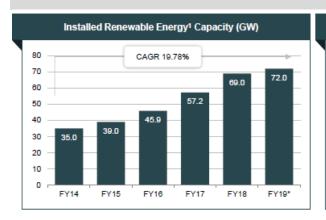
(Source: Indian Services Industry Analysis -India Brand Equity Foundation- www.ibeg.org)

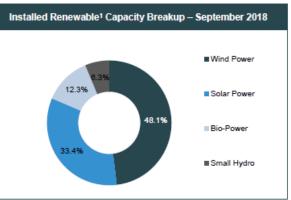
### STATISTICAL OVERVIEW OF THE INDIAN SERVICE INDUSTRY



(Source: Indian Services Industry Analysis -India Brand Equity Foundation-www.ibeg.org)

# STATISTICAL OVERVIEW OF THE INDIAN RENEWABLE ENERGY INDUSTRY





(Source: Indian Renewable Energy Industry Analysis -India Brand Equity Foundation- www.ibeg.org)

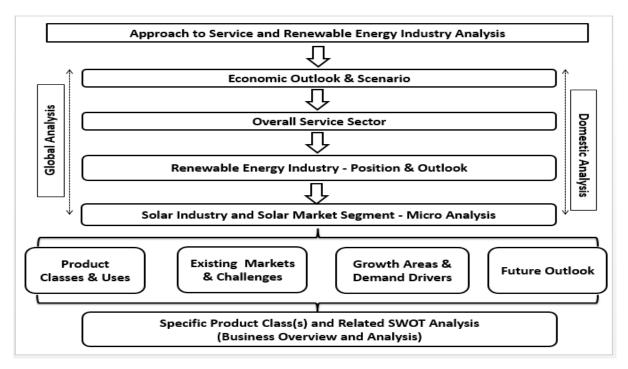
# APPROACH TO SERVICE AND RENEWABLE INDUSTRY ANALYSIS

Analysis of Service and Renewable Energy Industry needs to approached at both macro and micro levels, whether for domestic or global markets. Renewable Energy Industry forms part of Service Sector at a macro level. Hence, broad picture of Service Sector should be at preface while analysing analysing the Renewable Energy Industry.



Service sector comprises various industries, which in turn, have numerous sub-classes or products. One such major industry in the overall Service sector is Renewable Energy Industry which in turn encompasses various components one of them being "Solar Industry".

Thus, Solar Industry should be analysed in the light of 'Renewable Energy Industry' at large. An appropriate view on Solar Industry, calls for the overall economy outlook, performance and expectations of Service Sector, position and outlook of Solar Industry segment wise micro analysis.



This Approach Note is developed by Pantomath Capital Advisors (P) Ltd ('Pantomath') and any unauthorized reference or use of this Note, whether in the context of Service and Renewable Energy Industry and / or any other industry, may entail legal consequences.

# GLOBAL ECONOMIC OVERVIEW

According to the International Monetary Fund (IMF), the global economy is experiencing a near-synchronous recovery, the most broad-based since 2010. In 2017, roughly three-quarters of countries experienced improvements in their growth rates, the highest share since 2010. The latest World Economic Outlook (WEO) of the IMF shows global GDP growth accelerated to around 3.6 percent in 2017 from 3.2 percent in 2016, and the forecast for 2018 has been upgraded by 0.2 percentage points to 3.9 percent. Although rebounding, global growth is still well below levels reached in the 2000s.

One reason why the recovery has spread around the globe is that world trade in goods and services has finally emerged from its torpor, registering 4.7 percent real volume growth in 2017 compared with 2.5 percent in 2016. Another reason is that commodity producers such as Russia, Brazil, and Saudi Arabia, which for the past few years been suffering from depressed prices, have benefitted from the upswing in demand. Commodity prices increased smartly in 2017, led by petroleum, whose price rose by 16 percent to reach \$61 per barrel by the end of the year.

Even as global growth and commodity prices have surged, inflation has remained remarkably quiescent, remaining below 2 percent in the main advanced regions. Consequently, monetary policies in the US, Eurozone and Japan have remained highly accommodative despite a strong recovery. These unusual settings—rapid growth, ultra-low interest rates—at a late stage in the economic cycle have produced the rarest of combinations: record-high high bond prices and stock market valuations, both at the same time. The consensus forecast calls for these conditions to be sustained in 2018, as companies respond to buoyant demand conditions by stepping up investment, some governments (such as the US) embark on expansionary fiscal policies, while advanced country monetary policies remain stimulative and world trade continues to grow briskly.

What are the risks? Of course, there are the usual geo-political and geo-economic risks: war in the Korean peninsula; political upheaval in the Middle East; aggressive output cuts by Saudi Arabia (and Russia) in advance



of the planned listing of the Saudi Arabian oil company, Aramco, which could force oil prices even higher; a final reckoning from China's unprecedented credit surge in the form of capital controls, slowdown in growth, and a sharply depreciating currency with consequences for the global economy (Economic Survey, 2016-17, Chapter 1); and trade tensions that could lead to skirmishes, and then spiral out of control. But perhaps the main risks lie on the macro-finance front in advanced economies. These stem from three, inter-related, sources:

- Asset valuations (price-equity ratios) tend to revert to their mean. And the faster and higher they climb, especially so late in the economic cycle, the greater the risk of sharp corrections.
- Simultaneously high valuations of both bonds and equities tend to be briefly lived because they suffer from an
  acute tension: if future earnings and economic growth are so bright, justifying high equity prices, interest rates
  cannot be forever so low.
- And if interest rates rise—or if markets even sense that central banks will need to shift their stance—both bond and equity prices could correct sharply. A plausible scenario would be the following. The IMF is now forecasting that advanced country output gaps will close in 2018 for the first time since the Global Financial Crisis. As this occurs, wages would start rising, eating into profits (which would prick equity valuations); and as inflation rises in tandem, policy makers would be forced into raising rates, deflating bond valuations and further undermining share prices.

What would happen to growth if asset prices correct? Surely, the impact would be far smaller than it was in 2007-09, because advanced countries are far less vulnerable than they were a decade ago. In particular, the leverage tied to these assets is much lower, which would minimize contagious propagation; while banks are much better buffered, with higher levels of capital and core deposits, and lower levels of risky assets.

Even so, there would be some consequences. For one, a large decline in wealth would force advanced country consumers to cut back on their spending, which in turn would lead firms to curtail their investments. And if this happens, monetary and fiscal policies would have much less room for expansionary manoeuvre since interest rates are already low while government debts are high. And the political implications of yet another decline in asset prices, the second in a decade, could also be significant, with effects that are difficult to imagine.

In sum, assessing future risks hinges on two calls: interest rate policy and asset valuations. On policy, extraordinarily low rates have, to paraphrase Paul Krugman, become "an obsession in search of a justification." Initially justified by the dislocations caused by the Global Financial Crisis, then by large output gaps, they are now defended on the grounds that inflation remains weak, even as the slack in product and labor markets is disappearing rapidly. Will the gathering new evidence on closing output gaps and rising employment dispel that obsession.

On valuations, the prognosticator must navigate a narrow strait: steering clear of the "Cry of Wolf" trap (bond prices will finally, finally correct, having defied the prediction of correction in each of the last several years), without succumbing to the siren call of "This Time is Different" (stock valuations are sustainable this time because interest rates will remain at historic lows).

(Source: Economic Survey 2017-18 Volume 1 www.indiabudget.nic.in)

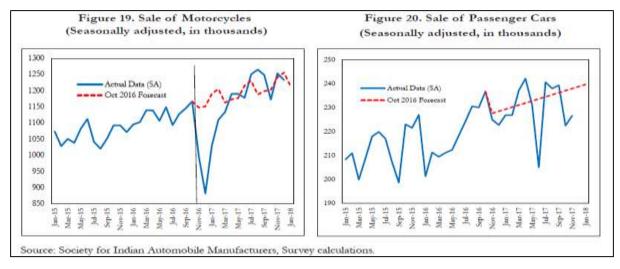
# **OVERVIEW OF INDIA'S ECONOMIC PERFORMANCE IN 2017-18**

### **Economic activity**

The key question going forward is whether the economy has troughed, and if so at what pace it will recover toward its medium term trend. High frequency indicators do suggest that a robust recovery is taking hold as reflected in a variety of indicators, including overall GVA, manufacturing GVA, the IIP, gross capital formation (Figure 17) and exports.

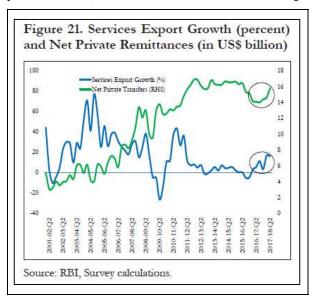
Similarly, real non-food credit growth has rebounded to 4 percent in November 2017 on a year-on-year basis, while the squeeze on real credit to industry is abating (Figure 18). Moreover, the flow of nonbank resources to the corporate sector, such as bond market borrowing and lending by NBFCs, has increased by 43 percent (April-December 2017 compared to the same period a year ago), substituting in part for weak bank credit. Rural demand, proxied by motor cycle sales, and auto sales, while not yet back to its pre-demonetization trend, are recovering (Figures 19 and 20).

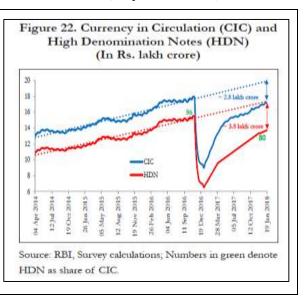




Perhaps most significantly, the behaviour of manufacturing exports and imports in the second and third quarters of this fiscal year has started to reverse. The re-acceleration of export growth to 13.6 percent in the third quarter of FY2018 and deceleration of import growth to 13.1 percent, in line with global trends, suggest that the demonetization and GST effects are receding. Services export and private remittances are also rebounding (Figure 21).

On demonetization specifically, the cash-to-GDP ratio has stabilized, suggesting a return to equilibrium. The evidence is that since about June 2017 the trend in currency is identical to that pre-demonetization (Figure 22). The stabilization also permits estimation of the impact of demonetization: about Rs. 2.8 lakh Crores less cash (1.8 percent of GDP) and about Rs. 3.8 lakh Crores less high denomination notes (2.5 percent of GDP).





A final, important factor explaining the growth recovery is fiscal, which is providing a boost to aggregate demand. For reasons related to smoothening the transition, GST revenues will only be collected for 11 months, which is akin to a tax cut for consumers. Meanwhile, overall revenue expenditure growth by the central and state governments at remains strong at 11.7 percent (April to November). Cyclical conditions may also lead to lower tax and non-tax revenues, which act as an automatic stabilizer.

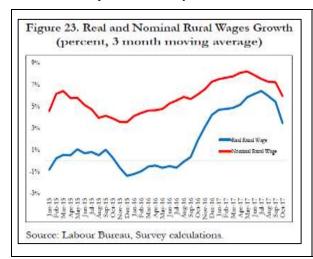
All this said, while the direction of the indicators is positive, their level remains below potential. IIP growth (April-November 2017 over same period in the previous year) is 3.2 percent, real credit growth to industry is still in negative territory, and the growth in world trade remains less than half its level of a decade ago. Moreover, even though the cost of equity has fallen to low levels, corporates have not raised commensurate amounts of capital, suggesting that their investment plans remain modest (Box 6). In other words, the twin engines that propelled the economy's take-off in the mid-2000s – exports and investment – are continuing to run below take-off speed.

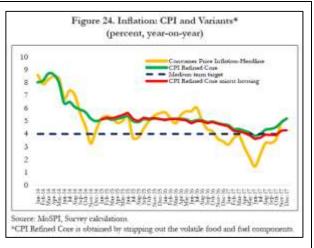
Meanwhile, developments in the agriculture sector bear monitoring. The trend acceleration in rural wages (agriculture and non-agriculture), which had occurred through much of 2016 because of increased activity on the



back of a strong monsoon, seems to have decelerated beginning just before the kharif season of 2017-18 (Figure 23) but it is still greater than much of the last three years. Three crop-specific developments are evident. Sowing has been lower in both kharif and rabi, reducing the demand for labor. The acreage for kharif and rabi for 2017-18 is estimated to have declined by 6.1 percent and 0.5 percent, respectively. Pulses and oilseeds have seen an increase in sowing, but this has translated into unusually low farmgate prices (below their minimum support price, MSP), again affecting farm revenues. The so-called TOP perishables (tomatoes, onions, and potatoes) have meanwhile fluctuated between high and low prices, engendering income uncertainty for farmers.

The CSO has forecast real GDP growth for 2017-18 at 6.5 percent. However, this estimate has not fully factored in the latest developments in the third quarter, especially the greater-than-CSO-forecast exports and government contributions to demand. Accordingly, real GDP growth for 2017-18 as a whole is expected to be close to 6 3/4 percent. Given real GDP growth of 6 percent in the first half, this implies that growth in the second half would rebound to 7.5 percent, aided by favourable base effects, especially in the fourth quarter.





Average CPI inflation for the first nine months has averaged 3.2 percent and is projected to reach 3.7 percent for the year as a whole. Thisimplies average CPI inflation in the last quarter of 5 percent, in line with the RBI's forecast. Therefore, the GDP deflator is expected to grow by 3.6 percent for 2017-18, somewhat higher than the CSO's forecast of 2.8 percent. Consequentially, nominal GDP growth is estimated at 10.5 percent, compared with the CSO's 9.5 percent estimate.

# **Macroeconomic indicators**

After 13 months of continuously under-shooting the inflation target by an average of 130 basis points, headline inflation for the first time crossed the RBI's 4 percent target in November, posting a rate of 5.2 percent in December 2017 (Figure 24). The recent upswing in inflation stems from rising global oil prices (not all of which has been passed on to consumers), unseasonal increases in the prices of fruits and vegetables, and the 7th Pay Commission housing rent allowances, which mechanically increase inflation. Stripped of all these factors, underlying inflation has been increasing at a more modest pace, reaching 4.3 percent at end-December—in part because firms are passing the incidence of GST on to final consumers only gradually.

The current account deficit has also widened in 2017-18 and is expected to average about 1.5-2 percent of GDP for the year as a whole. The current account deficit can be split into a manufacturing trade deficit, an oil and gold deficit, a services deficit, and a remittances deficit (Figure 25). In the first half of 2017-18, the oil and gold balance has improved (smaller deficit of \$47 billion) but this has been offset by a higher trade deficit (\$18 billion) and a reduced services surplus (\$37 billion), the latter two reflecting a deterioration in the economy's competitiveness.

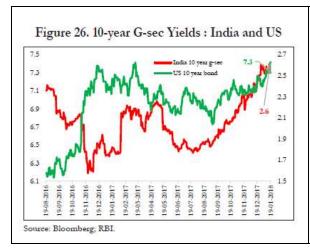
Despite these developments, the overall external position remains solid. The current account deficit is well below the 3 percent of GDP threshold beyond which vulnerability emerges. Meanwhile, foreign exchange reserves have reached a record level of about \$432 billion (spot and forward) at end-December 2017, well above prudent norms.

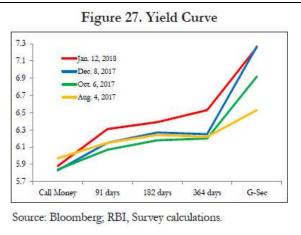
### Fiscal developments

Bond yields have increased sharply (Figure 26) since August 2017, reflecting a variety of factors, including concerns that the fiscal deficit might be greater-than-budgeted, expectations of higher inflation, a rebound in activity that would narrow the output gap, and expectations of rate increases in the US. As a result, the yield curve has become unusually steep (Figure 27).



The fiscal deficit for the first eight months of 2017-18 reached 112 percent of the total for the year, far above the 89 percent norm (average of last 5 years), largely because of a shortfall in non-tax revenue, reflecting reduced dividends from government agencies and enterprises. Expenditure also progressed at a fast pace, reflecting the advancing of the budget cycle by a month which gave considerable leeway to the spending agencies to plan in advance and start implementation early in the financial year. Partially offsetting these trends will be disinvestment receipts which are likely to exceed budget targets.





GST revenue collections are surprisingly robust given that these are early days of such a disruptive change (See Box 7). Government measures to curb black money and encourage tax formalization, including demonetization and the GST, have increased personal income tax collections substantially (excluding the securities transactions tax). From about 2 percent of GDP between 2013-14 and 2015-16, they are likely to rise to 2.3 percent of GDP in 2017-18, a historic high. Precise estimates of the government's contribution to this improvement vary depending on the methodology used. An econometric exercise yields an estimate of Rs. 40,000 Crores over the two fiscal years of 2016-17 and 2017-18.3 Another based on comparing the difference in actual tax buoyancy in 2016-17 and 2017-18 over the previous seven-years' average buoyancy, yields an estimate of about Rs. 65,000 Crores (both exclude the 25,000 Crores collected under the Income Disclosure Scheme and Pradhan Mantri Garib Kalyan Yojana). Thus, the sum of all government efforts increased income tax collections, thus far, between Rs. 65,000 and Rs. 90,000 Crores. These numbers imply a substantial increase in reported incomes (and hence in formalization) of about 1.5 percent to 2.3 percent of GDP.

As a result of the budget overruns, the central government's fiscal deficit until November 2017 was Rs. 6.1 lakh crore compared to the budgeted Rs. 5.5 lakh crore. In contrast, state governments seem to be hewing closely to their targeted fiscal consolidation – in part because the centre has guaranteed them a large increase in their indirect tax take, as part of the GST agreement.

Reflecting largely fiscal developments at the centre, a pause in general government fiscal consolidation relative to 2016-17 cannot be ruled out. In addition, the measured deficit for 2017-18 will include Rs. 80,000 crore (0.5 percent of GDP) in capital provided to public sector banks. But this will not affect aggregate demand, as reflected in international accounting practice which deems such operations as financing ("below-the-line") rather than expenditure.

In the case of borrowing by the states, markets have perhaps inadequately taken into account the fact that higher market borrowings by them does not reflect higher deficits; rather about Rs. 50,000 crore or 0.3 percent of GDP of market borrowings is due to changes in the composition of financing, away from higher cost NSSF borrowings toward lower cost market borrowings. This lack of strict correspondence between the deficit and borrowings at the central and state levels (Figure 28) is discussed in greater detail in Box 8. For general government, about Rs. 40,000 Crores represents greater market borrowings that is not due to deficits—a fact which markets apparently have not internalized.

Another factor contributing to the rise in bond yields has been stepped-up Open Market Operations (OMO) by the RBI. This amounted to a net sale of about Rs. 90,000 Crores during April-December 2017-18 (compared to a net redemption of Rs. 1.1 lakh Crores during the same period in 2016-17) to sterilize the impact of foreign flows, themselves induced by high interest rates.

(Source: Economic Survey 2017-18 Volume 1 www.indiabudget.nic.in)



The outlook for 2018-19 will be determined by economic policy in the run-up to the next national election. If macro-economic stability is kept under control, the ongoing reforms are stabilized, and the world economy remains buoyant as today, growth could start recovering towards its medium term economic potential of at least 8 percent.

Consider the components of demand that will influence the growth outlook. The acceleration of global growth should in principle provide a solid boost to export demand. Certainly, it has done so in the past, particularly in the mid-2000s when the booming global economy allowed India to increase its exports by more than 26 percent per annum. This time, the export response to world growth has been in line with the long-term average, but below the response in the mid-2000s. Perhaps it is only a matter of time until exports start to grow at a healthy rate. Remittances are already perking up, and may revive further due to higher oil prices.

Private investment seems poised to rebound, as many of the factors exerting a drag on growth over the past year finally ease off. Translating this potential into an actual investment rebound will depend on the resolution and recapitalization process. If this process moves ahead expeditiously, stressed firms will be put in the hands of stronger ownership, allowing them to resume spending. But if resolution is delayed, so too will the return of the private cape cycle. And if this occurs public investment will not be able to step into the breach, since it will be constrained by the need to maintain a modicum of fiscal consolidation to head off market anxieties.

Consumption demand, meanwhile, will encounter different tugs. On the positive side, it will be helped by the likely reduction in real interest rates in 2018-19 compared to the 2017-18 average. At the same time, average oil prices are forecast by the IMF to be about 12 percent higher in 2018-19, which will crimp real incomes and spending—assuming the increase is passed on into higher prices, rather than absorbed by the budget through excise tax reductions or by the oil marketing companies. And if higher oil prices requires tighter monetary policy to meet the inflation target, real interest rates could exert a drag on consumption.

Putting all these factors together, a pick-up in growth to between 7 and 7.5 percent in 2018-19 can be forecasted, re-instating India as the world's fastest growing major economy. This forecast is subject to upside potential and downside risks. The biggest source of upside potential will be exports. If the relationship between India's exports and world growth returns to that in the boom phase, and if world growth in 2018 is as projected by the IMF, then that could add another ½ percentage point to growth.

Another key determinant of growth will be the implementation of the IBC process. Here timeliness in resolution and acceptance of the IBC solutions must be a priority to kick-start private investment. The greater the delays in the early cases, the greater the risk that uncertainty will soon shroud the entire IBC process. It is also possible that expeditious resolution may require the government to provide more resources to PSBs, especially if the haircuts required are greater than previously expected, the ongoing process of asset quality recognition uncovers more stressed assets, and if new accounting standards are implemented.

Persistently high oil prices (at current levels) remain a key risk. They would affect inflation, the current account, the fiscal position and growth, and force macroeconomic policies to be tighter than otherwise. One eventuality to guard against is a classic emerging market "sudden stall" induced by sharp corrections to elevated stock prices. (Box 9 suggests that India's stock price surge is different from that in other countries but does not warrant sanguine-ness about its sustainability.) Savers, already smarting from reduced opportunities in the wake of demonetization, from depressed gold prices, and from lower nominal interest rates, would feel aggrieved, leading to calls for action. Stock price corrections could also trigger capital outflows, especially if monetary policy unwinds less hesitantly in advanced countries and if oil prices remain high. Policy might then have to respond with higher interest rates, which could choke off the nascent recovery. The classic emerging market dilemma of reconciling the trade-off between macro-stability and growth could then play itself out.

A key policy question will be the fiscal path for the coming year. Given the imperative of establishing credibility after this year, given the improved outlook for growth (and hence narrowing of the output gap), and given the resurgence of price pressures, fiscal policy should ideally have targeted a reasonable fiscal consolidation. However, setting overly ambitious targets for consolidation—especially in a pre-election year—based on optimistic forecasts that carry a high risk of not being realized will not garner credibility either. Pragmatically steering between these extremes would suggest the following: a modest consolidation that credibly signals a return to the path of gradual but steady fiscal deficit reductions.

Against this overall economic and political background, economic management will be challenging in the coming year. If the obvious pitfalls (such as fiscal expansion) are avoided and the looming risks are averted that would be no mean achievement.

(Source: Economic Survey 2017-18 Volume 1 www.indiabudget.nic.in)

# SERVICE INDUSTRY IN INDIA



#### Introduction

The services sector is not only the dominant sector in India's GDP, but has also attracted significant foreign investment flows, contributed significantly to exports as well as provided large-scale employment. India's services sector covers a wide variety of activities such as trade, hotel and restaurants, transport, storage and communication, financing, insurance, real estate, business services, community, social and personal services, and services associated with construction.

### **Market Size**

The services sector is the key driver of India's economic growth. The sector has contributed 55.65 per cent of India's Gross Value Added at current price in Q1 2018-19 and employed 28.6 per cent of the total population. Net service exports stood at US\$ 18.7 billion in Q1 2018-19 (P).

Nikkei India Services Purchasing Managers' Index (PMI) stood at 51.5 in August 2018. During the same month, business sentiments of service providers were recorded to be at their strongest levels since January 2015.

#### **Investments**

Some of the developments and major investments by companies in the services sector in the recent past are as follows:

- Leisure and business travel and tourism spending are expected to increase to Rs 14,127.1 billion (US\$ 216.9 billion) and Rs 806.4 billion (US\$ 12.4 billion) in 2018, respectively.
- India's earnings from medical tourism could exceed US\$ 9 billion by 2020.
- Indian healthcare companies are entering into merger and acquisitions with domestic and foreign companies to drive growth and gain new markets.

#### **Government Initiatives**

The Government of India recognises the importance of promoting growth in services sectors and provides several incentives in wide variety of sectors such as health care, tourism, education, engineering, communications, transportation, information technology, banking, finance, management, among others.

Prime Minister Narendra Modi has stated that India's priority will be to work towards trade facilitation agreement (TFA) for services, which is expected to help in the smooth movement of professionals.

The Government of India has adopted a few initiatives in the recent past. Some of these are as follows:

- Under the Mid-Term Review of Foreign Trade Policy (2015-20), the Central Government increased incentives provided under Services Exports from India Scheme (SEIS) by two per cent.
- Government of India is working to remove many trade barriers to services and tabled a draft legal text on Trade Facilitation in Services to the WTO in 2017.

#### Road ahead

Services sector growth is governed by both domestic and global factors. The Indian facilities management market is expected to grow at 17 per cent CAGR between 2015 and 2020 and surpass the US\$19 billion mark supported by booming real estate, retail, and hospitality sectors.

The implementation of the Goods and Services Tax (GST) has created a common national market and reduced the overall tax burden on goods. It is expected to reduce costs in the long run on account of availability of GST input credit, which will result in the reduction in prices of services.

Exchange Rate Used: INR 1 = US\$ 0.015 as of March 30, 2018

(Source: Report: - 'SERVICES' India Brand Equity Foundation: - www.ibef.org)

## RENEWABLE ENERGY INDUSTRY IN INDIA

### Introduction

The Indian renewable energy sector is the fourth most attractive1 renewable energy market in the world. The country ranks fourth2 in the world in terms of total installed wind power capacity.

Installed renewable power generation capacity has increased steadily over the years, posting a CAGR of 9.29 per cent over FY08–18. India added record 11,788 MW of renewable energy capacity in 2017-18 and 1,832.26 MW (grid interactive and off-grid) in April-July 2018. The focus of Government of India has shifted to clean energy



after it ratified the Paris Agreement. With the increased support of government and improved economics, the sector has become attractive from investors perspective. As India looks to meet its energy demand on its own, which is expected to reach 15,820 TWh by 2040, renewable energy is set to play an important role.

#### **Market Size**

As of July 2018, total renewable power generation installed capacity (grid interactive) in the country stood at 116.82 GW, which is 33.81 per cent of the total installed capacity of 345.49 GW.

With a potential capacity of 363 gigawatts (GW) and with policies focused on the renewable energy sector, Northern India is expected to become the hub for renewable energy in India.3

### **Investments/ Developments**

According to data released by the Department of Industrial Policy and Promotion (DIPP), FDI inflows in the Indian non-conventional energy sector between April 2000 and June 2018 stood at US\$ 6.84 billion. More than US\$ 42 billion has been invested in India's renewable energy sector since 2014.

Some major investments and developments in the Indian renewable energy sector are as follows:

Inter-state distribution of wind power was started in August 2018.

In the first half of 2018, investments in clean energy increased 22 per cent year-on-year.

In the first half of 2018, India installed 1 MW of solar capacity every hour.

With 28 deals, clean energy made up 27 per cent of US\$ 4.4 billion merger and acquisition (M&A) deals which took place in India's power sector in 2017.

In March 2018, ReNew Power finalised a deal estimated at US\$ 1.55 billion to acquire Ostro Energy and make it the largest renewable energy company in India.

World's largest solar park named 'Shakti Sthala' was launched in Karnataka in March 2018 with an investment of Rs 16,500 crore (US\$ 2.55 billion).

Solar sector in India received investments of over US\$ 10 billion in CY 2017.

Private Equity (PE) investments in India's wind and solar power have increased by 47 per cent in 2017 (January 1 to September 25) to US\$ 920 million, across nine deals, as compared to US\$ 630 million coming from 10 deals during the corresponding period in 2016\*\*.

# **Government initiatives**

Some initiatives by the Government of India to boost the Indian renewable energy sector are as follows:

A new Hydropower policy for 2018-28 has been drafted for the growth of hydro projects in the country.

The Government of India has announced plans to implement a US\$ 238 million National Mission on advanced ultra-supercritical technologies for cleaner coal utilisation.

The Ministry of New and Renewable Energy (MNRE) has decided to provide custom and excise duty benefits to the solar rooftop sector, which in turn will lower the cost of setting up as well as generate power, thus boosting growth.

Around 4.96 million household size biogas plants were installed in the country under the National Biogas and Manure Management Programme (NBMMP) by 2016-17 end.

The Indian Railways is taking increased efforts through sustained energy efficient measures and maximum use of clean fuel to cut down emission level by 33 per cent by 2030.

### Road Ahead

The Government of India is committed to increased use of clean energy sources and is already undertaking various large-scale sustainable power projects and promoting green energy heavily. In addition, renewable energy has the potential to create many employment opportunities at all levels, especially in rural areas. The Ministry of New and Renewable Energy (MNRE) has set an ambitious target to set up renewable energy capacities to the tune of 175 GW by 2022 of which about 100 GW is planned for solar, 60 for wind and other for hydro, bio among other. India will need investments of around US\$ 125 billion to reach this target. As of June 2018, Government of India is aiming to achieve 225 GW of renewable energy capacity by 2022, much ahead of its target of 175 GW as per the Paris Agreement



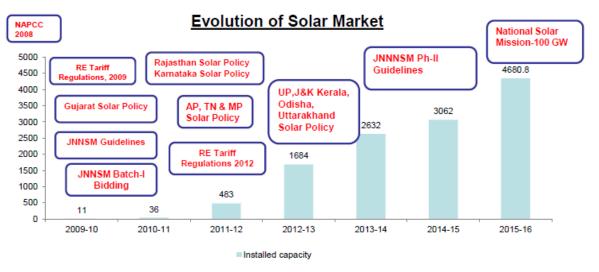
It is expected that by the year 2040, around 49 per cent of the total electricity will be generated by the renewable energy, as more efficient batteries will be used to store electricity which will further cut the solar energy cost by 66 per cent as compared to the current cost.\* Use of renewables in place of coal will save India Rs 54,000 crore (US\$ 8.43 billion) annually5.

Exchange Rate Used: INR 1 = US\$ 0.015 as on March 04, 2018

(Source: Indian Renewable Energy Industry Analysis -India Brand Equity Foundation- www.ibeg.org)

### **EVOLUTION OF SOLAR MARKET IN INDIA**

Solar Power Market has grown from 11 MW in 2010 to 4680.808 MW in 2015. 16 Indian States have notified their Solar Policies.



(Source: <a href="https://mnre.gov.in/file-manager/UserFiles/Workshop-RPO-RECs-18122015/Solar-Market-Mechanisms-in-India">https://mnre.gov.in/file-manager/UserFiles/Workshop-RPO-RECs-18122015/Solar-Market-Mechanisms-in-India</a> TERI.pdf)

### SOLAR INDUSTRY IN INDIA

India is endowed with a very vast solar energy potential with most parts of the country have about 300 sunny days and an average solar radiation incident over the land in the range of 4-7 kWh per day. International Energy Agency (IEA) estimates show that India's solar potential is greater than 750 GW and its announced wind potential is 302 GW (actual could be higher than 1000 GW). India Energy Security Scenarios 2047 show a possibility of achieving a high of 479 GW of solar PV by 2047.

India's environmental issues attributed to coal-based power plants, pollution created due to automobiles and commitment to reduction in carbon emissions lead the Government of India to announcing the National Action Plan for Climate Change and one of its most important missions - the Jawaharlal Nehru National Solar Mission (JNNSM).

To develop solar based renewable resources India embarked on the much talked about Jawahar Lal Nehru National Solar Mission (JNNSM) on 11th January, 2010 which was envisaged to be implemented in three phases. The target included:

- (i) deployment of 20,000 MW of grid connected solar power by 2022,
- (ii) 2,000 MW of off-grid solar applications including 20 million solar lights by 2022,
- (iii) 20 million square meter solar thermal collector area,
- (iv) to create favourable conditions for developing solar manufacturing capability in the country; and
- (v) support R&D and capacity building activities to achieve grid parity by 2022.

States also have come out with their own Solar Policy supporting grid connected rooftop systems include Andhra Pradesh Chhattisgarh, Gujarat, Haryana, Karnataka, Kerala, Manipur, Punjab, Rajasthan, Uttar Pradesh, Tamil Nadu, Uttarakhand and West Bengal.

Further impetus was given to this sector with Reserve Bank of India on April 2014 having included renewable energy projects under Priority Sector Lending for which bank loans up to a limit of US\$2.34 Million to borrowers



will be available for renewable energy projects including grid connected solar rooftop and ground mounted systems. For individual households, the loan limit is US\$ 15,625 per borrower.

Solar Sector is poised for intense growth in India. However, this industry is still at a nascent stage though it has developed multifold over the last two decades primarily with PV and lately with Solar Thermal.

(Source: <a href="http://www.ansmarketpro.com/report.php?id=5112">http://www.ansmarketpro.com/report.php?id=5112</a>)

### **GROWTH OF SOLAR POWER BY 2022**

India attains global 5th positions in solar power installed capacities; India now at 5th global position for overall installed renewable energy capacity.

The Government has declared the trajectory of bidding 60 GW capacity of solar energy and 20 GW capacity of wind energy by March 2020, leaving two years' time for execution of projects.

Keeping in view our commitment to a healthy planet and our Nationally Determined Contributions as per the Paris Accord on Climate Change, India made a pledge that by 2030, 40% of installed power generation capacity shall be based on clean sources, it was determined that 175 GW of renewable energy capacity will be installed by 2022. This includes 100 GW from *solar*, 60 GW from wind, 10 GW from bio-power and 5 GW from small hydro power.

Registered lowest ever solar tariffs in India of Rs.2.44 per unit in reverse auctions carried out by Solar Energy Corporation of India (SECI) in May 2017, for 200 MW and again in July, 2018, for 600 MW. Registered lowest ever wind tariff of Rs.2.43 per unit in a tender of 500 MW project by Gujarat Government in the month of December 2017

Status of Solar Power projects as on October, 2018 is given below:

Target (GW)	Installed capacity	Under	Tendered (GW)	Total Installed/
	(GW) as on 31.10.2018	Implementation (GW)		Pipeline (GW)
100	24.33	13.8	22.8	60.93

Progress of Solar Power in India during the last four and Half years (2014-15 to 2018-19 as on 31.10.2018)

Cumulative		Capacity Addition in MW				Cumulative
Achievement in MW (as on 31.03.2014)	2014- 15	2015- 16	2016- 17	2017- 18	2018- 19	Achievement in MW (as on 31.10.2018)
2631.90	1112.08	3018.9	5526	9362.64	2661.12	24312.58

On 14<sup>th</sup> June, 2018, the Ministry of Power has notified the long term RPO trajectory from 2019-20 to 2021-22. The year-wise RPO levels are as under:

Long term RPO trajectory	2019-20	2020-21	2021-22
Non-solar	10.25%	10.25%	10.50%
Solar	7.25%	8.75%	10.50%
Total	17.50%	19.00%	21.00%

(Source: Year End Review 2018–MNRE–PIB- Ministry of New and Renewable Energy-https://mnre.gov.in)

# SOLAR POWER GENERATION GROWTH LIKELY TO OUTWEIGH OTHER SOURCES BY 2022



- Due to its favourable location in the solar belt (400 S to 400 N), India is one of the best recipients of solar energy with relatively abundant availability
- Growth in solar power installed capacity is expected to surpass the installed capacity of wind power, reaching 100 GW by 2022. As of September 2018, installed solar power capacity in the country was 24.02 GW. In the first half of 2018, India installed 1 MW of solar capacity every hour.
- Rapidly falling costs has made Solar PV the largest market for new investment.
- Under Union Budget 2018-19, zero import duty on components used in making solar panel was announced to give a boost to domestic solar panel manufacturers.
- World's largest solar park named 'Shakti Sthala' was launched in Karnataka in March 2018 with an investment of Rs 16,500 crore (US\$ 2.55 billion).

State Wise Solar Installations in India (August 2018)

(Source: Indian Renewable Energy Industry Analysis -India Brand Equity Foundation- www.ibeg.org)

### MAJOR INITIATIVES TAKEN BY MINISTRY

# Solar Power (2018)

- The Government has revised the target of Grid Connected Solar Power Projects from 20,000 MW by the year 2021-22 to 100,000 MW by the year 2021-22 under the National Solar Mission.
- The country currently has the fifth highest solar installed capacity in the world with total installed capacity of 24.33 GW as on October, 2018 against a target of 100 GW by 2022. Further, 22.8 GW capacity is under implementation or have been tendered out.
- The Ministry plans to bid out remaining solar power capacity in 2018-19 and 2019-20, so that bidding gets completed for entire 100 GW capacity additions by March 2020, leaving two years' time for execution of projects.
- Solar Parks are being set up in the country. 47 solar parks of aggregate capacity 26,694 MW has been approved in 21 States up to November, 2018. Over 1,00,000 lakh acres of land identified for various solar parks out of which over 75,000 acres have been acquired. Solar projects of aggregate capacity 4195 MW have been commissioned inside various solar parks.

(Source: Year End Review 2018–MNRE–PIB- Ministry of New and Renewable Energy-https://mnre.gov.in)

### Solar Power (2017)

- Under National Solar Mission, the target for setting up solar capacity increased from 20 GW to 100 GW by 2021-22. Target of 10,000 MW, set for 2017-18 which will take the cumulative capacity over 20 GW till 31st March 2018.
- As on date, 23656 MW has been tendered out, of which LOI issued for 19340 MW.
- Capacity of the scheme for "Development of Solar Parks and Ultra Mega Solar Power Projects" has been enhanced from 20,000 MW to 40, 000 MW.35 solar parks of aggregate capacity 20,514 MW have been approved in 21 States.
- Kurnool Solar Park in Andhra Pradesh with 1000 MW capacity has already been commissioned and is
  operational. With commissioning of 1000 MW capacity at single location, Kurnool Solar Park has
  emerged as the World's Largest Solar Park.
- 650 MW capacity commissioned in Bhadla Phase-II Solar Park in Rajasthan.



- 250 MW capacity commissioned in Phase –I of Neemuch, Mandsaur Solar Park (500 MW) in Madhya Pradesh.
- 3 new solar parks have been approved in this year at Rajasthan (1000 MW), Gujarat (500 MW) and Mizoram (23 MW) after issue of Guidelines for Enhancement of capacity from 20, 000 MW to 40, 000 MW under Solar Park Scheme.
- As on 30.11.2017 over41.80 lakh Solar Lighting Systems, 1.42 lakh Solar Pumps, and power packs of 181.52 MWeq have been installed in the country. Major achievements of 18.47 lakh Solar Lighting Systems, 1.31 lakh. Solar Pumps, Power Packs of 96.39 MWeq have been reported during last three and half years.
- Several schemes namely (i) Defence scheme (ii) Central Public Sector Undertakings (CPSUs) scheme (iii) Bundling scheme (iv) Canal Bank/ Canal Top scheme (v) VGF Scheme (vi) Solar Park scheme (vii) Solar rooftops, have been initiated/launched by the Ministry under National Solar Mission which are under implementation.
- Under Defence scheme against a target of 300 MW, 357.50 MW has been sanctioned; under Central Public Sector Undertakings (CPSUs) scheme against a target of 1000 MW, entire capacity sanctioned under 3000 MW Bundling scheme, Tranch-I: 3000 MW has been tendered; under 100 MW Canal Bank/Canal Top scheme, all capacity sanctioned; under 2000 MW & 5000 MW VGF Scheme; and under 20,000 MW Solar Park scheme, 35 Solar parks have been approved in 21 States with aggregate capacity of 20,514 MW.

(Source: Year End Review 2017–MNRE–PIB- Ministry of New and Renewable Energy-https://mnre.gov.in)

# **Solar Rooftop**

Ministry is implementing Grid Connected Rooftop and Small Solar Power Plants Programme which provides for installation of 2100 MW capacity through CFA/ incentive in the residential, social, Government/PSU and Institutional sectors.

Under the programme, central financial assistance up to 30% of bench mark is being provided for such projects in Residential, Institutional and Social sectors in General Category States and upto 70% of the benchmark cost in Special Category States. For Government sector, achievement linked incentives are being provided. Subsidy/CFA is not applicable for commercial and industrial establishments in private sector.

- So far sanctions for 1767 MWp capacity solar rooftop projects has been issued and around 863.92 MWp capacity has been installed.
- All the 36 State / UT ERCs have now notified net/gross metering regulations and/or tariff orders for rooftop solar projects
- Concessional loans of around 1375 million US dollarsfrom World Bank (WB), Asian Development Bank (ADB) and New Development Bank (NDB) have been made available to State Bank of India (SBI), Punjab National Bank (PNB) and Canara Bank for solar rooftop projects.
- Suryamitra programme has been launched for creation of a qualified technical workforce and over11 thousand persons have been trained under the programme.
- An online platform for expediting project, approval, report submission, and monitoring of RTS projects has been created.
- Initiated geo-tagging of RTS projects, in co-ordination with ISRO, for traceability and transparency.
- Launched mobile app ARUN (Atal Rooftop Solar User Navigator) for ease of access of beneficiaries for request submission and awareness.
- MNRE has allocated Ministry wise expert PSUs for implementation of RTS projects in various Ministries/Departments.
- Published best practices guide and compendium of policies, regulations, technical standards and financing norms for solar power projects.

(Source: Year End Review 2017–MNRE–PIB- Ministry of New and Renewable Energy-https://mnre.gov.in)

### **Schemes of Government of India**



#### 1. Solar Rooftop Scheme

Solar rooftops installed in households, industrial, institutional, and commercial buildings can be used to partly fulfill the energy needs in other occupants in the building. To give more boom to Solar Rooftop system government Launch a scheme called Solar Rooftop Subsidy Scheme. Solar Rooftop Subsidy Scheme is a Government of India plan to encourage use of solar energy in the country.



### Benefits of Solar Rooftop System

As this system is installed on roof so lave lot of land area that is needed to produce electivity. Make the work easy as consumer need not depend on grid power. Also solar roof top system Decrease the usages of diesel generator and hence save the environment. Solar Rooftop System is Most suitable for commercial organization as can do max generation for the period of peak usage time. And also It is less costly then the grid power.

#### Total cost for the Solar Rooftop system

The rate of solar system set up is not so costlier than electrical generator system. It's a onetime investment which saves lot of money from paying as electric bills. Also after installation of this solar system it needs no other expenses. Also people can save lot of their cash by using this Scheme.

Benefits given by Government under Solar Rooftop Scheme

Government launch this scheme for few states of nation. These states includes many North Eastern States including Sikkim, Himachal Pradesh, J&K, Andaman & Nicobar Islands and Lakshadweep can get up to 70% discount on the solar system setup.

This subsidy is applicable for household, industrial, and social sector i.e. for hospitals, educational institutions etc. Also commercial sector can take benefits of this scheme. For this central government give budget of Rs. 600 crore to Rs. 5,000 crore over a period of 5 years up to 2019-20 under National Solar Mission (NSM).

Who usages this solar energy system has to pay only Rs.6.50/kWh which is very less compare to diesel generator and norm electricity. The implementation of the scheme also assists towards defensive the weather as a result of abatement of concerning 60 million tons of carbon dioxide per year. So finally it is safe for environment and health both.

(Source: http://pmjandhanyojana.co.in/solarrooftop-gov-solar-rooftop-subsidy-scheme-apply-online)

# 2. Rooftop Solar Power plant Subsidy Scheme

The government of India has taken the Rooftop Solar Power Plant Scheme as one of the ambitious project since; it has the potential of meeting the raising demands on electricity without damaging the environment. Under this scheme, government has fixed aim of attaining 1 Lakh mega watt of solar energy by the year of 2022, among those 40 thousand mega watt are to be gained under the shelf of Rooftop solar power plants.

In order to achieve the target and to boot the solar power plant utilization among the Indian public, the Indian government has introduced this special Rooftop Solar Power Plant Subsidy Scheme by placing the Ministry of New and Renewable Energy as the governing body.

# Benefits Offered under Rooftop Solar Power plant Subsidy Scheme

- As per this new subsidy scheme, people who are interested in placing rooftop solar power plant can able to avail 30 percent of the total installation amount required, as the subsidy from the government end.
- In addition to that, people who are about to fix the rooftop solar power plant can able to get Rupees ten lakh as home loans or under the label of priority sector lending loans from the nationalized banks of India.
- And the most beneficial factor under this subsidy scheme is the government of India will offers Rs. 2 for the
  every unit generated under the Rooftop solar power plant by the consumers under the banner of generation
  based incentives.
- Apart from generating the electricity by own, consumers can able to earn money by selling the excessive generation of power units with the regulated tariffs set by the government.

(Source: http://pmjandhanyojana.co.in/solarrooftop-gov-solar-rooftop-subsidy-scheme-apply-online)



# 3. SRISTI Scheme – Rooftop Solar Power Plant Subsidy Proposed by Central Government

Full form of SRISTI is Sustainable Rooftop Implementation for Solar Transfiguration of India.

A new SRISTI scheme has been introduced by the Central government in coordination with the New and Renewable Energy Ministry. Under the new SRISTI scheme is a type of scheme that will offer with financial incentive to the beneficiary for installing solar power plant rooftop projects within the country. The incentives will be offered by the central government.



- The new scheme has been introduced by the central government and will be completely regulated and introduced by Ministry of Renewable and new energy within the country.
- The exact date of implementation of the scheme has not yet exactly been declared by the central government.

### Set Budget

- As the scheme is a type of subsidy scheme that is introduced nationwide so the central government has already announced to invest around Rs. 23,450 crore in the project implementation.
- The entire project cost for implementation will be done for the fiscal year to be completed till 2021-2022 country wide.

### Key features of the scheme

- The central government has also stated that it shall be integrating the Discoms so that the process of solar subsidy can be implemented smoothly.
- Financial assistance will be provided by the central government for better installation of solar panels on the roof tops for benefiting the residents in generating cheap power supply.
- Residents will also be offered with benefit for installing in-line capacity according to the regulations of the local government for generating power according to their personal needs. They have to follow the State Electricity regulations (SERC).
- A subsidy will be provided by the central government for generating 5KWP capacity as compared to the power plant.
- Central government also aims at manufacturing 40,000 megawatt power under the set budget for the fiscal year.

# **Incentives under the scheme**

Following incentives will be given by the central government under the new scheme.

- Under this scheme an incentive will be offered to the users belonging to the residential sector for generating 18,000 KW at the rate of Rs. 60,000 KW.
- Discoms facility will also be provided by the government in various sectors including commercial, government, industrial and social. Government will offer with fixed rates of Rs. 5500 per KW at Rs 55000 per KW cost.
- An overall subsidy of Rs. 9000 crores will be offered by the government for 5000 MW capacity installation
  of plant.
- Rs. 14,450 crore subsidy incentive for Dsicoms will be provided by the government for solar panels installation on rooftops for 35000 MW.



• A power generation of 40GW will be achieved by investing Rs. 23450 crore as total outlay of the entire project.

(Source: http://pmjandhanyojana.co.in/sristi-scheme-rooftop-solar-power-plant-subsidy-government)



#### **OUR BUSINESS**

Some of the information contained in the following discussion, including information with respect to our business plans and strategies, contain forward-looking statements that involve risks and uncertainties. You should read the chapter titled "Forward-Looking Statements" beginning on page 19 of this DRHP, for a discussion of the risks and uncertainties related to those statements and also the section "Risk Factors" for a discussion of certain factors that may affect our business, financial condition or results of operations. Our actual results may differ materially from those expressed in or implied by these forward-looking statements. Our fiscal year ends on March 31 of each year, so all references to a particular fiscal are to the twelve-month period ended March 31 of that year.

The financial information used in this section, unless otherwise stated, is derived from our Financial Information, as restated prepared in accordance with Indian Accounting Standards, Companies Act and SEBI Regulations. The following information is qualified in its entirety by, and should be read together with, the more detailed financial and other information included in this DRHP, including the information contained in the sections titled "Risk Factors" and "Financial Information" beginning on pages 25 and 145, respectively.

#### **OVERVIEW**

Gensol Engineering Limited ("Gensol") is a Solar Design & Engineering company with team of more than 500 employees and an experience of providing technical expertise over 18,000+ MW. As part of its consulting business, Gensol provides concept to commissioning solar advisory, engineering review, detailed engineering, construction supervision, quality control and technical due diligence services for projects in India and abroad. Over the past 5 years, Gensol has built a credible reputation as a one-stop solution across the entire value chain of solar industry by advising Governments policy makers, leading project developers, Solar EPC Companies, Lending Institutions and Vendors alike.

Besides advising various stakeholders in Solar Projects, Gensol also undertakes turnkey Engineering, Procurement and Construction contracts under it's EPC Business, with international footprints, with help of our team of 180+ engineers. In all, Gensol has, so far, erected solar power plants with a cumulative capacity of more than 188 MW + on roofs as well as lands. Our Company is ISO 9001:2015 certified Company for solar consultancy and EPC.

Gensol has also expanded wings in international market by providing Consulting Services in countries like Indonesia, Nepal, Afghanistan, Sierra Leone, Chad, Gabon, Philippines, Oman, Ukraine and , Kenya. We have also an ongoing EPC project in Egypt. We are also entitled to subsidy in some of our projects from SECI.

Gensol entered into a Joint Venture with Solarig N-Gage SA from Spain in March 2015, which has a global O&M experience to offer Operation & Maintenance Services (O&M Business) in India under Solarig Gensol Utilities Private Limited ("SGUPL"). SGUPL provides preventive, corrective & predictive maintenance, onsite & remote SCADA monitoring & reporting, modules cleaning & vegetation abatement, facility management, health analysis, vendor warranty coordination etc. through computerized maintenance management system by IBM Maximo and thermo-graphic inspection & on site IV Curve testing. SGUPL is maintaining over 2200+ MWp and has performed health diagnosis via IV-Curve, string testing and thermal imaging.

Gensun Renewable Private Limited ("GRPL"), subsidiary of Gensol was incorporated as a private limited company under the provisions of Companies Act, 2013 on February 08, 2018. GRPL is mainly engaged in RESCO Business i.e. Renewable Energy Services Company which is engaged in power production generation and sale activity. GRPL has already entered into Power Purchase Agreement (PPA) with 3 clients for selling electricity generated from a cumulative 1.4MW Solar PV capacity. Our robust execution, steady supplier relationships and innovative financing solutions enable us to aim to deliver the lowest total cost of ownership and end user pricing.

Our Company is promoted by Anmol Singh Jaggi and Puneet Singh Jaggi. Our Promoters manage and control the major affairs of our business operations. With their dedication and commitment alongwith support of our key management personnel and dedicated employee base, our Company has shown an increasing trend in our business operations which is evidenced by the growth in our total income as per our Restated Consolidated Financial Statements from Rs. 1,215.68 lakhs in FY 2015-16 to Rs. 7,006.01 lakhs in FY 2017-18. We believe that our market position has been achieved by adherence to the vision of our Promoters and senior management and their experience.

From FY 2015-16 to FY 2017-18, as per our Restated Consolidated Financial Statements, i) our total revenue has shown growth from Rs. 1,215.68 lakhs to Rs. 7006.01 lakhs, representing a CAGR of 140.06% ii) our EBITDA has shown growth from Rs. 54.80 lakhs to Rs. 752.23 lakhs, representing a CAGR of 270.50% iii) our profit after tax has shown growth from Rs. 36.49 lakhs to a profit of Rs. 509.17 lakhs, representing a CAGR of 273.55%. Our restated total revenue, EBITDA and profit after tax for the period ended September 30, 2018 was Rs. 4,877.30



lakhs, Rs. 466.63 lakhs and Rs. 308.25 lakhs respectively, with an EBITDA margin of 9.57% and PAT margin of 6.32%.

#### **OUR COMPETITIVE STRENGTHS**

# • Our experienced management and dedicated employee base

Our operations commenced under the guidance of our Promoters Anmol Singh Jaggi and Puneet Singh Jaggi, who have successfully managed various phases of expansion and growth of our business and operations. Our promoter Anmol Singh Jaggi has around 11 years of experience and manages Consulting, EPC and RESCO Business of the group and our Promoter Puneet Singh Jaggi has 8 years of experience and is managing O&M business and business development of our group.

They have been instrumental in formulating growth strategy for our Company and has with their experience developed and maintained cordial relationships with clients. Their industry knowledge and understanding also gives us the key competitive advantage while exploring new growth avenues. Our Promoters are supported by a dedicated management team with several years of industry experience in their respective domains of engineering, marketing, strategy and finance.

One of our greatest strengths has been association of our key management since inception. This helps us aim high, lead to prudent and prompt business decisions and high confidence of customers in our services and team. For further details regarding our Key Managerial Personnel, please refer to the chapter titled "Our Management" beginning on page 121 of this DRHP.

### • Marquee client base and repeat orders

Our recognised list of clients include Avaada Energy Pvt Ltd, Oriano Clean Energy Pvt Ltd, Maharashtra State Power Generation Company Limited, Mytrah Energy (India) Private Limited, etc. among others. We believe that ability to successfully bid and secure new projects is the result of our sustained focus on client satisfaction.

We have been able to secure repeat orders from many of our clients. We believe that our client base, consisting of some of well known corporates and institutions, allows us to bid for and secure a broad range of projects. Our quality of work and timely execution has allowed us to enhance our relationships with existing clients and their referrals lead to secure projects from new clients.

# • Diverse service offerings

Our businesses of Consulting, EPC, O&M and RESCO is a unique mix of experience, learning, relationships and intellectual base which positions us very strongly as compared any of the competitors in each business who tend to operate in only one or two of such businesses. This allows us to engage with our customers on a true Concept to Commissioning and Beyond level, as compared to our competitors. With our consolidated operations, we aim to keep extending our diverse service offerings to our existing and new clients. We believe that this diversity of service offerings help us to cater to different market segments and open many new avenues especially in new geographies.

# • Designing and execution capability

Gensol boasts of one of the most advanced and technically equipped engineering teams in Solar energy space in the country. We are recognised for our capability to translate innovative and challenging concepts into practical solutions, feasible in both technical and economic terms. We are having 100% inhouse engineering model and do not outsource any aspects of the project. This allows to have stricter control over quality and timelines. Our such designing and execution capability has enabled us to handle complex projects. We believe that our designing and execution capability gives us a competitive edge over the peers.

# • Timely completion of projects

As on the date of the DRHP, we have completed around 145 consulting projects and 51 EPC projects, which is a result of adhering to our key policy of timely completion of projects. Timely completion of the projects as per the schedule and terms of the contract is of utmost importance for us. We have a good track record for timely completion of projects with minimum cost overruns. Timely completion of projects also helps the organization in reducing the possibilities of any penalty or liquidated damage being imposed upon by the clients. Execution of the projects in time also helps the company in maintaining good reputation among the clients and gaining repeated orders.

# **OUR BUSINESS STRATEGY**

• Capitalise on the growth opportunities available in the renewable energy sector



We believe that the renewable energy sector in India has strong development potential in light of the prevailing demand-supply gap, favorable government policies, related legislation promoting the use of renewable energy resources and growing awareness of the importance of reducing dependency on fossil fuels for environmental and energy security reasons. Electricity consumption in India is increasing rapidly, largely due to India's rapid industrial and economic growth. According to Central Electricity Authority, 9,363 MW of solar power capacity has been added in the FY 2018, increasing the capacity by 69% over the previous year addition of 5,526 MW of solar capacity in FY 2017 which in turn increased by 83% over the earlier capacity addition of 3,019 MW in FY 2016 (Source: www.cea.nic.in). The growth has been driven by favorable policy support by the Government. To help meet the growing demand for electricity and cope with continuing supply deficits, the Government of India has put in place relevant policies to encourage private sector investment in the creation of additional power generation capacity and, in particular, the development of the renewable energy sector. We believe that the confluence of these factors driving the growth in demand for electricity in India as well as the Government of India's policies aimed at incentivizing the development of the renewable energy sector will provide us with significant growth opportunities in the solar sector. We intend to continue to capitalize on these opportunities which will help us achieve growth objectives.

# • Improve performance and enhance returns from our core business

We intend to continue our focus in enhancing project execution capabilities so as to derive multiple benefits of client satisfaction and improvements in skills. We have developed a reputation for undertaking and completing our projects in a timely manner. To facilitate efficient and cost effective decision making, we intend to continue to strengthen our internal systems. We also continuously strive to leverage new technological trends and project management advancements to minimize risk and better control over schedules.

We will constantly endeavor to leverage our operating skills through our equipment and project management tools to increase productivity and maximize asset utilization in our capital intensive projects. We intend to continue our focus on performance and project execution ability in order to maximize our operating margins.

# • Increase our RESCO business operations

With state policies becoming more conducive for distributed generation projects, we aim to significantly increase footprint of GREPL from existing 1.4 MW. In order to cater to the renewable power demands of the customers, we aim to increase our capacity and set up new solar power projects.

### • Expand our customer base

We have an established clientele base and long standing relationship with many of our clients. We intend to continue to expand our customer base by expanding our client network, participating in government tenders, etc. We also aim to explore new locations to enhance our customer base. We believe quality service and products of global standards will be of much importance for customer retention and repeat-order flow. We intend to have close interaction with our customers in a bid to strengthen our relationships with them and enabling us to understand their requirements, market perception and demand. We train our employees to consistently design and deliver client focused solutions. We will continue to focus on creating innovative designs through our R&D efforts.

# • Optimal utilization of resources

We constantly endeavours to improve our processes, skill up-gradation of our employees, modernization of infrastructure and methods of processing. We regularly analyse existing policies and operations which enable us to identify areas of improvements and act on the same, which improves our efficiency and utilization of resources. Our Company also has enjoyed good relations with our suppliers and as a consequence have the benefit of timely supplies of the materials which has been one of the major reasons to achieve timely fulfillment of orders of our customers. We constantly endeavor to implement an efficient procurement policy for inputs required for project execution so as to ensure cost efficiency in procurement which in turn results in cost effective production.

### **OUR BUSINESS OPERATIONS**

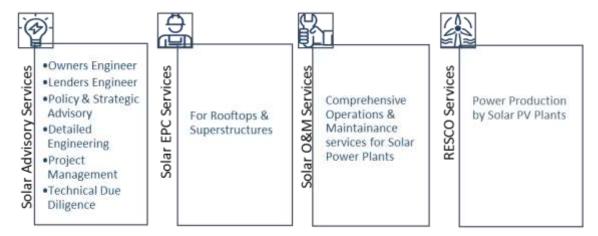
Our consolidated business operations consists of the following:

- Solar Advisory Services
- Solar EPC Services
- Solar O&M Services
- RESCO Services

Of the above services, Solar advisory services and Solar EPC services are offered by our Company. We mainly offer Solar O&M services through our joint venture and RESCO services through our subsidiary.



The above services are further categorized as under:



A brief description of our major services are as follows:

# • Solar Advisory Services

Our offerings can be categorised depending upon our customer as follows:

# **Owners Engineers**

Our Company explores into detail with respect to owner's interest and ensure all the contracted terms are being followed, checks project feasibility and prepares DPR, policy checks, RFP for contractors and analyse the bids to finalize one, review of designs to ensure it is optimized for plant performance by constantly monitoring site work. Our services herein mainly include:

- Detailed Project Report & Financial Closure Assistance
- Procurement Assistance
- Design, Engineering & Review
- Construction Supervision
- Plant Handover

### Advising to Lenders

To give confidence to the lenders on their investment decisions, our Company takes utmost care in ensuring plant's technical due diligence and feasibility of the project by doing plenty of detailed project review before giving a final report to lender for taking a right investment decision. Our Company assists lenders to evaluate projects for financing from technical, contractual, construction and commissioning risks perspective. Our services herein mainly include:

- Pre Financial Closure Due Diligence
- Site Visit Monitoring
- Pre & Post Disbursement Inspection
- Review Project EPC Contract for completeness and reasonability
- Energy Yield Estimation Plant
- Review of Permits and Licenses
- Performance Acceptance Test

# **Consulting Services**

**Policy & Strategic Advisory** – Our Company helps policy makers draft guidelines to meet their renewable targets on one hand and also guides project developers to acquire greenfield and brownfield solar projects on the other hand. Our services herein mainly include the following:

- Policy Advisory
- Bidding Assistance
- Project Due Diligence
- Permits & Approvals

# **Detailed Engineering and Review**



Our team of Electrical, Mechanical and Civil Engineers and Draughtsman are adept at designing and vetting Solar Engineering Drawings, Calculations and Quality Procedures. Detailed Engineering encapsulates the power of preparing optimized plant designs in the best interest of gaining optimized plant performance as per the best practices. We mainly provide our customers under such scope of services with:

- Basic Drawings
- Detailed Drawings
- Field & Material Quality Procedures
- As Built Drawings

### **Project Management Services:**

Our clients sign us up for Project Management Consulting services to represent them on the construction sites where we are vested with the responsibility of ensuring engineering quality control, execution as per agreed schedules, a safe workplace and taking key decisions to do so.

# **Technical Due Diligence:**

Long terms asset owners looking to acquire projects on sale, appoint us for technical and commercial due diligence of Solar Power plants. Our key responsibilities include energy yield prediction, risk analysis along with mitigation strategy, critical equipment inspection and testing, document review and drawing out a clear Operation and Maintenance strategy.

Our Company has established track record in solar design & engineering services and has provided advisory services for more than 145 projects with total portfolio of 18,896 MW in various states. Some our key completed consulting projects included services provided to companies such as Adani Green Energy (UP) Limited, Amplus Energy Solutions Private Limited, Pan India Infraprojects Pvt. Ltd., Mytrah Energy (India) Private Limited, SunEdison Solar Power India Pvt Ltd, Greenko Energies Pvt Ltd, etc.

#### • Solar EPC Services

In EPC segment, our Company has been part of around 51 projects having aggregate capacity of 188 MW spanning over roof-top (I&C) and ground mount (I&C). However our key focus in Solar EPC services, has been over roof top. We mainly provide such services to corporates, institutions or commercial establishments. At present, we have ongoing projects in around 7 states such as Rajasthan, Maharashtra, Gujarat, Karnataka, etc. We also have an international Solar EPC contract being undertaken in Egypt.

### Solar photovoltaic roof top solution

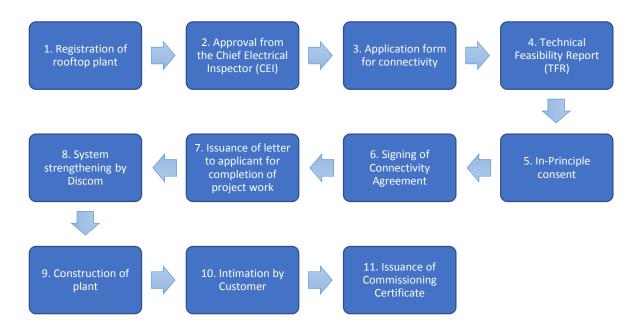
In grid-interactive system (includes on-grid and grid interactive system), the DC power generated from solar PV panels is converted to AC power using power conditioning unit and is fed to the grid depending on the system installed at institution or commercial establishment. It is used to generate power during the daytime which is utilized fully by powering the captive loads and feeding excess power to the grid as long as grid is available. In cases, where solar power is not sufficient due to cloud cover etc. the captive loads are served by drawing power from the grid. The grid-interactive rooftop solar PV systems thus work on net metering basis wherein the beneficiary pays to the utility on net meter reading basis only. Ideally, grid interactive systems do not require battery backup as the grid acts as the back-up for feeding excess solar power and vice-versa. However, to enhance the performance reliability of the overall systems, a minimum battery-back of one hour of load capacity is strongly recommended.

Key benefits of roof top solution are:

- Assured & Excellent Returns
- Quick Payback Period
- Renewable Energy Source
- Provides energy security
- Decrease the carbon footprint
- Technology Development
- Low Maintenance Costs
- Diverse Uses
- Reduce electricity bills and Increase Savings



### PROCESS FLOW CHART OF EPC OF ROOF TOP SOLUTION



# A list of our some of our key completed EPC projects is as follows:

Sr.	Name of EPC Projects	Total PV Capacity	Year of
No.		in kW	Completion
1.	Greenergy Solar Enterprise Pvt Ltd	30000	2018
2.	Sunren Power Private Limited	25000	2016
3.	Ecoppia Scientific Ltd	5000	2016
4.	Azure Power India Pvt Ltd	4000	2015
5.	IIC Limited	2500	2016
6.	Samsonite South Asia Pvt.Ltd	1000	2017
7.	Mundra Solar Pvt Ltd	850	2017
8.	Premier Solar Systems Pvt Ltd	840	2016
9.	Hitachi India Pvt Ltd	693	2017
10.	Mapro Foods Pvt. Ltd.	565	2017

# A list of our some of our ongoing EPC projects is as follows:

Sr.	Name of EPC Projects	State	Capacity (kWp)
No.			
1.	Mundra Solar PV Ltd	Maharashtra	5170.40
2.	Mundra Solar PV Ltd	Rajasthan	3000.00
3.	Mundra Solar PV Ltd	Gujarat	1756.00
4.	Solargy	Egypt	1400.00
5.	Gujarat State Disaster Management Authority	Gujarat	1000.00
6.	Indo Global Infrastructure & Utility Services Pvt Ltd	Maharashtra	850.00
7.	BLDE	Karnataka	709.00
8.	Mind Space Shelters LLP	Maharashtra	700.00
9.	APPA	Karnataka	600.00
10.	Indo Global Infrastructure & Utility Services Pvt Ltd	Maharashtra	600.00

# • Operation and Maintenance Services

We have entered into a Joint Venture with Solarig N-Gage SA from Spain in March 2015, which has a global Solar O&M experience to offer Operation & Maintenance Services in India under Solarig Gensol Utilities Private Limited ("SGUPL"). We aim to be an independent O&M service provider to large-scale solar photovoltaic power plants in India, combining a cost advantage with compliance to global standards of asset managers. Our objective



is to excel at the key performance indicators that keep the assets of our clients both risk-free and profitable. SGUPL capitalizes on its knowledge and experience to offer professional services in the operation and maintenance of a wide range of technologies. The Company is equipped with various modern & testing instruments for identifying and rectifying defects in every perspective of the solar plant. The service portfolio covers the entire spectrum of operation and maintenance of a plant including annual O&M contracts. SGUPL provides preventive, corrective & predictive maintenance, onsite & remote SCADA monitoring & reporting, modules cleaning & vegetation abatement, facility management, health analysis, vendor warranty coordination etc. through computerized maintenance management system by IBM Maximo and thermo-graphic inspection & on site IV Curve testing. SGUPL is maintaining over 2200+ MWp and has performed health diagnosis via IV-Curve, string testing and thermal imaging.

### • RESCO Services

In RESCO Model, entire Solar Power project is owned by the developer. Rooftop owners consume the electricity generated, for which they pay a pre-decided monthly tariff as per the Power purchase agreement with developer. Thus, for consumers, it is a low-cost intensive option. We have incorporated a subsidiary in 2018 Gensun Renewables Private Limited to mainly focus on RESCO services, It has a foot print of achieving 1.4 MW till date as a cumulative portfolio in providing RESCO services to our highly valued customers. Our robust execution, strong supplier relationships and innovative financing solutions enable us to aim to deliver the lowest total cost of ownership. As on date of the DRHP, GRUPL had built at its own investments projects like 600 kWp at Appa University at Kulbargi, Karanataka, 709 kWp at Bijapur Lingayat District Education Association (BLDE) and 150 kWp at Karnatak Lingayat Education Society (KLE) and have been supplying electricity to them.

#### IMMOVABLE PROPERTIES:

The following table provides information regarding corporate office, branches and other facilities in India:

Sr.	Location	Owned/Rented/ Leased/Licensed	Description of activities at a given location
1	SCO: 156-157 Sector 9C Madhya Marg, Chandigarh, CH 160031 IN	Rented	Registered Office
*2	12th Floor (A-2), Palladium Building, Corporate Road, Prahlad Nagar, Ahmedabad, Gujarat 380015	Leased	Corporate Office
3	3, WZ - 106/57, Rajouri Garden Extention, New Delhi, West Delhi, Delhi - 110027, India	Rented	Branch Office
4	Madhava Nagar, Near Reliance Petrol Pump, BH Road, Gouribidanaur, Chikballapur, Karnataka - 561213, India	Rented	Branch Office
5	611-617, Sixth Floor, Global Square, Yerwada, Haweli, Pune - 411021, Maharashtra, India	Rented	Branch Office
6	Uttam Nagar, Shop No. 03, Plot 59, Kalwar Road, Jhotwara Road, Jaipur - 302012, Rajasthan, India	Rented	Branch Office
7	Shashi Sharma, Late Sita Ram Patel Nagar Market, Main Market Orai, Jalaun - 285001, Uttar Pradesh, India	Rented	Branch Office

The following table provides summaries above information regarding our immovable properties:

By type	In numbers
Rented	6
Leased	1
Total	7

By activity	In numbers
Registered Office	1
Corporate Office	1
Branch	5
Total	7



#### **COMPETITION**

The Renewable Energy Service Industry in which we operate is highly competitive and fragmented. We compete with a variety of local, regional, national and international service providers of varying sizes and operations. Competition emerges not only from organized sector and from both small and big regional and National players. We believe that the principal competitive factors include service quality, reliability, price and the availability that enable us to comprehensively address varying requirements of different customer segments and specific customer needs. The company has accumulated extensive experience of executing contracts and our experience in this business has enabled us to provide quality services in response to customer's demand for quality of services in timely manner.

Among listed companies, we believe Zodiac Energy Limited is offering services similar to those of our Company. Further there are other listed peers, such as Waa Solar Limited and K.P.I. Global Infrastructure Limited who are engaged in business activities which we propose to carry out in our subsidiary Company.

#### **EMPLOYEES**

As on the date of this Draft Red Herring Prospectus, we employ approximately 194 employees in our issuer company, who are from senior management team, corporate managers, design, project, and administrative personals, etc. Additionally, we employ casual labor on contract basis according to our requirements. We believe in maintaining good relations with our employees.

Sr. no	Department	No of employees in issuer company
1.	Management	9
2.	Design	28
3.	Project	90
4.	Central function	24
5.	Business development	6
6.	Strategic consulting	6
7.	Supply chain management	5
8.	Corporate, project planning	2
9.	Administration	5
10.	Energy storage	2
11.	Wind (O & M)	17
	Total	194

In addition to the above we also have 314 employees in joint venture Solarig Gensol Utilities Private Limited who form part of technician, engineer team, and administrative personals

Sr. no	Department	No of employees in Joint venture	
1.	Engineers	90	
2.	Senior engineer	22	
3.	Junior engineer	69	
4.	Technician	86	
5.	Senior technician	19	
6.	Administrative	28	
	Total	314	

# CAPACITY AND CAPACITY UTILISATION

Our Group being in the service industry, installed capacity and capacity utilization is not applicable to us.

## MARKETING

Being engaged in consulting and EPC Project, instead of any marketing structure, we have Standard Business Development Model. Our approach is to ensure that the three wings of the process of our company i.e. Marketing, Estimation and Tendering work seamlessly in achieving the objectives. The company has an efficient business development strategy and a coordinated approach to implement the same, which ensures a high success rate in procuring projects.

#### **RAW MATERIALS**

Since we are engaged in manufacturing of solar power equipments, there is no raw material consumption in our business operations. However in our EPC contracts to assemble the solar power plant, we use many types of equipment, like Solar PV Modules, solar inverters, cables, Junction boxes, Mounting structures, transformers and



other electrical equipment. We source these materials from both domestic and international market. Additionally we also import Invertor and module for our projects.

#### **UTILITIES & INFRASTRUCTURE FACILITIES**

#### **Infrastructure Facilities**

Our registered office, corporate office and branch offices are well equipped with computer systems, internet connectivity, other communications equipment, security and other facilities, which are required for our business operations to function smoothly.

Power - Our Company meets its basic power requirements by purchasing electricity from State Electricity Board.

**Water** - Adequate arrangements with respect to water requirements for drinking purpose are made at all the offices of the Company.

**Technology-** Our Company is providing EPC services related to power generations and technology used for power generations is mainly Solar Photovoltaic.

#### **END USERS**

Our EPC services are mainly used by Corporates, factories / industries, institutes, & our consulting services are majorly used by infra developers.

#### **INSURANCE**

Our Company has insurance coverage which we consider reasonably sufficient to cover all normal risk associated with our operations and which we believe is in accordance with the industry standards. These policies are subject to customary exclusions and deductibles. We believe that our insurance coverage is adequate for our business needs. We will continue to review our policies to ensure adequate insurance coverage maintained. We maintain insurance policies in respect of our business, operations, and workforce. We maintain marine cargo insurance policy, office and protector policies. Apart from the equipment and premises we have secured the worker's wages by taking Workmen Compensation policy.

# **COLLABORATIONS / JVs:**

Except as stated in the heading titled "Joint Ventures of Our Company" under the chapter titled "Our History and Certain Other Corporate Matters" beginning on page 116, our Company has not entered into any technical or other collaboration / JVs.

## EXPORT AND EXPORT OBLIGATION

Our Company does not have any Export Obligation under Export Promotion Capital Goods (EPCG) Scheme or any other scheme of Government of India.



# INTELLECTUAL PROPERTY RIGHTS

Sr. No.	Trademark	Trademark Type	Class	Applicant	Application No.	Validity/ Renewal	Registration Status
1.	₩ GENSOL	Device	9	Gensol Ventures Private Limited	3961060	October 1, 2028	Registered
2.	₩ GENSOL	Device	37	Gensol Ventures Private Limited	3961061	October 1, 2028	Registered

We have been using the trademarks of Gensol Venture Private Limited, vide an assignment deed dated March 14, 2019. We also confirmed that no other applications have been made by the Company nor has it registered any type of intellectual property including trademarks/copyrights/patents etc.



## KEY INDUSTRY REGULATIONS AND POLICIES

Except as otherwise specified in this Draft Red Herring Prospectus, the Companies Act, 1956 / the Companies Act, 2013, We are subject to a number of central and state legislations which regulate substantive and procedural aspects of our business. Additionally, our operations require sanctions from the concerned authorities, under the relevant Central and State legislations and local bye—laws. The following is an overview of some of the important laws, policies and regulations which are pertinent to our business as a player in business of architectural engineering, consultancy services and other technical activities in the solar energy sector industry. Taxation statutes such as the I.T. Act, and applicable Labour laws, environmental laws, contractual laws, intellectual property laws as the case may be, apply to us as they do to any other Indian company. The statements below are based on the current provisions of Indian law, and the judicial and administrative interpretations thereof, which are subject to change or modification by subsequent legislative, regulatory, administrative or judicial decisions. The regulations set out below may not be exhaustive, and are only intended to provide general information to Applicants and is neither designed nor intended to be a substitute for professional legal advice.

#### **APPROVALS**

For the purpose of the business undertaken by our Company, our Company is required to comply with various laws, statutes, rules, regulations, executive orders, etc. that may be applicable from time to time. The details of such approvals have more particularly been described for your reference in the chapter titled "Government and Other Statutory Approvals" beginning on page number 164 of this Draft Red Herring Prospectus.

## APPLICABLE LAWS AND REGULATIONS

#### BUSINESS/TRADE RELATED LAWS/REGULATIONS

## The Micro, Small and Medium Enterprises Development Act, 2006

In order to promote and enhance the competitiveness of Micro, Small and Medium Enterprise (MSME) the act is enacted. A National Board shall be appointed and established by the Central Government for MSME enterprise with its head office at Delhi in the case of the enterprises engaged in the manufacture or production of goods pertaining to any industry mentioned in first schedule to Industries (Development and regulation) Act, 1951 as "micro enterprise", where the investment in plant and machinery does not exceed twenty-five lakh rupees; "Small enterprise", where the investment in plant and machinery is more than twenty-five lakh rupees but does not exceed five crore rupees; or a medium enterprise, where the investment in plant and machinery is more than five crore but does not exceed ten crore rupees and in the case of the enterprise engaged in the services, "Micro – enterprise", where the investment in equipment does not exceed ten lakh rupees, "Small Enterprise" where the investment in equipment is more than ten lakh rupees but does not exceed two crore rupees, or "Medium Enterprise" where the investment in equipment is more than two crore rupees but does not exceed five crore rupees.

## Industrial Policy of Relevant State

## Industrial and Business Development Policy 2017 of Punjab

The Industrial and Business Development Policy 2017 ("Industrial Policy of Punjab") aims at developing the State as one of the most economically developed States in the Country and incentivizing and promoting business activities. Industrial Policy of Punjab lays a major emphasis on MSME units within the State since it has a strong base of MSME units. MSMEs play a crucial role in providing large employment opportunities at comparatively lower capital cost. MSMEs also help in industrialization of rural & backward areas, thereby, reducing regional imbalances. This Policy aims at building suitable capacity to focus on the development of MSMEs to make it a highly vibrant and dynamic sector. The Policy focuses on accelerating growth of MSMEs and aims at carrying out in depth study of 10 clusters every year for specific interventions to increase their competitiveness, upgrading and setting up common facility centres in 10 clusters every year upgrade and set up 10 Technology centres in the State. The Policy is a holistic framework for sustainable industrial growth of the State. The policy is architected around eight core strategic pillars of Infrastructure, Power, MSME, Ease of Doing Business, Startup & Entrepreneurship, Skills, Fiscal & Non-Fiscal Incentives and Stakeholder Engagement supported by Sector Specific Strategies for growth.

## **Anti-Trust Laws**

Competition Act, 2002



An act to prevent practices having adverse effect on competition, to promote and sustain competition in markets, to protect interest of consumer and to ensure freedom of trade in India. The act deals with prohibition of agreements and Anti-competitive agreements. No enterprise or group shall abuse its dominant position in various circumstances as mentioned under the Act.

The prima facie duty of the commission is to eliminate practices having adverse effect on competition, promote and sustain competition, protect interest of consumer and ensure freedom of trade. The commission shall issue notice to show cause to the parties to combination calling upon them to respond within 30 days in case it is of the opinion that there has been an appreciable adverse effect on competition in India. In case a person fails to comply with the directions of the Commission and Director General he shall be punishable with a fine which may exceed to Rs. 1 lakh for each day during such failure subject to maximum of Rupees One Crore.

#### GENERAL CORPORATE COMPLIANCE

## The Companies Act 1956 and The Companies Act, 2013

The consolidation and amendment in law relating to Companies Act, 1956 made way to enactment of Companies Act, 2013. The Companies act 1956 is still applicable to the extent not repealed and the Companies Act, 2013 is applicable to the extent notified. The act deals with incorporation of companies and the procedure for incorporation and post incorporation. The conversion of private company into public company and vice versa is also laid down under the Companies Act, 2013. The procedure relating to winding up, voluntary winding up, appointment of liquidator also forms part of the act. The provision of this act shall apply to all the companies incorporated either under this act or under any other previous law. It shall also apply to banking companies, companies engaged in generation or supply of electricity and any other company governed by any special act for the time being in force. A company can be formed by seven or more persons in case of public company and by two or more persons in case of private company. A company can even be formed by one person i.e., a One Person Company. The provisions relating to forming and allied procedures of One Person Company are mentioned in the act.

Further, Schedule V (read with sections 196 and 197), Part I lay down conditions to be fulfilled for the appointment of a managing or whole time director or manager. It provides the list of acts under which if a person is prosecuted he cannot be appointed as the director or Managing Director or Manager of the firm. The provisions relating to remuneration of the directors payable by the companies is under Part II of the said schedule.

# EMPLOYMENT AND LABOUR LAWS

# Employees' Provident Funds and Miscellaneous Provisions Act, 1952 ("the EPF Act") and the Employees Provident Fund Scheme, 1952

The EPF Act is applicable to an establishment employing more than 20 employees and as notified by the government from time to time. All the establishments under the EPF Act are required to be registered with the appropriate Provident Fund Commissioner. Also, in accordance with the provisions of the EPF Act, the employers are required to contribute to the employees' provident fund the prescribed percentage of the basic wages, dearness allowances and remaining allowance (if any) payable to the employees. The employee shall also be required to make the equal contribution to the fund. The Central Government under section 5 of the EPF Act (as mentioned above) frames Employees Provident Scheme, 1952.

# Employees Deposit Linked Insurance Scheme, 1976

The scheme shall be administered by the Central Board constituted under section 5A of the EPF Act. The provisions relating to recovery of damages for default in payment of contribution with the percentage of damages are laid down under 8A of the act. The employer falling under the scheme shall send to the Commissioner within fifteen days of the close of each month a return in the prescribed form. The register and other records shall be produced by every employer to Commissioner or other officer so authorized shall be produced for inspection from time to time. The amount received as the employer's contribution and also Central Government's contribution to the insurance fund shall be credited to an account called as "Deposit-Linked Insurance Fund Account"

## The Employees' Pension Scheme, 1995

Family pension in relation to this act means the regular monthly amount payable to a person belonging to the family of the member of the Family Pension Fund in the event of his death during the period of reckonable service. The scheme shall apply to all the employees who become a member of the EPF or PF of the factories provided



that the age of the employee should not be more than 59 years in order to be eligible for membership under this act. Every employee who is member of EPF or PF has an option of the joining scheme. The employer shall prepare a Family Pension Fund contribution card in respect of the entire employee who is member of the fund.

# Employees' State Insurance Act, 1948 (the "ESI Act")

It is an act to provide for certain benefits to employees in case of sickness, maternity and 'employment injury' and to make provision for certain other matters in relation thereto. It shall apply to all factories (including factories belonging to the Government other than seasonal factories. Provided that nothing contained in this sub-section shall apply to a factory or establishment belonging to or under the control of the Government whose employees are otherwise in receipt of benefits substantially similar or superior to the benefits provided under this Act. This Act requires all the employees of the establishments to which this Act applies to be insured in the manner provided there under. Employer and employees both are required to make contribution to the fund. The return of the contribution made is required to be filed with the Employee State Insurance department.

# Payment of Bonus Act, 1965

The Payment of Bonus Act, 1965 imposes statutory liability upon the employers of every establishment in which 20 or more persons are employed on any day during an accounting year covered to pay bonus to their employees. It further provides for payment of minimum and maximum bonus and linking the payment of bonus with the production and productivity.

# Payment of Gratuity Act, 1972

The Act shall apply to every factory, mine plantation, port and railway company; to every shop or establishment within the meaning of any law for the time being in force in relation to shops and establishments in a State, in which ten or more persons are employed, or were employed, on any day of the preceding twelve months; such other establishments or class of establishments, in which ten or more employees are employed, on any day of the preceding twelve months, as the Central Government, may by notification, specify in this behalf. A shop or establishment to which this act has become applicable shall be continued to be governed by this act irrespective of the number of persons falling below ten at any day. The gratuity shall be payable to an employee on termination of his employment after he has rendered continuous service of not less than five years on superannuation or his retirement or resignation or death or disablement due to accident or disease. The five year period shall be relaxed in case of termination of service due to death or disablement.

# Minimum Wages Act, 1948

The Minimum Wages Act, 1948 ("MWA") came into force with an objective to provide for the fixation of a minimum wage payable by the employer to the employee. Under the MWA, every employer is mandated to pay the minimum wages to all employees engaged to do any work skilled, unskilled, manual or clerical (including out-workers) in any employment listed in the schedule to the MWA, in respect of which minimum rates of wages have been fixed or revised under the MWA. Construction of Buildings, Roads, and Runways are scheduled employments. It prescribes penalties for non-compliance by employers for payment of the wages thus fixed.

# Maternity Benefit Act, 1961

The Maternity Benefit Act, 1961 provides for leave and right to payment of maternity benefits to women employees in case of confinement or miscarriage etc. The act is applicable to every establishment which is a factory, mine or plantation including any such establishment belonging to government and to every establishment of equestrian, acrobatic and other performances, to every shop or establishment within the meaning of any law for the time being in force in relation to shops and establishments in a state, in which ten or more persons are employed, or were employed, on any day of the preceding twelve months; provided that the state government may, with the approval of the Central Government, after giving at least two months' notice shall apply any of the provisions of this act to establishments or class of establishments, industrial, commercial, agricultural or otherwise.

## Equal Remuneration Act, 1979

The Equal Remuneration Act 1979 provides for payment of equal remuneration to men and women workers and for prevention discrimination, on the ground of sex, against Female employees in the matters of employment and for matters connected therewith. The act was enacted with the aim of state to provide Equal Pay and Equal Work as envisaged under Article 39 of the Constitution.



#### Child Labour Prohibition and Regulation Act, 1986

The Child Labour Prohibition and Regulation Act 1986 prohibits employment of children below 14 years of age in certain occupations and processes and provides for regulation of employment of children in all other occupations and processes. Employment of Child Labour in our industry is prohibited as per Part B (Processes) of the Schedule.

## Trade Union Act, 1926 and Trade Union (Amendment) Act, 2001

Provisions of the Trade Union Act, 1926 provides that any dispute between employers and workmen or between workmen and workmen, or between employers and employers which is connected with the employment, or non-employment, or the terms of employment or the conditions of labour, of any person shall be treated as trade dispute. For every trade dispute a trade union has to be formed. For the purpose of Trade Union Act, 1926, Trade Union means combination, whether temporary or permanent, formed primarily for the purpose of regulating the relations between workmen and employers or between workmen and workmen, or between employers and employers, or for imposing restrictive condition on the conduct of any trade or business etc.

#### The Sexual Harassment of Women at workplace (Prevention, Prohibition and Redressal) Act, 2013

In order to curb the rise in sexual harassment of women at workplace, this act was enacted for prevention and redressal of complaints and for matters connected therewith or incidental thereto. The terms sexual harassment and workplace are both defined in the act. Every employer should also constitute an "Internal Complaints Committee" and every officer and member of the company shall hold office for a period of not exceeding three years from the date of nomination. Any aggrieved woman can make a complaint in writing to the Internal Committee in relation to sexual harassment of female at workplace. Every employer has a duty to provide a safe working environment at workplace which shall include safety from the persons coming into contact at the workplace, organising awareness programs and workshops, display of rules relating to the sexual harassment at any conspicuous part of the workplace, provide necessary facilities to the internal or local committee for dealing with the complaint, such other procedural requirements to assess the complaints.

# TAX RELATED LEGISLATIONS

## Value Added Tax ("VAT")

VAT is a system of multi-point Levy on each of the purchases in the supply chain with the facility of set-off input taxon sales whereby tax is paid at the stage of purchase of goods by a trader and on purchase of raw materials by a manufacturer. VAT is based on the value addition of goods, and the related VAT Liability of the dealer is calculated by deducting input tax credit for tax collected on the sales during a particular period. VAT is a consumption tax applicable to all commercial activities involving the production and distribution of goods and the provisions of services, and each state that has introduced VAT has its own VAT Act, under which, persons Liable to pay VAT must register and obtain a registration number from Sales Tax Officer of the respective State.

Note: The VAT Act now has been replaced by the Goods and Service Tax (GST) Act, 2017.

## Service Tax

Chapter V of the Finance Act, 1994 as amended, provides for the levy of a service tax in respect of 'taxable services', as specified in entry 39 defined therein. The service provider of taxable services is required to collect service tax from the recipient of such services and pay such tax to the Government. Every person who is liable to pay this service tax must register himself with the appropriate authorities. According to Rule 6 of the Service Tax Rules, every assessee is required to pay service tax in TR 6 challan by the 5<sup>th</sup> / 6th of the month immediately following the month to which it relates. Further, under Rule 7 (1) of Service Tax Rules, the Company is required to file a half yearly return in Form ST 3 by the 25th of the month immediately following the half year to which the return relates.

Note: The Service Tax now has been replaced by the Goods and Service Tax (GST) Act, 2017.

## Central Sales Tax Act, 1956 ("CST")

The main object of this act is to formulate principles for determining (a) when a sale or purchase takes place in the course of trade or commerce (b) When a sale or purchase takes place outside a State (c) When a sale or purchase takes place in the course of imports into or export from India, to provide for Levy, collection and distribution of taxes on sales of goods in the course of trade or commerce, to declare certain goods to be of special importance trade or commerce and specify the restrictions and conditions to which State Laws imposing taxes on



sale or purchase of such goods of special importance (called as declared goods) shall be subject. CST Act imposes the tax on interstate sales and states the principles and restrictions as per the powers conferred by Constitution.

Note: The CST Act now has been replaced by the Goods and Service Tax (GST) Act, 2017.

#### Customs Act, 1962

The provisions of the Customs Act, 1962 and rules made there under are applicable at the time of import of goods i.e. bringing into India from a place outside India or at the time of export of goods i.e. taken out of India to a place outside India. Any Company requiring to import or export any goods is first required to get it registered and obtain an IEC (Importer Exporter Code). Imported goods in India attract basic customs duty, additional customs duty and education cess. The rates of basic customs duty are specified under the Customs Tariff Act 1975. Customs duty is calculated on the transaction value of the goods. Customs duties are administrated by Central Board of Excise and Customs under the Ministry of Finance.

# The Central Excise Act, 1944

The Central Excise Act, 1944 ("Central Excise Act") consolidates and amends the law relating to Central Duties of Excise on goods manufactured or produced in India. Excisable goods under the Act means goods specified in the Schedule to the Central Excise Tariff Act, 1985 as being subject to duty of excise. Factory means any premises, including the precincts thereof, wherein or in any part of which excisable goods are manufactured, or wherein or in any part of which any manufacturing process connected with the production of these goods being carried on or is ordinarily carried out. Under the Act a duty of excise is levied on all excisable goods, which are produced or manufactured in India as and at the rates, set forth in the First Schedule to the Central Excise Tariff Act, 1985.

Note: The Central Excise Act now has been replaced by the Goods and Service Tax (GST) Act, 2017.

## Goods and Service Tax (GST)

Goods and Services Tax (GST) is levied on supply of goods or services or both jointly by the Central and State Governments. It was introduced as The Constitution (One Hundred and First Amendment) Act 2017 and is governed by the GST Council. GST provides for imposition of tax on the supply of goods or services and will be levied by centre on intra-state supply of goods or services and by the States including Union territories with legislature/ Union Territories without legislature respectively. A destination based consumption tax GST would be a dual GST with the centre and states simultaneously levying tax with a common base. The GST law is enforced by various acts viz. Central Goods and Services Act, 2017 (CGST), State Goods and Services Tax Act, 2017 (SGST), Union Territory Goods and Services Tax Act, 2017 (UTGST), Integrated Goods and Services Tax Act, 2017 (IGST) and Goods and Services Tax (Compensation to States) Act, 2017 and various rules made thereunder. It replaces following indirect taxes and duties at the central and state levels:

Central Excise Duty, Duties of Excise (Medicinal and Toilet Preparations), additional duties on excise – goods of special importance, textiles and textile products, commonly known as CVD – special additional duty of customs, service tax, central and state surcharges and cesses relating to supply of goods and services, state VAT, Central Sales Tax, Luxury Tax, Entry Tax (all forms), Entertainment and Amusement Tax (except when levied by local bodies), taxes on advertisements, purchase tax, taxes on lotteries, betting and gambling.

It is applicable on all goods except for alcohol for human consumption and five petroleum products.

Taxpayers with an aggregate turnover of Rs. 20 lakhs would be exempt from tax. The exemption threshold for special category of states like North-East shall be Rs. 10 lakhs. Small taxpayers with an aggregate turnover in preceding financial year upto Rs. 75 lakhs (50 lakhs in case of special category states) may opt for composition levy. Under GST, goods and services are taxed at the following rates, 0%, 5%, 12% and 18%. There is a special rate of 0.25% on rough precious and semi-precious stones and 3% on gold. In addition a cess of 15% or other rates on top of 28% GST applies on few items like aerated drinks, luxury cars and tobacco products.

Export and supplies to SEZ shall be treated as zero-rated supplies. Import of goods and services would be treated as inter-state supplies. Every person liable to take registration under these Acts shall do so within a period of 30 days from the date on which he becomes liable to registration. The Central/State authority shall issue the registration certificate upon receipt of application. The Certificate shall contain fifteen digit registration number known as Goods and Service Tax Identification Number (GSTIN). In case a person has multiple business verticals in multiple location in a state, a separate application will be made for registration of each and every location. The registered assessee are then required to pay GST as per the rules applicable thereon and file the appropriate returns as applicable thereon.



# **OTHER LAWS**

#### Shops and establishments laws in various states

Under the provisions of local Shops and Establishments laws applicable in various states, establishments are required to be registered. Such laws regulate the working and employment conditions of the workers employed in shops and establishments including commercial establishments and provide for fixation of working hours, rest intervals, overtime, holidays, leave, termination of service, maintenance of shops and establishments and other rights and obligations of the employers and employees.

#### INTELLECTUAL PROPERTY LEGISLATIONS

In general, the Intellectual Property Rights includes but is not limited to the following enactments:

- The Patents Act, 1970
- Indian Copyright Act, 1957
- The Trade Marks Act, 1999

#### Indian Patents Act, 1970

A patent is an intellectual property right relating to inventions and is the grant of exclusive right, for limited period, provided by the Government to the patentee, in exchange of full disclosure of his invention, for excluding others from making, using, selling, importing the patented product or process producing that product. The term invention means a new product or process involving an inventive step capable of industrial application.

## The Copyright Act, 1957

Copyright is a right given by the law to creators of literary, dramatic, musical and artistic works and producers of cinematograph films and sound recordings. In fact, it is a bundle of rights including, inter alia, rights of reproduction, communication to the public, adaptation and translation of the work. There could be slight variations in the composition of the rights depending on the work.

# Trade Marks Act, 1999

The Trade Marks Act, 1999 (the "Trade Marks Act") provides for the application and registration of trademarks in India for granting exclusive rights to marks such as a brand, label and heading and obtaining relief in case of infringement for commercial purposes as a trade description. The Trade Marks Act prohibits any registration of deceptively similar trademarks or chemical compounds among others. It also provides for penalties for infringement, falsifying and falsely applying for trademarks.

#### **GENERAL LAWS**

• Apart from the above list of laws – which is inclusive in nature and not exhaustive - general laws like the Indian Contract Act 1872, Specific Relief Act 1963, Negotiable Instrument Act 1881, The Information Technology Act, 2000, Sale of Goods Act 1930 and Consumer Protection Act 1986 are also applicable to the company.

# **OTHER LAWS:**

## Foreign Trade (Development and Regulation) Act, 1992

The Development and Regulation of foreign trade by facilitating imports and exports from and to India. The Import-Export Code number and licence to import or export includes a customs clearance permit and any other permission issued or granted under this act. The Export and Import policy, provision for development and regulation of foreign trade shall be made by the Central Government by publishing an order. The Central Government may also appoint Director General of Foreign Trade (DGFT) for the purpose of Export-Import Policy formulation.

If any person makes any contravention to any law or commits economic offence or imports/exports in a manner prejudicial to the trade relations of India or to the interest of other person engaged in imports or exports then there shall be no Import Export Code number granted by Director-General to such person and if in case granted shall stand cancelled or suspended. Provision of search and seizure of Code of Criminal Procedure, 1973 shall apply to every search and seizure made under this Act. In case of appeals in a case the order made by the appellate authority



shall be considered to be final. The powers of all the civil court under Code of Civil Procedure, 1908 shall vest in him.

The EXIM Policy is a set of guidelines and instructions established by the DGFT in matters related to the export and import of goods in India. This policy is regulated under the said act. Director General of Foreign Trade (herein after referred to as DGFT) is the main governing body in matters related to the EXIM Policy. The Act shall provide development and regulation of foreign trade by facilitating imports into, and augmenting exports from India. Trade Policy is prepared and announced by the Central Government (Ministry of Commerce).

#### Foreign Exchange Management Act, 1999

Foreign investment in India is primarily governed by the provisions of the Foreign Exchange Management Act, 1999("FEMA") and the rules and regulations promulgated there under. The act aims at amending the law relating to foreign exchange with facilitation of external trade and payments for promoting orderly developments and maintenance of foreign exchange market in India. It applies to all branches, offices and agencies outside India owned or controlled by a person resident in India and also to any contravention there under committed outside India by any person to whom this Act applies. Every exporter of goods is required to a) furnish to the Reserve Bank or to such other authority a declaration in such form and in such manner as may be specified, containing true and correct material particulars, including the amount representing the full export value or, if the full export value of the goods is not ascertainable at the time of export, the value which the exporter, having regard to the prevailing market conditions, expects to receive on the sale of the goods in a market outside India; b) furnish to the Reserve Bank such other information as may be required by the Reserve Bank for the purpose of ensuring the realization of the export proceeds by such exporter. The Reserve Bank may, for the purpose of ensuring that the full export value of the goods or such reduced value of the goods as the Reserve Bank determines, having regard to the prevailing market conditions, is received without any delay, direct any exporter to comply with such requirements as it deems fit. Every exporter of services shall furnish to the Reserve Bank or to such other authorities a declaration in such form and in such manner as may be specified, containing the true and correct material particulars in relation to payment for such services.

#### **FEMA Regulations**

As laid down by the FEMA Regulations, no prior consents and approvals are required from the Reserve Bank of India, for Foreign Direct Investment under the automatic route within the specified sectoral caps. In respect of all industries not specified as FDI under the automatic route, and in respect of investment in excess of the specified sectoral limits under the automatic route, approval may be required from the FIPB and/or the RBI. The RBI, in exercise of its power under the FEMA, has notified the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations, 2017 ("FEMA Regulations") to prohibit, restrict or regulate, transfer by or issue security to a person resident outside India. Foreign investment in India is governed primarily by the provisions of the FEMA which relates to regulation primarily by the RBI and the rules, regulations and notifications there under, and the policy prescribed by the Department for Promotion of Industry and Internal Trade, Ministry of Commerce & Industry, Government of India.

## The Foreign Direct Investment

The Government of India, from time to time, has made policy pronouncements on Foreign Direct Investment ("FDI") through press notes and press releases. The Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Government of India (now known as Department for Promotion of Industry and Internal Trade), has issued consolidated FDI Policy Circular of 2017("FDI Policy 2017"), which with effect from August 28, 2017, consolidates and supersedes all previous press notes, press releases and clarifications on FDI Policy issued by the DIPP that were in force. The Government proposes to update the consolidated circular on FDI policy once every year and therefore, FDI Policy 2017 will be valid until the DIPP issues an updated circular.

The Reserve Bank of India ("RBI") also issues Master Directions Foreign Investment in India and updates at the same from time to time. Presently, FDI in India is being governed by Master Directions on Foreign Investment No. RBI/FED/2017-18/60 FED Master Direction No. 11/2017-18 dated January 4, 2018, as updated from time to time by RBI. In terms of the Master Directions, an Indian company may issue fresh shares to people resident outside India (who is eligible to make investments in India, for which eligibility criteria are as prescribed). Such fresh issue of shares shall be subject to inter-alia, the pricing guidelines prescribed under the Master Directions. The Indian company making such fresh issue of shares would be subject to the reporting requirements, inter-alia with respect to consideration for issue of shares and also subject to making certain filings.

Under the current FDI Policy of 2017, foreign direct investment in micro and small enterprises is subject to sectoral caps, entry routes and other sectoral regulations. At present our company is in the business of architectural



engineering, consultancy services and other technical activities in the solar energy sector. As these sectors/activities are not specifically listed in the Permitted Sectors, 100 % foreign direct investment through automatic route is permitted subject to applicable laws/regulations, security and other conditionality's.



## **OUR HISTORY AND CERTAIN OTHER CORPORATE MATTERS**

#### BRIEF HISTORY OF OUR COMPANY

Our Company was originally incorporated as Gensol Engineering Private Limited at Chandigarh as a Private Limited company under the provisions of Companies Act, 1956 *vide* Certificate of Incorporation dated September 25, 2012, bearing Corporate Identification Number U74210CH2012PTC034105, issued by the Registrar of Companies, Punjab and Chandigarh. Subsequently, our Company was converted into Public Limited Company pursuant to a special resolution passed by members in Extra-Ordinary General Meeting of Company held on February 08, 2019 and the name of our company was changed to Gensol Engineering Limited vide a fresh Certificate of Incorporation dated February 26, 2019, issued by the Registrar of Companies, Punjab and Chandigarh. The Corporate Identification Number of our Company is U74210CH2012PLC034105.

#### Corporate profile of our Company

For information on our Company's business profile, activities, services, managerial competence, and customers, see chapters titled "Our Management", "Our Business" and "Industry Overview" beginning on pages 98, 81 and [•], respectively of this DRHP.

Anmol Singh Jaggi and Puneet Singh Jaggi are the Promoters of our Company.

Anmol Singh Jaggi, Puneet Singh Jaggi and Navneet Singh Gosal were the initial subscribers to the Memorandum of Association of our Company. For further information, please refer to the chapter titled "Capital Structure" beginning on Page 59 of this Draft Red Herring Prospectus.

## CHANGES IN THE REGISTERED OFFICE OF OUR COMPANY

At present, the Registered Office of our Company is situated at SCO: 156-157, Sector-9C, Madhya Marg, Chandigarh – 160031, India. The details of the changes in the Registered Office of our Company are set forth below:

From	То	Effective Date	Reasons
	SCO: 156-157, Sector-9C, Madhya Marg, Chandigarh – 160031, India	August 04, 2018	Administrative convenience

The change was approved by the Board by vide resolution dated September 04, 2018, since the change of Registered office was within the local limits of city/town/village.

# KEY EVENTS AND MILESTONES IN THE HISTORY OF OUR COMPANY

Year	Events
2012	Incorporation of Company
2014	Entered into a Joint Venture Agreement with Solarig N-Gage.
2015	Incorporation of Joint Venture Company "Solarig Gensol Utilities Private Limited"
2018	Acquisition of Subsidiary Company "Gensun Renewables Private Limited"
2019	Conversion of Company into Public Limited Company

# KEY AWARDS, CERTIFICATIONS, ACCREDITATIONS AND RECOGNITIONS

Year	Details		
2013	Presented with Memento of RENERGY Coimbatore 2013 at CODISSIA Trade Fair Complex Coimbatore		
2013	Presented with Memento Energy Expo'13 at International Exhibition for Energy & Power by SGPC		

## MAIN OBJECTS OF OUR COMPANY

The main objects of our Company, as contained in our Memorandum of Association, are as set forth below:

"To engage in engineering consultation & execution of all forms of electrical power and all other forms of energy in all aspects and to plan, promote, develop, establish distribution networks or systems, trading platforms and to acquire, in any manner, these networks or systems or trading platforms from power generating companies, central or state government undertakings, local authorities or statutory bodies or other person within India or abroad."

AMENDMENTS TO THE MEMORANDUM OF ASSOCIATION OF OUR COMPANY IN THE LAST TEN YEARS



The following changes have been made to our Memorandum of Association, in the last ten years from the date of filing of this Draft Red Herring Prospectus:

DATE OF AGM / EGM	AMENDMENTS
January 05,	Amendment in Clause V of MOA pursuant to Re-classification of unissued 3,50,000 Cumulative Convertible Preference Shares of Rs 10/- each in to fresh 3,50,000 Equity Shares of Rs 10/- each
2019	Amendment in Clause V of MOA pursuant to Increase in Authorized Share Capital of the Company from ₹ 40,00,000 divided into 4,00,000 Equity Shares to ₹9,00,00,000 divided into 90,00,000 Equity Shares

## HOLDING COMPANY/(IES) OF OUR COMPANY

As on the date of this Draft Red Herring Prospectus, our company does not have holding company.

## SUBSIDIARY COMPANY OF OUR COMPANY

As on the date of this Draft Red Herring Prospectus we have one subsidiary company, namely Gensun Renewables Private Limited.

## 1. Gensun Renewables Private Limited ("GRPL")

## **Corporate Information**

Gensun Renewables Private Limited was incorporated at Ahmedabad, as a Private Limited Company under the provisions of the Companies Act, 2013 vide Certificate of Incorporation dated February 08, 2018 bearing Corporate Identification Number U74999GJ2018PTC100798 issued by Deputy Registrar of Companies, Ahmedabad, Gujarat.

#### **Registered Office**

The registered office is situated at A/2, 12th Floor, Palladium Corporate Road, Prahladnagar, Ahmedabad-Gujarat 380015, India.

## Main objects of GRPL

To provide services of construction and development of renewable energy project including providing services in Solar industry for Engineering Procurement and commissioning and other ancillary services.

# **Capital Structure and Shareholding Pattern**

The authorised share capital of GRPL is Rs. 1,00,000/- divided into 10,000 equity shares of Rs. 10/- each and the paid-up capital is Rs. 1,00,000/- divided into 10,000 equity shares of Rs. 10/- each. The shareholding pattern of GRPL as on the date of this Draft Red Herring Prospectus is as mentioned below:

Sr. No.	Name of Shareholder	No. of Equity	Percentage
1.	Gensol Engineering Private Limited	5,100	51.00%
2.	Sunridge Green Ventures Private Limited	4,900	49.00%
	Total	10,000	100.00%

# **Board of Directors**

The Board of Directors of GRPL as on the date of this Draft Red Herring Prospectus are as follows:

- 1. Anmol Singh Jaggi
- 2. Manish Nandkishore Begrajka
- 3. Kanaiya Shamji Bhadra

# **Financial Performance**

(Rs. in Lakhs except NAV)

Particulars	2017-18
Paid Up Equity Capital	1.00
Reserves and Surplus (excluding revaluation reserve if any)	0.04
Sales and Other Income	0.10
Profit After Tax	0.04
Earnings per share (basic & diluted) (In Rs.)	0.37



Particulars	2017-18	
Net Asset Value (In Rs.)	10.37	

## Accumulated Profits or Losses of our Subsidiary not accounted for

There are no accumulated profits or losses of our subsidiary, not accounted for, by our company.

#### JOINT VENTURES OF OUR COMPANY

As on the date of this Draft Red Herring Prospectus, our company has not entered into any Joint venture except as mentioned below:

## 1. Solarig Gensol Utilities Private Limited ("SGUPL")

#### **Corporate Information**

Solarig Gensol Utilities Private Limited was incorporated at Ahmedabad, as a Private Limited Company under the provisions of the Companies Act, 2013 vide Certificate of Incorporation dated March 12, 2015 bearing Corporate Identification Number U74120GJ2015FTC082558 issued by Assistant Registrar of Companies Gujarat.

## **Registered Office**

The registered office is situated at A/2, 12th Floor, Palladium, Corporate Road, Prahladnagar, Ahmedabad-Gujarat 380015, India.

## Main objects of SGUPL

To install, operate and maintain photovoltaic plants or other renewable energy projects in India, entering into Operation and Maintenance Agreements with holders of photovoltaic plants, including the assets management concerning photovoltaic plants and the companies (special purpose vehicles) and/or other public or private entities being the owners of such photovoltaic plants or renewable energy projects and the undertaking or conduct technical management directorate, planning, executing and bringing into operation of technical works or investments in general (in existing international terminology: "Project Management") and establishment, general supervision, management, operation and maintenance, as well as the supply of services of repair and replacement of products, machines, spare parts, etc and conduct of studies, researches and projects of any nature relevant to any form of installations or / and conduct of studies, researches and projects of any nature relevant to any form of installations production units particularly in relation with renewable energy sources as well as other related and/or ancillary services

# **Capital Structure and Shareholding Pattern**

The authorised share capital of SGUPL is Rs. 1,50,00,000/- divided into 15,00,000 equity shares of Rs. 10/- each and the paid-up capital is Rs. 93,44,950/- divided into 9,34,495 equity shares of Rs. 10/- each. The shareholding pattern of SGUPL as on the date of this Draft Red Herring Prospectus is as mentioned below:

Sr. No.	Name of Shareholder	No. of Equity	Percentage
1.	Solarig N. Gage Sa	4,83,020	51.68%
2.	Gensol Engineering Private Limited	4,51,475	48.32%
	Total	9,34,495	100.00%

#### **Board of Directors**

The Board of Directors of GRPL as on the date of this Draft Red Herring Prospectus are as follows:

- 1. Anmol Singh Jaggi
- 2. Puneet Singh Jaggi
- 3. Eduardo Poza Garcia
- 4. Juarez Jaime Sureda
- 5. Nicolas Ruysschaert

### **Financial Performance**

(Rs. in Lakhs except NAV)

Particulars	2017-18	2016-17	2015-16
Paid Up Equity Capital	93.45	93.45	43.47



Particulars	2017-18	2016-17	2015-16
Reserves and Surplus (excluding revaluation reserve if any)	67.96	(7.04)	(8.55)
Sales and Other Income	1,145.32	192.19	41.66
Profit After Tax	75.01	1.51	(8.45)
Earnings per share (basic & diluted) (In Rs.)	13.00	0.48	(2.72)
Net Asset Value (In Rs.)	26.67	27.77	11.22

#### REVALUATION OF ASSETS

There has been no revaluation of assets of our company in last 10 years from the date of this Draft Red Herring Prospectus.

# MERGERS AND ACQUISITIONS IN LAST 10 YEARS

Our Company has not merged / amalgamated itself nor has acquired any business / undertaking, in the last ten years from the date of this Draft Red Herring Prospectus.

#### DIVESTMENT OF BUSINESS / UNDERTAKING BY COMPANY

Our company has not divested any of its business / undertaking in last 10 years from the date of this Draft Red Herring Prospectus.

## SHAREHOLDER'S AGREEMENTS

# Shareholder's Agreement dated December16, 2014 between Solarig N-Gage, S.A. and Our Company

Our Company has entered into a shareholders agreement with Solarig N-Gage, S.A. (herein after referred to as "Solarig"). Pursuant to the shareholders agreement, our Company and Solarig have agreed to incorporate a joint venture company, in India, with name "Solarig Gensol Utilities Private Limited" (herein after referred to as "SGUPL"), for the purpose of rendering operations and maintenance services to renewable power plants, situated in any country and photovoltaic plants, situated in India. The parties have agreed to contribute to the capital of SGUPL, wherein Solarig shall contribute 51% and our Company holds 49% of the paid up share capital of SGUPL. The parties to the agreement shall have voting rights equal to their contribution in the capital of SGUPL. The Agreement records inter se, rights and obligations with regard to the business relation to the extent related to SGUPL. As per the terms of the shareholders agreement, our Company shall be responsible for the day-to-day operations, administration, accounting and marketing of SGUPL, whereas Solarig shall be responsible for supervising management, purchase, supplies, quality check along with risk management of SGUPL. Pursuant to the shareholder's agreement, our Company has the right to appoint 2 directors and Solarig has right to appoint 3 directors as the members of the board of directors of SGUPL.

# OTHER MATERIAL AGREEMENTS

There are no material agreements or contracts which have been entered into by our Company prior to the date of this Draft Red Herring Prospectus which are not in the ordinary course of business.

# AGREEMENTS WITH KEY MANAGERIAL PERSONNEL OR A DIRECTOR OR PROMOTER OR ANY OTHER EMPLOYEE OF THE COMPANY

There are no agreements entered into by key managerial personnel or a Director or Promoter or any other employee of the Company, either by themselves or on behalf of any other person, with any shareholder or any other third party with regard to compensation or profit sharing in connection with dealings in the securities of the Company.

# AGREEMENTS WITH STRATEGIC PARTNERS, JOINT VENTURE PARTNERS AND/OR FINANCIAL PARTNERS AND OTHER AGREEMENTS

As on the date of filing this DRHP, there are no existing material agreements with strategic partners, and/or financial partners or other material agreements entered into by our Company which are not in its ordinary course of business.

However, our Company has entered into a Joint Venture Agreement dated December 01, 2014 with Solarig N Gage, SA, a Company incorporated and organised under laws of Spain. Details of the said agreement have been mentioned below;

Joint Venture Agreement dated December 01, 2014 entered between Gensol Engineering Private Limited and Solarig N Gage, SA. The said agreement has been entered to regulate the incorporation of Joint Venture Company in India. The parties have agreed to sign this joint venture agreement that is the framework agreement regulating the incorporation of the Joint Venture Company in India and that includes the main documents that the parties have agreed both for the incorporation of Joint Venture Company and the regulation of their further relations as



shareholders of the mentioned Joint Venture Company.

#### TIME AND COST OVERRUNS IN SETTING UP PROJECTS

As on the date of this Draft Red Herring Prospectus, there have been no time and cost overruns in any of the projects undertaken by our Company.

## STRATEGIC PARTNERS

As on the date of filing of this Draft Red Herring Prospectus, our Company does not have any strategic partner.

#### FINANCIAL PARTNERS

Apart from the various arrangements with bankers and financial institutions which our Company undertake in the ordinary course of business, our Company does not have any other financial partners as on the date of this Draft Red Herring Prospectus.

# CAPACITY/FACILITY CREATION, LOCATION OF PLANTS

For details pertaining to facility creation, location of plants, please see the chapter titled "Our Business" beginning on page 98 of this DRHP.

# LAUNCH OF KEY PRODUCTS OR SERVICES, ENTRY IN NEW GEOGRAPHIES OR EXIT FROM EXISTING MARKETS

For details pertaining to launch of key products, entry in new geographies or exit from existing markets, please see the chapter titled "Our Business" beginning on page 98 of this DRHP.

# DEFAULTS OR RESCHEDULING OF BORROWINGS WITH FINANCIAL INSTITUTIONS / BANKS

As on the date of this Draft Red Herring Prospectus, there have been no defaults or rescheduling of borrowings with any financial institutions / banks.



## **OUR MANAGEMENT**

# **BOARD OF DIRECTORS**

Under our Articles of Association, Our Company is required to have not less than three (3) directors and not more than 15 directors, subject to the applicable provisions of the Companies Act. As on date of this Draft Red Herring Prospectus, we have five (5) directors on our Board, which includes, one (01) Managing Director, one (01) Whole – Time Director, one (01) Non-Executive Director, who is also the woman director of our Company and two (02) Independent Directors.

The following table sets forth details regarding our Board of Directors as on the date of this Draft Red Herring Prospectus:

Sr. No.	Name, Age, Father's/Husband's Name, Date of Birth Designation, Address, Occupation, Nationality, Term and DIN	Date of last Appointment / Re-appointment	Other Directorship
1.	Name: Anmol Singh Jaggi Father's Name: Parminder Singh Jaggi Date of Birth: October 18, 1985 Age: 33 years Designation: Managing Director Address: 304, Samarthya Hights, 100 Feet Road, Satellite, Ahmedabad – 380015, Gujarat, India Occupation: Business Nationality: Indian Term: For a period of 5 years w.e.f. February 27, 2019 DIN: 01293305	Originally appointed as a Director on September 25, 2012  Designated as Managing Director – February 27, 2019	<ul> <li>Public Limited Company – Nil</li> <li>Private Limited Company –</li> <li>Prescinto Technologies Private         Limited</li> <li>Gensol Industries Private Limited</li> <li>Solarig Gensol Utilities Private         Limited</li> <li>Gosolar Ventures Private Limited</li> <li>Gensol Consultants Private Limited</li> <li>Thunderbird Security Services Private         Limited</li> <li>Gensol Ventures Private Limited</li> <li>Gensol Ventures Private Limited</li> <li>Gensun Renewables Private Limited</li> <li>Gensol Mobility Private Limited</li> <li>Gensol Mobility Tech Private         Limited</li> <li>Gensol Charge Private Limited</li> <li>Gensol Fleet Private Limited</li> <li>Limited Liability Partnership - Nil</li> </ul>
2.	Name: Puneet Singh Jaggi. Father's Name: Parminder Singh Jaggi Date of Birth: May 30, 1987 Age: 31 years Designation: Whole Time Director Address: 304, Samarthya Hights, 100 Feet Road, Satellite Ahmedabad 380015 Gujarat India Occupation: Business Nationality: Indian Term: For a period of 5 years w.e.f. February 27, 2019 DIN: 02479868	Originally appointed as a Director on September 25, 2012  Designated as Whole Time Director on February 27, 2019	Public Limited Company – Nil Private Limited Company  Gensol Mobility Tech Private Limited  Gensol Charge Private Limited  Gensol Fleet Private Limited  Solarig Gensol Utilities Private Limited  Gosolar Ventures Private Limited  Prescinto Technologies Private Limited  Gensol Ventures Private Limited  Gensol Ventures Private Limited  Gensol Industries Private Limited  Gensol Mobility Private Limited  Limited Liability Partnership - Nil
3.	Name: Jasminder Kaur Father's Name: Rajinder Singh Date of Birth: January 23, 1964 Age: 55 years Designation: Non-Executive Director Address: House No- 545, Sector- 6	Appointed as Additional Director on April 01, 2016  Designated as Non-Executive	Public Limited Company - Nil Private Limited Company - Gensol Consultants Private Limited Gensol Ventures Private Limited Gensol Industries Private Limited Limited Liability Partnership - Nil



Sr. No.	Name, Age, Father's/Husband's Name, Date of Birth Designation, Address, Occupation, Nationality, Term and DIN	Date of last Appointment / Re-appointment	Other Directorship
	Panchkula 134109, Haryana India. Occupation: Business Nationality: Indian Term: Liable to retire by rotation effective from January 4, 2019 DIN: 01441131	Director on January 04, 2019	
4.	Name: Ashish Swarup Father's Name: Shashi Kumar Agarwal Date of Birth: October 10, 1968 Age: 50 years Designation: Independent Director Address: C-604, Raheja Nest Chs Ltd. Chandivali Farm Road, Near Lake Homes, Powai, Mumbai– 400072, India Occupation: Business Nationality: Indian Term: For a period of 5 years effective from February 27, 2019 w.e.f. February 27, 2019 DIN: 01144344	Appointed as Independent Director on February 27, 2019	<ul> <li>Public Limited Company – Nil</li> <li>Private Limited Company</li> <li>Thd Agri And Food Services Private Limited</li> <li>Mission Green Ethanol Private Limited</li> <li>Skeiron Renewable Energy Sarur Private Limited</li> <li>Skeiron Renewable Energy Muddebihal Private Limited</li> <li>Skeiron Renewable Energy Borampalli Limited</li> <li>Skeiron Renewable Energy Dotihal Private Limited</li> <li>Skeiron Renewable Energy Mopidi Private Limited</li> <li>Skeiron Renewable Energy Mopidi Private Limited</li> <li>Skeiron Renewable Energy Devoor Private Limited</li> <li>Skeiron Renewable Energy Devoor Private Limited</li> <li>Reae Services Private Limited</li> <li>Limited Liability Partnership - Nil</li> </ul>
5.	Name: Harish Kaushik Fathers Name: Suraj Bhan Sharma Date of Birth: July 20, 1960 Age: 58 years Address: Flat-1904, Floor: 19, Sapphire Regency Tower, Ghod Bunder Road, Anand Nagar, Nr. Saraswati School, Thane West, Thane, Mumbai-400607, India Occupation: Business Designation: Independent Director Nationality: Indian Term: For a period of 5 years w.e.f. February 27, 2019 DIN: 08191765	Appointed as Independent Director on February 27, 2019	Public Limited Company - Nil Private Limited Company - Nil Limited Liability Partnership -  • Anthios Advisors LLP

# **BRIEF PROFILE OF OUR DIRECTORS**

# Anmol Singh Jaggi, Promoter, Managing Director

Anmol Singh Jaggi, aged 33 years, is the Promoter, chairman and Managing Director of our Company. He has been associated with our Company since incorporation and has been re-designated as Managing Director w.e.f. February 27, 2019 for a period of five years. He has completed Bachelor of Technology under Petroleum Engineering branch from University of Petroleum and Energy Studies, Dehradun. He has an experience of 7 years in the Solar industry. He is the guiding force behind all the corporate decisions and is responsible for the entire business operations of our Company.



#### Puneet Singh Jaggi, Promoter and Whole Time Director

Puneet Singh Jaggi, aged 31 years is the Whole Time Director of our Company. He was associated with our company since incorporation and has been re-designated as Whole Time Director w.e.f February 27, 2019 for a period of five years He has completed Bachelor of Technology (Chemical Engineering) from Indian Institute of Technology Roorkee. He has an experience of 7 years in Solar Industry. He looks after designing of Technical Architecture and manage entire Product development cycle of the company.

# Jasminder Kaur Jaggi, Non-Executive Director

Jasminder Kaur Jaggi, aged 55 years is the Non-Executive Director of our Company. She was appointed as an Additional Director of our Company on April 1, 2016 and was designated as Non-Executive Director w.e.f January 04, 2019 and is liable to retire by rotation. She looks after Human Resource related activities of our company.

# Ashish Swarup , Independent Director

Ashish Swarup, aged 50 years is Independent Director of our Company. He was appointed as an Independent Director with effect from February 27, 2019. He is an Engineer by qualification. He completed his education from Rajasthan Agricultural University, Bikaner. He holds a post-graduation in management degree from The Indian Institute of Management, Ahmedabad. Prior to joining our company as independent director he was associated with various corporates namely Suzlon Energy Limited, PT. Pindo Deli Pulp and Paper Mills, Mission Biofuel India Private Limited, Skeltron Renewable Energy Private Limited. He has over 26 years of work experience in various industries.

# Harish Kaushik, Independent Director

Harish Kaushik, aged 58 years is Independent Director of our Company. He was appointed as an Independent Director with effect from February 27, 2019. He holds a Bachelor of Commerce degree from University of Delhi. Prior to joining our Company he was associated with National Institute of Bank Management as Visiting Faculty for Infrastructure Finance - from August 2018 onwards. In the past, he has also been associated with Mytrah Energy India Limited as Vice President – Project & Corporate Finance, Reliance Capital Limited as Senior Vice President and Head Infra Finance, State Bank of India as Chief Manager for assignments on Project Finance (SBU) and as Assistant General Manager & Project Manager – for Project Finance (SBU) at State Bank of India. He has over 28 years of work experience in Finance Industry.

#### **CONFIRMATIONS**

As on the date of this Draft Red Herring Prospectus:

1. Except as stated below; none of the Directors of our Company are related to each other as per section 2(77) of the Companies Act, 2013.

Name of the Director	Name of the Other Director	Relation
Anmol Singh Jaggi	Puneet Singh Jaggi	Brothers
Anmol Singh Jaggi	Jasminder Kaur	Son – Mother
Puneet Singh Jaggi	Jasminder Kaur	Son – Mother

- 2. There are no arrangements or understanding with major shareholders, customers, suppliers or any other entity, pursuant to which any of the Directors or Key Management Personnel were selected as a Director or member of the senior management.
- 3. The Directors of our Company have not entered into any service contracts with our Company which provides for benefits upon termination of employment.
- 4. None of our Directors are fugitive economic offender or are on the RBI List of willful defaulters.
- 5. Further, none of our Directors are or were directors of any company whose shares have been / were
  - (a) Suspended from trading by any of the stock exchange(s) during his/her tenure in that company in the last five years or;
  - (b) Delisted from the stock exchange(s) during the term of their directorship in such companies.
- 6. None of the Promoters, or Directors has been or is involved as a promoter or director of any other company, which is debarred from accessing the capital market under any order or directions made by SEBI or any other regulatory authority.

## BORROWING POWERS OF THE BOARD



Pursuant to a special resolution passed at the Extraordinary General Meeting of our Company held on February 27, 2019 and pursuant to provisions of Section 180(1)(c) and other applicable provisions, if any, of the Companies Act, 2013 as amended from time to time, and rules made there under and the Board of Directors (including committees) of the Company be and is hereby authorized to borrow money on such terms and conditions as may be considered and suitable by the Board of Directors up to a limit of Rs. 300 Crores notwithstanding that the money(s) to be borrowed together with the money(s) already borrowed by the Company (apart from the Temporary Loans obtained from the Company's Bankers in the ordinary course of business) may exceed the aggregate of the Paid-up Capital of the Company and its Free Reserves of the Company.

## REMUNERATION/COMPENSATION PAID TO DIRECTORS

Except as mentioned below, no other current Directors have received remuneration during the last financial year ended on March 31, 2018.

Name of the Directors	Amount (in Lakhs)
Jasminder Kaur	21.05

#### REMUNERATION PAID TO DIRECTORS BY OUR SUBSIDIARY OR ASSOCIATE COMPANIES

Our directors have not received any remuneration from our subsidiary and associate companies as on the date of this Draft Red Herring Prospectus.

## Terms and conditions of employment of our Director:

#### 1. Anmol Singh Jaggi

Anmol Jaggi is the Promoter and Managing Director of our Company. He has been designated as Managing Director w.e.f February 27, 2019 for a period of 5 years. The terms and conditions of his employment are as follows:

Remuneration	2.50 Lakhs per month
Term of appointment	5 Years
Perquisites	The remuneration, as aforesaid, shall include accommodation (furnished or otherwise) or house rent allowance in lieu thereof; house maintenance allowance together with reimbursement of expenses and / or allowances for utilisation of gas, electricity, water, furnishing and repairs, medical assistance and leave travel concession for self and family including dependents.

## 2. Puneet Singh Jaggi

Puneet Singh Jaggi is the Promoter and Whole Time Director of our Company. He is designated as Whole Time Director of our Company w.e.f February 27, 2019 for a period of 5 years The terms and conditions of his employment are as follows:

Remuneration	2.50 Lakhs per month
Term of appointment	5 Years
Perquisites	The remuneration, as aforesaid, shall include accommodation (furnished or otherwise) or house rent allowance in lieu thereof; house maintenance allowance together with reimbursement of expenses and / or allowances for utilisation of gas, electricity, water, furnishing and repairs, medical assistance and leave travel concession for self and family including dependents.

## Remuneration for our Non-Executive Directors and Independent Directors

Non-Executive and Independent Directors of our Company may be paid sitting fees, commission and any other amounts as may be decided by our Board in accordance with the provisions of the Articles of Association, the Companies Act, 2013 and other applicable laws and regulations.

Remuneration paid to Jasminder Kaur, Non-Executive Director for the financial year 2017-18 as Executive Director was 21.05 Lakhs.

# SHAREHOLDING OF OUR DIRECTORS IN THE COMPANY

As per the Articles of Association of our Company, a Director is not required to hold any qualification shares. Except as stated below no other directors have shareholding of our company

The following table details the shareholding of our Directors as on the date of this Draft Red Herring Prospectus:



Sr. No.	Name of the Director	No. of Equity Shares	% of Pre Offer Equity Share Capital	% of Post Offer Equity Share Capital
1.	Anmol Singh Jaggi	19,64,000	32.50%	[●]
2.	Puneet Singh Jaggi	17,22,428	28.50%	[●]
3.	Jasminder Kaur	NIL	NIL	NIL

# INTERESTS OF DIRECTORS

# Interest in promotion of our Company

Our Directors Anmol Singh Jaggi, Puneet Singh Jaggi and Jasminder Kaur may be deemed to be interested in the promotion of the Company to the extent of the Equity Shares held by them and also to the extent of any dividend payable to them and other distributions in respect of the aforesaid Equity Shares. For further details, refer to chapter titled "*Related Party Transactions*" and "*Promoter and Promoter Group*" beginning on page 143 beginning on page 134 of this Draft Red Herring Prospectus.

## Interest in the property of our Company

Except as stated/referred to in the heading titled "Immovable Properties" under the chapter titled "Our Business" beginning on page 98 and chapter titled "Related Party Transaction" on page 143 of the Draft Red Herring Prospectus, our Directors have not entered into any contract, agreement or arrangements in which the Directors are interested directly or indirectly and no payments have been made to them in respect of these contracts, agreements or arrangements or are proposed to be made to them. Further our Directors do not have any interest in any immovable property acquired or proposed to be acquired of the Company or by the Company except otherwise disclosed in the heading titled "Immovable Properties" under the chapter titled "Our Business" beginning on page 98 of the Draft Red Herring Prospectus

## Interest as member of our Company

As on date of this Draft Red Herring Prospectus, our Directors together hold 36,86,428 Equity Shares in our Company i.e. 61% of the pre Offer paid up share capital of our Company. Therefore, our Directors are interested to the extent of their respective shareholding and the dividend declared and other distributions, if any, by our Company.

#### Interest as a Creditor of our Company

As on the date of this Draft Red Herring Prospectus, except as stated in the chapter titled "Financial Indebtedness" and heading titled "Related Party Transactions" under chapter titled "Financial Statements as Restated" our Company has not availed loans from Directors of our Company.

## **Interest as Director of our Company**

Except as stated above and in the chapters titled "Financial Statements as Restated" and "Capital Structure" beginning on pages 145 and 59 respectively of this Draft Red Herring Prospectus our Directors, may deemed to be interested to the extent of remuneration, reimbursement of expenses payable to them for services rendered to us in accordance with the provisions of the Companies Act and in terms of agreements entered into with our Company, if any and AoA of our Company.

## Interest as Key Managerial Personnel of our Company

Anmol Singh Jaggi, Promoter, Managing Director, Puneet Singh Jaggi, Promoter and Whole Time Director and Jasminder Kaur, Non-Executive Director of the Company are the Key Managerial Personnel of the Company and may deemed to be interested to the extent of remuneration or benefits to which they are entitled to as per their terms of appointment, reimbursement of expenses payable to them for services rendered to us in accordance with the provisions of the Companies Act and in terms of agreement entered into with our Company, if any and AoA of our Company and to the extent of Equity Shares held by them in our Company. They may also be deemed to be interested to the extent of any dividend payable to them and other distributions in respect of such Equity Shares. Other than as disclosed above, no other Director is interested as Key Managerial Personnel of the Company. For further details, please refer to heading titled "Related Party Transactions" under chapter titled "Financial Statements as Restated" beginning on page 145 of this Draft Red Herring Prospectus.

# Interest in transactions involving acquisition of land

Our Promoters are not currently interested in any transaction with our Company involving acquisition of land. Except as stated/referred to under the heading titled "Land and Property" under chapter titled "Our Business" beginning on page 98 of this Draft Red Herring Prospectus, our Promoters has not entered into any contract,



agreement or arrangements in relation to acquisition of property, since incorporation in which the Promoters are interested directly or indirectly and no payments have been made to them in respect of these contracts, agreements or arrangements or are proposed to be made to them.

## **Other Indirect Interest**

Except as stated in chapter titled "Financial Statements as Restated" beginning on page 145 of this Draft Red Herring Prospectus, none of our sundry debtors or beneficiaries of loans and advances are related to our Directors.

## **Interest in the Business of Our Company**

Except as stated in "Related Party Transactions" in the chapter titled "Financial Statements as Restated" beginning on page 145 of this Draft Red Herring Prospectus, our Directors do not have any other interests in our Company as on the date of this Draft Red Herring Prospectus.

# SHAREHOLDING OF DIRECTORS IN SUBSIDIARIES AND ASSOCIATE COMPANIES

As on the date of Draft Red Herring Prospectus our Directors does not hold any shareholding in any Subsidiaries and Associate companies

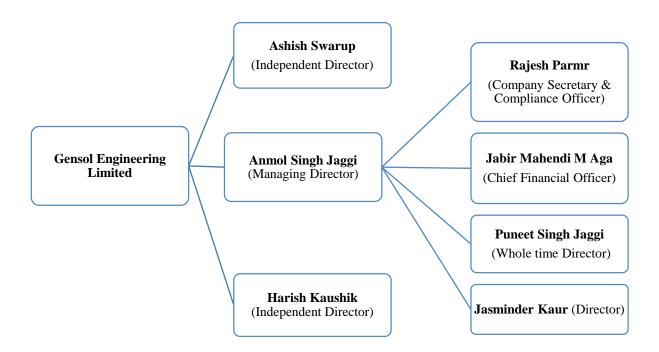
## CHANGES IN OUR BOARD OF DIRECTORS DURING THE LAST THREE YEARS

Following are the changes in directors of our Company in last three years prior to the date of this Draft Red Herring Prospectus:

Name	Date of event	Nature of event	Reason
Jasminder Kaur	April 01, 2016	Appointment	Appointed as Additional Director
Jasminder Kaur	September 29, 2016	Regularisation	Regularisation of director
Anmol Jaggi	October 20, 2016	Cessation	Resigned as Director
Shalmali Kaur Jaggi	May 07, 2018	Appointment	Appointed as Director
Shalmali Kaur Jaggi	June 11, 2018	Cessation	Resigned as Director
Pranay Mundra	May 07, 2018	Appointment	Appointed as Director
Pranay Mundra	September 21, 2019	Cessation	Resigned as Director
Anmol Singh Jaggi	January 04, 2019	Appointment	Appointed as Additional Director
Anmol Singh Jaggi	January 05, 2019	Change in designation	Regularisation of director
Anmol Singh Jaggi	February 27, 2019	Change in designation	Designated as Managing Director
Puneet Singh Jaggi	February 27, 2019	Change in designation	Designated as Whole Time Director
Jasminder Kaur	September 29, 2016	Change in designation	Designated as Non- Executive Director
Ashish Swarup	February 27, 2019	Appointment	Appointed as Independent Director
Harish Kaushik	February 27, 2019	Appointment	Appointed as Independent Director



## ORGANISATIONAL STRUCTURE



#### **CORPORATE GOVERNANCE**

In addition to the applicable provisions of the Companies Act, 2013 with respect to corporate governance, provisions of the SEBI Listing Regulations will also be complied with the extent applicable to our Company immediately upon the listing of the Equity Shares on the Stock Exchange.

Our Company stands committed to good corporate governance practices based on the principles such as accountability, transparency in dealings with our stakeholders, emphasis on communication and transparent reporting. We have complied with the requirements of the applicable regulations, including Regulations, in respect of corporate governance including constitution of the Board and Committees thereof. The Corporate governance framework is based on an effective Independent Board, the Board's Supervisory role from the executive management team and constitution of the Board Committees, as required under law.

The Board functions either as a full board or through the various committees constituted to oversee specific operational areas.

As on the date of this Draft Red Herring Prospectus, there are 5 (five) Directors on our Board out of which 2 (two) are independent Directors and 1 (one) is non-executive director. Our Company is in compliance with the corporate governance norms prescribed under the Companies Act, 2013, particularly, in relation to appointment of Independent Directors to our Board and constitution of committees.

Our Company undertakes to take all necessary steps to continue to comply with all the requirements of the SEBI Listing Regulations, the Equity Listing Agreements and the Companies Act, 2013.

# The following committees have been constituted in terms of SEBI Listing Regulations and the Companies Act, 2013.

- A. Audit Committee
- B. Stakeholders Relationship Committee
- C. Nomination and Remuneration Committee

#### A) Audit Committee

Our Company has re-constituted an audit committee ("Audit Committee"), as per section 177 of the Companies Act 2013 and Regulation 18 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015; vide resolution passed at the meeting of the Board of Directors held on March 12, 2019.



The terms of reference of Audit Committee adheres to the requirements of Regulation 18 of the Listing Agreement, proposed to be entered into with the Stock Exchange in due course. The committee presently comprises the following three (3) directors:

Name of the Directors	Status	Nature of Directorship
Ashish Swarup	Chairman	Independent Director
Harish Kaushik	Member	Independent Director
Anmol Singh Jaggi	Member	Managing Director

The Company Secretary and Compliance Officer of the Company would act as the Secretary to the Audit Committee.

The Audit Committee shall have following powers:

- a. To investigate any activity within its terms of reference;
- b. To seek information from any employee;
- c. To obtain outside legal or other professional advice; and
- d. To secure attendance of outsiders with relevant expertise if it considers necessary.

The Audit Committee shall mandatorily review the following information:

- a. Management discussion and analysis of financial condition and results of operations;
- b. Statement of significant related party transactions (as defined by the audit committee), submitted by management;
- c. Management letters / letters of internal control weaknesses issued by the statutory auditors;
- d. Internal audit reports relating to internal control weaknesses; and
- e. The appointment, removal and terms of remuneration of the Chief internal auditor shall be subject to review by the Audit Committee.

The recommendations of the Audit Committee on any matter relating to financial management, including the audit report, are binding on the Board. If the Board is not in agreement with the recommendations of the Committee, reasons for disagreement shall have to be incorporated in the minutes of the Board Meeting and the same has to be communicated to the shareholders. The Chairman of the Audit committee has to attend the Annual General Meetings of the Company to provide clarifications on matters relating to the audit.

The role of the Audit Committee not limited to but includes:

- 1. Oversight of the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible.
- 2. Recommending to the Board, the appointment, re-appointment and, if required, the replacement or removal of the statutory auditor and the fixation of audit fees.
- 3. Approval of payment to statutory auditors for any other services rendered by the statutory auditors.
- 4. Reviewing, with the management, the annual financial statements before submission to the board for approval, with particular reference to:
  - i. Matters required to be included in the Director's Responsibility Statement to be included in the Board's report in terms of clause (c) of sub-section 3 of section 134 of the Companies Act, 2013;
  - ii. Changes, if any, in accounting policies and practices and reasons for the same;
  - iii. Major accounting entries involving estimates based on the exercise of judgment by management;
  - iv. Significant adjustments made in the financial statements arising out of audit findings;
  - v. Compliance with listing and other legal requirements relating to financial statements;
  - vi. Disclosure of any related party transactions;
  - vii. Qualifications in the draft audit report.
- 5. Reviewing, with the management, the half yearly financial statements before submission to the board for approval.



- 6. Reviewing, with the management, the statement of uses / application of funds raised through an issue (public issue, right issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document/Draft Red Herring Prospectus/Prospectus/notice and the report submitted by the monitoring agency monitoring the utilization of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter.
- 7. Review and monitor the auditor's independence, performance and effectiveness of audit process.
- 8. Approval or any subsequent modification of transactions of the company with related parties.
- 9. Scrutiny of inter-corporate loans and investments.
- 10. Valuation of undertakings or assets of the company, wherever it is necessary.
- 11. Evaluation of internal financial controls and risk management systems.
- 12. Reviewing, with the management, performance of statutory and internal auditors, adequacy of the internal control systems.
- 13. Reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit.
- 14. Discussion with internal auditors any significant findings and follow up there on.
- 15. Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the board.
- 16. Discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern.
- 17. To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non payment of declared dividends) and creditors.
- 18. To oversee and review the functioning of the vigil mechanism which shall provide for adequate safeguards against victimization of employees and directors who avail of the vigil mechanism and also provide for direct access to the Chairperson of the Audit Committee in appropriate and exceptional cases.
- 19. Call for comments of the auditors about internal control systems, scope of audit including the observations of the auditor and review of the financial statements before submission to the Board.
- 20. Approval of appointment of CFO (i.e., the whole-time Finance Director or any other person heading the finance function or discharging that function) after assessing the qualifications, experience & background, etc. of the candidate.
- 21. To investigate any other matters referred to by the Board of Directors.
- 22. Carrying out any other function as is mentioned in the terms of reference of the Audit Committee.

Explanation (i): The term "related party transactions" shall have the same meaning as contained in the Accounting Standard 18, Related Party Transactions, issued by The Institute of Chartered Accountants of India.

## Meeting of Audit Committee and relevant Quorum

The audit committee shall meet at least 4 times in a year and not more than 4 months shall elapse between 2 meetings. The quorum shall be either 2 members or one third of the members of the Audit Committee whichever is greater, but there shall be a minimum of 2 Independent Directors, who are members, present.

# B) Stakeholder's Relationship Committee

Our Company has constituted a shareholder / investors grievance committee ("Stakeholders' Relationship Committee") to redress complaints of the shareholders. The Stakeholders' Relationship Committee was constituted vide resolution passed at the meeting of the Board of Directors held on March 12, 2019.

The Stakeholders' Relationship Committee comprises the following Directors:

Name of the Directors	Status	Nature of Directorship
Ashish Swarup	Chairman	Independent Director
Anmol Singh Jaggi	Member	Managing Director



Puneet Singh Jaggi Member	Whole Time Director
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The Company Secretary and Compliance Officer of the Company would act as the Secretary to the Stakeholders' Relationship Committee.

The Stakeholders Relationship Committee shall oversee all matters pertaining to investors of our Company. The scope and function of the Stakeholder's Relationship Committee and its terms of reference shall include the following:

- **A. Tenure**: The Stakeholder's Relationship Committee shall continue to be in function as a committee of the Board until otherwise resolved by the Board, to carry out the functions of the Stakeholder's Relationship Committee as approved by the Board.
- **B.** Meetings: The Stakeholder's Relationship Committee shall meet at least four times a year with maximum interval of four months between two meetings and shall report to the Board on quarterly basis regard the status of redressal of complaints received from the shareholders of the Company. The quorum shall be two members present.

# C. Role of the Stakeholder's Relationship Committee:

The Committee shall consider and resolve grievances of security holders, including but not limited to:

- 1. Allotment, transfer of shares including transmission, splitting of shares, changing joint holding into single holding and vice versa, issue of duplicate shares in lieu of those torn, destroyed, lost or defaced or where the cages in the reverse for recording transfers have been fully utilized.
- 2. Issue of duplicate certificates and new certificates on split/consolidation/renewal, etc.; and
- 3. Review the process and mechanism of redressal of Shareholders /Investors grievance and suggest measures of improving the system of redressal of Shareholders /Investors grievances.
- 4. Non-receipt of share certificate(s), non-receipt of declared dividends, non-receipt of interest/dividend warrants, non-receipt of annual report and any other grievance/complaints with Company or any officer of the Company arising out in discharge of his duties.
- 5. Oversee the performance of the Registrar & Share Transfer Agent and also review and take note of complaints directly received and resolved them.
- 6. Oversee the implementation and compliance of the Code of Conduct adopted by the Company for prevention of Insider Trading for Listed Companies as specified in the Securities & Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015 as amended from time to time.
- 7. Any other power specifically assigned by the Board of Directors of the Company from time to time by way of resolution passed by it in a duly conducted Meeting.
- 8. Carrying out any other function contained in the equity listing agreements as and when amended from time to time.

# C) Nomination and Remuneration Committee

Our Company has re-constituted a Nomination and Remuneration Committee in accordance section 178 of Companies Act 2013. The constitution of the Nomination and Remuneration Committee was approved by a Meeting of the Board of Directors held on March 12, 2019. The said committee is comprised as under:

The Nomination and Remuneration Committee comprises the following Directors:

Name of the Director	Status	Nature of Directorship
Harish Kaushik	Chairman	Independent Director
Ashish Swarup	Member	Independent Director
Jasmindar Kaur	Member	Non – Executive Director

The Company Secretary and Compliance Officer of the Company would act as the Secretary to the Nomination and Remuneration Committee. The scope and function of the Committee and its terms of reference shall include the following:

1) **Tenure:** The Nomination and Remuneration Committee shall continue to be in function as a committee of the Board until otherwise resolved by the Board.



2) Meetings: The committee shall meet as and when the need arise for review of Managerial Remuneration. The quorum for the meeting shall be one third of the total strength of the committee or two members, whichever is higher. Meeting of the Nomination and Remuneration Committee shall be called by at least seven day's notice in advance.

# 3) Role of the Nomination and Remuneration Committee not limited to but includes:

- Formulate the criteria for determining the qualifications, positive attributes and independence of a director and recommend to the Board a policy relating to, the remuneration for directors, KMPs and other employees.
- Identifying persons who are qualified to become directors and may be appointed in senior management in
  accordance with the criteria laid down, and recommend to the Board of Directors their appointment and
  removal.
- Formulation of criteria for evaluation of performance of independent directors and Board of Directors
- Devising a policy on diversity of board of directors
- Deciding on, whether to extend or continue the term of appointment of the independent director, on the basis of the report of performance evaluation of independent directors.
- Decide the salary, allowances, perquisites, bonuses, notice period, severance fees and increment of Executive Directors.
- Define and implement the Performance Linked Incentive Scheme (including ESOP of the Company) and evaluate the performance and determine the amount of incentive of the Executive Directors for that purpose.
- Decide the amount of Commission payable to the Whole time Director / Managing Directors.
- Review and suggest revision of the total remuneration package of the Executive Directors keeping in view the performance of the Company, standards prevailing in the industry, statutory guidelines etc.
- To formulate and administer the Employee Stock Option Scheme.

# Policy on Disclosures and Internal Procedure for Prevention of Insider Trading:

The provisions of Regulation 9(1) of the SEBI (Prohibition of Insider Trading) Regulations, 2015 will be applicable to our Company immediately upon the listing of its Equity Shares on the SME Platform of BSE Limited. We shall comply with the requirements of the SEBI (Prohibition of Insider Trading) Regulations, 2015 on listing of Equity Shares on stock exchanges. Further, Board of Directors at their meeting held on March 12, 2019 have formulated and adopted the code of conduct to regulate, monitor and report trading by its employees and other connected persons.

Rajesh Parmar, Company Secretary & Compliance Officer will be responsible for setting forth policies, procedures, monitoring and adherence to the rules for the preservation of price sensitive information and the implementation of the Code of Conduct under the overall supervision of the board.

# KEY MANAGERIAL PERSONNEL

Our Company is managed by our Board of Directors, assisted by qualified and experienced professionals, who are permanent employees of our Company. Below are the details of the Key Managerial Personnel of our Company:

# The details of our Key Managerial Personnel are set out below:

# Anmol Singh Jaggi, Promoter, Managing Director

Anmol Jaggi, aged 33 years, is the Promoter, Managing Director of our Company. He has been associated with our Company since incorporation and has been re-designated as Managing Director w.e.f. February 27, 2019 for a period of five years. He has completed Bachelor of Technology under Petroleum Engineering branch from University of Petroleum and Energy Studies, Dehradun. He has an experience of 7 years in the Solar industry. He is the guiding force behind all the corporate decisions and is responsible for the entire business operations of our Company.

## Puneet Singh Jaggi, Promoter and Whole Time Director

Puneet Singh Jaggi, aged 31 years is the Whole Time Director of our Company. He was associated with our company since incorporation and has been re-designated as Whole Time Director w.e.f February 27, 2019 for a period of five years He has completed Bachelor of Technology (Chemical Engineering) from Indian Institute of



Technology Roorkee. He has and experience of 7 years in Solar Industry. He looks after designing of Technical Architecture and manage entire Product development cycle of the company.

## Jabir Mahendi M Aga, Chief Financial Officer

Jabir Mahendi M Aga, aged 32 years has been appointed as the Chief Financial Officer of our Company with effect from February 27, 2019. He has completed his Masters of Business Administration (MBA) in Finance from Gujarat University and has an aggregate experience of more than 8 years in Finance and Accounts Industry. He is responsible for looking after accounting, finance and taxation of our Company.

#### Rajesh Parmar, Company Secretary and Compliance Officer

Rajesh Parmar, aged 30 years is Company Secretary and Compliance Officer of our Company with effect from February 27, 2019. He has completed his Bachelor of Law from Gujarat University also he is a Company Secretary by qualification and a member of Institute of Company Secretaries of India. He looks after the Legal and Compliance Department of our Company.

# RELATIONSHIP BETWEEN KEY MANAGERIAL PERSONNEL

Except as stated below; none of the Key Managerial Personnel's are related to each other within the meaning of Section 2 (77) of the Companies Act, 2013.

Director	Other Director	Relation
Anmol Singh Jaggi	Puneet Singh Jaggi	Brothers

## ARRANGEMENTS AND UNDERSTANDING WITH MAJOR SHAREHOLDERS

None of our Key Managerial Personnel have been appointed on our Board pursuant to any arrangement with our major shareholders, customers, suppliers or others.

#### SHAREHOLDING OF THE KEY MANAGERIAL PERSONNEL

Except as mentioned below, none of our Key Managerial Personnel holds any Equity shares of our company as on the date of this Draft Red Herring Prospectus.

Sr. No.	Name of the Key Managerial Personnel	No. of Shares held
1.	Anmol Singh Jaggi	19,64,000
2.	Puneet Singh Jaggi	17,22,428

## RELATIONSHIPS OF DIRECTORS/ AND PROMOTERS WITH KEY MANAGERIAL PERSONNEL

None of our Directors of the Company are related to the Key Managerial Personnel within the meaning of Section 2(77) of the Companies Act, 2013 except as mentioned below:

Name of Director	Name of KMP	Relationship
Anmol Singh Jaggi	Puneet Singh Jaggi	Brothers
Jasminder Kaur	Anmol Singh Jaggi	Mother - Son
Jasminder Kaur	Puneet Singh Jaggi	Mother - Son

# BONUS OR PROFIT SHARING PLAN OF THE KEY MANAGERIAL PERSONNEL

Our Company has not entered into any Bonus or Profit Sharing Plan with any of the Key Managerial Personnel.

# CONTINGENT AND DEFERRED COMPENSATION PAYABLE TO KEY MANAGERIAL PERSONNEL

None of our Key Managerial Personnel has received or is entitled to any contingent or deferred compensation.

## LOANS TO KEY MANAGERIAL PERSONNEL

Our company has not given any loans and advances to the Key Managerial Personnel as on the date of this Draft Red Herring Prospectus.

# INTEREST OF KEY MANAGERIAL PERSONNEL

The Key Managerial Personnel of our Company have interest in our Company to the extent of the remuneration or benefits to which they are entitled to as per their terms of appointment and reimbursement of expenses incurred by them during the ordinary course of business and to the extent of Equity Shares held by them in our Company, if any and dividends payable thereon and other distributions in respect of such equity shares, if any. Except as



disclosed in this Draft Red Herring Prospectus, none of our key managerial personnel have been paid any consideration of any nature from our Company, other than their remuneration.

Except as stated otherwise in this Draft Red Herring Prospectus, we have not entered into any contract, agreement or arrangement during the preceding 2 (two) years from the date of this Draft Red Herring Prospectus in which the Key Managerial Personnel are interested directly or indirectly and no payments have been made to them in respect of these contracts, agreements or arrangements or are proposed to be made to them.

Except as stated in the chapters "Our Management" and "Related Party Transactions" beginning on pages 121 and 143 respectively of this Draft Red Herring Prospectus and described herein above, our key managerial personnel do not have any other interest in the business of our Company.

## CHANGES IN KEY MANAGERIAL PERSONNEL IN THE LAST THREE YEARS

The changes in the Key Managerial Personnel in the last three years from the date of this Draft Red Herring Prospectus are as follows:

Name of Managerial Personnel	Date of Event	Nature of event	Reason
Anmol Singh Jaggi	February 27, 2019	Re-designation	Designated as Managing Director and Chairman
Puneet Singh Jaggi	February 27, 2019	Re-designation	Designated as Whole Time Director
Jabir Mahendi M Aga	February 27, 2019	Appointment	Appointed as Chief Financial Officer
Rajesh Parmar	February 27, 2019	Appointment	Appointment as Company Secretary and Compliance officer

#### ESOP/ESPS SCHEME TO EMPLOYEES

Presently, we do not have any ESOP/ESPS Scheme for employees.

# PAYMENT OR BENEFIT TO OUR OFFICERS (NON SALARY RELATED)

Except as disclosed in the heading titled "Related Party Transactions" in the section titled "Financial Statements as Restated" beginning on page 145 of this Draft Red Herring Prospectus, no amount or benefit has been paid or given within the three preceding years or is intended to be paid or given to any of our officers except the normal remuneration for services rendered as officers or employees.



#### OUR PROMOTER AND PROMOTER GROUP

The Promoters of our Company is Anmol Singh Jaggi and Puneet Singh Jaggi. As on the date of this Draft Red Hearing Prospectus our promoters hold, in aggregate 36,86,428 Equity Shares representing 61.01% of the preoffer paid up Capital of our Company.

## Brief profile of our Promoter is as under:



# Anmol Singh Jaggi, Promoter, Chairman and Managing Director

Anmol Jaggi, aged 33 years, is the Promoter, Chairman and Managing Director of our Company. He has been associated with our Company since incorporation and has been designated as Managing Director w.e.f. February 27, 2019 for a period of five years. He has completed Bachelor of Technology under Petroleum Engineering branch from University of Petroleum and Energy Studies, Dehradun. He has an experience of 7 years in the Solar industry. He is the guiding force behind all the corporate decisions and is responsible for the entire business operations of our Company

Date of Birth: October 18, 1985

**Nationality:** Indian **Passport No**: N9319399

**Driving License:** DL12 20180003881 **Aadhar Card No:** 545960415484

PAN: AGNPJ4504B

Address: 304, Samarthya Heights, 100 Feet Road, Satellite, Ahmedabad –

380015

For further details pertaining to other ventures involving Anmol Singh Jaggi, including terms of appointment as Managing Director, other directorships, please refer to the chapter titled "Our Management" beginning on page 121 of this Draft Red Hearing Prospectus.



## Puneet Singh Jaggi, Promoter and Whole Time Director

Puneet Singh Jaggi, aged 31 years is the Whole Time Director of our Company. He was associated with our company since incorporation and is designated as Whole Time Director w.e.f February 27, 2019 for a period of five years He has completed Bachelor of Technology under chemical branch from Indian Institute of Technology Roorkee. He has and experience of 7 years in Solar Industry. He looks after designing of Technical Architecture and manage entire Product development cycle of the company.

Date of Birth: May 30, 1987

Nationality: Indian Passport No:P0978931

**Driving License:** 7303/DL/PKL **Aadhar Card No:** 4313 5297 1579

PAN: AHRPJ5583B

Address: 304, Samarthya Heights, 100 Feet Road, Satellite, Ahmedabad –

380015

For further details pertaining to other ventures involving Puneet Singh Jaggi, including terms of appointment as Whole Time Director, other directorships, please refer to the chapter titled "Our Management" beginning on page 121 of this Draft Red Hearing Prospectus.

# **DECLARATION**

A declaration confirming that the Permanent Account Number, Bank Account Number(s) and Passport Number of the promoters have been submitted to the stock exchanges on which the specified securities are proposed to be listed, at the time of filing the Draft Red Herring Prospectus.



## INTEREST OF PROMOTERS

Our Promoters Anmol Singh Jaggi and Puneet Singh Jaggi are interested in our Company to the extent that they have promoted and formed our Company and are interested to the extent of their shareholding and the dividend receivable, if any and other distributions in respect of the Equity Shares held by them. For details regarding shareholding of our promoters in our Company, please refer "Capital Structure" beginning on page 59 of this Draft Red Hearing Prospectus.

Our Promoters are not interested as a member of a firm or company, and no sum has been paid or agreed to be paid to our Promoters or to such firm or company in cash or otherwise by any person for services rendered by our Promoters or by such firm or company in connection with the promotion or formation of our Company.

Some of our Promoters are also the Director and KMP of our Company and may be deemed to be interested to the extent of remuneration and/ or reimbursement of expenses payable to them for services rendered to us in accordance with the provisions of the Companies Act and in terms of the agreements entered into with our Company, if any and subject to Articles of Association of our Company. For details please refer to the chapter titled "Our Management", "Financial Statements" and "Capital Structure" beginning on pages 121, 145 and 59 respectively of this Draft Red Herring Prospectus.

Except as mentioned in the chapter titled "Our Business" under "Land & Property", our Promoters do not have any other interest in any property acquired or proposed to be acquired by our Company in a period of three years before filing of this Draft Red Herring Prospectus or in any transaction by our Company for acquisition of land, construction of building or supply of machinery.

For details of related party transactions entered into by our Company during last financial year with our Promoters and Group Companies, the nature of transactions and the cumulative value of transactions, see "*Related Party Transactions*" on page no 143 of this Draft Red Herring Prospectus.

Further, our Promoters has given personal guarantees, respectively, towards financial facilities availed from Bankers of our Company; therefore, are interested to the extent of the said guarantees.

Further, none of our Promoters have given material guarantees to the third party(ies) with respect to the specified securities of the Company.

Except as stated otherwise in the chapter titled "*Related Party Transactions*" on page 143 of this Draft Red Herring Prospectus, no amount or benefits were paid or given during the preceding two years from the date of filing of this DRHP or intended to be paid or given to any of the Promoters or promoter group members.

# **OUR PROMOTER GROUP**

Our Promoter Group in terms of Regulation 2(1) (pp) of the SEBI (ICDR) Regulations, 2018 is as under:

## 1. Natural Persons who are part of the Promoter Group:

Relationship with Promoter	Anmol Singh Jaggi	Puneet Singh Jaggi
Mother	Jasminder Kaur	Jasminder Kaur
Brother	Puneet Singh Jaggi	Anmol Singh Jaggi
Sister	-	-
Spouse	Mugdha Kaur Jaggi	Shalmali Kaur Jaggi
Son	Mantej Singh Jaggi (Minor) Abir Singh Jaggi (Minor)	-
Daughter	-	Tanisha Kaur Jaggi (Minor)
Spouse's Father	Dilip Mukund Ranade	Satish Mukund Ranade
Spouse's Mother	Shubhada Ranade	Suchitra Satish Ranade
Spouse's Brother	-	-
Spouse's Sister	Meghana Joshi	Shruti Anand Kawthekar

## 2. Companies, Firms, Entities and HUFs forming part of our Promoter Group:

- 1) Parminder Singh (HUF)
- 2) Gosolar Ventures Private Limited
- 3) Prescinto Technologies Private Limited
- 4) Gensol Ventures Private Limited
- 5) Solarig Gensol Utilities Private Limited
- 6) Gensun Renewable Private Limited
- 7) Thunderbird Security Services Private Limited



- 8) Gensol Consultants Private Limited
- 9) Gensol Industries Private Limited ((Formerly known as Rheinland Battery Storage Private Limited)
- 10) Gensol Mobility Private Limited
- 11) Gensol Mobility Tech Private limited
- 12) Gensol Charge Private Limited
- 13) Gensol Fleet Private Limited
- 14) Vigilant Management & legal solutions LLP

## RELATIONSHIP OF PROMOTER WITH OUR DIRECTORS

Except as mentioned below, our Promoter are not related to any of our Company's Directors within the meaning of Section 2 (77) of the Companies Act, 2013:

Name of Promoter	Name of Director	Relationship
Anmol Singh Jaggi	Puneet Singh Jaggi	Brother-Brother
Anmol Singh Jaggi	Jasminder Kaur	Son-Mother
Puneet Singh Jaggi	Jasiiiiidei Kaui	Son-Mother

# DISASSOCIATION BY THE PROMOTER IN THE LAST THREE YEAR

One of our Promoter Puneet Singh Jaggi has disassociated himself from the following entities during the preceding three years:

Name of Company/Entity	Reason for Disassociation
Roaring Solar Power Private Limited	Strike off

## LITIGATION INVOLVING OUR PROMOTER

For details of legal and regulatory proceedings involving our Promoters, please refer "Outstanding Litigation and Material Developments" beginning on page 164 of this Draft Red Hearing Prospectus.

#### CONFIRMATIONS

Our Company, Promoter(s) and Promoter Group are not debarred from accessing or operating the capital market under any order or direction passed by SEBI or any other regulatory or governmental authority.

Our Promoters are not promoter or director of any other company which is debarred from accessing or operating in capital markets under any order or direction passed by SEB I or any other regulatory or governmental authority.

Neither our Company nor Promoter(s) are wilful defaulters.

None of our Promoter(s) is/are Fugitive Economic Offender.

Except as disclosed in "Related Party Transactions on page 143 of this Draft Red Herring Prospectus, our Promoters are not related to any of the sundry debtors or are not beneficiaries of Loans and Advances given by/to our Company.



#### **OUR GROUP COMPANIES**

In accordance with the provisions of the SEBI (ICDR) Regulations, for the purpose of identification of "Group Companies", our Company has considered companies with which there were related party transactions, during the period for which financial information is disclosed as covered under the applicable accounting standards, i.e. Accounting Standard 18 issued by the Institute of Chartered Accountant of India and other companies as considered material by the board of the issuer. Pursuant to a resolution dated March 12, 2019, our Board vide a policy of materiality has resolved that except as mentioned in the list of related parties prepared in accordance with Accounting Standard 18, no other Company is material in nature. Further, companies which have not been disclosed as related parties in the restated consolidated financial statements of our company for the last three financial years or which are no longer associated with our Company have not be disclosed as Group Companies.

For the avoidance of doubt and pursuant to Regulation 2(1)(t) of SEBI ICDR Regulations, it is clarified that our subsidiary(ies) and joint venture will not be considered as Group Company.

# Based on the above, the following are our Group Company:

- 1. Gensol Consultants Private Limited
- 2. Prescinto technology Private Limited
- 3. Gosolar Ventures Private Limited
- 4. Gensol Ventures Private Limited
- 5. Gensol Industries Private Limited (Formerly known as Rheinland Battery Storage Private Limited)

#### **CONFIRMATIONS**

Unless otherwise specifically stated in this section, none of the Group Companies (i) are listed on any stock exchange in India or abroad; (ii) have completed any public or rights issue in the preceding three years; (iii) have become a sick company within the meaning of the erstwhile SICA; (iv) are under winding-up; (v) have become defunct; (vi) have made an application to the relevant registrar of companies in India in whose jurisdiction such Group Company is registered in the five years preceding the date of filing this Draft Red Herring Prospectus with SEBI, for striking off its name; (vii) have received any significant notes from the auditors; or (viii) have any pending litigation which has material impact on our Company.

## **OUR GROUP COMPANY**

The details of our Group Company are provided below:

## 1. Gensol Consultants Private Limited

# Corporate Information

Gensol Consultants Private Limited ("GCPL") is a Private Limited Company incorporated on March 20, 2007 under the provisions of Companies Act, 1956 and has its registered office situated at House No - 545, Sector - 6, Panchkula, Harayana-134109, India. The Corporate Identification Number of GCPL is U74140HR2007PTC036685. The current paid up capital of GCPL is Rs. 56.44 lakhs.

# Board of Directors as on the date of this Draft Red Herring Prospectus

- 1. Anmol Singh Jaggi
- 2. Jasminder Kaur
- 3. Shalmali Kaur Jaggi

## Main objects of the Company

- 1. To carry on business of consultancy and advisory in the field of GHG emission, environment, pollution control, climate change and energy conservation in India and also under Kyoto protocol including to provide all support, services and mechanism relating to credit emission trade to its customers through joint implantation, clean development mechanism (CDM) & international emission trade.
- 2. To carry on the business of project consultants for implementation of project related to GHG emission environment, pollution control, climate change and energy conservation in India & abroad.

## Financial Performance

(Rs. in Lakhs except NAV)



Particulars	2017-18	2016-17	2015-16
Paid Up Equity Capital	56.45	56.45	56.45
Reserves and Surplus (excluding revaluation reserve if any)	(54.29)	(158.54)	(338.19)
Sales and Other Income	671.70	674.99	686.28
Profit After Tax	104.25	179.65	88.20
Earnings per share (basic & diluted) (In Rs.)	18.00	31.83	-
Net Asset Value (In Rs.)	0.38	(18.09)	(49.91)

## Nature and Extent of Interest of Promoters

Our Promoters holds 1,85,000 Equity Shares in GCPL which tends to 32.77% of equity holdings of the company. Below are details of the Share holdings held by our promoter as on the date of Draft Red Herring Prospectus.

Name of Promoters	No. of Shares	% of Holdings
Anmol Singh Jaggi	1,75,000	31.00
Puneet Singh Jaggi	10,000	1.77

## Significant Notes of Auditor

There are no significant notes of the auditors in relation to the aforementioned financial statements.

## 2. Prescinto Technologies Private Limited

## **Corporate Information**

Prescinto Technologies Private Limited ("PTPL") is a Private Limited Company incorporated on December 05, 2016 under the provisions of Companies Act, 2013 and has its registered office situated at A/2 12th Floor, Palladium Corporate Road, Prahladnagar, Ahmedabad, Gujarat - 380015, India. The Corporate Identification Number of PTPL is U72501GJ2016PTC094565. The current paid up capital of PTPL is Rs. 15.00 lakhs.

# Board of Directors as on the date of this Draft Red Herring Prospectus

- 1. Anmol Singh Jaggi
- 2. Puneet Singh Jaggi
- 3. Suresh Jangra

# Main object of the Company

- 1. To carry on the businesses of designing, developing, customising, implementing, maintaining, testing, benchmarking, analysing and dealing in software and data analytics (whether under licence or otherwise), and providing and/or assisting with remote monitoring solutions, design monitoring systems or solutions whether in India or abroad, take up information technology related assignments, offer services on-site/ offsite or through development centres using owned /hired or third party infrastructure and equipment, providing solutions/ packages/ services through applications services provider mode via internet or otherwise, to undertake IT enabled services and to buy, sell or otherwise deal in such hardware and software packages and offering equipment, solutions and services for networking and network management, data centre management and to provide consultancy services in all above mentioned areas in India or abroad.
- 2. To carry on the businesses of development, manufacturing, running, operating, managing, advising on and supplying data processing and information retrieval systems (whether remotely located or not) and systems utilising the capture, storage, processing, transmission or receipt of messages and signals (including but not limited to data, sounds and visual images) by, with the aid of, in conjunction with, or in any way utilising, computers, or similar equipment, and computer programs and databases and to carry on the businesses of operating, managing, advising on, supplying and dealing in services and facilities of all kinds which incorporate, use or are used in conjunction with, in connection with or ancillary to, systems of such descriptions as aforesaid or any of the apparatus and equipment comprised therein and to establish, maintain, conduct, provide, procure or make available services of every kind including technical, commercial, statistical, engineering, management, data processing, business advisory and other services and to provide software, hardware or programmes consultancy, information processing and business advisory services related to the preparation and maintenance of data, information, reports, data processing of every kind and description for aiding commerce, industry, scientific research and for all other related businesses whether in India or abroad.

#### Financial Performance

(Rs. in Lakhs except NAV)



Particulars	2017-18	2016-17
Paid Up Equity Capital	15.00	15.00
Reserves and Surplus (excluding revaluation reserve if any)	(148.20)	(20.05)
Sales and Other Income	32.41	-
Profit After Tax	(128.15)	(20.05)
Earnings per share (basic & diluted) (In Rs.)	(85.00)	(13.00)
Net Asset Value (In Rs.)	(88.80)	(3.37)

<sup>\*</sup>Since, the Company is incorporated in December, 2016, financial statements are available for last 2 years only.

## Nature and Extent of Interest of Promoters

Our Promoters hold 76,500 Equity Shares in PTPL which tends to 51% of equity holdings of the company. Below are the details of the Share holdings held by our promoter as on the date of Draft Red Herring Prospectus

Name of Promoters	No. of Shares	% of Holdings
Puneet Singh Jaggi	76,500	51.00

## Significant Notes of Auditor

There are no significant notes of the auditors in relation to the aforementioned financial statements.

#### 3. Gosolar Ventures Private Limited

# **Corporate Information**

Gosolar Ventures Private Limited ("Gosolar") is a Private Limited Company incorporated on April 06, 2015 under the provisions of Companies Act, 2013 and has its registered office situated at A/2 12th Floor, Palladium Corporate Road, Prahladnagar, Ahmedabad, Gujarat-380015, India. The Corporate Identification Number of Gosolar is U74120GJ2015PTC082813. The current paid up capital of Gosolar is Rs. 2.25 lakhs consisting of Rs. 1.89 lakhs equity share capital and Rs. 0.36 lakhs preference share capital.

## Board of Directors as on the date of this Draft Red Herring Prospectus

- 1. Anmol Singh Jaggi
- 2. Puneet Singh Jaggi

## Main object of the Company

To design, plan, assemble, supply, erect, commission, test, maintain, trouble shooting, repair, service of electrical and/or electronics goods including solar, items, instruments, parts, electrical control, switchgear panels, switches, cables, plugs, powers projects in industrial, commercial, residential, establishments etc., in part individual and/or composite key basis

# Financial Performance

(Rs. in Lakhs except NAV)

Particulars Particulars	2017-18	2016-17	2015-16
Paid Up Equity Capital	2.25	2.25	2.15
Reserves and Surplus (excluding revaluation reserve if any)	(235.42)	(103.20)	4.06
Sales and Other Income	22.07	13.87	13.28
Profit After Tax	(132.22)	(127.15)	(95.37)
Earnings per share (basic & diluted) (In Rs.)	(698.00)	(565.44)	(44460)
Net Asset Value (In Rs.)	(1,036.92)	(448.95)	28.91

# Nature and Extent of Interest of Promoters

Our Promoters holds 1,35,520 Equity Shares in Gosolar which tends to 71.52% of equity holdings of the company. Below are details of the Share holdings held by our promoters as on the date of Draft Red Herring Prospectus:

Name of Promoters	No. of Shares	% of Holdings
Anmol Singh Jaggi	67,760	35.76
Puneet Singh Jaggi	67,760	35.76

Significant Notes of Auditor



There are no significant notes of the auditors in relation to the aforementioned financial statements.

#### 4. Gensol Ventures Private Limited

## **Corporate Information**

Gensol Ventures Private Limited ("GVPL") is a Private Limited Company incorporated on March 28, 2017 under the provisions of Companies Act, 2013 and has its registered office situated at A/2 12th Floor, Palladium Building, Opp. Vodafone House, Corporate Road, Prahladnagar, Ahmedabad, Gujarat - 380015, India. The Corporate Identification Number of GVPL is U74999GJ2017PTC096539. The current paid up capital of GVPL is Rs. 1.00 lakh.

## Board of Directors as on the date of this Draft Red Herring Prospectus

- 1. Anmol Singh Jaggi
- 2. Jasminder Kaur
- 3. Puneet Singh Jaggi

## Main object of the Company

To carry on the businesses of Solar power projects including Engineering, procurement, Commissioning whether in India or abroad, to provide consultancy services in all above mentioned areas in India or abroad.

## Financial Performance

(Rs. in Lakhs except NAV)

Particulars	2017-18
Authorised Share Capital	1.00
Paid Up Equity Capital	1.00
Reserves and Surplus (excluding revaluation reserve if any)	0.04
Sales	0.10
Profit After Tax	0.01
Earnings per share (basic & diluted) (In Rs.)	0.07
Net Asset Value (In Rs.)	10.44

<sup>\*</sup>Since, the Company is incorporated in March, 2017, financial statements are available for last 1 year only. Nature and Extent of Interest of Promoters

Our Promoters holds 2,016 Equity Shares in GVPL which tends to 20.16% of equity holdings of the company. Below are the details of the Share holdings held by our promoters as on the date of Draft Red Herring Prospectus

Name of Promoters	No. of Shares	% of Holdings
Anmol Singh Jaggi	187	1.87
Puneet Singh Jaggi	1,829	18.29

#### Significant Notes of Auditor

There are no significant notes of the auditors in relation to the aforementioned financial statements.

## 5. Gensol Industries Private Limited

(Formerly known as Rheinland Battery Storage Private Limited)

## **Corporate Information**

Gensol Industries Private Limited ("GIPL") is a Private Limited Company incorporated on July 10, 2017 under the provisions of Companies Act, 2013 and has its registered office situated at A/2 12th Floor, Palladium Building, Corporate Road, Prahladnagar, Ahmedabad, Gujarat - 380015, India.. The company changed its name from "Rheinland Battery Storage Private Limited" to "Gensol Industries Private Limited" pursuant to special resolution passed in the Extra-ordinary general meeting dated July 10, 2018. The Corporate Identification Number of GIPL is U74110GJ2017PTC098221. The current paid up capital of GIPL is Rs. 1.00 lakh.

# Board of Directors as on the date of this Draft Red Herring Prospectus

- 1. Anmol Singh Jaggi
- 2. Puneet Singh Jaggi



# 3. Jasminder Kaur

# Main object of the Company

To design, develop, assemble, manufacture, export, trade, sale, pre-commissioning, checks at site, installation testing, commissioning & handing of all types of low voltage equipment, such as distribution box, MCC, PCC, relay, control panel, metering box/panel, power factor improvement equipment and High voltage switchgear panels, equipment for both indoor and outdoor application and EPC Contract thereof.

### Financial Performance

(Rs. in Lakhs except NAV)

Particulars	2017-18
Paid Up Equity Capital	1.00
Reserves and Surplus (excluding revaluation reserve if any)	0.16
Sales	36.00
Profit After Tax	0.16
Earnings per share (basic & diluted) (In Rs.)	2.00
Net Asset Value (In Rs.)	11.62

<sup>\*</sup>Since, the Company is incorporated in July, 2017, financial statements are available for last 1 year only.

## Nature and Extent of Interest of Promoters

Our Promoter hold 100 Equity Shares in GIPL which tends to 1% of equity holdings of the company. Below are the details of the Share holdings held by our promoter as on the date of Draft Red Herring Prospectus

Name of Promoters	No. of Shares	% of Holdings
Puneet Singh Jaggi	100	1.00

### Significant Notes of Auditor

There are no significant notes of the auditors in relation to the aforementioned financial statements

# LITIGATIONS INVOLVING OUR GROUP COMPANIES

For details of litigation involving our group companies which have a material impact on our Company, kindly refer to the chapter, titled, "Outstanding Litigation" on page 164 of this DRHP.

### NEGATIVE NET WORTH

Our Group Companies Gensol Consultants Private Limited, Prescinto Technologies Private Limited and Gosolar Ventures Private Limited have negative net-worth during the financial years ended March 31, 2018, 2017 and 2016.

## LOSS MAKING GROUP COMPANIES

Our Group Companies Prescinto Technologies Private Limited and Gosolar Ventures Private Limited have incurred losses during the financial years ended March 31, 2018, 2017 and 2016.

### **DEFUNCT / STRUCK-OFF COMPANY**

None of our Group Companies have remained defunct and no application has been made to the Registrar of Companies for striking off the name of any of our Group Companies during the five years preceding the date of filing the Draft Red Herring Prospectus with Stock exchange. Further, our Group Companies is not falling under the definition of sick companies within the meaning of the Sick Industrial Companies (Special Provisions) Act, 1995 or is under winding up/insolvency proceedings.

# NATURE AND EXTENT OF INTEREST OF OUR GROUP COMPANIES

# Interest in the promotion of our Company

None of our Group Companies have any interest in promotion of our Company. However, our group Company, Gensol Ventures Private Limited is interested to the extent of equity shares held by it in our Company. For details refer to the chapter titled, "Capital Structure" beginning on page 59 of this DRHP.

Interest in the properties acquired or proposed to be acquired by our Company in the past three years or proposed to be acquired



Except as mentioned in the chapter titled "Our Business" under the heading Land & Property beginning on page 98 of this Draft Red Herring Prospectus, none of our Group Companies have any interest in the properties acquired or proposed to be acquired by our Company in the three years preceding the filing of Draft Red Herring Prospectus.

# Interest in transactions involving acquisition of land, construction of building and supply of machinery.

None of our Group Company is interested in any transactions involving acquisition of land, construction of building or supply of machinery.

### **COMMON PURSUITS**

Our Group Company, Gensol Consultant Private Limited deals in similar business activities as that of our Company. As a result, conflicts of interests may arise in allocating business opportunities amongst our Company and in circumstances where our respective interests diverge. However, our Company has entered into separate non-compete agreement, with our group company Gensol Consultant Private Limited in order to avoid the conflict of interest envisaged above. In addition, some of our Directors are also directors on the boards of some of our group companies. These overlapping directorships could create conflicts of interest between us and the Promoter.

# Related Business transactions between our Company & Group Companies and significance on the financial performance of our Company

Except as disclosed in "Related Party Transactions" on page 143 of this Draft Red Herring Prospectus, there are no related business transactions of our Company with its Group Companies and significance of the same on the financial performance of our Company.

# Business interests of Group Companies/ Subsidiaries/ Associate Companies in our Company

Other than as disclosed in "Related Party Transactions" on page 143 of this Draft Red Herring Prospectus, none of the group companies/ subsidiaries/ associate companies have any interests in the business of our Company or interest of any other nature as on the date of this Draft Red Herring Prospectus.

### PAYMENT OR BENEFIT TO OUR GROUP COMPANY

Except as stated in chapter titled "*Related Party Transactions*" beginning on page 143 of this Draft Red Herring Prospectus, no amounts or benefits were paid or intended to be paid to our Group Company during September 30, 2018 and last three years from date of filing this DRHP.

# Other Disclosures

Our Group Company is not listed on the stock exchange and have not made any public/rights issue in the last three years. Further no action has been taken against the Group Company by any stock exchange or SEBI.

Further our Group Company has not been debarred from accessing the capital market for any reasons by the SEBI or any other authorities.

Our Group Company has not been identified as willful defaulter as defined under the SEBI ICDR Regulations.



# RELATED PARTY TRANSACTIONS

For details on Related Party Transactions of our Company, please refer to *Annexure XXXVII* of Restated Financial Statements under the section titled, "*Financial Statements as restated*" beginning on page 145 of this Draft Red Herring Prospectus.



### DIVIDEND POLICY

Under the Companies Act, 2013, an Indian company pays dividends upon a recommendation by its Board of Directors and approval by a majority of the shareholders. Under the Companies Act, 2013 dividends may be paid out of profits of a company in the year in which the dividend is declared or out of the undistributed profits or reserves of the previous years or out of both.

Our Company does not have a formal dividend policy. Any dividends to be declared shall be recommended by the Board of Directors depending upon the financial condition, results of operations, capital requirements and surplus, contractual obligations and restrictions, the terms of the credit facilities and other financing arrangements of our Company at the time a dividend is considered, and other relevant factors and approved by the Equity Shareholders at their discretion. Our Company has not paid any dividend for the last three financial years and till September 30, 2018.

Dividends are payable within 30 days of approval by the Equity Shareholders at the annual general meeting of our Company. When dividends are declared, all the Equity Shareholders whose names appear in the register of members of our Company as on the "record date" are entitled to be paid the dividend declared by our Company. Any Equity Shareholder who ceases to be an Equity Shareholder prior to the record date, or who becomes an Equity Shareholder after the record date, will not be entitled to the dividend declared by our Company.



# SECTION VI – FINANCIAL STATEMENTS

# FINANCIAL STATEMENTS AS RESTATED

Particulars	Page No.
Restated Financial Statements	F1 – F48

# Independent Auditor's Examination Report on the Restated Consolidated Financial Information

To,
The Board of Directors,
Gensol Engineering Limited
12<sup>th</sup> Floor (A-2), Palladium Building,
Corporate Road,
Prahalad Nagar, Ahmedabad - 15

# Dear Sirs,

- 1. We have examined the attached Restated Consolidated Financial Information of Gensol Engineering Limited (the "Holding Company" or "Company") its subsidiary and jointly controlled entity (the Holding Company, its subsidiary and its jointly controlled entity together referred to as "the Group"), which comprise of the Restated Consolidated Statement of Assets and Liabilities as at September 30, 2018, March 31, 2018, March 31, 2017 and March 31, 2016, the Restated Consolidated Statement of Profit and Loss, and the Restated Consolidated Statement of Cash Flows for each of the period/years ended September 30, 2018, March 31, 2018, March 31, 2017 and March 31, 2016 and the Restated Consolidated Statement of Significant Accounting Policies as approved by the Board of Directors of the Holding Company at their meeting held on 22 March 2019 for the purpose of inclusion in the Draft Red Herring Prospectus ("DRHP") prepared by the Holding Company in connection with its proposed offer of equity shares of the Holding Company prepared in terms of the requirements of Section 26 of Part I of Chapter III of the Companies Act, 2013, as amended ("the Act") read with the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 (ICDR Regulations).
- 2. The preparation of the Restated Consolidated Financial Information is the responsibility of the Management of the Holding Company for the purpose set out in paragraph 10 below. The Management's responsibility includes designing, implementing and maintaining adequate internal controls relevant to the preparation and presentation of the Restated Consolidated Financial Information. The Management is also responsible for identifying and ensuring that the Holding Company complies with the Act and ICDR Regulations.
- 3. We have examined such Restated Consolidated Financial Information taking into consideration:
  - (a) The terms of reference and terms of our engagement agreed upon with you in accordance with our engagement letter dated 10 July 2018 in connection with the proposed issue of equity shares of the Holding Company; and
  - (b) The Guidance Note on Reports in Company Prospectus (Revised 2019) issued by the Institute of Chartered Accountants of India ("Guidance Note").

- 4. The Restated Consolidated Financial Information have been compiled by the management of the Holding Company from:
  - (a) the audited consolidated financial statements of the Group as at and for the period/year ended September 30, 2018, March 31, 2018, March 31, 2017 and March 31, 2016, prepared in accordance with Accounting Standards prescribed under Section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules 2014, and the other relevant provisions of the Act which has been approved by the Board of Directors.
- 5. We did not audit the financial statements of a joint venture of the Group as at and for the period/year ended September 30, 2018, March 31, 2018, March 31, 2017 and March 31, 2016. Whose:
  - (a) total assets, total revenues and net cash outflows included in Restated Consolidated Financial Information is INR 470.77 Lacs, INR 513.53 Lacs and INR 35.77 Lacs respectively for period ended September 30, 2018;
  - (b) total assets, total revenues and net cash inflows included in Restated Consolidated Financial Information is INR 337.99 Lacs, INR 561.21 Lacs, and INR 58.47 Lacs respectively for year ended March 31, 2018;
  - (c) total assets, total revenues and net cash outflows included in Restated Consolidated Financial Information is INR 70.16 Lacs, INR 90.81 Lacs, and INR 4.82 Lacs respectively for year ended March 31, 2017;
  - (d) total assets, total revenues and net cash outflows included in Restated Consolidated Financial Information is INR 21.22 Lacs, INR 19.37 Lacs, and INR 1.62 Lacs respectively for year ended March 31, 2016;
    - These financial statements have been audited by another firm of chartered accountants, whose audit report has been furnished to us by the Holding Company and our opinion on the consolidated financial statements, in so far as it relates to the amounts and disclosures included in respect of the joint venture, is based solely on the reports of the other auditor.
- 6. We did not audit the financial statements of a subsidiary of the Group as at and for the period/year ended September 30, 2018, March 31, 2018, March 31, 2017 and March 31, 2016. Whose:
  - (a) total assets, total revenues and net cash inflows included in Restated Consolidated Financial Information is INR 658.21 Lacs, INR Nil Lacs and INR 0.03 Lacs respectively for period ended September 30, 2018;
  - (b) total assets, total revenues and net cash inflows included in Restated Consolidated Financial Information is INR 1.10 Lacs, INR 0.10 Lacs, and INR Nil Lacs respectively for year ended March 31, 2018;
  - (c) total assets, total revenues and net cash outflows included in Restated Consolidated Financial Information is INR Nil Lacs, INR Nil Lacs, and INR Nil Lacs respectively for year ended March 31, 2017;

 (d) total assets, total revenues and net cash outflows included in Restated Consolidated Financial Information is INR Nil Lacs, INR Nil Lacs, and INR Nil Lacs respectively for year ended March 31, 2016;

These financial statements have been audited by another firm of chartered accountants, whose audit report has been furnished to us by the Holding Company and our opinion on the consolidated financial statements, in so far as it relates to the amounts and disclosures included in respect of the subsidiary, is based solely on the reports of the other auditor.

- 7. Basis on our examination in accordance with the requirements of Section 26 of Part I of Chapter III of the Act read with the Rules, ICDR Regulations and the Guidance Note, we report that:
  - i. The "Restated Consolidated Statement of Assets and Liabilities" as set out in Annexure I to this report, of the company as at September 30, 2018, March 31, 2018, March 31, 2017, and March 31, 2016 are prepared by company and approved by the Board of Directors. These Restated Consolidated Statement of Assets and Liabilities, have been arrived at after making such adjustments and regroupings to the individual financial statements of the Company, as in our opinion were appropriate and more fully described in Significant Accounting Policies as set out in Annexure IV (A) and notes to Accounts as set out in Annexure XXX to XXXVIII to this Report.
- ii. The "Restated Statement of Profit and Loss" as set out in Annexure II to this report, of the Company for the period/year ended September 30, 2018, March 31, 2018, March 31, 2017 and March 31, 2016 are prepared by company and approved by the Board of Directors. These Restated Statement of Profit and Loss, have been arrived at after making such adjustments and regroupings to the individual financial statements of the Company, as in our opinion were appropriate and more fully described Significant Accounting Policies as set out in Annexure IV (A) and Notes to Accounts as set out in Annexure XXX to XXXVIII to this Report.
- iii. The "Restated Statement of Cash Flows" as set out in Annexure III to this report, of the Company for the period/year ended September 30, 2018, March 31, 2018, March 31, 2017, and March 31, 2016 are prepared by company and approved by the Board of Directors. These statement of Cash Flow, as restated have been arrived at after making such adjustments and regroupings to the individual financial statements of the Company, as in our opinion were appropriate and more fully described in Significant Accounting Policies as set out in Annexure IV (A) and Notes to Accounts as set out in Annexure XXX to XXXVIII to this Report.
- 8. Based on the above, and according to the information and explanations given to us, we further report that the Restated Consolidated Financial Information:
  - (a) have been made after incorporating adjustments for the changes in accounting policies retrospectively in respective financial years to reflect the same accounting treatment as per changed accounting policy for all the reporting periods;
  - (b) have been made after incorporating adjustments for the material amounts in the respective financial years to which they relate; and

(c) do not contain any extraordinary items that need to be disclosed separately in the Restated Standalone Financial Information and do not contain any qualification requiring adjustments.

# 9. **Opinion:**

In our opinion and to the best of information and explanation provided to us, and also as per the reliance placed on reports submitted by previous auditor, the restated financials information of the company, read with significant accounting policies and notes to accounts as appearing in Annexure IV (A) are prepared after providing appropriate adjustments and regroupings as considered appropriate and disclosed in Annexure IV (B).

- 10. Audit for the financial year 2017-18, 2016-17 and 2015-16 has been conducted by M/s Kamlesh Bhojani & Associates, Chartered Accountants. Accordingly, reliance has been placed on the financial information examined by this auditor for the said years. The financial report included for these years is based solely on the report submitted by this auditor for the said years. Further financial statements for financial year ended on March 31, 2018 have been re-audited by us as per the relevant guidelines.
- 11. We have also examined the following other financial information relating to the Company prepared by the Management and as approved by the Board of Directors of the Company and annexed to this report relating to the Company for the financial period / year ended on September 30, 2018, March 31, 2018, March 31, 2017, and March 31, 2016 proposed to be included in the Draft Red Herring Prospectus / Prospectus ("Offer Document") for the proposed IPO.

# Annexure to Restated Financial Statements of the Company:-

- a) Significant Accounting Policies as appearing in ANNEXURE IV (A) and Notes to Accounts as restated as appearing in ANNEXURE XXX to ANNEXURE XXXVIII;
- b) Reconciliation of Restated Profit as appearing in ANNEXURE IV (B) to this report;
- c) Reconciliation of Restated Equity/Net Worth as appearing in Annexure IV (C) to this report.
- d) Details of Share Capital as restated as appearing in ANNEXURE V to this report;
- e) Details of Reserves and Surplus as restated as appearing in ANNEXURE VI to this report;
- f) Details of Long-Term Borrowings as restated as appearing in ANNEXURE VII to this report;
- g) Nature of Security and Terms of Repayment for Long-term Borrowings as appearing in ANNEXURE VII A to this report;
- h) Details of Long-Term Provisions as restated as appearing in ANNEXURE VIII to this report;
- i) Details of Short-Term Borrowings as restated as per ANNEXURE IX to this report;
- Details of Trade Payables as restated as appearing in ANNEXURE X to this report;
- k) Details of Other Current Liabilities as restated as appearing in ANNEXURE XI to this report;
- Details of Short-Term Provisions as restated as appearing in ANNEXURE XII to this report;
- m) Details of Fixed Assets as restated as appearing in ANNEXURE XIII to this report;
- n) Details of Deferred Tax Assets/Liabilities as restated as appearing in ANNEXURE XIV to this report;

- Details of Long-Term Loans and Advances as restated as appearing in ANNEXURE XV to this report;
- p) Details of Other Non-Current Assets as restated as appearing in ANNEXURE XVI to this report;
- q) Details of Trade Receivable as restated as appearing in ANNEXURE XVII to this report;
- r) Details of Cash and Cash Equivalents as restated as appearing in ANNEXURE XVIII to this report;
- s) Details of Short-Term Loans And Advances as restated as appearing in ANNEXURE XIX to this report;
- t) Details of Other Current Assets as restated as appearing in ANNEXURE XX to this report
- u) Details of Revenue from Operations as restated as appearing in ANNEXURE XXI to this report;
- v) Details of Other Income as restated as appearing in ANNEXURE XXII to this report;
- w) Detail of Purchase of Stock in Trade as restated as appearing in ANNEXURE XXIII to this report:
- x) Details of Employee Benefit Expenses as restated as appearing in ANNEXURE XXIV to this report;
- y) Details of Finance Cost as restated as appearing in ANNEXURE XXV to this report;
- z) Details of Depreciation and Amortisation restated as appearing in ANNEXURE XXVI to this report;
- aa) Details of Other Expenses as restated as appearing in ANNEXURE XXVII to this report;
- bb) Details of Income tax Expense as restated as appearing in ANNEXURE XXVIII to this report;
- cc) Details of Earning per Share as restated appearing in ANNEXURE XXIX to this report;
- dd) Details of subsidiary/joint venture companies as restated as appearing in ANNEXURE XXX to this report;
- ee) Details of Contingent Liabilities as restated as appearing in ANNEXURE XXXI to this report;
- ff) Details of Commitments restated as appearing in ANNEXURE XXXII to this report;
- gg) Details of Operating Lease arrangements as restated as appearing in ANNEXURE XXXIII to this report;
- hh) Details of Micro, Small and Medium Enterprises as restated as appearing in ANNEXURE XXXIV to this report;
- ii) Details of Segment as restated as appearing in ANNEXURE XXXV to this report;
- jj) Details of Earnings in Foreign Exchange as restated as appearing in ANNEXURE XXXVI to this report;
- kk) Details of Related Party Transactions as restated as appearing in ANNEXURE XXXVII to this report;
- II) Details of Employee Benefit Plans as restated as appearing in ANNEXURE XXXVIII to this report;
- mm) Summary of Accounting Ratios as restated as appearing in ANNEXURE XXXIX to this report;
- nn) Capitalisation Statement as on 30<sup>th</sup> September, 2018 as appearing in ANNEXURE XXXX to this report

12. We, K. C. Parikh & Associates, Chartered Accountants have been subjected to the peer review process of the Institute of Chartered Accountants of India ("ICAI") and hold a valid peer review certificate issued by the "Peer Review Board" of the ICAI.

13. The preparation and presentation of the Financial Statements referred to above are based on the Audited financial statement of the company and are in accordance with provisions of the Act and ICDR Regulations. The Financial Statements and information referred to above is the responsibility of the management of the company.

14. The report should not in any way be construed as a re-issuance or re-dating of any of the previous audit reports issued by any other firm of chartered accountants nor should this report be construed as a new opinion on any of the financial statements referred to therein.

15. We have no responsibility to update our report for events and circumstances occurring after the date of the report.

16. In our opinion, the above financial information contained in Annexure I to XXXX of this report read with the respective significant accounting policies and notes to Restated Consolidated Financial Statements are prepared after making adjustments and regrouping as considered appropriate and have been prepared in accordance with the Act, ICDR Regulations, Engagement Letter and Guidance Note.

17. Our report is intended solely for use of the Management of the Holding Company for inclusion in the DRHP to be filed with Securities and Exchange Board of India, the stock exchanges where the equity shares are proposed to be listed and Registrar of Companies, Chandigarh in connection with the proposed issue of equity shares of the Holding Company. Our report should not be used, referred to or distributed for any other purpose except with our prior consent in writing.

For, K C Parikh & Associates Chartered Accountants Firm Regn. No. 107550W

sd/-

CA. Chintan M. Doshi

Partner

Membership No.: 118298

Ahmedabad, March 22, 2019

# GENSOL ENGINEERING LIMITED CONSOLIDATED STATEMENT OF ASSETS AND LIABILITIES AS RESTATED

(All Amount in INR, unless otherwise stated)

ANNEXURE - I
(Amt. in Lacs)

Sr. No.	Particulars	Ref	As at Sept 30, 2018	As At 31st March, 2018	As At 31st March, 2017	As At 31st March, 2016
	EQUITY AND LIABILITIES		,		, .	
1)	Shareholders Funds					
	a. Share Capital	3	1.23	1.23	1.23	1.23
	b. Reserves & Surplus	4	949.82	641.44	132.29	13.39
			951.05	642.67	133.52	14.62
	Minority Interest		0.38	0.51	-	
2)	Non Current Liabilities					
	a. Long Term Borrowings	5	657.90	51.17	15.96	0.05
	b. Deferred Tax Liabilities		-	-	-	
	c. Long Term Provisions	6	31.78	27.86	20.96	10.48
			689.68	79.03	36.92	10.53
3)	Current Liabilities				2 4 7 2	
	a. Short Term Borrowings	7	6.96	19.59	15.48	-
	b. Trade Payables	8	655.47	952.26	230.17	132.13
	c. Other Current Liabities	9	1,293.49	838.65	558.06	379.26
	d. Short Term Provisions	10	124.09	148.12	24.41	13.34
			2,080.01	1,958.62	828.12	524.73
	T O T A L (1+2+3)		3,721.12	2,680.83	998.56	549.88
	ASSETS					
4)	Non Current Assets					
	a. Fixed Assets					
	i. Tangible Assets		779.93	104.79	29.25	20.10
	Less: Accumulated Depreciation		(43.04)	(26.45)	(14.97)	(3.19)
	ii. Intangible Assets		11.87	9.74	-	
	Net Block	11	748.76	88.08	14.28	16.91
	b. Deferred Tax Assets (Net)	12	40.60	38.35	46.59	42.01
	c. Long Term Loans & Advances	13	26.02	22.65	0.12	
	d. Other non-current assets	14	43.86 <b>859.24</b>	34.53 <b>183.61</b>	9.60 <b>70.59</b>	9.28 <b>68.20</b>
			659.24	165.01	/0.39	08.20
5)	Current Assets					
	a. Trade Receivables	15	1,734.37	1,629.68	640.14	349.20
	b. Cash and Cash Equivalents	16	153.13	191.76	70.99	45.13
	c. Short Term Loans & Advances	17	547.63	223.17	215.67	25.80
	d. Other Current Assets	18	426.75	452.61	1.17	61.55
			2,861.88	2,497.22	927.97	481.68
			0 =		000 = 1	
	T O T A L (4+5)		3,721.12	2,680.83	998.56	549.88

Note: The above statement should be read with the restated consolidated statement of profit and loss, cash flow statement, significant accounting policies and notes to restated consolidated summary statements as appearing in Annexures II, III, IV and from XXX to XXXVIII respectively.

In terms of our report attached

For K C Parikh & Associates Chartered Accountants Firm Regn. No. 107550W For and on behalf of the Board of Directors GENSOL ENGINEERING LIMITED

sd/-

(CA. Chintan M Doshi)
Partner
Membership No. 118298
Place : Ahmedabad
Date : 22 March, 2019

PUNEET SINGH JAGGI (Director) (DIN-02479868) Place : Ahmedabad Date : 15 March, 2019 ANMOL SINGH JAGGI (Director) (DIN-01293305) Place : Ahmedabad Date : 15 March, 2019

U74210CH2012PTC034105

(All Amount in INR, unless otherwise stated)

Sr. No.	Particulars	REF	For the Six Month period ended Sept 30, 2018	For the year ended 31st March, 2018	For the year ended 31st March, 2017	For the year ended 31st March, 2016
A	INCOME					
	Revenue from Operations	19	4,836.28	6,943.81	6,217.08	1,211.93
	Other Income	20	41.02	62.20	14.69	3.75
	Total Income (A)		4,877.30	7,006.01	6,231.77	1,215.68
В	EXPENDITURE					
	Cost of materials consumed	21	-	-	-	-
	Purchase of stock-in-trade	21	2,708.77	3,226.88	4,179.19	472.15
	Changes in inventories of finished goods,	21	-	-	-	-
	traded goods and work-in-progress					
	Employee benefit expenses	22	700.05	1,085.22	604.01	330.70
	Finance costs	23	20.75	27.75	4.32	1.72
	Depreciation and amortisation expense	24	17.57	11.64	11.78	1.05
	Other Expenses	25	1,001.85	1,941.68	1,266.11	358.03
	Total Expenses (B)		4,448.99	6,293.17	6,065.41	1,163.65
С	Profit before tax ( A-B)		428.31	712.84	166.36	52.03
	Prior period items (Net)					
	Profit before exceptional, extraordinary		428.31	712.84	166.36	52.03
	items and tax (A-B)					
	Exceptional items			-	•	-
	Profit before extraordinary items and					52.03
	tax		428.31	712.84	166.36	
	Extraordinary items					
D	Profit before tax		428.31	712.84	166.36	52.03
	Tax expense :	26				
	(i) Current tax		122.31	195.18	52.16	12.90
	(ii) Deferred tax		(2.25)	8.24	(4.58)	2.64
	(iii) MAT credit		-	0.25	(0.12)	-
E	Total Tax Expense		120.06	203.67	47.46	15.54
F	Profit for the year before Minority					
•	Interest (D-E)		308.25	509.17	118.90	36.49
	Interest (B B)					
G	Minority Interest		0.13	(0.02)	-	-
**	Dur C4 Com 4h and C4 M4		200.20	500.15	440.00	24.40
Н	Profit for the year after Minority		308.38	509.15	118.90	36.49
	Interest (F + G)					
	ACTUAL	27	F 40	0.43	1.05	0.60
	Earning per equity share(face value of	27	5.10	8.43	1.97	0.60
	Rs. 10/- each): Basic and Diluted					
	Adjusted Earning per equity share(face					
	value of Rs. 10/- each): Basic and					,
	Diluted		5.10	8.43	1.97	0.60

Note: The above statement should be read with the restated consolidated statement of assets and liabilities, cash flow statement, significant accounting policies and notes to restated consolidated summary statements as appearing in Annexures I, III, IV and from XXX to XXXVIII respectively.

In terms of our report attached

For K C Parikh & Associates Chartered Accountants Firm Regn. No. 107550W For and on behalf of the Board of Directors
GENSOL ENGINEERING LIMITED
U74210CH2012PTC034105

sd/-

(CA. Chintan M Doshi)
Partner
Membership No. 118298
Place: Ahmedabad
Date: 22 March, 2019

PUNEET SINGH JAGGI (Director) (DIN-02479868) Place : Ahmedabad Date : 15 March, 2019 ANMOL SINGH JAGGI (Director) (DIN-01293305) Place : Ahmedabad Date : 15 March, 2019

### ANNEXURE - III

(Amt. in Lacs)

# (All Amount in INR, unless otherwise stated)

Particulars	As at	As At 31st March,	As At 31st March,	As At 31st
	Sept 30, 2018	2018	2017	March, 2016
Cash flow from operating activities:				
Net Profit before tax as per Profit And Loss A/c	428.31	712.84	166.36	52.05
Adjusted for:				
Depreciation & Amortisation	17.57	11.64	11.78	1.05
Interest & Finance Cost	20.75	27.75	4.32	1.72
Interest income	(4.95)	(6.25)	(1.76)	-
Operating Profit Before Working Capital Changes	461.68	745.98	180.70	54.82
Adjusted for (Increase)/ Decrease:				
Trade Receivables	(104.69)	(989.54)	(290.94)	(243.44)
Other Current assets	16.53	(476.37)	60.06	(54.78)
Loans and advances and other assets	(327.83)	(30.28)	(189.87)	4.65
Trade payables	(296.79)	722.09	98.04	102.64
Other Current Liabilities & Provisions	355.64	356.76	200.57	170.30
Cash Generated From Operations	104.54	328.64	58.56	34.19
Direct Tax Paid	(43.22)	(140.74)	(52.38)	(18.87)
Net Cash Flow from/(used in) Operating Activities: (A)	61.32	187.90	6.18	15.32
Cash Flow From Investing Activities:				
Purchase of Fixed Assets	(678.25)	(85.44)	(9.15)	(16.96)
Bank Deposit Matured	(53.57)	(7.47)	(47.62)	(1.63)
Interest Income	4.95	6.25	1.76	-
Net Cash Flow from/(used in) Investing Activities: (B)	(726.87)	(86.66)	(55.01)	(18.59)
Cash Flow from Financing Activities:				
(Payment)/ Proceeds From Share Capital/Minority Interest Holders	-	0.49	-	-
Proceeds from long term borrowings	606.73	35.21	15.91	-
(Repayments)/ Proceeds from short term borrowings (Net)	(12.63)	4.11	15.48	-
Interest & Financial Charges	(20.75)	(27.75)	(4.32)	(1.72)
Net Cash Flow from/(used in) Financing Activities ( C)	573.35	12.06	27.07	(1.72)
N. I. W. D. W. G. L. G. L. F. L. L. (V. D. C.)	(02.20)	112.20	0:50	(4.00)
Net Increase/(Decrease) in Cash & Cash Equivalents (A+B+C)	(92.20)	113.30	(21.76)	(4.99)
Cash & Cash Equivalents As At Beginning of the Year	129.61	16.31	38.07	43.06
Cash & Cash Equivalents As At End of the Year	37.41	129.61	16.31	38.07
	0.00	0.00	0.00	0.00

### Notes :

Cash and bank balances at the end of the year comprises:

Particulars	As at Sept 30, 2018	As At 31st March, 2018	As At 31st March, 2017	As At 31st March, 2016
(A) Cash & Cash Equivalents				
Cash on hand	3.40	6.98	8.17	0.29
Balances with banks				
(i) In current accounts	34.01	122.63	8.14	37.78
Total Cash & Cash Equivalents	37.41	129.61	16.31	38.07
(B) Other Bank Balances				
(i) In deposit accounts	115.72	62.15	54.68	7.06
Total Other Bank Balances	115.72	62.15	54.68	7.06
TOTAL	153.13	191.76	70.99	45.13

- 2 The cash flow statement has been prepared under the "Indirect Method" as set out in the Accounting Standard 3 on Cash Flow Statements specified under Section 133 of the Companies Act, 2013 read with Rule 7 of Companies (Accounts) Rules, 2014.
- 3 The above statement should be read with the notes to restated consolidated summary Summary Statements of assets and liabilities, profits and losses and cash flows as appearing in Annexure and with the notes on adjustments for the Restated consolidated Statement of the Assets and Liabilities, the Restated Statement of Profit and Loss and the Restated of Cash Flows.
- 4 The above statement should be read with the restated consolidated statement of assets and liabilities, statement of profit and loss, significant accounting policies and notes to restated consolidated summary statements as appearing in Annexures I, III, IV and from XXX to XXXVIII respectively.
- 5 Figures in Brackets represents Outflow.

In terms of our report attached

For K C Parikh & Associates Chartered Accountants Firm Regn. No. 107550W For and on behalf of the Board of Directors
GENSOL ENGINEERING LIMITED
U74210CH2012PTC034105

sd/-

 (CA. Chintan M Doshi)
 PUNEET SINGH JAGGI (Director)
 ANMOL SINGH JAGGI (Director)

 Partner
 (Director)
 (Director)

 Membership No. 118298
 (DIN-01293305)
 (DIN-01293305)

 Place : Ahmedabad
 Place : Ahmedabad
 Place : Ahmedabad

 Date : 22 March, 2019
 Date : 15 March, 2019
 Date : 15 March, 2019

# GENSOL ENGINEERING LIMITED RESTATED SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO ACCOUNTS:

ANNEXURE - IV (A)

#### A. SIGNIFICANT ACCOUNTING POLICIES:

#### 1 Corporate information

Gensol Engineering Limited ("the company") was originally incorporated in name of Gensol Engineering Private Limited in 2012 under the provisions of the Companies Act, 1956 with the Registrar of Companies, Punjab & Chandigarh. Subsequently, the Company was converted into a Public Limited Company and the name of the Company was changed from "Gensol Engineering Private Limited" to "Gensol Engineering Limited" vide a fresh Certificate of Incorporation dated February 26, 2019 issued by the Registrar of Companies, Chandigarh. The company is engaged in the business of Solar Consulting & EPC. The Company was incorporated on 25th September, 2012.

### 2 Summary of significant accounting policies

#### a. Basis of Preparation of Summary Statements & Use of Estimates

The Restated Consolidated summary Statement of Assets and Liabilities of the Company as at 30 September 2018, 31 March 2018, 31 March 2017 and 31 March 2016 the Restated Consolidated Statement of Profit and Loss, the Restated Consolidated Statement of Cash flows for the period/years then ended and Notes to Restated Summary Statements(herein collectively referred to as ('Restated Summary Statements')) have been compiled by the management from the audited Summary Statements of the Company for the period/ years ended on 30 September 2018, 31 March 2018, 31 March 2017 and 31 March 2016, approved by the Board of Directors of the Company. Restated Summary Statements have been prepared to comply in all material respects with the provisions of Part I of Chapter III of the Companies Act, 2013 read with Companies (Prospectus and Allotment of Securities) Rules, 2014,. The Company's management has recast the Summary Statements in the form required by Schedule III of the Companies Act, 2013 for the purpose of Restated Summary Statements.

The Consolidated Summary Statements of the Company have been prepared in accordance with the generally accepted accounting principles in India (Indian GAAP). The Company has prepared these Consolidated Summary Statements to comply in all material respects with the accounting standards notified under Section 133 of the Companies Act, 2013, read together with paragraph 7 of the Companies (Accounts) Rules, 2014.

The Consolidated Summary Statements have been prepared on an accrual basis under the historical cost convention. The accounting policies have been consistently applied by the Company and are consistent with those used in the previous year.

The preparation of the Summary Statements in conformity with Indian GAAP requires the management to make estimates and assumptions considered in the reported amounts of assets and liabilities (including contingent liabilities) and the reported income and expenses during the year. The Management believes that the estimates used in preparation of the Summary Statements are prudent and reasonable. Future results could differ due to these estimates and the differences between the actual results and the estimates are recognised in the years in which the results are known / materialize.

### b. Principles of Consolidation:

The consolidated Summary Statements include the Summary Statements of GENSOL ENGINEERING LIMITED ('the Company'), its subsidiaries and joint ventures as described in Note No. 29 (collectively referred to as 'the Group'). The consolidated Summary Statements have been prepared on the basis of Accounting Standard 21, 'Consolidated Summary Statements', and Accounting Standard (AS) 27 'Financial reporting of Interests in Joint Ventures' issued by the Institute of Chartered Accountants of India. The consolidated Summary Statements have been prepared on the following basis:

- (i) The Summary Statements of the Company and its subsidiary companies are combined on a line-by-line basis by adding together the book value of like items of assets, liabilities, income and expenses, after fully eliminating intra-group balances and intra-group transactions resulting in unrealised profits or losses in accordance with Accounting Standard-21 "Consolidated Summary Statements" issued by the Institute of Chartered Accountants of India.
- (ii) The difference between the cost of investment in the subsidiaries, over the net assets at the time of acquisition of shares in the subsidiaries is recognised in the Summary Statements as Goodwill or Capital Reserve as the case may be.
- (iii) Minority Interest's share of net profit of consolidated subsidiaries for the year is identified and adjusted against the income of the group in order to arrive at the net income attributable to shareholders of the Company.
- (iv) Minority Interest's share of net assets of consolidated subsidiaries is identified and presented in the consolidated balance sheet separate from liabilities and the equity of the company's shareholders.
- (v) As far as possible, the Consolidated Summary Statements are prepared using uniform accounting policies for like transactions and other events in similar circumstances and are presented in the same manner as the Company's separate Summary Statements, except where it is not practicable to do so.
- (vi) Intragroup balances and intragroup transactions are eliminated to the extent of share of the parent company in full.
- (vii) Unrealised profits on account of intra group transactions have been accounted for depending upon whether the transaction is an upstream or a downstream transaction.
- (viii) Interests in Joint Ventures have been accounted by using the proportionate consolidation method as per Accounting Standard 27 "Financial Reporting of Interests in Joint Ventures".

#### b. Current & Non- Current Classification

All the assets and liabilities have been classified as current or non-current as per the Company's normal operating cycle as 12 months and other criteria set out in Revised Schedule III to the Companies Act, 2013. Based on the nature of activities and time between the activities performed and their subsequent realisation in cash or cash equivalents, the company has ascertained its operating cycle as 12 months for the purpose of current / non-current classification of assets and liabilities.

### c. Cash and Cash Equivalents (For Purposes of Cash Flow Statement)

Cash comprises cash on hand and demand deposit with banks. Cash equivalents are short-term balances (with an original Maturity of three months or less from the date of acquisition), highly liquid investments that are readily convertible into known amounts of cash and which are subject to insignificant risk of changes in value.

### d. Cash Flow Statement

The Cash Flow Statement has been prepared in accordance with the indirect method prescribed under Accounting Standard - 3 of the Companies (Accounting Standards) Rules, 2006 (as amended). whereby profit / (loss) before extraordinary items and tax is adjusted for the effects of transactions of non-cash nature and any deferrals or accruals of past or future cash receipts or payments. The cash flows from operating, investing and financing activities of the Company are segregated based on the available information.

#### e. Fixed Assets

Fixed assets are stated at cost of acquisition or construction less accumulated depreciation / amortisation and impairment losses, if any. The cost comprises of the purchase price and any attributable cost of bringing the assets to its working condition for its intended us.

#### f. Capital Work in Progress:

Capital work in progress includes the cost of fixed assets that are not ready to use at the balance sheet date and advances paid to acquire fixed assets before the balance sheet date.

#### σ Investment

Investments that are readily realisable and intended to be held for not more than a year are classified as current investments. All other investments are classified as long term investments.

Long-term investments are stated at cost. Provision for diminution in the value of long-term investments is made only if such a decline is other than temporary in the opinion of the management.

Current investments are carried at the lower of cost and fair value, computed category wise.

### h. Depreciation

i) Depreciation on fixed assets is calculated on written down value method (WDV) using the rates arrived at based on the Useful Life as specified in Schedule II of the Companies Act, 2013.

Type of Assets	Useful Life (In Years)
Mobile	5.00
Furniture and Fixtures	10.00
Computer	3.00
Compter Software	5.00
Vehicles	8.00

ii) Depreciation on assets acquired / disposed off during the year is provided on pro-rata basis with reference to the date of addition/disposal.

### i. Leases

Assets acquired under lease where the Company has substantially all the risks and rewards incidental to ownership are classified as finance lease. Such assets are capitalised at the inception of the lease at the lower of the fair value or the present value of minimum lease payments and a liability is created for an equivalent amount. Each lease rental paid is allocated between the liability and the interest cost, so as to obtain a constant periodic rate of interest on the outstanding liability for each period.

Assets acquired on leases where a significant portion of the risks and rewards incidental to ownership is retained by the lessor are classified as Operating Lease. Lease rentals are charged to the Statement of Profitand Loss on straight line basis. The Company's significant leasing arrangements are in respect of operating leases for premises. The leasing arrangements which are not cancellable range between 11 months and five years generally, and are usually renewable by mutual consent on agreed terms. The aggregate lease rentals payable are charged as rent including lease rentals.

#### j. Revenue recognition

- i) Revenue (income) is recognized when no significant uncertainty as to the measurability or collectability exists. Revenues from services are recognised immediately when the service is provided. Sale of Goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer.
- ii) Interest income is accounted for on an accrual basis.
- iii) Dividend income is accounted for when the right to receive income is established.

#### k. Borrowing costs

Borrowing costs that are attributable to the acquisition or construction of qualifying assets are capitalised as part of the cost of such assets. A qualifying asset is one that necessarily takes substantial period of time to get ready for intended use. All other borrowing costs are recognised in the Statement of Profit and Loss in the period they occur.

#### l. Impairment of Assets

An asset is treated as impaired when the carrying cost of assets exceeds its recoverable value. An impairment loss is charged to the Statement of Expenses in the period in which an asset is identified as impaired. The impairment loss, if any, recognized in prior accounting periods is reversed if there has been a change in the estimate of recoverable amount.

#### m. Foreign exchange transactions

- i) Transactions denominated in foreign currencies are normally recorded at the exchange rates prevailing at the time of the transaction.
- ii) Monetary items denominated in foreign currencies at the balance sheet date are restated at the rates prevailing on that date. All exchange differences arising on settlement and conversion of foreign currency transaction are included in the Statement of Profit and Loss.
- iii) Non monetary foreign currency items are carried at cost.

#### n. Employee Benefits

### (i) Short Term Employee Benefits

Short term employee benefits are recognised as an expense on accrual basis. Short term Project related employee benefits are recognized as an expenses at the undiscounted amount in the statement of profit and loss of the year in which the related service is rendered.

### (ii) Post Employee Benefits

#### a) Defined Benefit Plan:

Gratuity being a defined benefit scheme is accrued based on actuarial valuations, carried out by an independent actuary as at the balance sheet date using the projected unit credit method.

Actuarial gain and losses in respect of post employment and other long term benefits are recognised as per actuarial assumptions in the Statement of Profit and Loss in the period in which they arise.

#### b) Defined Contribution Plan:

Provision is made for compensated absence based on actuarial valuation, carried out by an independent actuary as at the balance sheet date.

Company's contribution to Provident Fund, Employees' State Insurance Fund and labour welfare fund which are defined contribution plans determined under the relevant schemes and/or statute are charged to the Statement of Profit and Loss when incurred. There are no other obligations other than the contribution payable to the respective funds.

Termination benefits, if any, are recognized as an expense as and when incurred.

### o. Provisions, contingent liabilities and contingent assets

Provisions involving substantial degree of estimation in measurements are recognised when there is a present obligation as a result of past events and it is probable that there will be an outflow of resources. Contingent Liabilities are not recognised but are disclosed in the notes. Contingent Assets are neither recognised nor disclosed in the Summary Statements.

### p. Segment reporting

In accordance with Accounting Standard 17 "Segment Reporting" as prescribed under Companies (Accounting Standards) Rules, 2006 (as amended), the Company has determined its business segment as Solar EPC/Consultancy. Since, there are no other business segments in which the Company operates; there are no other primary reportable segments. Therefore the segment revenue, segment results, segment assets, segment liabilities, total cost incurred to acquire segment assets, depreciation charge are all as is reflected in the financial statement.

### q. Related Party transactions

Disclosure of transactions with related parties, as required by Accounting Standard 18 of the Companies (Accounting Standards) Rules, 2006 (as amended). "Related Party Disclosures" has been set out in a separate statement annexed to this note. Related parties as defined under the said Accounting Standard (as amended) have been identified on the basis of representations made by management and information available with the Company.

### r. Earning Per Share

The Company reports basic and diluted earnings per share (EPS) in accordance with the Accounting Standard 20 as

specified in the Companies (Accounting Standards) Rules, 2006 (as amended). The Basic EPS has been computed by dividing the income available to equity shareholders by the weighted average number of equity shares outstanding during the accounting year. The Diluted EPS has been computed using the weighted average number of equity shares and dilutive potential equity shares outstanding at the end of the year.

#### s. Taxes on Income

i) Provision for income tax is made on the basis of estimated taxable income for the year at current rates.

Current Tax represents the amount of Income Tax Payable in respect of the taxable income for the reporting period as determined in accordance with the provisions of the Income Tax Act, 1961.

ii) Deferred Tax

Deferred tax charge or credit is recognized using enacted or substantially enacted rates at the Balance Sheet date. In case of unabsorbed depreciation, deferred tax assets are recognized only to the extent there is virtual certainty of realization of such assets. Other deferred tax assets are recognized only to the extent there is reasonable certainty of realization of income in future. Such assets are reviewed as at each balance sheet date to reassess realization.

#### t. Government grants and subsidies

Government grants and subsidies are recognised when there is reasonable assurance that the Company will comply with the conditions attached to them and the grants / subsidy will be received.

Other government grants and subsidies are recognised as income over the periods necessary to match them with the costs for which they are intended to compensate, on a systematic basis.

u. Though other Accounting Standards also apply to the company by virtue of the Companies (Accounting Standards) Rules 2006 (as amended), no disclosure for the same is being made as the company has not done any transaction to which the said Accounting Standard apply.

### 3 Changes In Accounting Policies In The Periods/Years Covered in The Restated Financials

There is no change in significant accounting policies adopted by the Company.

### 4 Notes On Restatements Made In The Restated Financials

- a) The Summary Statements including Summary Statements have been prepared after making such regroupings and adjustments, considered appropriate to comply with the same. As result of these regroupings and adjustments, the amount reported in the Summary Statements/information may not necessarily be same as those appearing in the respective audited Summary Statements for the relevant years.
- b) The Company does not have information as to which of its supplier are Micro small and Medium Enterprise registered under The Micro small and Medium Enterprise Development Act 2006. Consequently the liability, if any, of interest which would be payable under The Micro small and Medium Enterprise Development Act 2006, cannot F12 be ascertained. However, the Company has not received any claims in respect of such interest and as such, no provision has been made in the books of accounts.
- c) Contingent liabilities and commitments (to the extent not provided for) A disclosure for a contingent liability is also made when there is a possible obligation that may, require an outflow of the Company's resources.
- d) Figures have been rearranged and regrouped wherever practicable and considered necessary.
- e) The management has confirmed that adequate provisions have been made for all the known and determined liabilities and the same is not in excess of the amounts reasonably required to be provided for.
- f) The balances of trade payables, trade receivables, loans and advances are unsecured and considered as good are subject to confirmations of respective parties concerned.
- g) Realizations: In the opinion of the Board and to the best of its knowledge and belief, the value on realization of current assets and loans and advances are approximately of the same value as stated.
- h) Contractual liabilities: All other contractual liabilities connected with business operations of the Company have been appropriately provided for.
- Amounts in the Summary Statements: Amounts in the Summary Statements are rounded off to nearest lakhs. Figures in brackets indicate negative values.

# GENSOL ENGINEERING LIMITED RECONCILIATION OF RESTATED PROFIT:

(All Amount in INR, unless otherwise stated)

The summary of the material adjustments made to audited Summary Statements of the respective years and their impact on the restated summary statement of profit and loss have been given as under:

(Amt. in Lacs)

Adjustments for	For the Six Month period ended Sept 30, 2018	For the year ended 31st March, 2018	For the year ended 31st March, 2017	For the year ended 31st March, 2016
Net profit/(Loss) after Tax as per Audited Profit &	306.82	472.24	156.03	52.27
Loss Account attribuable to Owners				
Adjustments for:				
Bad Debt Restatement	-	1.18	(0.83)	0.29
Prior Period Expenses		0.67	(0.16)	(0.50)
Current Tax Impact on Bad Debt & Prior Period	-	(0.51)	0.34	0.04
Deferred Tax Liability / Asset Adjustment		(15.44)	2.97	(2.67)
Taxes adjusted in Current period	1.43	51.03	(39.45)	(12.94)
Net Profit/ (Loss) After Tax as Restated	308.25	509.17	118.90	36.49

Explanatory notes to the above restatements made in the audited consolidated Summary Statements of the Company for the respective years.

### A. Adjustments having impact on Profit

- **1. Bad debts Written off -** Bad debts written off has been transferred to the year in which sales was made to the party whose outstanding amount was written off.
- 2. Prior period expenses Prior period expenses has been transferred to the year in which it relates.
- 3. Provision For Deferred Tax The company had policy not to consider section 43B payments as per Income tax Act, 1961 as being not material for computing the deferred taxes. The deferred tax liabilities/(assets) were hitherto rounded to the nearest thousand rupees. The adjustments to the deferred tax liabilities/(assets) represent effect of change in the depreciation as per restated consolidated Summary Statements, change in unabsorbed losses, consideration of section 43B payments for computing deferred tax and non-rounding of deferred tax liabilities/(assets) to the nearest thousand rupees.
- **4. Provision For Taxation -** Provision for Taxation has been adjusted for Items like Income Tax related to Earlier Years and Short Provision for Earlier Years and Mat Credit Availed.

# B.Adjustments having no impact on Profit

# Material regroupings:

W.e.f, April 1 2014, Schedule III notified under the Companies Act, 2013 has become applicable to the Company for preparation and presentation of its Summary Statements. Revised Schedule VI notified under the Companies Act, 1956 became applicable to the Company from April 1, 2011, for preparation and presentation of its Summary Statements. The adoption of Schedule III / Revised Schedule VI does not impact recognition and measurement principles followed for preparation of Summary Statements.

There is no significant impact on the presentation and disclosures made in the Summary Statements on adoption of Schedule III as compared to Revised Schedule VI. Appropriate adjustments have been made in the restated consolidated summary statements, wherever required, by a reclassification of the corresponding items of income, expenses, assets, liabilities and cash flows in order to bring them in line with the groupings as per the audited consolidated Summary Statements of the Company, prepared in accordance with Schedule III and the requirements of the Securities and Exchange Board of India (Issue of Capital & Disclosure Requirements) Regulations, 2018 (as amended).

# GENSOL ENGINEERING LIMITED RECONCILIATION OF RESTATED EQUITY/ NETWORTH:

(All Amount in INR, unless otherwise stated)

# **Reconciliation of Restated profit:**

The summary of the material adjustments made to audited Summary Statements of the respective years and their impact on the restated equity have been given as under:

(Amt. in Lacs)

Adjustments for	For the Six Month period ended Sept 30, 2018	For the year ended 31st March, 2018	For the year ended 31st March, 2017	For the year ended 31st March, 2016
Equity / Net worth as per Audited Profit & Loss Account	951.12	644.17	171.95	15.92
Adjustment For:				
Differences pertaining to changes in Profit / Loss due to restated effect for the period covered in Restated Financial	1.43	36.93	(37.13)	(15.78)
Prior Period Adjustments (Refer note 1)	(1.50)	(38.43)	(1.30)	14.48
Equity / Net worth as Restated	951.05	642.67	133.52	14.62

Explanatory notes to the above restatements made in the audited consolidated Summary Statements of the Company for the respective years.

# Adjustments having impact on Profit

# Note 1:

Amounts relating to the prior period have been adjusted in the year to which the same relates to and the same amount is arrived on account of change in Opening Balance of Reserve and Surplus due to the restated effect on the profit / (loss) of prior period.

### Adjustments

Appropriate adjustments have been made in the restated Summary Statements, wherever required, by reclassification of the corresponding items of income, expenses, assets and liabilities, in order to bring them in line with the groupings as per the audited financial of the company for all the years and requirements of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations 2018.

#### **Notes to Restated Consolidated Summary Statements**

(All Amount in INR, unless otherwise stated)

### 3 DETAILS OF SHARE CAPITAL AS RESTATED ANNEXURE - V

### i) Details of Share Capital

(Amt. in Lacs)

( into in 2000)					
Particulars	As at Sept 30, 2018	As At 31st March, 2018	As At 31st March, 2017	As At 31st March, 2016	
Share Capital					
Authorised Share capital					
50,000 Equity Share of Rs. 10/- each	5.00	5.00	5.00	5.00	
3,50,000 Preference Share of Rs. 10/- each	35.00	35.00	35.00	35.00	
	40.00	40.00	40.00	40.00	
Issued, Subscribed & Fully Paid Up Share Capital					
12,307 Equity Share of Rs. 10/- each	1.23	1.23	1.23	1.23	
Share Application Money	-	-	ı	-	
TOTAL	1.23	1.23	1.23	1.23	

### ii) Reconciliation of number of shares outstanding at the end of year

Particulars	As at Sept 30, 2018	As At 31st March, 2018	As At 31st March, 2017	As At 31st March, 2016
Equity shares at the beginning of the year	12,307	12,307	12,307	12,307
Add: Shares Allotted during the year	-	=		=
Equity Shares at the end of the year	12,307	12,307	12,307	12,307

#### iii) Details of shareholders holding more than 5% of the aggregate shares in the company

Name of Shareholder	As at Sept 30, 2018			As At arch, 2018		At rch, 2017	As At 31st March, 2016	
	No. Of Shares	Percentage	No. Of Shares	Percentage	No. Of Shares	Percentage	No. Of Shares	Percentage
Anmol Singh Jaggi	4,000	32.50%	4,000	32.50%	-	0.00%	4,000	32.50%
Puneet Singh Jaggi	4,000	32.50%	4,000	32.50%	4,000	32.50%	4,000	32.50%
Navneet Singh Gosal	-	0.00%	2,000	16.25%	2,000	16.25%	2,000	16.25%
India Venture Partnership Limited	2,307	18.75%	2,307	18.75%	2,307	18.75%	2,307	18.75%
Gensol Venture Private Limited	2,000	16.25%	-	0.00%	=	0.00%	-	0.00%
Jasmindar Kaur Jaggi	-	0.00%	-	0.00%	4,000	32.50%	-	0.00%
Total	12,307		12,307		12,307		12,307	

#### Notes

#### 1. Issue of Bonus Shares

The Company issued 60,30,430 Equity Shares as fully paid up Bonus Shares by capitalization of Reserves & Surplus in january 2019

#### 2. Terms / Rights attached to Equity Shares

The company has only one class of equity shares having a par value of Rs.10 per share which does not enjoy any preferential right or bear any restriction with regard to distribution of dividend or repayment of capital. Each holder of equity shares is entitled to one vote per share

In the event of liquidation of the Company, the holder of equity shares will be entitled to receive remaining assets of the Company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.

- 3. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 4. The above statement should be read with the restated consolidated statement of assets and liabilities, restated consolidated statement of profit and loss, restated consolidated cash flow statement, significant accounting policies and notes to restated consolidated summary statements appearing in Annexures I, II, III, IV and from XXX to XXXVIII respectively.

# **Notes to Restated Consolidated Summary Statements**

(All Amount in INR, unless otherwise stated)

# 4 <u>DETAILS OF RESERVES AND SURPLUS AS RESTATED</u>

**ANNEXURE - VI** 

(Amt. in Lacs)

	As at	As At	As At	As At
Particulars	Sept 30, 2018	31st March, 2018	31st March, 2017	31st March, 2016
Surplus (Profit & Loss Account)				
Opening Balance	627.34	118.19	(0.71)	(37.20)
Add: Profit for the year	308.38	509.15	118.90	36.49
Closing Balance	935.72	627.34	118.19	(0.71)
Securities Premium Account				
Opening Balance	14.10	14.10	14.10	14.10
Add: Profit for the year	-	-	ı	-
Closing Balance	14.10	14.10	14.10	14.10
TOTAL	949.82	641.44	132.29	13.39

# **Notes:**

- 1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the restated consolidated statement of assets and liabilities, restated consolidated statement of profit and loss, restated consolidated cash flow statement, significant accounting policies and notes to restated consolidated summary statements appearing in Annexures I, II, III, IV and from XXX to XXXVIII respectively.

### **Notes to Restated Consolidated Summary Statements**

(All Amount in INR, unless otherwise stated)

### 5 DETAILS OF LONG TERM BORROWINGS AS RESTATED

ANNEXURE - VII

(Amt. in Lacs)

Particulars	As at Sept 30, 2018	As At 31st March, 2018	As At 31st March, 2017	As At 31st March, 2016
Secured				
Term loan from Financial Institutions	423.80	36.35	-	-
Unsecured				
Term loan from Bank/Financial Institution	44.10	14.82	15.91	-
Loan from Others	190.00	-	0.05	0.05
TOTAL	657.90	51.17	15.96	0.05

### Notes on Security, Rate of Interest & Repayment:

ANNEXURE - VII A

### **Secured Loans**

- (i) Loan from Daimer Financial Services Ltd of Rs. 37.36 Lacs (Including Current Maturity) (As at 31st March, 2018 40.54 Lacs, As at 31st March, 2017 Nil,, As at 31st March, 2016 Nil) is repayable in equal monthly installment of Rs. 0.84 Lacs over a period of 36 months starting from April, 2018. Interest rate is 9.56% p.a.. Loan is secured against the vehicle of the Company.
- (ii) Loan from HDFC bank Limited of Rs. 2.59 Lacs (Including Current Maturity) (As at 31st March, 2018 2.86 Lacs, As at 31st March, 2017 Nil, , As at 31st March, 2016 Nil) is repayable in equal monthly installment of Rs. 0.06 Lacs over a period of 60 months starting from October, 2017. Interest rate is 16.99%. Loan is secured against the vehicle of the Company.
- (iii) Loan from Reliance Commercial Finance Ltd of Rs. 397.79 Lacs (Including Current Maturity) (As at 31st March, 2018 Rs. Nil, As at 31st March, 2017 Nil, As at 31st March, 2016 Nil) is secured by way of hypothecation of all movable assets & current assets of the Company. Moreover, the said facility is also secured (i) by way of 51% share of borrower (ii) Corporate Guarantee from Gensol Engineering Pvt Ltd. (iii) Personal Guarantee by Directors of the Company. The Loan is repayable in 56 structured Quarterly instalment starting from June, 2019. Interest rate is 5% below RCFL PLR, present effective @ 13% p.a. with spread reset option 6 month from the first date of disbursement.

# **Unsecured Loans**

- (i) Loan from ICICI Bank of Rs. 7.11 Lacs (Including Current Maturity) (As at 31st March, 2018 Rs. 9.59 Lacs, , As at 31st March, 2017 13.90 Lacs, As at 31st March, 2016 Nil) is repayable in equal monthly installment of Rs. 0.54 Lacs over a period of 36 months starting from January, 2017. Interest rate is 16.99% p.a.
- (ii) Loan from HDFC Bank of Rs. 4.77 Lacs (Including Current Maturity) (As at 31st March, 2018 Rs. 6.42 Lacs, As at 31st March, 2017 9.30 Lacs, , As at 31st March, 2016 Nil) is repayable in equal monthly installment of Rs. 0.04 Lacs over a period of 36 months starting from April, 2017. Interest rate is 16.40% p.a.
- (iii) Loan from Bajaj Finserve of Rs. 12.38 Lacs (Including Current Maturity) (As at 31st March, 2018 17.13 Lacs, As at 31st March, 2017 Nil, , As at 31st March, 2016 Nil) is repayable in equal monthly installment of Rs. 1.01 Lacs over a period of 24 months starting from Dec, 2017. Interest rate is 19.00% p.a.
- (iv) Loan from Lending Kart Finance Limited of Rs. Nil (Including Current Maturity) (As at 31st March, 2018 4.68 Lacs, As at 31st March, 2017 Nil, , As at 31st March, 2016 Nil) is repayable in equal monthly installment of Rs. 2.03 Lacs over a period of 12 months starting from July, 2017. Interest rate is 1.8% per month.

- (v) Loan from Aditya Birla Capital of Rs. 19.10 Lacs (Including Current Maturity) (As at 31st March, 2018 Nil, As at 31st March, 2017 Nil, As at 31st March, 2016 Nil) is repayable in equal monthly installment of Rs. 0.73 Lacs over a period of 36 months starting from August, 2018. Interest rate is 19% p.a.
- (vi) Loan from Avanse Financial Services Limited of Rs. 23.85 Lacs (Including Current Maturity) (As at 31st March, 2018 Nil, As at 31st March, 2017 Nil, , As at 31st March, 2016 Nil) is repayable in equal monthly installment of Rs. 3.24 Lacs over a period of 12 months starting from June, 2018. Interest rate is 18.50% p.a.
- (vii) Loan from Edelweiss Finance of Rs. 45.00 Lacs (Including Current Maturity) (As at 31st March, 2018 Nil, As at 31st March, 2017 Nil, As at 31st March, 2016 Nil) is repayable in equal monthly installment of Rs. 2.27 Lacs over a period of 25 months starting from Nov, 2018. Interest rate is 18.50% p.a.
- (vii) Loan from Kotak Mahindra Bank of Rs. 15.61 Lacs (Including Current Maturity) (As at 31st March, 2018 Nil, As at 31st March, 2017 Nil, , As at 31st March, 2016 Nil) is repayable in equal monthly installment of Rs. 1.71 Lacs over a period of 13 months starting from Jul, 2018. Interest rate is 19.50% p.a.
- (viii) Loan from Riviera Investors Private Limited of Rs. 7,63,804 (Including Current Maturity) (As at 31st March, 2018 Nil, As at 31st March, 2017 Nil, , As at 31st March, 2016 Nil) is repayable in equal monthly installment of Rs. 95,530 over a period of 12 months starting from Jun, 2018. Interest rate is 26.00% p.a.
- (ix) Loan from Volition Credit and Holding Pvt Ltd of Rs. 30.09.2018 Rs. 17.50 Lacs (Including Current Maturity) (as on 31.03.2018 Rs. 23.33 Lacs, As at 31st March, 2017 Nil, , As at 31st March, 2016 Nil) is repayable in equal monthly installment of Rs. 1.26 Lacs over a period of 2 year starting from February, 2018. Interest rate is 18.00%.

### Loan from Others

(i) Interest free loan from Sunridge Green Ventures Pvt Ltd of Rs. 190.00 Lacs (Including Current Maturity) (As at 31st March, 2018 - Rs. Nil, As at 31st March, 2017 - Nil, As at 31st March, 2016 - Nil) starting from January, 2017 and the same is repayble on demand.

### **Other Notes:**

- 1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the restated consolidated statement of assets and liabilities, restated consolidated statement of profit and loss, restated consolidated cash flow statement, significant accounting policies and notes to restated consolidated summary statements appearing in Annexures I, II, III, IV and from XXX to XXXVIII respectively.

# **Notes to Restated Consolidated Summary Statements**

(All Amount in INR, unless otherwise stated)

# 6 DETAILS OF LONG TERM PROVISIONS AS RESTATED

**ANNEXURE - VIII** 

Particulars	As at Sept 30, 2018	As At 31st March, 2018	As At 31st March, 2017	As At 31st March, 2016	
Others					
Provision for Gratuity	31.78	27.86	20.96	10.48	
TOTAL	31.78	27.86	20.96	10.48	

- 1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the restated consolidated statement of assets and liabilities, restated consolidated statement of profit and loss, restated consolidated cash flow statement, significant accounting policies and notes to restated consolidated summary statements appearing in Annexures I, II, III, IV and from XXX to XXXVIII respectively.

# **Notes to Restated Consolidated Summary Statements**

(All Amount in INR, unless otherwise stated)

### 7 DETAILS OF SHORT TERM BORROWINGS AS RESTATED

**ANNEXURE - IX** 

(Amt. in Lacs)

Particulars	As at Sept 30, 2018	As At 31st March, 2018	As At 31st March, 2017	As At 31st March, 2016
<u>Unsecured</u>				
Short Term Borrowing	6.96	19.59	15.48	-
TOTAL	6.96	19.59	15.48	-

# **Notes**

- (i) The Company has taken Short Term Loan from United Petro Finance under two facilities/sanctions. Outstading as on 30.09.2018 Rs. 6.96 Lacs (as on 31.03.2018 Rs. 19.59 Lacs, As at 31st March, 2017 15.48 Lacs, As at 31st March, 2016 Nil).
  - Facility 1: Loan under facility 1 is repayable in equal weekly installment of Rs. 0.47 Lacs over a period of 1 year starting from January, 2017 and Interest rate is 16.40%.
  - Facility 2: Loan under facility 2 is repayable in equal weekly installment of Rs. 0.58 Lacs over a period of 1 year starting from January, 2018. Interest rate is 16.40%
- (ii) The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- (iii) The above statement should be read with the restated consolidated statement of assets and liabilities, restated consolidated statement of profit and loss, restated consolidated cash flow statement, significant accounting policies and notes to restated consolidated summary statements appearing in Annexures I, II, III, IV and from XXX to XXXVIII respectively.

# **Notes to Restated Consolidated Summary Statements**

(All Amount in INR, unless otherwise stated)

# 8 TRADE PAYABLES ANNEXURE - X

Particulars	As at Sept 30, 2018	As At 31st March, 2018	As At 31st March, 2017	As At 31st March, 2016
Due to Micro, Small and Medium Enterprises	-	-	-	-
Due to Related Parties	-	-	-	-
Others	655.47	952.26	230.17	132.13
TOTAL	655.47	952.26	230.17	132.13

- (i) In the absence of information regarding outstading dues of Micro, Small and Medium Enterprises as per the Micro, Small and Medium Enterprise Development Act, the Company has not disclosed the same.
- (ii) The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- (iii) The above statement should be read with the restated consolidated statement of assets and liabilities, restated consolidated statement of profit and loss, restated consolidated cash flow statement, significant accounting policies and notes to restated consolidated summary statements appearing in Annexures I, II, III, IV and from XXX to XXXVIII respectively.

# **Notes to Restated Consolidated Summary Statements**

(All Amount in INR, unless otherwise stated)

# 9 DETAILS OF OTHER CURRENT LIABILITIES AS RESTATED

**ANNEXURE - XI** 

(Amt. in Lacs)

Particulars	As at Sept 30, 2018	As At 31st March, 2018	As At 31st March, 2017	As At 31st March, 2016
Current maturities of long term debt				
Term loan	122.78	53.36	7.30	-
Other payables				
Advance from customers	533.84	277.79	127.24	104.14
Statutory dues	406.77	330.76	272.32	170.44
Salary Payable	223.65	170.90	117.30	78.98
Other payables	5.77	4.82	33.88	24.99
TOTAL	1,293.49	838.65	558.06	379.26

# 1 Details of Short term loan and advances to Related Party

Particulars	As at Sept 30, 2018	As At 31st March, 2018	As At 31st March, 2017	As At 31st March, 2016
To Key Management Personnel	-	-	-	3.07
To Other Related Party	-	0.13	68.94	28.57
Total	-	0.13	68.94	31.63

- 2 The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 3 The above statement should be read with the restated consolidated statement of assets and liabilities, restated consolidated statement of profit and loss, restated consolidated cash flow statement, significant accounting policies and notes to restated consolidated summary statements appearing in Annexures I, II, III, IV and from XXX to XXXVIII respectively.

# **Notes to Restated Consolidated Summary Statements**

(All Amount in INR, unless otherwise stated)

# 10 DETAILS OF SHORT TERM PROVISIONS AS RESTATED

**ANNEXURE - XII** 

Particulars	As at Sept 30, 2018	As At 31st March, 2018	As At 31st March, 2017	As At 31st March, 2016
Others				
Provision for Income Tax (Net of advance tax				
& TDS)	117.78	75.92	24.17	13.32
Provision for Gratuity	2.10	1.99	0.24	0.02
Provision for Others	4.21	70.21	-	-
TOTAL	124.09	148.12	24.41	13.34

- 1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the restated consolidated statement of assets and liabilities, restated consolidated statement of profit and loss, restated consolidated cash flow statement, significant accounting policies and notes to restated consolidated summary statements appearing in Annexures I, II, III, IV and from XXX to XXXVIII respectively.

### Notes to Restated Consolidated Summary Statements

(All Amount in INR, unless otherwise stated)

### 11 FIXED ASSETS

ANNEXURE - XIII (Amt. in Lacs)

For 2015-16

	Gross Block				Accumulated Depreciati	on			Net I	Block
Particulars	As at April 1, 2015	Additions during the Year	Deletion during the Year	As at March 31, 2016	As at April 1, 2015	Depreciation charge for the year	Depreciation Reversed on Sale	As at March 31, 2016	As at March 31, 2016	As at March 31, 2015
Tangible Assets										
Furniture & Fixtues	0.42	0.02	-	0.44	0.14	0.13	-	0.27	0.17	0.28
Computer	2.35	14.92	-	17.27	1.74	0.53	-	2.27	15.00	0.61
Mobile	0.38	0.89	-	1.27	0.26	0.17	-	0.43	0.84	0.12
Vehicles	-	-	-	-	-	-	-	-	-	-
Site & Electronic Equipement	-	1.12	-	1.12	-	0.22	-	0.22	0.90	-
Sub-Total	3.15	16.95	-	20.10	2.14	1.05	-	3.19	16.91	1.01
Intangible Assets										
Computer Software	-	-	-	-	-	-	-	-	-	-
Sub-Total	-	-	-	-	-	-	-			-
Total	3.15	16.95	-	20.10	2.14	1.05	-	3.19	16.91	1.01
Previous Year	1.37	1.79	-	3.15	0.46	1.69	-	2.15	1.01	0.91

For 2016-17

FOF 2010-17	Gross Block				Accumulated Depreciat	ion			Net l	Block
Particulars	As at April 1, 2016	Additions during the Year	Deletion during the Year	As at March 31, 2017	As at April 1, 2016	Depreciation charge for the year	Depreciation Reversed on Sale	As at March 31, 2017	As at March 31, 2017	As at March 31, 2016
Tangible Assets										
Furniture & Fixtues	0.44	-	-	0.44	0.27	0.04	-	0.31	0.13	0.17
Computer	17.27	3.12	-	20.39	2.27	10.30	-	12.57	7.82	15.00
Mobile	1.27	2.18	-	3.45	0.43	0.82	-	1.25	2.20	0.84
Vehicles	-	0.49	-	0.49	-	0.02	-	0.02	0.47	-
Site & Electronic Equipement	1.12	3.37	0.01	4.48	0.22	0.60	-	0.82	3.66	0.90
Sub-Total	20.10	9.16	0.01	29.25	3.19	11.78	-	14.97	14.28	16.91
Intangible Assets		•				-	-		-	-
Sub-Total	-		-	-		-	-	-	-	-
Total	20.10	9.16	0.01	29.25	3.19	11.78	-	14.97	14.28	16.91
Previous Year	3.15	95,290.00	-	20.10	2.14	1.05	-	3.19	16.91	1.01

For 2017-18

	Gross Block				Accumulated Depreciat	ion			Net l	Block
Particulars	As at April 1, 2017	Additions during the Year	Deletion during the Year	As at March 31, 2018	As at April 1, 2017	Depreciation charge for the year	Depreciation Reversed on Sale	As at March 31, 2018	As at March 31, 2018	As at March 31, 2017
Tangible Assets										
Furniture & Fixtues	0.44	2.37	-	2.81	0.31	0.33	-	0.64	2.17	0.13
Computer	20.39	7.02	-	27.41	12.57	6.54	-	19.11	8.30	7.82
Mobile	3.45	3.01	-	6.46	1.25	0.98	-	2.23	4.23	2.20
Vehicles	0.49	48.28	-	48.77	0.02	1.11	-	1.13	47.64	0.47
Site & Electronic Equipement	4.48	14.86	-	19.34	0.82	2.52	-	3.34	16.00	3.66
Sub-Total	29.25	75.54	-	104.79	14.97	11.48	-	26.45	78.34	14.28
Intangible Assets										
Computer Software	-	9.90	-	9.90	-	0.16	-	0.16	9.74	-
Sub-Total	-	9.90	-	9.90	-	0.16	-	0.16	9.74	-
Total	29.25	85.44	-	114.69	14.97	11.64	-	26.61	88.08	14.28
Previous Year	20.10	9.16	0.01	29.25	3.19	11.78	-	14.97	14.28	16.91

For September, 18

	Gross Block				Accumulated Depreciation				Net E	Block
Particulars	As at April 1, 2018	Additions during the Year	Deletion during the Year	As at Sept 30, 2018	As at April 1, 2018	Depreciation charge for the year	Depreciation Reversed on Sale	As at Sept 30, 2018	As at Sept 30, 2018	As at March 31, 2018
Tangible Assets									-	
Furniture & Fixtues	2.81	2.97	-	5.78	0.64	0.51	- 1	1.15	4.63	2.17
Computer	27.41	17.89	-	45.30	19.11	5.41	-	24.52	20.78	8.30
Mobile	6.46	-	-	6.46	2.23	0.94	-	3.17	3.29	4.23
Vehicles	48.77	1.35	-	50.12	1.13	7.45	-	8.58	41.54	47.64
Site & Electronic Equipement	19.34	652.93	-	672.27	3.34	2.28	-	5.62	666.65	16.00
Sub-Total	104.79	675.14	-	779.93	26.45	16.59	-	43.04	736.89	78.34
Intangible Assets										
Computer Software	9.90	3.11	-	13.01	0.16	0.98	-	1.14	11.87	9.74
Sub-Total	9.90	3.11	-	13.01	0.16	0.98	-	1.14	11.87	9.74
Total	114.69	678.25		792.94	26.61	17.57		44.18	748.76	88.08
Previous Year	29.25	85.44	-	114.69	14.97	17.57	-	26.61	748.76 88.08	14.28

The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.

The above statement should be read with the restated consolidated statement of assets and liabilities, restated consolidated statement of profit and loss, restated consolidated cash flow statement, significant accounting policies and notes to restated consolidated summary statements appearing in Annexures I, II, III, IV and from XXX to XXXVIII respectively.

# **Notes to Restated Consolidated Summary Statements**

(All Amount in INR, unless otherwise stated)

# 12 DETAILS OF DEFERRED TAX ASSETS (NET) AS RESTATED

ANNEXURE - XIV

(Amt. in Lacs)

Particulars	As at Sept 30, 2018	As At 31st March, 2018	As At 31st March, 2017	As At 31st March, 2016
(a) Deferred tax laibilities				
(i) Difference between book and tax depreciation	35.07	1.65	0.83	2.37
	35.07	1.65	0.83	2.37
(b) Deferred tax assets				
(i) Disallowance under Income Tax	40.43	40.00	47.42	44.32
(ii) Unabsorbed depreciation/Losses	35.24	-	-	-
(iii) Other	-	-	-	0.06
	75.67	40.00	47.42	44.38
T O T A L (b)-(a)	40.60	38.35	46.59	42.01

The Company offsets tax assets and liabilities if and only if it has a legally enforceable right to set off current tax assets and current tax liabilities and the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same tax authority.

# (i) Movements in Deferred Tax Liabilities (net)

Particulars	Property, plant and equipment -	Disallowance under Income Tax	Unabsorbed Dep/Losses	Other	Net Deferred Tax Liabilities
	Depreciation difference				
At 31 March 2015	0.20	44.32	-	0.13	44.65
Charged/(credited)					
- to statement of profit and loss	(2.57)	-	-	(0.07)	(2.64)
At 31 March 2016	(2.37)	44.32	-	0.06	42.01
Charged/(credited)					
- to statement of profit and loss	1.54	3.10	-	(0.06)	4.58
At 31 March 2017	(0.83)	47.42	-	-	46.59
Charged/(credited)					
- to statement of profit and loss	(0.82)	(7.42)	-	-	(8.24)
At 31 March 2018	(1.65)	40.00		_	38.35
Charged/(credited)					
- to statement of profit and loss	(33.42)	0.43	35.24	-	2.25
At 31 Sept 2018	(35.07)	40.43	35.24	_	40.60

 $<sup>1. \</sup> The \ figures \ disclosed \ above \ are \ based \ on \ the \ restated \ summary \ statement \ of \ assets \ and \ liabilities \ of \ the \ Company.$ 

<sup>2.</sup> The above statement should be read with the restated consolidated statement of assets and liabilities, restated consolidated statement of profit and loss, restated consolidated cash flow statement, significant accounting policies and notes to restated consolidated summary statements appearing in Annexures I, II, III, IV and from XXX to XXXVIII respectively.

# **Notes to Restated Consolidated Summary Statements**

(All Amount in INR, unless otherwise stated)

# 13 DETAILS OF LONG TERM LOANS & ADVANCES

**ANNEXURE - XV** 

(Amt. in Lacs)

Particulars	As at Sept 30, 2018	As At 31st March, 2018	As At 31st March, 2017	As At 31st March, 2016
Other Advances	26.02	22.65	-	-
MAT CREDIT	-	-	0.12	-
TOTAL	26.02	22.65	0.12	-

# 1 Details of Long term loan and advances to Related Party

Particulars	As at Sept 30, 2018	As At 31st March, 2018	As At 31st March, 2017	As At 31st March, 2016
To Other Related Party	26.02	22.65	-	-
Total	26.02	22.65	-	-

<sup>2</sup> The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.

<sup>3</sup> The above statement should be read with the restated consolidated statement of assets and liabilities, restated consolidated statement of profit and loss, restated consolidated cash flow statement, significant accounting policies and notes to restated consolidated summary statements appearing in Annexures I, II, III, IV and from XXX to XXXVIII respectively.

# **Notes to Restated Consolidated Summary Statements**

(All Amount in INR, unless otherwise stated)

# 14 DETAILS OF OTHER NON-CURRENT ASSETS AS RESTATED

**ANNEXURE - XVI** 

Particulars	As at Sept 30, 2018	As At 31st March, 2018	As At 31st March, 2017	As At 31st March, 2016
Rent Deposits	27.71	25.97	9.36	8.95
Earnest Money Deposits	4.75	6.16	0.24	0.33
Others	11.40	2.40	-	-
TOTAL	43.86	34.53	9.60	9.28

- 1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the restated consolidated statement of assets and liabilities, restated consolidated statement of profit and loss, restated consolidated cash flow statement, significant accounting policies and notes to restated consolidated summary statements appearing in Annexures I, II, III, IV and from XXX to XXXVIII respectively.

# **Notes to Restated Consolidated Summary Statements**

(All Amount in INR, unless otherwise stated)

# 15 DETAILS OF TRADE RECEIVABLE AS RESTATED

**ANNEXURE - XVII** 

Particulars	As at Sept 30, 2018	As At 31st March, 2018	As At 31st March, 2017	As At 31st March, 2016
Trade Receivable				
(a) Trade receivables outstanding for a				
period exceeding six months from the date				
they were due for payment				
(i) Secured, considered good	351.91	239.11	204.93	21.51
(ii) Unsecured, considered good	-	-	-	-
(iii) Doubtful	-	-	-	-
(b) Other Trade receivables				
(i) Secured, considered good	1,382.46	1,390.57	435.21	327.69
(ii) Unsecured, considered good	-	-	-	-
(iii) Doubtful	-	-	-	-
TOTAL	1,734.37	1,629.68	640.14	349.20

- 1 The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 2 The above statement should be read with the restated consolidated statement of assets and liabilities, restated consolidated statement of profit and loss, restated consolidated cash flow statement, significant accounting policies and notes to restated consolidated summary statements appearing in Annexures I, II, III, IV and from XXX to XXXVIII respectively.

# **Notes to Restated Consolidated Summary Statements**

(All Amount in INR, unless otherwise stated)

# 16 DETAILS OF CASH AND CASH EQUIVALENTS AS RESTATED

**ANNEXURE - XVIII** 

Particulars	As at Sept 30, 2018	As At 31st March, 2018	As At 31st March, 2017	As At 31st March, 2016
(A) Cash & Cash Equivalents				
Cash on hand	3.40	6.98	8.17	0.29
Balances with banks				
(i) In current accounts	34.01	122.63	8.14	37.78
Total Cash & Cash Equivalents	37.41	129.61	16.31	38.07
(B) Other Bank Balances				
(i) In deposit accounts (Refer Note (i) below)	115.72	62.15	54.68	7.06
Total Other Bank Balances	115.72	62.15	54.68	7.06
TOTAL	153.13	191.76	70.99	45.13

- 1 The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 2 The above statement should be read with the restated consolidated statement of assets and liabilities, restated consolidated statement of profit and loss, restated consolidated cash flow statement, significant accounting policies and notes to restated consolidated summary statements appearing in Annexures I, II, III, IV and from XXX to XXXVIII respectively.

# **Notes to Restated Consolidated Summary Statements**

(All Amount in INR, unless otherwise stated)

# 17 DETAILS OF SHORT TERM LOANS & ADVANCES

**ANNEXURE - XIX** 

(Amt. in Lacs)

Particulars	As at Sept 30, 2018	As At 31st March, 2018	As At 31st March, 2017	As At 31st March, 2016
(Unsecured, Considered Good)				
Advance recoverble in cash/kind	353.73	109.53	105.20	22.77
Prepaid Expenses	1.40	0.60	0.18	0.23
Advance Tax	0.14	3.80	3.59	0.06
Balances with Government Authorities	33.61	0.40	0.40	0.20
Advance to Staff	158.75	108.84	106.30	2.54
TOTAL	547.63	223.17	215.67	25.80

# 1 Details of Short term loan and advances to Related Party

Particulars	As at Sept 30, 2018	As At 31st March, 2018	As At 31st March, 2017	As At 31st March, 2016
To Key Management Personnel	208.79	150.02	93.80	-
To Other Related Party	124.14	91.49	-	-
Total	332.93	241.51	93.80	-

- 2 The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 3 The above statement should be read with the restated consolidated statement of assets and liabilities, restated consolidated statement of profit and loss, restated consolidated cash flow statement, significant accounting policies and notes to restated consolidated summary statements appearing in Annexures I, II, III, IV and from XXX to XXXVIII respectively.

# **Notes to Restated Consolidated Summary Statements**

(All Amount in INR, unless otherwise stated)

# 18 DETAILS OF OTHER CURRENT ASSETS AS RESTATED

**ANNEXURE - XX** 

(Amt. in Lacs)

Particulars	As at Sept 30, 2018	As At 31st March, 2018	As At 31st March, 2017	As At 31st March, 2016
Unbilled revenue	206.31	451.37	1.17	61.55
Subsdidy Receivable	220.24	-	-	-
Others	0.20	1.24	-	-
TOTAL	426.75	452.61	1.17	61.55

<sup>1</sup> The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.

<sup>2</sup> The above statement should be read with the restated consolidated statement of assets and liabilities, restated consolidated statement of profit and loss, restated consolidated cash flow statement, significant accounting policies and notes to restated consolidated summary statements appearing in Annexures I, II, III, IV and from XXX to XXXVIII respectively.

#### Notes to Restated Consolidated Summary Statements

(All Amount in INR, unless otherwise stated)

(Amt. in Lacs)

ANNEXURE XXII

#### REVENUE FROM OPERATIONS

REVENUE FROM OPERATIONS  Particulars	For the Six Month period ended Sept 30, 2018	For the year ended 31st March, 2018	For the year ended 31st March, 2017	ANNEXURE XXI For the year ended 31st March, 2016
Sale of Goods * Sale of Services TOTAL	3,410.96	4,135.97	5,135.88	746.93
	1,425.32	2,807.84	1,081.20	465.00
	<b>4,836.28</b>	<b>6,943.81</b>	<b>6,217.08</b>	<b>1,211.93</b>

- 1. The figures disclosed above are based on the restated summary statement of profit and loss of the Company.
- 2. The above statement should be read with the restated consolidated statement of assets and liabilities, restated consolidated statement of profit and loss, restated consolidated cash flow statement, significant accounting policies and notes to restated consolidated summary statements appearing in Annexures I, II, III, IV and from XXX to XXXVIII respectively.
- \* It also includes subsidy income of Rs. 236.40 Lacs for the period ended 30th Sept., 2018.

#### OTHER INCOME

Particulars	For the Six Month period ended Sept 30, 2018	For the year ended 31st March, 2018	For the year ended 31st March, 2017	For the year ended 31st March, 2016
Interest Income	4.95	6.25	1.76	-
Rent Income	3.79	2.10	-	-
Claim on Liquidated Damages	-	24.74	-	-
Misc Income	2.62	5.93	1.59	0.86
Discount Income	19.88	16.78	-	0.17
Travel & Sojourn Income	1.07	6.22	11.34	2.68
Forex Gain	8.71	0.18	-	0.04
TOTAL	41.02	62.20	14.69	3.75

- 1. The figures disclosed above are based on the restated summary statement of profit and loss of the Company.
- 2. The above statement should be read with the restated consolidated statement of assets and liabilities, restated consolidated statement of profit and loss, restated consolidated cash flow statement, significant accounting policies and notes to restated consolidated summary statements appearing in Annexures I, II, III, IV and from XXX to XXXVIII respectively.

#### Purchase of Stock in Trade ANNEXURE XXIII

Particulars	For the Six Month period ended Sept 30, 2018	For the year ended 31st March, 2018	For the year ended 31st March, 2017	For the year ended 31st March, 2016
Opening Stock Add: Purchases Less: Closing Stock	- 2,708.77 -	3,226.88	- 4,179.19 -	472.15 -
TOTAL	2,708.77	3,226.88	4,179.19	472.15

- 1. The figures disclosed above are based on the restated summary statement of profit and loss of the Company.
- 2. The above statement should be read with the restated consolidated statement of assets and liabilities, restated consolidated statement of profit and loss, restated consolidated cash flow statement, significant accounting policies and notes to restated consolidated summary statements appearing in Annexures I, II, III, IV and from XXX to XXXVIII respectively.

#### Notes to Restated Consolidated Summary Statements

(All Amount in INR, unless otherwise stated)

(Amt. in Lacs)

#### 22 EMPLOYEE BENEFIT EXPENSES

ANNEXURE XXIV

Particulars	For the Six Month period ended Sept 30, 2018	For the year ended 31st March, 2018	For the year ended 31st March, 2017	For the year ended 31st March, 2016
Salary	677.42	1,056.58	585.39	324.43
Contribution to Provident and Othet Funds	13.00	17.20	6.19	-
Staff Welfare Expenses	4.19	2.79	1.73	1.59
Gratuity	5.44	8.65	10.70	4.68
TOTAL	700.05	1,085.22	604.01	330.70

<sup>1.</sup> The figures disclosed above are based on the restated summary statement of profit and loss of the Company.

#### 3 FINANCE COSTS ANNEXURE XXV

Particulars	For the Six Month period ended Sept 30, 2018	For the year ended 31st March, 2018	For the year ended 31st March, 2017	For the year ended 31st March, 2016
Interest on Loans to Banks & Financial Institutions Bank Charges	15.09 5.49	12.93 7.72	2.51 0.87	0.73
interest to others( On Late Payment of Statutory dues)	0.17	7.10	0.94	0.99
TOTAL	20.75	27.75	4.32	1.72

 $<sup>1. \</sup> The \ figures \ disclosed \ above \ are \ based \ on \ the \ restated \ summary \ statement \ of \ profit \ and \ loss \ of \ the \ Company.$ 

#### 24 Depreciation and amortisation expense

ANNEXURE XXVI

Particulars	For the Six Month period ended Sept 30, 2018	For the year ended 31st March, 2018	For the year ended 31st March, 2017	For the year ended 31st March, 2016
On Tangible Assets	16.59	11.48	11.78	1.05
On Intangible Assets	0.98	0.16	-	-
	17.57	11.64	11.78	1.05

 $<sup>1. \</sup> The \ figures \ disclosed \ above \ are \ based \ on \ the \ restated \ summary \ statement \ of \ profit \ and \ loss \ of \ the \ Company.$ 

<sup>2.</sup> The above statement should be read with the restated consolidated statement of assets and liabilities, restated consolidated statement of profit and loss, restated consolidated cash flow statement, significant accounting policies and notes to restated consolidated summary statements appearing in Annexures I, II, III, IV and from XXX to XXXVIII respectively.

<sup>2.</sup> The above statement should be read with the restated consolidated statement of assets and liabilities, restated consolidated statement of profit and loss, restated consolidated cash flow statement, significant accounting policies and notes to restated consolidated summary statements appearing in Annexures I, II, III, IV and from XXX to XXXVIII respectively.

<sup>2.</sup> The above statement should be read with the restated consolidated statement of assets and liabilities, restated consolidated statement of profit and loss, restated consolidated cash flow statement, significant accounting policies and notes to restated consolidated summary statements appearing in Annexures I, II, III, IV and from XXX to XXXVIII respectively.

25 OTHER EXPENSES ANNEXURE XXVII

Particulars	For the Six Month period ended Sept 30, 2018	For the year ended 31st March, 2018	For the year ended 31st March, 2017	For the year ended 31st March, 2016
Solar EPC Expenses	307.79	589.22	731.54	94.18
Module Cleaning & Grass Cutting Services	100.85	74.32	5.11	0.56
Transportation Expenses	77.81	55.57	129.92	6.32
Security Expenses	35.98	41.38	30.40	3.63
Stipend Expenses	32.73	31.22	12.62	3.93
Travel Expenses	240.93	401.81	243.23	154.21
Site Tool Expenses	14.98	8.34	-	
Site Maintenance Expenses	6.53	5.16	0.32	0.03
Legal and professional expenses	54.30	453.63	22.80	41.69
Rent Expenses	49.60	75.08	38.39	26.08
Audit Fees	0.60	0.45	0.30	0.25
Bad Debt	0.67	0.64	-	0.11
Commission Expenses	5.04	10.86	0.90	0.29
Computer Expenses	5.02	0.53	1.17	0.86
Donation Donation	1.01	-	-	-
Advertisement Expenses	1.86	6.33	4.17	0.38
Electricity Expense	6.72	5.73	4.23	3.90
Forex Gain/(Loss)	-	-	0.76	-
General expenses	16.15	44.49	10.52	3.44
Custom Charges	_	_	_	4.11
Insurace Expenses	2.49	5.00	5.01	0.82
Labour Charges		0.62	1.59	-
Office Expenses	14.53	8.01	4.56	2.71
Printing & Stationary	2.39	6.29	3.42	1.50
Processing Fees Marketing	0.12	0.27	1.16	-
Rates & taxes	0.38	1.81	6.54	1.70
Repairs - Vehicles	1.68	0.94	0.05	0.19
Sale Promotion Expenses	14.47	31.89	3.48	4.09
Telephone and communication expenses	3.17	4.42	3.69	2.59
Tender Fees	0.86	3.46	0.23	0.41
Misc Balances Written off	-	-	-	0.05
Development Fees	3.19	74.21	_	-
TOTAL	1,001.85	1,941.68	1,266.11	358.03

#### i) Payment to auditors\*

Particulars	For the Six Month period ended Sept 30, 2018	For the year ended 31st March, 2018	For the year ended 31st March, 2017	For the year ended 31st March, 2016
For statutory audit	0.60	0.45	0.30	0.25
For other services	-	-	-	-
For reimbursement of expenses	-	-	-	-
	0.60	0.45	0.30	0.25

<sup>\*</sup>Excluding applicable taxes.

# 26 Income tax expenses ANNEXURE XXVIII

Particulars	For the Six Month period ended Sept	For the year ended 31st March, 2018	For the year ended 31st March, 2017	For the year ended 31st March, 2016
Income tax (income) / expense recognised in the State	ement of Profit and Los	s		
Current tax expenses				
Current tax on profits for the year	122.31	195.18	52.16	12.90
	122.31	195.18	52.16	12.90
Deferred tax expenses				
Decrease/(Increase) in deferred tax assets	(2.25)	8.24	(4.58)	2.64
MAT Credit entitlement	-	0.25	(0.12)	-
	(2.25)	8.49	(4.70)	2.64
Income tax expenses	120.06	203.67	47.46	15.54

<sup>1.</sup> The figures disclosed above are based on the restated summary statement of profit and loss of the Company.

<sup>1.</sup> The figures disclosed above are based on the restated summary statement of profit and loss of the Company.

<sup>2.</sup> The above statement should be read with the restated consolidated statement of assets and liabilities, restated consolidated statement of profit and loss, restated consolidated cash flow statement, significant accounting policies and notes to restated consolidated summary statements appearing in Annexures I, II, III, IV and from XXX to XXXVIII respectively.

<sup>2.</sup> The above statement should be read with the restated consolidated statement of assets and liabilities, restated consolidated statement of profit and loss, restated consolidated cash flow statement, significant accounting policies and notes to restated consolidated summary statements appearing in Annexures I, II, III, IV and from XXX to XXXVIII respectively.

# **Notes to Restated Consolidated Summary Statements**

(All Amount in INR, unless otherwise stated)

# 27 Earnings Per Share

ANNEXURE XXIX

(Amt. in Lacs except share data)

Particulars	For the Six Month period ended Sept 30, 2018	For the year ended 31st March, 2018	For the year ended 31st March, 2017	For the year ended 31st March, 2016
Profit for the period attributable to Equity Shareholder	308.25	509.17	118.90	36.49
No of weighted average equity shares outstanding during the year	12,307	12,307	12,307	12,307
Bonus Share Effect	60,30,430	60,30,430	60,30,430	60,30,430
No of weighted average equity shares outstanding during the year (After Bonus Share)	60,42,737	60,42,737	60,42,737	60,42,737
Nominal Value of Equity Share	10	10	10	10
Basic and Diluted Earning Per Share	5.10	8.43	1.97	0.60

# Note

- 1 EPS for the six month ended 30th September, 2018 is not annualised.
- 2 Earnings per share calculations are done in accordance with Accounting Standard 20 "Earnings Per Share". As per the requirements of AS 20 "Earnings Per Share", the weighted average number of equity shares considered for calculation of Basic and Diluted Earnings per Share.
- 3 The figures disclosed above are based on the restated summary statement of profit and loss of the Company.
- 4 The above statement should be read with the restated consolidated statement of assets and liabilities, restated consolidated statement of profit and loss, restated consolidated cash flow statement, significant accounting policies and notes to restated consolidated summary statements appearing in Annexures I, II, III, IV and from XXX to XXXVIII respectively.

#### **Notes to Restated Consolidated Summary Statements**

(All Amount in INR, unless otherwise stated)

#### **Details of Other Income as restated**

(Amt. in Lacs)

Particulars	For the Six Month period ended Sept 30, 2018	For the year ended 31st March, 2018	For the year ended 31st March, 2017	For the year ended 31st March, 2016	Nature
Other income	41.02	62.20	14.69	3.75	
Net Profit Before Tax as Restated	428.31	712.84	166.36	52.03	
Percentage	9.58	0.09	0.09	7.21	
Source of Income					

Interest Income	4.95	6.25	1.76	_	Non recurring and
microst moone		0.20	11,0		not related to
					business activity.
					c desires a desirity.
Rent Income	3.79	2.10	_		Recurring and not related
rent meome	] 3.,,	2.10			to
					business activity.
					,
Liquidated Damages	-	24.74	-	-	Non recurring and
					related to
					business activity.
Travel & Sojourn Income	1.07	6.22	11.34	2.68	Recurring and related to
					business activity.
7	10.00	16.70		0.15	D 1 1 1 1
Discount Income	19.88	16.78	-	0.17	Recurring and related to
					business activity.
Miscellaneous Income	2.62	5.93	1.59	0.86	Non recurring and
					not related to
					business activity.
Forex Gain	8.71	0.18	-	0.04	Non recurring and
					related to
					business activity.
T 104	41.02	(2.20	14.60	2.55	
Total Other income	41.02	62.20	14.69	3.75	

The figures disclosed above are based on the restated summary statement of profit and loss of the Company.

The above statement should be read with the restated consolidated statement of assets and liabilities, restated consolidated statement of profit and loss, restated consolidated cash flow statement, significant accounting policies and notes to restated consolidated summary statements appearing in Annexures I, II, III, IV and from XXX to XXXVIII respectively.

# Notes to Restated Consolidated Summary Statements

(All Amount in INR, unless otherwise stated)

28 The subsidiary/joint venture companies considered in the Consolidated Summary Statements are:

N	NI	7V	HR	E	v	V	z

Name of Subsidiaries/Joint Venture and Country of Incorporation	As at Sept 30, 2018	As At 31st March, 2018	As At 31st March, 2017	As At 31st March, 2016
Subsidiary Gensun Renewables Private Limited - Incorporated on 8th February, 2018	51%	51%	-	-
Joint Venture Solarig Gensol Utilities Private Limited (India)	49%	49%	49%	49%

# 29 Contingent liabilities and contingent assets

ANNEXURE XXXI

Particulars	As at Sept 30, 2018	As At 31st March, 2018	As At 31st March, 2017	As At 31st March, 2016
Contingent liabilities				
A. Guarantees excluding financial guarantees				
Outstanding bank guarantees	85.87	55.62	51.61	6.61
Outstanding bank guarantees - Share of Joint Venure	0.36	0.36	1.38	-
B. Claims against Company not acknowledged as debts	-	-	-	-
<b>Total Contingent Liabilities</b>	86.23	55.98	52.98	6.61

#### 30 Commitments ANNEXURE XXXII

Particulars	As at Sept 30, 2018	As At 31st March, 2018	As At 31st March, 2017	As At 31st March, 2016
A. Capital Commitments  Estimated amount of contracts remaining to be executed on capital account and not provided for	-	-	-	-
B. Corporate guarantees given to financial institution / bank Corporate guarantees given to financial institution / bank on behalf of subsidiaries for facilities availed by them	397.79	-	-	-

#### 31 Operating lease arrangements

ANNEXURE XXXIII

(A) Operating lease payment recognised in the Statement of Profit and Loss

Particulars	For the Six Month period ended Sept 30, 2018	For the year ended 31st March, 2018	For the year ended 31st March, 2017	For the year ended 31st March, 2016
Office premises	49.60	75.08	38.39	26.08
TOTAL	49.60	75.08	38.39	26.08

Future minimum rental payables under non-cancellable operating lease

Particulars	As at Sept 30, 2018	As At 31st March, 2018	As At 31st March, 2017	As At 31st March, 2016
0 to 1 year	62.51	79.78	36.68	25.49
1 to 5 year	153.22	271.20	13.58	38.42
More than 5 year	113.20	275.48	-	-

(B) The company has let out portions of office premises along with furnitures & fixtures and other amenities on operating lease to its subsidiary Solarig Gensol Utilities Private Limited. Lease rental income recognised in the Statement of Profit and Loss is as follows:

Particulars	For the Six Month period ended Sept 30, 2018	For the year ended 31st March, 2018	For the year ended 31st March, 2017	For the year ended 31st March, 2016
Lease rental income recognised in the Statement of Profit and Loss	3.79	2.10	-	-
TOTAL	3.79	2.10	-	-

# 32 Details of Dues to Micro, Small and Medium Enterprises as defined under MSMED Act, 2006

ANNEXURE XXXIV

The Company has not received any intimation from vendors regarding their status under the Micro, Small and Medium Enterprises Development (MSMED) Act, 2006 for the year. Hence information relating to amounts due to micro enterprises and small enterprises as required by the Act has not been given.

# 33 Segment Reporting ANNEXURE XXXV

The Company is engaged primarily in the business of Solar EPC Contracts only. Accordingly, there are no separate reportable segments as per Accounting Standard 17 – "Segment Reporting".

#### 34 Earnings in foreign exchange:

ANNEXURE XXXVI

Particulars	For the Six Month period ended Sept 30, 2018	For the year ended 31st March, 2018	For the year ended 31st March, 2017	For the year ended 31st March, 2016
Sale of Services	40.03	51.18	50.98	3.22
TOTAL	40.03	51.18	50.98	3.22

- 35 Foreign currency exposures not hedged by derivative instruments is Nil as at 30th September 2018. (As at 31st March, 2018 Nil, As at 31st March, 2016 Nil, As at 31st March, 2016 Nil)
- 36 Related party disclosures ANNEXURE XXXVII

Related party disclosures as required by Accounting Standard 18, "Related Party Disclosures". (A) List of related parties and relationships:

#### Nature of Relationship Name of Related Party Key Managerial Personnel ("KMP") Anmol Singh Jaggi Puneet Singh Jaggi Shalmali Kaur Jasminder Kaur Other related parties Subsidiary Company Gensun Renewables Private Limited Joint Venture Company Solarig Gensol Utilities Private Ltd Enterprises over which Key Managerial Personnel are able to exercise Gensol Consultants Private Limited significant influence / control Prescinto Technologies Private Limited Gensol Ventures Private Limited Gensol Ventures Private Limited Gosolar Ventures Private Limited Gensol Industries Private Limited

# GENSOL ENGINEERING LIMITED Notes to Restated Consolidated Summary Statements

(All Amount in INR, unless otherwise stated)

#### (B) Transactions with related parties:

(Amt. in Lacs)
ANNEXURE XXXVII

Sept Sept Sept Sept Sept Sept Sept Sept	Nature of transactions	For the year/Period	Remuneration	Consultancy fees	sale of goods/services	Purchase of goods/services	Rent Income	Loan & Advance Received	Loan & Advamnce Given
1	Anmol Singh Jaggi		5.00		-	-	-		1.93
1968   1968   1969			-	19.00	-	-	-	-	
Sep-18   S			-		-	-	-	-	
1941   1942		2015-16	-	9.00	-	-	-	-	0.46
1941   1942	Gensol Consultants Private Limited	Sen-18		8.19		-		31.24	
1966   1967   1968   1969			_			_	_		
1968   1969   1969   1969   1973   1973   1975   1976			-			-	_	41.36	
2017-18   17.22			-	-		-	-		-
2017-18   17.22	I	C 10	10.40						0.10
2016-17   15.06   1.00   1.0	Jasminuer Kaur			-	•	-	-	-	
Page   Provide Limited   Page   Pag				-	-	-	•	•	
2017-18				-					
2017-18	Descripto Technologico Drivoto Limited	Com. 10					0.07		20.72
2016-17	Prescinto Technologies Private Limited		-	-				-	
1956   1			-	-				-	-
2017-18   1000								-	
2017-18   1000	al L. P.V.	G 10							
201-16   2	Shalmali Kaur			-	-	-	-	-	-
2015-16   -   -   -   -   -   -   -   -   -				-	•	-	-	-	-
2017-18   -   -   -   -   -   -   -   -   -					-		-	-	
2017-18   -   -   -   -   -   -   -   -   -									
2016-16   -	Gosolar Ventures Private Limited		-		-	-	-		
Sep-18   S			-		-	-	-		
Funcet Singh Jaggi Sep-18 5.00 56.74 5.00 5.00 5.00 5.00 5.00 5.00 5.00 5.0			-		-		-		
2017-18   -   -   -   -   45.31   2016-17   -   -   -   58.77   -   -   58.77   -   58.7		2015-16	<u> </u>	-	-	-	-	2.33	-
2016-17   -   -   -   -   58.77   2015-16   0.21   -   -   -   2.27   -   58.77   2015-16   0.21   -   -   -   2.27   -	Puncet Singh Jaggi	Sep-18	5.00	-	-	-	-	-	56.74
Sep-18   -   -   -   -   -   -   2.27   -   -   -   -   -   2.27   -   -   -   -   -   -   -   -   -		2017-18	-	-	-	-	-	-	45.31
Sep		2016-17	-	-		-	-	-	58.77
2017-18   -   -   81.55   -   5.66   -   1.29		2015-16	0.21	-	-	-	-	2.27	-
2017-18   -   -   81.55   -   5.66   -   1.29	Soloria Geneal Utilities Private I td *	San 19			2 50		8.50		
2016-17   6.87   -   5.16   -	Bolang Guisor Offices I fivate Eta								
2015-16   -   1.94   -   -   -   -   -   -   -   -   -									
2017-18   -   -   -   -   -   -   -   -   -			-						
2017-18   -   -   -   -   -   -   -   -   -	0 0 11 0 11 11	0 10			(0/ 77				101.70
2016-17   -   -   -   -   -   -   -   -   -	Gensun Renewables Private Limited *		-	-		-	-		
2015-16   -   -   -   -   -   -   -   -   -			-	-		-	-		
Fersol Industries Private Limited  Sep-18 2017-18 - 2016-17 - 2015-16  Sep-18 - 2015			-	-			-		
2017-18   -   -   -   0.13   -		2013-10	-			•	-		
2016-17   -   -   -   -   -   -   -   -   -	Gensol Industries Private Limited		-	-	-	-	-		42.89
2015-16   -   -   -   -   -   -   -   -   -			-	-	-	-	-	0.13	-
Fiensol Venture Private Limited Sep-18 3.37 2017-18 22.65 2016-17			-	-	-	-	-	-	-
2017-18     -     -     -     -     -     -     -     -     -     2016-17     -		2015-16	-	-	-	-	-	-	-
2016-17	Gensol Venture Private Limited	Sep-18	-	-	-	-	-	-	3.37
		2017-18	-	-	-	-	-	-	22.65
2015-16		2016-17	-	-	-	-	-	-	-
		2015-16		-	-		-	-	-

#### (C) Closing Balance with related parties:

Particular	As At the end of	Loans & Advances Given	Loans & Advances Received	Consultancy fees Payable	Investment
	period/year				
Gensol Ventures Private Limited	30-Sep-18	26.02		-	-
	31-Mar-18	22.65	-	-	-
	31-Mar-17	-	-	-	-
	31-Mar-16	-	-	-	-
Anmol Singh Jaggi	30-Sep-18	50.49			
Anmoi Singn Jaggi	31-Mar-18	48.55		-	-
				-	-
	31-Mar-17 31-Mar-16	37.64	0.46	-	
	51-Wat-10		0.40		
Gensol Consultants Private Limited	30-Sep-18	60.25	-	-	-
	31-Mar-18	91.49	-	-	
	31-Mar-17	-	68.94	-	
	31-Mar-16	-	27.58	-	-
Puncet Singh Jaggi	20.5 19	159.21			
runeet Singn Jaggi	30-Sep-18 31-Mar-18	158.21	-	-	
		101.46		-	-
	31-Mar-17	56.16		-	
	31-Mar-16	-	2.61	•	
Gensol Industries Private Limited	30-Sep-18	42.76			-
	31-Mar-18		0.13	_	
	31-Mar-17	_	-	_	
	31-Mar-16	-	-	-	-
Gosolar Ventures Private Limited	20.0 10	0.40			
Josolar Ventures Private Limited	30-Sep-18	0.40		-	•
	31-Mar-18	-	-	-	-
	31-Mar-17	-	0.99		-
	31-Mar-16	-	0.99	-	-
Prescinto Technologies Private Limited	30-Sep-18	20.73	-	-	-
	31-Mar-18	-	-	-	
	31-Mar-17	-	-	-	
	31-Mar-16	-	-	-	-
asminder Kaur	30-Sep-18	0.10			
asminder Kaur		0.10	-	-	
	31-Mar-18	-	-	-	-
	31-Mar-17 31-Mar-16	-	-	-	-
Solarig Gensol Utilities Private Ltd *	Sep-18	-	3.87	85.05	45.1
	2017-18	-	3.87	81.55	45.1
	2016-17	-	5.16	-	45.14
	2015-16	-	-	-	19.49
Gensun Renewables Private Limited *	Sep-18	121.62			0.5
	2017-18	121.02		-	0.5
	2016-17			-	-
	2015-16		_	_	
	2013=10		<u>-</u>		

The above statement should be read with the restated consolidated statement of assets and liabilities, restated consolidated statement of profit and loss, restated consolidated cash flow statement, significant accounting policies and notes to restated consolidated summary statements appearing in Annexures I, II, III, IV and from XXX to XXXVIII respectively.

<sup>\*</sup>As per ICDR Regulations and the Guidance Note, Inter Company Transactions are also disclosed.

#### Notes to Restated Consolidated Summary Statements

(All Amount in INR, unless otherwise stated)

#### 37 Employee Benefit Plans

(Amt. in Lacs)
ANNEXURE XXXVIII

#### (A) Defined Benefit Plan

- (i) Actuarial gains and losses in respect of defined benefit plans are recognised in the Profit and Loss Account.
- (ii) The Defined Benefit Plan comprises of Gratuity

a) Gratuity is a benefit to an employee based on 15 days last drawn basic salary including dearness allowance (if any) for each completed year of continuous service with part thereof in excess of six months. The plan is unfunded. The Company operates a defined benefit plan (the Gratuity plan) covering eligible employees, which provides a lump sum payment to vested employees at retirement, death, incapacitation or termination of employment, of an amount based on the respective employee's salary and the tenure of employment.

The details of gratuity as required under AS-15 (revised):

Particulars	For the Six Month period	For the year ended 31st	For the year ended 31st	For the year ended 31st		
	ended Sept 30, 2018	March, 2018	March, 2017	March, 2016		
i. Reconciliation of Opening and Closing Balances of defined benefit obligati	ion					
Liability at the beginning of the year/period	30.70	21.20	10.50	5.82		
Current Service Cost	9.39	13.75	8.89	3.31		
Interest Cost	1.13	1.51	0.81	0.46		
Past Service Cost	(0.75)	1.59	-	-		
Liability Transferred in	-	-	_	_		
Liability Transferred out	_	_	_	_		
Benefit paid	(1.41)	_	_	_		
Net Actuarial losses (gain) Recognised	(5.19)	(7.35)	1.00	0.91		
Liability at the end of the year/period	33.87	30.70	21.20	10.50		
ii. Reconciliation of Opening and Closing Balances of the Fair value of Plan	assets					
Plan assets at the beginning of the year/period, at Fair value	-	_	_	_		
Expected return on plan assets	-	-	-	-		
Contributions	-	-	-	-		
Benefit paid	-	-	-	-		
Actuarial gain/(loss) on plan assets	-	-	-	-		
Transfer to other Company	-	-	-	-		
Plan assets at the end of the year/period, at Fair Value	-	-	-	-		
iii. Reconciliation of the Present value of defined benefit obligation and Fair va	lue of plan assets					
Obligations at the end of the year/period	33.87	30.70	21.20	10.50		
Plan assets at the end of the year/period, at Fair value	-	-	-	-		
Asset / (Liability) recognized in balance sheet as at the end of the year/period	(33.87)	(30.70)	(21.20)	(10.50)		
iv. Gratuity Cost for the year/period						
Current service cost	9.39	13.75	8.89	3.31		
Interest cost	1.13	1.51	0.81	0.46		
Expected return on plan assets	-	-	-	-		
Actuarial Gain or (Loss)	(5.19)	(7.35)	1.00	0.91		
Recognised Past Service Cost-Vested	-	0.74	-	-		
Recognised Past Service Cost-Unvested	0.11	-	-	-		
Net Gratuity cost	5.44	8.65	10.70	4.68		
v. Actuarial Assumptions						
Discount Rate (per annum)	8.15%	7.60%	7.15%	7.70%		
Expected rate of return on plan assets	NA	NA	NA	NA		
Annual Increase in Salary Cost		p.a for next 5 year				
Withdrawal Rates		younger ages redu				
Mortality	Indian	Assured Lives Mo	• • •	Γable		
Retirement Age		58 Y				
Actuarial Valuation Method	Project Unit Credit Method					

#### Notes

- (a) The discount rate is based on the benchmark yields available on Government Bonds as at the Balance Sheet date.
  - (b) The Management's estimate of the increases in the salaries of the employees over the long term. Estimated future salary increases should take account of inflation, seniority, promotion and other relevant factors such as supply and demand in employment market.

#### 2 Defined Contribution Plan

 $Contribution\ to\ Defined\ Contribution\ plans,\ recognised\ as\ Expense,\ for\ the\ year/period\ is\ as\ under:$ 

(Amt. in Lacs)

Particulars	For the Six Month period ended Sept 30,	For the year ended 31st March, 2018	For the year ended 31st March, 2017	For the year ended 31st March, 2016
Employer's Contribution to Provident Fund	13.00	17.20	6.19	-
Total	13.00	17.20	6.19	-

# 3 Experience Adjustments

(Amt. in Lacs)

Particulars	For the Six Month period ended Sept 30, 2018	For the year ended 31st March, 2018	For the year ended 31st March, 2017	For the year ended 31st March, 2016
Defined Benefit Obligation	33.88	30.70	21.20	10.50
Plan Assets	-	-	-	-
Surplus/(Deficit)	(33.88)	(30.70)	(21.20)	(10.50)
Experience adjustments on plan liabilities	(3.62)	(6.18)	-	(0.26)
Actuarial loss/(gain) due to change in financial				
assumptions	(1.34)	(1.17)	1.00	2.42
Actuarial loss/ (gain) due to change in demographic		-	-	
assumption	(0.23)			(1.25)
Experience adjustments on plan assets	-	-	-	-
Net actuarial loss/ (gain) for the year	(5.19)	(7.35)	1.00	0.91

The above statement should be read with the restated consolidated statement of assets and liabilities, restated consolidated statement of profit and loss, restated consolidated cash flow statement, significant accounting policies and notes to restated consolidated summary statements appearing in Annexures I, II, III, IV and from XXX to XXXVIII respectively.

#### Notes to Restated Consolidated Summary Statements

(All Amount in INR, unless otherwise stated)

#### 38 Summary of Accounting Ratios

ANNEXURE XXXIX

(Rs. in lacs except share data)

(Rs. in lacs except share data)								
Ratios	For the Six Month period	For the year ended 31st	For the year ended 31st	For the year ended 31st				
	ended Sept 30, 2018	March, 2018	March, 2017	March, 2016				
	,							
Restated PAT as per P& L Account	308.25	509.17	118.90	36.49				
Weighted Average Number of Equity Shares at the end of the Year	12,307	12,307	12,307	12,307				
Bonus Share Effect	60,30,430	60,30,430	60,30,430	60,30,430				
Weighted Average Number of Equity Shares at the end of the Year	60,42,737	60,42,737	60,42,737	60,42,737				
(After Bonus Issue)								
Net Worth	951.05	642.67	133.52	14.62				
Earnings Per Share								
Basic & Diluted	2,504.67	4,137.24	966.12	296.50				
Basic & Diluted (After Bonus Issue )	5.10	8.43	1.97	0.60				
Return on Net Worth (%)	32.41%	79.23%	89.05%	249.59%				
Net Asset Value Per Share (Rs)	7,727.72	5,221.99	1,084.91	118.79				
Net Asset Value Per Share (Rs) (After Bonus Issue )	15.74	10.64	2.21	0.24				
Nominal Value per Equity share (Rs.)	10.00	10.00	10.00	10.00				
Earnings before interest, tax, depreciation and amortisation	466.63	752.23	182.46	54.80				
(EBITDA)								

#### Note

- 1 EPS for the six month ended 30th September, 2018 is not annualised.
- 2 Earnings per share calculations are done in accordance with Accounting Standard 20 "Earnings Per Share". As per the requirements of AS 20 "Earnings Per Share", the weighted average number of equity shares considered for calculation of Basic and Diluted Earnings per Share.
- 3 The Ratios have been computed on the basis of the Restated Summary Summary Statements.
- 4 The Ratio have been computed as per the following formulas:

Particulars	Formula
Basic Earnings Per Share (Rs.)	Restated Profit/(Loss) After Tax For the Year Attributable to Equity Shareholders
	Weighted Average Number of Equity Shares Outstanding During Year/Period
Diluted Earnings Per Share (Rs.)	Restated Profit/(Loss) After Tax For the Year Attributable to Equity Shareholders
	Weighted Average Number of Equity Shares Outstanding During Year/Period
Return on Net Worth (%)	Restated Profit/(Loss) After Tax For the Year Attributable to Equity Shareholders
Totali on Tee World (78)	Net Worth As At The End Of The Year/Period
Net Assets Value Per Share (Rs.)	Net Worth As At The End Of The Year/Period
	No. of shares outstanding at the end of the year/Period

- 5 Weighted average number of equity shares is the number of equity shares outstanding at the beginning of the year, adjusted by the number of equity shares issued during the year multiplied by the time-weighting factor. The time-weighting factor is the number of days for which the specific shares are outstanding as a proportion of the total number of days during
- 6 Net worth for ratios mentioned represents sum of share capital and reserves and surplus (surplus in the statement of profit and loss).
- 7 The above statement should be read with the notes to restated summary Summary Statements of assets and liabilities, profits and losses and cash flows.
- 8 Bonus Shares were issued in the ratio of 490:1 on January 21, 2019. Thereby, EPS and Net Asset Value per share are provided pre bonus issue and post bonus issue.

#### **Notes to Restated Consolidated Summary Statements**

(All Amount in INR, unless otherwise stated)

# 39 Capitalisation Statement as at 30th Sept, 2018

ANNEXURE XXXX

		(Amt. in Lacs)
Particulars	Pre Issue	Post Issue
Borrowings		
Short term debt (A)	6.96	[.]
Long Term Debt (B)	780.68	[.]
Total debts (C)	787.64	[.]
Shareholders' funds		
Equity share capital	1.23	[.]
Reserve and surplus - as restated	949.82	[.]
Total shareholders' funds	951.05	[.]
Long term debt / shareholders funds	0.82	[.]
Total debt / shareholders funds	0.83	[.]

#### Note

- 1 The above statement should be read with the notes to restated summary Summary Statements of assets and liabilities, profits and losses and cash flows.
- 2 The corresponding figures (As adjusted for issue) are not determinable at this stage pending the completion of the book building process and hence have not been furnished.
- 3 A short term debt represents borrowings due within 12 months from the date of balance sheet.
- 4 A long term debt represents borrowings due after 12 months from the date of balance sheet and includes current maturities of long term debts.

5 Long Term Debts/Equity has been computed as: Long Term Debts

Total Shareholders' fund

6 6. Total Debts/Equity has been computed as:

Total Shareholders' fund

Total Debts

7 "After the year/period under reporting in the Restated Financials Statement company has issue 60,30,430 Bonus shares on January 21st, 2019.

In terms of our report attached

For K C Parikh & Associates Chartered Accountants Firm Regn. No. 107550W For and on behalf of the Board of Directors

GENSOL ENGINEERING LIMITED U74210CH2012PLC034105

sd/-

(CA. Chintan M Doshi)PUNEET SINGH JAGGIANMOL SINGH JAGGIPartner(Director)(Director)Membership No. 118298(DIN-02479868)(DIN-01293305)Place : AhmedabadPlace : AhmedabadPlace : AhmedabadDate : 22 March, 2019Date : 15 March, 2019Date : 15 March, 2019



# OTHER FINANCIAL INFORMATON

For details on other financial information please refer to "Annexure XXXIX- Restated Consolidated Statement of Other Financial Information" on page F47, under the chapter titled "Restated Financial Information" beginning on page 145 of this Draft Red Herring Prospectus.



# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULT OF OPERATIONS

You should read the following discussion of our financial position and results of operations together with our Restated Consolidated Financial Statements which have been included in this Draft Red Herring Prospectus. The following discussion and analysis of our financial position and results of operations is based on our Restated Consolidated Financial Statements for the period ended September 30, 2018 and years ended March 31, 2018, 2017 and 2016 including the related notes and reports, included in this Draft Red Herring Prospectus prepared in accordance with requirements of the Companies Act and restated in accordance with the SEBI Regulations, which differ in certain material respects from IFRS, U.S. GAAP and GAAP in other countries. Our Financial Statements, as restated have been derived from our audited financial statements for the respective years. Accordingly, the degree to which our Restated Consolidated Financial Statements will provide meaningful information to a prospective investor in countries other than India is entirely dependent on the reader's level of familiarity with Indian GAAP, Companies Act, SEBI Regulations and other relevant accounting practices in India.

This discussion contains forward-looking statements and reflects our current views with respect to future events and financial performance. Actual results may differ materially from those anticipated in these forward-looking statements as a result of certain factors such as those described under "Risk Factors" and "Forward Looking Statements" beginning on pages 25 and 19 respectively, and elsewhere in this Draft Red Herring Prospectus.

Our Financial Year ends on March 31 of each year. Accordingly, all references to a particular Financial Year are to the 12 months ended March 31 of that year.

# **OVERVIEW**

Gensol Engineering Limited ("Gensol") is a Solar Design & Engineering company with team of more than 500 employees and an experience of providing technical expertise over 18,000+ MW. As part of its consulting business, Gensol provides concept to commissioning solar advisory, engineering review, detailed engineering, construction supervision, quality control and technical due diligence services for projects in India and abroad. Over the past 5 years, Gensol has built a credible reputation as a one-stop solution across the entire value chain of solar industry by advising Governments policy makers, leading project developers, Solar EPC Companies, Lending Institutions and Vendors alike.

Besides advising various stakeholders in Solar Projects, Gensol also undertakes turnkey Engineering, Procurement and Construction contracts under it's EPC Business, with international footprints, with help of our team of 180+ engineers. In all, Gensol has, so far, erected solar power plants with a cumulative capacity of more than 188 MW + on roofs as well as lands. Our Company is ISO 9001:2015 certified Company for solar consultancy and EPC.

Gensol has also expanded wings in international market by providing Consulting Services in countries like Indonesia, Nepal, Afghanistan, Sierra Leone, Chad, Gabon, Philippines, Oman, Ukraine and , Kenya. We have also an ongoing EPC project in Egypt. We are also entitled to subsidy in some of our projects from SECI.

Gensol entered into a Joint Venture with Solarig N-Gage SA from Spain in March 2015, which has a global O&M experience to offer Operation & Maintenance Services (O&M Business) in India under Solarig Gensol Utilities Private Limited ("SGUPL"). SGUPL provides preventive, corrective & predictive maintenance, onsite & remote SCADA monitoring & reporting, modules cleaning & vegetation abatement, facility management, health analysis, vendor warranty coordination etc. through computerized maintenance management system by IBM Maximo and thermo-graphic inspection & on site IV Curve testing. SGUPL is maintaining over 2200+ MWp and has performed health diagnosis via IV-Curve, string testing and thermal imaging.

Gensun Renewable Private Limited ("GRPL"), subsidiary of Gensol was incorporated as a private limited company under the provisions of Companies Act, 2013 on February 08, 2018. GRPL is mainly engaged in RESCO Business i.e. Renewable Energy Services Company which is engaged in power production generation and sale activity. GRPL has already entered into Power Purchase Agreement (PPA) with 3 clients for selling electricity generated from a cumulative 1.4MW Solar PV capacity. Our robust execution, steady supplier relationships and innovative financing solutions enable us to aim to deliver the lowest total cost of ownership and end user pricing.

Our Company is promoted by Anmol Singh Jaggi and Puneet Singh Jaggi. Our Promoters manage and control the major affairs of our business operations. With their dedication and commitment alongwith support of our key management personnel and dedicated employee base, our Company has shown an increasing trend in our business operations which is evidenced by the growth in our total income as per our Restated Consolidated Financial Statements from Rs. 1,215.68 lakhs in FY 2015-16 to Rs. 7,006.01 lakhs in FY 2017-18. We believe that our



market position has been achieved by adherence to the vision of our Promoters and senior management and their experience.

From FY 2015-16 to FY 2017-18, as per our Restated Consolidated Financial Statements, i) our total revenue has shown growth from Rs. 1,215.68 lakhs to Rs. 7006.01 lakhs, representing a CAGR of 140.06% ii) our EBITDA has shown growth from Rs. 54.80 lakhs to Rs. 752.23 lakhs, representing a CAGR of 270.50% iii) our profit after tax has shown growth from Rs. 36.49 lakhs to a profit of Rs. 509.17 lakhs, representing a CAGR of 273.55%. Our restated total revenue, EBITDA and profit after tax for the period ended September 30, 2018 was Rs. 4,877.30 lakhs, Rs. 466.63 lakhs and Rs. 308.25 lakhs respectively, with an EBITDA margin of 9.57% and PAT margin of 6.32%.

# SIGNIFICANT DEVELOPMENTS SUBSEQUENT TO THE LAST STUB PERIOD

In the opinion of the Board of Directors of our Company, since the date of the last financial statements disclosed in this Draft Red Herring Prospectus, there have not arisen any circumstance that materially or adversely affect or are likely to affect the profitability of our Company or the value of its assets or its ability to pay its material liabilities within the next twelve months except as follows:

- 1. The shareholders have approved the proposal to increase in authorised capital from Rs. 40.00 lakhs to Rs. 900.00 lakhs in the Extraordinary General Meeting held on January 05, 2019;
- 2. The Company declared a bonus issue of equity shares in the ratio of 490:1 aggregating to a total 60,30,430 number of equity shares of face value Rs. 10/- each in the Extra Ordinary General Meeting held on January 19, 2019.
- 3. The shareholders approved and passed special resolution in the Extraordinary General Meeting held on February 08, 2019 to authorized the conversion of the Company into Public Limited Company;
- 4. The company has increased the borrowing power to Rs. 30,000 lakhs in the Extra Ordinary General Meeting held on February 27, 2019;
- 5. The Board approved and passed resolution on February 27, 2019, to raise funds by making Initial Public Offering;
- 6. The shareholders approved and passed special resolution on February 27, 2019, to authorize the Board of Directors to raise funds by making Initial Public Offering;

# FACTORS AFFECTING OUR RESULTS OF OPERATIONS

Our business is subjected to various risks and uncertainties, including those discussed in the section titled "Risk Factors" beginning on page 25 of this Draft Red Herring Prospectus. Our results of operations and financial conditions are affected by numerous factors including the following:

- Change in laws, government policies and regulations that apply to the industry in which our Company operate;
- Our ability to retain our skilled personnel;
- Our ability to successfully execute our growth strategies;
- Seasonal and weather fluctuations;
- Competition and price cutting from existing and new entrants;
- General economic and market conditions;

#### SIGNIFICANT ACCOUNTING POLICIES

The accounting policies have been applied consistently to the periods presented in the Restated Consolidated Financial Statements. For details of our significant accounting policies, please refer section titled "Financial Information" on page 145 of this Draft Red Herring Prospectus.

# OVERVIEW OF REVENUE AND EXPENSES

# **Revenue and Expenses**

Our revenue and expenses are reported in the following manner:

#### Total Revenue

Our Total Revenue comprises of revenue from operations and other income.

Revenue from operations



Our principal component of revenue from operations is generated from Solar engineering, procurement and construction (EPC) contracts whereby we mainly install solar power plant on the roof tops and rendering of solar advisory services which majorly includes commissioning solar advisory, design review & engineering, execution and operations services. We also offer comprehensive O&M services for solar power plants through our joint venture. Further we have invested in 2018 in our subsidiary for offering of RESCO services. Our revenue from operations also includes subsidy income.

# Other Income

Our other income mainly comprises of interest income from fixed deposits, discount income, rental income, travel & sojourn income, foreign exchange fluctuation gain and other miscellaneous income.

#### **Expenses**

Our expenses comprise of purchase of stock-in-trade, employee benefit expenses, finance costs, depreciation & amortisation expenses and other expenses.

#### Purchase of stock-in-trade

Our purchase of stock-in-trade include purchase of equipments required in execution of our Solar EPC projects which mainly includes Solar PV modules, inverters, mounting structures, junction boxes, transformers, cables etc. among others.

# Employee benefit expenses

Our employee benefit expenses mainly include salaries, contribution to provident and other funds, gratuity expense and staff welfare expenses.

#### Finance costs

Our finance costs mainly include interest to banks & NBFC, other bank & financial charges and interest on delayed payment of taxes.

#### Depreciation and amortisation expenses

Our depreciation and amortisation expenses comprise of depreciation on tangible fixed assets and amortization of intangible assets.

# Other expenses

Our other expenses mainly include direct expenses such as solar EPC expenses, module cleaning & grass cutting services, transportation expenses, travel expenses, site tool expenses, site maintenance expenses, etc. and administrative and selling expenses such as legal and professional expenses, rent expenses, advertisement expenses, general expenses, office expenses, sales promotion expenses, etc. among others.

#### **Our Results of Operations**

The following table sets forth select financial data from our restated financial statement of profit and loss for the period ended September 30, 2018 and financial years ended March 31, 2018, 2017 and 2016 the components of which are also expressed as a percentage of total revenue for such periods:

Particulars	For the ended Se	•			For the Year ended March 31, 2017		For the Year ended March 31, 2016	
	Rs. in Lakhs	(%)*	Rs. in Lakhs	(%)*	Rs. in Lakhs	(%)*	Rs. in Lakhs	(%)*
Total Revenue:								
Revenue from operations	4,836.28	99.16%	6,943.81	99.11%	6,217.08	99.76%	1,211.93	99.69%
Other income	41.02	0.84%	62.20	0.89%	14.69	0.24%	3.75	0.31%
Total Revenue	4,877.30	100.00%	7,006.01	100.00%	6,231.77	100.00%	1,215.68	100.00



Particulars	For the ended Se	ptember	For the Year ended March 31, 2018		tember March 31, 2018 March 31, 2017 ended March 31,				arch 31,
	Rs. in Lakhs	(%)*	Rs. in Lakhs	(%)*	Rs. in Lakhs	(%)*	Rs. in Lakhs	(%)*	
Expenses:									
Purchase of Stock in Trade	2,708.77	55.54%	3,226.88	46.06%	4,179.19	67.06%	472.15	38.84%	
Employee benefit expenses	700.05	14.35%	1,085.22	15.49%	604.01	9.69%	330.70	27.20%	
Finance costs	20.75	0.43%	27.75	0.40%	4.32	0.07%	1.72	0.14%	
Depreciation and amortization expenses	17.57	0.36%	11.64	0.17%	11.78	0.19%	1.05	0.09%	
Other expenses	1,001.85	20.54%	1,941.68	27.71%	1,266.11	20.32%	358.03	29.45%	
Total Expenses	4,448.99	91.22%	6,293.17	89.83%	6,065.41	97.33%	1,163.65	95.72 %	
Profit before exceptional, extraordinary items and tax	428.31	8.78%	712.84	10.17%	166.36	2.67%	52.03	4.28%	
Extraordinary and Exceptional items	1	-	-	-	-	-	-	-	
Profit before tax	428.31	8.78%	712.84	10.17%	166.36	2.67%	52.03	4.28%	
Tax expense									
(i) Current tax	122.31	2.51%	195.18	2.79%	52.16	0.84%	12.90	1.06%	
(ii) Deferred tax	(2.25)	(0.05%)	8.24	0.12%	(4.58)	(0.07%)	2.64	0.22%	
(iii) MAT Credit	-	-	0.25	0.00%	(0.12)	(0.00%)	-	-	
Total Tax Expense	120.06	2.46%	203.67	2.91%	47.46	0.76%	15.54	1.28%	
Profit before Minority Interest	308.25	6.32%	509.17	7.27%	118.90	1.91%	36.49	3.00%	
Minority Interest	0.13	0.00%	(0.02)	(0.00%)	-	-	-	-	
Profit after Minority Interest	308.38	6.32%	509.15	7.27%	118.90	1.91%	36.49	3.00%	

<sup>\* (%)</sup> column represents percentage of total revenue.

Review of Operations for the period ended September 30, 2018

# Total Revenue

Revenue from operations



Our revenue from operations was Rs. 4,836.28 lakhs for the six months period ended September 30, 2018, which is on account of installation of solar panels as a part of solar EPC contracts of Rs. 3,410.96 lakhs (including subsidy income of Rs. 236.40 lakhs) and rendering of solar advisory services and O&M services of Rs. 1,425.32 lakhs. Our revenue from operations comprises 99.16% of our total revenue for the six months period ended September 30, 2018.

#### Other income

Our other income was Rs. 41.02 lakhs for the six months period ended September 30, 2018 comprising of discount income of Rs. 19.88 lakhs, foreign exchange fluctuation gain of Rs. 8.71 lakhs, interest income of Rs. 4.95 lakhs, rental income of Rs. 3.79 lakhs, travel reimbursement income of Rs. 1.07 lakhs and other miscellaneous income of Rs. 2.62 lakhs. Our revenue from operation comprises 0.84% of our total revenue for the six months ended September 30, 2018.

# Total Expenses

Our total expenses, excluding tax amounted to Rs. 4,448.99 lakhs for the six months period ended September 30, 2018 which were 91.22% of our total revenue for the six months period ended September 30, 2018.

#### Purchase of stock-in-trade

Our purchase of stock-in-trade for the six months period ended September 30, 2018 was Rs. 2,708.77 lakhs which majorly included purchase of equipment required for our Solar EPC projects such as Solar PV modules, inverters, junction boxes, transformers, cables etc. among others.

# Employee Benefit Expenses

Our employee benefit expenses for the six months period ended September 30, 2018 were Rs. 700.05 lakhs which primarily comprised of salary expense of Rs. 677.42 lakhs, contribution to provident and other funds of Rs. 13.00 lakhs, provision for gratuity of Rs. 5.44 lakhs and staff welfare expense of Rs. 4.19 lakhs.

#### Finance Costs

Our finance costs for the six months period ended September 30, 2018 were Rs. 20.75 lakhs primarily consisting of interest on loans from banks and financial institutions of Rs. 15.09 lakhs, bank & financial charges of Rs. 5.49 lakhs and interest on late payment of statutory dues of Rs. 0.17 lakhs.

# Depreciation and Amortization Expenses

Our depreciation and amortization expenses were Rs. 17.57 lakes for the six months period ended September 30, 2018 on account of depreciation on tangible fixed assets of Rs. 16.59 lakes and intangible assets of Rs. 0.98 lakes.

# Other expenses

Our other expenses for the six months period ended September 30, 2018 were Rs. 1001.85 lakhs primarily consisting of direct expenses such as solar EPC expenses of Rs. 307.79 lakhs, travel expenses of Rs. 240.93 lakhs, module cleaning & grass cutting services of Rs. 100.85 lakhs, transportation expenses of Rs. 77.81 lakhs, security expenses of Rs. 35.98 lakhs, stipend expenses of Rs. 32.73 lakhs, etc. and administrative and selling expenses such as legal and professional expenses of Rs. 54.30 lakhs, rent expenses of Rs. 49.60 lakhs, etc. among others.

#### Profit before Tax

Our Profit before tax for the six months period ended September 30, 2018 was Rs. 428.31 lakhs which was 8.78% of our total revenue.

# Tax Expenses

Our tax expenses for the six months period ended September 30, 2018 were Rs. 120.06 lakhs which was primarily on account of current tax expense of Rs. 122.31 lakhs which was partially offset by deferred tax credit of Rs. 2.25 lakhs. Our total tax expenses were 2.46% of our total revenue.

# Profit after Tax before Minority Interest

Our Profit after tax before Minority Interest for the six months period ended September 30, 2018 was Rs. 308.25 lakhs which was 6.32% of our total revenue.

# FINANCIAL YEAR 2017-18 COMPARED WITH FINANCIAL YEAR 2016-17



# Total Revenue

Our total revenue increased by 12.42% to Rs. 7,006.01 lakhs for the financial year 2017-18 from Rs. 6,231.77 lakhs for the financial year 2016-17 due to the factors described below:

# Revenue from operations

Our revenue from operations increased by 11.69% to Rs. 6,943.81 lakhs for the financial year 2017-18 from Rs. 6,217.08 lakhs for the financial year 2016-17. The increase was mainly due to increase in revenue by rendering of solar advisory services and O&M services by Rs 1,726.64 lakhs which was partially offset by decrease in sale of revenue from EPC contracts by Rs. 999.91 lakhs. The increase in revenue from services was mainly due to addition of new clients and enhanced business from existing clients. The decrease in our revenue from sale of products was due to decline in our EPC contracts

#### Other income

Our other income increased by 323.42% to Rs. 62.20 lakhs for the financial year 2017-18 from Rs. 14.69 lakhs for the financial year 2016-17 mainly due to receipt of claim on liquidated damages of Rs. 24.74 lakhs and accrual of discount income of Rs. 16.78 lakhs in FY 2017-18, increase in interest income by Rs. 4.49 lakhs, rent income by Rs. 2.10 lakhs, forex gain by Rs. 0.18 lakhs and miscellaneous income by Rs. 4.34 lakhs which was partially offset by decrease in travel reimbursement income by Rs. 5.12 lakhs.

#### **Total Expenses**

Our total expenses increased by 3.76% to Rs. 6,293.17 lakhs for the financial year 2017-18 from Rs. 6,065.41 lakhs for the financial year 2016-17, due to the factors described below:

#### Purchase of stock-in-trade

Our purchase of stock-in-trade for the financial year 2017-18 decreased by 22.79% to Rs. 3226.88 lakhs for the financial year 2017-18 as compared to Rs. 4,179.19 lakhs for the financial year 2016-17. The decrease in purchase of equipment required for executing our EPC projects was due to decline in our EPC contracts.

# Employee benefits expenses

Our employee benefit expenses increased by 79.67% to Rs. 1,085.22 lakhs for the financial year 2017-18 from Rs. 604.01 lakhs for the financial year 2016-17. The increase was mainly on account of increase in salary by Rs 471.19 lakhs, contribution to provident & other funds by Rs. 11.01 lakhs and staff welfare expenses by Rs. 1.06 lakhs. This was partially offset by decrease in provision for gratuity by Rs. 2.05 lakhs. Increase in employee benefit expenses was mainly due to increase in our employee headcount and increase in salary levels of some existing employees.

# Finance costs

Our finance costs increased by 542.36% to Rs. 27.75 lakhs for the financial year 2017-18 from Rs. 4.32 lakhs for the financial year 2016-17. The increase was mainly on account of increase in interest on loans by Rs. 10.42 lakhs, bank charges by Rs. 6.85 lakhs and interest on late payment of statutory dues by Rs. 6.16 lakhs.

# Depreciation and amortization expense

Our depreciation expense slightly decreased by 1.19% to Rs. 11.64 lakhs for the financial year 2017-18 from Rs. 11.78 lakhs for the financial year 2016-17.

# Other expenses

Our other expenses increased by 53.36% to Rs. 1,941.68 lakhs for the financial year 2017-18 from Rs. 1,266.11 lakhs for the financial year 2016-17. The increase was on account of increase in legal & professional charges by Rs. 430.83 lakhs, travelling & conveyance expenses by Rs. 158.58 lakhs, development fees by Rs. 74.21 lakhs, module cleaning & grass cutting services by Rs. 69.21 lakhs, rent expense by Rs. 36.69 lakhs, general expenses by Rs. 33.97 lakhs, sales promotion expenses by Rs. 28.41 lakhs, stipend expenses by Rs. 18.60 lakhs, etc among others. It was partially offset by decrease in solar EPC expenses by Rs. 142.32 lakhs, transportation expense by Rs. 74.35 lakhs and rates & taxes by Rs. 4.73 lakhs among others. Decrease in solar EPC expenses was due to decrease in revenue from installation of solar EPC contracts and increase in legal and professional fees was on account of professional fees provided for solar advisory as a part of operational service.



# Profit before tax

Our profit before tax increased by 328.49% to Rs. 712.84 lakhs for the financial year 2017-18 from Rs. 166.36 lakhs for the financial year 2016-17 which was mainly due to increase in revenue from our solar advisory and O&M services.

#### Tax expenses

Our tax expense for the financial year 2017-18 amounted to Rs. 203.67 lakhs as against expense of Rs. 47.46 lakhs for the financial year 2016-17. The increase was on account of increase in current tax expenses by Rs. 143.02 lakhs, increase in deferred tax expenses by Rs. 12.82 lakhs and increase in utilisation of MAT credit by Rs. 0.37 lakhs.

# Profit after tax before minority interest

Our profit after tax before minority interest increased by 328.23% to Rs. 509.17 lakhs for the financial year 2017-18 from Rs. 118.90 lakhs for the financial year 2016-17 due to the reasons mentioned above.

# FINANCIAL YEAR 2016-17 COMPARED WITH FINANCIAL YEAR 2015-16

#### Total Revenue

Our total revenue increased by 412.62% to Rs. 6,231.77 lakhs for the financial year 2016-17 from Rs. 1,215.68 lakhs for the financial year 2015-16 due to the factors described below:

# Revenue from operations

Our revenue from operations increased by 412.99% to Rs. 6,217.08 lakhs for the financial year 2016-17 from Rs. 1,211.93 lakhs for the financial year 2015-16. The increase was mainly due to increase in revenue by installation of Solar EPC projects by Rs. 4,388.95 lakhs and by rendering of solar advisory and O&M services by Rs 616.20 lakhs. In the financial year 2016-17, our Company received an order worth Rs. 4,919.50 lakhs from Sunren Power Private Limited to install 25MW EPC project across 13 locations in the state of Karnataka which led to such increase in our revenue from operations.

#### Other income

Our other income increased by 291.73% to Rs. 14.69 lakhs for the financial year 2016-17 from Rs. 3.75 lakhs for the financial year 2015-16 which was mainly due to increase in travel reimbursement income by Rs. 8.66 lakhs, interest income by Rs. 1.76 lakhs and other miscellaneous income by Rs. 0.73 lakhs. The increase was offset by slight decrease in discount income by Rs. 0.17 lakhs and forex gain by Rs. 0.04 lakhs.

# Total Expenses

Our total expenses increased by 421.24% to Rs. 6,065.41 lakhs for the financial year 2016-17 from Rs. 1,163.65 lakhs for the financial year 2015-16, due to the factors described below:

# Purchase of stock-in-trade

Our purchase of stock-in-trade for the financial year 2016-17 increased by 785.14% to Rs. 4,179.19 lakhs for the financial year 2016-17 as compared to Rs. 472.15 lakhs for the financial year 2015-16. The increase was in line with the increase in our revenue from solar EPC contracts.

# Employee benefits expenses

Our employee benefit expenses increased by 82.65% to Rs. 604.01 lakhs for the financial year 2016-17 from Rs. 330.70 lakhs for the financial year 2015-16. The increase was mainly due to increase in salary by Rs 260.96 lakhs, contributions to provident & other funds by Rs 6.19 lakhs and provision for gratuity by Rs. 6.02 lakhs. Increase in employee benefit expenses was mainly due to increase in our employee headcount and increase in salary levels of some existing employees.

# Finance costs

Our finance costs increased by 151.16% to Rs. 4.32 lakhs for the financial year 2016-17 from Rs. 1.72 lakhs for the financial year 2015-16. The increase was mainly on account of increase in interest on loans from banks and financial institutions by Rs. 2.51 lakhs and other bank charges by Rs. 0.14 lakhs. The increase was offset by slight decrease in interest on delayed payment of taxes by Rs. 0.05 lakhs.



#### Depreciation and amortization expense

Our depreciation on tangible fixed assets increased by 1021.90% to Rs. 11.78 lakhs for the financial year 2016-17 from Rs. 1.05 lakhs for the financial year 2015-16. This was mainly due to depreciation on computers.

# Other expenses

Our other expenses increased by 253.63% to Rs. 1,266.11 lakhs for the financial year 2016-17 from Rs. 358.03 lakhs for the financial year 2015-16. The increase was on account of increase in solar EPC expenses by Rs. 637.36 lakhs, transportation expenses by Rs. 123.60 lakhs, travel expenses by Rs. 89.02 lakhs, security expenses by Rs. 26.77 lakhs, rent expenses by Rs. 12.31 lakhs, etc. amongst others. The increase was partially offset by decrease in legal and professional expenses by Rs. 18.89 lakhs and custom duty charges by Rs. 4.11 lakhs etc. amongst others.

# Profit before tax

Our profit before tax increased by 219.74% to Rs. 166.36 lakhs for the financial year 2016-17 from Rs. 52.03 lakhs for the financial year 2015-16. The increase was mainly due to increase in our business operations.

#### Tax expenses

Our total tax expenses increased by 205.41% to Rs. 47.46 lakhs for the financial year 2016-17 as against tax expenses of Rs. 15.54 lakhs for the financial year 2015-16. Increase in tax expense was on account of increase in. current tax by Rs. 39.26 lakhs which was partially offset by decrease in deferred tax expenses by Rs. 7.22 lakhs and reversal of MAT credit by Rs. 0.12 lakhs for the financial year 2016-17.

#### Profit after tax before minority interest

Due to reasons mentioned above, our profit after tax before minority interest increased by 225.84% to Rs. 118.90 lakhs for the financial year 2016-17 from Rs. 36.49 lakhs for the financial year 2015-16.

# Other Key Ratios

The table below summaries key ratios in our Restated Consolidated Financial Statements for the period ended September 30, 2018 and financial years ended March 31, 2018, 2017 and 2016:

	For the period	For the year ended March 31,			
Particulars	ended September 30, 2018	2018	2017	2016	
Fixed Asset Turnover Ratio	6.46	78.84	435.37	71.67	
Debt Equity Ratio	0.83	0.19	0.29	-	
Current Ratio	1.38	1.27	1.12	0.92	

*Fixed Asset Turnover Ratio:* This is defined as revenue from operations divided by total fixed assets based on Restated Consolidated Financial Statements. Total fixed assets include tangible and intangible assets.

*Debt Equity Ratio:* This is defined as total debt divided by total shareholder funds. Total debt is the sum of long-term borrowings, short-term borrowings and current maturities of long term debt, based on Restated Consolidated Financial Statements.

Current Ratio: This is defined as current assets divided by current liabilities, based on Restated Consolidated Financial Statements.

# Cash Flow

The table below summaries our cash flows from our Restated Financial Information for the period ended September 30, 2018 and for the financial years 2018, 2017 and 2016:

(Rs. in lakhs)

Particulars	For the Period	For the year ended March 31,			
	ended September 30, 2018	2018	2017	2016	
Net cash (used in)/ generated from operating activities	61.32	187.90	6.18	15.32	



<b>Particulars</b>	For the Period	For the year ended March 31,			
	ended September 30, 2018	2018	2017	2016	
Net cash (used in)/ generated from investing activities	(726.87)	(86.66)	(55.01)	(18.59)	
Net cash (used in)/ generated from financing activities	573.35	12.06	27.07	(1.72)	
Net increase/ (decrease) in cash and cash equivalents	(92.20)	113.30	(21.76)	(4.99)	
Cash and Cash Equivalents at the beginning of the period	129.61	16.31	38.07	43.06	
Cash and Cash Equivalents at the end of the period	37.41	129.61	16.31	38.07	

#### **Operating Activities**

For the period ended September 30, 2018

Our net cash generated from operating activities was Rs. 61.32 lakhs for the period ended September 30, 2018. Our operating profit before working capital changes was Rs. 461.68 lakhs for the period ended September 30, 2018 which was primarily adjusted by payment of income tax of Rs. 43.22 lakhs, increase in trade receivables by Rs. 104.69 lakhs, decrease in trade payables by Rs. 296.79 lakhs, increase in loans & advances and other assets by Rs. 327.83 lakhs, increase in other current liabilities and provisions by Rs. 355.64 lakhs and decrease in other current assets by Rs. 16.53 lakhs.

# Financial year 2017-18

Our net cash generated from operating activities was Rs. 187.90 lakhs for the financial year 2017-18. Our operating profit before working capital changes was Rs. 745.98 lakhs for the financial year 2017-18 which was primarily adjusted by payment of income tax of Rs. 140.74 lakhs, increase in trade receivable by Rs. 989.54 lakhs, increase in trade payables by Rs.722.09 lakhs, increase in loans and advances and other assets by Rs. 30.28 lakhs, increase in other current liabilities and provisions by Rs. 356.76 lakhs and increase in other current assets by Rs. 476.37 lakhs.

# Financial year 2016-17

Our net cash generated from operating activities was Rs. 6.18 lakhs for the financial year 2016-17. Our operating profit before working capital changes was Rs. 180.70 lakhs for the financial year 2016-17 which was primarily adjusted by payment of income tax of Rs. 52.38 lakhs, increase in trade receivables by Rs. 290.94 lakhs, increase in trade payables by Rs. 98.04 lakhs, increase in loans & advances and other assets by Rs. 189.87 lakhs, increase in other current liabilities and provisions by Rs. 200.57 lakhs and decrease in other current assets by Rs. 60.06 lakhs.

# Financial year 2015-16

Our net cash generated from operating activities was Rs. 15.32 lakhs for the financial year 2015-16. Our operating profit before working capital changes was Rs. 54.82 lakhs for the financial year 2015-16 which was primarily adjusted by payment of income tax of Rs. 18.87 lakhs, increase in trade receivable by Rs. 243.44 lakhs, decrease in loans & advances and other assets by Rs. 4.65 lakhs, increase in other current liabilities and provisions by Rs. 170.30 lakhs, increase in trade payables by Rs. 102.64 lakhs, increase in other current assets by Rs. 54.78 lakhs.

# **Investing Activities**

For the period ended September 30, 2018

Net cash used in investing activities was Rs. 726.87 lakhs for the period ended September 30, 2018. This was primarily on account of purchase of fixed assets amounting to Rs. 678.25 lakhs and bank deposits matured of Rs. 53.57 lakhs which was partially offset by receipt of interest income of Rs. 4.95 lakhs.

# Financial year 2017-18

Net cash used in investing activities was Rs. 86.66 lakhs for the financial year 2017-18. This was primarily on account of purchase of fixed assets amounting to Rs. 85.44 lakhs and bank deposits matured of Rs. 7.47 lakhs which was partially offset by receipt of interest income of Rs. 6.25 lakhs.

Financial year 2016-17



Net cash used in investing activities was Rs. 55.01 lakhs for the financial year 2016-17. This was primarily on account of purchase of fixed assets amounting to Rs. 9.15 lakhs and bank deposits matured of Rs. 47.62 lakhs which was partially offset by receipt of interest income of Rs. 1.76 lakhs.

Financial year 2015-16

Net cash used in investing activities was Rs. 18.59 lakhs for the financial year 2015-16. This was primarily on account of purchase of fixed assets amounting to Rs. 16.96 lakhs and bank deposits matured of Rs. 1.63 lakhs.

#### Financing Activities

For the period ended September 30, 2018

Net cash generated from financing activities for the period ended September 30, 2018 was Rs. 573.35 lakhs. This was primarily on account of increase in long term borrowings by Rs. 606.73 lakhs which was partially offset by repayment of short term borrowings of Rs. 12.63 lakhs and payment of interest and other finance charges of Rs. 20.75 lakhs.

Financial year 2017-18

Net cash flow generated from financing activities for the financial year 2017-18 was Rs. 12.06 lakhs. This was primarily on account of increase in long term borrowings by Rs. 35.21 lakhs, proceeds from share capital of Rs. 0.49 lakhs and increase in short term borrowings of Rs. 4.11 lakhs which was partially adjusted by payment of interest and other finance charges of Rs. 27.75 lakhs.

Financial year 2016-17

Net cash generated from financing activities for the financial year 2016-17 was Rs. 27.07 lakhs. This was primarily on account of increase in long term borrowings of Rs. 15.91 lakhs and increase in short term borrowings by Rs. 15.48 lakhs which was partially offset by payment of interest and other finance charges of Rs. 4.32 lakhs.

Financial year 2015-16

Net cash used in financing activities for the financial year 2015-16 was Rs. 1.72 lakhs. This was on account of payment of interest and other finance charges of Rs. 1.72 lakhs.

# Financial Indebtedness

As on September 30, 2018, the total outstanding borrowings of our Company was Rs. 787.64 lakhs which included long-term borrowings of Rs. 657.90 lakhs, short term borrowings of Rs. 6.96 lakhs and current maturities of long term borrowings of Rs. 122.78 lakhs. For further details, refer chapter titled "Financial Indebtedness" beginning on page 160 of this Draft Red Herring Prospectus.

(Rs. in lakhs)

Particulars	As at September 30, 2018
Long Term Borrowings(A)	
Secured Loans	
- From Financial Institutions	423.80
Unsecured Loans	
- From Banks & Financial Institution	44.10
- From Others	190.00
Sub Total (A)	657.90
Short Term Borrowings (B)	
Secured Loans from Banks	
- Working capital loan	6.96
Sub Total (B)	6.96
Current Maturities of Long Term Borrowings (C)	122.78
Total (A)+(B)+(C)	787.64

In the event, any of our lenders declare an event of default, such current and any future defaults could lead to acceleration of our repayment obligations, termination of one or more of our financing agreements or force us to sell our assets, any of which could adversely affect our business, results of operations and financial condition.



# **Related Party Transactions**

Related party transactions with certain of our promoters, directors and their entities and relatives primarily relates to remuneration, salary, commission and Issue of Equity Shares. For further details of such related parties under AS-18, refer chapter titled "Financial Statements" beginning on page 145 of this Draft Red Herring Prospectus.

#### Credit Risk

We are exposed to credit risk on monies owed to us by our customers. If our customers do not pay us promptly, or at all, we may have to make provisions for or write-off such amounts.

# **Contingent Liabilities**

The following table sets forth our contingent liabilities as of September 30, 2018 and March 31, 2018.

(Rs. in lakhs)

<b>Particulars</b>	As at September 30, 2018	As at March 31, 2018
Outstanding Bank Guarantee	85.87	55.62
Outstanding Bank Guarantee – Share of joint venture	0.36	0.36
Total	86.23	55.98

As at September 30, 2018 Corporate guarantees given to financial institution / bank on behalf of subsidiaries for facilities availed by them is Rs. 397.79 lakhs

#### Off-Balance Sheet Items

We do not have any other off-balance sheet arrangements, derivative instruments or other relationships with any entity that have been established for the purposes of facilitating off-balance sheet arrangements.

#### **Oualitative Disclosure about Market Risk**

#### **Financial Market Risks**

Market risk is the risk of loss related to adverse changes in market prices, including interest rate risk. We are exposed to interest rate risk, inflation and credit risk in the normal course of our business.

# **Interest Rate Risk**

Our financial results are subject to changes in interest rates, which may affect our debt service obligations and our access to funds.

# Effect of Inflation

We are affected by inflation as it has an impact on the raw material cost, wages, etc. In line with changing inflation rates, we rework our margins so as to absorb the inflationary impact.

#### Credit Risk

We are exposed to credit risk on monies owed to us by our customers. If our customers do not pay us promptly, or at all, we may have to make provisions for or write-off such amounts.

# Reservations, Qualifications and Adverse Remarks

Except as disclosed in chapter titled "Financial Statements" beginning on page 145 of this Draft Red Herring Prospectus, there have been no reservations, qualifications and adverse remarks.

Details of Default, if any, Including Therein the Amount Involved, Duration of Default and Present Status, in Repayment of Statutory Dues or Repayment of Debentures or Repayment of Deposits or Repayment of Loans from any Bank or Financial Institution

Except as disclosed in chapter titled "Financial Statements" beginning on page 145 of this Draft Red Herring Prospectus, there have been no defaults in payment of statutory dues or repayment of debentures and interest thereon or repayment of deposits and interest thereon or repayment of loans from any bank or financial institution and interest thereon by the Company.

#### **Material Frauds**

There are no material frauds, as reported by our statutory auditor, committed against our Company, in the last three Fiscals.

# **Unusual or Infrequent Events or Transactions**



As on date there have been no unusual or infrequent events or transactions including unusual trends on account of business activity, unusual item of income, change of accounting policy and discretionary reduction of expenses.

# Significant Economic Changes that Materially Affected or are Likely to Affect Income from Continuing Operations

Indian rules and regulations as well as the overall growth of the Indian economy have a significant bearing on our operations. Major changes in these factors can significantly impact income from continuing operations.

There are no significant economic changes that materially affected our Company's operations or are likely to affect income from continuing operations except as described in chapter titled "*Risk Factors*" beginning on page 25 of this Draft Red Herring Prospectus.

# Known Trends or Uncertainties that have had or are expected to have a Material Adverse Impact on Sales, Revenue or Income from Continuing Operations

Other than as described in the section titled "Risk Factors" beginning on page 25 of this Draft Red Herring Prospectus and in this chapter, to our knowledge there are no known trends or uncertainties that are expected to have a material adverse impact on revenues or income of our Company from continuing operations.

# Future Changes in Relationship between Costs and Revenues, in Case of Events Such as Future Increase in Labour or Service Costs or Prices that will Cause a Material Change are known

Other than as described in chapter titled "Risk Factors" beginning on page 25 of this Draft Red Herring Prospectus and in this section, to our knowledge there are no known factors that might affect the future relationship between cost and revenue.

# Extent to which Material Increases in Net Sales or Revenue are due to Increased Sales Volume, Introduction of New Products or Services or Increased Sales Prices

Changes in revenue in the last three financial years are as explained in the part "Financial Year 2017-18 compared with financial year 2016-17 and Financial Year 2016-17 Compared With Financial Year 2015-16" above.

# **Competitive Conditions**

We have competition with Indian and international service providers and our results of operations could be affected by competition in the solar industry in India and international market in the future. We expect competition to intensify due to possible new entrants in the market, existing competitors further expanding their operations and our entry into new markets where we may compete with well-established unorganized companies / entities. This we believe may impact our financial condition and operations. For details, please refer to the chapter titled "Risk Factors" beginning on page 25 of this Draft Red Herring Prospectus.

# **Increase in income**

Increases in our income are due to the factors described above in in this chapter under "Significant Factors Affecting Our Results of Operations" and chapter titled "Risk Factors" beginning on page 25 of this Draft Red Herring Prospectus.

# Status of any Publicly Announced New Products or Business Segments

Except as disclosed elsewhere in the Draft Red Herring Prospectus, we have not announced and do not expect to announce in the near future any new products/ services or business segments.

# Significant Dependence on a Single or Few Customers

Significant proportion of our revenues have historically been derived from a limited number of customers. The % of Contribution of our Group's customer *vis a vis* the total consolidated revenue from operations and the % of contribution of our Group's supplier vis a vis the total cost of consolidated purchases for the period ended September 30, 2018 and year ended March 31, 2018 are as follows:

Particulars	Suppliers		Customers	
	September 30,	March 31, 2018	September 30,	March 31, 2018
	2018		2018	
Top 5 (%)	93.52	37.12	62.59	57.49
Top 10 (%)	98.95	59.77	73.24	66.19



# **Seasonality of Business**

The nature of our subsidiary's business is subject to seasonal fluctuations. For associated risk factor, refer Risk Factor 22, in the chapter titled "Risk Factors" beginning on page 25 of the DRHP.



# FINANCIAL INDEBTEDNESS

We utilize various credit facilities from banks and various NBFC's for conducting its business. Set forth is a brief summary of our secured and unsecured borrowings together with a brief description of certain significant terms of such financing arrangements.

# SECURED BORROWINGS

# 1. Loan from Reliance Commercial Finance Limited on May 10, 2018.

PARTICULARS		
Nature of Facility	Term loan	
Loan Amount	Rs. 500.00 Lakhs	
Amount Outstanding as on September 30, 2018	Rs. 397.79 Lakhs	
Guarantees	Corporate Guarantee	
	- Gensol Engineering Private Limited	
	Personal Guarantee	
	- Anmol Singh Jaggi	
	- Puneet Singh Jaggi	
	- Arvind Agarwal	
	- Manish Begrajka	
	- Kanaiya Bhadra	
Tenor	56 Quaterly Installment starting from June 2019	
Security	<ol> <li>First exclusive charge by way of hypothecation of all the movable assets including, but not limited to plant &amp; machinery, machinery spares, tools &amp; accessories of the Borrower, pertaining to Project;</li> <li>First exclusive charge on current assets including but not limited to book debts, operating cash flows, receivables, commissions, revenue of whatsoever nature and wherever arising, present and future, intangibles, goodwill, present and future of the Borrower, pertaining to Project;</li> <li>First exclusive charge on all Project related documents, all licenses, permits, approvals, consents, contracts, rights, interests, insurance and all benefits incidental to the Project, both present and future.</li> <li>Pledge of 51 % shares of the Borrower</li> <li>FD of Rs.1.25 Cr with a lien marked in favour of RCFL</li> <li>Demand Promissory Note for the entire loan amount of Rs.5 Cr executed under the common seal of the Company.</li> </ol>	
	<ol> <li>First exclusive charge on the Project's bank accounts including but not limited to the Escrow Account opened in a designated bank, where all the cash inflows from the Project shall be deposited and all proceeds shall be utilized in a manner and priority to be decided by the Lender.</li> <li>First exclusive charge on all the Payment Security instruments / Fixed Deposits etc charged to Borrower by the Offtaker.</li> <li>Exclusive charge on Contract Performance Bank Guarantee if any, received from EPC Contractor</li> <li>Exclusive First Charge on the Debt Service Reserve Account (DSRA) to be created by the Borrower.</li> </ol>	

# 2. Loan of Rs. 6.35 lakhs from HDFC Bank as on September 13, 2018

PARTICULARS	
Nature of Facility	Auto loan
Loan Amount	Rs. 6.35 Lakhs
Amount Outstanding as on September	Rs. 2.59 Lakhs
30, 2018	



Security	Secured by hypothecation of Vehicle under Hire Purchase
Tenor	60 months

# 3. Loan of Rs. 40.54 Lakhs from Daimler Financial Services India Private Limited on March 21, 2018

PARTICULARS	
Nature of Facility	Auto loan
<b>Description of Asset</b>	Mercedes- Benz C-220CDI
Loan Amount	Rs. 40.54 Lakhs
Amount Outstanding as on September	Rs. 37.36 Lakhs
30, 2018	
Security	Secured by hypothecation of Vehicle under Hire Purchase
Tenor	36 months

# **UNSECURED BORROWINGS**

In addition to the secured borrowings availed by us from banks, we have also availed certain Unsecured loans.

Set forth below is a brief summary of Unsecured Loans as on September 30, 2018:

# Unsecured Borrowing from Banks

# 1. Loan from HDFC Bank on December 21, 2016

PARTICULARS		
Nature of Facility	Business Loan	
Loan Amount	Rs. 10.00 Lakhs	
Amount Outstanding as on September 30,	Rs. 4.77 Lakhs	
2018		
Tenor	36 months	
Instalment	EMI of Rs. 0.35 lakhs	

# 2. Loan from ICICI Bank on June 17, 2017

PARTICULARS		
Nature of Facility	Personal Loan	
Loan Amount	Rs. 15.00 Lakhs	
Amount Outstanding as on September 30,	Rs. 7.11 Lakhs	
2018		
Tenor	36 months	
Instalment	EMI of Rs. 0.53 lakhs	

# 3. Loan from Kotak Mahindra Bank on June 27, 2018

PARTICULARS		
Nature of Facility	Personal Loan	
Loan Amount	Rs. 20.00 Lakhs	
Amount Outstanding as on September 30,	Rs. 15.61 Lakhs	
2018		
Tenor	13 months	
Instalment	EMI of Rs. 1.70	

# Unsecured Borrowing from NBFC's

# 4. Loan from Edelweiss Financial Services on September 29, 2018

PARTICULARS	
Nature of Facility	Business Loan
Loan Amount	Rs. 45.19 Lakhs
Amount Outstanding as on September 30,	Rs. 45.00 Lakhs
2018	
Rate of Interest (Floating)	18.5% p.a.
Tenor	25 months



Instalment	EMI of Rs. 2.26 lakhs

# 5. Loan from Bajaj Finserv

PARTICULARS		
Nature of Facility	<b>Business Loan</b>	Personal & Small Business Loans
Loan Amount	Rs. 20.10 Lakhs	Rs. 24.26 Lakhs
Date of Disbursement	October 31, 2017	November 30, 2018
Amount Outstanding as on September 30,	Rs. 12.38 Lakhs	N.A.
2018		
Tenor	24 months	24 months
Instalment	EMI of Rs. 1.01 lakhs	EMI of Rs. 1.21 lakhs

# 6. Loan from Volition Credit & Holdings Private Limited on December 30, 2017

PARTICULARS	
Nature of Facility	Business Loan
Loan Amount	Rs. 25.18 Lakhs
Amount Outstanding as on September 30,	Rs. 17.50 Lakhs
2018	
Tenor	24 months
Instalment	EMI of Rs. 1.25 lakhs

# 7. Loan from Aditya Birla Capital on June 30, 2018

PARTICULARS	
Nature of Facility	Business Loan
Loan Amount	Rs. 20.00 Lakhs
Amount Outstanding as on September 30,	Rs. 19.10 Lakhs
2018	
Tenor	36 months
Instalment	EMI of Rs. 0.73 lakhs

# 8. Loan from Avance Financial Services Limited on December 30, 2017

PARTICULARS	
Nature of Facility	Business Loan
Loan Amount	Rs. 35.00 Lakhs
Amount Outstanding as on September 30,	Rs. 23.85 Lakhs
2018	
Tenor	12 months
Instalment	EMI of Rs. 3.21 lakhs

# 9. Loan from Moneywise Financial Service Private Limited on December 19, 2018

PARTICULARS	
Nature of Facility	Business Loan
Loan Amount	Rs. 25.00 Lakhs
Amount Outstanding as on September 30,	N.A.
2018	
Tenor	36 months
Instalment	EMI of Rs. 0.91 lakhs

# 10. Loan from Northen Arc Capital Limited on December 27, 2018

PARTICULARS	
Nature of Facility	Business Development Loan
Loan Amount	Rs. 20.00 Lakhs



Amount Outstanding as on September 30,	N.A.
2018	
Tenor	36 months
Instalment	EMI of Rs. 0.55 lakhs

# 11. Loan from Indifi Technologies Limited (formerly known as Riviera Investors Private Limited) as on June 13, 2018

PARTICULARS	
Nature of Facility	Term Loan
Loan Amount	Rs. 10.00 Lakhs
Amount Outstanding as on September 30,	Rs. 7.63 Lakhs
2018	
Tenor	12 months
Instalment	EMI of Rs. 0.95 lakhs

# 12. Loan from Shriram City Union Finance Limited on December 28, 2018

PARTICULARS	
Nature of Facility	Business Loan
Loan Amount	Rs. 5.00 Lakhs
Amount Outstanding as on September 30,	N.A.
2018	
Tenor	12 months
Instalment	EMI of Rs. 0.47 lakhs

# 13. Loan from Tata Capital Financial Service Limited on December 21, 2018

PARTICULARS	
Nature of Facility	Business Loan
Loan Amount	Rs. 35.00 Lakhs
Amount Outstanding as on September 30,	N.A.
2018	
Tenor	12 months
Instalment	EMI of Rs. 2.24 lakhs

# 14. Loan from United Petro Finance Limited February 01, 2018

PARTICULARS	
Nature of Facility	Working Capital Loan
Loan Amount	Rs. 25.00 Lakhs
Amount Outstanding as on September 30, 2018#	Rs. 6.96 Lakhs
Tenor	52 Weeks
Instalment of facility 1	Emi of rs. 0.47 lakhs
Instalment of facility 2	EMI of Rs. 0.57 lakhs

#As on the date of filing of this DRHP there are no outstanding dues from United Petro Finance Limited since the company has repaid the loan.

# Unsecured Borrowing from Others:

Particulars	Amount (Rs. in lakhs)
1. Sunridge Green Ventures Private Limited	190.00
Total	190.00



# SECTION VII - LEGAL AND OTHER INFORMATION

#### OUTSTANDING LITIGATIONS AND MATERIAL DEVELOPMENTS

Except as stated in this section, there are no outstanding (I) criminal proceedings, (II) actions taken by statutory or regulatory authorities, (III) disciplinary action including penalty imposed by the SEBI or stock exchanges against our Promoters in the last five Fiscals, including outstanding action, (IV) claims related to direct and indirect taxes in a consolidated manner, (V) details of any other pending material litigation which are determined to be material as per a policy adopted by our Board ("Materiality Policy"), in each case involving our Company, Promoters, Directors, Group Company and Subsidiary, (the "Relevant Parties").

For the purpose of (V) above, our Board in its meeting held on March12, 2019, has considered and adopted a policy of materiality for identification of material litigation involving the Relevant Parties.

In terms of the Materiality Policy, all pending litigation involving the Relevant Parties, other than criminal proceedings, actions by regulatory authorities and statutory authorities, disciplinary action including penalty imposed by SEBI or stock exchanges against the Promoters in the last five Fiscals including outstanding action, and tax matters, would be considered 'material' if:

- (a) the monetary amount of claim by or against the entity or person in any such pending proceeding is in excess of 1% of the profit after tax of our Company as per the restated consolidated financial statements of our Company for the last full Fiscal, being ₹ 2.00 Lakhs; or
- (b) the monetary liability is not quantifiable, however, the outcome of any such pending proceedings may have a bearing on the business, operations, performance, prospects or reputation of our Company.

Except as stated in this section, there are no Outstanding Material Dues (as defined below) to creditors; or (ii) outstanding dues to small scale undertakings and other creditors.

Our Board, in its meeting held on March 12, 2019 determined that outstanding dues to creditors in excess of Rs. 10.00 lakhs as per the restated consolidated financials for the period ended September 30, 2018 shall be considered as material dues ("Material Dues").

Unless otherwise stated to the contrary, the information provided is as of the date of this Draft Red Herring Prospectus.

# <u>OUTSTANDING TAXATION MATTERS INVOLVING OUR COMPANY, DIRECTORS, PROMOTERS, SUBSIDIARIES AND GROUP COMPANIES</u>

Nature of Case	Number of Cases	Outstanding Amount (in lakhs)
Company		
Direct Tax	2	10.08
Indirect Tax	Nil	Nil
Directors (other than Promoters)		
Direct Tax	1	0.49
Indirect Tax	Nil	Nil
Promoters	·	
Direct Tax	11	23.81
Indirect Tax	Nil	Nil
Subsidiaries	·	
Direct Tax	Nil	Nil
Indirect Tax	Nil	Nil
Group Companies		
Direct Tax	1	0.11
Indirect Tax	Nil	Nil

Note: The amounts indicated above are approximate amounts and have been disclosed to the extent ascertainable.



#### **OTHER MATERIAL LITIGATIONS**

## **LITIGATION INVOLVING OUR COMPANY**

## A. LITIGATIONS AGAINST OUR COMPANY:

#### 1. CRIMINAL MATTERS:

# SUNREN POWER PRIVATE LIMITED V. GENSOL ENGINEERING PRIVATE LIMITED AND ANMOL SINGH JAGGI

Sunren Power Private Limited (hereinafter referred to as "**the Complainant**") filed Criminal Complaints numbered 10191 to 10197 of 2018 dated April 26, 2018 before the Chief Metropolitan Magistrate, Bangalore under Section 200 of Code of Criminal Procedure, 1973 read with Section 138 of the Negotiable Instruments Act, 1881 against Gensol Engineering Private Limited and one Anmol Singh Jaggi, Promoter Director of the Issuer Company (collectively referred to as "**the Respondents**"). The Complainant alleged that the Respondents had drawn cheques numbered 021338 to 021340 and 021415 to 021418 amounting to a total of INR 5,00,00,000 in the favor of the Complainant towards the discharge of its liability. The said cheques were dishonored and returned with the remarks "insufficient funds". Thereafter, demand notices were sent to the Respondents to make the payments. Subsequently, the Complainant filed the instant complaint. The matter is currently pending.

## 2. WILFUL DEFAULTER:

Our Company does not appear on the Wilful Defaulters' list as per the Reserve Bank of India Circular on Wilful Defaulters'.

## 3. ACTIONS BY REGULATORY OR STATUTORY AUTHORITIES1:

Nil

## 4. OTHER MATTERS BASED ON MATERIALITY POLICY OF OUR COMPANY:

# SUNREN POWER PRIVATE LIMITED V. GENSOL ENGINEERING PRIVATE LIMITED AND ANOTHER

Sunren Power Private Limited (hereinafter referred to as "the Petitioner") filed an Arbitration Application No. 345 of 2017 under Section 9 of the Arbitration and Conciliation Act, 1996 against Gensol Engineering Private Limited (hereinafter referred to as "the Respondent 1") and Tmeic Industrial System India Private Limited (hereinafter referred to as "the Respondent 2") before the City Civil Court of Bangalore dated August 30, 2017. The Petitioner and the Respondent 1 entered into a Wrap Agreement dated August 20, 2016 wherein the dispute resolution clause of the Wrap Agreement was invoked by the Petitioner on October 17, 2017. The Application was filed for seeking directions for the Respondent 2 to provide certain services, directions for the Respondent 2 to not obstruct the Respondent 2 or any other vendors from performing their obligations and for both the Respondents to provide warranties and ensure technical services to the Petitioner. In the same matter, two Interim Applications IA 1 and IA 2 of 2017 dated August 29, 2017 were filed before the Hon'ble Court seeking the aforementioned two reliefs. The two interim orders were granted by the Court. The Petitioner was further directed to initiate the arbitral proceedings before an arbitrator within 90 days from the date of the order failing which the order against the Respondent 2 would be vacated. The matter is currently pending.

## SUNREN POWER PRIVATE LIMITED V. GENSOL ENGINEERING PRIVATE LIMITED

Sunren Power Private Limited (hereinafter referred to as "**the Petitioner**") filed a Civil Miscellaneous Petition No. 16 of 2018 dated January 16, 2018 under Section 11(6) of the Arbitration and Conciliation Act, 1996 ("**the Act**") against Gensol Engineering Private Limited (hereinafter referred to as "**the Respondent**") before the High Court of Karnataka. The Petitioner filed the instant petition praying before the Hon'ble Court

<sup>&</sup>lt;sup>1</sup> The Regulatory or Statutory Authorities for the purpose of this Chapter include but are not limited to SEBI, RBI etc.



to appoint an Arbitrator in terms of Section 11(6) of the Act since the parties were unable to decide upon an arbitrator. The matter is currently pending.

## **B.** LITIGATIONS FILED BY OUR COMPANY:

## 1. CRIMINAL MATTERS:

# GENSOL ENGINEERING PRIVATE LIMITED AND ANOTHER V. SUNREN POWER PRIVATE LIMITED

Gensol Engineering Private Limited (hereinafter referred to as "the Petitioner") and one Anmol Singh Jaggi (Promoter of the Issuer Company) filed a Criminal Petitions numbered 7716 to 7722 of 2018 dated October 9, 2018 under Section 482 of the Code of Criminal Procedure, 1973 against Sunren Private Limited (hereinafter referred to as "the Respondent") before the High Court of Karnataka. The said petitions were filed for quashing the Criminal Complaints filed by the Respondent, as mentioned in detail in the section "Criminal Matters" under the head "Litigations against our Company". The ground for quashing of the said petitions is that the cheques in question were admittedly issued not towards discharge of the debt but towards the security towards the performance of the contract. The matters are currently pending,

#### 2. OTHER MATTERS BASED ON MATERIALITY POLICY OF OUR COMPANY:

### GENSOL ENGINEERING PRIVATE LIMITED V. BALAJI ENGINEERING CO.

Gensol Engineering Private Limited (hereinafter referred to as "the Plaintiff") filed a Special Civil Suit numbered 520 of 2017 dated December 13, 2017 against Balaji Engineering Co. (hereinafter referred to as "the Defendant") before the Court of Principal Senior Civil Judge, Ahmedabad for recovery of damages. The Plaintiff alleged that the work prescribed for the Defendant vide the work orders were not responsibly done by the Defendant as a result of which the Plaintiff had to incur additional expenses. The Plaintiff allegedly incurred a total cost of INR 99,00,000 towards payment to other agencies due to the Defendant's abandoning of site of work halfway and additional amount towards the liquidated damages. Therefore, the Plaintiff has prayed before the Hon'ble Court to grant the recovery of the said damages from the Defendant. The matter is currently pending.

## LITIGATION INVOLVING DIRECTORS OF OUR COMPANY

# A. <u>LITIGATIONS AGAINST DIRECTOR/S OF OUR COMPANY:</u>

#### 1. CRIMINAL MATTERS:

# SUNREN POWER PRIVATE LIMITED V. GENSOL ENGINEERING PRIVATE LIMITED AND ANMOL SINGH JAGGI

For details of this matter, kindly refer "Criminal Matters" under the heading "Litigations against our Company".

# VIKRAM SOLAR PRIVATE LIMITED V. GENSOL CONSULTANTS PRIVATE LIMITED, ANMOL SINGH JAGGI AND PUNIT SINGH JAGGI

For details of this matter, kindly refer "Criminal Matters" under the heading "Litigations against our Group Company".

# HBL POWER SYSTEMS LIMITED V. GENSOL CONSULTANTS PRIVATE LIMITED, ANMOL SINGH JAGGI AND PUNIT SINGH JAGGI

For details of this matter, kindly refer "Criminal Matters" under the heading "Litigations against our Group Company".

# 2. WILFUL DEFAULTERS:

None of our Directors' appear on the Wilful Defaulters' list as per the Reserve Bank of India Circular on Wilful Defaulters'.

# 3. ACTIONS BY REGULATORY OR STATUTORY AUTHORITIES:



Nil

#### 4. OTHER MATTERS BASED ON MATERIALITY POLICY OF OUR COMPANY:

# VIKRAM SOLAR PRIVATE LIMITED V. GENSOL CONSULTANTS PRIVATE LIMITED, ANMOL SINGH JAGGI AND PUNIT SINGH JAGGI

For details of this matter, kindly refer "Other Matters based on the Materiality Policy of our Company" under the heading "Litigations against our Group Company".

## B. LITIGATIONS FILED BY DIRECTOR/S OF OUR COMPANY:

#### 1. CRIMINAL MATTERS:

#### ANMOL SINGH JAGGI AND ORS. V. STATE OF GUJARAT AND ORS.

Anmol Singh Jaggi and others (hereinafter referred to as "**the Petitioners**") filed a Criminal Miscellaneous Application numbered 209 of 2018 under Section 482 of the Code of Criminal Procedure, 1974 dated January 3, 2018 before the High Court of Gujarat at Ahmedabad against State of Gujarat ((hereinafter referred to as the "**Respondent 1**") and one Rajubhai Datla (hereinafter referred to as "**the Respondent 2**") for quashing of the FIR CR-I/167/2017. Respondent 2 registered FIR with the police station of Anandnagar, Ahmedabad alleging that the Petitioners had committed offence under Section 406, 420, 465, 467, 468, 471, 120B and 114 of the Indian Penal Code, 1860. The Respondent 2 claimed that the Petitioners had fraudulently denied payments to the Respondent 2. In this regard, police investigation also commenced. The Petitioner prayed before the Hon'ble Court to quash the said FIR filed by the Respondent 2 on the ground that no amount was outstanding for payment to the Respondent 2 since the Respondent 2 had breached the terms of their work order by not providing services. The Petitioner also prayed to stay the investigation proceedings during the pendency of this petition. The matter is currently pending.

# GENSOL ENGINEERING PRIVATE LIMITED AND ANMOL SINGH JAGGI V. SUNREN POWER PRIVATE LIMITED

For details of this matter, kindly refer "Criminal Matters" under the heading "Litigations filed by our Company".

## 2. OTHER MATTERS BASED ON MATERIALITY POLICY OF OUR COMPANY:

Nil

# <u>LITIGATION INVOLVING OUR PROMOTERS (OTHER THAN DIRECTORS)</u>

# A. <u>LITIGATIONS AGAINST OUR PROMOTER/S:</u>

# 1. CRIMINAL MATTERS:

Nil

2. DISCIPLINARY ACTION INCLUDING PENALTY IMPOSED BY SEBI OR STOCK EXCHANGES AGAINST OUR PROMOTERS IN THE LAST FIVE FINANCIAL YEARS INCLUDING OUTSTANDING ACTION:

Nil

#### 3. WILFUL DEFAULTERS:

None of our Promoters' appear on the Wilful Defaulters' list as per the Reserve Bank of India Circular on Wilful Defaulters'.

# 4. ACTIONS BY REGULATORY OR STATUTORY AUTHORITIES:

Nil



- 5. OTHER MATTERS BASED ON MATERIALITY POLICY OF OUR COMPANY:
- B. <u>LITIGATIONS FILED BY OUR PROMOTER/S:</u>
- 1. CRIMINAL MATTERS:

Nil

2. OTHER MATTERS BASED ON MATERIALITY POLICY OF OUR COMPANY:

Nil

## LITIGATION INVOLVING OUR GROUP COMPANY

- A. <u>LITIGATIONS AGAINST OUR GROUP COMPANY:</u>
- 1. CRIMINAL MATTERS:

# VIKRAM SOLAR PRIVATE LIMITED V. GENSOL CONSULTANTS PRIVATE LIMITED AND OTHERS

Vikram Solar Private Limited (hereinafter referred to as "**the Complainant**") filed a Criminal Complaint numbered 4329 of 2016 dated December 5, 2016 under Section 138 read with Section 141 of the Negotiable Instruments Act 1881 against Gensol Consultants Private Limited, Anmol Singh Jaggi & Punit Singh Jaggi, Promoters Directors of the Issuer Company (hereinafter collectively referred to as "**the Respondents**") before the Court of 8<sup>th</sup> Judicial Magistrate Alipore. The Complainant had sub-contracted certain work to the Respondents amounting to INR 6,28,06,121. The Complainant alleged that a mobilization advance of INR 42 lakhs was paid to the Respondents, in lieu of which the Respondent had to provide a Bank Guarantee. The Respondents failed to provide the Bank Guarantee and insisted on handing over two cheques to the Complainant, one towards the mobilization advance and the second towards the balance value of the contract. It was also agreed by both the parties that in an event of non-performance of the contractual obligations, the Complainant was entitled to encash the said cheques. The Complainant alleged the Respondents did not fulfil the contractual obligations and thereafter, deposited the cheques with the bank. The said cheques were dishonoured. The Complainant then sent demand notice to the Respondents for making the said payments, however, the Respondents denied the admitted liabilities and rendered the Complainant's demands frivolous. Subsequently, the Complainant filed this criminal complaint. The matter is currently pending.

# NEERAJ KUMAR V. GENSOL CONSULTANTS PRIVATE LIMITED

Neeraj Kumar, an authorised person of Gati Kintetsu Express Private Limited (hereinafter referred to as "the Complainant") filed a Criminal Complaint numbered 3343 of 2016 dated April 2, 2016 under Section 138 and Section 142 of the Negotiable Instruments Act, 1881 against Gensol Consultants Private Limited ((hereinafter referred to as "the Respondent") before the Court of Judicial Magistrate of Sanand The Complainant submitted that the Respondent engaged the transportation services of the Complainant wherein an aggregate of INR 2,97,774 was payable by the Respondent. The Complainant further stated that two cheques aggregating to the said amount were drawn by the Respondent in favour of the Complainant. The said cheques were dishonoured and returned with the remarks "insufficient funds". Thereafter, a demand notice was sent to the Respondent to make the payment. Subsequently, the Complainant filed the instant complaint. The matter is currently pending.

# HBL POWER SYSTEMS LIMITED V. GENSOL CONSULTANTS PRIVATE LIMITED, ANMOL SINGH JAGGI AND PUNIT SINGH JAGGI

HBL Power System Limited (hereinafter referred to as "**the Appellant**") filed an Application numbered CRM-A 1927-MA/17 dated May 16, 2017 under section 378(4) of Code of Criminal Procedure, 1973 against Gensol Consultants Private Limited ((hereinafter referred to as "**the Respondent**") before the High Court of Punjab and Haryana. The Appellant filed this Application since its Criminal Complaint numbered NACT/329/2015 under Section 138 of the Negotiable Instruments Act, 1881 before the Judicial Magistrate, First Class, Panchkula was dismissed for want of prosecution. The Criminal Complaint was filed for



cognizance of offence of dishonour of cheque of INR 4 lakhs. The Appellant filed this instant Application for grant of leave to appeal. The matter is currently pending.

## 2. OTHER MATTERS BASED ON MATERIALITY POLICY OF OUR COMPANY:

# VIKRAM SOALR PRIVATE LIMITED V. GENSOL CONSULTANTS PRIVATE LIMITED AND ORS.

Vikram Solar Private Limited (hereinafter referred to as "**the Plaintiff**") filed a recovery suit numbered 163 of 2017 dated May 4, 2016 against Gensol Consultants Private Limited and others (hereinafter referred to as "**the Defendant**") before the Court of Senior Judge Civil Division, Alipore. The Plaintiff had appointed the Defendant to carry out certain works as stipulated in their letter of intent. The Plaintiff gave a mobilization advance to the Defendant to the tune of INR 42 lakhs and agreed on receiving two cheques amounting to a total of INR 6,28,06,121 in leu of Bank Guarantee from the Defendant. The Plaintiff alleged that the Defendant did not fulfil its obligations in terms of the work order given to the Defendant. The Plaintiff also alleged that it had to engage another vendor to complete the work in time which also cost high sums of money to the Plaintiff. The cheques drawn by the Defendant were returned dishonoured to the Plaintiff. Subsequently, the Plaintiff initiate proceeding under section 138 of the Negotiable Instruments Act, details of which are mentioned under "Criminal Matters" in the head "Litigation against our Group Company". Simultaneously, the Plaintiff filed the instant suit for recovery of money including liquidated damages valued at INR 6,57,36,427. The matter is currently pending.

## DIVY ROLLFORM LIMITED V. GENSOL CONSULTANTS PRIVATE LIMITED

M/s Divy Rollform Limited (hereinafter referred to as "the Plaintiff") filed a Summary Suit numbered 127 of 2018 under Order 37 of the Civil Procedure Code, 1908 against Gensol Consultants Private Limited and others (hereinafter referred to as "the Defendant") before the Court of Principal Senior Civil Judge, Ahmedabad. The Plaintiff as a part of the business relationship between the Plaintiff and the Defendant, supplied certain materials to the Defendant on credit basis. The Plaintiff alleged that the Defendant failed to make payments against the invoices amounting to a total outstanding amount of INR 6, 94,754 raised by the Plaintiff, despite multiple requests and demand notice. Therefore, the present suit was filed by the Plaintiff seeking a recovery of the outstanding amount. The matter is currently pending.

# B. LITIGATIONS FILED BY OUR GROUP COMPANY:

1. CRIMINAL MATTERS:

Nil

2. OTHER MATTERS BASED ON MATERIALITY POLICY OF OUR COMPANY:

Nil

## LITIGATION INVOLING OUR SUBSIDIARY COMPANY

- A. LITIGATIONS AGAINST OUR SUBSIDIARY COMPANY:
- 1. CRIMINAL MATTERS:

Nil

2. ACTIONS BY REGULATORY OR STATUTORY AUTHORITIES:

Nil

3. OTHER MATTERS BASED ON MATERIALITY POLICY OF OUR COMPANY:

Nil

- B. <u>LITIGATIONS BY OUR SUBSIDIARY COMPANY:</u>
- 1. CRIMINAL MATTERS:

Nil



## 2. OTHER MATTERS BASED ON MATERIALITY POLICY OF OUR COMPANY:

Nil

## MATERIAL DEVELOPMENTS SINCE THE LAST BALANCE SHEET

Except as mentioned under the chapter "Management Discussion and Analysis of Financial Condition and Result of Operation" on page 147 of this Draft Red Herring Prospectus, there have been no material developments, since the date of the last audited balance sheet.

## **OUTSTANDING DUES TO CREDITORS**

As of September 30, 2018, we had 317 creditors on a consolidated basis. The aggregate amount outstanding to such creditors as on September 30, 2018 was ₹ 655.47 Lakhs, on a consolidated basis.

As per the Materiality Policy, such creditors to whom, outstanding dues to any creditor of our Company having monetary value which exceed ₹ 10.00 Lakhs as per the Restated Consolidated Financial Statements of our Company for the year ended March 31, 2018 included in this Draft Red Herring Prospectus, shall be considered as 'material'. Accordingly, in this regard, the creditors to whom an amount exceeding ₹ 10.00 Lakhs was owed as on September 30, 2018, were considered 'material' creditors. Based on the above, there are 9 material creditor(s) of our Company as on September 30, 2018, to whom an aggregate amount of ₹ 259.70 Lakhs was outstanding on such date.

Details of outstanding dues owed as at September 30, 2018 to creditors are set out below.

Creditors	Number of Cases	Amount due (in Rs. Lakhs)
Other Creditors	9	259.70

The details pertaining to amounts due towards the material creditors are available on the website of our Company at <a href="https://www.gensolsolar.com">www.gensolsolar.com</a>.

Information provided on the website of our Company is not a part of this Prospectus and should not be deemed to be incorporated by reference. Anyone placing reliance on any other source of information, including our Company's website, <a href="www.gensolsolar.com">www.gensolsolar.com</a>, would be doing so at their own risk.



#### GOVERNMENT AND OTHER STATUTORY APPROVALS

Our Company has received the necessary consents, licenses, permissions, registrations and approvals from the Government/RBI, various Government agencies and other statutory and/ or regulatory authorities required for carrying on our present business activities and except as mentioned under this heading, no further material approvals are required for carrying on our present business activities. Our Company undertakes to obtain all material approvals and licenses and permissions required to operate our present business activities. Unless otherwise stated, these approvals or licenses are valid as of the date of this Draft Red Herring Prospectus and in case of licenses and approvals which have expired; we have either made an application for renewal or are in the process of making an application for renewal. In order to operate our business of architectural engineering, consultancy services and other technical activities in the solar energy sector, we require various approvals and/ or licenses under various laws, rules and regulations. For further details in connection with the applicable regulatory and legal framework, please refer the chapter titled "Key Industry Regulations and Policies" on page 108 of this Draft Red Herring Prospectus.

The Company has its business located at:

Registered Office: SCO: 156-157 Sector 9C Madhya Marg, Chandigarh, 160031 India

**Corporate Office:** A/2 12th Floor, Palladium Building, Opp. Vodafone House Corporate Road, Prahladnagar, Ahmedabad – 380015, Gujarat, India

## **Branch Offices:**

#### 1. New Delhi:

3, WZ - 106/57, Rajouri Garden Extension, New Delhi, West Delhi, Delhi - 110027, India

#### 2. Karnataka:

Madhava Nagar, Near Reliance Petrol Pump, BH Road, Gouribidanaur, Chikballapur, Karnataka - 561213, India

## 3. Maharashtra:

611-617, Sixth Floor, Global Square, Yerwada, Haweli, Pune - 411021, Maharashtra, India

# 4. Rajasthan:

Uttam Nagar, Shop No. 03, Plot 59, Kalwar Road, Jhotwara Road, Jaipur – 302012, Rajasthan, India

#### 5. Uttar Pradesh:

Shashi Sharma, Late Sita Ram Patel Nagar Market, Main Market Orai, Jalaun - 285001, Uttar Pradesh, India

The objects clause of the Memorandum of Association enables our Company to undertake its present business activities. The approvals required to be obtained by our Company include the following:

## **APPROVALS FOR THE OFFER**

# **Corporate Approvals:**

- 1. The Board of Directors have, pursuant to Section 62(1)(c) of the Companies Act 2013, by a resolution passed at its meeting held on February 27, 2019, authorized the Offer, subject to the approval of the shareholders and such other authorities as may be necessary.
- 2. The shareholders of the Company have, pursuant to Section 62(1)(c) of the Companies Act 2013, by a special resolution passed in the Extra-Ordinary General Meeting/Annual General Meeting held on February 27, 2019 authorized the Offer.

# In- principle approval from the Stock Exchange

We have received in-principle approvals from the stock exchange for the listing of our Equity Shares pursuant to letter dated  $[\bullet]$  bearing reference no.  $[\bullet]$ .

#### Agreements with NSDL and CDSL



- 1. The Company has entered into an agreement dated March 13, 2019 with the Central Depository Services (India) Limited ("CDSL") and the Registrar and Transfer Agent, who in this case is, Link Intime India Private Limited for the dematerialization of its shares.
- 2. Similarly, the Company has also entered into an agreement dated March 19, 2019 with the National Securities Depository Limited ("NSDL") and the Registrar and Transfer Agent, who in this case is Link Intime India Private Limited for the dematerialization of its shares.
- 3. The Company's International Securities Identification Number ("ISIN") is U74210CH2012PLC034105.

## INCORPORATION AND OTHER DETAILS

- 1. The Certificate of Incorporation dated September 25, 2012 issued by the Registrar of Companies, [Punjab and Chandigarh], in the name of "GENSOL ENGINEERING PRIVATE LIMITED".
- 2. Fresh Certificate of Incorporation Consequent upon Conversion from Private Company to Public company issued on February 26, 2019 by the Registrar of Companies, Chandigarh in the name of "GENSOL ENGINEERING LIMITED".
- 3. The Corporate Identification Number (CIN) of the Company is U74210CH2012PLC034105.

# APPROVALS/LICENSES RELATED TO OUR BUSINESS ACTIVITIES

We require various approvals and/ or licenses under various rules and regulations to conduct our business. Some of the material approvals required by us to undertake our business activities are set out below:

Sr. No.	Description	Authority	Registration No./ Reference No./ License No.	Date of Issue	Date of Expiry
1.	Certificate of Importer- Exporter Code (IEC)	Foreign Trade Development Officer, Ministry of Commerce and Industry, Government of India	0813010659	August 1, 2013	In case of change in name/address or constitution of IEC holder, the IEC holder shall cease to be eligible to Import or Export against the IEC after the expiry of 90 days from the date of such a change unless in the meantime, the consequential changes are effected in the IEC by the concerned licensing authority.
2.	Registration Certificate of Shop and Establishment (under section 6 and 8 of the Bombay Shops and Establishments Act, 1948)	Ahmedabad Municipal Corporation	PII//2900021/02205 53	August 11, 2015	December 31, 2020
3	Udyog Aadhar Memorandum/ Entrepreneurs Memorandum for setting	Ministry of Micro, Small and Medium Enterprises,	GJ01D0022435	September 25, 2012	NA



micro, small	Government of		
and medium	India		
Enterprises Unit			

# TAX RELATED APPROVALS/LICENSES/REGISTRATIONS

Sr. No.	Authorisation granted	Issuing Authority	Registration No. / Reference No./ License No.	Date of Issue	Validity
1	Permanent Account Number (PAN)	Income Tax Department, Government of India	AAECG9092M	September 25, 2012	Perpetual
2	Tax Deduction Account Number (TAN)	Income Tax Department through National Securities Depository Limited (NSDL), Ministry of Finance, Government of India	PTLG16698D	November 9, 2012	Perpetual
3	Goods and Service Tax Identification Number (GSTIN) (New Delhi)	Government of New Delhi and Government of India	07AAECG9092M 1ZZ	April 26, 2018	NA
4	Goods and Service Tax Identification Number (GSTIN) (Gujarat)	Government of Gujarat and Government of India	24AAECG9092M 1Z3	Date of issue: September 19, 2017  Date of Liability: July 1, 2017	NA
5	Goods and Service Tax Identification Number (GSTIN) (Karnataka)	Government of Karnataka and Government of India	29AAECG9092M 1ZT	February 26, 2018	NA
6	Goods and Service Tax Identification Number (GSTIN) (Maharashtra)	Government of Maharashtra and Government of India	27AAECG9092M 1ZX	December 15, 2017	NA
7	Goods and Service Tax Identification Number (GSTIN) (Rajasthan)	Government of Rajasthan and Government of India	08AAECG9092M 1ZX	July 1, 2017	NA
8	Goods and Service Tax Identification Number (GSTIN) (UP)	Government of Uttar Pradesh and Government of India	09AAECG9092M 1ZV	July 4, 2018	NA
9	Certificate of Registration (under Gujarat Value Added Tax Act, 2003 read with Rule 6 of the Gujarat Value Added Tax Rules, 2006)	Assistant Commercial Tax Officer, Commercial Tax Department, Government of Gujarat.	24074302886	April 27, 2013	NA



Sr. No.	Authorisation granted	Issuing Authority	Registration No. / Reference No./ License No.	Date of Issue	Validity
10	Certificate of Registration (under Rajasthan Value Added Tax Act, 2003 read with Rule 14 (1) (a) and 15 (2) of the Rajasthan Value Added Tax Rules, 2006)	Commercial Tax Officer, Commercial Tax Department, Government of Rajasthan.	08495950942	June 1, 2016	The certificate is valid until cancelled.
11	Certificate of Registration of Service Tax (under Chapter V of the Finance Act, 1994 read with the Service Tax Rules, 1994)	Central Board of Excise and Customs, Ministry of Finance, Department of Revenue	AAECG9092MS D003	February 26, 2013	NA
12	Certificate of Registration Central Sales Tax (under Rule 5(1) of Central Sales Tax (Registration and Turnover) Rules, 1957)	Commercial Tax Officer, Commercial Tax Department, Government of Gujarat.	24574302886	April 27, 2013	The certificate is valid until cancelled.
13	Certificate of Registration Central Sales Tax Act 1956 (under Rule 5(1) of Central Sales Tax (Registration and Turnover) Rules, 1957)	Commercial Tax Officer, Commercial Tax Department, Government of Rajasthan.	08495950942	June 1, 2016	The certificate is valid until cancelled.
14	Professional Tax Enrolment Certificate (PTEC) (under section 5 (2) of the Gujarat Professional Tax Act 1976)	Profession Tax Officer, Department of Sales Tax Government of Gujarat	PEC01068100260 3	July 30, 2018	NA
15	Professional Tax Registration Certificate (PTRC) (under section 5 (1) of the Gujarat Professional Tax Act 1976))	Profession Tax Officer, Department of Sales Tax Government of Gujarat	PRC01068100041 9	July 30, 2018	NA

# LABOUR RELATED APPROVALS/REGISTRATIONS



Sr. No.	Description	Authority	Registration No./ Reference No./ License No.	Date of Issue
1.	Employees Provident Fund	Employees Provident	GJAHD1444679	March 7, 2016
	Registration	Fund Organisation,		
	(under Employees' Provident	Ministry of Labour,		
	Funds and Miscellaneous	Government of India		
	Provisions Act, 1952)			
2	Registration for Employees	Employees State	37001085680000699	September 26,
	State Insurance	Insurance		2016
	(under Employees State	Corporation		
	Insurance Act, 1948)			

# OTHER BUSINESS RELATED APPROVALS

Sr. No.	Description	Authority	Registration Number	Date of Certificate	Date of Expiry
1.	Certificate of Compliance	ISO 9001:2015	IN109638A	June 10, 2017	June 9, 2020

# INTELLECTUAL PROPERTY RELATED APPROVALS/REGISTRATIONS

# **TRADEMARKS**

Sr. No.	Trademark	Trademark Type	Class	Applicant	Application No.	Validity/ Renewal	Registration Status
1.	₩ GENSOL	Device	9	Gensol Ventures Private Limited	3961060	October 1, 2028	Registered
2.	₩ GENSOL	Device	37	Gensol Ventures Private Limited	3961061	October 1, 2028	Registered

Company has confirmed that it has been using the trademarks of Gensol Venture Private Limited, vide an assignment deed dated March 14, 2019.

Company has also confirmed that no other applications have been made by the Company nor has it registered any type of intellectual property including trademarks/copyrights/patents etc.

# **PENDING APPROVALS:**

1. Application for change of name of all the above mentioned approvals is not made by the Company.

# MATERIAL LICENSES / APPROVALS FOR WHICH THE COMPANY IS YET TO APPLY:

Nil



## OTHER REGULATORY AND STATUTORY DISCLOSURES

#### **AUTHORITY FOR THE OFFER**

The fresh issue has been authorized by the Board of Directors vide a resolution passed at its meeting held on February 27, 2019 and by the shareholders of our Company vide a special resolution pursuant to Section 62(1)(c) of the Companies Act, 2013 passed at the Extra Ordinary General Meeting of our Company held on February 27, 2019 at the Registered Office of our Company.

Puneet Singh Jaggi vide a consent letter dated March 16, 2019, conveyed his consent for selling up to 4,01,600 equity shares held by him in the Offer for Sale.

#### PROHIBITION BY SEBI OR OTHER GOVERNMENTAL AUTHORITIES

We confirm that our Company, Directors, Promoters, Promoter group, person in control of our Company and Selling Shareholder are not prohibited from accessing or operating in the capital markets or debarred from buying, selling or dealing in securities under any order or direction passed by the SEBI or any securities market regulator in any other jurisdiction or any other authority / court as on the date of this Draft Red Herring Prospectus.

We confirm that our Company, Promoters, Promoter Group or selling shareholder are in compliance with the Companies (Significant Beneficial Ownership) Rules, 2018.

In view of the General Circular No. 07/2018 dated September 6, 2018 and General Circular No. 8/2018 dated September 10, 2018 issued by the Ministry of Corporate Affairs, Government of India, our Company, our Promoter Group and the Selling shareholder will ensure compliance with the Companies (Significant Beneficial Ownerships) Rules, 2018, upon notification of the relevant forms, as may be applicable to them.

Neither our Promoters, nor any of our Directors or persons in control of our Company were or is a promoter, director or person in control of any other company which is debarred from accessing the capital market under any order or directions made by the SEBI or any other governmental authorities as on the date of this Draft Red Herring Prospectus.

Further, except as mentioned in the chapter titled "Outstanding Litigations and Material Developments" there has been no violation of any securities law committed by any of them in the past and no such proceedings are currently pending against any of them.

None of our Directors are associated with the securities market in any manner, including securities market related business and there is no outstanding action initiated against them by SEBI in the past 5 years.

Further, none of our Promoters or Directors are declared as fugitive economic offenders under Fugitive Economic Offenders Act, 2018.

## PROHIBITION BY RBI

Neither our Company nor any of our Promoters or Directors have been declared as wilful defaulter(s) by the RBI or any other governmental authority.

### **ELIGIBITY FOR THIS OFFER**

Our Company is eligible for the Offer in accordance with regulation 229(1) and other provisions of chapter IX of the SEBI (ICDR) Regulations, 2018 as the post offer face value capital is less than Rs. 1,000 lakhs. Our Company also complies with the eligibility conditions laid by by the SME Platform of BSE Limited for listing of our Equity Shares.

# We confirm that:

- 1. In accordance with regulation 260 of the SEBI (ICDR) Regulations, this Offer will be 100% underwritten and shall not restrict to the minimum subscription level. The BRLM shall underwrite at least 15% of the total Offer size. For further details pertaining to underwriting please refer to chapter titled "General Information" beginning on page 49 of this Draft Red Herring Prospectus.
- 2. In accordance with Regulation 268(1) of the SEBI (ICDR) Regulations, we shall ensure that the total number of proposed allottees in the Offer is greater than or equal to fifty, otherwise, the entire application money will be refunded forthwith. If such money is not repaid within eight days from the date our company becomes liable to repay it, then our company and every officer in default shall, on and from expiry of eight days, be liable to repay such application money, with interest as prescribed under section 40 of the Companies Act, 2013.



- 3. In accordance with Regulation 246 of the SEBI (ICDR) Regulations, we have filed draft offer document with SEBI as well as stock exchange (s). However, Board shall not issue any observation pursuant to Regulation 246(2) of the SEBI (ICDR) Regulations.
- 4. In accordance with Regulation 261 of the SEBI ICDR Regulations, we have entered into an agreement with the Book Running Lead Manager and Market Maker to ensure compulsory market making for the minimum period of three years from the date of listing of equity shares offered in this issue. For further details of the market making arrangement see chapter titled "General Information" beginning on page 49 of this Draft Red Herring Prospectus.
- 5. The Post-Offer paid up capital of the Company shall not be more than Rs. 25 Crores. The post Offer capital of our Company will be Rs. [●] Crores.
- 6. The Company has positive cash accruals (Earnings before depreciation and tax) from operations for at least 2 (two) financial years preceding the date of filing of this Draft Red Herring Prospectus.
- 7. The Company has a track record of three years as on date of filing of this Draft Red Herring Prospectus.
- 8. The Networth of the Company is positive as per the latest audited financial statements.
- 9. The Networth and Cash accruals (Earnings before depreciation and tax) from operation of the Company as per the Restated Financial statements for the period ended on September 30, 2018 and financial year ended March 31, 2018, 2017 and 2016 is as set forth below:

Amount (Rs. In Lakhs)

Particulars	For the period ended on	For the financial year ended 31st March			
Particulars	September 30, 2018	2018	2017	2016	
Net Worth*	951.05	642.67	133.52	14.62	
Cash Accruals**	445.88	724.48	178.14	53.08	
Net Tangible Assets#	3,668.65	2,632.74	951.97	507.87	

<sup>\*&</sup>quot;Net Worth has been defined as the aggregate of the paid up share capital, share application money (excluding the portion included in other current liabilities) and reserves and surplus excluding miscellaneous expenditure, if any.

10. The track record of the Company as per the Restated financial statements for the period ended on September 30, 2018 and financial year ended March 31, 2018, 2017 and 2016 is as set forth below:

Amount (Rs. In Lakhs)

Particulars	For the period ended on	For the financial year ended 31st March			
Farticulars	September 30, 2018	2018	2017	2016	
Profit/(Loss) Before	308.25	509.17	118.90	36.49	
minority Interest					

- 11. The Company will mandatorily facilitated trading in demat securities and will enter into agreement with both the depositories.
- 12. The Company has not been referred to Board for Industrial and Financial Reconstruction.
- 13. No petition for winding up is admitted by a court or a liquidator has not been appointed of competent jurisdiction against the Company.
- 14. No material regulatory or disciplinary action has been taken by any stock exchange or regulatory authority in the past three years against the Company.
- 15. The Company has a website: www.gensolsolar.com

We further confirm that we shall be complying with all the other requirements as laid down for such an Issue under Chapter IX of SEBI (ICDR) Regulations and subsequent circulars and guidelines issued by SEBI and the Stock Exchange.

## DISCLAIMER CLAUSE OF SEBI

<sup>\*\*</sup>Cash accruals has been defined as the Earnings before depreciation and tax from operations

<sup># &</sup>quot;Net Tangible Asset" has been defined as all assets excluding deferred tax assets and intangible assets.



IT IS TO BE DISTINCTLY UNDERSTOOD THAT SUBMISSION OF THE DRAFT OFFER DOCUMENT / OFFER DOCUMENT TO THE SECURITIES AND EXCHANGE BOARD OF INDIA (SEBI) SHOULD NOT, IN ANY WAY, BE DEEMED OR CONSTRUED THAT THE SAME HAS BEEN CLEARED OR APPROVED BY SEBI. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER FOR THE FINANCIAL SOUNDNESS OF ANY SCHEME OR THE PROJECT FOR WHICH THIS ISSUE IS PROPOSED TO BE MADE OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THE DRAFT OFFER DOCUMENT / OFFER DOCUMENT. THE BOOK RUNNING LEAD MANAGER PANTOMATH CAPITAL ADVISORS PRIVATE LIMITED HAS CERTIFIED THAT THE DISCLOSURES MADE IN THE DRAFT OFFER DOCUMENT / OFFER DOCUMENT ARE GENERALLY ADEQUATE AND ARE IN CONFORMITY WITH THE REGULATIONS. THIS REQUIREMENT IS TO FACILITATE INVESTORS TO TAKE AN INFORMED DECISION FOR MAKING AN INVESTMENT IN THE PROPOSED ISSUE.

IT SHOULD ALSO BE CLEARLY UNDERSTOOD THAT WHILE THE COMPANY IS PRIMARILY RESPONSIBLE FOR THE CORRECTNESS, ADEQUACY AND DISCLOSURE OF ALL RELEVANT INFORMATION IN THE DRAFT OFFER DOCUMENT/OFFER DOCUMENT, THE BOOK RUNNING LEAD MANAGER, PANTOMATH CAPITAL ADVISORS PRIVATE LIMITED, IS EXPECTED TO EXERCISE DUE DILIGENCE TO ENSURE THAT THE COMPANY DISCHARGES ITS RESPONSIBILITY ADEQUATELY IN THIS BEHALF AND TOWARDS THIS PURPOSE, THE BOOK RUNNING LEAD MANAGER, PANTOMATH CAPITAL ADVISORS PRIVATE LIMITED, HAS FURNISHED TO SEBI IN THE FORMAT PRESCRIBED UNDER SCHEDULE V(A) OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF SECURITIES AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018.

THE FILING OF THE DRAFT OFFER DOCUMENT/OFFER DOCUMENT DOES NOT, HOWEVER, ABSOLVE OUR COMPANY FROM ANY LIABILITIES UNDER THE COMPANIES ACT, 2013 OR FROM THE REQUIREMENT OF OBTAINING SUCH STATUTORY AND OTHER CLEARANCES AS MAY BE REQUIRED FOR THE PURPOSE OF THE PROPOSED ISSUE. SEBI FURTHER RESERVES THE RIGHT TO TAKE UP AT ANY POINT OF TIME, WITH THE BOOK RUNNING LEAD MANAGER ANY IRREGULARITIES OR LAPSES IN THE DRAFT OFFER DOCUMENT/OFFER DOCUMENT.

All legal requirements pertaining to the Issue will be complied with at the time of registration of the Red Herring Prospectus with the Registrar of Companies, Chandigarh, in terms of Section 26 and 32 of the Companies Act, 2013.

# DISCLAIMER STATEMENT FROM OUR COMPANY AND THE BOOK RUNNING LEAD MANAGER

Our Company, our Directors and the Book Running Lead Manager accept no responsibility for statements made otherwise than in the draft offer document/offer document or in the advertisements or any other material issued by or at instance of our Company and anyone placing reliance on any other source of information, including our website, <a href="https://www.gensolsolar.com">www.gensolsolar.com</a> would be doing so at his or her own risk.

# PRICE INFORMATION AND THE TRACK RECORD OF THE PAST ISSUES HANDLED BY THE BOOK RUNNING LEAD MANAGER

For details regarding the price information and track record of the past issues handled by Pantomath Capital Advisors Private Limited, please refer "Annexure A" to this Draft Red Herring Prospectus and the website of Book Running Lead Manager at <a href="https://www.pantomathgroup.com">www.pantomathgroup.com</a>.

## DISCLAIMER IN RESPECT OF JURISDICTION

This Issue is being made in India to persons resident in India (including Indian nationals resident in India who are not minors, HUFs, companies, corporate bodies and societies registered under the applicable laws in India and authorized to invest in shares, Indian Mutual Funds registered with SEBI, Indian financial institutions, commercial banks, regional rural banks, co-operative banks (subject to RBI permission), or trusts under applicable trust law and who are authorized under their constitution to hold and invest in shares, public financial institutions as specified in Section 2(72) of the Companies Act, 2013, VCFs, state industrial development corporations, insurance companies registered with Insurance Regulatory and Development Authority, provident funds (subject to applicable law) with minimum corpus of Rs. 2,500 Lakhs, pension funds with minimum corpus of Rs. 2,500 Lakhs and the National Investment Fund, and permitted non-residents including FPIs, Eligible NRIs, multilateral and bilateral development financial institutions, FVCIs and eligible foreign investors, provided that they are eligible under all applicable laws and regulations to hold Equity Shares of the Company. The Draft Red Herring Prospectus does not, however, constitute an invitation to purchase shares offered hereby in any jurisdiction other than India



to any person to whom it is unlawful to make an offer or invitation in such jurisdiction. Any person into whose possession this Draft Red Herring Prospectus comes is required to inform himself or herself about, and to observe, any such restrictions. Any dispute arising out of this Issue will be subject to the jurisdiction of appropriate court(s) in Mumbai, Maharashtra only.

No action has been, or will be, taken to permit a public offering in any jurisdiction where action would be required for that purpose, except that the Draft Red Herring Prospectus has been filed with BSE Limited for its observations and BSE Limited had give its observations in due course. Accordingly, the Equity Shares represented hereby may not be offered or sold, directly or indirectly, and this Prospectus may not be distributed, in any jurisdiction, except in accordance with the legal requirements applicable in such jurisdiction. Neither the delivery of this Prospectus nor any sale hereunder shall, under any circumstances, create any implication that there has been no change in the affairs of our Company since the date hereof or that the information contained herein is correct as of any time subsequent to this date.

The Equity Shares have not been, and will not be, registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

Further, each applicant where required agrees that such applicant will not sell or transfer any Equity Shares or create any economic interest therein, including any off-shore derivative instruments, such as participatory notes, issued against the Equity Shares or any similar security, other than pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and in compliance with applicable laws, legislations and Prospectus in each jurisdiction, including India.

# DISCLAIMER CLAUSE OF THE SME PLATFORM OF BSE LIMITED

BSE Limited ("BSE") has given vide its letter dated [●] permission to this Company to use its name in this offer document as one of the stock exchange on which this company's securities are proposed to be listed on the SME Platform. BSE has scrutinized this offer document for its limited internal purpose of deciding on the matter of granting the aforesaid permission to this Company. BSE Limited does not in any manner:-

- i. warrant, certify or endorse the correctness or completeness of any of the contents of this offer document; or
- ii. warrant that this Company's securities will be listed or will continue to be listed on BSE; or
- iii. take any responsibility for the financial or other soundness of this Company, its promoter, its management or any scheme or project of this Company;
- iv. Warrant, certify or endorse the validity, correctness or reasonableness of the price at which the equity shares are offered by the Company and investors are informed to take the decision to invest in the equity shares of the Company only after making their own independent enquiries, investigation and analysis. The price at which the equity shares are offered by the Company is determined by the Company in consultation with the Merchant Banker (s) to the issue and the Exchange has no role to play in the same and it should not for any reason be deemed or construed that the contents of this offer document have been cleared or approved by BSE. Every person who desires to apply for or otherwise acquire any securities of this Company may do so pursuant to independent inquiry, investigation and analysis and shall not have any claim against BSE whatsoever by reason of any loss which may be suffered by such person consequent to or in connection with such subscription/acquisition whether by reason of anything stated or omitted to be stated herein or for any other reason whatsoever.
- v. BSE does not in any manner be liable for any direct, indirect, consequential or other losses or damages including loss of profits incurred by any investor or any third party that may arise from any reliance on this offer document or for the reliability, accuracy, completeness, truthfulness or timeliness thereof.
- vi. The Company has chosen the SME platform on its own initiative and at its own risk, and is responsible for complying with all local laws, rules, regulations, and other statutory or regulatory requirements stipulated by BSE / other regulatory authority. Any use of the SME platform and the related services are subject to Indian Jaws and Courts exclusively situated in Mumbai.

and it should not for any reason be deemed or construed that this offer document has been cleared or approved by BSE. Every person who desires to apply for or otherwise acquires any securities of this Company may do so pursuant to independent inquiry, investigation and analysis and shall not have any claim against BSE whatsoever by reason of any loss which may be suffered by such person consequent to or in connection with such subscription/acquisition whether by reason of anything stated or omitted to be stated herein or for any other reason whatsoever.



#### LISTING

Application will be made to the BSE Limited for obtaining permission to deal in and for an official quotation of our Equity Shares. BSE Limited is the Designated Stock Exchange, with which the Basis of Allotment will be finalized.

The SME Platform of BSE Limited has given its in-principle approval for using its name in our Offer documents vide its letter no.  $[\bullet]$  dated  $[\bullet]$ .

If the permissions to deal in and for an official quotation of our Equity Shares are not granted by the SME Platform of BSE Limited, our Company will forthwith repay, without interest, all moneys received from the bidders in pursuance of the Red Herring Prospectus. If such money is not repaid within 8 days after our Company becomes liable to repay it (i.e. from the date of refusal or within 15 working days from the Offer Closing Date), then our Company and every Director of our Company who is an officer in default shall, on and from such expiry of 8 days, be liable to repay the money, with interest at the rate of 15 per cent per annum on application money, as prescribed under section 40 of the Companies Act, 2013.

Our Company shall ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at the SME Platform of BSE Limited mentioned above are taken within six Working Days from the Offer Closing Date.

#### **CONSENTS**

Consents in writing of: (a) the Directors, the Promoters, the Company Secretary & Compliance Officer, Chief Financial Officer, Statutory Auditor, Banker to the Company and (b) Book Running Lead Manager, Syndicate Member, Underwriter, Market Maker, Registrar to the Offer, Public Issue Bank / Banker to the Offer and Refund Banker to the Offer, Sponsor Bank, Legal Advisor to the Offer, to act in their respective capacities have been obtained and shall be filed along with a copy of the Red Herring Prospectus with the RoC, as required under Sections 32 of the Companies Act, 2013 and such consents shall not be withdrawn up to the time of delivery of the Red Herring Prospectus for registration with the RoC. Our Statutory Auditor have given their written consent to the inclusion of their report in the form and context in which it appears in this Draft Red Herring Prospectus and such consent and report shall not be withdrawn up to the time of delivery of the Red Herring Prospectus and Prospectus for filing with the RoC.

## **EXPERT TO THE ISSUE**

Except as stated below, Our Company has not obtained any expert opinions:

- Report of the Statutory Auditor on Statement of Tax Benefits.
- Report of the Statutory Auditor on Restated Financial Statements for the period ended September 30, 2018 and financial years ended March 31, 2018, 2017 and 2016 of our company.

## PREVIOUS RIGHTS AND PUBLIC ISSUES

Except as stated in the chapter titled "Capital Structure" beginning on page 59 of this Draft Red Herring Prospectus, we have not made any previous rights and/or public issues during last 5 years, and are an "Unlisted Issuer" in terms of the SEBI (ICDR) Regulations and this Issue is an "Initial Public Offering" in terms of the SEBI (ICDR) Regulations.

#### COMMISSION AND BROKERAGE ON PREVIOUS ISSUES

Since this is the initial public offer of the Equity Shares by our Company, no sum has been paid or has been payable as commission or brokerage for subscribing to or procuring or agreeing to procure subscription for any of our Equity Shares in the last 5 years.

# CAPITAL ISSUE DURING THE PREVIOUS THREE YEARS BY ISSUER COMPANY AND LISTED GROUP COMPANIES / SUBSIDIARIES / ASSOCIATES

Neither our Company nor any of our Group Companies/Subsidiaries/ Associates have undertaken any capital issue or any public or rights issue in the last three years preceding the date of this Draft Red Herring Prospectus.

# PROMISE VERSUS PERFORMANCE FOR OUR COMPANY AND/OR LISTED SUBSIDIARY COMPANY AND/OR LISTED PROMOTER COMPANY

Our Company is an "Unlisted Issuer" in terms of the SEBI (ICDR) Regulations, and this Issue is an "Initial Public Offering" in terms of the SEBI (ICDR) Regulations. Therefore, data regarding promise versus performance is not applicable to us. Further, none of our Subsidiaries or Promoter Companies are listed on any stock exchange, so, data regarding promise versus performance is not applicable.



# STOCK MARKET DATA FOR OUR EQUITY SHARES

Our Company is an "Unlisted Issuer" in terms of the SEBI (ICDR) Regulations and this Issue is an "Initial Public Offering" in terms of the SEBI (ICDR) Regulations. Thus there is no stock market data available for the Equity Shares of our Company.

## MECHANISM FOR REDRESSAL OF INVESTOR GRIEVANCES

The Agreement between the Registrar and our Company provides for retention of records with the Registrar for a period of at least three years from the last date of dispatch of the letters of allotment, demat credit and unblocking of funds to enable the investors to approach the Registrar to this Offer for redressal of their grievances. All grievances relating to this Offer may be addressed to the Registrar with a copy to the Compliance Officer, giving full details such as the name, address of the bidder, number of Equity Shares applied for, amount paid on application and the bank branch or collection centre where the application was submitted.

All grievances relating to the ASBA process may be addressed to the SCSB, giving full details such as name, address of the applicant / Bidder, number of Equity Shares applied for, amount paid on application and the Designated Branch or the collection centre of the SCSB where the Application Form was submitted by the ASBA applicants / bidders.

Further, as on date of this Draft Red Herring Prospectus our Company has no any subsidiary company and none of our Group Companies is listed on any stock exchange, so disclosure regarding mechanism for redressal of investor grievances for our subsidiary companies and group companies are not applicable.

# DISPOSAL OF INVESTOR GRIEVANCES BY OUR COMPANY

Our Company or the Registrar to the Issue or the SCSB in case of ASBA Bidders shall redress routine investor grievances within 15 working days from the date of receipt of the complaint. In case of non-routine complaints and complaints where external agencies are involved, our Company will seek to redress these complaints as expeditiously as possible.

We have constituted the Stakeholders Relationship Committee/ Investor Grievance Committee of the Board *vide* resolution passed at the Board Meeting held on March 12, 2019. For further details, please refer to the chapter titled "Our Management" beginning on page 121 of this Draft Red Herring Prospectus.

Our Company has appointed Rajesh Parmar as Company Secretary and Compliance Officer and he may be contacted at the following address:

## **RAJESH PARMAR**

A/2 12th Floor, Palladium Building,

Opp. Vodafone House Corporate Road, Prahladnagar,

Ahmedabad – 380015, Gujarat, India

**Tel:** 079 - 40068236 **Fax:** 079 - 40068235 **Email:** cs@gensol.in

Website: www.gensolsolar.com

Investors can contact the Company Secretary and Compliance Officer or the Registrar in case of any pre-Issue or post-Issue related problems such as non-receipt of letters of allocation, credit of allotted Equity Shares in the respective beneficiary account or unblocking of funds, *etc*.

# PURCHASE OF PROPERTY

Except as disclosed in this Draft Red Herring Prospectus, there is no property which has been purchased or acquired or is proposed to be purchased or acquired which is to be paid for wholly or partly from the proceeds of the present Issue or the purchase or acquisition of which has not been completed on the date of this Draft Red Herring Prospectus.

Except as stated elsewhere in this Draft Red Herring Prospectus, Our Company has not purchased any property in which the Promoters and / or Directors have any direct or indirect interest in any payment made there under.

# SERVICING BEHAVIOR

There has been no default in payment of statutory dues or of interest or principal in respect of our borrowings or deposits.



## SECTION VIII - OFFER INFORMATION

#### TERMS OF THE OFFER

The Equity Shares being issued and transferred pursuant to this Offer shall be subject to the provisions of the Companies Act, 2013, SEBI ICDR Regulations, SCRA, SCRR, the Memorandum and Articles of Association, the SEBI Listing Regulations, the terms of the Red Herring Prospectus, the Abridged Prospectus, Bid cum Application Form, the Revision Form, the CAN/ the Allotment Advice and other terms and conditions as may be incorporated in the Allotment Advices and other documents/certificates that may be executed in respect of the Offer. The Equity Shares shall also be subject to laws, as applicable, guidelines, rules, notifications and regulations relating to the offer of capital and listing and trading of securities issued from time to time by SEBI, the Government of India, the FIPB, the Stock Exchange, the RBI, RoC and/or other authorities, as in force on the date of the Offer and to the extent applicable or such other conditions as may be prescribed by SEBI, the RBI, the Government of India, the FIPB, the Stock Exchange, the RoC and any other authorities while granting their approval for the Offer.

Please note that, in terms of SEBI Circular No. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 and the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018, all the investors applying in a public Offer shall use only Application Supported by Blocked Amount (ASBA) facility for making payment. Further, pursuant to SEBI Circular No. SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 01, 2018, Retail Individual Investors applying in public offer may use either Application Supported by Blocked Amount (ASBA) facility for making application or also can use UPI as a payment mechanism with Application Supported by Blocked Amount for making application.

Further vide the said circular Registrar to the Offer and Depository Participants have been also authorised to collect the Application forms. Investors may visit the official website of the concerned stock exchange for any information on operationalization of this facility of form collection by Registrar to the Offer and DPs as and when the same is made available.

## **RANKING OF EQUITY SHARES**

The Equity Shares being issued and transferred pursuant to the offer shall be subject to the provisions of the Companies Act, 2013 our Memorandum and Articles of Association, SEBI Listing Regulations, SEBI ICDR Regulations, SCRA and shall rank pari-passu in all respects including dividend with the existing Equity Shares including in respect of the rights to receive dividends and other corporate benefits, if any, declared by us after the date of Allotment. For further details, please refer to the section titled "Main Provisions of Articles of Association" beginning on page 232 of this Draft Red Herring Prospectus.

## MODE OF PAYMENT OF DIVIDEND

The declaration and payment of dividend will be as per the provisions of Companies Act, 2013, SEBI Listing Regulations, the Memorandum and Articles of Association, and recommended by the Board of Directors at their discretion and approved by the Shareholders and will depend on a number of factors, including but not limited to earnings, capital requirements and overall financial condition of our Company. All dividends, declared by our Company after the date of Allotment (pursuant to the Allotment of Offered Shares), will be payable to the Bidders who have been Allotted Offered Shares, for the entire year, in accordance with applicable law. For further details, please refer to the chapter titled "Dividend Policy" beginning on page 144 of this Draft Red Herring Prospectus.

# FACE VALUE AND OFFER PRICE PER SHARE

The face value of the Equity Shares is  $\mathsf{T}$  10 each and the Offer Price at the lower end of Price Band is  $\mathsf{T}$  [ $\bullet$ ] per Equity Share and at the higher end of the Price Band is  $\mathsf{T}$  [ $\bullet$ ] per Equity Share.

The Price Band and the minimum Bid Lot size for the Offer will be decided by our Company and Selling shareholder in consultation with the BRLM and advertised in all editions of the English national newspaper [•], all editions of Hindi national newspaper [•] and the Regional newspaper [•] where the Registered Office of the Company is situated, each with wide circulation, at least two Working Days prior to the Bid/Offer Opening Date and shall be made available to the Stock Exchange for the purpose of uploading the same on their websites. The Price Band, along with the relevant financial ratios calculated at the Floor Price and at the Cap Price, shall be prefilled in the Bid cum Application Forms available on the websites of the Stock Exchange.

At any given point of time there shall be only one denomination of Equity Shares.



#### COMPLIANCE WITH SEBI ICDR REGULATIONS

Our Company shall comply with all requirements of the SEBI ICDR Regulations. Our Company shall comply with all disclosure and accounting norms as specified by SEBI from time to time.

# RIGHTS OF THE EQUITY SHAREHOLDERS

Subject to applicable laws, rules, regulations and guidelines and the Articles of Association, the Equity shareholders shall have the following rights:

- Right to receive dividend, if declared;
- Right to receive Annual Reports & notices to members;
- Right to attend general meetings and exercise voting rights, unless prohibited by law;
- Right to vote on a poll either in person or by proxy;
- Right to receive rights shares and bonus shares, if announced;
- Right to receive surplus on liquidation subject to any statutory and preferential claim being satisfied;
- Right of free transferability subject to applicable law, including any RBI rules and regulations; and
- Such other rights, as may be available to a shareholder of a listed public limited company under the Companies Act, 2013 Act, the terms of the SEBI Listing Regulations and the Memorandum and Articles of Association of our Company.

For a detailed description of the main provisions of the Articles of Association relating to voting rights, dividend, forfeiture and lien and / or consolidation / splitting, please refer to the section titled "Main Provisions of Articles of Association" beginning on page number 232 of this Draft Red herring Prospectus.

## ALLOTMENT OF EQUITY SHARES ONLY IN DEMATERIALISED FORM

Pursuant to Section 29 of the Companies Act, 2013 the Equity Shares shall be allotted only in dematerialised form. As per the SEBI ICDR Regulations, 2018 the trading of the Equity Shares shall only be in dematerialised form. In this context, two agreements have been signed amongst our Company, the respective Depositories and the Registrar to the Offer:

- Agreement dated March 19, 2019 amongst NSDL, our Company and the Registrar to the Offer; and
- Agreement dated March 13, 2019 amongst CDSL, our Company and the Registrar to the Offer.

Since trading of the Equity Shares is in dematerialised form, the tradable lot is  $[\bullet]$  Equity Share. Allotment in this Offer will be only in electronic form in multiples of  $[\bullet]$  Equity Share subject to a minimum Allotment of  $[\bullet]$  Equity Shares to the successful applicants in terms of the SEBI circular No. CIR/MRD/DSA/06/2012 dated February 21, 2012.

## MINIMUM NUMBER OF ALLOTTEES

Further in accordance with the Regulation 268 of SEBI (ICDR) Regulations, the minimum number of allottees in this Offer shall be 50 shareholders. In case the minimum number of prospective allottees is less than 50, no allotment will be made pursuant to this Offer and the monies blocked by the SCSBs and sponsor bank, shall be unblocked within 4 working days of closure of Offer.

## **JURISDICTION**

Exclusive jurisdiction for the purpose of this Offer is with the competent courts/ authorities in Mumbai, Maharashtra, India.

The Equity Shares have not been and will not be registered under the U.S. Securities Act or any state securities laws in the United States and may not be issued or sold within the United States or to, or for the account or benefit of, "U.S. persons" (as defined in Regulation S), except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and applicable U.S. state securities laws. Accordingly, the Equity Shares are being issued and sold only outside the United States in offshore transactions in reliance on Regulation S under the U.S. Securities Act and the applicable laws of the jurisdiction where those issues and sales occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other



jurisdiction outside India and may not be issued or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

#### JOINT HOLDERS

Where two or more persons are registered as the holders of any Equity Shares, they shall be deemed to hold the same as joint tenants with benefits of survivorship.

## NOMINATION FACILITY TO BIDDERS

In accordance with Section 72 of the Companies Act, 2013 the sole Bidder, or the first Bidder along with other joint Bidders, may nominate any one person in whom, in the event of the death of sole Bidder or in case of joint Bidders, death of all the Bidders, as the case may be, the Equity Shares Allotted, if any, shall vest. A person, being a nominee, entitled to the Equity Shares by reason of the death of the original holder(s), shall be entitled to the same advantages to which he or she would be entitled if he or she were the registered holder of the Equity Share(s). Where the nominee is a minor, the holder(s) may make a nomination to appoint, in the prescribed manner, any person to become entitled to equity share(s) in the event of his or her death during the minority. A nomination shall stand rescinded upon a sale/transfer/alienation of equity share(s) by the person nominating. A buyer will be entitled to make a fresh nomination in the manner prescribed. Fresh nomination can be made only on the prescribed form available on request at our Registered Office or to the registrar and transfer agents of our Company.

Any person who becomes a nominee by virtue of the provisions of Section 72 of the Companies Act, 2013 shall upon the production of such evidence as may be required by the Board, elect either:

- a. To register himself or herself as the holder of the Equity Shares; or
- b. To make such transfer of the Equity Shares, as the deceased holder could have made.

Further, the Board may at any time give notice requiring any nominee to choose either to be registered himself or herself or to transfer the Equity Shares, and if the notice is not complied with within a period of ninety days, the Board may thereafter withhold payment of all dividends, bonuses or other moneys payable in respect of the Equity Shares, until the requirements of the notice have been complied with.

Since the Allotment of Equity Shares in the Offer will be made only in dematerialized mode there is no need to make a separate nomination with our Company. Nominations registered with respective depository participant of the applicant would prevail. If the investor wants to change the nomination, they are requested to inform their respective depository participant.

# WITHDRAWAL OF THE OFFER

Our Company and Selling shareholder in consultation with the BRLM, reserve the right to not to proceed with the Offer after the Bid/Offer Opening Date but before the Allotment. In such an event, our Company would issue a public notice in the newspapers in which the pre-offer advertisements were published, within two days of the Bid/Offer Closing Date or such other time as may be prescribed by SEBI, providing reasons for not proceeding with the offer. The Book Running Lead Manager through, the Registrar to the offer, shall notify the SCSBs and sponsor bank to unblock the bank accounts of the ASBA Bidders within one Working Day from the date of receipt of such notification. Our Company shall also inform the same to the Stock Exchange on which Equity Shares are proposed to be listed. If the offer is withdrawn after the designated Date, amounts that have been credited to the public Offer Account shall be transferred to the Refund Account.

Notwithstanding the foregoing, this offer is also subject to obtaining (i) the final listing and trading approvals of the Stock Exchange, which our Company shall apply for after Allotment, and (ii) the final RoC approval of the Prospectus after it is registered with the RoC. If our Company and the selling shareholder withdraws the offer after the Bid/ offer Closing Date and thereafter determines that it will proceed with an issue/offer for sale of the Equity Shares, our Company shall file a fresh Draft Red Herring Prospectus.

## **BID/OFFER OPENING DATE**

Event	Indicative Date
Bid/Offer Opening Date	[•]
Bid/Offer Closing Date	[•]



Finalization of Basis of Allotment with the Designated Stock Exchange	[•]
Initiation of Refunds	[•]
Credit of Equity Shares to Demat Accounts of Allottees	[•]
Commencement of trading of the Equity Shares on the Stock Exchange	[•]

The above timetable is indicative and does not constitute any obligation on our Company, selling shareholder and the BRLM. Whilst our Company and the selling shareholder shall ensure that all steps for the completion of the necessary formalities for the listing and the commencement of trading of the Equity Shares on the Stock Exchange are taken within 6 Working Days of the Bid/Offer Closing Date, the timetable may change due to various factors, such as extension of the Bid/Offer Period by our Company, revision of the Price Band or any delays in receiving the final listing and trading approval from the Stock Exchange. The Commencement of trading of the Equity Shares will be entirely at the discretion of the Stock Exchange and in accordance with the applicable laws.

Bids and any revision to the same shall be accepted **only between 10.00 a.m. and 5.00 p.m.** (**IST**) during the Bid/Offer Period. On the Bid/Offer Closing Date, the Bids and any revision to the same shall be accepted between **10.00 a.m. and 5.00 p.m.** (**IST**) or such extended time as permitted by the Stock Exchange, in case of Bids by Retail Individual Bidders after taking into account the total number of Bids received up to the closure of timings and reported by the Book Running Lead Manager to the Stock Exchange. It is clarified that Bids not uploaded on the electronic system would be rejected. Bids will be accepted only on Working Days, i.e., Monday to Friday (excluding public holiday).

Due to limitation of time available for uploading the Bids on the Bid/Offer Closing Date, the Bidders are advised to submit their Bids one day prior to the Bid/Offer Closing Date and, in any case, no later than 5.00 p.m. (IST) on the Bid/Offer Closing Date. All times mentioned in this Draft Red Herring Prospectus are Indian Standard Times.

Bidders are cautioned that in the event a large number of Bids are received on the Bid/Offer Closing Date, as is typically experienced in public offerings, some Bids may not get uploaded due to lack of sufficient time. Such Bids that cannot be uploaded will not be considered for allocation under the Offer. Bids will be accepted only on Business Days. Neither our Company nor the Book Running Lead Manager or selling shareholder are liable for any failure in uploading the Bids due to faults in any software/hardware system or otherwise. Any time mentioned in this Draft Red Herring Prospectus is Indian Standard Time.

Our Company and the Selling shareholder in consultation with the BRLM, reserves the right to revise the Price Band during the Bid/ Offer Period, provided that the Cap Price shall be less than or equal to 120% of the Floor Price and the Floor Price shall not be less than the face value of the Equity Shares. The revision in Price Band shall not exceed 20% on the either side i.e. the floor price can move up or down to the extent of 20% of the Floor Price and the Cap Price will be revised accordingly.

In case of revision of the Price Band, the Bid/Offer Period will be extended for at least three additional working days after revision of Price Band subject to the Bid/Offer Period not exceeding 10 working days. Any revision in the Price Band and the revised Bid/Offer Period, if applicable, will be widely disseminated by notification to the Stock Exchange, by issuing a press release and also by indicating the changes on the websites of the Book Running Lead Manager and at the terminals of the Syndicate Member.

In case of force majeure, banking strike or similar circumstances, the issuer may, for reasons to be recorded in writing, extend the bidding (issue) period disclosed in the red herring prospectus (in case of a book built issue) or the issue period disclosed in the prospectus (in case of a fixed price issue), for a minimum period of three working days, subject to the Bid/ Offer Period not exceeding 10 working days.

In case of any discrepancy in the data entered in the electronic book vis-à-vis the data contained in the Bid cum Application Form, for a particular Bidder, the Registrar to the Offer shall ask for rectified data

## MINIMUM SUBSCRIPTION

This Offer is not restricted to any minimum subscription level and is 100% underwritten.

As per Section 39 of the Companies Act, 2013, if the "stated minimum amount" has not been subscribed and the sum payable on application is not received within a period of 30 days from the date of the Red Herring Prospectus, the application money has to be returned within such period as may be prescribed. If our Company does not receive the 100% subscription of the offer through the offer including devolvement of Underwriters, if any, our



Company shall forthwith refund the entire subscription amount received. If there is a delay beyond fifteen days after our Company becomes liable to pay the amount, our Company and every officer in default will, on and from the expiry of this period, be jointly and severally liable to repay the money, with interest or other penalty as prescribed under the SEBI Regulations, the Companies Act 2013 and applicable law.

In accordance with Regulation 260(1) of the SEBI (ICDR) Regulations, our Offer shall be hundred percent underwritten. Thus, the underwriting obligations shall be for the entire hundred percent of the offer through the Draft Red Herring Prospectus and shall not be restricted to the minimum subscription level. Further, in accordance with Regulation 267(2) of the SEBI (ICDR) Regulations, our Company shall ensure that the minimum application size in terms of number of specified securities shall not be less than ₹1,00,000/- (Rupees One Lakh) per application.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be issued or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

# MIGRATION TO MAIN BOARD

Our company may migrate to the Main board of BSE Limited on a later date subject to the following:

a. If the Paid up Capital of our Company is likely to increase above ₹ 2,500 lakhs by virtue of any further issue of capital by way of rights issue, preferential issue, bonus issue etc. (which has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the Promoter in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal and for which the company has obtained in-principal approval from the Main Board), our Company shall apply to BSE Limited for listing of its shares on its Main Board subject to the fulfilment of the eligibility criteria for listing of specified securities laid down by the Main Board.

OR

b. If the Paid up Capital of our company is more than ₹ 1,000 lakhs but below ₹ 2,500 lakhs, our Company may still apply for migration to the Main Board and if the Company fulfils the eligible criteria for listing laid by the Main Board and if the same has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the Promoter in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal.

Any company desiring to migrate to the Main board from the SME Board within two years of listing on SME platform of BSE has to fulfil following conditions:

- a) The increase in post issue face value capital beyond ₹ 25 crore should arise only because of merger/acquisition or for expansion purposes.
- b) The company should have a minimum turnover of  $\stackrel{?}{\underset{?}{?}}$  100 crore as per last audited financials and market capitalization of  $\stackrel{?}{\underset{?}{?}}$  100 crore.
- c) The company should have a minimum profit before tax of  $\ge 10$  crore for two years out of three preceding years.
- d) There should not be any action against the company by any regulatory agency at the time of application for migration.

# MARKET MAKING

The shares issued and transferred through this Offer are proposed to be listed on the BSE SME with compulsory market making through the registered Market Maker of the SME Exchange for a minimum period of three years or such other time as may be prescribed by the Stock Exchange, from the date of listing on the SME Platform of BSE Limited. For further details of the market making arrangement please refer to chapter titled "General Information" beginning on page 49 of this Draft Red herring Prospectus.

## ARRANGEMENT FOR DISPOSAL OF ODD LOT

The trading of the equity shares will happen in the minimum contract size of [●] shares in terms of the SEBI circular no. CIR/MRD/DSA/06/2012 dated February 21, 2012. However, the market maker shall buy the entire shareholding of a shareholder in one lot, where value of such shareholding is less than the minimum contract size allowed for trading on [●].



# AS PER THE EXTANT POLICY OF THE GOVERNMENT OF INDIA, OCBS CANNOT PARTICIPATE IN THIS OFFER

The current provisions of the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident outside India) Regulations, 2000, provides a general permission for the NRIs, FIIs and foreign venture capital investors registered with SEBI to invest in shares of Indian Companies by way of subscription in an IPO. However, such investments would be subject to other investment restrictions under the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident outside India) Regulations, 2000, RBI and/or SEBI regulations as may be applicable to such investors.

The Allotment of the Equity Shares to Non-Residents shall be subject to the conditions, if any, as may be prescribed by the Government of India / RBI while granting such approvals.

## ALLOTMENT OF SECURITIES IN DEMATERIALISED FORM

In accordance with the SEBI ICDR Regulations, Allotment of Equity Shares to successful applicants will only be in the dematerialized form. Applicants will not have the option of Allotment of the Equity Shares in physical form. The Equity Shares on Allotment will be traded only on the dematerialized segment of the Stock Exchange.

#### NEW FINANCIAL INSTRUMENTS

There are no new financial instruments such as deep discounted bonds, debenture, warrants, secured premium notes, etc. issued by our Company.

# APPLICATION BY ELIGIBLE NRIS, FPI'S REGISTERED WITH SEBI, VCF'S, AIF'S REGISTERED WITH SEBI AND QFI'S

It is to be understood that there is no reservation for Eligible NRIs or FPIs or QFIs or VCFs or AIFs registered with SEBI. Such Eligible NRIs, QFIs, FPIs, VCFs or AIFs registered with SEBI will be treated on the same basis with other categories for the purpose of Allocation.

## RESTRICTIONS, IF ANY ON TRANSFER AND TRANSMISSION OF EQUITY SHARES

Except for (i) the lock-in of the pre-Offer Equity Shares, (ii) the minimum Promoters' contribution, (iii) Anchor Investor lock-in, pursuant to the Offer, and (iv) as provided in "Main Provisions of our Articles of Association" on page 232 of this Draft Red Herring Prospectus, there are no restrictions on transfers of Equity Shares. Further, there are no restrictions on transmission of shares/ debentures and on their consolidation/ splitting except as provided in our Articles of Association. For details, please see "Main Provisions of our Articles of Association" on page 232 of this Draft Red Herring Prospectus.

The above information is given for the benefit of the Applicants. The Applicants are advised to make their own enquiries about the limits applicable to them. Our Company, Selling shareholder and the Book Running Lead Manager do not accept any responsibility for the completeness and accuracy of the information stated hereinabove. Our Company and the Book Running Lead Manager are not liable to inform the investors of any amendments or modifications or changes in applicable laws or regulations, which may occur after the date of the Draft Red herring Prospectus. Applicants are advised to make their independent investigations and ensure that the number of Equity Shares Applied for do not exceed the applicable limits under laws or regulations.



# **OFFER STRUCUTRE**

This Offer is being made in terms of Regulation 229(1) of Chapter IX of SEBI ICDR Regulations whereby, our as the post issue face value capital is less than Rs. 1,000 lakhs. The Company shall issue specified securities to the public and propose to list the same on the Small and Medium Enterprise Exchange ("SME Exchange", in this case being the SME Platform of BSE Limited). For further details regarding the salient features and terms of such Offer, please refer to the chapter titled "Terms of the Offer" and "Offer Procedure" beginning on page 182 and 190 of this Draft Red Herring Prospectus.

## **Following is the Offer structure:**

Initial Public Offer of up to 24,16,000 Equity Shares of face value of ₹ 10 each ("Equity Shares") fully paid for cash at a price of ₹ [•] (including a premium of ₹ [•]) aggregating to ₹ [•] Lakhs. The Offer comprising a fresh issue of up to 20,14,400 Equity Shares aggregating to ₹ [•] Lakhs and an Offer for Sale of upto 4,01,600Equity Shares aggregating to ₹ [•] Lakhs by the Selling shareholder ("Offer"). The Offer comprises a net offer to the public of up-to [•] Equity shares (the "Net Offer"). The Offer and Net Offer will constitute [•] % and [•] % of the post-Offer paid-up Equity Share capital of our Company.

The Offer comprises a reservation of up to [•] Equity Shares of ₹ 10 each for subscription by the designated Market Maker ("the Market Maker Reservation Portion").

Particulars	Eligible Employees	Market Maker Reservation	Non –Institutional Bidders	Retail Individual Bidders
		Portion		
Number of Equity Shares	Up to [•] Equity Shares	Up to [•] Equity Shares	Up to [•] Equity Shares	Up to [•] Equity Shares
Percentage of Offer size available for allocation	Upto 10% of the Issue size for the eligible employees of our company. The Employee reservation portion comprises approximately [•]% of our Issue size.	[•]% of Offer Size	Not less than 15 % of the net Offer shall be available for allocation	Not less than 35 % of the net Offer Size available for allocation
Basis of Allotment / Allocation if	Proportionate subject to	Firm Allotment	Proportionate	Proportionate subject to
respective category	minimum Lot as			minimum Lot as
is	explained in the			explained in the
oversubscribed	section titled "Offer Procedure on page 190 of this Draft Red Herring Prospectus			section titled "Offer Procedure on page 190 of this Draft Red Herring Prospectus.
Mode of Bid cum Application	Through the ASBA Process only	Through the ASBA Process only	Through the ASBA Process only	Through ASBA Process or by using UPI ID for payment
Minimum Bid Size	Up to [•] Equity Shares in multiple of [•] Equity shares	Up to [●] Equity Shares in multiple of [●] Equity shares	Such number of Equity shares in multiple of [•] Equity shares that Application size exceeds ₹ 2,00,000	Up to [•] Equity Shares in multiple of [•] Equity shares
Maximum Bid Size	Such number of Equity Shares in multiples of [•] Equity Shares so that the Bid	Up to [•] Equity Shares in multiple of [•] Equity shares	Such number of Equity Shares in multiples of [•] Equity Shares not exceeding the size	Such number of Equity Shares in multiples of [•] Equity Shares so that the Bid



Particulars	Eligible	Market Maker	Non –Institutional	Retail Individual
	Employees	Reservation	Bidders	Bidders
		Portion		
	Amount does not		of the Offer,	Amount does not
	exceed ₹ 5,00,000		subject to limits as	exceed ₹ 2,00,000
			applicable to the	
			Bidder	
Mode of Allotment	Compulsorily in	Compulsorily in	Compulsorily in	Compulsorily in
	Dematerialized	Dematerialized	Dematerialized	Dematerialized
	mode	mode	mode	mode
Trading Lot	[•] Equity Shares	[•] Equity Shares,	[•] Equity Shares	[•] Equity Shares
	and in multiples	however the	and in multiples	and in multiples
	thereof	Market Maker may	thereof	thereof
		accept odd lots if		
		any in the market as		
		required under the		
		SEBI ICDR		
		Regulations		
Terms of payment	In case of ASBA, The entire Bid Amount shall be blocked at the time of submission of			
	Bid cum Application Form to the members of the Syndicate and in case of UPI as an			
	alternate mechanism, Bid amount shall be blocked at the time of confirmation of			
	mandate collection request by applicant.			

- 1) Subject to valid Bids being received at or above the Offer Price, under-subscription, if any, in any category would be allowed to be met with spill-over from other categories or a combination of categories at the discretion of our Company and the Selling shareholder in consultation with the
- 2) Book Running Lead Manager and the Designated Stock Exchange. In terms of Rule 19(2)(b) of the SCRR read with Regulation 252 of the SEBI (ICDR) Regulations, 2018 this is an Offer for at least 25% of the post-offer paid-up Equity Share capital of our Company. This Offer is being made through the Book Building Process, wherein not more than 50% of the Net Offer shall be available for allocation on a proportionate basis to Non Institutional Bidders and not less than 50% of the Net Offer shall be available for allocation on a proportionate basis to Retail Individual Bidders, subject to valid Bids being received at or above the Offer Price.

Eligible Employees applying in the Employee Reservation Portion should note that while filling the "SCSB/Payment Details" block in the Application Form, they must mention the Payment Amount. Please refer to the chapter titled, "Offer Procedure" beginning on page 190 of this Draft Red herring Prospectus, for further information

In case of joint Bids, the Bid cum Application Form should contain only the name of the first Bidder whose name should also appear as the first holder of the beneficiary account held in joint names. The signature of only such first Bidder would be required in the Bid cum Application Form and such first Bidder would be deemed to have signed on behalf of the joint holders.

## **Employee Discount**

The Employee Discount, if any, will be offered to Eligible Employees at the time of making a bid. Eligible Employees must ensure that the bid amount does not exceed Rs. 200,000. Eligible Employees must mention the Amount while filling the Bid cum Application Form.



#### **OFFER PROCEDURE**

All Bidders should review the "General Information Document for Investing in Public Issues" prepared and issued in accordance with the circular (CIR/CFD/DIL/12/2013) dated October 23, 2013 notified by SEBI, modified and updated pursuant to, among others, the circular (CIR/CFD/POLICYCELL/11/2015) dated November 10, 2015 notified by SEBI, the circular (CIR/CFD/DIL/1/2016) dated January 1, 2016, SEBI circular bearing number SEBI/HO/CFD/DIL/CIR/P/2016/26 dated January 21, 2016 and SEBI circular SEBI/HO/CFD/DIL2/CIR/P/2018/22 dated February 15, 2018, SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 01, 2018 ("General Information Document"), which highlights the key rules, processes and procedures applicable to public issues in general in accordance with the provisions of the Companies Act, the SCRA, the SCRR and the SEBI ICDR Regulations. The General Information Document has been updated to reflect the enactments and regulations, to the extent applicable to a public issue. The General Information Document shall be made available on the websites of the Stock Exchange, the Company and the Book Running Lead Manager before opening of the Offer Period.

Our Company, Selling shareholder and the Book Running Lead Manager do not accept any responsibility for the completeness and accuracy of the information stated in this section and are not liable for any amendments, modifications or change in the applicable law which may occur after the date of this Draft Red Herring Prospectus. Bidders are advised to make their independent investigations and ensure that their Bids are submitted in accordance with applicable laws and do not exceed the investment limits or maximum number of the Equity Shares that can be held by them under applicable law or as specified in this Draft Red Herring Prospectus.

Please note that all the Bidders can participate in the Offer only through the ASBA process. All Bidders shall ensure that the ASBA Account has sufficient credit balance such that the full Bid Amount can be blocked by the SCSB or Sponsor Bank at the time of submitting the Bid. Please note that all Bidders are required to make payment of the full Bid Amount along with the Bid cum Application Form.

Bidders are required to submit Bids to the Selected Branches / Offices of the RTAs, DPs, Designated Bank Branches of SCSBs or to the Syndicate Members. The lists of banks that have been notified by SEBI to act as SCSB (Self Certified Syndicate Banks) for the ASBA Process are provided on http://www.sebi.gov.in. For details on designated branches of SCSB collecting the Bid cum Application Form, please refer the above mentioned SEBI link.

The list of Banks that have been notified by SEBI as Issuer Banks for UPI are provided on <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=40">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=40</a>. The list of Stock Brokers, Depository Participants (DP), Registrar to an Offer and Share Transfer Agent (RTA) that have been notified by BSE Limited, to act as intermediaries for submitting Bid cum Application Forms are provided on <a href="https://www.bsesme.com">https://www.bsesme.com</a> for details on their designated branches for submitting Bid cum Application Forms, please see the above mentioned website of BSE Limited..

Please note that, in terms of SEBI Circular No. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 and the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018, all the investors (except Anchor Investors) applying in a public Offer shall use only Application Supported by Blocked Amount (ASBA) process for application providing details of the bank account which will be blocked by the Self Certified Syndicate Banks (SCSBs) for the same. Further, pursuant to SEBI Circular No. SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 01, 2018, Retail Individual Investors applying in public offer may use either Application Supported by Blocked Amount (ASBA) facility for making application or also can use UPI as a payment mechanism with Application Supported by Blocked Amount for making application.

# **BOOK BUILDING PROCEDURE**

In terms of Rule 19(2)(b) of the Securities Contracts (Regulation) Rules, 1957, as amended (the "SCRR") read with Regulation 252 of SEBI ICDR Regulations, 2018, the Offer has been made for at least 25% of the post-Offer paid-up Equity Share capital of our Company. The Offer has been made under Regulation 229(1) of Chapter IX of SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018 via book building process wherein no reservation was made for Qualified Institutional Buyers. Further, 50% of the Net Offer was available for allocation on a proportionate basis to Non-Institutional Investors and 50% of the Net Offer was available for allocation to Retail Individual Investors, in accordance with the SEBI ICDR Regulations, subject to valid Bids being received at or above the Offer Price.



Subject to the valid Bids being received at or above the Offer Price, allocation to all categories in the Net Offer, shall be made on a proportionate basis, except for the Retail Portion where Allotment to each Retail Individual Bidders shall not be less than the minimum Bid lot, subject to availability of Equity Shares in Retail Portion, and the remaining available Equity Shares, if any, shall be allotted on a proportionate basis. Under subscription, if any, in any category would be allowed to be met with spill over from any other category or a combination of categories at the discretion of our Company and Selling shareholder in consultation with the BRLM and the Stock Exchange.

Investors should note that according to section 29(1) of the Companies Act, 2013, allotment of Equity Shares to all successful Bidders will only be in the dematerialised form. The Bid cum Application Forms which do not have the details of the Bidder's depository account including DP ID, PAN and Beneficiary Account Number shall be treated as incomplete and rejected. In case DP ID, Client ID and PAN mentioned in the Bid cum Application Form and entered into the electronic system of the stock exchange, do not match with the DP ID, Client ID and PAN available in the depository database, the bid is liable to be rejected. Bidders will not have the option of getting allotment of the Equity Shares in physical form. The Equity Shares on allotment shall be traded only in the dematerialised segment of the Stock Exchange.

#### **BID CUM APPLICATION FORM**

Copies of the Bid cum Application Form and the abridged prospectus were available at the offices of the BRLM, the Designated Intermediaries at Bidding Centres, and Registered Office of our Company. An electronic copy of the Bid cum Application Form will also be available for download on the websites of the Stock Exchange, the SCSBs, the Registered Brokers, the RTAs and the CDPs at least one day prior to the Bid/Offer Opening Date.

All the investors (except Retail Individual Investors) applying in a public Offer shall use only Application Supported by Blocked Amount (ASBA) facility for making payment. Further, Retail Individual Investors applying in public offer may use either Application Supported by Blocked Amount (ASBA) facility for application or also can use UPI payment mechanism for application. The bid cum application form submitted by Retail Individual Investors (without using UPI), NIIs and QIBs must provide bidder's bank account details and authorization to block funds in the relevant space provided in the Bid cum Application Form. Further, Retail Individual Investors submitting bid cum application form using UPI shall mention the UPI of the his/her own Bank account in the bid cum application form in the relevant space and the Bid cum Application Forms that do not contain such details are liable to be rejected.

Bidders shall ensure that the Bids are made on Bid cum Application Forms bearing the stamp of the syndicate member/ SCSBs/ RTA/ DPs/ stock brokers, submitted at the Collection Centres only (except in case of electronic Bid cum Application Forms) and the Bid cum Application Forms not bearing such specified stamp are liable to be rejected.

The prescribed colour of the Bid cum Application Form for various categories is as follows:

Category	Color of Bid cum application Form*	
Resident Indians and Eligible NRIs applying on a non-repatriation basis	White	
Non-Residents and Eligible NRIs, FIIs, FVCIs, etc. applying on a repatriation basis	Blue	
Eligible Employees Bidding in the Employee Reservation Portion	Green	

<sup>\*</sup>excluding electronic Bid cum Application Form

Designated Intermediaries (other than SCSBs) after accepting application form submitted by RIIs (without using UPI for payment), NIIs and QIBs shall capture and upload the relevant details in the electronic bidding system of stock exchange(s) and shall submit/deliver the Bid cum Application Forms to respective SCSBs where the Bidder has a bank account and shall not submit it to any non-SCSB Bank.

Further, for applications submitted to designated intermediaries (other than SCSBs), with use of UPI for payment, after accepting the application form, respective intermediary shall capture and upload the relevant bid details, including UPI ID, in the electronic bidding system of stock exchange(s).

Applicants shall only use the specified Application Form for the purpose of making an application in terms of the Red Herring Prospectus. The Application Form shall contain information about the Applicant and the price and



the number of Equity Shares that the Applicants wish to apply for. Application Forms downloaded and printed from the websites of the Stock Exchange shall bear a system generated unique application number. Bidders are required to ensure that the ASBA Account has sufficient credit balance as an amount equivalent to the full Bid Amount can be blocked by the SCSB or Sponsor Bank at the time of submitting the Bid.

Applicants are required to submit their applications only through any of the following Application Collecting Intermediaries:

- (i) an SCSB, with whom the bank account to be blocked, is maintained
- (ii) a syndicate member (or sub-syndicate member)
- (iii) a stock broker registered with a recognized stock exchange (and whose name is mentioned on the website of the stock exchange as eligible for this activity) ('broker')
- (iv) a depository participant ('DP') (whose name is mentioned on the website of the stock exchange as eligible for this activity)
- (v) a registrar to an offer and share transfer agent (RTA') (whose name is mentioned on the website of the stock exchange as eligible for this activity)

Retails investors submitting application with any of the entities at (ii) to (v) above (hereinafter referred as 'Intermediaries'), and intending to use UPI, shall also enter their UPI ID in the bid-cum-application form.

The aforesaid intermediaries shall, at the time of receipt of application, give an acknowledgement to investor, by giving the counter foil or specifying the application number to the investor, as a proof of having accepted the application form, in physical or electronic mode, respectively.

The upload of the details in the electronic bidding system of stock exchange was done by:

For applications submitted by investors to SCSB:	After accepting the form, SCSB shall capture and upload the relevant details in the electronic bidding system as specified by the stock exchange and may begin blocking funds available in the bank account specified in the form, to the extent of the application money specified.
For applications submitted by investors to intermediaries other than SCSBs without use of UPI for payment	After accepting the application form, respective intermediary shall capture and upload the relevant details in the electronic bidding system of stock exchange. Post uploading, they shall forward a schedule as per prescribed format along with the application forms to designated branches of the respective SCSBs for blocking of funds within one day of closure of Offer.
For applications submitted by investors to intermediaries other than SCSBs with use of UPI for payment	After accepting the application form, respective intermediary shall capture and upload the relevant bid details, including UPI ID, in the electronic bidding system of stock exchange(s).
	Stock Exchange shall share bid details including the UPI ID with Sponsor Bank on a continuous basis, to enable Sponsor Bank to initiate mandate request on investors for blocking of funds.
	Sponsor Bank shall initiate request for blocking of funds through NPCI to investor. Investor to accept mandate request for blocking of funds, on his / her mobile application, associated with UPI ID linked bank account.

Stock exchange(s) shall validate the electronic bid details with depository's records for DP ID/Client ID and PAN, on a real time basis and bring the inconsistencies to the notice of intermediaries concerned, for rectification and re-submission within the time specified by stock exchange.

Stock exchange(s) shall allow modification of selected fields viz. DP ID/Client ID or Pan ID (Either DP ID/Client ID or Pan ID can be modified but not BOTH), Bank code and Location code, in the bid details already uploaded.

Upon completion and submission of the Bid Cum Application Form to Application Collecting intermediaries, the Bidders are deemed to have authorized our Company to make the necessary changes in the Red Herring Prospectus, without prior or subsequent notice of such changes to the Applicants.



#### WHO CAN BID?

*Each Bidder should check whether it is eligible to apply under applicable law.* Furthermore, certain categories of Bidders, such as NRIs, FPIs and FVCIs may not be allowed to apply in the Offer or to hold Equity Shares, in excess of certain limits specified under applicable law. Bidders are requested to refer to the DRHP for more details.

Subject to the above, an illustrative list of Bidders is as follows:

- 1. Indian nationals resident in India who are not incompetent to contract in single or joint names (not more than three) or in the names of minors through natural/legal guardian;
- 2. Hindu Undivided Families or HUFs, in the individual name of the Karta. The Bidders should specify that the Bid is being made in the name of the HUF in the Bid cum Application Form as follows: Name of Sole or First Bidder: XYZ Hindu Undivided Family applying through XYZ, where XYZ is the name of the Karta. Bids by HUFs would be considered at par with those from individuals;
- 3. Companies, Corporate Bodies and Societies registered under the applicable laws in India and authorized to invest in the Equity Shares under their respective constitutional and charter documents;
- 4. Mutual Funds registered with SEBI;
- 5. Eligible NRIs on a repatriation basis or on a non-repatriation basis, subject to applicable laws. NRIs other than Eligible NRIs are not eligible to participate in this Offer;
- 6. Indian Financial Institutions, scheduled commercial banks, regional rural banks, co-operative banks (subject to RBI permission, and the SEBI Regulations and other laws, as applicable);
- 7. FPIs other than Category III FPI; VCFs and FVCIs registered with SEBI
- 8. Limited Liability Partnerships (LLPs) registered in India and authorized to invest in equity shares;
- 9. State Industrial Development Corporations;
- 10. Trusts/societies registered under the Societies Registration Act, 1860, as amended, or under any other law relating to Trusts and who are authorized under their constitution to hold and invest in equity shares;
- 11. Scientific and/or Industrial Research Organizations authorized to invest in equity shares;
- 12. Insurance Companies registered with IRDA;
- 13. Provident Funds and Pension Funds with minimum corpus of ₹ 2,500 Lakhs and who are authorized under their constitution to hold and invest in equity shares;
- 14. Multilateral and Bilateral Development Financial Institutions;
- 15. National Investment Fund set up by resolution no. F. No. 2/3/2005-DDII dated November 23, 2005 of Government of India published in the Gazette of India;
- 16. Insurance funds set up and managed by army, navy or air force of the Union of India or by Department of Posts, India;
- 17. Any other person eligible to apply in this Offer, under the laws, rules, regulations, guidelines and policies applicable to them and under Indian laws

As per the existing regulations, OCBs cannot participate in this Offer.

In addition to the category of Bidders set forth *above*, the following persons are also eligible to invest in the Equity Shares under all applicable laws, regulations and guidelines, including:

- FPIs and sub-accounts registered with SEBI other than Category III foreign portfolio investor;
- Category III foreign portfolio investors, which are foreign corporates or foreign individuals only under the Non Institutional Investors (NIIs) category;
- · Scientific and / or industrial research organizations authorized in India to invest in the Equity Shares.

## MAXIMUM AND MINIMUM APPLICATION SIZE

## (a) For Retail Individual Bidders:

The Bid must be for a minimum of [●] Equity Shares and in multiples of [●] Equity Shares thereafter, so as to ensure that the Bid Amount payable by the Bidder does not exceed ₹ 2,00,000. In case of revision of Bid,



the Retail Individual Bidders have to ensure that the Bid Amount does not exceed ₹ 2,00,000.

#### (b) For Other Bidders (Non-Institutional Bidders and QIBs):

The Bid cum Application must be for a minimum of such number of Equity Shares such that the Bid Amount exceeds ₹ 2,00,000 and in multiples of [•] Equity Shares thereafter. A Bid cannot be submitted for more than the Offer Size. However, the maximum Bid by a QIB investor should not exceed the investment limits prescribed for them by applicable laws. A QIB and a Non-Institutional Bidder cannot withdraw or lower the size of their Bid at any stage and are required to pay the entire Bid Amount upon submission of the Bid. The identity of QIBs applying in the Net Offer shall not be made public during the Offer Period. In case of revision in Bid, the Non-Institutional Bidders, who are individuals, have to ensure that the Bid Amount is greater than ₹ 2,00,000 for being considered for allocation in the Non-Institutional Portion.

#### METHOD OF BIDDING

- a) Our Company and the Selling shareholder in consultation with the BRLM will decide the Price Band and the minimum Bid lot size for the Offer and the same will be advertised in all editions of English national newspaper [●], all editions of Hindi national newspaper [●], and all editions of Regional newspaper [●], each with wide circulation at least two Working Days prior to the Bid/ Offer Opening Date. The BRLM and the SCSBs shall accept Bids from the Bidders during the Bid/ Offer Period.
- b) The Bid/ Offer Period was for a minimum of three Working Days and shall not exceed 10 Working Days. The Bid/ Offer Period maybe extended, if required, by an additional three Working Days, subject to the total Bid/ Offer Period not exceeding 10 Working Days. Any revision in the Price Band and the revised Bid/ Offer Period, if applicable, has been published in all editions of English national newspaper [●], all editions of Hindi national newspaper [●], and all editions of Regional newspaper [●], each with wide circulation and also by indicating the change on the websites of the BRLM.
- c) During the Bid/ Offer Period, Retail Individual Bidders, should approach the BRLM or their authorised agents to register their Bids. The BRLM shall accept Bids from all non-ASBA Bidders and from the ASBA Bidders in Specified Cities and it shall have the right to vet the Bids during the Bid/ Offer Period in accordance with the terms of the Red Herring Prospectus. ASBA Bidders should approach the Designated Branches or the BRLM (for the Bids to be submitted in the Specified Cities) to register their Bids.
- d) Each Bid cum Application Form will give the Bidder the choice to Bid for up to three optional prices (for details refer to the paragraph titled "Bids at Different Price Levels and Revision of Bids" below) within the Price Band and specify the demand (i.e., the number of Equity Shares Bid for) in each option. The price and demand options submitted by the Bidder in the Bid cum Application Form will be treated as optional demands from the Bidder and will not be cumulated. After determination of the Offer Price, the maximum number of Equity Shares Bid for by a Bidder/Applicant at or above the Offer Price will be considered for allocation/Allotment and the rest of the Bid(s), irrespective of the Bid Amount, will become automatically invalid.
- e) The Bidder/Applicant cannot Bid through another Bid cum Application Form after Bids through one Bid cum Application Form have been submitted to a BRLM or the SCSBs. Submission of a second Bid cum Application Form to either the same or to another BRLM or SCSB will be treated as multiple Bid and is liable to be rejected either before entering the Bid into the electronic bidding system, or at any point of time prior to the allocation or Allotment of Equity Shares in this Offer. However, the Bidder can revise the Bid through the Revision Form, the procedure for which is detailed under the paragraph "Build-up of the Book and Revision of Bids".
- f) The BRLM/the SCSBs will enter each Bid option into the electronic bidding system as a separate Bid and generate a Transaction Registration Slip, ("TRS"), for each price and demand option and give the same to the Bidder. Therefore, a Bidder can receive up to three TRSs for each Bid cum Application Form.

# INDICATIVE PROCESS FLOW FOR APPLICATIONS IN PUBLIC ISSUE

# Channels of submission of bid cum application forms -

1. Pursuant to SEBI Circular No. SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 01, 2018, with the introduction of UPI as a payment mechanism, there are four channels of making application in public issue in Phase I (i.e. for a period of 3 months from January 01, 2018 or floating of 5 main board public issues, whichever is later) would be as below:



Category of Investor	Channel I	Channel II	Channel III	Channel IV
Retail Individual Investor (RII)  Non- Institutional Investor (NII)	the Bid cum Application Form with ASBA as the sole mechanism for making payment either physically (at the branch of the SCSB) or online. For such applications the  the Bid cu Application For Application For online using t facility of link online tradin demat and ba account (3-in type accoun provided Registered Brokers.	the Bid cum Application Form online using the facility of linked online trading, demat and bank account (3-in-1 type accounts) provided by Registered	Bid cum Application Form with any of the Designated Intermediaries, along with details of his/her ASBA Account for blocking of funds. For such applications the Designated	RIIs may submit the Bid cum Application Form with any of the Designated Intermediaries and use his/her UPI ID for the purpose of blocking of funds.  Not Applicable
	existing process of uploading the bid and blocking of finds in the RIIs account by the SCSB would continue.		Intermediary will upload the bid in the stock exchange bidding platform and forward the application form to Designated Branch of the concerned SCSB for blocking of funds.	

- 2. Upon receipt of the Bid cum Application Form, submitted whether in physical or electronic mode, the Designated Branch of the SCSB shall verify if sufficient funds equal to the Bid Amount are available in the ASBA Account, as mentioned in the Bid cum Application Form, prior to uploading such Bids with the Stock Exchange.
- 3. If sufficient funds are not available in the ASBA Account, the Designated Branch of the SCSB shall reject such Bids and shall not upload such Bids with the Stock Exchange.
- 4. If sufficient funds are available in the ASBA Account, the SCSB shall block an amount equivalent to the Bid Amount mentioned in the Bid cum Application Form and will enter each Bid option into the electronic bidding system as a separate Bid and generate a TRS for each price and demand option. The TRS shall be furnished to the ASBA Bidder on request.
- 5. The Bid Amount shall remain blocked in the aforesaid ASBA Account until finalisation of the Basis of Allotment and consequent transfer of the Bid Amount against the Allotted Equity Shares to the Public Offer Account, or until withdrawal/failure of the Offer or until withdrawal/rejection of the Bid cum Application Form, as the case may be. Once the Basis of Allotment is finalized, the Registrar to the Offer shall send an appropriate request to the SCSB for unblocking the relevant ASBA Accounts and for transferring the amount allocable to the successful Bidders to the Public Offer Account. In case of withdrawal/failure of the Offer, the blocked amount shall be unblocked on receipt of such information from the Registrar to the Offer.

# Process for RII application submitted with intermediary with UPI as mode of payment -

In addition to existing channels of making application, with effect from January 01, 2019, a RII would also have the option to submit bid-cum-application form with any of the intermediary and use his / her bank account linked UPI ID for the purpose of blocking of funds. The detailed process in this regard is as detailed hereunder:

### Bidding and validation process -

- a) submission of the application with the intermediary, the RII would be required to have / create a UPI ID, with a maximum length of 45 characters including the handle (Example: InvestorID@bankname).
- b) RII will fill in the bid details in the application form along with his/ her bank account linked UPI ID and submit the application with any of the intermediary.
- c) The intermediary upon receipt of form will upload the bid details along with UPI ID in the stock exchange bidding platform.



- d) Once the bid has been entered in the bidding platform, the exchange will undertake validation of the PAN and Demat Account details of RII with the depository.
- e) Depository will validate the aforesaid bid details on a real time basis and send response to stock exchange which would be shared by stock exchange with intermediary through its platform, for corrections, if any.
- f) SMS from exchange to RII for bidding: Once the bid details are uploaded on the stock exchange platform, the stock exchange shall send an SMS to the RII regarding submission of his / her application, daily at the end of day basis, during bidding period. For the last day of bidding, the SMS may be sent out the next working day.

#### The Block Process -

- a) Post undertaking validation with depository, the stock exchange will, on a continuous basis, electronically share the bid details along with RIIs UPI ID, with the Sponsor Bank appointed by the issue.
- b) The Sponsor Bank will initiate a mandate request on the RII i.e. request the RII to authorize blocking of funds equivalent to application amount and subsequent debit of funds in case of allotment.
- c) The request raised by the Sponsor Bank, would be electronically received by the RII as a SMS / intimation on his / her mobile no. / Mobile app, associated with UPI ID linked bank account.
- d) The RII would be able to view the amount to be blocked as per his / her bid in such intimation. The RII would also be able to view an attachment wherein the IPO bid details submitted by RII will be visible. After reviewing the details properly, RII would be required to proceed to authorize the mandate. Such mandate raised by sponsor bank would be a one-time mandate for each application in the IPO.
- e) Upon successful validation of block request by the RII, as above, the said information would be electronically received by the RIIs' bank, where the funds, equivalent to application amount, would get blocked in RIIs account. Intimation regarding confirmation of such block of funds in RIIs account would also be received by the RII.
- f) The information containing status of block request (e.g. accepted / decline / pending) would also be shared with the Sponsor Bank, which in turn would be shared with stock exchange. The block request status would also be displayed on stock exchange platform for information of the intermediary.
- g) The information received from Sponsor Bank, would be shared by stock exchange with RTA in the form of a file for the purpose of reconciliation.
- h) RIIs would continue to have the option to modify or withdraw the bid till the closure of the bidding period. For each such modification of bid, RII will submit a revised bid and shall receive a mandate request from sponsor bank to be validated as per the process indicated above.

Post closure of the Offer, the stock exchange will share the Bid details with the Registrar along with the final file received from the Sponsor Bank containing status of blocked funds or otherwise, along with the ASBA Account details with respect to applications made by RIIs using UPI ID.

## NUMBER OF APPLICATIONS PER BANK ACCOUNT

An investor making application using any of channels under UPI Payments Mechanism, shall use only his / her own bank account or only his / her own bank account linked UPI ID to make an application in public issues. Applications made using third party bank account or using third party linked bank account UPI ID are liable for rejection. Sponsor Bank shall provide the investors UPI linked bank account details to RTA for purpose of reconciliation. RTA shall undertake technical rejection of all applications to reject applications made using third party bank account.

## BIDS AT DIFFERENT PRICE LEVELS AND REVISION OF BIDS

- (a) Our Company and selling shareholder in consultation with the BRLM, and without the prior approval of, or intimation, to the Bidders, reserves the right to revise the Price Band during the Bid/ Offer Period, provided that the Cap Price was less than or equal to 120% of the Floor Price and the Floor Price shall not be less than the face value of the Equity Shares. The revision in Price Band shall not exceed 20% on the either side i.e. the floor price can move up or down to the extent of 20% of the floor price disclosed. If the revised price band decided, falls within two different price bands than the minimum application lot size has been decided based on the price band in which the higher price falls into.
- (b) Our Company and selling shareholder in consultation with the BRLM, will finalize the Offer Price within the Price Band, without the prior approval of, or intimation, to the Bidders.



- (c) The Bidders can Bid at any price within the Price Band. The Bidder has to Bid for the desired number of Equity Shares at a specific price. Retail Individual Bidders may Bid at the Cut-off Price. However, bidding at the Cut-off Price is prohibited for QIB and Non-Institutional Bidders and such Bids from QIB and Non-Institutional Bidders shall be rejected.
- (d) Retail Individual Bidders, who Bid at Cut-off Price agree that they shall purchase the Equity Shares at any price within the Price Band. In case of Bidders (excluding Non-Institutional Bidders and QIB Bidders) bidding at Cut-off Price, the Bidders shall instruct the SCSBs to block an amount based on the Cap Price.
- (e) In case of Bids submitted using UPI ID for payment the same shall be revised by using UPI ID only.

## INFORMATION FOR THE BIDDERS

- (a) Our Company will register the Red Herring Prospectus with the RoC at least three working days before the Bid Offer Opening Date.
- (b) Our Company shall, after registering the Red Herring Prospectus with the RoC, make a pre-Offer advertisement, in the form prescribed under the SEBI ICDR Regulations, in English and Hindi national newspapers and one regional newspaper with wide circulation. In the pre-Offer advertisement, our Company, selling shareholder and the Book Running Lead Manager shall advertise the Offer Opening Date, the Offer Closing Date. This advertisement, subject to the provisions of the Companies Act, shall be in the format prescribed in Part A of Schedule X of the SEBI ICDR Regulations.
- (c) The Price Band will be decided by our Company and selling shareholder in consultation with the Book Running Lead Manager is [●] to [●] per Equity Share. The Floor Price of Equity Shares is [●] per Equity Share and the Cap Price is [●] per Equity Share and the minimum bid lot is [●] Equity Shares. Our Company will announce the Price Band at least two Working Days before the Offer Opening Date in English and Hindi national newspapers and one regional newspaper with wide circulation.
- (d) This announcement contained relevant financial ratios computed for both upper and lower end of the Price Band subject to the provisions of regulation 250 of the SEBI ICDR Regulations. Further, this announcement was disclosed on the websites of the Stock Exchange where the Equity Shares are proposed to be listed and shall also be prefilled in the Bid cum Application Forms available on the websites of the stock exchange.
- (e) The Offer Period was for a minimum of three Working Days. In case the Price Band is revised, the Offer Period shall be extended, by a minimum of three Working Days, subject to the total Offer Period not exceeding ten Working Days. Also, in case of force majeure, banking strike or similar circumstances, the Issuer and the Selling shareholder may, for reasons to be recorded in writing, extend the Offer Period for a minimum of three working days subject to the total Offer Period not exceeding ten working days. The revised Price Band and Offer Period has been widely disseminated by notification to the SCSBs and Stock Exchange, and by publishing in English and Hindi national newspapers and one regional newspaper with wide circulation and also by indicating the change on the websites of the Book Running Lead Manager and at the terminals of the members of the Syndicate.

The Bidders should note that in case the PAN, the DP ID and Client ID mentioned in the Bid cum Application Form and entered into the electronic bidding system of the Stock Exchange by the Syndicate Member does not match with the PAN, DP ID and Client ID available in the database of Depositories, the Bid cum Application Form is liable to be rejected.

# OPTION TO SUBSCRIBE IN THE OFFER

- (a) As per Section 29(1) of the Companies Act, 2013 allotment of Equity Shares shall be in dematerialized form only.
- (b) The Equity Shares, on allotment, shall be traded on the Stock Exchange in demat segment only.

A single Bid cum application from any investor shall not exceed the investment limit / minimum number of specified securities that can be held by him/her/it under the relevant regulations / statutory guidelines and applicable law.

## AVAILABILITY OF RED HERRING PROSPECTUS AND BID CUM APPLICATION FORM

Copies of the Bid cum Application Form and the abridged prospectus was available at the offices of the BRLM, the Designated Intermediaries at Bidding Centres, and Registered Office of our Company. An electronic copy of the Bid cum Application Form were also be available for download on the websites of SCSBs (via Internet Banking) and Stock Exchange at least one day prior to the Bid/Offer Opening Date.



# PARTICIPATION BY ASSOCIATED/ AFFILIATES OF BOOK RUNNING LEAD MANAGER AND SYNDICATE MEMBERS

The BRLM and the Syndicate Members, if any, shall not be allowed to purchase in this Offer in any manner, except towards fulfilling their underwriting obligations. However, the associates and affiliates of the BRLM and the Syndicate Members, if any, may subscribe the Equity Shares in the Offer, either in the QIB Category or in the Non-Institutional Category as may be applicable to such Bidders, where the allocation is on a proportionate basis and such subscription may be on their own account or on behalf of their clients. All categories of investors, including associates or affiliates of BRLM and syndicate members, shall be treated equally for the purpose of allocation to be made on a proportionate basis.

Promoter and Promoter Group and any persons related to our Promoters and Promoter Group cannot participate in the Offer.

### BID BY ELIGIBLE EMPLOYEES

The bid must be for a minimum of [●] Equity Shares and in multiples of [●] Equity Shares thereafter so as to ensure that the Amount payable by the Eligible Employee does not exceed Rs. 200,000. The Allotment in the Employee Reservation Portion will be on a proportionate basis.

- (a) Bids under Employee Reservation Portion by Eligible Employees shall be made only in the prescribed Bid cum Application Form or Bid cum Revision Form.
- (b) The Bid must be for a minimum of [●] Equity Shares and in multiples of [●] Equity Shares thereafter so as to ensure that the Amount payable by the Eligible Employee does not exceed Rs. 2,00,000. The maximum Amount in this category by an Eligible Employee cannot exceed Rs. 200,000.
- (c) Eligible Employees should mention their employee number at the relevant place in the Bid Form.
- (d) The Bidder should be an Eligible Employee as defined above. In case of joint Bids, the first Bidder shall be an Eligible Employee.
- (e) Only Eligible Employees would be eligible to apply in this offer under the Employee Reservation Portion.
- (f) Eligible Employees will have to apply like any other Bidder.
- (g) Bid by Eligible Employees can be made also in the Net Offer and such Bids shall not be treated as multiple Bids.
- (h) Under-subscription, if any, in the Employee Reservation Portion will be added back to the Net Offer.
- (i) If the aggregate demand in this category is greater than [●] Equity Shares, the allocation shall be made on a proportionate basis.

# **BIDS BY MUTUAL FUNDS**

No Mutual Fund scheme shall invest more than 10% of its net asset value in equity shares or equity related instruments of any single company provided that the limit of 10% shall not be applicable for investments in index funds or sector or industry specific funds. No Mutual Fund under all its schemes should own more than 10% of any company's paid-up share capital carrying voting rights.

With respect to Bids by Mutual Funds, a certified copy of their SEBI registration certificate must be lodged with the Bid cum Application Form. Failing this, our Company reserves the right to accept or reject any Bid cum Application in whole or in part, in either case, without assigning any reason thereof.

In case of a mutual fund, a separate Bid cum Application can be made in respect of each scheme of the mutual fund registered with SEBI and such Applications in respect of more than one scheme of the mutual fund will not be treated as multiple applications provided that the Bids clearly indicate the scheme concerned for which the Bids has been made.

The Bids made by the asset management companies or custodians of Mutual Funds shall specifically state the names of the concerned schemes for which the Applications are made.

# **BIDS BY ELIGIBLE NRI'S**

NRIs may obtain copies of Bid cum Application Form from the offices of the BRLM and the Designated Intermediaries. Eligible NRI Bidders bidding on a repatriation basis by using the Non-Resident Forms should



authorize their SCSB to block their Non-Resident External (NRE) accounts, or Foreign Currency Non-Resident (FCNR) ASBA Accounts. Eligible NRI Bidders bidding on a non-repatriation basis by using Resident Forms should authorize their SCSB to block their Non Resident Ordinary (NRO) accounts for the full Bid Amount, at the time of the submission of the Bid cum Application Form.

Eligible NRIs bidding on a repatriation basis are advised to use the Bid cum Application Form meant for Non-Residents (blue in colour).

## **BIDS BY FPI INCLUDING FIIs**

In terms of the SEBI FPI Regulations, any qualified foreign investor or FII who holds a valid certificate of registration from SEBI shall be deemed to be an FPI until the expiry of the block of three years for which fees have been paid as per the SEBI FII Regulations. An FII or a sub-account may participate in this Offer, in accordance with Schedule 2 of the FEMA Regulations, until the expiry of its registration with SEBI as an FII or a sub-account. An FII shall not be eligible to invest as an FII after registering as an FPI under the SEBI FPI Regulations.

In case of Bids made by FPIs, a certified copy of the certificate of registration issued by the designated depository participant under the FPI Regulations is required to be attached to the Bid cum Application Form, failing which our Company reserves the right to reject any Bid without assigning any reason. An FII or subaccount may, subject to payment of conversion fees under the SEBI FPI Regulations, participate in the Offer, until the expiry of its registration as a FII or sub-account, or until it obtains a certificate of registration as FPI, whichever is earlier. Further, in case of Bids made by SEBI-registered FIIs or sub-accounts, which are not registered as FPIs, a certified copy of the certificate of registration as an FII issued by SEBI is required to be attached to the Bid cum Application Form, failing which our Company reserves the right to reject any Bid without assigning any reason.

With regards to purchase/sale of capital instruments of an Indian company by an FPI under PIS, the total holding by each FPI or an investor group as referred in SEBI (Foreign Portfolio Investor) Regulations, shall not exceed 10% of the total paid-up equity capital on a fully diluted basis or less than 10% of the paid-up value of each series of debentures or preference shares or share warrants issued by an Indian company and the total holdings of all FPIs put together shall not exceed 24% of paid-up equity capital on fully diluted basis or paid-up value of each series of debentures or preference shares or share warrants. The said limit of 10% and 24% will be called the individual and aggregate limit, respectively. However, this limit of 24 % may be increased up to sectoral cap/statutory ceiling, as applicable, by the Indian company concerned by passing a resolution by its Board of Directors followed by passing of a special resolution to that effect by its general body. For arriving at the ceiling on holdings of FIIs, shares/ convertible debentures acquired both through primary as well as secondary market will be included. However, the ceiling will not include investment made by FII through off-shore Funds, Global Depository receipts and Euro- Convertible Bonds. With regard to convertible debentures, these investments permitted to be made shall not exceed 5 % of the total paid-up equity capital or 5% of the paid-up value of each series of convertible debentures issued by an Indian Company, and shall also not exceed the over-all ceiling limit of 24 % of paid-up equity capital or paid up value of each series of convertible debentures.

FPIs are permitted to participate in the Offer subject to compliance with conditions and restrictions which may be specified by the Government from time to time.

Subject to compliance with all applicable Indian laws, rules, regulations, guidelines and approvals in terms of Regulation 22 of the SEBI FPI Regulations, an FPI, other than Category III foreign portfolio and unregulated broad based funds, which are classified as Category II foreign portfolio investor by virtue of their investment manager being appropriately regulated, may offer or otherwise deal in offshore derivative instruments (as defined under the SEBI FPI Regulations as any instrument, by whatever name called, which is offered overseas by an FPI against securities held by it that are listed or proposed to be listed on any recognized stock exchange in India, as its underlying) directly or indirectly, only in the event

- (i) such offshore derivative instruments are offered only to persons who are regulated by an appropriate regulatory authority; and
- (ii) such offshore derivative instruments are offered after compliance with know your client norms. An FPI is also required to ensure that no further offer or transfer of any offshore derivative instrument is made by or on behalf of it to any persons that are not regulated by an appropriate foreign regulatory authority.

FPIs who wish to participate in the Offer are advised to use the Bid cum Application Form for Non-Residents



(blue in colour).

## BIDS BY SEBI REGISTERED VCFs, AIFs and FVCIs

The SEBI FVCI Regulations and the SEBI AIF Regulations inter-alia prescribe the investment restrictions on the VCFs, FVCIs and AIFs registered with SEBI. Further, the SEBI AIF Regulations prescribe, among others, the investment restrictions on AIFs.

The holding by any individual VCF registered with SEBI in one venture capital undertaking should not exceed 25% of the corpus of the VCF. Further, VCFs and FVCIs can invest only up to 33.33% of the investible funds by way of subscription to an initial public offering.

The category I and II AIFs cannot invest more than 25% of the corpus in one Investee Company. A category III AIF cannot invest more than 10% of the corpus in one Investee Company. A venture capital fund registered as a category I AIF, as defined in the SEBI AIF Regulations, cannot invest more than 1/3rd of its corpus by way of subscription to an initial public offering of a venture capital undertaking. Additionally, the VCFs which have not re-registered as an AIF under the SEBI AIF Regulations shall continue to be regulated by the VCF Regulation until the existing fund or scheme managed by the fund is wound up and such funds shall not launch any new scheme after the notification of the SEBI AIF Regulations.

All FIIs and FVCIs should note that refunds, dividends and other distributions, if any, will be payable in Indian Rupees only and net of Bank charges and commission.

Our Company, the selling shareholder or the BRLM will not be responsible for loss, if any, incurred by the Bidder on account of conversion of foreign currency.

There is no reservation for Eligible NRIs, FPIs and FVCIs and all Bidders will be treated on the same basis with other categories for the purpose of allocation.

All non-resident investors should note that refunds, dividends and other distributions, if any, will be payable in Indian Rupees only and net of bank charges and commission.

# BIDS BY LIMITED LIABILITY PARTNERSHIPS

In case of Bids made by limited liability partnerships registered under the Limited Liability Partnership Act, 2008, a certified copy of certificate of registration offered under the Limited Liability Partnership Act, 2008, must be attached to the Bid cum Application Form. Failing this, our Company reserves the right to reject any bid without assigning any reason thereof. Limited liability partnerships can participate in the Offer only through the ASBA process.

#### **BIDS BY INSURANCE COMPANIES**

In case of Bids made by insurance companies registered with the IRDA, a certified copy of certificate of registration issued by IRDA must be attached to the Bid cum Application Form. Failing this, our Company reserves the right to reject any Bid by Insurance Companies without assigning any reason thereof. The exposure norms for insurers, prescribed under the Insurance Regulatory and Development Authority (Investment) Regulations, 2000, as amended, are broadly set forth below:

- (a) equity shares of a company: the least of 10% of the investee company's subscribed capital (face value) or 10% of the respective fund in case of life insurer or 10% of investment assets in case of general insurer or reinsurer;
- (b) the entire group of the investee company: not more than 15% of the respective fund in case of a life insurer or 15% of investment assets in case of a general insurer or reinsurer or 15% of the investment assets in all companies belonging to the group, whichever is lower; and
- (c) the industry sector in which the investee company belong to: not more than 15% of the fund of a life insurer or a general insurer or a reinsurer or 15% of the investment asset, whichever is lower.

The maximum exposure limit, in the case of an investment in equity shares, cannot exceed the lower of an amount of 10% of the investment assets of a life insurer or general insurer and the amount calculated under 1, 2 and 3 above, as the case may be. Insurance companies participating in this Offer shall comply with all applicable regulations, guidelines and circulars issued by IRDAI from time to time.

# **BIDS UNDER POWER OF ATTORNEY**



In case of Bids made pursuant to a power of attorney or by limited companies, corporate bodies, registered societies, FIIs, Mutual Funds, insurance companies and provident funds with a minimum corpus of ₹ 2500 Lakhs (subject to applicable law) and pension funds with a minimum corpus of ₹ 2500 Lakhs, a certified copy of the power of attorney or the relevant resolution or authority, as the case may be, along with a certified copy of the memorandum of association and articles of association and/or bye laws must be lodged along with the Bid cum Application Form. Failing this, our Company reserves the right to accept or reject any Bid in whole or in part, in either case, without assigning any reasons thereof. In addition to the above, certain additional documents are required to be submitted by the following entities:

- (a) With respect to Bids by FIIs and Mutual Funds, a certified copy of their SEBI registration certificate must be lodged along with the Bid cum Application Form.
- (b) With respect to Bids by insurance companies registered with the Insurance Regulatory and Development Authority, in addition to the above, a certified copy of the certificate of registration issued by the Insurance Regulatory and Development Authority must be lodged along with the Bid cum Application Form.
- (c) With respect to Bids made by provident funds with a minimum corpus of ₹ 2500 Lakhs (subject to applicable law) and pension funds with a minimum corpus of ₹ 2500 Lakhs, a certified copy of a certificate from a chartered accountant certifying the corpus of the provident fund/pension fund must be lodged along with the Bid cum Application Form.
- (d) With respect to Bids made by limited liability partnerships registered under the Limited Liability Partnership Act, 2008, a certified copy of certificate of registration issued under the Limited Liability Partnership Act, 2008, must be attached to the Bid cum Application Form
- (e) Our Company in its absolute discretion, reserves the right to relax the above condition of simultaneous lodging of the power of attorney along with the Bid cum Application Form, subject to such terms and conditions that our Company, selling shareholder and the BRLM may deem fit.

The above information is given for the benefit of the Bidders. Our Company, selling shareholder, the Book Running Lead Manager and the Syndicate Members are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of the Draft Red Herring Prospectus. Bidders are advised to make their independent investigations and Bidders are advised to ensure that any single Bid from them does not exceed the applicable investment limits or maximum number of Equity Shares that can be held by them under applicable law or regulation or as specified in the Draft Red Herring Prospectus.

### BIDS BY PROVIDENT FUNDS/PENSION FUNDS

In case of Bids made by provident funds with minimum corpus of ₹ 25 Crore (subject to applicable law) and pension funds with minimum corpus of ₹ 25 Crore, a certified copy of certificate from a chartered accountant certifying the corpus of the provident fund/ pension fund must be lodged along with the Bid Cum Application Form. Failing this, the Company reserves the right to accept or reject any bid in whole or in part, in either case, without assigning any reason thereof.

### **BIDS BY BANKING COMPANY**

In case of Bids made by banking companies registered with RBI, certified copies of: (i) the certificate of registration issued by RBI, and (ii) the approval of such banking company's investment committee are required to be attached to the Bid cum application Form, failing which our Company reserve the right to reject any Bid by a banking company without assigning any reason.

Bid cum Application Form, failing which our Company reserve the right to reject any Bid by a banking company without assigning any reason.

The investment limit for banking companies in non-financial services companies as per the Banking Regulation Act, 1949, as amended ("Banking Regulation Act"), and the Reserve Bank of India ("Financial Services provided by Banks") Directions, 2016, is 10% of the paid-up share capital of the investee company not being its subsidiary engaged in non-financial services or 10% of the banks own paid-up share capital and reserves, whichever is lower. However, a banking company would be permitted to invest in excess of 10% but not exceeding 30% of the paid up share capital of such investee company if (i) the investee company is engaged in non-financial activities permitted for banks in terms of Section 6(1) of the Banking Regulation Act, or (ii) the additional acquisition is through restructuring of debt / corporate debt restructuring / strategic debt restructuring, or to protect the banks 'interest on loans / investments made to a company. The bank is required to submit a time bound action plan for



disposal of such shares within a specified period to RBI. A banking company would require a prior approval of RBI to make (i) investment in a subsidiary and a financial services company that is not a subsidiary (with certain exception prescribed), and (ii) investment in a nonfinancial services company in excess of 10% of such investee company's paid up share capital as stated in 5(a)(v)(c)(i) of the Reserve Bank of India (Financial Services provided by Banks) Directions, 2016.

### **BIDS BY SCSBs**

SCSBs participating in the Offer are required to comply with the terms of the SEBI circulars dated September 13, 2012 and January 2, 2013. Such SCSBs are required to ensure that for making Bid cum applications on their own account using ASBA, they should have a separate account in their own name with any other SEBI registered SCSBs. Further, such account shall be used solely for the purpose of making Bid cum application in public issues and clear demarcated funds should be available in such account for such Bid cum applications.

### TERMS OF PAYMENT

### **Terms of Payment**

The entire Offer price of [●] per share is payable on Bid cum application. In case of allotment of lesser number of Equity Shares than the number applied, the Registrar to the offer shall instruct the SCSBs or Sponsor Bank to unblock the excess amount blocked.

SCSBs or Sponsor Bank will transfer the amount as per the instruction received by the Registrar to the Public Offer Bank Account, post finalisation of basis of Allotment. The balance amount after transfer to the Public Offer Account shall be unblocked by the SCSBs or Sponsor Bank.

The Bidders should note that the arrangement with Bankers to the Offer or the Registrar or Sponsor Bank is not prescribed by SEBI and has been established as an arrangement between our Company, the Selling shareholder, Sponsor Bank, the Bankers to the Offer, the BRLM and the Registrar to the Offer to facilitate collections from the Bidders.

### Payment mechanism for Bidders

Bidders must specify the Bank Account number, or the UPI ID, as applicable, in the Bid cum Application Form. The Bid cum Application Form submitted by a Bidder and which is accompanied by cash, demand draft, cheque, money order, postal order or any mode of payment other than blocked amounts in the ASBA Account, may not be accepted. The SCSB or Sponsor Bank shall keep the Application Amount in the relevant bank account blocked until withdrawal/rejection of the bid cum application or receipt of instructions from the Registrar to unblock the Application Amount.

However, Non Retail Bidders shall neither withdraw nor lower the size of their bid cum applications at any stage. In the event of withdrawal or rejection of the Bid cum Application Form or for unsuccessful Application Forms, the Registrar to the Offer shall give instructions to the SCSBs to unblock the application money in the relevant bank account within one day of receipt of such instruction. The Application Amount shall remain blocked in the ASBA Account until finalisation of the Basis of Allotment in the Offer and consequent transfer of the Application Amount to the Public Offer Account, or until withdrawal/ failure of the Offer or until rejection of the bid cum application by the ASBA Applicant, as the case may be.

Please note that, in terms of SEBI Circular No. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 and the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018, all the investors applying in a public Offer shall use only Application Supported by Blocked Amount (ASBA) process for application providing details of the bank account which will be blocked by the Self Certified Syndicate Banks (SCSBs) for the same. Further, pursuant to SEBI Circular No. SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 01, 2018, Retail Individual Investors applying in public offer may use either Application Supported by Blocked Amount (ASBA) facility for making application or also can use UPI as a payment mechanism with Application Supported by Blocked Amount for making application.

### **ELECTRONIC REGISTRATION OF BIDS**

a) The Designated Intermediary may register the Bids using the on-line facilities of the Stock Exchange. The Designated Intermediaries can also set up facilities for off-line electronic registration of Bids, subject to the condition that they may subsequently upload the off-line data file into the on-line facilities for Book Building on a regular basis before the closure of the issue.



- b) On the Bid/ Offer Closing Date, the Designated Intermediaries may upload the Bids till such time as may be permitted by the Stock Exchange.
- c) Only Bids that are uploaded on the Stock Exchange Platform are considered for allocation/Allotment. In the Phase 1, the Designated Intermediaries are given till 1:00 pm on the day following the Bid/ Offer Closing Date to modify select fields uploaded in the Stock Exchange Platform during the Bid/ Offer Period after which the Stock Exchange send the bid information to the Registrar to the Offer for further processing.

### BUILD UP OF THE BOOK

- a) Bids received from various Bidders through the Designated Intermediaries may be electronically uploaded on the Bidding Platform of the Stock Exchange on a regular basis. The book gets built up at various price levels. This information may be available with the BRLM at the end of the Bid/ Offer Period.
- b) Based on the aggregate demand and price for Bids registered on the Stock Exchange Platform, a graphical representation of consolidated demand and price as available on the websites of the Stock Exchange may be made available at the Bidding centres during the Bid/ Offer Period.

### WITHDRAWAL OF BIDS

- a) RIIs can withdraw their Bids until Bid/ Offer Closing Date. In case a RII wishes to withdraw the Bid during the Bid/ Offer Period, the same can be done by submitting a request for the same to the concerned Designated Intermediary who shall do the requisite, including unblocking of the funds by the SCSB or Sponsor Bank in the ASBA Account.
- b) The Registrar to the Offer shall give instruction to the SCSB for unblocking the ASBA Account on the Designated Date. QIBs and NIIs can neither withdraw nor lower the size of their Bids at any stage.

### PRICE DISCOVERY AND ALLOCATION

- a) Based on the demand generated at various price levels, our Company and the Selling shareholder, in consultation with the BRLM, shall finalise the Offer Price.
- b) The SEBI ICDR Regulations, 2018 specify the allocation or Allotment that may be made to various categories of Bidders in an Offer depending on compliance with the eligibility conditions. Certain details pertaining to the percentage of Offer size available for allocation to each category is disclosed overleaf of the Bid cum Application Form and in the DRHP. For details in relation to allocation, the Bidder may refer to the DRHP/RHP / Prospectus.
- c) Under-subscription in any category (except QIB Category) is allowed to be met with spill over from any other category or combination of categories at the discretion of the Issuer and the Selling shareholder, in consultation with the BRLM and the Designated Stock Exchange and in accordance with the SEBI ICDR Regulations. Unsubscribed portion in QIB Category is not available for subscription to other categories.
- d) In case of under subscription in the Issue, spill-over to the extent of such under-subscription may be permitted from the Reserved Portion to the Issue. For allocation in the event of an under-subscription applicable to the Issuer, Bidders may refer to the DRHP / RHP / Prospectus.

### Illustration of the Book Building and Price Discovery Process

Bidders should note that this example is solely for illustrative purposes and is not specific to the Issue.

Bidders can bid at any price within the Price Band. For instance, assume a Price Band of ₹ 20 to ₹ 24 per share, Offer size of 3,000 Equity Shares and receipt of five Bids from Bidders, details of which are shown in the table below. The illustrative book given below shows the demand for the Equity Shares of the Issuer at various prices and is collated from Bids received from various investors.

Bid Quantity	<b>Bid Amount</b> (₹)	Cumulative Quantity	Subscription
500	24	500	16.67%
1,000	23	1,500	50.00%
1,500	22	3,000	100%
2,000	21	5,000	166.67%
2,500	20	7,500	250%

The price discovery is a function of demand at various prices. The highest price at which the Issuer is able to Offer the desired number of Equity Shares is the price at which the book cuts off, i.e., ₹ 22.00 in the above example. The Issuer and the Selling shareholder, in consultation with the BRLM, may finalize the Offer Price at or below



such Cut-Off Price, i.e., at or below ₹ 22.00. All Bids at or above this Offer Price and cut-off Bids are valid Bids and are considered for allocation in the respective categories.

# SIGNING OF UNDERWRITING AGREEMENT AND REGISTERING OF RED HERRING PROSPECTUS/PROSPECTUS WITH ROC

- (a) Our Company and the Selling shareholder have entered into an Underwriting agreement dated [●].
- (b) A copy of the Red Herring Prospectus will be registered with the RoC and copy of Prospectus will be registered with ROC in terms of Section 32 of the Companies Act, 2013 and section 26 of the Companies Act, 2013.

### PRE-OFFER ADVERTISEMENT

Subject to Section 30 of the Companies Act, 2013, our Company will, after registering the Red Herring Prospectus with the RoC, publish a pre-Offer advertisement, in the form prescribed by the SEBI Regulations, in: (i) English National daily Newspaper; (ii) Hindi National daily Newspaper; and (iii) Regional Newspaper, each with wide circulation at the place where the Registered Office of the Company is situated. In the pre-Offer advertisement, we will state the Bid Opening Date and the Bid Closing Date and the floor price or price band along with the necessary details subject to Regulation 250 of the SEBI ICDR Regulations. This advertisement, subject to the provisions of Section 30 of the Companies Act, 2013, will be in the format prescribed in Part A of Schedule X of the SEBI Regulations.

### ADVERTISEMENT REGARDING OFFER PRICE AND PROSPECTUS

Our Company will issue a statutory advertisement after the filing of the Prospectus with the RoC. This advertisement, in addition to the information that has to be set out in the statutory advertisement, shall indicate the final derived Offer Price. Any material updates between the date of the Red Herring Prospectus and the date of Prospectus will be included in such statutory advertisement.

### ISSUANCE OF CONFIRMATION NOTE ("CAN") AND ALLOTMENT IN THE ISSUE

- a) Upon approval of the basis of allotment by the Designated Stock Exchange, the BRLM or Registrar to the Offer shall send to the SCSBs or Sponsor Bank a list of their Bidders who have been allocated Equity Shares in the Issue.
- b) The Registrar will then dispatch a CAN to their Bidders who have been allocated Equity Shares in the Issue. The dispatch of a CAN shall be deemed a valid, binding and irrevocable contract for the Bidder

### DESIGNATED DATE AND ALLOTMENT OF EQUITY SHARES

- a) Designated Date: On the Designated Date, the Registrar to the Offer shall instruct the SCSBs or Sponsor Bank to unblock funds represented by allocation of Equity Shares from ASBA Accounts into the Public Offer Account.
- b) Issuance of Allotment Advice: Upon approval of the Basis of Allotment by the Designated Stock Exchange, the Registrar shall upload the same on its website. On the basis of the approved Basis of Allotment, the Issuer shall pass necessary corporate action to facilitate the Allotment and credit of Equity Shares. Bidders are advised to instruct their Depository Participant to accept the Equity Shares that may be allotted to them pursuant to the Issue.
  - Pursuant to confirmation of such corporate actions, the Registrar will dispatch Allotment Advice to the Bidders who have been Allotted Equity Shares in the Issue.
- c) The dispatch of Allotment Advice shall be deemed a valid, binding and irrevocable contract.
- d) Issuer will ensure that: (i) the Allotment of Equity Shares; and (ii) initiate corporate action for credit of shares to the successful Bidders Depository Account will be completed within 4 Working Days of the Offer Closing Date. The Issuer also ensures the credit of shares to the successful Bidder depository account is completed within one Working Day from the date of Allotment, after the funds are transferred from the Public Offer Account on the Designated Date.

### **GENERAL INSTRUCTIONS**

A. Do's and Don'ts

Do's:



- 1. Check if you are eligible to apply as per the terms of the Draft Red Herring Prospectus and under applicable law, rules, regulations, guidelines and approvals;
- 2. Ensure that you have Bid within the Price Band;
- 3. Read all the instructions carefully and complete the Bid cum Application Form in the prescribed form;
- 4. Ensure that the details about the PAN, DP ID and Client ID, UPI ID are correct and the Bidders depository account is active, as Allotment of the Equity Shares will be in the dematerialised form only;
- 5. Ensure that your Bid cum Application Form bearing the stamp of a Designated Intermediary is submitted to the Designated Intermediary at the Bidding Centre;
- 6. If the first applicant is not the account holder, ensure that the Bid cum Application Form is signed by the account holder. Ensure that you have mentioned the correct bank account number in the Bid cum Application Form;
- 7. Ensure that the signature of the First Bidder in case of joint Bids, is included in the Bid cum Application Forms;
- 8. QIBs, Non-Institutional Bidders and the Retail Bidders should submit their Bids through the ASBA process only. However, pursuant to SEBI circular dated November 01, 2018, RII may submit their bid by using UPI mechanism for payment.
- 9. Ensure that the name(s) given in the Bid cum Application Form is/are exactly the same as the name(s) in which the beneficiary account is held with the Depository Participant. In case of joint Bids, the Bid cum Application Form should contain only the name of the First Bidder whose name should also appear as the first holder of the beneficiary account held in joint names;
- 10. Ensure that you request for and receive a stamped acknowledgement of the Bid cum Application Form for all your Bid options;
- 11. Ensure that you have funds equal to the Bid Amount in the Bank Account maintained with the SCSB before submitting the Bid cum Application Form under the ASBA process or application forms submitted by RIIs using UPI mechanism for payment, to the respective member of the Syndicate (in the Specified Locations), the SCSBs, the Registered Broker (at the Broker Centres), the RTA (at the Designated RTA Locations) or CDP (at the Designated CDP Locations);
- 12. Submit revised Bids to the same Designated Intermediary, through whom the original Bid was placed and obtain a revised acknowledgment;
- 13. Except for Bids (i) on behalf of the Central or State Governments and the officials appointed by the courts, who, in terms of a SEBI circular dated June 30, 2008, may be exempt from specifying their PAN for transacting in the securities market, and (ii) Bids by persons resident in the state of Sikkim, who, in terms of a SEBI circular dated July 20, 2006, may be exempted from specifying their PAN for transacting in the securities market, all Bidders should mention their PAN allotted under the IT Act. The exemption for the Central or the State Government and officials appointed by the courts and for investors residing in the State of Sikkim is subject to (a) the Demographic Details received from the respective depositories confirming the exemption granted to the beneficiary owner by a suitable description in the PAN field and the beneficiary account remaining in "active status"; and (b) in the case of residents of Sikkim, the address as per the Demographic Details evidencing the same. All other applications in which PAN is not mentioned will be rejected;
- 14. Ensure that the Demographic Details are updated, true and correct in all respects;
- 15. Ensure that thumb impressions and signatures other than in the languages specified in the Eighth Schedule to the Constitution of India are attested by a Magistrate or a Notary Public or a Special Executive Magistrate under official seal;
- 16. Ensure that the category and the investor status is indicated;
- 17. Ensure that in case of Bids under power of attorney or by limited companies, corporates, trust etc, relevant documents are submitted;
- 18. Ensure that Bids submitted by any person outside India should be in compliance with applicable foreign and Indian laws;
- 19. Bidders should note that in case the DP ID, Client ID and the PAN mentioned in their Bid cum Application



Form and entered into the online IPO system of the Stock Exchange by the relevant Designated Intermediary, as the case may be, do not match with the DP ID, Client ID and PAN available in the Depository database, then such Bids are liable to be rejected. Where the Bid cum Application Form is submitted in joint names, ensure that the beneficiary account is also held in the same joint names and such names are in the same sequence in which they appear in the Bid cum Application Form;

- 20. Ensure that the Bid cum Application Forms are delivered by the Bidders within the time prescribed as per the Bid cum Application Form and the Draft Red Herring Prospectus;
- 21. Ensure that you have mentioned the correct ASBA Account number or UPI ID in the Bid cum Application Form:
- 22. Ensure that you have mentioned the details of your own bank account for blocking of fund or your own bank account linked UPI ID to make application in the Public Issue;
- 23. Ensure that on receipt of the mandate request from sponsor bank, you have taken necessary step in timely manner for blocking of fund on your account through UPI ID using UPI application;
- 24. Ensure that you have correctly signed the authorization/undertaking box in the Bid cum Application Form, or have otherwise provided an authorization to the SCSB via the electronic mode, for blocking funds in the ASBA Account equivalent to the Bid Amount mentioned in the Bid cum Application Form at the time of submission of the Bid;
- 25. Ensure that you receive an acknowledgement from the concerned Designated Intermediary, for the submission of your Bid cum Application Form; and
- 26. The Bid cum Application Form is liable to be rejected if the above instructions, as applicable, are not complied with.

### Don'ts:

- 1. Do not Bid for lower than the minimum Bid size;
- 2. Do not Bid/revise Bid Amount to less than the Floor Price or higher than the Cap Price;
- 3. Do not pay the Bid Amount in cash, by money order, cheques or demand drafts or by postal order or by stock invest:
- 4. Do not send Bid cum Application Forms by post; instead submit the same to the Designated Intermediary only:
- 5. Do not submit the Bid cum Application Forms to any non-SCSB bank or our Company;
- 6. Do not Bid on a Bid cum Application Form that does not have the stamp of the relevant Designated Intermediary;
- 7. Do not Bid at Cut-off Price (for Bids by QIBs and Non-Institutional Bidders);
- 8. Do not instruct your respective Banks to release the funds blocked in the ASBA Account under the ASBA process;
- 9. Do not Bid for a Bid Amount exceeding ₹ 2,00,000 (for Bids by Retail Individual Bidders);
- 10. Do not fill up the Bid cum Application Form such that the Equity Shares Bid for exceeds the Offer size and / or investment limit or maximum number of the Equity Shares that can be held under the applicable laws or regulations or maximum amount permissible under the applicable regulations or under the terms of the Draft Red Herring Prospectus;
- 11. Do not submit the General Index Register number instead of the PAN;
- 12. Do not submit the Bid without ensuring that funds equivalent to the entire Bid Amount are blocked in the relevant ASBA Account;
- 13. Do not submit Bids on plain paper or on incomplete or illegible Bid cum Application Forms or on Bid cum Application Forms in a colour prescribed for another category of Bidder;
- 14. Do not submit a Bid in case you are not eligible to acquire Equity Shares under applicable law or your relevant constitutional documents or otherwise;
- 15. Do not Bid if you are not competent to contract under the Indian Contract Act, 1872 (other than minors



having valid depository accounts as per Demographic Details provided by the depository);

16. Do not submit a Bid by using details of the third party's bank account or UPI ID which is linked with bank account of the third party. Kindly note that Bids made using third party bank account or using third party linked bank account UPI ID are liable for rejection.

The Bid cum Application Form is liable to be rejected if the above instructions, as applicable, are not complied with.

### B. Instructions for completing the Bid Form

Bidders may note that forms not filled completely or correctly as per instructions provided in the RHP, the General Information Document which were made available on the website of the Stock Exchange, the Issuer and the BRLM, and the Bid cum Application Form/ Application Form are liable to be rejected. Instructions to fill each field of the Bid cum Application Form can be found on the reverse side of the Bid cum Application Form. Specific instructions for filling various fields of the Resident Bid cum Application Form and Non-Resident Bid cum Application Form and samples are provided below.

The samples of the Bid cum Application Form for resident Bidders and the Bid cum Application Form for non-resident Bidders are reproduced below:



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# NR Bid cum Application ASBA Form

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### 1. FIELD NUMBER 1: NAME AND CONTACT DETAILS OF THE SOLE/ FIRST BIDDER

Bidders should ensure that the name provided in this field is exactly the same as the name in which the Depository Account is held.

- a. Mandatory Fields: Bidders should note that the name and address fields are compulsory and e-mail and/or telephone number/ mobile number fields are optional. Bidders should note that the contact details mentioned in the Bid cum Application Form may be used to dispatch communications (letters notifying the unblocking of the bank accounts of Applicants) in case the communication sent to the address available with the Depositories are returned undelivered or are not available. The contact details provided in the Bid cum Application Form may be used by the Issuer, the members of the Syndicate the Registered Broker and the Registrar to the Offer only for correspondence(s) related to an Offer and for no other purposes.
- b. **Joint Bids**: In the case of Joint Bids, the Bids should be made in the name of the Bidders whose name appears first in the Depository account. The name so entered should be the same as it appears in the Depository records. The signature of only such first Bidders would be required in the Bid cum Application Form/Application Form and such first Bidder would be deemed to have signed on behalf of the joint holders. All payments may be made out in favour of the Bidder whose name appears in the Bid cum Application Form or the Revision Form and all communications may be addressed to such Bidder and may be dispatched to his or her address as per the Demographic Details received from the Depositories.

### 2. FIELD NUMBER 2: PAN NUMBER OF SOLE /FIRST BIDDER

- a. PAN (of the sole/ first Bidder) provided in the Bid cum Application Form/Application Form should be exactly the same as the PAN of the person(s) in whose name the relevant beneficiary account is held as per the Depositories' records.
- b. PAN is the sole identification number for participants transacting in the securities market irrespective of the amount of transaction except for Bids on behalf of the Central or State Government, Bids by officials appointed by the courts and Bids by Bidders residing in Sikkim ("PAN Exempted Bidders"). Consequently, all Bidders, other than the PAN Exempted Bidders, are required to disclose their PAN in the Bid cum Application Form, irrespective of the Bid Amount. A Bid cum Application Form without PAN, except in case of Exempted Bidders, is liable to be rejected. Bids by the Bidders whose PAN is not available as per the Demographic Details available in their Depository records, are liable to be rejected.
- c. The exemption for the PAN Exempted Bidders is subject to (a) the Demographic Details received from the respective Depositories confirming the exemption granted to the beneficiary owner by a suitable description in the PAN field and the beneficiary account remaining in "active status"; and (b) in the case of residents of Sikkim, the address as per the Demographic Details evidencing the same.
- d. Bid cum Application Forms which provide the General Index Register Number instead of PAN may be rejected.
- e. Bids by Bidders whose demat accounts have been "suspended for credit" are liable to be rejected pursuant to the circular issued by SEBI on July 29, 2010, bearing number CIR/MRD/DP/22/2010. Such accounts are classified as "Inactive demat accounts" and Demographic Details are not provided by depositories.

### 3. FIELD NUMBER 3: BIDDERS DEPOSITORY ACCOUNT DETAILS

- a. Bidders should ensure that DP ID and the Client ID are correctly filled in the Bid cum Application Form. The DP ID and Client ID provided in the Bid cum Application Form should match with the DP ID and Client ID available in the Depository database, otherwise, the Bid cum Application Form is liable to be rejected.
- b. Bidders should ensure that the beneficiary account provided in the Bid cum Application Form is active.
- c. Bidders should note that on the basis of DP ID and Client ID as provided in the Bid cum Application Form, the Bidders may be deemed to have authorized the Depositories to provide to the Registrar to the Issue, any requested Demographic Details of the Bidders as available on the records of the depositories. These Demographic Details may be used, among other things, for sending allocation advice and for other correspondence(s) related to an Issue.



d. Bidders are, advised to update any changes to their Demographic Details as available in the records of the Depository Participant to ensure accuracy of records. Any delay resulting from failure to update the Demographic Details would be at the Bidders' sole risk.

### 4. FIELD NUMBER 4: BID OPTIONS

- a. Price or Floor Price or Price Band, minimum Bid Lot and Discount (if applicable) may be disclosed in the Red Herring Prospectus by the Issuer. The Issuer is required to announce the Floor Price or Price Band, minimum Bid Lot and Discount (if applicable) by way of an advertisement in at least one English, one Hindi and one regional newspaper, with wide circulation, at least two Working Days before Bid/Offer Opening Date in case of an IPO, and at least one Working Day before Bid/Offer Opening Date in case of an FPO.
- b. The Bidders may Bid at or above Floor Price or within the Price Band for IPOs undertaken through the Book Building Process. Cut-Off Price: Retail Individual Investors or Employees or Retail Individual Shareholders can Bid at the Cut off Price indicating their agreement to Bid for and purchase the Equity Shares at the Offer Price as determined at the end of the Book Building Process. Bidding at the Cut-off Price is prohibited for QIBs and NIIs and such Bids from QIBs and NIIs may be rejected.
- c. Cut-Off Price: Retail Individual Investors or Employees or Retail Individual Shareholders Can Bid at the Cut-off Price indicating their agreement to Bid for and purchase the Equity Shares at the Offer Price as determined at the end of the Book Building Process. Bidding at the Cut-off Price is prohibited for QIBs and NIIs and such Bids from QIBs and NIIs may be rejected.
- d. **Minimum Bid Value and Bid Lot**: The Issuer and the Selling shareholder in consultation with the BRLM may decide the minimum number of Equity Shares for each Bid to ensure that the minimum Bid value is ₹ 1,00,000. The minimum Bid Lot is accordingly determined by an Issuer on basis of price band.
- e. **Allotment:** The Allotment of specified securities to each RII shall not be less than the minimum Bid Lot, subject to availability of shares in the RII category, and the remaining available shares, if any, shall be Allotted on a proportionate basis. Also, in case if the RII category is entitled to more than the allocated equity shares on proportionate basis, the RII category shall be allotted that higher percentage. For details of the Bid Lot, Bidders may to the DRHP or the advertisement regarding the Price Band published by the Issuer or Prospectus.

### 4.1. Maximum and Minimum Bid Size

a) The Bidder may Bid for the desired number of Equity Shares at a specific price. Bids by Retail Individual Bidders and Retail Individual Shareholders must be for such number of shares, so as to ensure that the Bid Amount less Discount (as applicable), payable by the Bidder does not exceed `200,000. Bids by Eligible Employees must be for such number of Equity Shares, so as to ensure that the Bid Amount less Discount (as applicable) does not exceed ₹ 500,000. However, Allotment to Eligible Employees in the Employee Reservation Portion may exceed ₹ 200,000 only in the event of an under subscription in the Employee Reservation Portion and such unsubscribed portion may be Allotted on a proportionate basis to Eligible Employees Bidding in the Employee Reservation Portion for a value in excess of ₹ 200,000, subject to the total Allotment to Eligible Employee not exceeding ₹ 500,000.

In case the Bid Amount exceeds ₹ 200,000 due to revision of the Bid or any other reason, the Bid may be considered for allocation under the Non-Institutional Category (with it not being eligible for Discount, if any)then such Bid may be rejected if it is at the Cut-off Price.

For NRIs, a Bid Amount of up to ₹200,000 may be considered under the Retail Category for the purposes of allocation and a Bid Amount exceeding ₹200,000 may be considered under the Non-Institutional Category for the purposes of allocation.

- b) Bids by QIBs and NIIs must be for such minimum number of shares such that the Bid Amount exceeds ₹ 200,000 and in multiples of such number of Equity Shares thereafter, as may be disclosed in the Bid cum Application Form and the DRHP/RHP/Prospectus, or as advertised by the Issuer, as the case may be. Non-Institutional Investors and QIBs are not allowed to Bid at Cut off Price.
- c) RII may revise or withdraw their bids until Bid/ Offer Closing Date. QIBs and NII's cannot withdraw or lower their Bids (in terms of quantity of Equity Shares or the Bid Amount) at any stage after Bidding and are required to pay the Bid Amount upon submission of the Bid.



- d) In case the Bid Amount reduces to ₹ 200,000 or less due to a revision of the Price Band, Bids by the Non-Institutional Investors who are eligible for allocation in the Retail Category would be considered for allocation under the Retail Category.
- e) A Bid cannot be submitted for more than the Offer size.
  - I. The maximum Bid by any Bidder including QIB Bidder should not exceed the investment limits prescribed for them under the applicable laws.
  - II. The price and quantity options submitted by the Bidder in the Bid cum Application Form may be treated as optional bids from the Bidder and may not be cumulated. After determination of the Offer Price, the number of Equity Shares Bid for by a Bidder at or above the Offer Price may be considered for Allotment and the rest of the Bid(s), irrespective of the Bid Amount may automatically become invalid. This is not applicable in case of FPOs undertaken through Alternate Book Building Process.

### 4.2 Multiple Bids

- a) Bidder should submit only one Bid cum Application Form. Bidder shall have the option to make a maximum of Bids at three different price levels in the Bid cum Application Form and such options are not considered as multiple Bids. Submission of a second Bid cum Application Form to either the same or to another member of the Syndicate, SCSB or Registered Broker and duplicate copies of Bid cum Application Forms bearing the same application number shall be treated as multiple Bids and are liable to be rejected.
- b) Bidders are requested to note the following procedures may be followed by the Registrar to the Offer to detect multiple Bids:
  - All Bids may be checked for common PAN as per the records of the Depository. For Bidders other than Mutual Funds and FII sub-accounts, Bids bearing the same PAN may be treated as multiple Bids by a Bidder and may be rejected.
  - ii. For Bids from Mutual Funds and FII sub-accounts, submitted under the same PAN, as well as Bids on behalf of the PAN Exempted Bidders, the Bid cum Application Forms may be checked for common DP ID and Client ID. Such Bids which have the same DP ID and Client ID may be treated as multiple Bids and are liable to be rejected.
- c) The following Bids may not be treated as multiple Bids:
  - i. Bids by Reserved Categories Bidding in their respective Reservation Portion as well as bids made by them in the Offer portion in public category.
  - ii. Separate Bids by Mutual Funds in respect of more than one scheme of the Mutual Fund provided that the Bids clearly indicate the scheme for which the Bid has been made.
  - iii. Bids by Mutual Funds, and sub-accounts of FIIs (or FIIs and its sub-accounts) submitted with the same PAN but with different beneficiary account numbers, Client IDs and DP IDs.

### 5. FIELD NUMBER 5: CATEGORY OF BIDDERS

- a) The categories of Bidders identified as per the SEBI ICDR Regulations, 2018 for the purpose of Bidding, allocation and allotment in the Offer are RIIs, NIIs and QIBs.
- b) An Issuer can make reservation for certain categories of Bidders as permitted under the SEBI ICDR Regulations, 2018. For details of any reservations made in the Issue, Bidders may refer to the RHP.
- c) The SEBI ICDR Regulations, 2018, specify the allocation or allotment that may be made to various categories of Bidders in an Offer depending upon compliance with the eligibility conditions. Details pertaining to allocation are disclosed on reverse side of the Revision Form. For Offer specific details in relation to allocation Bidder may refer to the DRHP.

### 6. FIELD NUMBER 6: INVESTOR STATUS

- (a) Each Bidder should check whether it is eligible to apply under applicable law and ensure that any prospective allotment to it in the Offer follows the investment restrictions under applicable law.
- (b) Certain categories of Bidder, such as NRIs, FPIs and FVCIs may not be allowed to Bid/apply in the Offer or hold Equity Shares exceeding certain limits specified under applicable law. Bidders are requested to refer to the Draft Red Herring Prospectus for more details.



- (c) Bidders should check whether they are eligible to apply on non-repatriation basis or repatriation basis and should accordingly provide the investor status. Details regarding investor status are different in the Resident Bid cum Application Form and Non-Resident Bid cum Application Form.
- (d) Bidders should ensure that their investor status is updated in the Depository records.

### 7. FIELD NUMBER 7: PAYMENT DETAILS

- a) Bidders are required to enter either the ASBA Bank account details or the UPI ID in this field. In case the Bidder doesn't provide any of the ASBA Bank account details or the UPI ID then the application would be rejected. For application submitted to Designated Intermediaries (other than SCSBs), Bidder providing both the ASBA Bank account details as well as the UPI ID, the UPI ID will be considered for processing of the application
- b) The full Bid Amount (net of any Discount, as applicable) shall be blocked based on the authorization provided in the Bid cum Application Form. If the Discount is applicable in the Offer, the RIIs and Retail Individual Shareholders and Employees Bidding in the Employee Reservation Portion (if any) should indicate the full Bid Amount in the Bid cum Application Form and the payment shall be blocked for the Bid Amount net of Discount. Only in cases where the DRHP/RHP/Prospectus indicates that part payment may be made, such an option can be exercised by the Bidder. In case of Bidders specifying more than one Bid Option in the Bid cum Application Form, the total Bid Amount may be calculated for the highest of three options at net price, i.e. Bid price less Discount offered, if any.
- c) RIIs who Bid at Cut-off price shall be blocked on the Cap Price.
- d) All Bidders (other than Anchor Investors) can participate in the Offer only through the ASBA mechanism.
- e) RIIs submitting their applications through Designated Intermediaries can participate in the Offer through the UPI mechanism, through their UPI ID linked with their bank account.
- f) Bid Amount cannot be paid in cash, cheque, and demand draft, through money order or through postal order.

### 7.1 Payment instructions for Bidders (other than Anchor Investors)

(a) **RIIs bidding through Designated Intermediaries** should note that with the introduction of UPI as a payment mechanism, there are four channels of making applications in public issues available to them in Phase I (i.e. from January 1, 2019 for a period of three months or floating of five main board public issues, whichever is later). The four channels for making applications in public issues available to RIIs bidding through Designated Intermediaries are as follows:

Channel I	Channel II	Channel III	Channel IV
RIIs may submit the Bid	RIIs may submit the	RIIs may submit the Bid	RIIs may submit the Bid
cum Application Form	Bid cum Application	cum Application Form	cum Application Form
with ASBA as the sole	Form online using the	with any of the Designated	with any of the Designated
mechanism for making	facility of linked online	Intermediaries, along with	Intermediaries and use
payment either	trading, demat and	details of his/her ASBA	his/her UPI ID for the
physically (at the	bank account (3-in-1	Account for blocking of	purpose of blocking of
branch of the SCSB) or	type accounts)	funds.	funds.
online.	provided by Registered	For such applications the	
For such applications	Brokers.	Designated Intermediary	
the existing process of		will upload the bid in the	
uploading the bid and		stock exchange bidding	
blocking of finds in the		platform and forward the	
RIIs account by the		application form to	
SCSB would continue.		Designated Branch of the	
		concerned SCSB for	
		blocking of funds.	

For Phase II and Phase III, RIIs will have the option to use only Channel I, Channel II and Channel IV (as described above) for making applications in a public issue.

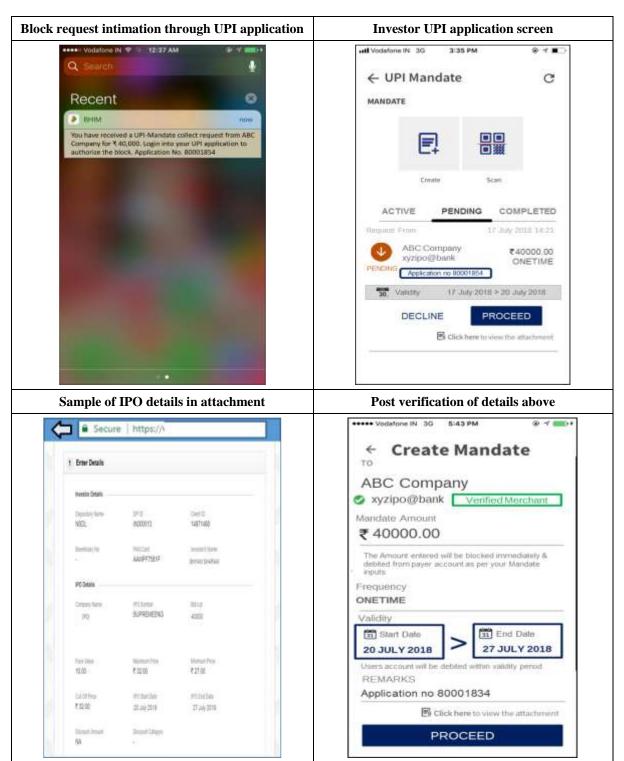
Please see below a graphical illustrative process of the investor receiving and approving the UPI mandate request:

Illustrative SMS	Block request SMS to investor
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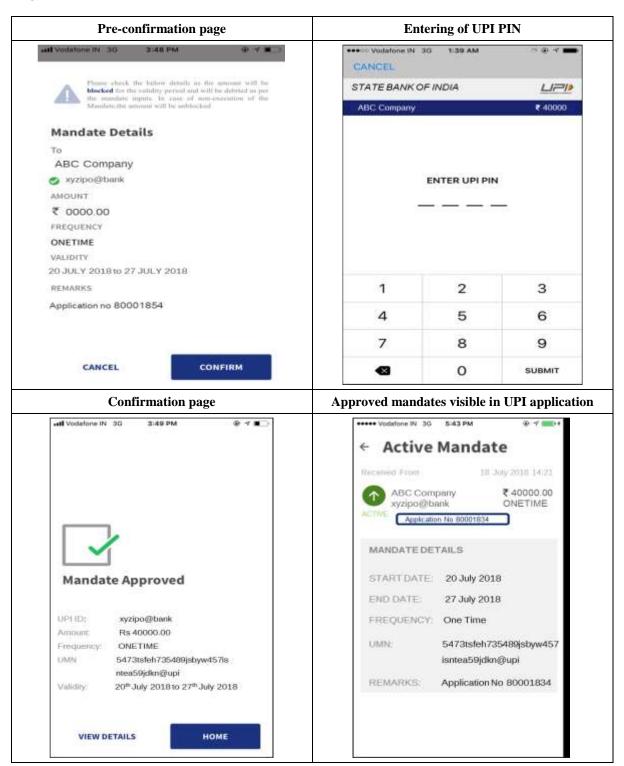
















### **Block confirmation application intimation**



- (b) QIB and NII Bidders may submit the Bid cum Application Form either
  - to SCSB in physical or electronic mode through the internet banking facility offered by an SCSB authorizing blocking of funds that are available in the ASBA account specified in the Bid cum Application Form, or
  - (ii) in physical mode to any Designated Intermediary.
- (c) Bidders must specify the Bank Account number, or the UPI ID, as applicable, in the Bid cum Application Form. The Bid cum Application Form submitted by a Bidder and which is accompanied by cash, demand draft, cheque, money order, postal order or any mode of payment other than blocked amounts in the ASBA Account, may not be accepted.
- (d) Bidders should note that application made using third party UPI ID or ASBA Bank account are liable to be rejected.
- (e) Bidders shall note that for the purpose of blocking funds under ASBA facility clearly demarcated funds shall be available in the ASBA Account.
- (f) Bidders should submit the Bid cum Application Form only at the Bidding Centers, i.e. to the respective member of the Syndicate at the Specified Locations, the SCSBs, the Registered Broker at the Broker Centres, the RTA at the Designated CRTA Locations or CDP at the Designated CDP Locations.
- (g) **Bidders bidding through Designated Intermediaries** other than a SCSB, should note that ASBA Forms submitted to such Designated Intermediary may not be accepted, if the SCSB where the ASBA Account, as specified in the Bid cum Application Form, is maintained has not named at least one branch at that location for such Designated Intermediary, to deposit ASBA Forms.
- (h) **Bidders bidding directly through the SCSBs** should ensure that the Bid cum Application Form is submitted to a Designated Branch of a SCSB where the ASBA Account is maintained.
- (i) Upon receipt of the Bid cum Application Form, the Designated Branch of the SCSB may verify if sufficient funds equal to the Bid Amount are available in the ASBA Account, as mentioned in the Bid cum Application Form.
- (j) If sufficient funds are available in the ASBA Account, the SCSB may block an amount equivalent to the Bid Amount mentioned in the Bid cum Application Form and for application directly submitted to SCSB by investor, may enter each Bid option into the electronic bidding system as a separate Bid.



- (k) If sufficient funds are not available in the ASBA Account, the Designated Branch of the SCSB may not upload such Bids on the Stock Exchange platform and such bids are liable to be rejected.
- (1) Upon submission of a completed Bid cum Application Form each Bidder (not being a RII who has opted for the UPI payment mechanism and provided a UPI ID with the Application Form) may be deemed to have agreed to block the entire Bid Amount and authorized the Designated Branch of the SCSB to block the Bid Amount specified in the Bid cum Application Form in the ASBA Account maintained with the SCSBs. For details regarding blocking of Application Amount for RIIs who have provided a UPI ID with the Application Form please refer to paragraph 4.1.7.3.
- (m) The Bid Amount may remain blocked in the aforesaid ASBA Account until finalisation of the Basis of Allotment and consequent transfer of the Bid Amount against the Allotted Equity Shares to the Public Offer Account, or until withdrawal or failure of the Offer, or until withdrawal or rejection of the Bid, as the case may be.
- (n) SCSBs bidding in the Offer must apply through an Account maintained with any other SCSB; else their Bids are liable to be rejected.

### 8. FIELD NUMBER 8: UNBLOCKING OF ASBA ACCOUNT -

- (a) Once the Basis of Allotment is approved by the Designated Stock Exchange, the Registrar to the Offer may provide the following details to the controlling branches of each SCSB or the Sponsor Bank, as the case may be, along with instructions to unblock the relevant ASBA Accounts and for successful applications transfer the requisite money to the Public Offer Account designated for this purpose, within the specified timelines: (i) the number of Equity Shares to be Allotted against each Bid, (ii) the amount to be transferred from the relevant ASBA Account to the Public Offer Account, for each Bid, (iii) the date by which funds referred to in (ii) above may be transferred to the Public Offer Account, (iv) the amount to be unblocked, if any in case of partial allotments and (v) details of rejected ASBA Bids, if any, along with reasons for rejection and details of withdrawn or unsuccessful Bids, if any, to enable the SCSBs or the Sponsor Bank, as the case may be, to unblock the respective ASBA Accounts.
- (b) On the basis of instructions from the Registrar to the Offer, the SCSBs or the Sponsor Bank, as the case may be, may transfer the requisite amount against each successful Bidder to the Public Offer Account and may unblock the excess amount, if any, in the ASBA Account.
- (c) In the event of withdrawal or rejection of the Bid cum Application Form and for unsuccessful Bids, the Registrar to the Offer may give instructions to the SCSB or to the Sponsor Bank to revoke the mandate and, as the case may be, to unblock the Bid Amount in the Relevant Account within four Working Days of the Bid/Offer Closing Date.

# 8.1 Additional Payment Instructions for RIIs bidding through Designated Intermediaries using the UPI mechanism

- (a) Before submission of the application form with the Designated Intermediary, an RII shall download the mobile app for UPI and create a UPI ID (xyz@bankname) of not more than 45 characters with its bank and link it to his/ her bank account where the funds equivalent to the application amount is available.
- (b) RIIs shall ensure that the bank, with which it has its bank account, where the funds equivalent to the application amount is available for blocking has been notified as Issuer Banks for UPI. A list of such banks is available at https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=40
- (c) RIIs shall mention his / her UPI ID along with the bid details in the Bid cum Application Form in capital letters and submit the Bid cum Application Form to any of the Designated Intermediaries.
- (d) The Designated Intermediary upon receipt of the Bid cum Application Form will upload the bid details along with UPI ID in the stock exchange bidding platform.
- (e) Once the bid has been entered into the Stock Exchange bidding platform, the stock exchange will validate the PAN and Demat Account details of the RII with the Depository. The Depository will validate the aforesaid details on a real time basis and send a response to the stock exchange which will be shared by the stock exchange with the Designated Intermediary through its bidding platform, for corrections, if any.
- (f) Once the bid details have been validated by the Depository, the stock exchange will, on a continuous basis,



electronically share the bid details along with the UPI ID of the concerned RII with the Sponsor Bank appointed by the Issuer.

- (g) The Sponsor Bank will validate the UPI ID of the RII before initiating the Mandate request.
- (h) The Sponsor Bank after validating the UPI ID will initiate a UPI Mandate Request for valid UPI ID on the RII which will be electronically received by the RII as an SMS / intimation on his / her mobile number / mobile app associated with the UPI ID linked account. The RII shall ensure that the details of the Bid are correct by opening the attachment in the UPI Mandate Request and then proceed to authorise the UPI Mandate Request using his/her UPI PIN. Upon the authorization of the mandate using his/her UPI PIN, an RII may be deemed to have verified the attachment containing the application details of the RII in the UPI Mandate Request and have agreed to block the entire Bid Amount and authorized the Sponsor Bank to block the Bid Amount mentioned in the Bid Cum Application Form and subsequent debit in case of allotment .
- (i) Upon successful validation of the block request by the RII, the said information would be electronically received by the RII's bank, where the funds, equivalent to the application amount would get blocked in the ASBA Account of the RII. Intimation regarding confirmation of such blocking of funds in the ASBA Account of the RII would also be received by the RII. Information on the block status request would be shared with the Sponsor Bank which in turn would share it with the stock exchange which in turn would share it with the Registrar in the form of a file for the purpose of reconciliation and display it on the stock exchange bidding platform for the information of the Designated Intermediary.
- (j) RIIs may continue to modify or withdraw the Bid till the closure of the Bidding Period. For each modification of the Bid, the RII will submit a revised Bid and will receive a new UPI Mandate Request from the Sponsor Bank to be validated as per the process indicated above.
- (k) RIIs to check the correctness of the details on the mandate received before approving the Mandate Request.
- (1) Post closure of the Offer, the stock exchange will share the Bid details with the Registrar along with the final file received from the Sponsor Bank containing status of blocked funds or otherwise, along with the ASBA Account details with respect to applications made by RIIs using UPI ID.

### **8.2. Discount (if applicable)**

- (a) The Discount is stated in absolute rupee terms.
- (b) Bidders applying under RII category, Retail Individual Shareholder and employees are only eligible for discount. For Discounts offered in the Issue, Bidders may refer to the DRHP/RHP/Prospectus.
- (c) The Bidders entitled to the applicable Discount in the Offer may make payment for an amount i.e. the Bid Amount less Discount (if applicable).

Bidder may note that in case the net payment (post Discount) is more than two lakh Rupees, the bidding system automatically considers such Bids for allocation under Non-Institutional Category. These Bids are neither eligible for Discount nor fall under RII category.

### 8.2. Additional Payment Instruction for NRIs

The Non-Resident Indians who intend to block funds through Non-Resident Ordinary (NRO) accounts shall use the form meant for Resident Indians (non-repatriation basis). In the case of Bids by NRIs applying on a repatriation basis, payment shall not be accepted out of NRO Account.

### 9. FIELD NUMBER 9: SIGNATURES AND OTHER AUTHORISATIONS

- (a) Only the First Bidder is required to sign the Bid cum Application Form. Bidders should ensure that signatures are in one of the languages specified in the Eighth Schedule to the Constitution of India.
- (b) In relation to the Bids, signature has to be correctly affixed in the authorization/undertaking box in the Bid cum Application Form, or an authorisation has to be provided to the SCSB via the electronic mode, for blocking funds in the ASBA Account equivalent to the Bid/amount mentioned in the Bid cum Application Form.
- (c) Bidders must note that Bid cum Application Form without signature of Bidder and /or ASBA Account holder is liable to be rejected.



### 10. FIELD NUMBER 10: ACKNOWLEDGEMENT AND FUTURE COMMUNICATION

- (a) Bidders should ensure that they receive the acknowledgment duly signed and stamped by Bid Collecting Intermediary or SCSB, as applicable, for submission of the Bid cum Application Form.
- (b) All communications in connection with Bid made in the Offer should be addressed as under:
  - i. In case of queries related to Allotment, non-receipt of Allotment Advice, credit of allotted equity shares, the Bidders should contact the Registrar to the Issue.
  - ii. In case of ASBA Bids submitted to the Designated Branches of the SCSBs, the Bidders should contact the relevant Designated Branch of the SCSB.
  - iii. Bidders may contact the Company Secretary and Compliance Officer or BRLM in case of any other complaints in relation to the Issue.
  - iv. In case of queries relating to uploading of Bids by a Syndicate Member, the Bidders should contact the relevant Syndicate Member.
  - v. In case of queries relating to uploading of Bids by a Registered Broker, the Bidders should contact the relevant Registered Broker
  - vi. In case of Bids submitted to the RTA, the Bidders should contact the relevant RTA.
  - vii. In case of Bids submitted to the DP, the Bidders should contact the relevant DP.
  - viii. In case of queries relating to uploading of Bids through the UPI Mechanism, the Bidders should contact the Sponsor Bank;
- (c) The following details (as applicable) should be quoted while making any queries
  - i. Full name of the sole or First Bidder, Bid cum Application Form number, Bidder' DP ID, Client ID, PAN, number of Equity Shares applied for, amount paid on Bid.
  - ii. name and address of the Designated Intermediary, where the Bid was submitted; or
  - iii. Bids, ASBA Account number or the UPI ID (for RIIs who make the payment of Bid Amount through the UPI mechanism) linked to the ASBA Account where the Bid Amount was blocked in which the amount equivalent to the Bid Amount was blocked.

For further details, Bidder may refer to the Draft Red Herring Prospectus and the Bid cum Application Form.

### **Instructions for filling the Revision Form**

- (a) During the Bid/ Offer Period, any Bidder (other than QIBs and NIIs, who can only revise their Bid amount upwards) who has registered his or her interest in the Equity Shares for a particular number of shares is free to revise number of shares applied using revision forms available separately.
- (b) RII may revise / withdraw their Bid till closure of the Bid/ Offer period.
- (c) Revisions can be made only in the desired number of Equity Shares by using the Revision Form.
- (d) The Bidder can make this revision any number of times during the Bid/ Offer Period. However, for any revision(s) in the Bid, the Bidders will have to use the services of the SCSB through which such Bidder had placed the original Bid. It is clarified that RIIs whose original Bid is made using the UPI mechanism, can make revision(s) to their Bid using the UPI mechanism only, whereby each time the Sponsor Bank will initiate a new UPI Mandate Request. Bidders are advised to retain copies of the blank Revision Form and the Bid(s) must be made only in such Revision Form or copies thereof.

A sample Revision form is reproduced below:



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# 11. FIELDS 1,2 AND 3: NAME AND CONTACT DETAILS OF SOLE/FIRST BIDDER, PAN OF SOLE/FIRST BIDDER & DEPOSITORY ACCOUNT DETAILS OF THE BIDDER

Bidders should refer to instructions contained in paragraphs 1, 2 and 3 above under the heading "Instructions for completing the Bid Form".

### 12. FIELDS 4 AND 5: BID OPTIONS REVISION 'FROM' AND 'TO'

- (a) Apart from mentioning the revised number of shares in the Revision Form, the Bidder must also mention the details of shares applied/bid for given in his or her Bid cum Application Form or earlier Revision Form. For example, if a Bidder has Bid for three options in the Bid cum Application Form and such Bidder is changing only one of the options in the Revision Form, the Bidder must still fill the details of the other two options that are not being revised, in the Revision Form. The members of the Syndicate, the Registered Brokers and the Designated Branches of the SCSBs may not accept incomplete or inaccurate Revision Form.
- (b) In case of revision, Bid options should be provided by Bidders in the same order as provided in the Bid cum Application Form.
- (c) In case of revision of Bids by RIBs and Retail Individual Shareholders, such Bidders should ensure that the Bid Amount, subsequent to revision, does not exceed ₹ 200,000. In case the Bid Amount exceeds ` 200,000 due to revision of the Bid or for any other reason, the Bid may be considered, subject to eligibility, for allocation under the Non-Institutional Category, not being eligible for Discount (if applicable) and such Bid may be rejected if it is at the Cut-off Price. The Cut-off Price option is given only to the RIBs and Retail Individual Shareholders indicating their agreement to Bid for and purchase the Equity Shares at the Issue Price as determined at the end of the Book Building Process.
- (d) In case the total amount (i.e., original Bid Amount plus additional payment) exceeds ₹ 200,000, the Bid will be considered for allocation under the Non-Institutional Category in terms of the RHP. If, however, the RII does not either revise the Bid or make additional payment and the Offer Price is higher than the cap of the Price Band prior to revision, the number of Equity Shares Bid for shall be adjusted downwards for the purpose of allocation, such that no additional payment would be required from the RII and the RII is deemed to have approved such revised Bid at Cut-off Price.
- (e) In case of a downward revision in the Price Band, RIIs and Bids by Employees under the Reservation Portion, who have bid at the Cut-off Price could either revise their Bid or the excess amount paid at the time of Bidding may be unblocked in case of Bidders.

### 13. PAYMENT DETAILS

- a) All Bidders are required to make payment of the full Bid Amount (less Discount, if applicable) along with the Bid Revision Form. In case of Bidders specifying more than one Bid Option in the Bid cum Application Form, the total Bid Amount may be calculated for the highest of three options at net price, i.e. Bid price less discount offered, if any.
- b) Bidder may Issue instructions to block the revised amount based on cap of the revised Price Band (adjusted for the Discount (if applicable) in the ASBA Account of the UPI Linked Bank Account, to the same Designated Intermediary through whom such Bidder had placed the original Bid to enable the relevant SCSB to block the additional Bid Amount, if any.
- c) In case the total amount (i.e., original Bid Amount less discount (if applicable) plus additional payment) exceeds ₹ 200,000, the Bid may be considered for allocation under the Non-Institutional Category in terms of the DRHP. If, however, the Bidder does not either revise the Bid or make additional payment and the Offer Price is higher than the cap of the Price Band prior to revision, the number of Equity Shares Bid for may be adjusted downwards for the purpose of Allotment, such that additional amount is required blocked and the Bidder is deemed to have approved such revised Bid at the Cut-off Price.
- d) In case of a downward revision in the Price Band, RIIs, Employees and Retail Individual Shareholders, who have bid at the Cut-off Price, could either revise their Bid or the excess amount paid at the time of Bidding may be unblocked.

### 14. FIELD NUMBER 7: SIGNATURES AND ACKNOWLEDGEMENTS



Bidders may refer to instructions contained at paragraphs 9 above under the heading "Instructions for completing the Bid Form" for this purpose.

### SUBMISSION OF BIDS

- a) During the Bid/ Offer Period, Bidders may approach any of the Designated Intermediaries to register their Bids.
- b) In case of Bidders (excluding NIIs and QIBs) Bidding at Cut-off Price, the Bidders may instruct the SCSBs to block Bid Amount based on the Cap Price less Discount (if applicable).
- c) For Details of the timing on acceptance and upload of Bids in the Stock Exchange Platform Bidders are requested to refer to the DRHP.

### **GROUNDS OF TECHNICAL REJECTIONS**

Bidders are advised to note that Bids are liable to be rejected inter alia on the following technical grounds:

- Amount blocked does not tally with the amount payable for the Equity Shares applied for;
- In case of partnership firms, Equity Shares may be registered in the names of the individual partners and no firm as such shall be entitled to apply;
- Bids by persons not competent to contract under the Indian Contract Act, 1872 including minors, insane persons;
- PAN not mentioned in the Application Form;
- Bids at a price less than the Floor Price and Bids at a price more than the Cap Price.
- GIR number furnished instead of PAN;
- Bids for lower number of Equity Shares than specified for that category of investors;
- Bids at Cut-Off Price by NIIs and QIBs.
- Bids for number of Equity Shares which are not in multiples Equity Shares which are not in multiples as specified in the DRHP;
- The amounts mentioned in the Bid cum Application Form/Application Form does not tally with the amount payable for the value of the Equity Shares Bid/Applied for;
- Bids for lower number of Equity Shares than the minimum specified for that category of investors;
- Category not ticked;
- Multiple Bids as defined in the DRHP;
- In case of Bids under power of attorney or by limited companies, corporate, trust etc., where relevant documents are not submitted;
- Bids accompanied by stock invest/ money order/ postal order/ cash/ cheque/ demand draft/ pay order;
- Signature of sole Bidder is missing;
- Bid cum Application Forms are not delivered by the Bidders within the time prescribed as per the Bid cum Application Forms, Bid/ Offer Opening Date advertisement and the DRHP and as per the instructions in the Draft Red Herring Prospectus and the Bid cum Application Forms;
- In case no corresponding record is available with the Depositories that matches three parameters namely, names of the Bidders (including the order of names of joint holders), the Depository Participant's identity (DP ID) and the beneficiary's account number;
- Bids for amounts greater than the maximum permissible amounts prescribed by the regulations;
- Bids by OCBs;
- Bids by US persons other than in reliance on Regulation S or "qualified institutional buyers" as defined in Rule 144A under the Securities Act;



- Inadequate funds in the bank account to block the Bid Amount specified in the Bid cum Application Form/Application Form at the time of blocking such Bid Amount in the bank account;
- Bids not uploaded on the terminals of the Stock Exchange; and
- Where no confirmation is received from SCSB for blocking of funds;
- Bids by SCSBs wherein a separate account in its own name held with any other SCSB is not mentioned as the ASBA Account in the Bid cum Application Form /Application Form. Bids not duly signed by the sole/First Bidder.
- Bids by any persons outside India if not in compliance with applicable foreign and Indian laws;
- Bids that do not comply with the securities laws of their respective jurisdictions are liable to be rejected;
- Bids by persons prohibited from buying, selling or dealing in the shares directly or indirectly by SEBI
  or any other regulatory authority;
- Bids by persons who are not eligible to acquire Equity Shares of the Company in terms of all applicable laws, rules, regulations, guidelines, and approvals;
- ASBA Account number or UPI ID not mentioned or incorrectly mentioned in the Bid cum Application Form/Application Form;
- Submission of Bid cum Application Forms/Application Form using third party ASBA Bank Account;
- Submission of more than one Bid cum Application Form per UPI ID by RIIs bidding through Designated Intermediaries;
- In case of Bids by RIIs (applying through the UPI mechanism), the UPI ID mentioned in the Bid cum Application Form is linked to a third party bank account;
- The UPI Mandate is not approved by Retail Individual Investor; and
- The original Bid/Application is made using the UPI mechanism and revision(s) to the Bid/Application is made using ASBA either physically or online through the SCSB, and *vice-versa*.

BIDDERS SHOULD NOTE THAT IN CASE THE PAN, THE DP ID AND CLIENT ID MENTIONED IN THE BID CUM APPLICATION FORM AND ENTERED INTO THE ELECTRONIC APPLICATION SYSTEM OF THE STOCK EXCHANGE BY THE BIDS COLLECTING INTERMEDIARIES DO NOT MATCH WITH PAN, THE DP ID AND CLIENT ID AVAILABLE IN THE DEPOSITORY DATABASE, THE BID CUM APPLICATION FORM IS LIABLE TO BE REJECTED.

### EQUITY SHARES IN DEMATERIALSED FORM WITH NSDL OR CDSL

To enable all shareholders of the Company to have their shareholding in electronic form, the Company is in the process of signing the following tripartite agreements with the Depositories and the Registrar and Share Transfer Agent:

- (a) Agreement dated March 19, 2019 among NDSL, the Company and the Registrar to the Offer; and
- (b) Agreement dated March 13, 2019 among CDSL, the Company and the Registrar to the Offer.

The Company's shares bear ISIN INE06H201014

### **COMMUNICATIONS**

All future communications in connection with Bids made in this Offer should be addressed to the Registrar quoting the full name of the sole or First Bidder, Bid cum Application Form number, Bidders Depository Account Details, number of Equity Shares applied for, date of Bid cum Application Form, name and address of the Application Collecting Intermediary where the Application was submitted thereof and a copy of the acknowledgement slip.

Bidders can contact the Compliance Officer or the Registrar in case of any pre Offer or post Offer related problems such as non-receipt of letters of allotment, credit of allotted shares in the respective beneficiary accounts, etc.

### DISPOSAL OF APPLICATIONS

In case of applicants who receive refunds through NECS, NEFT, direct credit or RTGS, the refund instructions will be given to the clearing system within 6 Working Days from the Bid/ Offer Closing Date.



Our Company and the Selling shareholder shall ensure that all steps for completion of the necessary formalities for listing and commencement of trading at all the Stock Exchange where the Equity Shares are proposed to be listed, are taken within 6 Working Days of the Bid/ Offer Closing Date.

### **IMPERSONATION**

Attention of the Bidders is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:

"Any person who-

- (c) makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or
- (d) makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- (e) otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name,

shall be liable for action under Section 447."

### PROCEDURE AND TIME OF SCHEDULE FOR ALLOTMENT AND DEMAT CREDIT

Upon approval of the Basis of Allotment by the Designated Stock Exchange, the Registrar shall upload the same on its website. On the basis of the approved Basis of Allotment, the Issuer shall pass necessary corporate action to facilitate the Allotment and credit of Equity Shares. **Bidders are advised to instruct their Depository Participant to accept the Equity Shares that may be allotted to them pursuant to the Issue.** 

Pursuant to confirmation of such corporate actions, the Registrar will dispatch Allotment Advice to the Bidders who have been Allotted Equity Shares in the Issue.

- (c) The dispatch of Allotment Advice shall be deemed a valid, binding and irrevocable contract.
- (d) Issuer will ensure that: (i) the Allotment of Equity Shares; and (ii) initiate corporate action for credit of shares to the successful Bidders Depository Account which will be completed within 4 Working Days of the Offer Closing Date. The Issuer also ensures the credit of shares to the successful Bidder depository account is completed within one Working Day from the date of Allotment, after the funds are transferred from the Public Offer Account on the Designated Date.

### BASIS OF ALLOTMENT

### a. For Retail Individual Bidders

Bids received from the Retail Individual Bidders at or above the Offer Price shall be grouped together to determine the total demand under this category. The Allotment to all the successful Retail Individual Bidders will be made at the Offer Price.

The Offer size less Allotment to Non-Institutional and QIB Bidders shall be available for Allotment to Retail Individual Bidders who have Bid in the Offer at a price that is equal to or greater than the Offer Price. If the aggregate demand in this category is less than or equal to [•] Equity Shares at or above the Offer Price, full Allotment shall be made to the Retail Individual Bidders to the extent of their valid Bids.

If the aggregate demand in this category is greater than  $[\bullet]$  Equity Shares at or above the Offer Price, the Allotment shall be made on a proportionate basis up to a minimum of  $[\bullet]$  Equity Shares and in multiples of  $[\bullet]$  Equity Shares thereafter. For the method of proportionate Basis of Allotment, refer below.

### b. For Non-Institutional Bidders

Bids received from Non-Institutional Bidders at or above the Offer Price shall be grouped together to determine the total demand under this category. The Allotment to all successful Non-Institutional Bidders will be made at the Offer Price.

The Offer size less Allotment to QIBs and Retail shall be available for Allotment to Non-Institutional Bidders who have Bid in the Offer at a price that is equal to or greater than the Offer Price. If the aggregate demand in this category is less than or equal to [•] Equity Shares at or above the Offer Price, full Allotment shall be made to Non-Institutional Bidders to the extent of their demand.



In case the aggregate demand in this category is greater than  $[\bullet]$  Equity Shares at or above the Offer Price, Allotment shall be made on a proportionate basis up to a minimum of  $[\bullet]$  Equity Shares and in multiples of  $[\bullet]$  Equity Shares thereafter. For the method of proportionate Basis of Allotment refer below.

### **GROUNDS FOR REFUND**

### Non-receipt of listing permission

An Issuer makes an application to the Stock Exchange(s) for permission to deal in/list and for an official quotation of the Equity Shares. All the Stock Exchange(s) from where such permission is sought are disclosed in DRHP/RHP/Prospectus. The Designated Stock Exchange will be disclosed in the DRHP/RHP/Prospectus with which the Basis of Allotment may be finalised.

If the Issuer fails to make application to the Stock Exchange(s) and obtain permission for listing of the Equity Shares, in accordance with the provisions of Section 40 of the Companies Act, 2013, the Issuer may be punishable with a fine which shall not be less than  $\stackrel{?}{\underset{?}{$\circ$}}$  5 lakhs but which may extend to  $\stackrel{?}{\underset{?}{$\circ$}}$  50 lakhs and every officer of the Issuer who is in default shall be punishable with imprisonment for a term which may extend to one year or with fine which shall not be less than  $\stackrel{?}{\underset{?}{$\circ$}}$  50,000 but which may extend to  $\stackrel{?}{\underset{?}{$\circ$}}$  3 lakhs, or with both.

If the permissions to deal in and for an official quotation of the Equity Shares are not granted by any of the Stock Exchange(s), the Issuer may forthwith take steps to refund, without interest, all moneys received from the Bidders/Applicants in pursuance of the DRHP/RHP/Prospectus.

If such money is not refunded to Bidders within the prescribed time after the Issuer becomes liable to repay it, then the Issuer and every director of the Issuer who is an officer in default may, on and from such expiry of such period, be liable to repay the money, with interest at such rate, as disclosed in the DRHP/RHP/Prospectus.

### Non-fulfillment of the obligations by the underwriters

The Offer is not restricted to any minimum subscription and is 100% underwritten. If the Issuer does not receive subscription of 100% of the Offer, including devolvement to the Underwriters, as applicable, the Issuer may forthwith, take steps to unblock the entire subscription amount received within six Working Days of the Bid/ Offer Closing Date. This is further subject to the compliance with Rule 19(2)(b) of the SCRR.

If there is a delay beyond the prescribed time after the Issuer becomes liable to pay or unblock the amount received from Bidders, then the Issuer and every director of the Issuer who is an officer in default may on and from expiry of prescribed time period under applicable laws, be jointly and severally liable to repay the money, with interest at the rate of 15% per annum in accordance with the Companies (Prospectus and Allotment of Securities) Rules, 2014, as amended..

### **Minimum number of Allottees**

The Issuer may ensure that the number of prospective Allottees to whom Equity Shares may be allotted may not be less than 50 failing which the entire application monies may be refunded forthwith.

### MODE OF REFUND

**In case of ASBA Bids:** Within six Working Days of the Bid/ Offer Closing Date, the Registrar to the Offer may give instructions to SCSBs or in case of Bids by RIIs applying through the UPI mechanism to the Sponsor Bank, to revoke the mandate and for unblocking the amount in ASBA Accounts of unsuccessful Bidders and also for any excess amount blocked on Bidding/Application.

The Registrar to the Offer may instruct the controlling branch of the SCSB to unblock the funds in the relevant ASBA Account for any withdrawn, rejected or unsuccessful ASBA Bids or in the event of withdrawal or failure of the Issue.

### LETTERS OF ALLOTMENT OR REFUND ORDERS OR INSTRUCTIONS TO THE SCSBS

The Registrar to the Offer shall give instructions for credit to the beneficiary account with depository participants within 6 Working Days from the Bid/ Offer Closing Date. In case of ASBA Bidders, the Registrar shall instruct the relevant SCSBs to, on the receipt of such instructions from the Registrar, unblock the funds in the relevant ASBA Account to the extent of the Bid Amount specified in the Bid cum Application Form or the relevant part thereof, for withdrawn, rejected or unsuccessful or partially successful ASBA Bids within 6 Working Days of the Bid/ Offer Closing Date.



### INTEREST IN CASE OF DELAY IN ALLOTMENT OR REFUND

The Issuer shall allot the equity shares offered to the public within the period prescribed by the Board. The Issuer may pay interest at the rate of 15% per annum in case DEMAT credits are not made to Bidders or instructions for unblocking of funds in the ASBA Account are not dispatched within the 6 Working days of the Bid/ Offer Closing Date.

### UNDERTAKINGS BY THE COMPANY

Our Company undertake as follows:

- 1. That the complaints received in respect of the Offer shall be attended expeditiously and satisfactorily;
- 2. That all steps will be taken for the completion of the necessary formalities for listing and commencement of trading on Stock Exchange where the Equity Shares are proposed to be listed within six working days from Offer Closure date.
- 3. That the funds required for making refunds as per the modes disclosed or dispatch of allotment advice by registered post or speed post shall be made available to the Registrar and Share Transfer Agent to the Offer by our Company;
- 4. Where refunds (to the extent applicable) are made through electronic transfer of funds, a suitable communication shall be sent to the applicant within six Working Days from the Offer Closing Date, giving details of the bank where refunds shall be credited along with amount and expected date of electronic credit of refund;
- 5. That our Promoter's contribution in full has already been brought in;
- 6. That no further Offer of Equity Shares shall be made till the Equity Shares Offered through the Prospectus are listed or until the Application monies are refunded on account of non-listing, under-subscription etc.;
- 7. That adequate arrangement shall be made to collect all Applications Supported by Blocked Amount while finalizing the Basis of Allotment;
- 8. If our Company does not proceed with the Offer after the Bid/Offer Opening Date but before allotment, then the reason thereof shall be given as a public notice to be issued by our Company within two days of the Bid/Offer Closing Date. The public notice shall be issued in the same newspapers where the Pre-Offer advertisements were published. The stock exchange on which the Equity Shares are proposed to be listed shall also be informed promptly;
- 9. If our Company withdraws the Offer after the Bid/Offer Closing Date, our Company shall be required to file a fresh Draft Red Herring Prospectus with the Stock exchange/RoC/SEBI, in the event our Company subsequently decides to proceed with the Offer;
- 10. If allotment is not made within the prescribed time period under applicable law, the entire subscription amount received will be refunded/unblocked within the time prescribed under applicable law. If there is delay beyond the prescribed time, our Company shall pay interest prescribed under the Companies Act, 2013, the SEBI Regulations and applicable law for the delayed period

### UNDERTAKING BY THE SELLING SHAREHOLDER

Each Selling Shareholder severally undertakes that:

- 1) The Equity Shares offered by it in the Offer have been held by it for a period of at least one year prior to the date of filing of the Prospectus with the SEBI, and the Equity Shares proposed to be offered and sold by it are free from any lien, charge, encumbrance or contractual transfer restrictions.
- 2) It shall deposit its Equity Shares offered in the Offer in an escrow account opened with the Share Escrow Agent at least one Working Day prior to the Bid/Offer Opening Date;
- 3) It shall not have any recourse to the proceeds of the Offer for Sale until final listing and trading approvals have been received from the Stock Exchange;
- 4) It shall take all steps and provide all assistance to our Company and the BRLM, as may be required for the completion of the necessary formalities for listing and commencement of trading at all the stock exchange where the Equity Shares are proposed to be listed within six Working Days from the Bid/Offer Closing Date of the Offer, failing which it shall forthwith repay without interest all monies received from Bidders to the extent of the Offered Shares. In case of delay, interest as per applicable law shall be paid by the



Selling shareholder;

- 5) It shall not offer, lend, pledge, charge, transfer or otherwise encumber, sell, dispose off any of the Equity Shares held by it except the Equity Shares being offered in the Offer for Sale until such time that the lockin remains effective save and except as may be permitted under the SEBI Regulations;
- 6) It shall ensure that the Equity Shares being offered by it in the Offer, shall be transferred to the successful Bidders within the time specified under applicable law; and
- 7) It shall give appropriate instructions for dispatch of the refund orders or Allotment Advice to successful Bidders within the time specified under applicable law.
- 8) It is the legal and beneficial owner of, and has full title to their respective portion of the Offered Shares in the Offer:

### UTILIZATION OF THE OFFER PROCEEDS

The Board of Directors of our Company certifies that:

- 1. all monies received out of the Offer shall be transferred to a separate Bank Account other than the bank account referred to in Sub-Section (3) of Section 40 of the Companies Act, 2013;
- details of all monies utilized out of the Offer referred above shall be disclosed and continue to be disclosed till the time any part of the Offer Proceeds remains unutilised, under an appropriate separate head in the balance sheet of our Company indicating the purpose for which such monies have been utilized;
- 3. details of all unutilized monies out of the Offer, if any, shall be disclosed under an appropriate separate head in the balance sheet of our Company indicating the form in which such unutilized monies have been invested; and
- 4. Our Company shall comply with the requirements of the SEBI Listing Regulations in relation to the disclosure and monitoring of the utilisation of the proceeds of the Offer.
- 5. Our Company and selling shareholder shall not have recourse to the Offer Proceeds until the approval for listing and trading of the Equity Shares from all the Stock Exchange where listing is sought has been received.
- 6. The Book Running Lead Manager undertakes that the complaints or comments received in respect of the Offer shall be attended by our Company expeditiously and satisfactory.



### RESTRICTIONS ON FOREIGN OWNERSHIP OF INDIAN SECURITIES

Foreign investment in Indian securities is regulated through the Industrial Policy, 1991 of the Government of India and Foreign Exchange Management Act, 1999 ("FEMA"). While the Industrial Policy, 1991 prescribes the limits and the conditions subject to which foreign investment can be made in different sectors of the Indian economy, FEMA regulates the precise manner in which such investment may be made. Under the Industrial Policy, unless specifically restricted, foreign investment is freely permitted in all sectors of Indian economy up to any extent and without any prior approvals, but the foreign investor is required to follow certain prescribed procedures for making such investment. The government bodies responsible for granting foreign investment approvals are the Reserve Bank of India ("RBI") and Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Government of India ("DIPP").

The Government of India, from time to time, has made policy pronouncements on Foreign Direct Investment ("FDI") through press notes and press releases. The Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Government of India ("DIPP"), has issued consolidated FDI Policy Circular of 2017("FDI Policy 2017"), which with effect from August 28, 2017, consolidates and supersedes all previous press notes, press releases and clarifications on FDI Policy issued by the DIPP that were in force. The Government proposes to update the consolidated circular on FDI policy once every year and therefore, FDI Policy 2017 will be valid until the DIPP issues an updated circular.

The Reserve Bank of India ("RBI") also issues Master Directions Foreign Investment in India and updates at the same from time to time. Presently, FDI in India is being governed by Master Directions on Foreign Investment No. RBI/FED/2017-18/60 FED Master Direction No. 11/2017-18 dated January 4, 2018, as updated from time to time by RBI. In terms of the Master Directions, an Indian company may issue fresh shares to people resident outside India (who is eligible to make investments in India, for which eligibility criteria are as prescribed). Such fresh issue of shares shall be subject to inter-alia, the pricing guidelines prescribed under the Master Directions. The Indian company making such fresh issue of shares would be subject to the reporting requirements, inter-alia with respect to consideration for issue of shares and also subject to making certain filings.

Under the current FDI Policy of 2017, foreign direct investment in micro and small enterprises is subject to sectoral caps, entry routes and other sectoral regulations. At present our company is in the business of architectural engineering, consultancy services and other technical activities in the solar energy sector. As these sectors/activities are not specifically listed in the Permitted Sectors, 100 % foreign direct investment through automatic route is permitted subject to applicable laws/regulations, security and other conditionalities.

In case of investment in sectors through Government Route approval from competent authority as mentioned in Chapter 4 of the FDI Policy 2017 has to be obtained by the company.

The transfer of shares between an Indian resident to a non-resident does not require the prior approval of the RBI, subject to fulfilment of certain conditions as specified by DIPP/RBI, from time to time. Such conditions include: (i) where the transfer of shares requires the prior approval of the Government as per the extant FDI policy provided that: a) the requisite approval of the Government has been obtained, and b) the transfer of shares adheres with the pricing guidelines and documentation requirements as specified by the Reserve Bank of India from time to time.; (ii) where the transfer of shares attract SEBI (SAST) Regulations subject to the adherence to the pricing guidelines and documentation requirements as specified by Reserve Bank of India from time to time.; (iii)where the transfer of shares does not meet the pricing guidelines under the FEMA, 1999 provided that: a) The resultant FDI is in compliance with the extant FDI policy and FEMA regulations in terms of sectoral caps, conditionalities (such as minimum capitalization, etc.), reporting requirements, documentation etc.; b) The pricing for the transaction is compliant with the specific/explicit, extant and relevant SEBI regulations/guidelines (such as IPO, Book building, block deals, delisting, exit, open offer/substantial acquisition/SEBI SAST); and Chartered Accountants Certificate to the effect that compliance with the relevant SEBI regulations/guidelines as indicated above is attached to the form FC-TRS to be filed with the AD bank and iv) where the investee company is in the financial sector provided that: a) Any 'fit and proper/due diligence' requirements as regards the non-resident investor as stipulated by the respective financial sector regulator, from time to time, have been complied with; and b) The FDI policy and FEMA regulations in terms of sectoral caps, conditionalities (such as minimum capitalization, pricing, etc.), reporting requirements, documentation etc., are complied with. As per the existing policy of the Government of India, OCBs cannot participate in this Issue and in accordance with the extant FDI guidelines on sectoral caps, pricing guidelines etc. as amended by Reserve bank of India, from time to time. Investors are advised to confirm their eligibility under the relevant laws before investing and / or subsequent purchase or sale transaction in the



Equity Shares of our Company investors will not offer, sell, pledge or transfer the Equity Shares of our Company to any person who is not eligible under applicable laws, rules, regulations, guidelines. Our Company, the Underwriters and their respective directors, officers, agents, affiliates and representatives, as applicable, accept no responsibility or liability for advising any investor on whether such investor is eligible to acquire Equity Shares of our Company.

### Investment conditions/restrictions for overseas entities

Under the current FDI Policy 2017, the maximum amount of Investment (sectoral cap) by foreign investor in an issuing entity is composite unless it is explicitly provided otherwise including all types of foreign investments, direct and indirect, regardless of whether it has been made for FDI, FPI, NRI/OCI, LLPs, FVCI, Investment Vehicles and DRs under Schedule 1, 2, 3, 6, 7, 8, 9, and 11 of FEMA (Transfer or Issue of Security by Persons Resident outside India) Regulations, 2017. Any equity holding by a person resident outside India resulting from the conversion of any debt instrument under any arrangement shall be reckoned as a foreign investment under the composite cap.

Portfolio Investment to aggregate foreign investment level of 49% or sectoral/statutory cap, whichever is lower, will not be subject to either Government approval or compliance of sectoral conditions, if such investment does not result in the transfer of ownership and/or control of Indian entities from resident Indian citizens to non-resident entities. Other foreign investments will be subject to conditions of Government approval and compliance with sectoral conditions as per FDI Policy. The total foreign investment, direct and indirect, in the issuing entity, will not exceed the sectoral/statutory cap.

Subject to the provisions of the FDI policy, foreign investment in 'manufacturing' sector is under the automatic route. Further, a manufacturer is permitted to sell its products manufactured in India through wholesale and/or retail, including through e-commerce, without Government approval.

### i. Investment by FPIs under Portfolio Investment Scheme (PIS):

With regards to purchase/sale of capital instruments of an Indian company by an FPI under PIS the total holding by each FPI or an investor group as referred in SEBI (FPI) Regulations, 2014 shall not exceed 10 % of the total paid-up equity capital on a fully diluted basis or less than 10% of the paid-up value of each series of debentures or preference shares or share warrants issued by an Indian company and the total holdings of all FPIs put together shall not exceed 24 % of paid-up equity capital on fully diluted basis or paid-up value of each series of debentures or preference shares or share warrants. The said limit of 10 percent and 24 percent will be called the individual and aggregate limit, respectively. However, this limit of 24 % may be increased up to sectoral cap/statutory ceiling, as applicable, by the Indian company concerned by passing a resolution by its Board of Directors followed by passing of a special resolution to that effect by its general body.

### ii. Investment by NRI or OCI on repatriation basis:

The purchase/sale of equity shares, debentures, preference shares and share warrants issued by an Indian company (hereinafter referred to as "Capital Instruments") of a listed Indian company on a recognised stock exchange in India by Non-Resident Indian (NRI) or Overseas Citizen of India (OCI) on repatriation basis is allowed subject to certain conditions under Schedule 3 of the FEMA (Transfer or Issue of security by a person resident outside India) Regulations, 2017 that is:

The total holding by any individual NRI or OCI shall not exceed 5 percent of the total paid-up equity capital on a fully diluted basis or should not exceed 5 percent of the paid-up value of each series of debentures or preference shares or share warrants issued by an Indian company and the total holdings of all NRIs and OCIs put together shall not exceed 10 percent of the total paid-up equity capital on a fully diluted basis or shall not exceed 10 percent of the paid-up value of each series of debentures or preference shares or share warrants; provided that the aggregate ceiling of 10 percent may be raised to 24 percent if a special resolution to that effect is passed by the general body of the Indian company.

### iii. Investment by NRI or OCI on non-repatriation basis

As per current FDI Policy 2017, schedule 4 of FEMA (Transfer or Issue of Security by Persons Resident outside India) Regulations – Purchase/ sale of Capital Instruments or convertible notes or units or contribution to the capital of an LLP by a NRI or OCI on non-repatriation basis – will be deemed to be



domestic investment at par with the investment made by residents. This is further subject to remittance channel restrictions.

The Equity Shares have not been and will not be registered under the U.S. Securities Act of 1933, as amended ("US Securities Act") or any other state securities laws in the United States of America and may not be sold or offered within the United States of America, or to, or for the account or benefit of "US Persons" as defined in Regulation S of the U.S. Securities Act, except pursuant to exemption from, or in a transaction not subject to, the registration requirements of US Securities Act and applicable state securities laws.

Accordingly, the equity shares are being offered and sold only outside the United States of America in an offshore transaction in reliance upon Regulation S under the US Securities Act and the applicable laws of the jurisdiction where those offers and sale occur.

Further, no offer to the public (as defined under Directive 20003/71/EC, together with any amendments) and implementing measures thereto, (the "Prospectus Directive") has been or will be made in respect of the Issue in any member State of the European Economic Area which has implemented the Prospectus Directive except for any such offer made under exemptions available under the Prospectus Directive, provided that no such offer shall result in a requirement to publish or supplement a prospectus pursuant to the Prospectus Directive, in respect of the Issue.

Any forwarding, distribution or reproduction of this document in whole or in part may be unauthorised. Failure to comply with this directive may result in a violation of the Securities Act or the applicable laws of other jurisdictions. Any investment decision should be made on the basis of the final terms and conditions and the information contained in this Prospectus.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Application may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

The above information is given for the benefit of the Applicants. Our Company and the Lead Manager are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Prospectus. Applicants are advised to make their independent investigations and ensure that the Applications are not in violation of laws or regulations applicable to them and do not exceed the applicable limits under the laws and regulations.



## SECTION IX - MAIN PROVISIONS OF ARTICLES OF ASSOCIATION

# (COMPANY LIMITED BY SHARES) ARTICLES OF ASSOCIATION

# OF

## GENSOL ENGINEERING LIMITED

Sr. No	Particulars	
1.	No regulation contained in Table "F" in the First Schedule to	Table F Applicable.
	Companies Act, 2013 shall apply to this Company but the regulations	
	for the Management of the Company and for the observance of the	
	Members thereof and their representatives shall be as set out in the	
	relevant provisions of the Companies Act, 2013 and subject to any	
	exercise of the statutory powers of the Company with reference to the	
	repeal or alteration of or addition to its regulations by Special	
	Resolution as prescribed by the said Companies Act, 2013 be such as	
	are contained in these Articles unless the same are repugnant or	
	contrary to the provisions of the Companies Act, 2013 or any	
	amendment thereto.	
	Interpretation Clause	
2.	In the interpretation of these Articles the following expressions shall	
	have the following meanings unless repugnant to the subject or	
	context:	
	(a) "The Act" means the Companies Act, 2013 and includes any	Act
	statutory modification or re-enactment thereof for the time	
	being in force.	
	(b) "These Articles" means Articles of Association for the time	Articles
	being in force or as may be altered from time to time vide	
	Special Resolution.	
	(c) "Auditors" means and includes those persons appointed as such	Auditors
	for the time being of the Company.	
	(d) "Capital" means the share capital for the time being raised or	Capital
	authorized to be raised for the purpose of the Company.	
	(e) "The Company" shall mean GENSOL ENGINEERING	
	LIMITED	
	(f) "Executor" or "Administrator" means a person who has	Executor
	obtained a probate or letter of administration, as the case may	or Administrator
	be from a Court of competent jurisdiction and shall include a	
	holder of a Succession Certificate authorizing the holder thereof	
	to negotiate or transfer the Share or Shares of the deceased	
	Member and shall also include the holder of a Certificate	
	granted by the Administrator General under Section 31 of the	
	Administrator General Act, 1963.	
	(g) "Legal Representative" means a person who in law represents	Legal Representative
	the estate of a deceased Member.	
	(h) Words importing the masculine gender also include the	Gender
	feminine gender.	
	(i) "In Writing" and "Written" includes printing lithography and	In Writing and Written
	other modes of representing or reproducing words in a visible	
	form.	
-	(j) The marginal notes hereto shall not affect the construction	Marginal notes
	thereof.	
	(k) "Meeting" or "General Meeting" means a meeting of members.	Meeting or General Meeting
	(1) "Month" means a calendar month.	Month
·	(m) "Annual General Meeting" means a General Meeting of the	Annual General Meeting
	Members held in accordance with the provision of Section 96	
	of the Act.	



Sr. No	Particulars	
	(n) "Extra-Ordinary General Meeting" means an Extraordinary	Extra-Ordinary General
	General Meeting of the Members duly called and constituted	Meeting
	and any adjourned holding thereof.	
	(o) "National Holiday" means and includes a day declared as	National Holiday
	National Holiday by the Central Government.  (p) "Non-retiring Directors" means a director not subject to	Non-retiring Directors
	(p) "Non-retiring Directors" means a director not subject to retirement by rotation.	Non-retiring Directors
	(q) "Office" means the registered Office for the time being of the	Office
	Company.	omee
	(r) "Ordinary Resolution" and "Special Resolution" shall have the	Ordinary and Special Resolution
	meanings assigned thereto by Section 114 of the Act.	
	(s) "Person" shall be deemed to include corporations and firms as	Person
	well as individuals.	
	(t) "Proxy" means an instrument whereby any person is authorized	Proxy
	to vote for a member at General Meeting or Poll and includes	
	attorney duly constituted under the power of attorney.	
	(u) "The Register of Members" means the Register of Members to	Register of Members
	be kept pursuant to Section 88(1) (a) of the Act.  (v) "Seal" means the common seal for the time being of the	Cool
	(v) "Seal" means the common seal for the time being of the Company.	Seal
	(w) Words importing the Singular number include where the	Singular number
	context admits or requires the plural number and vice versa.	Singular number
	(x) "The Statutes" means the Companies Act, 2013and every other	Statutes
	Act for the time being in force affecting the Company.	
	(y) "These presents" means the Memorandum of Association and	These presents
	the Articles of Association as originally framed or as altered	-
	from time to time.	
	(z) "Variation" shall include abrogation; and "vary" shall include	Variation
	abrogate.	
	(aa) "Year" means the calendar year and "Financial Year" shall have	Year and Financial Year
	the meaning assigned thereto by Section 2(41) of the Act.  Save as aforesaid any words and expressions contained in these	Empressions in the Act to been
	Articles shall bear the same meanings as in the Act or any statutory	Expressions in the Act to bear the same meaning in Articles
	modifications thereof for the time being in force.	the same meaning in Articles
	CAPITAL	
3.	The Authorized Share Capital of the Company shall be such amount	Authorized Capital.
	as may be mentioned in Clause V of Memorandum of Association of	The state of the s
	the Company from time to time.	
4.	The Company may in General Meeting from time to time by Ordinary	Increase of capital by the
	Resolution increase its capital by creation of new Shares which may	Company how carried into effect
	be unclassified and may be classified at the time of issue in one or	
	more classes and of such amount or amounts as m'ay be deemed	
	expedient. The new Shares shall be issued upon such terms and conditions and with such rights and privileges annexed thereto as the	
	resolution shall prescribe and in particular, such Shares may be issued	
	with a preferential or qualified right to dividends and in the	
	distribution of assets of the Company and with a right of voting at	
	General Meeting of the Company in conformity with Section 47 of	
	the Act. Whenever the capital of the Company has been increased	
	under the provisions of this Article the Directors shall comply with	
	the provisions of Section 64of the Act.	
5.	Except so far as otherwise provided by the conditions of issue or by	New Capital same as existing
	these Presents, any capital raised by the creation of new Shares shall	capital
	be considered as part of the existing capital, and shall be subject to	
	the provisions herein contained, with reference to the payment of calls	
	and installments, forfeiture, lien, surrender, transfer and transmission, voting and otherwise.	
	voung and other wise.	



Sr. No	Particulars	
6.	The Board shall have the power to issue a part of authorized capital	Non-Voting Shares
	by way of non-voting Shares at price(s) premia, dividends, eligibility,	
	volume, quantum, proportion and other terms and conditions as they	
	deem fit, subject however to provisions of law, rules, regulations,	
	notifications and enforceable guidelines for the time being in force.	
7.	Subject to the provisions of the Act and these Articles, the Board of	Redeemable Preference Shares
	Directors may issue redeemable preference shares to such persons, on	
	such terms and conditions and at such times as Directors think fit	
	either at premium or at par, and with full power to give any person the	
	option to call for or be allotted shares of the company either at	
	premium or at par, such option being exercisable at such times and for such consideration as the Board thinks fit.	
8.	The holder of Preference Shares shall have a right to vote only on	Voting rights of preference
0.	Resolutions, which directly affect the rights attached to his Preference	shares
	Shares.	shares
9.	On the issue of redeemable preference shares under the provisions of	Provisions to apply on issue of
<b>,</b>	Article 7 hereof, the following provisions-shall take effect:	Redeemable Preference Shares
	(a) No such Shares shall be redeemed except out of profits of which	210400114010 2 1 0101 01101 01141 00
	would otherwise be available for dividend or out of proceeds of	
	a fresh issue of shares made for the purpose of the redemption;	
	(b) No such Shares shall be redeemed unless they are fully paid;	
	(c) Subject to Section 55(2)(d)(i) the premium, if any payable on	
	redemption shall have been provided for out of the profits of the	
	Company or out of the Company's security premium account,	
	before the Shares are redeemed;	
	(d) Where any such Shares are redeemed otherwise then out of the	
	proceeds of a fresh issue, there shall out of profits which would	
	otherwise have been available for dividend, be transferred to a	
	reserve fund, to be called "the Capital Redemption Reserve Account", a sum equal to the nominal amount of the Shares	
	redeemed, and the provisions of the Act relating to the reduction	
	of the share capital of the Company shall, except as provided in	
	Section 55of the Act apply as if the Capital Redemption	
	Reserve Account were paid-up share capital of the Company;	
	and	
	(e) Subject to the provisions of Section 55 of the Act, the	
	redemption of preference shares hereunder may be effected in	
	accordance with the terms and conditions of their issue and in	
	the absence of any specific terms and conditions in that behalf,	
	in such manner as the Directors may think fit. The reduction of	
	Preference Shares under the provisions by the Company shall	
	not be taken as reducing the amount of its Authorized Share	
10	Capital The Company may (subject to the provisions of Sections 52, 55, 66,	Doduction of occital
10.	both inclusive, and other applicable provisions, if any, of the Act)	Reduction of capital
	from time to time by Special Resolution reduce	
	(a) the share capital;	
	(b) any capital redemption reserve account; or	
	(c) any security premium account	
	In any manner for the time being, authorized by law and in particular	
	capital may be paid off on the footing that it may be called up again	
	or otherwise. This Article is not to derogate from any power the	
	Company would have, if it were omitted.	
11.	Any debentures, debenture-stock or other securities may be issued at	Debentures
	a discount, premium or otherwise and may be issued on condition that	
	they shall be convertible into shares of any denomination and with	
	any privileges and conditions as to redemption, surrender, drawing,	
	allotment of shares, attending (but not voting) at the General Meeting,	
	appointment of Directors and otherwise. Debentures with the right to	



Sr. No	Particulars	
	conversion into or allotment of shares shall be issued only with the	
	consent of the Company in the General Meeting by a Special	
12.	Resolution.  The Company may exercise the powers of issuing sweat equity shares	Igano of Crusot Equity Change
12.	conferred by Section 54 of the Act of a class of shares already issued	Issue of Sweat Equity Shares
	subject to such conditions as may be specified in that Sections and	
	rules framed thereunder.	
13.	The Company may issue shares to Employees including its Directors	ESOP
	other than independent directors and such other persons as the rules	
	may allow, under Employee Stock Option Scheme (ESOP) or any	
	other scheme, if authorized by a Special Resolution of the Company	
	in general meeting subject to the provisions of the Act, the Rules and applicable guidelines made there under, by whatever name called.	
14.	Notwithstanding anything contained in these articles but subject to the	Buy Back of shares
	provisions of Sections 68 to 70 and any other applicable provision of	
	the Act or any other law for the time being in force, the company may	
	purchase its own shares or other specified securities.	
15.	Subject to the provisions of Section 61 of the Act, the Company in	Consolidation, Sub-Division And
	general meeting may, from time to time, sub-divide or consolidate all	Cancellation
	or any of the share capital into shares of larger amount than its existing share or sub-divide its shares, or any of them into shares of smaller	
	amount than is fixed by the Memorandum; subject nevertheless, to the	
	provisions of clause (d) of sub-Section (1) of Section 61; Subject as	
	aforesaid the Company in general meeting may also cancel shares	
	which have not been taken or agreed to be taken by any person and	
	diminish the amount of its share capital by the amount of the shares	
	so cancelled.	
16.	Subject to compliance with applicable provision of the Act and rules	Issue of Depository Receipts
	framed thereunder the company shall have power to issue depository receipts in any foreign country.	
17.	Subject to compliance with applicable provision of the Act and rules	Issue of Securities
17,	framed thereunder the company shall have power to issue any kind of	issue of securities
	securities as permitted to be issued under the Act and rules framed	
	thereunder.	
10	MODIFICATION OF CLASS RIGHTS	NA 1.0. 4. 0 14
18.	(a) If at any time the share capital, by reason of the issue of Preference Shares or otherwise is divided into different classes of shares, all or	Modification of rights
	any of the rights privileges attached to any class (unless otherwise	
	provided by the terms of issue of the shares of the class) may, subject	
	to the provisions of Section 48 of the Act and whether or not the	
	Company is being wound-up, be varied, modified or dealt, with the	
	consent in writing of the holders of not less than three-fourths of the	
	issued shares of that class or with the sanction of a Special Resolution	
	passed at a separate general meeting of the holders of the shares of	
	that class. The provisions of these Articles relating to general meetings shall mutatis mutandis apply to every such separate class of	
	meeting.	
	Provided that if variation by one class of shareholders affects the	
	rights of any other class of shareholders, the consent of three-fourths	
	of such other class of shareholders shall also be obtained and the	
	provisions of this Section shall apply to such variation.	
	(b) The rights conferred upon the holders of the Shares including	New Issue of Shares not to affect
	Preference Share, if any) of any class issued with preferred or other	rights attached to existing shares
	rights or privileges shall, unless otherwise expressly provided by the terms of the issue of shares of that class, be deemed not to be	of that class.
	modified, commuted, affected, abrogated, dealt with or varied by the	
	creation or issue of further shares ranking pari passu therewith.	
19.	Subject to the provisions of Section 62 of the Act and these Articles,	Shares at the disposal of the
	the shares in the capital of the company for the time being shall be	Directors.



Sr. No	Particulars	
	under the control of the Directors who may issue, allot or otherwise	
	dispose of the same or any of them to such persons, in such proportion	
	and on such terms and conditions and either at a premium or at par	
	and at such time as they may from time to time think fit and with the	
	sanction of the company in the General Meeting to give to any person	
	or persons the option or right to call for any shares either at par or premium during such time and for such consideration as the Directors	
	think fit, and may issue and allot shares in the capital of the company	
	on payment in full or part of any property sold and transferred or for	
	any services rendered to the company in the conduct of its business	
	and any shares which may so be allotted may be issued as fully paid	
	up shares and if so issued, shall be deemed to be fully paid shares.	
20.	The Company may issue shares or other securities in any manner	Power to issue shares on
	whatsoever including by way of a preferential offer, to any persons	preferential basis.
	whether or not those persons include the persons referred to in clause	
	(a) or clause (b) of sub-Section (1) of Section 62 subject to compliance	
21.	with Section 42 and 62 of the Act and rules framed thereunder.  The shares in the capital shall be numbered progressively according	Shares should be Numbered
41.	to their several denominations, and except in the manner hereinbefore	progressively and no share to be
	mentioned no share shall be sub-divided. Every forfeited or	subdivided.
	surrendered share shall continue to bear the number by which the	Subulificati
	same was originally distinguished.	
22.	An application signed by or on behalf of an applicant for shares in the	Acceptance of Shares.
	Company, followed by an allotment of any shares therein, shall be an	_
	acceptance of shares within the meaning of these Articles, and every	
	person who thus or otherwise accepts any shares and whose name is	
22	on the Register shall for the purposes of these Articles, be a Member.	
23.	Subject to the provisions of the Act and these Articles, the Directors may allot and issue shares in the Capital of the Company as payment	Directors may allot shares as full
	or part payment for any property (including goodwill of any business)	paid-up
	sold or transferred, goods or machinery supplied or for services	
	rendered to the Company either in or about the formation or	
	promotion of the Company or the conduct of its business and any	
	shares which may be so allotted may be issued as fully paid-up or	
	partly paid-up otherwise than in cash, and if so issued, shall be	
	deemed to be fully paid-up or partly paid-up shares as aforesaid.	
24.	The money (if any) which the Board shall on the allotment of any	Deposit and call etc.to be a debt
	shares being made by them, require or direct to be paid by way of deposit, call or otherwise, in respect of any shares allotted by them	payable immediately.
	shall become a debt due to and recoverable by the Company from the	
	allottee thereof, and shall be paid by him, accordingly.	
25.	Every Member, or his heirs, executors, administrators, or legal	Liability of Members.
	representatives, shall pay to the Company the portion of the Capital	v
	represented by his share or shares which may, for the time being,	
	remain unpaid thereon, in such amounts at such time or times, and in	
	such manner as the Board shall, from time to time in accordance with	
	the Company's regulations, require on date fixed for the payment	
26.	thereof. Shares may be registered in the name of any limited company or other	Dogistration of Charge
20.	corporate body but not in the name of a firm, an insolvent person or a	Registration of Shares.
	person of unsound mind.	
	RETURN ON ALLOTMENTS TO BE MADE OR	
	RESTRICTIONS ON ALLOTMENT	
27.	The Board shall observe the restrictions as regards allotment of shares	
	to the public, and as regards return on allotments contained in	
	Sections 39 of the Act	
	CERTIFICATES	
28.	(a) Every member shall be entitled, without payment, to one or	Share Certificates.
	more certificates in marketable lots, for all the shares of each	



Sr. No	Particulars	
	class or denomination registered in his name, or if the Directors	
	so approve (upon paying such fee as provided in the relevant laws) to several certificates, each for one or more of such shares	
	and the company shall complete and have ready for delivery	
	such certificates within two months from the date of allotment,	
	unless the conditions of issue thereof otherwise provide, or	
	within one month of the receipt of application for registration	
	of transfer, transmission, sub-division, consolidation or renewal	
	of any of its shares as the case may be. Every certificate of	
	shares shall be under the seal of the company and shall specify the number and distinctive numbers of shares in respect of	
	which it is issued and amount paid-up thereon and shall be in	
	such form as the directors may prescribe or approve, provided	
	that in respect of a share or shares held jointly by several	
	persons, the company shall not be bound to issue more than one	
	certificate and delivery of a certificate of shares to one of	
	several joint holders shall be sufficient delivery to all such holder. Such certificate shall be issued only in pursuance of a	
	resolution passed by the Board and on surrender to the	
	Company of its letter of allotment or its fractional coupons of	
	requisite value, save in cases of issues against letter of	
	acceptance or of renunciation or in cases of issue of bonus	
	shares. Every such certificate shall be issued under the seal of	
	the Company, which shall be affixed in the presence of two	
	Directors or persons acting on behalf of the Directors under a duly registered power of attorney and the Secretary or some	
	other person appointed by the Board for the purpose and two	
	Directors or their attorneys and the Secretary or other person	
	shall sign the share certificate, provided that if the composition	
	of the Board permits of it, at least one of the aforesaid two	
	Directors shall be a person other than a Managing or whole-time	
	Director. Particulars of every share certificate issued shall be entered in the Register of Members against the name of the	
	person, to whom it has been issued, indicating the date of issue.	
	(b) Any two or more joint allottees of shares shall, for the purpose	
	of this Article, be treated as a single member, and the certificate	
	of any shares which may be the subject of joint ownership, may	
	be delivered to anyone of such joint owners on behalf of all of	
	them. For any further certificate the Board shall be entitled, but shall not be bound, to prescribe a charge not exceeding Rupees	
	Fifty. The Company shall comply with the provisions of Section	
	39 of the Act.	
	(c) A Director may sign a share certificate by affixing his signature	
	thereon by means of any machine, equipment or other	
	mechanical means, such as engraving in metal or lithography,	
	but not by means of a rubber stamp provided that the Director shall be responsible for the safe custody of such machine,	
	equipment or other material used for the purpose.	
29.	If any certificate be worn out, defaced, mutilated or torn or if there be	Issue of new certificates in place
	no further space on the back thereof for endorsement of transfer, then	of those defaced, lost or
	upon production and surrender thereof to the Company, a new	destroyed.
	Certificate may be issued in lieu thereof, and if any certificate lost or	
	destroyed then upon proof thereof to the satisfaction of the company and on execution of such indemnity as the company deem adequate,	
	being given, a new Certificate in lieu thereof shall be given to the	
	party entitled to such lost or destroyed Certificate. Every Certificate	
	under the Article shall be issued without payment of fees if the	
	Directors so decide, or on payment of such fees (not exceeding	
	Rs.50/- for each certificate) as the Directors shall prescribe. Provided	



Sr. No	Particulars	
	that no fee shall be charged for issue of new certificates in	
	replacement of those which are old, defaced or worn out or where	
	there is no further space on the back thereof for endorsement of	
	transfer.	
	Provided that notwithstanding what is stated above the Directors shall comply with such Pules or Population or requirements of any Stock	
	comply with such Rules or Regulation or requirements of any Stock Exchange or the Rules made under the Act or the rules made under	
	Securities Contracts (Regulation) Act, 1956, or any other Act, or rules	
	applicable in this behalf.	
	The provisions of this Article shall mutatis mutandis apply to	
	debentures of the Company.	
30.	(a) If any share stands in the names of two or more persons, the person	The first named joint holder
	first named in the Register shall as regard receipts of dividends or	deemed Sole holder.
	bonus or service of notices and all or any other matter connected with	
	the Company except voting at meetings, and the transfer of the shares,	
	be deemed sole holder thereof but the joint-holders of a share shall be severally as well as jointly liable for the payment of all calls and other	
	payments due in respect of such share and for all incidentals thereof	
	according to the Company's regulations.	
	(b) The Company shall not be bound to register more than three	Maximum number of joint
	persons as the joint holders of any share.	holders.
31.	Except as ordered by a Court of competent jurisdiction or as by law	Company not bound to recognise
	required, the Company shall not be bound to recognise any equitable,	any interest in share other than
	contingent, future or partial interest in any share, or (except only as is	that of registered holders.
	by these Articles otherwise expressly provided) any right in respect	
	of a share other than an absolute right thereto, in accordance with	
	these Articles, in the person from time to time registered as the holder	
	thereof but the Board shall be at liberty at its sole discretion to register any share in the joint names of any two or more persons or the	
	survivor or survivors of them.	
32.	If by the conditions of allotment of any share the whole or part of the	Installment on shares to be duly
	amount or issue price thereof shall be payable by installment, every	paid.
	such installment shall when due be paid to the Company by the person	
	who for the time being and from time to time shall be the registered	
	holder of the share or his legal representative.	
33.	UNDERWRITING AND BROKERAGE Subject to the provisions of Section 40 (6) of the Act, the Company	Commission
33.	may at any time pay a commission to any person in consideration of	Commission
	his subscribing or agreeing, to subscribe (whether absolutely or	
	conditionally) for any shares or debentures in the Company, or	
	procuring, or agreeing to procure subscriptions (whether absolutely or	
	conditionally) for any shares or debentures in the Company but so that	
	the commission shall not exceed the maximum rates laid down by the	
	Act and the rules made in that regard. Such commission may be	
	satisfied by payment of cash or by allotment of fully or partly paid	
34.	shares or partly in one way and partly in the other.  The Company may pay on any issue of shares and debentures such	Brokerage
34.	brokerage as may be reasonable and lawful.	Diukciage
	CALLS	
35.	(1) The Board may, from time to time, subject to the terms on which	Directors may make calls
	any shares may have been issued and subject to the conditions of	_
	allotment, by a resolution passed at a meeting of the Board and	
	not by a circular resolution, make such calls as it thinks fit, upon	
	the Members in respect of all the moneys unpaid on the shares	
	held by them respectively and each Member shall pay the amount	
	of every call so made on him to the persons and at the time and	
	places appointed by the Board.  (2) A call may be revoked or postponed at the discretion of the Board.	
	(3) A call may be made payable by installments.	



Sr. No	Particulars	
36.	Fifteen days' notice in writing of any call shall be given by the	Notice of Calls
50.	Company specifying the time and place of payment, and the person	Notice of Calls
	or persons to whom such call shall be paid.	
37.	A call shall be deemed to have been made at the time when the	Calls to date from resolution.
	resolution of the Board of Directors authorising such call was passed	
	and may be made payable by the members whose names appear on	
	the Register of Members on such date or at the discretion of the	
	Directors on such subsequent date as may be fixed by Directors.	
38.	Whenever any calls for further share capital are made on shares, such	Calls on uniform basis.
	calls shall be made on uniform basis on all shares falling under the same class. For the purposes of this Article shares of the same nominal	
	value of which different amounts have been paid up shall not be	
	deemed to fall under the same class.	
39.	The Board may, from time to time, at its discretion, extend the time	Directors may extend time.
	fixed for the payment of any call and may extend such time as to all	
	or any of the members who on account of the residence at a distance	
	or other cause, which the Board may deem fairly entitled to such	
	extension, but no member shall be entitled to such extension save as	
- 10	a matter of grace and favour.	
40.	If any Member fails to pay any call due from him on the day appointed	Calls to carry interest.
	for payment thereof, or any such extension thereof as aforesaid, he shall be liable to pay interest on the same from the day appointed for	
	the payment thereof to the time of actual payment at such rate as shall	
	from time to time be fixed by the Board not exceeding 21% per annum	
	but nothing in this Article shall render it obligatory for the Board to	
	demand or recover any interest from any such member.	
41.	If by the terms of issue of any share or otherwise any amount is made	Sums deemed to be calls.
	payable at any fixed time or by installments at fixed time (whether on	
	account of the amount of the share or by way of premium) every such	
	amount or installment shall be payable as if it were a call duly made	
	by the Directors and of which due notice has been given and all the	
	provisions herein contained in respect of calls shall apply to such amount or installment accordingly.	
42.	On the trial or hearing of any action or suit brought by the Company	Proof on trial of suit for money
	against any Member or his representatives for the recovery of any	due on shares.
	money claimed to be due to the Company in respect of his shares, if	
	shall be sufficient to prove that the name of the Member in respect of	
	whose shares the money is sought to be recovered, appears entered on	
	the Register of Members as the holder, at or subsequent to the date at	
	which the money is sought to be recovered is alleged to have become	
	due on the share in respect of which such money is sought to be recovered in the Minute Books: and that notice of such call was duly	
	given to the Member or his representatives used in pursuance of these	
	Articles: and that it shall not be necessary to prove the appointment	
	of the Directors who made such call, nor that a quorum of Directors	
	was present at the Board at which any call was made was duly	
	convened or constituted nor any other matters whatsoever, but the	
	proof of the matters aforesaid shall be conclusive evidence of the debt.	
43.	Neither a judgment nor a decree in favour of the Company for calls	Judgment, decree, partial
	or other moneys due in respect of any shares nor any part payment or	payment motto proceed for
	satisfaction thereunder nor the receipt by the Company of a portion of	forfeiture.
	any money which shall from time to time be due from any Member of the Company in respect of his shares, either by way of principal or	
	interest, nor any indulgence granted by the Company in respect of the	
	payment of any such money, shall preclude the Company from	
	thereafter proceeding to enforce forfeiture of such shares as	
	hereinafter provided.	
44.	(a) The Board may, if it thinks fit, receive from any Member willing	Payments in Anticipation of calls
	to advance the same, all or any part of the amounts of his	may carry interest



Sr. No	Particulars	
	respective shares beyond the sums, actually called up and upon	
	the moneys so paid in advance, or upon so much thereof, from	
	time to time, and at any time thereafter as exceeds the amount	
	of the calls then made upon and due in respect of the shares on	
	account of which such advances are made the Board may pay or allow interest, at such rate as the member paying the sum in	
	advance and the Board agree upon. The Board may agree to	
	repay at any time any amount so advanced or may at any time	
	repay the same upon giving to the Member three months' notice	
	in writing: provided that moneys paid in advance of calls on	
	shares may carry interest but shall not confer a right to dividend	
	or to participate in profits.	
	(b) No Member paying any such sum in advance shall be entitled to	
	voting rights in respect of the moneys so paid by him until the	
	same would but for such payment become presently payable.	
	The provisions of this Article shall mutatis mutandis apply to	
	calls on debentures issued by the Company.	
45	LIEN The Company shall have a first and paramount lian upon all the	Components have I for an above
45.	The Company shall have a first and paramount lien upon all the shares/debentures (other than fully paid-up shares/debentures)	Company to have Lien on shares.
	registered in the name of each member (whether solely or jointly with	
	others) and upon the proceeds of sale thereof for all moneys (whether	
	presently payable or not) called or payable at a fixed time in respect	
	of such shares/debentures and no equitable interest in any share shall	
	be created except upon the footing and condition that this Article will	
	have full effect. And such lien shall extend to all dividends and	
	bonuses from time to time declared in respect of such	
	shares/debentures. Unless otherwise agreed the registration of a	
	transfer of shares/debentures shall operate as a waiver of the	
	Company's lien if any, on such shares/debentures. The Directors may	
	at any time declare any shares/debentures wholly or in part to be	
46	exempt from the provisions of this clause.	A s 4 s s c Constant It s the s s l
46.	For the purpose of enforcing such lien the Directors may sell the shares subject thereto in such manner as they shall think fit, but no	As to enforcing lien by sale.
	sale shall be made until such period as aforesaid shall have arrived	
	and until notice in writing of the intention to sell shall have been	
	served on such member or the person (if any) entitled by transmission	
	to the shares and default shall have been made by him in payment,	
	fulfillment of discharge of such debts, liabilities or engagements for	
	seven days after such notice. To give effect to any such sale the Board	
	may authorise some person to transfer the shares sold to the purchaser	
	thereof and purchaser shall be registered as the holder of the shares	
	comprised in any such transfer. Upon any such sale as the Certificates	
	in respect of the shares sold shall stand cancelled and become null and	
	void and of no effect, and the Directors shall be entitled to issue a new	
	Certificate or Certificates in lieu thereof to the purchaser or purchasers concerned.	
47.	The net proceeds of any such sale shall be received by the Company	Application of proceeds of sale.
-7.	and applied in or towards payment of such part of the amount in	ppictured of proceeds of said.
	respect of which the lien exists as is presently payable and the residue,	
	if any, shall (subject to lien for sums not presently payable as existed	
	upon the shares before the sale) be paid to the person entitled to the	
	shares at the date of the sale.	
	FORESTEIN IN AVENUE OF STATE OF	
40	FORFEITURE AND SURRENDER OF SHARES  If any Mamber fails to pay the whole or any part of any call or	If call on installment act acta
48.	If any Member fails to pay the whole or any part of any call or installment or any moneys due in respect of any shares either by way	If call or installment not paid, notice may be given.
	of principal or interest on or before the day appointed for the payment	nonce may be given.
	of the same, the Directors may, at any time thereafter, during such	
1	,, ,, ,, ,	i e e e e e e e e e e e e e e e e e e e



Sr. No	Particulars	
	time as the call or installment or any part thereof or other moneys as	
	aforesaid remains unpaid or a judgment or decree in respect thereof	
	remains unsatisfied in whole or in part, serve a notice on such Member	
	or on the person (if any) entitled to the shares by transmission,	
	requiring him to pay such call or installment of such part thereof or	
	other moneys as remain unpaid together with any interest that may	
	have accrued and all reasonable expenses (legal or otherwise) that	
	may have been accrued by the Company by reason of such non-payment. Provided that no such shares shall be forfeited if any	
	moneys shall remain unpaid in respect of any call or installment or	
	any part thereof as aforesaid by reason of the delay occasioned in	
	payment due to the necessity of complying with the provisions	
	contained in the relevant exchange control laws or other applicable	
	laws of India, for the time being in force.	
49.	The notice shall name a day (not being less than fourteen days from	Terms of notice.
	the date of notice) and a place or places on and at which such call or	
	installment and such interest thereon as the Directors shall determine	
	from the day on which such call or installment ought to have been	
	paid and expenses as aforesaid are to be paid.	
	The notice shall also state that, in the event of the non-payment at or	
	before the time and at the place or places appointed, the shares in	
	respect of which the call was made or installment is payable will be liable to be forfeited.	
50.	If the requirements of any such notice as aforesaid shall not be	On default of payment, shares to
30.	complied with, every or any share in respect of which such notice has	be forfeited.
	been given, may at any time thereafter but before payment of all calls	be forteled.
	or installments, interest and expenses, due in respect thereof, be	
	forfeited by resolution of the Board to that effect. Such forfeiture shall	
	include all dividends declared or any other moneys payable in respect	
	of the forfeited share and not actually paid before the forfeiture.	
51.	When any shares have been forfeited, notice of the forfeiture shall be	Notice of forfeiture to a Member
	given to the member in whose name it stood immediately prior to the	
	forfeiture, and an entry of the forfeiture, with the date thereof shall	
52	forthwith be made in the Register of Members.	E-6.4.1 december to be seen as
52.	Any shares so forfeited, shall be deemed to be the property of the Company and may be sold, re-allotted, or otherwise disposed of,	Forfeited shares to be property of the Company and may be sold
	either to the original holder thereof or to any other person, upon such	etc.
	terms and in such manner as the Board in their absolute discretion	cic.
	shall think fit.	
53.	Any Member whose shares have been forfeited shall notwithstanding	Members still liable to pay
	the forfeiture, be liable to pay and shall forthwith pay to the Company,	money owing at time of
	on demand all calls, instalments, interest and expenses owing upon or	forfeiture and interest.
	in respect of such shares at the time of the forfeiture, together with	
	interest thereon from the time of the forfeiture until payment, at such	
	rate as the Board may determine and the Board may enforce the	
	payment of the whole or a portion thereof as if it were a new call made	
	at the date of the forfeiture, but shall not be under any obligation to	
54.	do so.  The forfeiture shares shall involve extinction at the time of the	Effect of forfeiture.
54.	forfeiture, of all interest in all claims and demand against the	Effect of forfeiture.
	Company, in respect of the share and all other rights incidental to the	
	share, except only such of those rights as by these Articles are	
	expressly saved.	
55.	A declaration in writing that the declarant is a Director or Secretary	Evidence of Forfeiture.
	of the Company and that shares in the Company has been duly	
	forfeited in accordance with these articles on a date stated in the	
	declaration, shall be conclusive evidence of the facts therein stated as	
	against all persons claiming to be entitled to the shares.	



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56.	The Company may receive the consideration, if any, given for the share on any sale, re-allotment or other disposition thereof and the person to whom such share is sold, re-allotted or disposed of may be registered as the holder of the share and he shall not be bound to see to the application of the consideration: if any, nor shall his title to the share be affected by any irregularly or invalidity in the proceedings in reference to the forfeiture, sale, re-allotment or other disposal of the shares.	Title of purchaser and allottee of Forfeited shares.
57.	Upon any sale, re-allotment or other disposal under the provisions of the preceding Article, the certificate or certificates originally issued in respect of the relative shares shall (unless the same shall on demand by the Company has been previously surrendered to it by the defaulting member) stand cancelled and become null and void and of no effect, and the Directors shall be entitled to issue a duplicate certificate or certificates in respect of the said shares to the person or persons entitled thereto.	Cancellation of share certificate in respect of forfeited shares.
58.	In the meantime and until any share so forfeited shall be sold, reallotted, or otherwise dealt with as aforesaid, the forfeiture thereof may, at the discretion and by a resolution of the Directors, be remitted as a matter of grace and favour, and not as was owing thereon to the Company at the time of forfeiture being declared with interest for the same unto the time of the actual payment thereof if the Directors shall think fit to receive the same, or on any other terms which the Director may deem reasonable.	Forfeiture may be remitted.
59.	Upon any sale after forfeiture or for enforcing a lien in purported exercise of the powers hereinbefore given, the Board may appoint some person to execute an instrument of transfer of the Shares sold and cause the purchaser's name to be entered in the Register of Members in respect of the Shares sold, and the purchasers shall not be bound to see to the regularity of the proceedings or to the application of the purchase money, and after his name has been entered in the Register of Members in respect of such Shares, the validity of the sale shall not be impeached by any person and the remedy of any person aggrieved by the sale shall be in damages only and against the Company exclusively.	Validity of sale
60.	The Directors may, subject to the provisions of the Act, accept a surrender of any share from or by any Member desirous of surrendering on such terms the Directors may think fit.	Surrender of shares.
61.	TRANSFER AND TRANSMISSION OF SHARES  (a) The instrument of transfer of any share in or debenture of the Company shall be executed by or on behalf of both the transferor and transferee.  (b) The transferor shall be deemed to remain a holder of the share or debenture until the name of the transferee is entered in the Register of Members or Register of Debenture holders in respect thereof.	Execution of the instrument of shares.
62.	The instrument of transfer of any share or debenture shall be in writing and all the provisions of Section 56 and statutory modification thereof including other applicable provisions of the Act shall be duly complied with in respect of all transfers of shares or debenture and registration thereof.  The instrument of transfer shall be in a common form approved by the Exchange;	Transfer Form.
63.	The Company shall not register a transfer in the Company other than the transfer between persons both of whose names are entered as holders of beneficial interest in the records of a depository, unless a proper instrument of transfer duly stamped and executed by or on behalf of the transferor and by or on behalf of the transferee and specifying the name, address and occupation if any, of the transferee,	Transfer not to be registered except on production of instrument of transfer.



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	has been delivered to the Company along with the certificate relating	
	to the shares or if no such share certificate is in existence along with	
	the letter of allotment of the shares: Provided that where, on an	
	application in writing made to the Company by the transferee and	
	bearing the stamp, required for an instrument of transfer, it is proved to the satisfaction of the Board of Directors that the instrument of	
	transfer signed by or on behalf of the transferor and by or on behalf	
	of the transferee has been lost, the Company may register the transfer	
	on such terms as to indemnity as the Board may think fit, provided	
	further that nothing in this Article shall prejudice any power of the	
	Company to register as shareholder any person to whom the right to	
	any shares in the Company has been transmitted by operation of law.	
64.	Subject to the provisions of Section 58 of the Act and Section 22A of	Directors may refuse to register
	the Securities Contracts (Regulation) Act, 1956, the Directors may,	transfer.
	decline to register—	
	(a) any transfer of shares on which the company has a lien.  That registration of transfer shall however not be refused on the	
	ground of the transferor being either alone or jointly with any other	
	person or persons indebted to the Company on any account	
	whatsoever;	
65.	If the Company refuses to register the transfer of any share or	Notice of refusal to be given to
	transmission of any right therein, the Company shall within one	transferor and transferee.
	month from the date on which the instrument of transfer or intimation	
	of transmission was lodged with the Company, send notice of refusal	
	to the transferee and transferor or to the person giving intimation of	
	the transmission, as the case may be, and there upon the provisions of Section 56 of the Act or any statutory modification thereof for the	
	time being in force shall apply.	
66.	No fee shall be charged for registration of transfer, transmission,	No fee on transfer.
	Probate, Succession Certificate and letter of administration,	
	Certificate of Death or Marriage, Power of Attorney or similar other	
	document with the Company.	
67.	The Board of Directors shall have power on giving not less than seven	Closure of Register of Members
	days pervious notice in accordance with Section 91 and rules made	or debenture holder or other
	thereunder close the Register of Members and/or the Register of debentures holders and/or other security holders at such time or times	security holders.
	and for such period or periods, not exceeding thirty days at a time,	
	and not exceeding in the aggregate forty five days at a time, and not	
	exceeding in the aggregate forty five days in each year as it may seem	
	expedient to the Board.	
68.	The instrument of transfer shall after registration be retained by the	<b>Custody of transfer Deeds.</b>
	Company and shall remain in its custody. All instruments of transfer	
	which the Directors may decline to register shall on demand be	
	returned to the persons depositing the same. The Directors may cause to be destroyed all the transfer deeds with the Company after such	
	period as they may determine.	
69.	Where an application of transfer relates to partly paid shares, the	Application for transfer of partly
	transfer shall not be registered unless the Company gives notice of the	paid shares.
	application to the transferee and the transferee makes no objection to	
	the transfer within two weeks from the receipt of the notice.	
70.	For this purpose the notice to the transferee shall be deemed to have	Notice to transferee.
	been duly given if it is dispatched by prepaid registered post/speed	
	post/ courier to the transferee at the address given in the instrument of	
	transfer and shall be deemed to have been duly delivered at the time at which it would have been delivered in the ordinary course of post.	
	at which it would have been derivered in the ordinary course of post.	
71.	(a) On the death of a Member, the survivor or survivors, where the	Recognition of legal
	Member was a joint holder, and his nominee or nominees or	representative.
	legal representatives where he was a sole holder, shall be the	



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	only person recognized by the Company as having any title to	
	his interest in the shares.	
	(b) Before recognising any executor or administrator or legal	
	representative, the Board may require him to obtain a Grant of	
	Probate or Letters Administration or other legal representation as the case may be, from some competent court in India.	
	Provided nevertheless that in any case where the Board in its	
	absolute discretion thinks fit, it shall be lawful for the Board to	
	dispense with the production of Probate or letter of	
	Administration or such other legal representation upon such	
	terms as to indemnity or otherwise, as the Board in its absolute	
	discretion, may consider adequate	
	(c) Nothing in clause (a) above shall release the estate of the	
	deceased joint holder from any liability in respect of any share	
72.	which had been jointly held by him with other persons.  The Executors or Administrators of a deceased Member or holders of	Titles of Shares of deceased
12.	a Succession Certificate or the Legal Representatives in respect of the	Member
	Shares of a deceased Member (not being one of two or more joint	Wiember
	holders) shall be the only persons recognized by the Company as	
	having any title to the Shares registered in the name of such Members,	
	and the Company shall not be bound to recognize such Executors or	
	Administrators or holders of Succession Certificate or the Legal	
	Representative unless such Executors or Administrators or Legal	
	Representative shall have first obtained Probate or Letters of	
	Administration or Succession Certificate as the case may be from a	
	duly constituted Court in the Union of India provided that in any case where the Board of Directors in its absolute discretion thinks fit, the	
	Board upon such terms as to indemnity or otherwise as the Directors	
	may deem proper dispense with production of Probate or Letters of	
	Administration or Succession Certificate and register Shares standing	
	in the name of a deceased Member, as a Member. However,	
	provisions of this Article are subject to Sections 72of the Companies	
72	Act.	Nation of annulination and an Asia
73.	Where, in case of partly paid Shares, an application for registration is made by the transferor, the Company shall give notice of the	Notice of application when to be given
	application to the transferee in accordance with the provisions of	given
	Section 56 of the Act.	
74.	Subject to the provisions of the Act and these Articles, any person	Registration of persons entitled
	becoming entitled to any share in consequence of the death, lunacy,	to share otherwise than by
	bankruptcy, insolvency of any member or by any lawful means other	transfer. (transmission clause).
	than by a transfer in accordance with these presents, may, with the	
	consent of the Directors (which they shall not be under any obligation	
	to give) upon producing such evidence that he sustains the character in respect of which he proposes to act under this Article or of this title	
	as the Director shall require either be registered as member in respect	
	of such shares or elect to have some person nominated by him and	
	approved by the Directors registered as Member in respect of such	
	shares; provided nevertheless that if such person shall elect to have	
	his nominee registered he shall testify his election by executing in	
	favour of his nominee an instrument of transfer in accordance so he	
	shall not be freed from any liability in respect of such shares. This	
75.	clause is hereinafter referred to as the 'Transmission Clause'.  Subject to the provisions of the Act and these Articles, the Directors	Refusal to register nominee.
/5.	shall have the same right to refuse or suspend register a person entitled	Actusat to register nonlinee.
	by the transmission to any shares or his nominee as if he were the	
	transferee named in an ordinary transfer presented for registration.	
76.	Every transmission of a share shall be verified in such manner as the	Board may require evidence of
	Directors may require and the Company may refuse to register any	transmission.
	such transmission until the same be so verified or until or unless an	



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	indemnity be given to the Company with regard to such registration	
	which the Directors at their discretion shall consider sufficient,	
	provided nevertheless that there shall not be any obligation on the	
77.	Company or the Directors to accept any indemnity.	Company not liable for
//.	The Company shall incur no liability or responsibility whatsoever in consequence of its registering or giving effect to any transfer of shares	Company not liable for disregard of a notice prohibiting
	made, or purporting to be made by any apparent legal owner thereof	registration of transfer.
	(as shown or appearing in the Register or Members) to the prejudice	registration of transfer.
	of persons having or claiming any equitable right, title or interest to	
	or in the same shares notwithstanding that the Company may have	
	had notice of such equitable right, title or interest or notice prohibiting	
	registration of such transfer, and may have entered such notice or	
	referred thereto in any book of the Company and the Company shall	
	not be bound or require to regard or attend or give effect to any notice	
	which may be given to them of any equitable right, title or interest, or be under any liability whatsoever for refusing or neglecting so to do	
	though it may have been entered or referred to in some book of the	
	Company but the Company shall nevertheless be at liberty to regard	
	and attend to any such notice and give effect thereto, if the Directors	
	shall so think fit.	
78.	In the case of any share registered in any register maintained outside	Form of transfer Outside India.
	India the instrument of transfer shall be in a form recognized by the	
	law of the place where the register is maintained but subject thereto	
	shall be as near to the form prescribed in Form no. SH-4 hereof as	
70	circumstances permit.	No thomoson to incoluent ato
79.	No transfer shall be made to any minor, insolvent or person of unsound mind.	No transfer to insolvent etc.
	NOMINATION	
80.	i) Notwithstanding anything contained in the articles, every holder	Nomination
	of securities of the Company may, at any time, nominate a	
	person in whom his/her securities shall vest in the event of	
	his/her death and the provisions of Section 72 of the Companies	
	Act, 2013shall apply in respect of such nomination.	
	ii) No person shall be recognized by the Company as a nominee	
	unless an intimation of the appointment of the said person as nominee has been given to the Company during the lifetime of	
	the holder(s) of the securities of the Company in the manner	
	specified under Section 72of the Companies Act, 2013 read with	
	Rule 19 of the Companies (Share Capital and Debentures)	
	Rules, 2014	
	iii) The Company shall not be in any way responsible for	
	transferring the securities consequent upon such nomination.	
	iv) If the holder(s) of the securities survive(s) nominee, then the	
	nomination made by the holder(s) shall be of no effect and shall automatically stand revoked.	
81.	A nominee, upon production of such evidence as may be required by	Transmission of Securities by
01.	the Board and subject as hereinafter provided, elect, either-	nominee
	(i) to be registered himself as holder of the security, as the case may	
	be; or	
	(ii) to make such transfer of the security, as the case may be, as the	
	deceased security holder, could have made;	
	(iii) if the nominee elects to be registered as holder of the security,	
	himself, as the case may be, he shall deliver or send to the	
	Company, a notice in writing signed by him stating that he so elects and such notice shall be accompanied with the death	
	certificate of the deceased security holder as the case may be;	
	(iv) a nominee shall be entitled to the same dividends and other	
	advantages to which he would be entitled to, if he were the	
	registered holder of the security except that he shall not, before	



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	being registered as a member in respect of his security, be	
	entitled in respect of it to exercise any right conferred by	
	membership in relation to meetings of the Company.	
	Provided further that the Board may, at any time, give notice requiring	
	any such person to elect either to be registered himself or to transfer	
	the share or debenture, and if the notice is not complied with within	
	ninety days, the Board may thereafter withhold payment of all	
	dividends, bonuses or other moneys payable or rights accruing in	
	respect of the share or debenture, until the requirements of the notice	
	have been complied with.	
92	DEMATERIALISATION OF SHARES	D 4 11 4 PC 14
82.	Subject to the provisions of the Act and Rules made thereunder the	Dematerialisation of Securities
	Company may offer its members facility to hold securities issued by	
	it in dematerialized form.  JOINT HOLDER	
83.	Where two or more persons are registered as the holders of any share	Joint Holders
03.	they shall be deemed to hold the same as joint Shareholders with	Joint Holders
	benefits of survivorship subject to the following and other provisions	
	contained in these Articles.	
84.	(a) The Joint holders of any share shall be liable severally as well	Joint and several liabilities for
	as jointly for and in respect of all calls and other payments	all payments in respect of shares.
	which ought to be made in respect of such share.	1 0
	(b) on the death of any such joint holders the survivor or survivors	Title of survivors.
	shall be the only person recognized by the Company as having	
	any title to the share but the Board may require such evidence	
	of death as it may deem fit and nothing herein contained shall	
	be taken to release the estate of a deceased joint holder from any	
	liability of shares held by them jointly with any other person;	
	(c) Any one of two or more joint holders of a share may give	Receipts of one sufficient.
	effectual receipts of any dividends or other moneys payable in	
	respect of share; and	
	(d) only the person whose name stands first in the Register of	Delivery of certificate and giving
	Members as one of the joint holders of any share shall be	of notices to first named holders.
	entitled to delivery of the certificate relating to such share or to	
	receive documents from the Company and any such document	
	served on or sent to such person shall deemed to be service on all the holders.	
	SHARE WARRANTS	
85.	The Company may issue warrants subject to and in accordance with	Power to issue share warrants
05.	provisions of the Act and accordingly the Board may in its discretion	1 over to issue share warrants
	with respect to any Share which is fully paid upon application in	
	writing signed by the persons registered as holder of the Share, and	
	authenticated by such evidence(if any) as the Board may, from time	
	to time, require as to the identity of the persons signing the application	
	and on receiving the certificate (if any) of the Share, and the amount	
	of the stamp duty on the warrant and such fee as the Board may, from	
	time to time, require, issue a share warrant.	
86.	(a) The bearer of a share warrant may at any time deposit the	Deposit of share warrants
	warrant at the Office of the Company, and so long as the warrant	
	remains so deposited, the depositor shall have the same right of	
	signing a requisition for call in a meeting of the Company, and	
	of attending and voting and exercising the other privileges of a	
	Member at any meeting held after the expiry of two clear days	
	from the time of deposit, as if his name were inserted in the	
	Register of Members as the holder of the Share included in the	
	deposit warrant.	
	(b) Not more than one person shall be recognized as depositor of	
	the Share warrant.	



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51.110	(c) The Company shall, on two day's written notice, return the	
	deposited share warrant to the depositor.	
87.	<ul> <li>(a) Subject as herein otherwise expressly provided, no person, being a bearer of a share warrant, shall sign a requisition for calling a meeting of the Company or attend or vote or exercise any other privileges of a Member at a meeting of the Company, or be entitled to receive any notice from the Company.</li> <li>(b) The bearer of a share warrant shall be entitled in all other respects to the same privileges and advantages as if he were named in the Register of Members as the holder of the Share included in the warrant, and he shall be a Member of the Company.</li> <li>The Board may, from time to time, make bye-laws as to terms on which (if it shall think fit), a new share warrant or coupon may be issued by way of renewal in case of defacement, loss or destruction.</li> </ul>	Privileges and disabilities of the holders of share warrant  Issue of new share warrant coupons
	CONVERSION OF SHARES INTO STOCK	
89.	The Company may, by ordinary resolution in General Meeting.  a) convert any fully paid-up shares into stock; and  b) re-convert any stock into fully paid-up shares of any denomination.	Conversion of shares into stock or reconversion.
90.	The holders of stock may transfer the same or any part thereof in the same manner as and subject to the same regulation under which the shares from which the stock arose might before the conversion have been transferred, or as near thereto as circumstances admit, provided that, the Board may, from time to time, fix the minimum amount of stock transferable so however that such minimum shall not exceed the nominal amount of the shares from which the stock arose.	Transfer of stock.
91.	The holders of stock shall, according to the amount of stock held by them, have the same rights, privileges and advantages as regards dividends, participation in profits, voting at meetings of the Company, and other matters, as if they hold the shares for which the stock arose but no such privilege or advantage shall be conferred by an amount of stock which would not, if existing in shares, have conferred that privilege or advantage.	Rights of stock holders.
92.	Such of the regulations of the Company (other than those relating to share warrants), as are applicable to paid up share shall apply to stock and the words "share" and "shareholders" in those regulations shall include "stock" and "stockholders" respectively.	Regulations.
93.	BORROWING POWERS Subject to the provisions of the Act and these Articles, the Board may,	Power to borrow.
	from time to time at its discretion, by a resolution passed at a meeting of the Board generally raise or borrow money by way of deposits, loans, overdrafts, cash credit or by issue of bonds, debentures or debenture-stock (perpetual or otherwise) or in any other manner, or from any person, firm, company, co-operative society, any body corporate, bank, institution, whether incorporated in India or abroad, Government or any authority or any other body for the purpose of the Company and may secure the payment of any sums of money so received, raised or borrowed; provided that the total amount borrowed by the Company (apart from temporary loans obtained from the Company's Bankers in the ordinary course of business) shall not without the consent of the Company in General Meeting exceed the aggregate of the paid up capital of the Company and its free reserves that is to say reserves not set apart for any specified purpose.	
94.	Subject to the provisions of the Act and these Articles, any bonds, debentures, debenture-stock or any other securities may be issued at a discount, premium or otherwise and with any special privileges and conditions as to redemption, surrender, allotment of shares,	Issue of discount etc. or with special privileges.



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	appointment of Directors or otherwise; provided that debentures with	
	the right to allotment of or conversion into shares shall not be issued	
0.5	except with the sanction of the Company in General Meeting.	
95.	The payment and/or repayment of moneys borrowed or raised as	Securing payment or repayment
	aforesaid or any moneys owing otherwise or debts due from the Company may be secured in such manner and upon such terms and	of Moneys borrowed.
	conditions in all respects as the Board may think fit, and in particular	
	by mortgage, charter, lien or any other security upon all or any of the	
	assets or property (both present and future) or the undertaking of the	
	Company including its uncalled capital for the time being, or by a	
	guarantee by any Director, Government or third party, and the bonds,	
	debentures and debenture stocks and other securities may be made	
	assignable, free from equities between the Company and the person	
	to whom the same may be issued and also by a similar mortgage,	
	charge or lien to secure and guarantee, the performance by the	
	Company or any other person or company of any obligation	
	undertaken by the Company or any person or Company as the case	
96.	may be.	Danda Dahantunas eta ta ha
90.	Any bonds, debentures, debenture-stock or their securities issued or to be issued by the Company shall be under the control of the Board	Bonds, Debentures etc. to be under the control of the
	who may issue them upon such terms and conditions, and in such	Directors.
	manner and for such consideration as they shall consider to be for the	Directors.
	benefit of the Company.	
97.	If any uncalled capital of the Company is included in or charged by	Mortgage of uncalled Capital.
	any mortgage or other security the Directors shall subject to the	
	provisions of the Act and these Articles make calls on the members in	
	respect of such uncalled capital in trust for the person in whose favour	
	such mortgage or security is executed.	
98.	Subject to the provisions of the Act and these Articles if the Directors	Indemnity may be given.
	or any of them or any other person shall incur or be about to incur any	
	liability whether as principal or surely for the payment of any sum primarily due from the Company, the Directors may execute or cause	
	to be executed any mortgage, charge or security over or affecting the	
	whole or any part of the assets of the Company by way of indemnity	
	to secure the Directors or person so becoming liable as aforesaid from	
	any loss in respect of such liability.	
	MEETINGS OF MEMBERS	
99.	All the General Meetings of the Company other than Annual General	Distinction between AGM &
	Meetings shall be called Extra-ordinary General Meetings.	EGM.
100.	(a) The Directors may, whenever they think fit, convene an Extra-	Extra-Ordinary General
	Ordinary General Meeting and they shall on requisition of	Meeting by Board and by
	requisition of Members made in compliance with Section 100 of the Act, forthwith proceed to convene Extra-Ordinary General	requisition
	Meeting of the members	
	(b) If at any time there are not within India sufficient Directors	When a Director or any two
	capable of acting to form a quorum, or if the number of	Members may call an Extra
	Directors be reduced in number to less than the minimum	Ordinary General Meeting
	number of Directors prescribed by these Articles and the	
	continuing Directors fail or neglect to increase the number of	
	Directors to that number or to convene a General Meeting, any	
	Director or any two or more Members of the Company holding	
	not less than one-tenth of the total paid up share capital of the	
	Company may call for an Extra-Ordinary General Meeting in	
	the same manner as nearly as possible as that in which meeting may be called by the Directors.	
101.	No General Meeting, Annual or Extraordinary shall be competent to	Meeting not to transact business
101.	enter upon, discuss or transfer any business which has not been	not mentioned in notice.
	mentioned in the notice or notices upon which it was convened.	
	1	



Sr. No	Particulars		
102.	The Chairman (if any) of the Board of Directors shall be entitled to	Chairman of General Meeting	
	take the chair at every General Meeting, whether Annual or		
	Extraordinary. If there is no such Chairman of the Board of Directors,		
	or if at any meeting he is not present within fifteen minutes of the time		
	appointed for holding such meeting or if he is unable or unwilling to		
	take the chair, then the Members present shall elect another Director		
	as Chairman, and if no Director be present or if all the Directors		
	present decline to take the chair then the Members present shall elect		
102	one of the members to be the Chairman of the meeting.		
103.	No business, except the election of a Chairman, shall be discussed at any General Meeting whilst the Chair is vacant.	Business confined to election of Chairman whilst chair is vacant.	
104.	a) The Chairperson may, with the consent of any meeting at which		
104.	a quorum is present, and shall, if so directed by the meeting,	Chairman with consent may adjourn meeting.	
	adjourn the meeting from time to time and from place to place.	aujourn meeting.	
	b) No business shall be transacted at any adjourned meeting other		
	than the business left unfinished at the meeting from which the		
	adjournment took place.		
	c) When a meeting is adjourned for thirty days or more, notice of		
	the adjourned meeting shall be given as in the case of an original		
	meeting.		
	d) Save as aforesaid, and as provided in Section 103 of the Act, it		
	shall not be necessary to give any notice of an adjournment or of		
	the business to be transacted at an adjourned meeting.		
105.	In the case of an equality of votes the Chairman shall both on a show	Chairman's casting vote.	
	of hands, on a poll (if any) and e-voting, have casting vote in addition		
106	to the vote or votes to which he may be entitled as a Member.	T 1 4 11 4 1	
106.	Any poll duly demanded on the election of Chairman of the meeting	In what case poll taken without	
	or any question of adjournment shall be taken at the meeting forthwith.	adjournment.	
107.	The demand for a poll except on the question of the election of the	D 1 C 11 4 4	
		Liemand for holl hot to brevent	
		Demand for poll not to prevent transaction of other business.	
	Chairman and of an adjournment shall not prevent the continuance of	transaction of other business.	
	Chairman and of an adjournment shall not prevent the continuance of a meeting for the transaction of any business other than the question		
108.	Chairman and of an adjournment shall not prevent the continuance of a meeting for the transaction of any business other than the question on which the poll has been demanded.		
	Chairman and of an adjournment shall not prevent the continuance of a meeting for the transaction of any business other than the question on which the poll has been demanded.  VOTES OF MEMBERS  No Member shall be entitled to vote either personally or by proxy at any General Meeting or Meeting of a class of shareholders either upon	transaction of other business.	
	Chairman and of an adjournment shall not prevent the continuance of a meeting for the transaction of any business other than the question on which the poll has been demanded.  VOTES OF MEMBERS  No Member shall be entitled to vote either personally or by proxy at any General Meeting or Meeting of a class of shareholders either upon a show of hands, upon a poll or electronically, or be reckoned in a	transaction of other business.	
	Chairman and of an adjournment shall not prevent the continuance of a meeting for the transaction of any business other than the question on which the poll has been demanded.  VOTES OF MEMBERS  No Member shall be entitled to vote either personally or by proxy at any General Meeting or Meeting of a class of shareholders either upon a show of hands, upon a poll or electronically, or be reckoned in a quorum in respect of any shares registered in his name on which any	transaction of other business.	
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Sr. No	Particulars	
111.	A member of unsound mind, or in respect of whom an order has been	Vote of member of unsound
	made by any court having jurisdiction in lunacy, or a minor may vote,	mind and of minor
	whether on a show of hands or on a poll, by his committee or other	
	legal guardian, and any such committee or guardian may, on a poll,	
112	vote by proxy.	Dogtal Pollat
112.	Notwithstanding anything contained in the provisions of the Companies Act, 2013, and the Rules made there under, the Company	Postal Ballot
	may, and in the case of resolutions relating to such business as may	
	be prescribed by such authorities from time to time, declare to be	
	conducted only by postal ballot, shall, get any such business/	
	resolutions passed by means of postal ballot, instead of transacting the	
	business in the General Meeting of the Company.	
113.	A member may exercise his vote at a meeting by electronic means in	E-Voting
11.4	accordance with Section 108 and shall vote only once.	¥7.4 6 · · 4
114.	a) In the case of joint holders, the vote of the senior who tenders a	Votes of joint members.
	vote, whether in person or by proxy, shall be accepted to the exclusion of the votes of the other joint holders. If more than one	
	of the said persons remain present than the senior shall alone be	
	entitled to speak and to vote in respect of such shares, but the	
	other or others of the joint holders shall be entitled to be present	
	at the meeting. Several executors or administrators of a deceased	
	Member in whose name share stands shall for the purpose of	
	these Articles be deemed joints holders thereof.	
	b) For this purpose, seniority shall be determined by the order in	
115.	which the names stand in the register of members.  Votes may be given either personally or by attorney or by proxy or in	Votes may be given by proxy or
113.	case of a company, by a representative duly Authorised as mentioned	by representative
	in Articles	Sy representative
116.	A body corporate (whether a company within the meaning of the Act	Representation of a body
	or not) may, if it is member or creditor of the Company (including	corporate.
	being a holder of debentures) authorise such person by resolution of	
	its Board of Directors, as it thinks fit, in accordance with the	
	provisions of Section 113 of the Act to act as its representative at any	
	Meeting of the members or creditors of the Company or debentures holders of the Company. A person authorised by resolution as	
	aforesaid shall be entitled to exercise the same rights and powers	
	(including the right to vote by proxy) on behalf of the body corporate	
	as if it were an individual member, creditor or holder of debentures of	
	the Company.	
117.	(a) A member paying the whole or a part of the amount remaining	Members paying money in
	unpaid on any share held by him although no part of that amount	advance.
	has been called up, shall not be entitled to any voting rights in respect of the moneys paid until the same would, but for this	
	payment, become presently payable.	
	(b) A member is not prohibited from exercising his voting rights on	Members not prohibited if share
	the ground that he has not held his shares or interest in the	not held for any specified period.
	Company for any specified period preceding the date on which	
	the vote was taken.	
118.	Any person entitled under Article 73 (transmission clause) to transfer	Votes in respect of shares of
	any share may vote at any General Meeting in respect thereof in the	deceased or insolvent members.
	same manner as if he were the registered holder of such shares, provided that at least forty-eight hours before the time of holding the	
	meeting or adjourned meeting, as the case may be at which he	
	proposes to vote he shall satisfy the Directors of his right to transfer	
	such shares and give such indemnify (if any) as the Directors may	
	require or the directors shall have previously admitted his right to vote	
4	at such meeting in respect thereof.	
119.	No Member shall be entitled to vote on a show of hands unless such	No votes by proxy on show of
	member is present personally or by attorney or is a body Corporate	hands.



Sr. No	Particulars	
2272.0	present by a representative duly Authorised under the provisions of	
	the Act in which case such members, attorney or representative may	
	vote on a show of hands as if he were a Member of the Company. In	
	the case of a Body Corporate the production at the meeting of a copy	
	of such resolution duly signed by a Director or Secretary of such Body	
	Corporate and certified by him as being a true copy of the resolution	
	shall be accepted by the Company as sufficient evidence of the	
	authority of the appointment.	
120.	The instrument appointing a proxy and the power-of-attorney or other	Appointment of a Proxy.
	authority, if any, under which it is signed or a notarised copy of that	
	power or authority, shall be deposited at the registered office of the	
	company not less than 48 hours before the time for holding the	
	meeting or adjourned meeting at which the person named in the	
	instrument proposes to vote, or, in the case of a poll, not less than 24	
	hours before the time appointed for the taking of the poll; and in	
121	default the instrument of proxy shall not be treated as valid.	Earn of marry
121.	An instrument appointing a proxy shall be in the form as prescribed in the rules made under Section 105.	Form of proxy.
122.	A vote given in accordance with the terms of an instrument of proxy	Validity of votes given by proxy
122.	shall be valid notwithstanding the previous death or insanity of the	notwithstanding death of a
	Member, or revocation of the proxy or of any power of attorney which	member.
	such proxy signed, or the transfer of the share in respect of which the	
	vote is given, provided that no intimation in writing of the death or	
	insanity, revocation or transfer shall have been received at the office	
	before the meeting or adjourned meeting at which the proxy is used.	
123.	No objection shall be raised to the qualification of any voter except at	Time for objections to votes.
	the meeting or adjourned meeting at which the vote objected to is	
	given or tendered, and every vote not disallowed at such meeting shall	
	be valid for all purposes.	
124.	Any such objection raised to the qualification of any voter in due time	Chairperson of the Meeting to be
	shall be referred to the Chairperson of the meeting, whose decision	the judge of validity of any vote.
	shall be final and conclusive.	
125	DIRECTORS	N I CD'
125.	Until otherwise determined by a General Meeting of the Company	Number of Directors
	and subject to the provisions of Section 149 of the Act, the number of Directors (including Debenture and Alternate Directors) shall not be	
	less than three and not more than fifteen. Provided that a company	
	may appoint more than fifteen directors after passing a special	
	resolution	
126.	A Director of the Company shall not be bound to hold any	Qualification
120.	Qualification Shares in the Company.	shares.
127.	(a) Subject to the provisions of the Companies Act, 2013and	Nominee Directors.
	notwithstanding anything to the contrary contained in these	
	Articles, the Board may appoint any person as a director	
	Articles, the Board may appoint any person as a director nominated by any institution in pursuance of the provisions of	
	nominated by any institution in pursuance of the provisions of any law for the time being in force or of any agreement	
	nominated by any institution in pursuance of the provisions of any law for the time being in force or of any agreement  (b) The Nominee Director/s so appointed shall not be required to	
	nominated by any institution in pursuance of the provisions of any law for the time being in force or of any agreement  (b) The Nominee Director/s so appointed shall not be required to hold any qualification shares in the Company nor shall be liable	
	nominated by any institution in pursuance of the provisions of any law for the time being in force or of any agreement  (b) The Nominee Director/s so appointed shall not be required to hold any qualification shares in the Company nor shall be liable to retire by rotation. The Board of Directors of the Company	
	nominated by any institution in pursuance of the provisions of any law for the time being in force or of any agreement  (b) The Nominee Director/s so appointed shall not be required to hold any qualification shares in the Company nor shall be liable to retire by rotation. The Board of Directors of the Company shall have no power to remove from office the Nominee	
	nominated by any institution in pursuance of the provisions of any law for the time being in force or of any agreement  (b) The Nominee Director/s so appointed shall not be required to hold any qualification shares in the Company nor shall be liable to retire by rotation. The Board of Directors of the Company shall have no power to remove from office the Nominee Director/s so appointed. The said Nominee Director/s shall be	
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	nominated by any institution in pursuance of the provisions of any law for the time being in force or of any agreement  (b) The Nominee Director/s so appointed shall not be required to hold any qualification shares in the Company nor shall be liable to retire by rotation. The Board of Directors of the Company shall have no power to remove from office the Nominee Director/s so appointed. The said Nominee Director/s shall be entitled to the same rights and privileges including receiving of notices, copies of the minutes, sitting fees, etc. as any other Director of the Company is entitled.  (c) If the Nominee Director/s is an officer of any of the financial institution the sitting fees in relation to such nominee Directors	
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Sr. No	Particulars	
	meetings of the Board or any other Committee constituted by	
	the Board.	
	(d) The Nominee Director/s shall, notwithstanding anything to the	
	Contrary contained in these Articles, be at liberty to disclose any information obtained by him/them to the Financial Institution	
	appointing him/them as such Director/s.	
128.	The Board may appoint an Alternate Director to act for a Director	Appointment of alternate
	(hereinafter called "The Original Director") during his absence for a	Director.
	period of not less than three months from India. An Alternate Director	
	appointed under this Article shall not hold office for period longer	
	than that permissible to the Original Director in whose place he has	
	been appointed and shall vacate office if and when the Original	
	Director returns to India. If the term of Office of the Original Director	
	is determined before he so returns to India, any provision in the Act	
	or in these Articles for the automatic re-appointment of retiring Director in default of another appointment shall apply to the Original	
	Director and not to the Alternate Director.	
129.	Subject to the provisions of the Act, the Board shall have power at	Additional Director
12).	any time and from time to time to appoint any other person to be an	Traditional Director
	Additional Director. Any such Additional Director shall hold office	
	only upto the date of the next Annual General Meeting.	
130.	Subject to the provisions of the Act, the Board shall have power at	Director's power to fill casual
	any time and from time to time to appoint a Director, if the office of	vacancies.
	any director appointed by the company in general meeting is vacated	
	before his term of office expires in the normal course, who shall hold	
	office only upto the date upto which the Director in whose place he is	
121	appointed would have held office if it had not been vacated by him.	C'AA' E
131.	Until otherwise determined by the Company in General Meeting, each Director other than the Managing/Whole-time Director (unless	Sitting Fees.
	otherwise specifically provided for) shall be entitled to sitting fees not	
	exceeding a sum prescribed in the Act (as may be amended from time	
	to time) for attending meetings of the Board or Committees thereof.	
132.	The Board of Directors may subject to the limitations provided in the	Travelling expenses Incurred by
	Act allow and pay to any Director who attends a meeting at a place	Director on Company's business.
	other than his usual place of residence for the purpose of attending a	
	meeting, such sum as the Board may consider fair, compensation for	
	travelling, hotel and other incidental expenses properly incurred by	
	him, in addition to his fee for attending such meeting as above	
	specified.	
133.	PROCEEDING OF THE BOARD OF DIRECTORS  (a) The Board of Directors may meet for the conduct of business,	Meetings of Directors.
133.	adjourn and otherwise regulate its meetings as it thinks fit.	wieetings of Directors.
	(b) A director may, and the manager or secretary on the requisition	
	of a director shall, at any time, summon a meeting of the Board.	
134.	a) The Directors may from time to time elect from among their	Chairperson
	members a Chairperson of the Board and determine the period	_
	for which he is to hold office. If at any meeting of the Board, the	
	Chairman is not present within five minutes after the time	
	appointed for holding the same, the Directors present may choose	
	one of the Directors then present to preside at the meeting.	
	b) Subject to Section 203 of the Act and rules made there under, one person can act as the Chairman as well as the Managing Director	
	or Chief Executive Officer at the same time.	
135.	Questions arising at any meeting of the Board of Directors shall be	Questions at Board meeting how
100.	decided by a majority of votes and in the case of an equality of votes,	decided.
	the Chairman will have a second or casting vote.	
136.	The continuing directors may act notwithstanding any vacancy in the	Continuing directors may act
	Board; but, if and so long as their number is reduced below the	notwithstanding any vacancy in
	quorum fixed by the Act for a meeting of the Board, the continuing	the Board



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	directors or director may act for the purpose of increasing the number	
	of directors to that fixed for the quorum, or of summoning a general	
	meeting of the company, but for no other purpose.	
137.	Subject to the provisions of the Act, the Board may delegate any of	Directors may appoint
	their powers to a Committee consisting of such member or members	committee.
	of its body as it thinks fit, and it may from time to time revoke and	
	discharge any such committee either wholly or in part and either as to person, or purposes, but every Committee so formed shall in the	
	exercise of the powers so delegated conform to any regulations that	
	may from time to time be imposed on it by the Board. All acts done	
	by any such Committee in conformity with such regulations and in	
	fulfillment of the purposes of their appointment but not otherwise,	
	shall have the like force and effect as if done by the Board.	
138.	The Meetings and proceedings of any such Committee of the Board	Committee Meetings how to be
	consisting of two or more members shall be governed by the	governed.
	provisions herein contained for regulating the meetings and	
	proceedings of the Directors so far as the same are applicable thereto	
	and are not superseded by any regulations made by the Directors under the last preceding Article.	
139.	a) A committee may elect a Chairperson of its meetings.	Chairperson of Committee
137.	b) If no such Chairperson is elected, or if at any meeting the	Meetings of Committee
	Chairperson is not present within five minutes after the time	g-
	appointed for holding the meeting, the members present may	
	choose one of their members to be Chairperson of the meeting.	
140.	a) A committee may meet and adjourn as it thinks fit.	Meetings of the Committee
	b) Questions arising at any meeting of a committee shall be	
	determined by a majority of votes of the members present, and in	
	case of an equality of votes, the Chairperson shall have a second or casting vote.	
141.	Subject to the provisions of the Act, all acts done by any meeting of	Acts of Board or Committee
141.	Subject to the provisions of the Act, all acts done by any meeting of the Board or by a Committee of the Board, or by any person acting as	Acts of Board or Committee shall be valid notwithstanding
141.	Subject to the provisions of the Act, all acts done by any meeting of the Board or by a Committee of the Board, or by any person acting as a Director shall notwithstanding that it shall afterwards be discovered	Acts of Board or Committee shall be valid notwithstanding defect in appointment.
141.	the Board or by a Committee of the Board, or by any person acting as a Director shall notwithstanding that it shall afterwards be discovered that there was some defect in the appointment of such Director or	shall be valid notwithstanding
141.	the Board or by a Committee of the Board, or by any person acting as a Director shall notwithstanding that it shall afterwards be discovered that there was some defect in the appointment of such Director or persons acting as aforesaid, or that they or any of them were	shall be valid notwithstanding
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Sr. No	Particulars	
	to the restrictions contained in the Articles, it is hereby, declared that	
	the Directors shall have the following powers, that is to say	
	(1) Subject to the provisions of the Act, to purchase or otherwise acquire any lands, buildings, machinery, premises, property,	To acquire any property, rights
	effects, assets, rights, creditors, royalties, business and goodwill	etc.
	of any person firm or company carrying on the business which	
	this Company is authorised to carry on, in any part of India.	
	(2) Subject to the provisions of the Act to purchase, take on lease	To take on Lease.
	for any term or terms of years, or otherwise acquire any land or	
	lands, with or without buildings and out-houses thereon, situate	
	in any part of India, at such conditions as the Directors may	
	think fit, and in any such purchase, lease or acquisition to accept	
	such title as the Directors may believe, or may be advised to be reasonably satisfy.	
	(3) To erect and construct, on the said land or lands, buildings,	To erect & construct.
	houses, warehouses and sheds and to alter, extend and improve	To creet & constructi
	the same, to let or lease the property of the company, in part or	
	in whole for such rent and subject to such conditions, as may be	
	thought advisable; to sell such portions of the land or buildings	
	of the Company as may not be required for the company; to	
	mortgage the whole or any portion of the property of the	
	company for the purposes of the Company; to sell all or any portion of the machinery or stores belonging to the Company.	
	(4) At their discretion and subject to the provisions of the Act, the	To pay for property.
	Directors may pay property rights or privileges acquired by, or	To pay for property.
	services rendered to the Company, either wholly or partially in	
	cash or in shares, bonds, debentures or other securities of the	
	Company, and any such share may be issued either as fully paid	
	up or with such amount credited as paid up thereon as may be	
	agreed upon; and any such bonds, debentures or other securities	
	may be either specifically charged upon all or any part of the	
	property of the Company and its uncalled capital or not so charged.	
	(5) To insure and keep insured against loss or damage by fire or	To insure properties of the
	otherwise for such period and to such extent as they may think	Company.
	proper all or any part of the buildings, machinery, goods, stores,	
	produce and other moveable property of the Company either	
	separately or co-jointly; also to insure all or any portion of the	
	goods, produce, machinery and other articles imported or	
	exported by the Company and to sell, assign, surrender or	
	discontinue any policies of assurance effected in pursuance of this power.	
	(6) To open accounts with any Bank or Bankers and to pay money	To open Bank accounts.
	into and draw money from any such account from time to time	
	as the Directors may think fit.	
	(7) To secure the fulfillment of any contracts or engagement	To secure contracts by way of
	entered into by the Company by mortgage or charge on all or	mortgage.
	any of the property of the Company including its whole or part	
	of its undertaking as a going concern and its uncalled capital for	
	the time being or in such manner as they think fit.  (8) To accept from any member, so far as may be permissible by	To accept surrender of shares.
	law, a surrender of the shares or any part thereof, on such terms	To accept sufferince of shares.
	and conditions as shall be agreed upon.	
	(9) To appoint any person to accept and hold in trust, for the	To appoint trustees for the
	Company property belonging to the Company, or in which it is	Company.
	interested or for any other purposes and to execute and to do all	
	such deeds and things as may be required in relation to any such	
	trust, and to provide for the remuneration of such trustee or	
	trustees.	



Sr. No		Particulars	
	(10)	To institute, conduct, defend, compound or abandon any legal	To conduct legal proceedings.
		proceeding by or against the Company or its Officer, or	
		otherwise concerning the affairs and also to compound and	
		allow time for payment or satisfaction of any debts, due, and of any claims or demands by or against the Company and to refer	
		any difference to arbitration, either according to Indian or	
		Foreign law and either in India or abroad and observe and	
		perform or challenge any award thereon.	
	(11)	To act on behalf of the Company in all matters relating to	Bankruptcy &Insolvency
	(1.5)	bankruptcy insolvency.	
	(12)	To make and give receipts, release and give discharge for	To issue receipts & give
		moneys payable to the Company and for the claims and demands of the Company.	discharge.
	(13)	Subject to the provisions of the Act, and these Articles to invest	To invest and deal with money of
	(13)	and deal with any moneys of the Company not immediately	the Company.
		required for the purpose thereof, upon such authority (not being	the company.
		the shares of this Company) or without security and in such	
		manner as they may think fit and from time to time to vary or	
		realise such investments. Save as provided in Section 187 of the	
		Act, all investments shall be made and held in the Company's	
	(14)	own name.  To execute in the name and on behalf of the Company in favour	To give Security by way of
	(14)	of any Director or other person who may incur or be about to	indemnity.
		incur any personal liability whether as principal or as surety, for	macimity.
		the benefit of the Company, such mortgage of the Company's	
		property (present or future) as they think fit, and any such	
		mortgage may contain a power of sale and other powers,	
	(1.5)	provisions, covenants and agreements as shall be agreed upon;	
	(15)	To determine from time to time persons who shall be entitled to	To determine signing powers.
		sign on Company's behalf, bills, notes, receipts, acceptances, endorsements, cheques, dividend warrants, releases, contracts	
		and documents and to give the necessary authority for such	
		purpose, whether by way of a resolution of the Board or by way	
		of a power of attorney or otherwise.	
	(16)	To give to any Director, Officer, or other persons employed by	Commission or share in profits.
		the Company, a commission on the profits of any particular	
		business or transaction, or a share in the general profits of the	
		company; and such commission or share of profits shall be treated as part of the working expenses of the Company.	
	(17)	To give, award or allow any bonus, pension, gratuity or	Bonus etc. to employees.
		compensation to any employee of the Company, or his widow,	
		children, dependents, that may appear just or proper, whether	
		such employee, his widow, children or dependents have or have	
	(10)	not a legal claim on the Company.	The state of the s
	(18)	To set aside out of the profits of the Company such sums as they may think proper for depreciation or the depreciation funds	Transfer to Reserve Funds.
		or to insurance fund or to an export fund, or to a Reserve Fund,	
		or Sinking Fund or any special fund to meet contingencies or	
		repay debentures or debenture-stock or for equalizing dividends	
		or for repairing, improving, extending and maintaining any of	
		the properties of the Company and for such other purposes	
		(including the purpose referred to in the preceding clause) as	
		the Board may, in the absolute discretion think conducive to the	
		interests of the Company, and subject to Section 179 of the Act, to invest the several sums so set aside or so much thereof as	
		may be required to be invested, upon such investments (other	
		than shares of this Company) as they may think fit and from	
		time to time deal with and vary such investments and dispose	
		of and apply and extend all or any part thereof for the benefit of	



Sr. No	Particulars	
	the Company notwithstanding the matters to which the Board	
	apply or upon which the capital moneys of the Company might	
	rightly be applied or expended and divide the reserve fund into	
	such special funds as the Board may think fit; with full powers	
	to transfer the whole or any portion of a reserve fund or division	
	of a reserve fund to another fund and with the full power to	
	employ the assets constituting all or any of the above funds, including the depredation fund, in the business of the company	
	or in the purchase or repayment of debentures or debenture-	
	stocks and without being bound to keep the same separate from	
	the other assets and without being bound to pay interest on the	
	same with the power to the Board at their discretion to pay or	
	allow to the credit of such funds, interest at such rate as the	
	Board may think proper.	
	(19) To appoint, and at their discretion remove or suspend such	To appoint and remove officers
	general manager, managers, secretaries, assistants, supervisors,	and other employees.
	scientists, technicians, engineers, consultants, legal, medical or	
	economic advisers, research workers, labourers, clerks, agents	
	and servants, for permanent, temporary or special services as	
	they may from time to time think fit, and to determine their powers and duties and to fix their salaries or emoluments or	
	remuneration and to require security in such instances and for	
	such amounts they may think fit and also from time to time to	
	provide for the management and transaction of the affairs of the	
	Company in any specified locality in India or elsewhere in such	
	manner as they think fit and the provisions contained in the next	
	following clauses shall be without prejudice to the general	
	powers conferred by this clause.	
	(20) At any time and from time to time by power of attorney under	To appoint Attorneys.
	the seal of the Company, to appoint any person or persons to be the Attorney or attorneys of the Company, for such purposes	
	and with such powers, authorities and discretions (not	
	exceeding those vested in or exercisable by the Board under	
	these presents and excluding the power to make calls and	
	excluding also except in their limits authorised by the Board the	
	power to make loans and borrow moneys) and for such period	
	and subject to such conditions as the Board may from time to	
	time think fit, and such appointments may (if the Board think	
	fit) be made in favour of the members or any of the members of	
	any local Board established as aforesaid or in favour of any Company, or the shareholders, directors, nominees or manager	
	of any Company or firm or otherwise in favour of any	
	fluctuating body of persons whether nominated directly or	
	indirectly by the Board and any such powers of attorney may	
	contain such powers for the protection or convenience for	
	dealing with such Attorneys as the Board may think fit, and may	
	contain powers enabling any such delegated Attorneys as	
	aforesaid to sub-delegate all or any of the powers, authorities	
	and discretion for the time being vested in them.	
	(21) Subject to Sections 188 of the Act, for or in relation to any of	To enter into contracts.
	the matters aforesaid or otherwise for the purpose of the	
	Company to enter into all such negotiations and contracts and rescind and vary all such contracts, and execute and do all such	
	acts, deeds and things in the name and on behalf of the	
	Company as they may consider expedient.	
	(22) From time to time to make, vary and repeal rules for the	To make rules.
	regulations of the business of the Company its Officers and	
	employees.	



Sr. No		Particulars	
	(23)	To effect, make and enter into on behalf of the Company all	To effect contracts etc.
		transactions, agreements and other contracts within the scope of	
	(24)	the business of the Company.  To apply for, promote and obtain any act, charter, privilege,	To apply & obtain concessions
	(24)	concession, license, authorization, if any, Government, State or	licenses etc.
		municipality, provisional order or license of any authority for	
		enabling the Company to carry any of this objects into effect,	
		or for extending and any of the powers of the Company or for	
		effecting any modification of the Company's constitution, or	
		for any other purpose, which may seem expedient and to oppose any proceedings or applications which may seem calculated,	
		directly or indirectly to prejudice the Company's interests.	
	(25)	To pay and charge to the capital account of the Company any	To pay commissions or interest.
		commission or interest lawfully payable there out under the	
		provisions of Sections 40 of the Act and of the provisions	
	L	contained in these presents.	
	(26)	To redeem preference shares.	To redeem preference shares.
	(27)	To subscribe, incur expenditure or otherwise to assist or to guarantee money to charitable, benevolent, religious, scientific,	To assist charitable or benevolent institutions.
		national or any other institutions or subjects which shall have	benevoicht msututions.
		any moral or other claim to support or aid by the Company,	
		either by reason of locality or operation or of public and general	
		utility or otherwise.	
	(28)		
		incidental to the promotion, formation, establishment and registration of the Company.	
	(29)	To pay and charge to the capital account of the Company any	
	(2)	commission or interest lawfully payable thereon under the	
		provisions of Sections 40 of the Act.	
	(30)	1	
		employees or ex-employees of the Company and their wives,	
		widows and families or the dependents or connections of such persons, by building or contributing to the building of houses,	
		dwelling or chawls, or by grants of moneys, pension, gratuities,	
		allowances, bonus or other payments, or by creating and from	
		time to time subscribing or contributing, to provide other	
		associations, institutions, funds or trusts and by providing or	
		subscribing or contributing towards place of instruction and	
		recreation, hospitals and dispensaries, medical and other attendance and other assistance as the Board shall think fit and	
		subject to the provision of Section 181 of the Act, to subscribe	
		or contribute or otherwise to assist or to guarantee money to	
		charitable, benevolent, religious, scientific, national or other	
		institutions or object which shall have any moral or other claim	
		to support or aid by the Company, either by reason of locality	
	(21)	of operation, or of the public and general utility or otherwise.	
	(31)	To purchase or otherwise acquire or obtain license for the use of and to sell, exchange or grant license for the use of any trade	
		mark, patent, invention or technical know-how.	
	(32)	•	
		plants, stores and other Articles and thing belonging to the	
		Company as the Board may think proper and to manufacture,	
	(22)	prepare and sell waste and by-products.	
	(33)	From time to time to extend the business and undertaking of the Company by adding, altering or enlarging all or any of the	
		buildings, factories, workshops, premises, plant and machinery,	
		for the time being the property of or in the possession of the	
		Company, or by erecting new or additional buildings, and to	



Sr. No	Particulars	
	expend such sum of money for the purpose aforesaid or any of	
	them as they be thought necessary or expedient.	
	(34) To undertake on behalf of the Company any payment of rents	
	and the performance of the covenants, conditions and	
	agreements contained in or reserved by any lease that may be	
	granted or assigned to or otherwise acquired by the Company	
	and to purchase the reversion or reversions, and otherwise to	
	acquire on free hold sample of all or any of the lands of the	
	Company for the time being held under lease or for an estate	
	less than freehold estate.  (35) To improve, manage, develop, exchange, lease, sell, resell and	
	(35) To improve, manage, develop, exchange, lease, sell, resell and re-purchase, dispose off, deal or otherwise turn to account, any	
	property (movable or immovable) or any rights or privileges	
	belonging to or at the disposal of the Company or in which the	
	Company is interested.	
	(36) To let, sell or otherwise dispose of subject to the provisions of	
	Section 180 of the Act and of the other Articles any property of	
	the Company, either absolutely or conditionally and in such	
	manner and upon such terms and conditions in all respects as it	
	thinks fit and to accept payment in satisfaction for the	
	same in cash or otherwise as it thinks fit.	
	(37) Generally subject to the provisions of the Act and these	
	Articles, to delegate the powers/authorities and discretions	
	vested in the Directors to any person(s), firm, company or	
	fluctuating body of persons as aforesaid.	
	(38) To comply with the requirements of any local law which in their	
	opinion it shall in the interest of the Company be necessary or	
	expedient to comply with.	
	MANACING AND WHOLESTIME DIRECTORS	
145	MANAGING AND WHOLE-TIME DIRECTORS  a) Subject to the provisions of the Act and of these Articles the	Powers to appoint Managing/
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Sr. No	Particulars	
	to-day management functions among such Directors and in any	
	manner as may be directed by the Board.	
	(2) The Directors may from time to time entrust to and confer upon	
	the Managing Director or Whole-time Director for the time	
	being save as prohibited in the Act, such of the powers	
	exercisable under these presents by the Directors as they may	
	think fit, and may confer such objects and purposes, and upon such terms and conditions, and with such restrictions as they	
	think expedient; and they may subject to the provisions of the	
	Act and these Articles confer such powers, either collaterally	
	with or to the exclusion of, and in substitution for, all or any of	
	the powers of the Directors in that behalf, and may from time to	
	time revoke, withdraw, alter or vary all or any such powers.	
	(3) The Company's General Meeting may also from time to time	
	appoint any Managing Director or Managing Directors or	
	Wholetime Director or Wholetime Directors of the Company	
	and may exercise all the powers referred to in these Articles.  (4) The Managing Director shall be entitled to sub delegate (with	
	(4) The Managing Director shall be entitled to sub-delegate (with the sanction of the Directors where necessary) all or any of the	
	powers, authorities and discretions for the time being vested in	
	him in particular from time to time by the appointment of any	
	attorney or attorneys for the management and transaction of the	
	affairs of the Company in any specified locality in such manner	
	as they may think fit.	
	(5) Notwithstanding anything contained in these Articles, the	
	Managing Director is expressly allowed generally to work for	
	and contract with the Company and especially to do the work	
	of Managing Director and also to do any work for the Company	
	upon such terms and conditions and for such remuneration (subject to the provisions of the Act) as may from time to time	
	be agreed between him and the Directors of the Company.	
	Chief Executive Officer, Manager, Company Secretary or Chief	
	Financial Officer	
148.	a) Subject to the provisions of the Act,—	Board to appoint Chief
	i. A chief executive officer, manager, company secretary or	Executive Officer/ Manager/
	chief financial officer may be appointed by the Board for	Company Secretary/ Chief
	such term, at such remuneration and upon such conditions as it may thinks fit; and any chief executive officer, manager,	Financial Officer
	company secretary or chief financial officer so appointed	
	may be removed by means of a resolution of the Board;	
	ii. A director may be appointed as chief executive officer,	
	manager, company secretary or chief financial officer.	
	b) A provision of the Act or these regulations requiring or	
	authorising a thing to be done by or to a director and chief	
	executive officer, manager, company secretary or chief financial	
	officer shall not be satisfied by its being done by or to the same	
	person acting both as director and as, or in place of, chief	
	executive officer, manager, company secretary or chief financial	
	officer.  THE SEAL	
149.	(a) The Board shall provide a Common Seal for the purposes of the	The seal, its custody and use.
	Company, and shall have power from time to time to destroy	,
	the same and substitute a new Seal in lieu thereof, and the Board	
	shall provide for the safe custody of the Seal for the time being,	
	and the Seal shall never be used except by the authority of the	
	Board or a Committee of the Board previously given.	
	(b) The Company shall also be at liberty to have an Official Seal in	
	accordance with of the Act, for use in any territory, district or	
1	place outside India.	



Sr. No Particulars	
150. The seal of the company shall not be affixed to any instrument except Deeds how executed	•
by the authority of a resolution of the Board or of a committee of the	
Board authorized by it in that behalf, and except in the presence of at	
least two directors and of the secretary or such other person as the	
Board may appoint for the purpose; and those two directors and the secretary or other person aforesaid shall sign every instrument to	
which the seal of the company is so affixed in their presence.	
Dividend and Reserves	
151. (1) Subject to the rights of persons, if any, entitled to shares with <b>Division of profits.</b>	
special rights as to dividends, all dividends shall be declared	
and paid according to the amounts paid or credited as paid on	
the shares in respect whereof the dividend is paid, but if and so	
long as nothing is paid upon any of the shares in the Company, dividends may be declared and paid according to the amounts	
of the shares.	
(2) No amount paid or credited as paid on a share in advance of	
calls shall be treated for the purposes of this regulation as paid	
on the share.	
(3) All dividends shall be apportioned and paid proportionately to	
the amounts paid or credited as paid on the shares during any	
portion or portions of the period in respect of which the dividend is paid; but if any share is issued on terms providing	
that it shall rank for dividend as from a particular date such	
share shall rank for dividend accordingly.	
	n General
to members according to their respective rights and interests in the Meeting may declar	e Dividends.
profits and may fix the time for payment and the Company shall	
comply with the provisions of Section 127 of the Act, but no	
dividends shall exceed the amount recommended by the Board of	
Directors, but the Company may declare a smaller dividend in general meeting.	
153. a) The Board may, before recommending any dividend, set aside Transfer to reserves	1
out of the profits of the company such sums as it thinks fit as a	
reserve or reserves which shall, at the discretion of the Board, be	
applicable for any purpose to which the profits of the company	
may be properly applied, including provision for meeting	
contingencies or for equalizing dividends; and pending such	
application, may, at the like discretion, either be employed in the business of the company or be invested in such investments	
(other than shares of the company) as the Board may, from time	
to time, thinks fit.	
b) The Board may also carry forward any profits which it may	
consider necessary not to divide, without setting them aside as a	
reserve.  154 Subject to the provisions of Section 122 the Board may from time to Interim Dividend	
154. Subject to the provisions of Section 123, the Board may from time to time pay to the members such interim dividends as appear to it to be	
justified by the profits of the company.	
155. The Directors may retain any dividends on which the Company has a <b>Debts may be deduc</b>	ted.
lien and may apply the same in or towards the satisfaction of the debts,	
liabilities or engagements in respect of which the lien exists.	
156. No amount paid or credited as paid on a share in advance of calls shall   Capital paid up in ad	dvance not to
be treated for the purposes of this articles as paid on the share. <b>earn dividend.</b>	
157. All dividends shall be apportioned and paid proportionately to the <b>Dividends in pro</b>	oportion to
amounts paid or credited as paid on the shares during any portion or portions of the period in respect of which the dividend is paid but if	
any share is issued on terms providing that it shall rank for dividends	
as from a particular date such share shall rank for dividend	
accordingly.	



Particulars	
The Board of Directors may retain the dividend payable upon shares in respect of which any person under Articles has become entitled to be a member, or any person under that Article is entitled to transfer, until such person becomes a member, in respect of such shares or shall duly transfer the same.	Retention of dividends until completion of transfer under Articles .
No member shall be entitled to receive payment of any interest or dividend or bonus in respect of his share or shares, whilst any money may be due or owing from him to the Company in respect of such share or shares (or otherwise however, either alone or jointly with any other person or persons) and the Board of Directors may deduct from the interest or dividend payable to any member all such sums of money so due from him to the Company.	No Member to receive dividend whilst indebted to the company and the Company's right of reimbursement thereof.
thereon before the registration of the transfer.	Effect of transfer of shares.
share may give effectual receipts for all dividends or bonus and payments on account of dividends in respect of such share.	Dividend to joint holders.
<ul> <li>a) Any dividend, interest or other monies payable in cash in respect of shares may be paid by cheque or warrant sent through the post directed to the registered address of the holder or, in the case of joint holders, to the registered address of that one of the joint holders who is first named on the register of members, or to such person and to such address as the holder or joint holders may in writing direct.</li> <li>b) Every such cheque or warrant shall be made payable to the order of the person to whom it is sent.</li> </ul>	Dividends how remitted.
Notice of any dividend that may have been declared shall be given to the persons entitled to share therein in the manner mentioned in the Act.	Notice of dividend.
barred by law and no unpaid dividend shall bear interest as against the Company.	No interest on Dividends.
<ol> <li>The Company in General Meeting may, upon the recommendation of the Board, resolve:</li> <li>that it is desirable to capitalize any part of the amount for the time being standing to the credit of any of the Company's reserve accounts, or to the credit of the Profit and Loss account, or otherwise available for distribution; and</li> <li>that such sum be accordingly set free for distribution in the manner specified in clause (2) amongst the members who would have been entitled thereto, if distributed by way of dividend and in the same proportions.</li> <li>The sums aforesaid shall not be paid in cash but shall be applied subject to the provisions contained in clause (3) either in or towards:</li> <li>paying up any amounts for the time being unpaid on any shares held by such members respectively;</li> <li>paying up in full, unissued shares of the Company to be allotted</li> </ol>	Capitalization.
	in respect of which any person under Articles has become entitled to be a member, or any person under that Article is entitled to transfer, until such person becomes a member, in respect of such shares or shall duly transfer the same.  No member shall be entitled to receive payment of any interest or dividend or bonus in respect of his share or shares, whilst any money may be due or owing from him to the Company in respect of such share or shares (or otherwise however, either alone or jointly with any other person or persons) and the Board of Directors may deduct from the interest or dividend payable to any member all such sums of money so due from him to the Company.  A transfer of shares does not pass the right to any dividend declared thereon before the registration of the transfer.  Any one of several persons who are registered as joint holders of any share may give effectual receipts for all dividends or bonus and payments on account of dividends in respect of such share.  a) Any dividend, interest or other monies payable in cash in respect of shares may be paid by cheque or warrant sent through the post directed to the registered address of the holder or, in the case of joint holders, to the registered address of that one of the joint holders who is first named on the register of members, or to such person and to such address as the holder or joint holders may in writing direct.  b) Every such cheque or warrant shall be made payable to the order of the person to whom it is sent.  Notice of any dividend that may have been declared shall be given to the persons entitled to share therein in the manner mentioned in the Act.  No unclaimed dividend shall be forfeited before the claim becomes barred by law and no unpaid dividend shall bear interest as against the Company.  CAPITALIZATION  (1) The Company in General Meeting may, upon the recommendation of the Board, resolve:  (a) that it is desirable to capitalize any part of the amount for the time being standing to the credit of the Profit and Loss account, or



. No	<b>Particulars</b>	
166.	(1) Whenever such a resolution as aforesaid shall have been passed,	Fractional Certificates.
	the Board shall —	
	(a) make all appropriations and applications of the undivided	
	profits resolved to be capitalized thereby and all allotments and	
	issues of fully paid shares, if any, and	
	(b) generally to do all acts and things required to give effect thereto.	
	(2) The Board shall have full power -	
	(a) to make such provision, by the issue of fractional certificates or	
	by payment in cash or otherwise as it thinks fit, in case of shares	
	becoming distributable in fractions; and also (b) to authorise any person to enter, on behalf of all the members	
	(b) to authorise any person to enter, on behalf of all the members entitled thereto, into an agreement with the Company providing	
	for the allotment to them respectively, credited as fully paid up,	
	of any further shares to which they may be entitled upon such	
	capitalization, or (as the case may require) for the payment by	
	the Company on their behalf, by the application thereto of their	
	respective proportions, of the profits resolved to be capitalized,	
	of the amounts or any part of the amounts remaining unpaid on	
	their existing shares.	
	(3) Any agreement made under such authority shall be effective	
	and binding on all such members.	
	(4) That for the purpose of giving effect to any resolution, under	
	the preceding paragraph of this Article, the Directors may give such directions as may be necessary and settle any questions or	
	difficulties that may arise in regard to any issue including	
	distribution of new equity shares and fractional certificates as	
	they think fit.	
167.	(1) The books containing the minutes of the proceedings of any	<b>Inspection of Minutes Books</b>
	General Meetings of the Company shall be open to inspection	General Meetings.
	of members without charge on such days and during such	
	business hours as may consistently with the provisions of	
	Section 119 of the Act be determined by the Company in	
	General Meeting and the members will also be entitled to be	
	furnished with copies thereof on payment of regulated charges.	
	(2) Any member of the Company shall be entitled to be furnished within seven days after he has made a request in that behalf to	
	the Company with a copy of any minutes referred to in sub-	
	clause (1) hereof on payment of Rs. 10 per page or any part	
	thereof.	
168.	a) The Board shall from time to time determine whether and to what	Inspection of Accounts
	extent and at what times and places and under what conditions or	
	regulations, the accounts and books of the company, or any of	
	them, shall be open to the inspection of members not being	
	directors.  b) No mamban (not being a director) shall have any right of	
	b) No member (not being a director) shall have any right of inspecting any account or book or document of the company	
	except as conferred by law or authorised by the Board or by the	
	company in general meeting.	
	FOREIGN REGISTER	
169.	The Company may exercise the powers conferred on it by the	Foreign Register.
	provisions of the Act with regard to the keeping of Foreign Register	
	of its Members or Debenture holders, and the Board may, subject to	
	the provisions of the Act, make and vary such regulations as it may	
	think fit in regard to the keeping of any such Registers.	
150	DOCUMENTS AND SERVICE OF NOTICES	Charles a f. Jan.
170.	Any document or notice to be served or given by the Company be signed by a Director or such person duly authorised by the Roard for	Signing of documents & notice
	signed by a Director or such person duly authorised by the Board for	to be served or given.



Sr. No	Particulars	
	such purpose and the signature may be written or printed or	
	lithographed.	
171.	Save as otherwise expressly provided in the Act, a document or	Authentication of documents
	proceeding requiring authentication by the company may be signed	and proceedings.
	by a Director, the Manager, or Secretary or other Authorised Officer of the Company and need not be under the Common Seal of the	
	Company.	
	WINDING UP	
172.	Subject to the provisions of Chapter XX of the Act and rules made	
	thereunder—	
	(i) If the company shall be wound up, the liquidator may, with the	
	sanction of a special resolution of the company and any other sanction	
	required by the Act, divide amongst the members, in specie or kind,	
	the whole or any part of the assets of the company, whether they shall	
	consist of property of the same kind or not.	
	(ii) For the purpose aforesaid, the liquidator may set such value as he	
	deems fair upon any property to be divided as aforesaid and may determine how such division shall be carried out as between the	
	members or different classes of members.	
	(iii) The liquidator may, with the like sanction, vest the whole or any	
	part of such assets in trustees upon such trusts for the benefit of the	
	contributories if he considers necessary, but so that no member shall	
	be compelled to accept any shares or other securities whereon there is	
	any liability.	
	INDEMNITY	
173.	Subject to provisions of the Act, every Director, or Officer or Servant	Directors' and others right to
	of the Company or any person (whether an Officer of the Company	indemnity.
	or not) employed by the Company as Auditor, shall be indemnified	
	by the Company against and it shall be the duty of the Directors to pay, out of the funds of the Company, all costs, charges, losses and	
	damages which any such person may incur or become liable to, by	
	reason of any contract entered into or act or thing done, concurred in	
	or omitted to be done by him in any way in or about the execution or	
	discharge of his duties or supposed duties (except such if any as he	
	shall incur or sustain through or by his own wrongful act neglect or	
	default) including expenses, and in particular and so as not to limit the	
	generality of the foregoing provisions, against all liabilities incurred	
	by him as such Director, Officer or Auditor or other officer of the	
	Company in defending any proceedings whether civil or criminal in	
	which judgment is given in his favor, or in which he is acquitted or in connection with any application under Section 463 of the Act on	
	which relief is granted to him by the Court.	
174.	Subject to the provisions of the Act, no Director, Managing Director	Not responsible for acts of others
	or other officer of the Company shall be liable for the acts, receipts,	•
	neglects or defaults of any other Directors or Officer, or for joining in	
	any receipt or other act for conformity, or for any loss or expense	
	happening to the Company through insufficiency or deficiency of title	
	to any property acquired by order of the Directors for or on behalf of	
	the Company or for the insufficiency or deficiency of any security in	
	or upon which any of the moneys of the Company shall be invested, or for any loss or damage arising from the bankruptcy, insolvency or	
	tortuous act of any person, company or corporation, with whom any	
	moneys, securities or effects shall be entrusted or deposited, or for	
	any loss occasioned by any error of judgment or oversight on his part,	
	or for any other loss or damage or misfortune whatever which shall	
	happen in the execution of the duties of his office or in relation	
i		
	thereto, unless the same happens through his own dishonesty.  SECRECY	



Sr. No	Particulars	
175.	(a) Every Director, Manager, Auditor, Treasurer, Trustee, Member of	Secrecy
	a Committee, Officer, Servant, Agent, Accountant or other	
	person employed in the business of the company shall, if so	
	required by the Directors, before entering upon his duties, sign	
	a declaration pleading himself to observe strict secrecy	
	respecting all transactions and affairs of the Company with the	
	customers and the state of the accounts with individuals and in	
	matters relating thereto, and shall by such declaration pledge	
	himself not to reveal any of the matter which may come to his	
	knowledge in the discharge of his duties except when required	
	so to do by the Directors or by any meeting or by a Court of	
	Law and except so far as may be necessary in order to comply	
	with any of the provisions in these presents contained.	
	(b) No member or other person (other than a Director) shall be entitled	Access to property information
	to enter the property of the Company or to inspect or examine	etc.
	the Company's premises or properties or the books of accounts	
	of the Company without the permission of the Board of	
	Directors of the Company for the time being or to require	
	discovery of or any information in respect of any detail of the	
	Company's trading or any matter which is or may be in the	
	nature of trade secret, mystery of trade or secret process or of	
	any matter whatsoever which may relate to the conduct of the	
	business of the Company and which in the opinion of the Board	
	it will be inexpedient in the interest of the Company to disclose	
	or to communicate.	



### SECTION X - OTHER INFORMATION

### MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION

The following contracts (not being contracts entered into in the ordinary course of business carried on by our Company or contracts entered into more than two (2) years before the date of filing of this Draft Red Herring Prospectus) which are or may be deemed material have been entered or are to be entered into by our Company. These contracts, copies of which will be attached to the copy of the Prospectus will be delivered to the RoC for registration and also the documents for inspection referred to hereunder, may be inspected at the Corporate Office of our Company located at A-2, 12th Floor, Palladium Building, Opp. Vodafone House Corporate Road, Prahladnagar, Ahmedabad – 380015, Gujarat, India from date of filing the Prospectus with RoC to Issue Closing Date on working days from 10.00 a.m. to 5.00 p.m.

### **Material Contracts**

- 1. Offer Agreement dated March 15, 2019 between our Company, Selling Shareholder and the Book Running Lead Manager.
- 2. Registrar Agreement dated March 15, 2019, between our Company, Selling Shareholder and Link Intime India Private Limited, Registrar to the offer.
- 3. Underwriting Agreement dated [●], between our Company, Selling Shareholder and Underwriter viz. Book Running Lead Manager.
- 4. Share Escrow Agreement dated [●], between our Company, the Selling Shareholder, the BRLM and the Share Escrow Agent.
- 5. Market Making Agreement dated [●], between our Company, Selling Shareholder, Market Maker and the Book Running Lead Manager.
- 6. Bankers to the Offer Agreement dated [●], amongst our Company, Selling Shareholder, the Book Running Lead Manager, Banker to the offer, Sponsor Bank and the Registrar to the Offer.
- 7. Tripartite agreement among the NSDL, our Company and Registrar to the Offer dated March 19, 2019.
- 8. Tripartite agreement among the CDSL, our Company and Registrar to the Offer dated March 13, 2019.

### **Material Documents**

- 1. Certified true copy of the Memorandum and Articles of Association of our Company including certificates of incorporation.
- 2. Resolution of the Board of Director dated February 27, 2019 in relation to the fresh issue and other related matters.
- 3. Shareholders' resolution dated February 27, 2019 in relation to the Offer and other related matters.
- 4. Authorisation letter dated March 16, 2019 issued by selling shareholder.
- 5. Shareholder's Agreement dated December 16, 2014 between Solarig N-Gage, S.A. and Our Company
- 6. Statement of Tax Benefits dated March 22, 2019 issued by our Peer Reviewed Auditor M/s. K.C. Parikh & Associates, Chartered Accountants.
- 7. Report of the Peer Reviewed Auditor M/s K.C. Parikh & Associates, Chartered Accountants, dated March 22, 2019 on the Restated Financial Statements for the period ended on September 30, 2018 and for financial years ended as on March 31, 2018, 2017 and 2016 of our Company.
- 8. Consents of Promoters, Directors, Company Secretary and Compliance Officer, Chief Financial Officer, Statutory Auditor, Peer Reviewed Auditor, Legal Advisor to the Offer, the Book Running Lead Manager, Registrar to the Offer, Underwriter, Market Maker, Bankers to the Company, Public Offer Bank/Bankers to the Offer and Refund Bankers to the Offer, Sponsor Bank to act in their respective capacities.
- 9. Copy of approval from BSE Limited vide letter dated [●], to use the name of BSE in this offer document for listing of Equity Shares on BSE SME (SME Platform) of BSE Limited
- 10. Due Diligence certificate dated [•] from Book Running Lead Manager to BSE Limited.

None of the contracts or documents mentioned in this Draft Red Herring Prospectus may be amended or modified at any time without reference to the shareholders, subject to compliance of the provisions contained in the Companies Act and other relevant statutes.



## SECTION XI - DECLARATION

### **DECLARATION BY THE COMPANY**

We, the under signed, hereby certify and declare that, all relevant provisions of the Companies Act and the rules, regulations and guidelines issued by the Government of India or the regulations / guidelines issued by SEBI, as the case may be, have been complied with and no statement made in this Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, the Securities and Exchange Board of India Act, 1992 or rules made there under or regulations / guidelines issued, as the case may be. We further certify that all the disclosures and statements made in this Draft Red Herring Prospectus are true and correct.

# Signed by all the Directors of our Company

Name and Designation	Signature
Anmol Singh Jaggi	
Chairman and Managing Director	sd/-
DIN: 01293305	
Puneet Singh Jaggi	
Whole Time Director	sd/-
DIN: 02479868	
Jasminder Kaur	
Non-Executive Director	sd/-
DIN: 01441131	
Ashish Swarup	
Independent Director	sd/-
DIN: 01144344	
Harish Kaushik	
Independent Director	sd/-
DIN: 08191765	

Signed by Chief Financial Officer and Company Secretary and Compliance officer of the Company.

Sd/- Sd/-

Jabir Mahendi M Aga Rajesh Parmar

Chief Financial Officer Company Secretary & Compliance Officer

Place: Ahmedabad

Date: March 29, 2019



# DECLARATION BY SELLING SHAREHOLDER

The under signed Selling Shareholder hereby certifies that all the statements made by the Selling Shareholder in this Draft Red Herring Prospectus about or in relation to itself in connection with the Offer for Sale, and the Equity Shares offered by me in the Offer for Sale are true and correct.

Signed by Selling Shareholder								
sd/-								
Puneet Singh Jaggi								
Place: Ahmedabad								
<b>Date:</b> March 29, 2019								



### Annexure A

## DISCLOSURE OF PRICE INFORMATION OF PAST ISSUES HANDLED BY PANTOMATH CAPITAL ADVISORS PRIVATE LIMITED

Sr. No			Opening price on listing date	+/- % change in closing price, [+/- % change in closing benchmark]- 30th calendar days from listing	+/- % change in closing price, [+/- % change in closing benchmark]- 90th calendar days from listing	+/- % change in closing price, [+/- % change in closing benchmark]- 180th calendar days from listing		
1.	Ganga Forging Limited	5.00	21.00	July 11, 2018	21.10	0.00% (4.77%)	-4.76% (-5.48%)	15.48% (-2.02%)
2.	Ushanti Colour Chem Limited	11.56	60.00	August 02, 2018	64.20	17.58% (3.88%)	1.67% (-9.30%)	-23.33% (-5.19%)
3.	Manorama Industries Limited	64.00	188.00	October 04, 2018	190.20	-2.26% (-0.45%)	5.69% (3.09%)	Not Applicable
4.	Innovative Ideals and Services (India) Limited	12.26	40.00	October 05, 2018	43.00	215.00% (1.85%)	320.25% (4.41%)	Not Applicable
5.	Vinny Overseas Limited	10.37	40.00	October 11, 2018	40.50	11.25% (3.43%)	12.25% (5.54%)	Not Applicable
6.	Shubhlaxmi Jewel Art Limited	6.51	26.00	December 04, 2018	27.10	33.85% (-0.71%)	111.54% (-0.06%)	Not Applicable
7.	Deccan Health Care Limited	42.12	100.00	December 31, 2018	108.00	28.40% (-1.32%)	Not Applicable	Not Applicable
8.	Surani Steel Tubes Limited	12.92	52.00	February 06, 2019	53.10	-4.81% (-0.04%)	Not Applicable	Not Applicable
9.	Ritco Logistics Limited	48.18	73.00	February 07, 2019	77.40	-5.00% (-0.81%)	Not Applicable	Not Applicable
10.	Artedz Fabs Limited	8.31	36.00	March 29, 2019	40.00	Not Applicable	Not Applicable	Not Applicable

Sources: All share price data is from www.bseindia.com and www.nseindia.com

## Note:-

- 1. The BSE Sensex and CNX Nifty are considered as the Benchmark Index
- 2. Prices on BSE/NSE are considered for all of the above calculations
- $3. \quad \text{In case the } 30^{\text{th}} / 90^{\text{th}} / 180^{\text{th}} \text{ day is a holiday, closing price on BSE/NSE of the previous trading day has been considered.}$
- 4. In case  $30^{th}/90^{th}/180^{th}$  days, scrips are not traded then closing price on BSE/NSE of the previous trading day has been considered.



### SUMMARY STATEMENT OF DISCLOSURE

Financial	Total no. of IPO	Total no. of funds	Total funds raised	Nos of IPOs trading at discount on 30th Calendar day from listing date		Nos of IPOs trading at premium on 30th Calendar day from listing date			Nos of IPOs trading at discount on 180th Calendar day from listing date			Nos of IPOs trading at premium on 180th Calendar day from listing date		
year		(Rs. Cr)	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%
16-17	*23\$	195.13	-	-	5	4	4	8	-	1	5	10	1	6
17-18	**30	610.90	-	-	4	10	7	9	=	2	6	12	3	7
18-19	***25\$\$#	476.97	-	-	6	2	4	11	1	2	7	1	1	5

\*The scripts Ruby Cables Limited, Sysco Industries Limited, Lancer Containers Lines Limited, Yash Chemex Limited, Titaanium Ten Enterprise Limited, Commercial Syn Bags Limited, Shiva Granito Export Limited, Sprayking Agro Equipment Limited, Narayani Steels Limited, Nandani Creation Limited, DRA Consultant Limited, Gretex Industries Limited, Sakar Health Care Limited, Bindal Exports Limited, Mewar Hi-Tech Engineering Limited, Shashijit Infraprojects Limited, Agro Phos (India) Limited, Majestic Research Services and Solutions Limited, Maheshwari Logistics Limited, Madhav Copper Limited, Chemcrux Enterprises Limited, Manomay Tex India Limited, Oceanic Foods Limited and Euro India Fresh Foods Limited were listed on April 13, 2016, April 13, 2016, June 20, 2016, July 14, 2016, July 14, 2016, September 06, 2016, September 14, 2016, October 10, 2016, October 13, 2016, October 14, 2016, October 17, 2016, October 17, 2016, October 17, 2016, November 16, 2016 December 14, 2016, January 16, 2017, February 06, 2017, March 28, 2017, March 28, 2017, March 31, 2017 and March 31, 2017 respectively.

\*\*The scripts Bohra Industries Limited, Creative Peripherals and Distribution Limited, Panache Digilife Limited, Zota Health Care Limited, Gautam Exim Limited, Bansal Multiflex Limited, Shrenik Limited, Jigar Cables Limited, Vaishali Pharma Limited, Lexus Granito (India) Limited, Worth Peripherals Limited, R M Drip and Sprinklers Systems Limited, Shree Tirupati Balajee FIBC Limited, Innovative Tyres and Tubes Limited, Poojawestern Metaliks Limited, Airo Lam Limited, Goldstar Power Limited, IRIS Business Services Limited, Tirupati Forge Limited, Beta Drugs Limited, One Point One Solutions Limited, Astron Paper & Board Mill Limited, Shree Ram Proteins Limited and Gujarat Hy – Spin Limited, Focus Suites Solutions & Services Limited, A and M Jumbo Bags Limited, Sintercom India Limited, Mohini Health & Hygiene Limited, South West Pinnacle Exploration Limited and Macpower CNC Machines Limited were listed on April 05, 2017, April 12, 2017, April 25, 2017, May 10, 2017 July 11, 2017, July 12, 2017, July 18, 2017, July 28, 2017, August 22, 2017, August 23, 2017, September 27, 2017, October 04, 2017, October 05, 2017, October 05, 2017, October 10, 2017, October 11, 2017, October 12, 2017, December 26, 2017, December 29, 2017, February 05, 2018, February 08, 2018, February 19, 2018 and March 22, 2018 respectively.

\*\*\*The scripts of Benara Bearings and Pistons Limited, Soni Soya Products Limited, Vera Synthetic Limited, S.S. Infrastructure Development Consultants Limited, Mahickra Chemicals Limited, Akshar Spintex Limited, Softech Engineers Limited, Innovators Façade Systems Limited, Shree Vasu Logistics Limited, Affordable Robotic & Automation Limited, Latteys Industries Limited, Nakoda Group of Industries Limited, ShreeOswal Seeds and Chemicals Limited, Priti International Limited, Accuracy Shipping Limited, Ganga Forging Limited, Ushanti Colour Chem Limited, Manorama Industries Limited, Innovative Ideals and Services (India) Limited, Vinny Overseas Limited, Shubhlaxmi Jewel Art Limited, Deccan Health Care Limited, Surani Steel Tubes Limited Ritco Logistics Limited and Artedz Fabs Limited were listed on April 3, 2018, April 12, 2018, April 12, 2018, April 12, 2018, May 11, 2018, May 11, 2018, May 24, 2018, June 4, 2018, June 5, 2018, June 6, 2018, June 20, 2018, June 21,



2018, June 22, 2018, July 11, 2018, August 02, 2018, October 04, 2018, October 05, 2018, October 11, 2018, December 04, 2018, December 31, 2018, February 06, 2019 February 07, 2019 and March 29, 2019 respectively.

\$. As on 30th trading day the closing price of the scripts Ruby Cables Limited and Shashijit Infraprojects Limited were at par with the issue price. Hence, they are not considered for counting the number of IPOs trading at discount and premium.

\$\$ The scripts of Manorama Industries Limited, Innovative Ideals and Services (India) Limited, Vinny Overseas Limited, Shubhlaxmi Jewel Art Limited Deccan Health Care Limited, Surani Steel Tubes Limited Ritco Logistics Limited and Artedz Fabs Limited have not completed 180 Days, 180 Days, 180 Days, 180 Days, 180 Days, 180 Days, 180 Days and 30 Days respectively from the date of listing.

# As on 30<sup>th</sup> trading day the closing price of the script Ganga Forging Limited was at par with the issue price. Hence it is not considered for counting the numbers of IPOs trading at discount and premium.

Note: Majestic Research Services and Solutions Limited and Ambition Mica Limited are Further Public Offerings lead managed by Pantomath Capital Advisors Private Limited in the Financial Years 2016-17 and 2017-18 respectively and the same have not been included in the above mentioned Summary Statement of Disclosure as the disclosure is limited to IPOs only.